### WOODSTOCK-INGERSOLL & DISTRICT REAL ESTATE BOARD MLS DETAILED STATISTICS

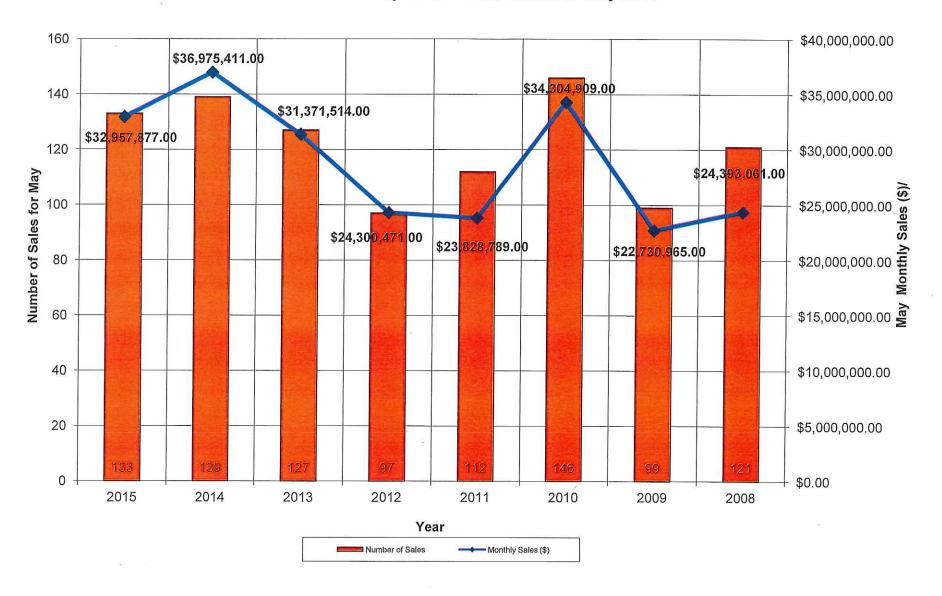
For The Month of "May 2015"

	Dollar Value of Units	# of Units Sold	# of New Listings	Number of Active Listings End of Current		
	Sold in Current Month	Current Month	<b>Current Month</b>	Month		
Residential						
Single Family-Home	\$30,338,077.00	117	168	428		
Single Family-Condo	\$1,508,400.00	9	15	42		
SINGLE FAMILY TOTAL	\$31,846,477.00	126	183	470		
Residential-Multi Family	\$464,900.00	2	5	9		
TOTAL:	\$32,311,377.00	128	188	479		
Non-Residential						
Farms	\$0.00	0	5	17		
Vacant Land	\$244,000	3	9	57		
Other (I.C.&I.)	\$402,500	2	3	28		
TOTAL:	\$646,500.00	5	17	102		
GRAND TOTAL:	\$32,957,877.00	133	205	581		

#### Number of Units Sold - Broken Down by Price Range

PRICE RANGE	UNITS SOLD	PRICE RANGE	UNITS SOLD	PRICE RANGE	SOLD
UNDER \$30,000	0	\$120,000-139,999	6	\$350,000-399,999	8
\$30,000-\$39,999	1	\$140,000-159,999	12	\$400,000-499,999	8
\$40,000-49,999	0	\$160,000-179,999	8	\$500,000-749,999	2
\$50,000-59,999	0	\$180,000-199,999	9	\$750,000-999,999	0
\$60,000-69,999	0	\$200,000-219,999	13	\$1,000,000+	0
\$70,000-79,999	0	\$220,000-239,999	13		
\$80,000-89,999	1	\$240,000-259,999	8		
\$90,000-99,999	2	\$260,000-299,999	31		
\$100,000-119,999	2	\$300,000-349,999	8		

