

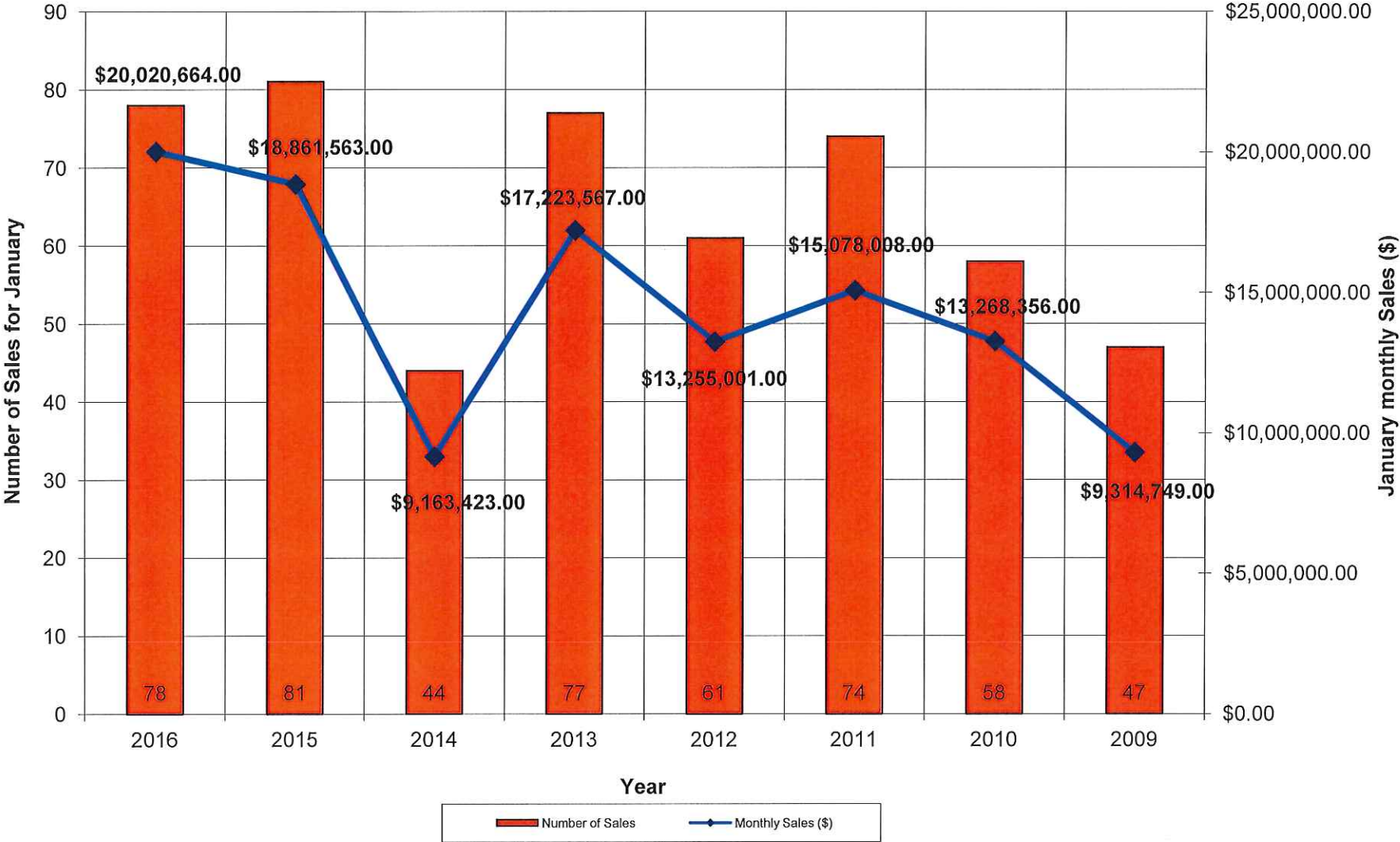
WOODSTOCK-INGERSOLL & DISTRICT REAL ESTATE BOARD MLS DETAILED STATISTICS

For The Month of "January 2016"

