

# WOODSTOCK-INGERSOLL & DISTRICT REAL ESTATE BOARD MLS DETAILED STATISTICS

*For The Month of "August 2016"*

|                            | Dollar Value of Units<br>Sold in Current Month | # of Units Sold<br>Current Month | # of New Listings<br>Current Month | Number of Active Listings End of<br>Current Month |
|----------------------------|--|----------------------------------|------------------------------------|---|
| Residential                |  |                                  |                                    |   |
| Single Family-Home         | \$40,627,425.00                                | 127                              | 138                                | 206   |
| Single Family-Condo        | \$3,346,953.00                                 | 16                               | 14                                 | 16  |
| <b>SINGLE FAMILY TOTAL</b> | <b>\$43,974,378.00</b>                         | <b>143</b>                       | <b>152</b>                         | <b>222</b>  |
| Residential-Multi Family   | \$395,000.00                                   | 1                                | 1                                  | 7   |
| <b>TOTAL:</b>              | <b>\$44,369,378.00</b>                         | <b>144</b>                       | <b>153</b>                         | <b>229</b>  |
| Non-Residential            |  |                                  |                                    |   |
| Farms                      | \$4,059,000.00                                 | 4                                | 3                                  | 23  |
| Vacant Land                | \$464,000                                      | 3                                | 3                                  | 57  |
| Other (I.C.&I.)            | \$172,000                                      | 1                                | 4                                  | 28  |
| <b>TOTAL:</b>              | <b>\$4,695,000.00</b>                          | <b>8</b>                         | <b>10</b>                          | <b>108</b>  |
| <b>GRAND TOTAL:</b>        | <b>\$49,064,378.00</b>                         | <b>152</b>                       | <b>163</b>                         | <b>337</b>  |

| PRICE RANGE       | MONTH | YTD | PRICE RANGE       | MONTH | YTD | PRICE RANGE       | MONTH | YTD |
|-------------------|-------|-----|-------------------|-------|-----|-------------------|-------|-----|
| UNDER \$30,000    | 0     | 1   | \$100,000-119,999 | 0     | 12  | \$260,000-299,999 | 31    | 205 |
| \$30,000-\$39,999 | 0     | 2   | \$120,000-139,999 | 6     | 33  | \$300,000-349,999 | 16    | 147 |
| \$40,000-49,999   | 0     | 3   | \$140,000-159,999 | 2     | 52  | \$350,000-399,999 | 15    | 94  |
| \$50,000-59,999   | 1     | 2   | \$160,000-179,999 | 10    | 51  | \$400,000-499,999 | 19    | 101 |
| \$60,000-69,999   | 0     | 2   | \$180,000-199,999 | 5     | 53  | \$500,000-749,999 | 9     | 31  |
| \$70,000-79,999   | 0     | 6   | \$200,000-219,999 | 6     | 64  | \$750,000-999,999 | 3     | 6   |
| \$80,000-89,999   | 2     | 9   | \$220,000-239,999 | 15    | 107 | \$1,000,000+      | 1     | 3   |
| \$90,000-99,999   | 1     | 5   | \$240,000-259,999 | 10    | 95  |                   |       |     |

**Woodstock-Ingersoll & District Real Estate Board  
Monthly Statistics---Sales & Listing Comparative Years  
August 2016 STATISTICS**

