WOODSTOCK-INGERSOLL & DISTRICT REAL ESTATE BOARD MLS DETAILED STATISTICS

For The Month of ""April 2016"

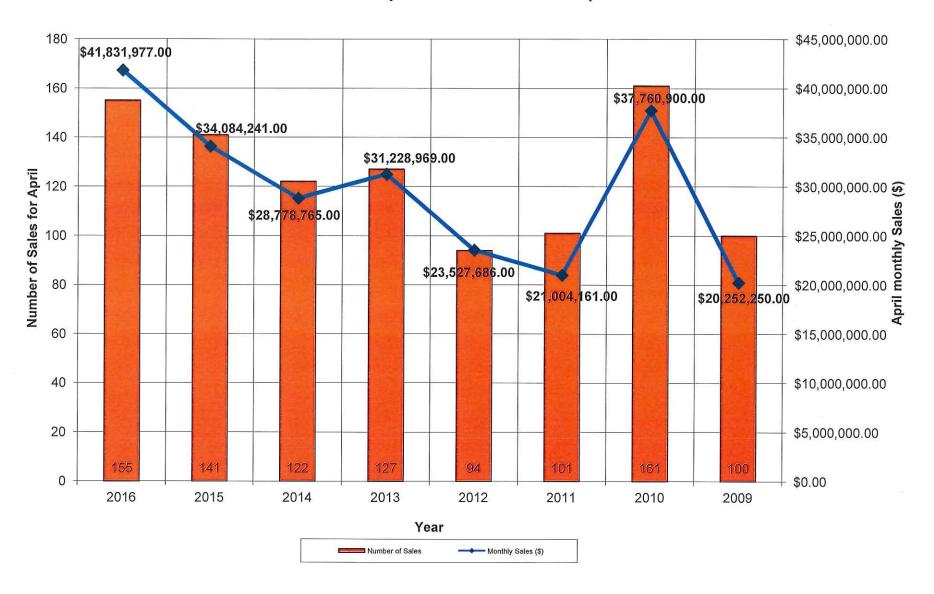
	Dollar Value of Units Sold in Current Month	# of Units Sold Current Month	# of New Listings Current Month	Number of Active Listings End of Current Month
Residential				
Single Family-Home	\$38,072,556.00	137	158	251
Single Family-Condo	\$2,387,421.00	12	7	18
SINGLE FAMILY TOTAL	\$40,459,977.00	149	165	269
Residential-Multi Family	\$558,000.00	3	2	6
TOTAL:	\$41,017,977.00	152	167	275
Non-Residential				
Farms	\$0.00	0	5	19
Vacant Land	\$45,000	1	13	72
Other (I.C.&I.)	\$769,000	2	1	20
TOTAL:	\$814,000.00	3	19	111
GRAND TOTAL:	\$41,831,977.00	155	186	386

PRICE RANGE	MONTH	YTD	PRICE RANGE	MONTH	YTD	PRICE RANGE	MONTH	YTD
UNDER \$30,000	0	0	\$100,000-119,999	1	9	\$260,000-299,999	31	89
\$30,000-\$39,999	1	ì	\$120,000-139,999	8	18	\$300,000-349,999	17	58
\$40,000-49,999	2	3	\$140,000-159,999	6	22	\$350,000-399,999	11	42
\$50,000-59,999	0	0	\$160,000-179,999	10	23	\$400,000-499,999	14	37
\$60,000-69,999	0	0	\$180,000-199,999	5	31	\$500,000-749,999	4	8
\$70,000-79,999	0	6	\$200,000-219,999	11	33	\$750,000-999,999	0	2
\$80,000-89,999	1	2	\$220,000-239,999	21	51	\$1,000,000+	0	1
\$90,000-99,999	0	3	\$240,000-259,999	11	38			

Woodstock-Ingersoll & District Real Estate Board Monthly Statistics---Sales & Listing Comparative Years April 2016 STATISTICS

