WOODSTOCK-INGERSOLL & DISTRICT REAL ESTATE BOARD MLS DETAILED STATISTICS

For The Month of "January 2016"

	Dollar Value of Units Sold in Current Month	# of Units Sold Current Month	# of New Listings Current Month	Number of Active Listings End of Current Month
Residential				
Single Family-Home	\$16,528,852.00	61	111	259
Single Family-Condo	\$1,263,912.00	8	5	16
SINGLE FAMILY TOTAL	\$17,792,764.00	69	116	275
Residential-Multi Family	\$708,000.00	4	5	7
TOTAL:	\$18,500,764.00	73	121	282
Non-Residential				
Farms	\$0.00	0	7	15
Vacant Land	\$0	0	33	62
Other (I.C.&I.)	\$1,519,900	5	5	25
TOTAL:	\$1,519,900.00	5	45	102
GRAND TOTAL:	\$20,020,664.00	78	166	384

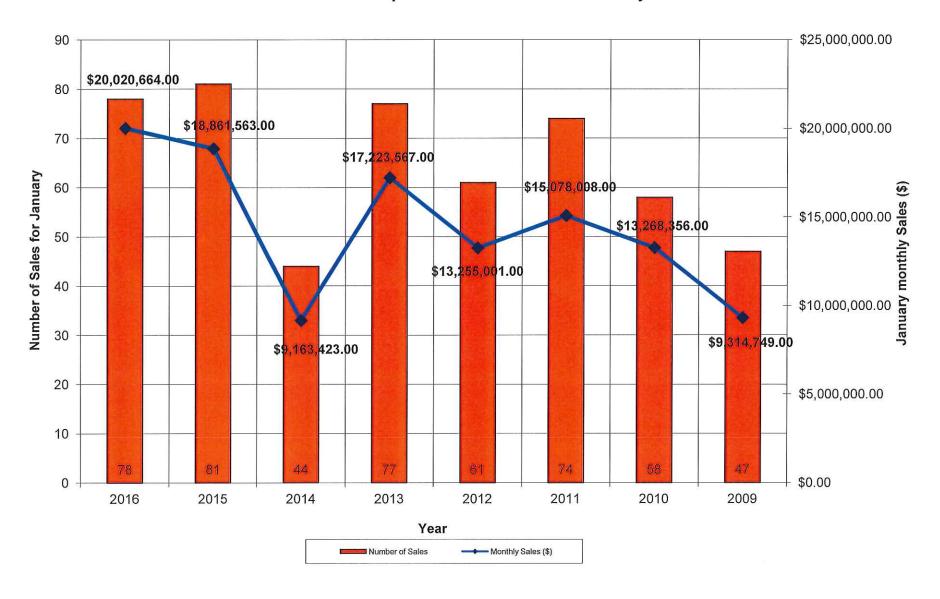
PRICE RANGE	MONTH	YTD	PRICE RANGE	MONTH	YTD	PRICE RANGE	MONTH	YTD
UNDER \$30,000	0	0	\$100,000-119,999	3	3	\$260,000-299,999	16	16
\$30,000-\$39,999	0	О	\$120,000-139,999	4	4	\$300,000-349,999	3	3
\$40,000-49,999	0	0	\$140,000-159,999	5	5	\$350,000-399,999	5	5
\$50,000-59,999	0	0	\$160,000-179,999	6	6	\$400,000-499,999	7	7
\$60,000-69,999	0	0	\$180,000-199,999	6	6	\$500,000-749,999	1	1
\$70,000-79,999	2	2	\$200,000-219,999	5	5	\$750,000-999,999	1	1
\$80,000-89,999	0	0	\$220,000-239,999	7	7	\$1,000,000+	О	0
\$90,000-99,999	0	0	\$240,000-259,999	7	7			

Woodstock-Ingersoll & District Real Estate Board Monthly Statistics---Sales & Listing Comparative Years January 2016 STATISTICS