## WIDREB Sales Comparison for the Month of May 2015



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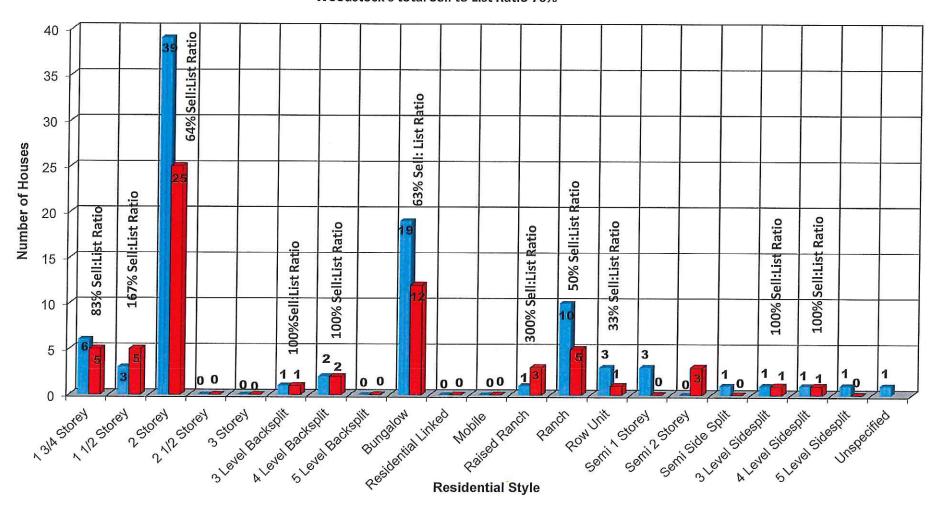
## Woodstock-Ingersoll & District Real Estate Board Monthly Statistics---Sales & Listing Comparative Years May 2015 STATISTICS

		2015		2014		2013		2012		2011
Sales										
Month	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value
January	81	\$18,861,563.00	44	\$9,163,423.00	77	\$17,223,567.00	61	\$13,255,001.00	74	\$15,078,008.00
February	90	\$25,327,742.00	69	\$15,910,638.00	103	\$23,646,485.00	85	\$17,616,790.00	90	\$20,190,417.00
March	116	\$28,060,252.00	92	\$21,396,775.00	94	\$20,982,975.00	110	\$24,471,707.00	124	\$26,425,049.00
April	141	\$34,084,241.00	122	\$28,775,765.00	127	\$31,228,969.00	94	\$23,527,686.00	101	\$21,004,161.00
May	133	\$32,957,877.00	139	\$36,975,411.00	127	\$31,371,514.00	97	\$24,300,471.00	112	\$23,828,789.00
June			121	\$30,325,930.00	121	\$30,692,940.00	112	\$28,365,403.00	111	\$29,430,141.00
July			121	\$31,056,540.00	122	\$25,863,776.00	96	\$23,673,464.00	95	\$21,174,429.00
August			109	\$26,597,976.00	118	\$29,011,721.00	106	\$25,865,718.00	110	\$28,162,599.00
September			123	\$31,765,559.00	127	\$28,262,520.00	99	\$22,290,439.00	118	\$26,347,346.00
October			122	\$30,974,540.00	104	\$25,704,783.00	90	\$21,414,832.00	79	\$18,853,599.00
November			63	\$15,445,683.00	74	\$16,858,048.00	72	\$18,348,151.00	93	\$21,812,378.00
December			59	\$14,410,064.00	60	\$13,170,186.00	48	\$12,406,200.00	53	\$12,491,700.00
TOTAL	561	\$139,291,675.00	1184	\$292,798,304.00	1254	\$294,017,484.00	1070	\$255,535,862.00	1160	\$264,798,616.00
New Listings		-			·					
Month	# Listings		# Listings	100	# Listings	<del>                                     </del>	# Listings	\$ Value	#Listings	\$ Value
January	149	n/a	126	N/A	176	N/A	150	N/A	153	N/A
February	132	n/a	154	N/A	164	N/A	147	N/A	161	N/A
March	212	n/a	143	N/A	174	N/A	228	N/A	269	N/A
April	207	n/a	219	N/A	198	N/A	214	N/A	226	N/A
May	205	n/a	220	N/A	221	N/A	186	N/A	233	N/A
June			176	N/A	186	N/A	175	N/A	231	N/A
July			196	N/A	202	N/A	183	N/A	161	N/A
August			175	N/A	183	N/A	184	N/A	207	N/A
September			210	N/A	181	N/A	171	N/A	196	N/A
October			174	N/A	150	N/A	171	N/A	152	N/A
November			116	N/A	121	N/A	126	N/A	112	N/A
December			88	N/A	68	N/A	87	N/A	107	N/A
TOTAL	905		1997		2024		2022		2208	
CURRENT										
MONTH ACTIVE LISTINGS	581									