| 2016      |        |                  | 2015   |                  | 2014   |                  | 2013   |                  | 2012   |                  |
|-----------|--------|------------------|--------|------------------|--------|------------------|--------|------------------|--------|------------------|
| Sales     |        |                  |        |                  |        |                  |        |                  |        |                  |
| Month     | #Sales | \$ Value         | #Sales | \$ Value         | #Sales | \$ Value         | #Sales | \$ Value         | #Sales | \$ Value         |
| January   | 78     | \$20,020,664.00  | 81     | \$18,861,563.00  | 44     | \$9,163,423.00   | 77     | \$17,223,567.00  | 61     | \$13,255,001.00  |
| February  | 87     | \$23,756,316.00  | 90     | \$25,327,742.00  | 69     | \$15,910,638.00  | 103    | \$23,646,485.00  | 85     | \$17,616,790.00  |
| March     | 159    | \$43,875,609.00  | 116    | \$28,060,252.00  | 92     | \$21,396,775.00  | 94     | \$20,982,975.00  | 110    | \$24,471,707.00  |
| April     | 155    | \$41,831,977.00  | 141    | \$34,084,241.00  | 122    | \$28,775,765.00  | 127    | \$31,228,969.00  | 94     | \$23,527,686.00  |
| May       | 158    | \$45,824,158.00  | 133    | \$32,957,877.00  | 139    | \$36,975,411.00  | 127    | \$31,371,514.00  | 97     | \$24,300,471.00  |
| June      | 163    | \$44,911,620.00  | 156    | \$36,891,157.00  | 121    | \$30,325,930.00  | 121    | \$30,692,940.00  | 112    | \$28,365,403.00  |
| July      | 135    | \$40,377,190.00  | 163    | \$41,701,854.00  | 121    | \$31,056,540.00  | 122    | \$25,863,776.00  | 96     | \$23,673,464.00  |
| August    | 152    | \$49,064,378.00  | 125    | \$32,277,940.00  | 109    | \$26,597,976.00  | 118    | \$29,011,721.00  | 106    | \$25,865,718.00  |
| September |        |                  | 114    | \$30,742,925.00  | 123    | \$31,765,559.00  | 127    | \$28,262,520.00  | 99     | \$22,290,439.00  |
| October   |        |                  | 116    | \$31,217,561.00  | 122    | \$30,974,540.00  | 104    | \$25,704,783.00  | 90     | \$21,414,832.00  |
| November  |        |                  | 111    | \$29,102,032.00  | 63     | \$15,445,683.00  | 74     | \$16,858,048.00  | 72     | \$18,348,151.00  |
| December  |        |                  | 78     | \$24,070,764.00  | 59     | \$14,410,064.00  | 60     | \$13,170,186.00  | 48     | \$12,406,200.00  |
| TOTAL     | 1087   | \$309,661,912.00 | 1424   | \$365,295,908.00 | 1184   | \$292,798,304.00 | 1254   | \$294,017,484.00 | 1070   | \$255,535,862.00 |