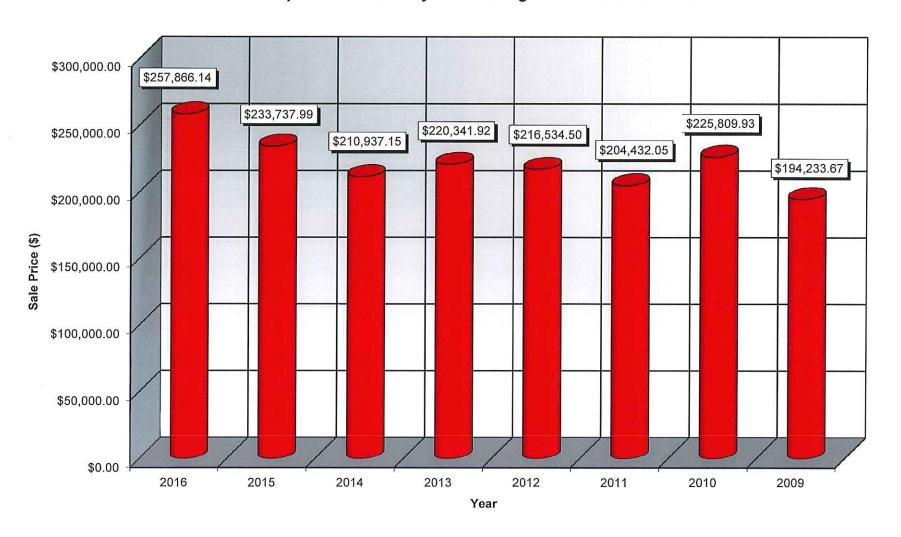
						Dandary 2010				
		2016		2015		2014	7	2013		2012
Bales Month	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value
lanuary	78	\$20,020,664.00	81	\$18,861,563.00	44	\$9,163,423.00	77	\$17,223,567.00	61	\$13,255,001.00
ebruary			90	\$25,327,742.00	69	\$15,910,638.00	103	\$23,646,485.00	85	\$17,616,790.00
March			116	\$28,060,252.00	92	\$21,396,775.00	94	\$20,982,975.00	110	\$24,471,707.00
April			141	\$34,084,241.00	122	\$28,775,765.00	127	\$31,228,969.00	94	\$23,527,686.00
//ay			133	\$32,957,877.00	139	\$36,975,411.00	127	\$31,371,514.00	97	\$24,300,471.00
lune			156	\$36,891,157.00	121	\$30,325,930.00	121	\$30,692,940.00	112	\$28,365,403.00
luly			163	\$41,701,854.00	121	\$31,056,540.00		\$25,863,776.00	96	\$23,673,464.00
August			125	\$32,277,940.00	109	\$26,597,976.00	118	\$29,011,721.00	106	\$25,865,718.00
September			114	\$30,742,925.00	123	\$31,765,559.00	127	\$28,262,520.00	99	\$22,290,439.00
October			116	\$31,217,561.00	122	\$30,974,540.00	104	\$25,704,783.00	90	\$21,414,832.00
November			111	\$29,102,032.00	63	\$15,445,683.00	74	\$16,858,048.00	72	\$18,348,151.00
December			78	\$24,070,764.00	59	\$14,410,064.00	60	\$13,170,186.00	48	\$12,406,200.00
TOTAL	78	\$20,020,664.00	1424	\$365,295,908.00	1184	\$292,798,304.00	1254	\$294,017,484.00	1070	\$255,535,862.00
New Listings						· · · ·	Tuesan ann	1.		
Month	# Listings	\$ Value	# Listings	\$ Value	# Listings		# Listings	\$ Value	#Listings	\$ Value
January	166	n/a	149	n/a	126	N/A	176	N/A	150	N/A
February		n/a	132	n/a	154	N/A	164	N/A	147	N/A
March		n/a	212	n/a	143	N/A	174	N/A	228	N/A
April		n/a	207	n/a	219	N/A	198	N/A	214	N/A
Vay		n/a	205	n/a	220	N/A	221	N/A	186	N/A
June		n/a	175	n/a	176	N/A	186	N/A	175	N/A
July		n/a	150	n/a	196	N/A	202	N/A	183	N/A
August		n/a	158	n/a	175	N/A	183	N/A	184	N/A
September		n/a	170	n/a	210	N/A	181	N/A	171	N/A
October		n/a	141	n/a	174	N/A	150	N/A	171	N/A
November		n/a	115	n/a	116	N/A	121	N/A	126	N/A
December		n/a	70	n/a	88	N/A	68	N/A	87	N/A
TOTAL	166		1884		1997		2024		2022	
CURRENT MONTH ACTIVE	384									