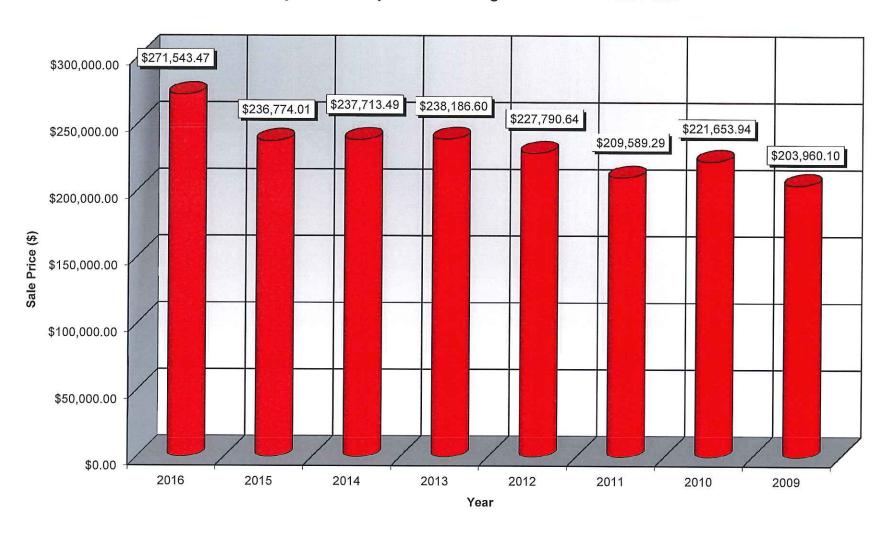
		2016		2015		2014		2013		2012
Sales Month	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value
		+		- · · · · · · · · · · · · · · · · · · 			ł –			
January	78	\$20,020,664.00	81	\$18,861,563.00	44	\$9,163,423.00	77	\$17,223,567.00	61	\$13,255,001.00
February	87	\$23,756,316.00	90	\$25,327,742.00	69	\$15,910,638.00	103	\$23,646,485.00	85	\$17,616,790.00
March	159	\$43,875,609.00	116	\$28,060,252.00	92	\$21,396,775.00	94	\$20,982,975.00	110	\$24,471,707.00
April	155	\$41,831,977.00	141	\$34,084,241.00	122	\$28,775,765.00	127	\$31,228,969.00	94	\$23,527,686.00
May			133	\$32,957,877.00	139	\$36,975,411.00	127	\$31,371,514.00	97	\$24,300,471.00
June			156	\$36,891,157.00	121	\$30,325,930.00	121	\$30,692,940.00	112	\$28,365,403.00
July			163	\$41,701,854.00	121	\$31,056,540.00	122	\$25,863,776.00	96	\$23,673,464.00
August			125	\$32,277,940.00	109	\$26,597,976.00	118	\$29,011,721.00	106	\$25,865,718.00
September			114	\$30,742,925.00	123	\$31,765,559.00	127	\$28,262,520.00	99	\$22,290,439.00
October			116	\$31,217,561.00	122	\$30,974,540.00	104	\$25,704,783.00	90	\$21,414,832.00
November			111	\$29,102,032.00	63	\$15,445,683.00	74	\$16,858,048.00	72	\$18,348,151.00
December			78	\$24,070,764.00	59	\$14,410,064.00	60	\$13,170,186.00	48	\$12,406,200.00
TOTAL	479	\$129,484,566.00	1424	\$365,295,908.00	1184	\$292,798,304.00	1254	\$294,017,484.00	1070	\$255,535,862.00
New Listings			•							
Month	# Listings	\$ Value	# Listings	\$ Value	# Listings		# Listings	\$ Value	#Listings	\$ Value
January	166	n/a	149	n/a	126	N/A	176	N/A	150	N/A
February	160	n/a	132	n/a	154	N/A	164	N/A	147	N/A
March	161	n/a	212	n/a	143	N/A	174	N/A	228	N/A
April	186	n/a	207	n/a	219	N/A	198	N/A	214	N/A
May		n/a	205	n/a	220	N/A	221	N/A	186	N/A
June		n/a	175	n/a	176	N/A	186	N/A	175	N/A
July		n/a	150	n/a	196	N/A	202	N/A	183	N/A
August		n/a	158	n/a	175	N/A	183	N/A	184	N/A
September		n/a	170	n/a	210	N/A	181	N/A	171	N/A
October		n/a	141	n/a	174	N/A	150	N/A	171	N/A
November		n/a	115	n/a	116	N/A	121	N/A	126	N/A
December		n/a	70	n/a	88	N/A	68	N/A	87	N/A
TOTAL	673		1884		1997		2024		2022	
CURRENT										
MONTH										
ACTIVE	386									
LISTINGS										