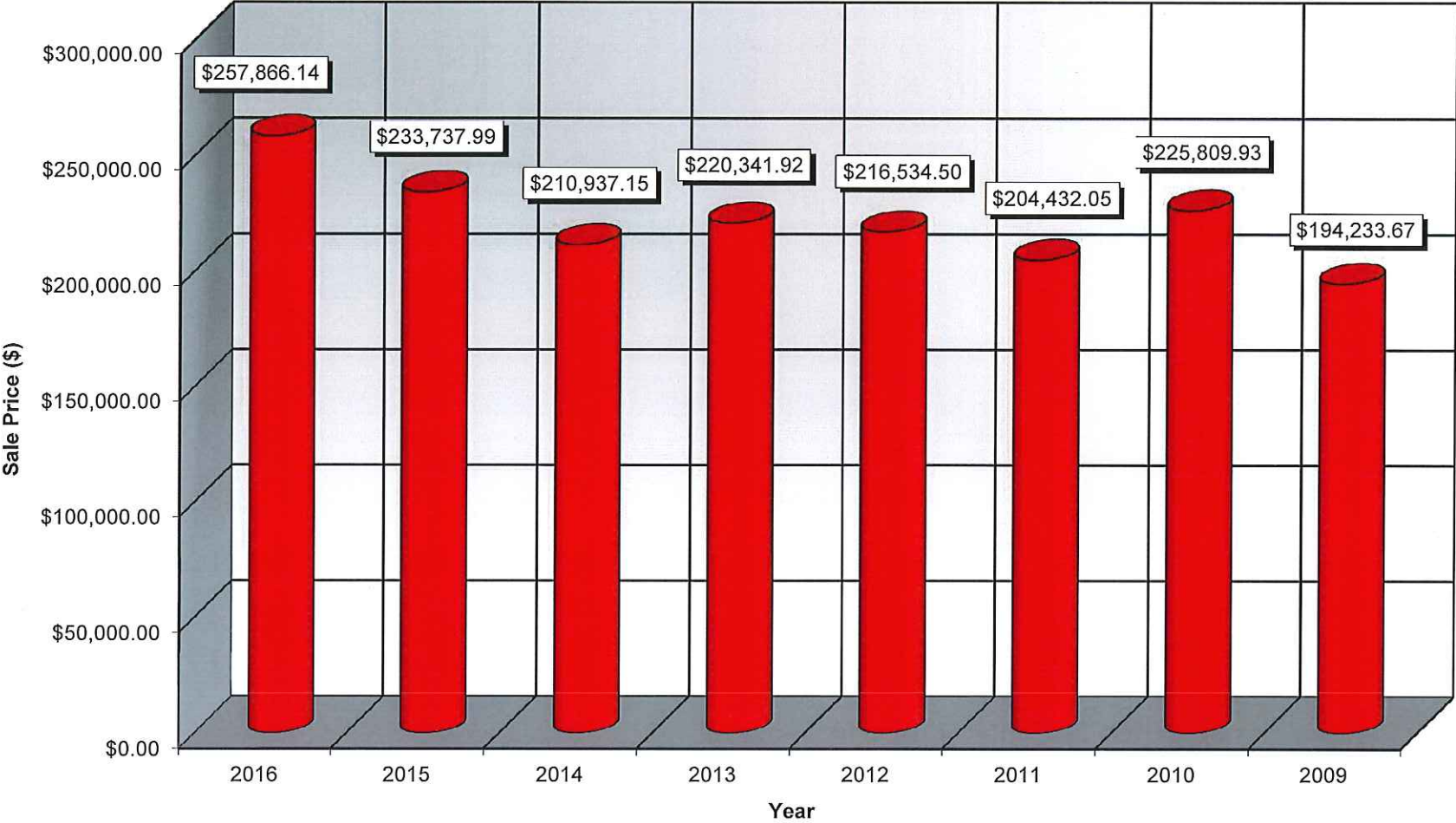
| | Dollar Value of Units Sold in Current Month | # of Units Sold Current Month | # of New Listings Current Month | Number of Active Listings End of Current Month |
|--------------------------|--|----------------------------------|------------------------------------|---|
| Residential | | | | |
| Single Family-Home | \$16,528,852.00 | 61 | 111 | 259 |
| Single Family-Condo | \$1,263,912.00 | 8 | 5 | 16 |
| SINGLE FAMILY TOTAL | \$17,792,764.00 | 69 | 116 | 275 |
| Residential-Multi Family | \$708,000.00 | 4 | 5 | 7 |
| TOTAL: | \$18,500,764.00 | 73 | 121 | 282 |
| Non-Residential | | | | |
| Farms | \$0.00 | 0 | 7 | 15 |
| Vacant Land | \$0 | 0 | 33 | 62 |
| Other (I.C.&I.) | \$1,519,900 | 5 | 5 | 25 |
| TOTAL: | \$1,519,900.00 | 5 | 45 | 102 |
| GRAND TOTAL: | \$20,020,664.00 | 78 | 166 | 384 |