LISTINGS

WIDREB Sales Comparison for the Month of January 2016



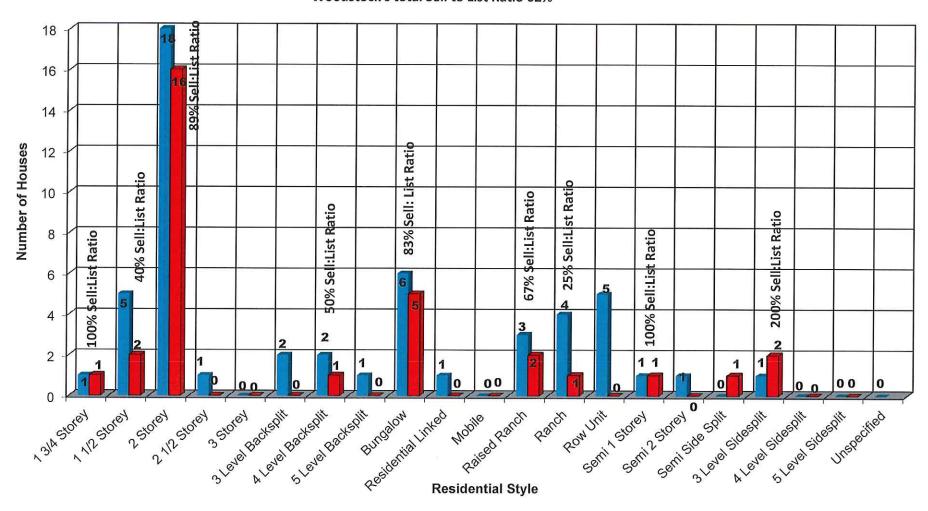
A Comparison of January 2016 Average Residential Sale Price



Woodstock's Residential Sell to List Ratio for January 2016

■Listed =52 ■Sold =32

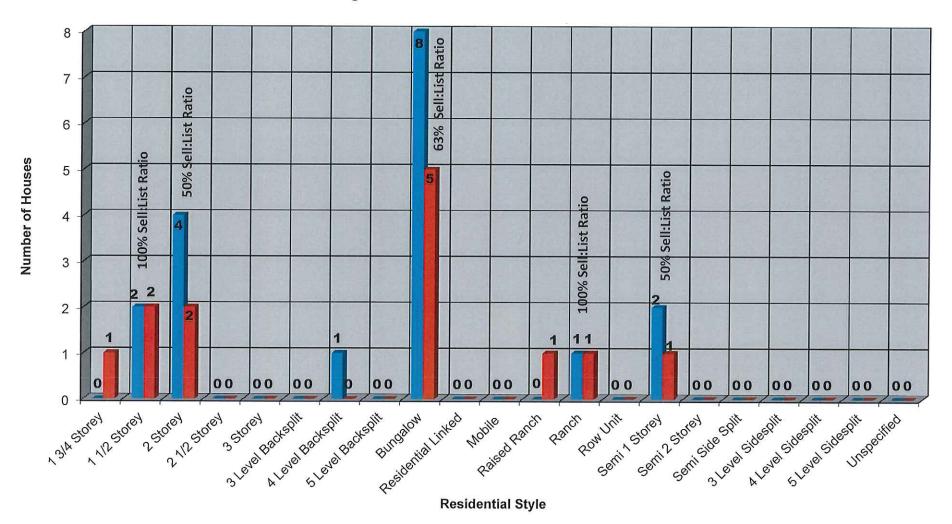
Woodstock's total Sell to List Ratio 62%



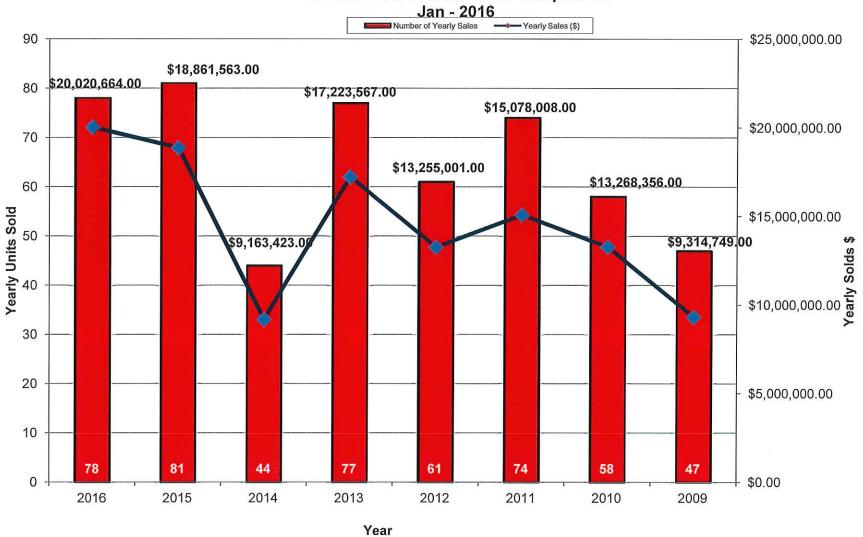
Ingersoll's Residential Sell to List Ratio for January 2016

■Listed =18 ■Sold=13

Ingersoll's total Sell to List is 72%



WIDREB Year-to-Date Sales Comparison



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New Residential Build Permits Issued											
Town/City	City of Woodstock				Town of Ingersoll						
	December 2015	YTD	December 2014	YTD	December 2015	YTD	December 2014	YTD			
Residential New Structure Permits Issued	26	290	2	189	1	24	2	25			