WOODSTOCK-INGERSOLL & DISTRICT REAL ESTATE BOARD MLS DETAILED STATISTICS

For The Month of "January 2014"

******	Dollar Value of Units Sold in Current Month	# of Units Sold Current Month	# of New Listings Current Month	Number of Active Listings End of Current
Residential		Garrent World	Ourrest Worth	Month
Single Family-Home	\$7,904,923.00	36	100	371
Single Family-Condo	\$743,500.00	5	16	35
SINGLE FAMILY TOTAL	\$8,648,423.00	41	116	406
Residential-Multi Family	\$0.00	0	1	13
TOTAL	\$8,648,423.00	41	117	419
Non-Residential				
Farms	\$0.00	0	1	14
Vacant Land	\$140,000	1	4	49
Other (I.C.&I.)	\$375,000	2	4	35
TOTAL:	\$515,000.00	3	9	98
GRAND TOTAL:	\$9,163,423.00	44	126	517

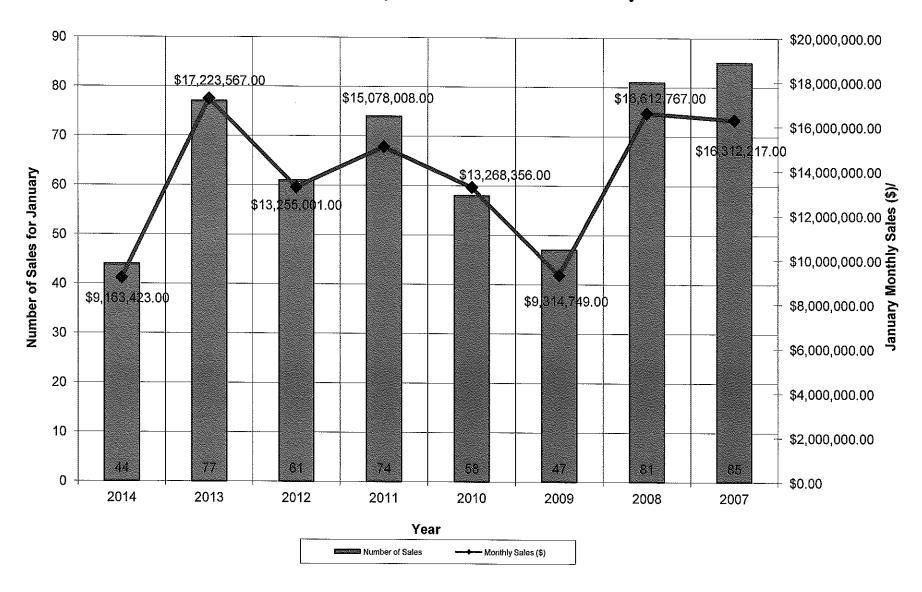
Number of Units Sold - Broken Down by Price Range

PRICE RANGE	UNITS SOLD	PRICE RANGE	UNITS SOLD	PRICE RANGE	SOLD
UNDER \$30,000	0	\$120,000-139,999	4	\$350,000-399,999	2
\$30,000-\$39,999	0	\$140,000-159,999	4	\$400,000-499,999	0
\$40,000-49,999	0	\$160,000-179,999	4	\$500,000-749,999	0
\$50,000-59,999	0	\$180,000-199,999	4	\$750,000-999,999	0
\$60,000-69,999	0	\$200,000-219,999	6	\$1,000,000+	0
\$70,000-79,999	0	\$220,000-239,999	7		
\$80,000-89,999	0	\$240,000-259,999	2		
\$90,000-99,999	0	\$260,000-299,999	3		
\$100,000-119,999	4	\$300,000-349,999	4		

Woodstock-Ingersoll & District Real Estate Board Monthly Statistics---Sales & Listing Comparative Years January 2014 STATISTICS