| PRICE RANGE | MONTH | YTD | PRICE RANGE | MONTH | YTD | PRICE RANGE | MONTH | YTD |
|-------------------|-------|-----|-------------------|-------|-----|-------------------|-------|-----|
| UNDER \$30,000 | 0 | 0 | \$100,000-119,999 | 3 | 3 | \$260,000-299,999 | 16 | 16 |
| \$30,000-\$39,999 | 0 | 0 | \$120,000-139,999 | 4 | 4 | \$300,000-349,999 | 3 | 3 |
| \$40,000-49,999 | 0 | 0 | \$140,000-159,999 | 5 | 5 | \$350,000-399,999 | 5 | 5 |
| \$50,000-59,999 | 0 | 0 | \$160,000-179,999 | 6 | 6 | \$400,000-499,999 | 7 | 7 |
| \$60,000-69,999 | 0 | 0 | \$180,000-199,999 | 6 | 6 | \$500,000-749,999 | 1 | 1 |
| \$70,000-79,999 | 2 | 2 | \$200,000-219,999 | 5 | 5 | \$750,000-999,999 | 1 | 1 |
| \$80,000-89,999 | 0 | 0 | \$220,000-239,999 | 7 | 7 | \$1,000,000+ | 0 | 0 |
| \$90,000-99,999 | 0 | 0 | \$240,000-259,999 | 7 | 7 | | | |

WIDREB Sales Comparison for the Month of January 2016



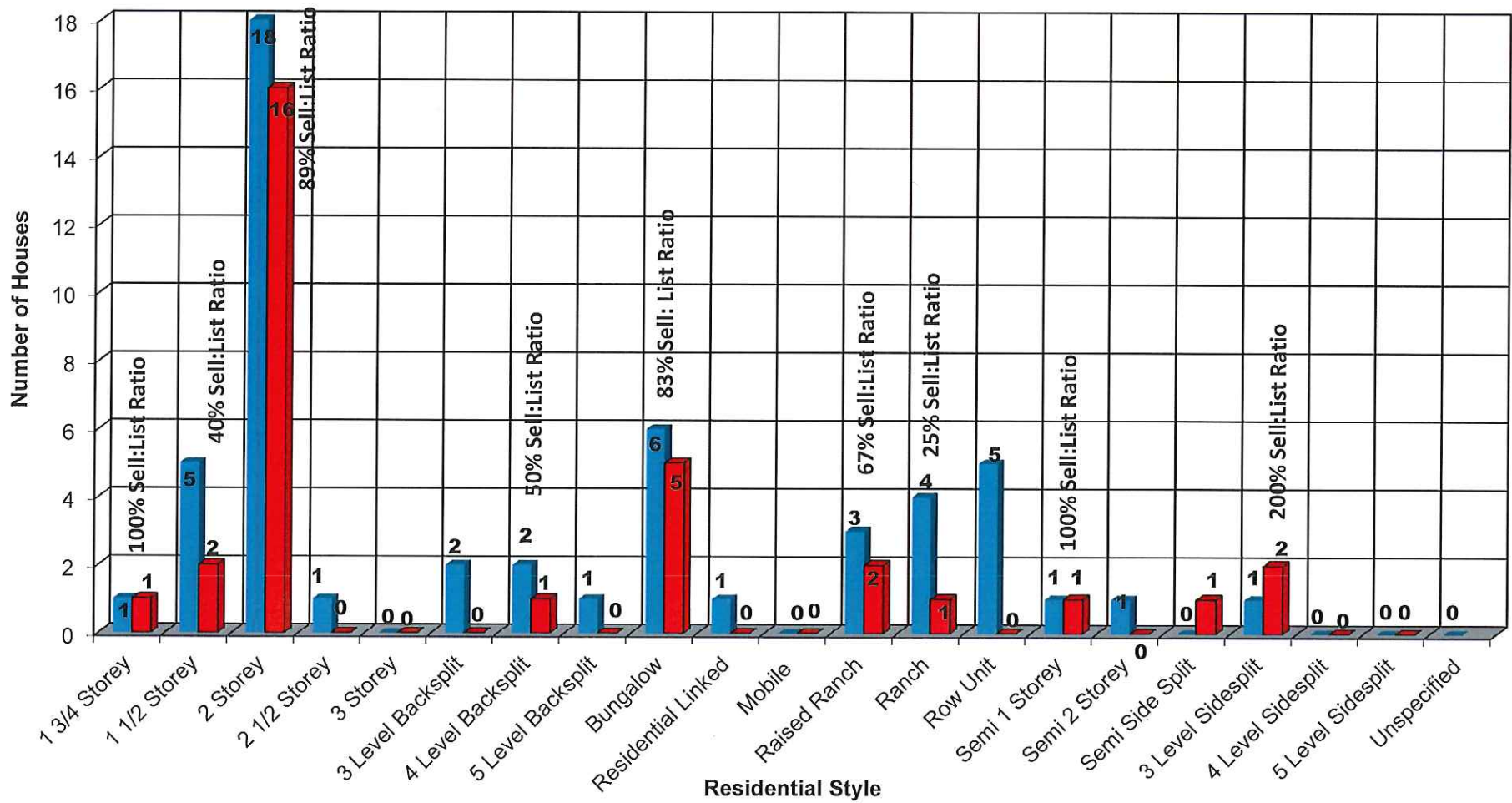
A Comparison of January 2016 Average Residential Sale Price