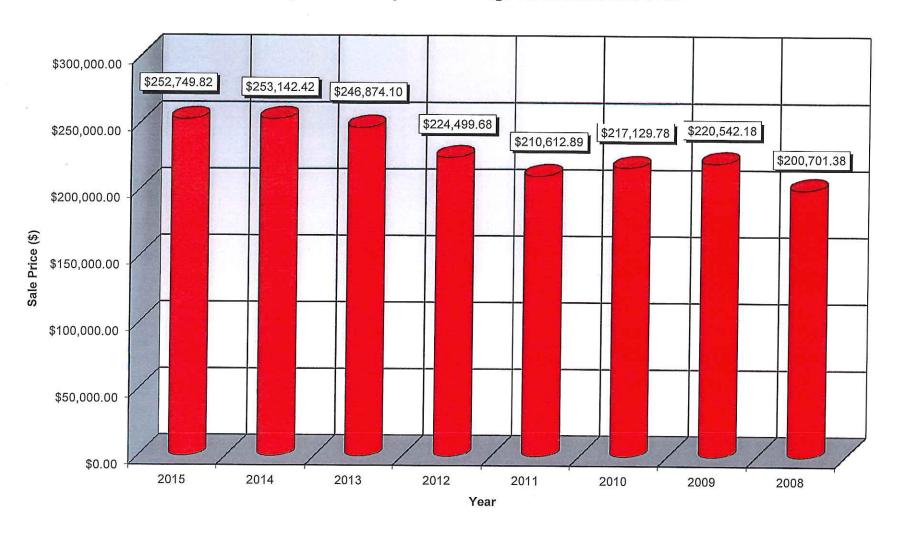
#### Woodstock's Residential Sell to List Ratio for May 2015

■Listed=92 ■Sold=64

#### Woodstock's total Sell to List Ratio 70%



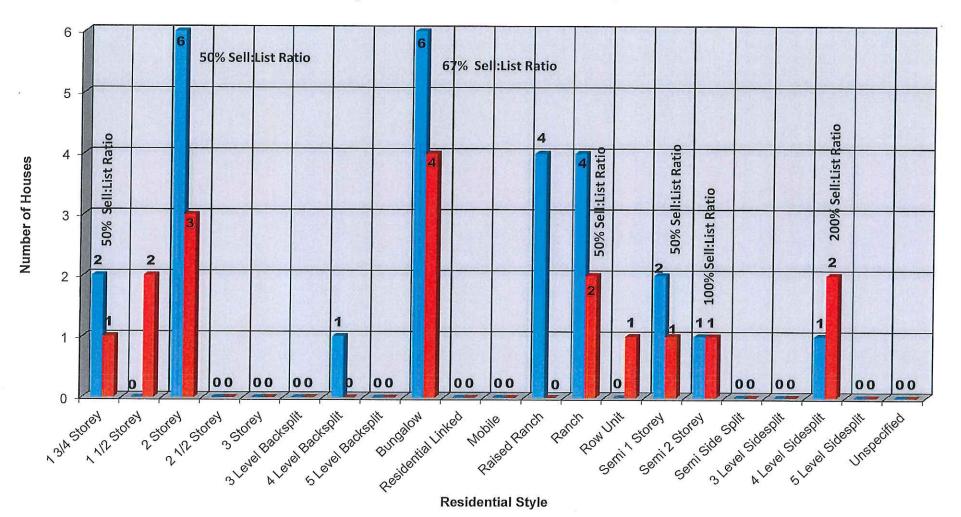
# A Comparison of May 2015 Average Residential Sale Price



#### Ingersoll's Residential Sell to List Ratio for May 2015

■Listed =27 ■sold=17

#### Ingersoll's total Sell to List is 63%



#### **WIDREB Year-to-Date Sales Comparison** Jan - May - 2015 Number of Yearly Sales (\$) 700 \$160,000,000.00 \$139,291,675.00 \$134,343,522.00 \$140,000,000.00 600 \$124,453,510.00 \$106,526,424.00 \$108,736,096.00 \$120,000,000.00 \$<del>103,171,655.</del>00 500 \$112 222.012.00 Yearly Units Sold \$100,000,000.00 \$80,000,000.00 Yearly 60.000,000,009 \$76.088.753.00-200 \$40,000,000.00 100 \$20,000,000.00 561 466 447 528 501 589 366 516 0 \$0.00 2015 2014 2013 2012 2011 2010 2009 2008

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Year