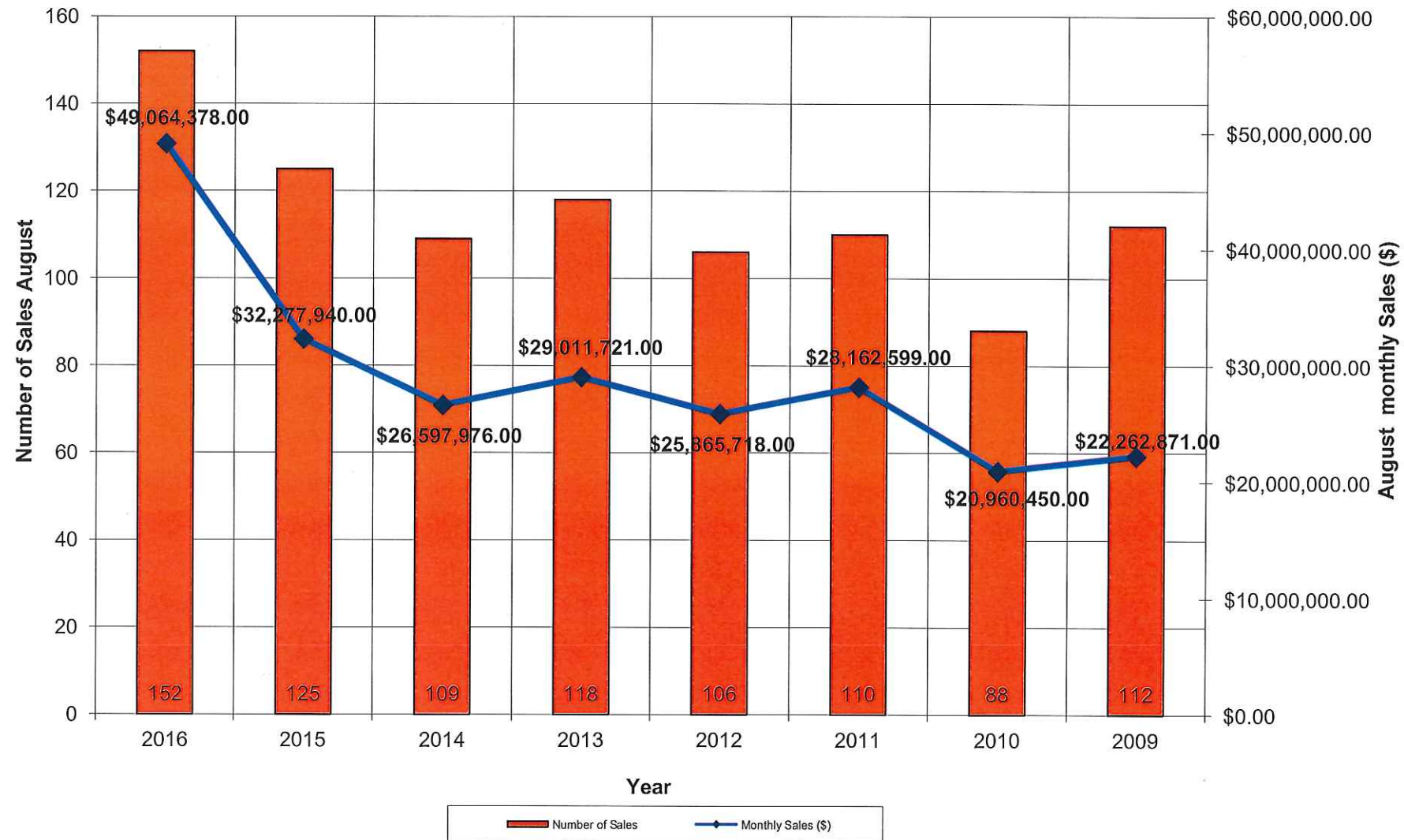
## New Listings

| Month     | # Listings | \$ Value | # Listings | \$ Value | # Listings | \$ Value | # Listings | \$ Value | #Listings | \$ Value |
|-----------|------------|----------|------------|----------|------------|----------|------------|----------|-----------|----------|
| January   | 166        | n/a      | 149        | n/a      | 126        | N/A      | 176        | N/A      | 150       | N/A      |
| February  | 160        | n/a      | 132        | n/a      | 154        | N/A      | 164        | N/A      | 147       | N/A      |
| March     | 161        | n/a      | 212        | n/a      | 143        | N/A      | 174        | N/A      | 228       | N/A      |
| April     | 186        | n/a      | 207        | n/a      | 219        | N/A      | 198        | N/A      | 214       | N/A      |
| May       | 205        | n/a      | 205        | n/a      | 220        | N/A      | 221        | N/A      | 186       | N/A      |
| June      | 197        | n/a      | 175        | n/a      | 176        | N/A      | 186        | N/A      | 175       | N/A      |
| July      | 146        | n/a      | 150        | n/a      | 196        | N/A      | 202        | N/A      | 183       | N/A      |
| August    | 163        | n/a      | 158        | n/a      | 175        | N/A      | 183        | N/A      | 184       | N/A      |
| September |            | n/a      | 170        | n/a      | 210        | N/A      | 181        | N/A      | 171       | N/A      |
| October   |            | n/a      | 141        | n/a      | 174        | N/A      | 150        | N/A      | 171       | N/A      |
| November  |            | n/a      | 115        | n/a      | 116        | N/A      | 121        | N/A      | 126       | N/A      |
| December  |            | n/a      | 70         | n/a      | 88         | N/A      | 68         | N/A      | 87        | N/A      |