Woodstock's Residential Sell to List Ratio for January 2016

Listed =52 Sold =32

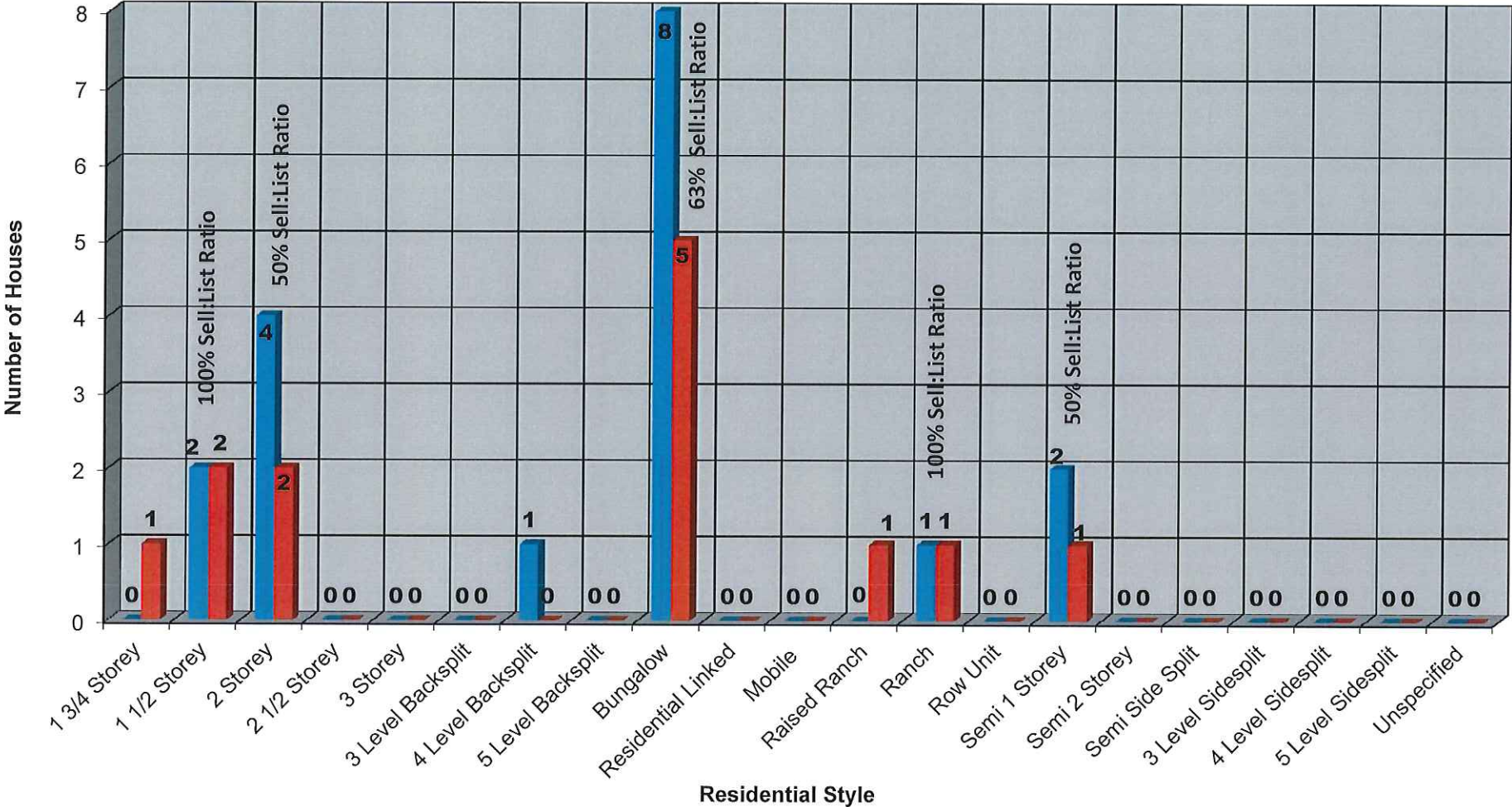
Woodstock's total Sell to List Ratio 62%