WIDREB Sales Comparison for the Month of April 2016



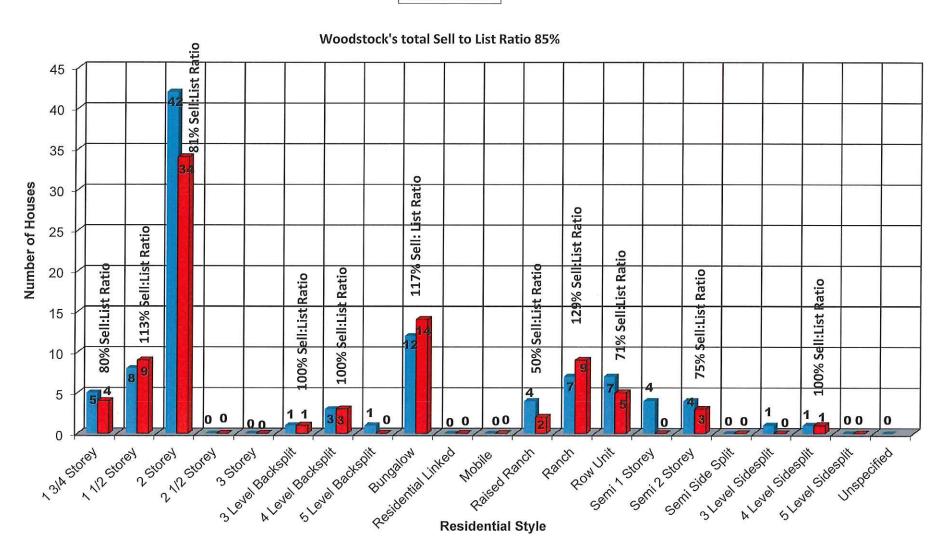
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A Comparison of April 2016 Average Residential Sale Price



Woodstock's Residential Sell to List Ratio for April 2016

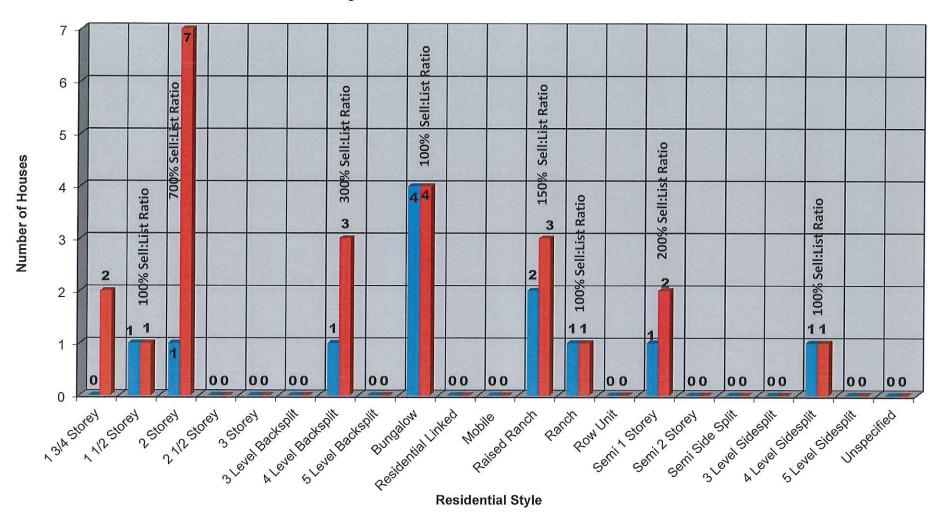
■Listed =100 ■Sold =85



Ingersoll's Residential Sell to List Ratio for April 2016

■Listed =12 ■Sold=24

Ingersoll's total Sell to List is 200%



WIDREB Year-to-Date Sales Comparison Jan - April 2016 Number of Yearly Sales 600 \$140,000,000.00 \$129,484,566.00 \$120,000,000.00 500 \$106,333,798.00 \$100,038,613.00 \$100,000,000.00 \$93,081,996.00 400 Yearly Units Sold \$80,000,000.00 \$ Solds \$ \$82,697,635.00 \$78,8<mark>71,18</mark>4.00 \$75 246,601.00 _\$53<mark>,357,7</mark>88.00 200 \$40,000,000.00 100 \$20,000,000.00 428 327 401 350 389 443 479 267 0 \$0.00 2016 2015 2014 2013 2012 2011 2010 2009 Year

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New Residential Build Permits Issued										
Town/City	City of Woodstock				Town of Ingersoll					
	March 2016	YTD	March 2015	YTD	March 2016	YTD	March 2015	YTD		
Residential New Structure Permits Issued	59	80	18	38	7	19	2	11		