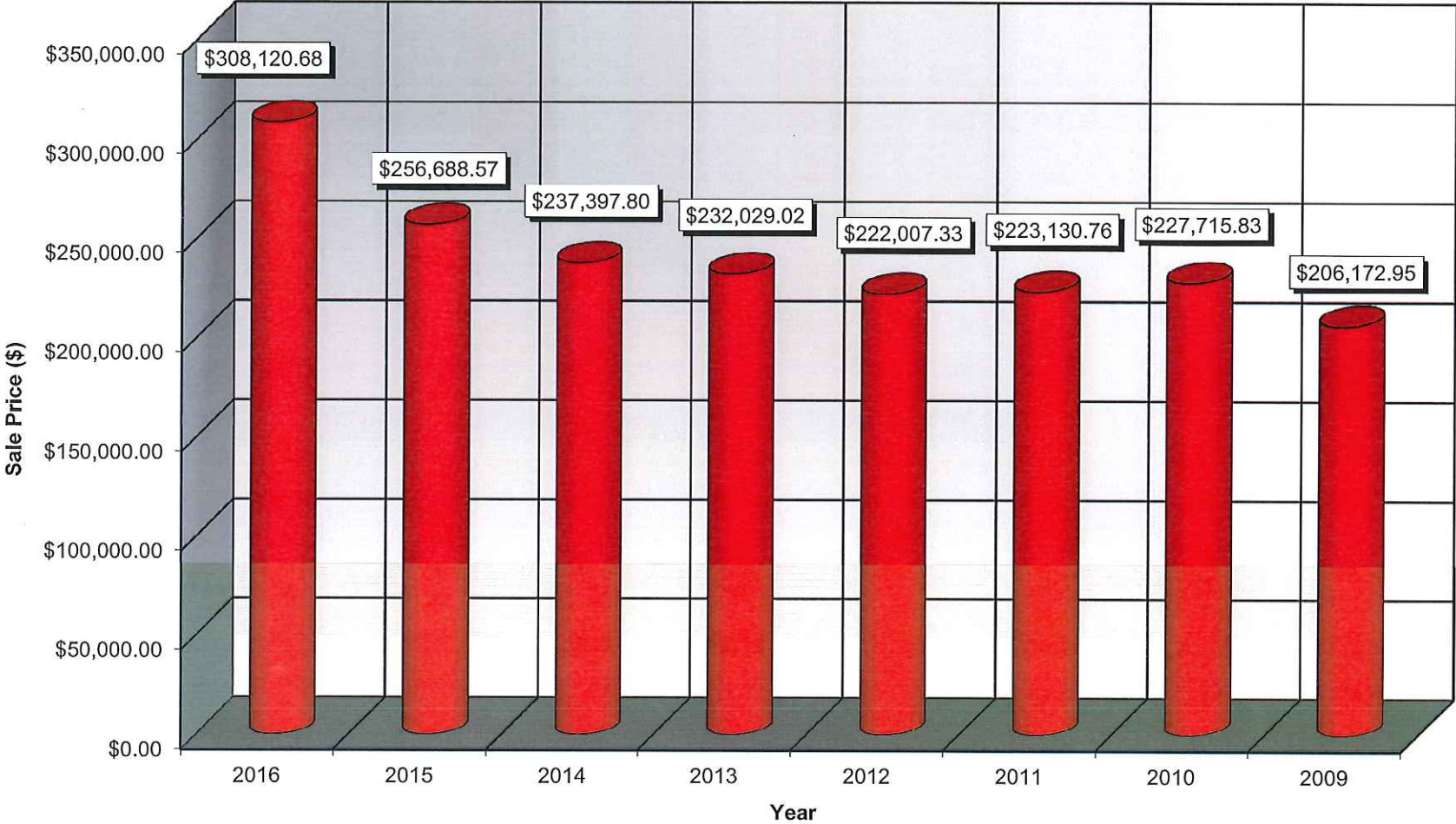
|  |      |      |      |      |      |
|--|------|------|------|------|------|
| TOTAL                                  | 1384 | 1884 | 1997 | 2024 | 2022 |
| CURRENT<br>MONTH<br>ACTIVE<br>LISTINGS | 337  |      |      |      |      |