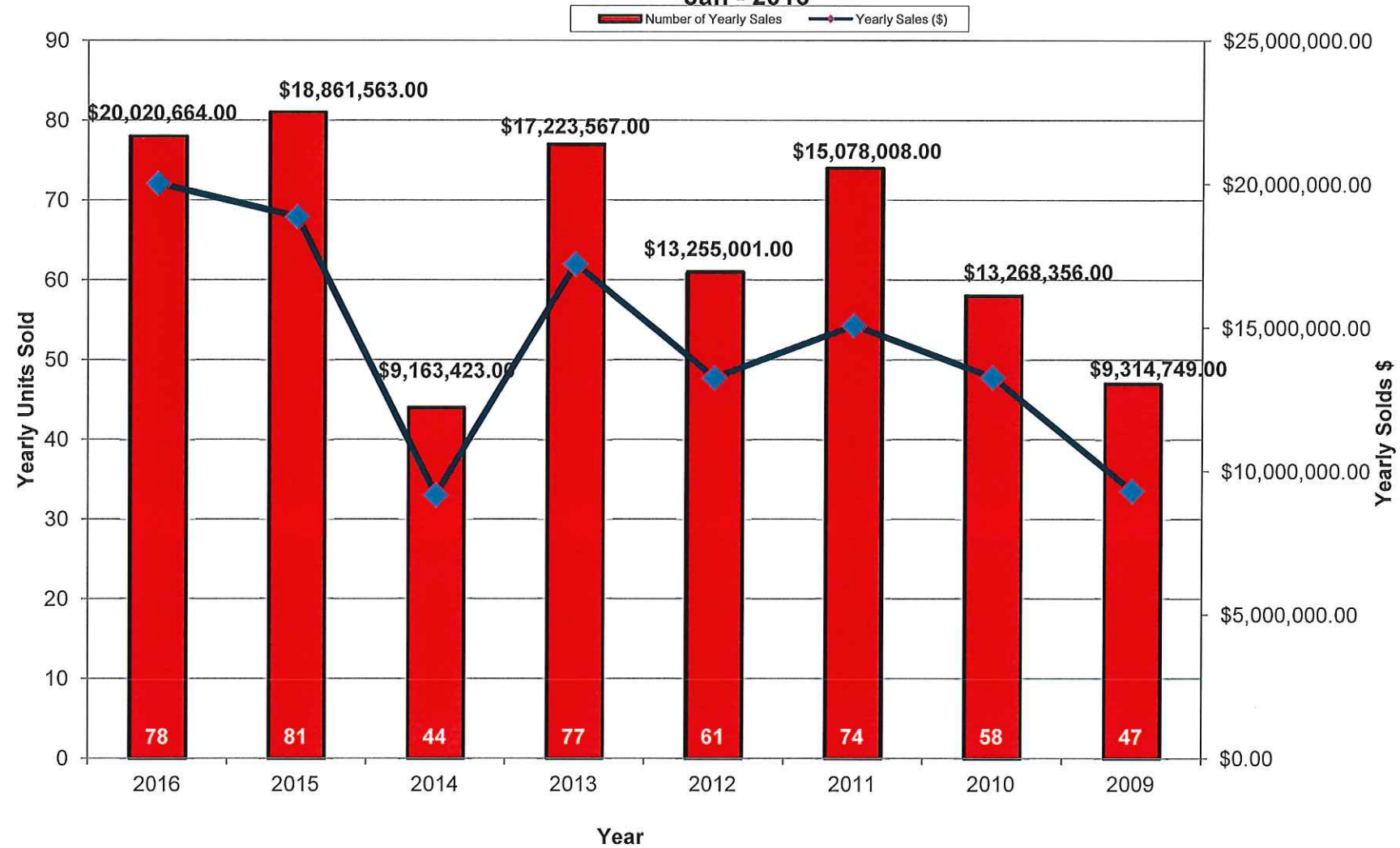
Ingersoll's Residential Sell to List Ratio for January 2016

Listed=18 Sold=13

Ingersoll's total Sell to List is 72%



WIDREB Year-to-Date Sales Comparison Jan - 2016



New Residential Build Permits Issued

| Town/City | City of Woodstock | | | | Town of Ingersoll | | | |
|--|-------------------|-----|---------------|-----|-------------------|-----|---------------|-----|
| | December 2015 | YTD | December 2014 | YTD | December 2015 | YTD | December 2014 | YTD |
| Residential New Structure Permits Issued | 26 | 290 | 2 | 189 | 1 | 24 | 2 | 25 |