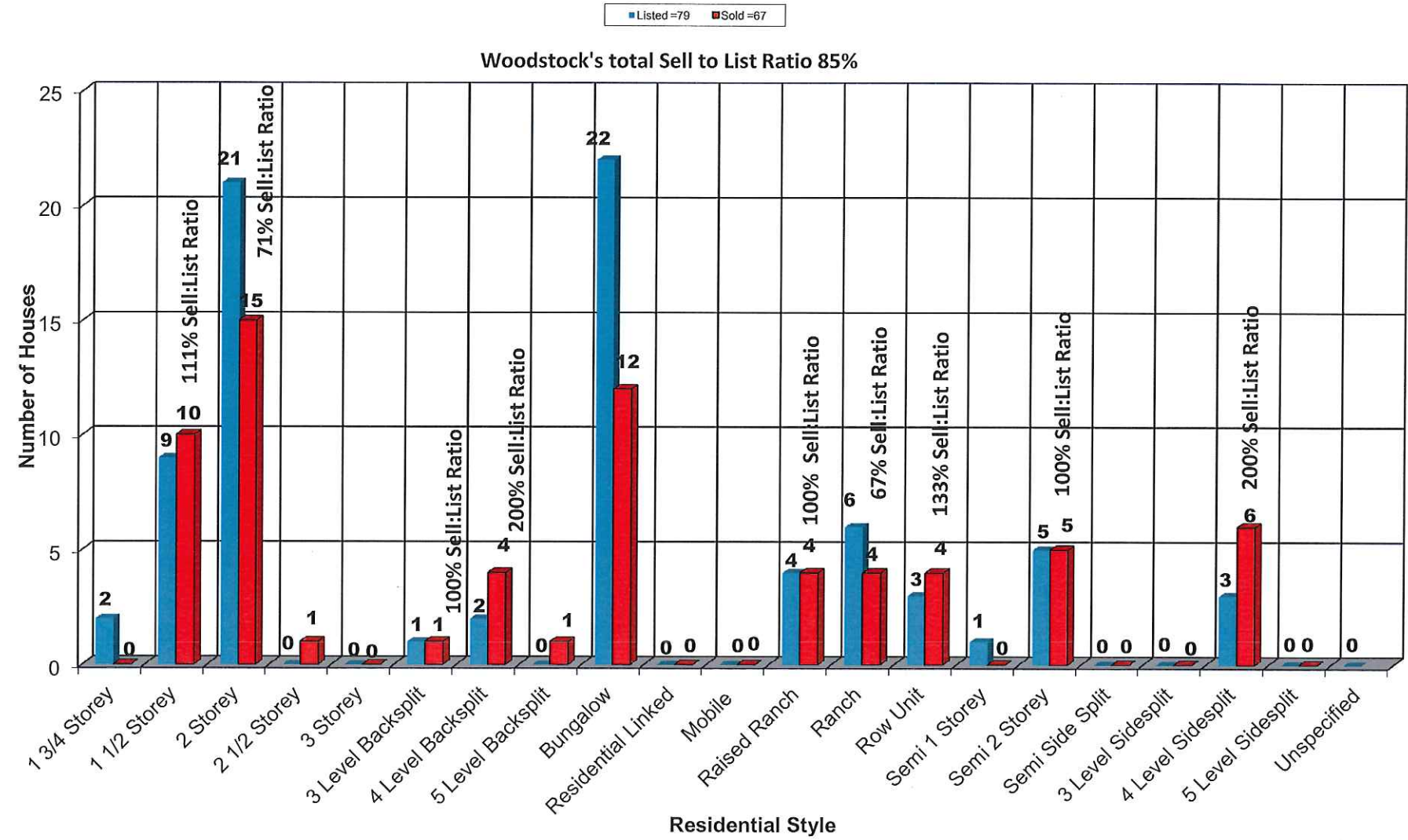
### WIDREB Sales Comparison for the Month of August 2016



A Comparison of August 2016 Average Residential Sale Price



Woodstock's Residential Sell to List Ratio for August 2016

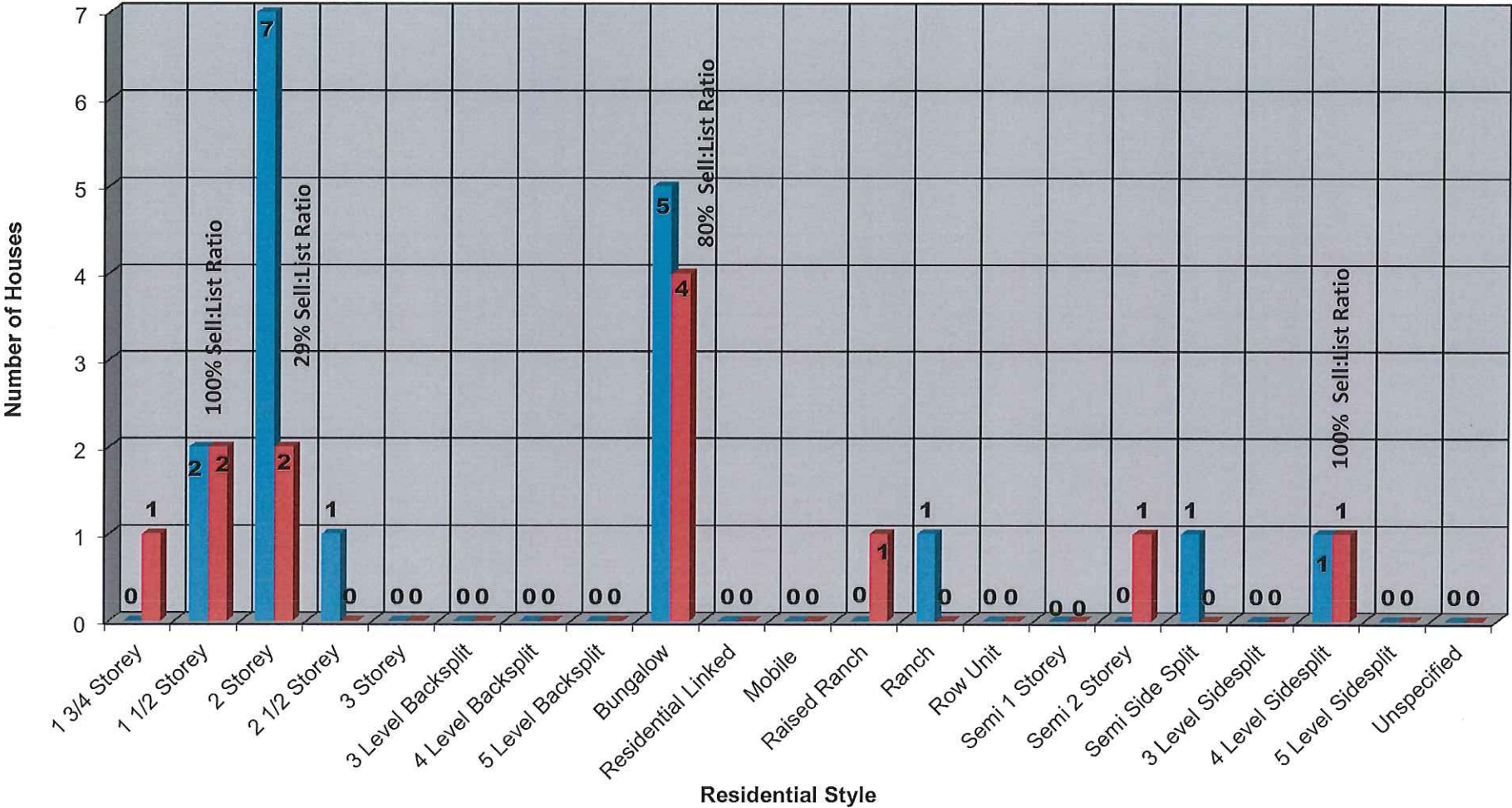




Ingersoll's Residential Sell to List Ratio for August 2016

■ Listed=18 ■ Sold=12

Ingersoll's total Sell to List is 67%



# WIDREB Year-to-Date Sales Comparison Jan - August 2016