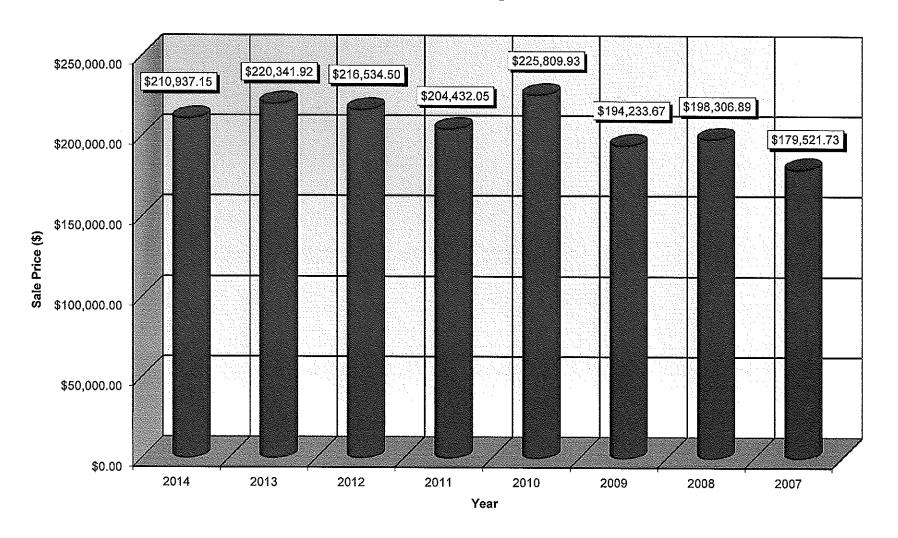
Sales Month January February	#Sales	2014 \$ Value		2013		2012		2011		2010
Month January		\$ Value				+				
January		ia vaille	#Coloo	d \/-1	40-1	h \ r - l	Tuo. I	la V. I	lua i	
	44		#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value
February		\$9,163,423.00	77	\$17,223,567.00	61	\$13,255,001.00	74	\$15,078,008.00		\$13,268,356.
			103	\$23,646,485.00	85	\$17,616,790.00	90	\$20,190,417.00		\$21,265,707.
March			94	\$20,982,975.00	110	\$24,471,707.00	124	\$26,425,049.00	134	\$27,743,650.
April			127	\$31,228,969.00	94	\$23,527,686.00	101	\$21,004,161.00	161	\$37,760,900.
May			127	\$31,371,514.00	97	\$24,300,471.00	112	\$23,828,789.00	146	\$34,304,909
June			121	\$30,692,940.00	112	\$28,365,403.00	111	\$29,430,141.00	109	\$23,804,500
July			122	\$25,863,776.00	96	\$23,673,464.00	95	\$21,174,429.00	85	\$20,205,350
August			118	\$29,011,721.00	106	\$25,865,718.00	110	\$28,162,599.00	88	\$20,960,450
September			127	\$28,262,520.00	99	\$22,290,439.00	118	\$26,347,346.00		\$22,840,020
October			104	\$25,704,783.00	90	\$21,414,832.00	79	\$18,853,599.00	88	\$20,406,400
November			74	\$16,858,048.00	72	\$18,348,151.00	93	\$21,812,378.00	+	\$18,187,000
December			60	\$13,170,186.00	48	\$12,406,200.00	53	\$12,491,700.00		\$14,029,801
TOTAL	44	\$9,163,423.00	1254	\$294,017,484.00	1070	\$255,535,862.00	1160	\$264,798,616.00		\$274,777,043.00
New Listings										
Month ;	# Listings	\$ Value	# Listings	\$ Value						
January	126	N/A	176	N/A	150	N/A	153	N/A	203	N/A
February		N/A	164	N/A	147	N/A	161	N/A	179	N/A
March		N/A	174	N/A	228	N/A	269	N/A	297	N/A
April		N/A	198	N/A	214	N/A	226	N/A	257	N/A
May		N/A	221	N/A	186	N/A	233	N/A	261	N/A
June		N/A	186	N/A	175	N/A	231	N/A	236	N/A
July		N/A	202	N/A	183	N/A	161	N/A	209	N/A
August		N/A	183	N/A	184	N/A	207	N/A	197	n/a
September		N/A	181	N/A	171	N/A	196	N/A	195	n/a
October		N/A	150	N/A	171	N/A	152	N/A	195	N/A
Vovember		N/A	121	N/A	126	N/A	112	N/A	162	N/A
December		N/A	68	N/A	87	N/A	107	N/A	82	n/a
TOTAL	126		2024		2022	•	2208		2473	
CURRENT					2022				~1 73	
WONTH ACTIVE LISTINGS	517									

WIDREB Sales Comparison for the Month of January 2014



Page 1

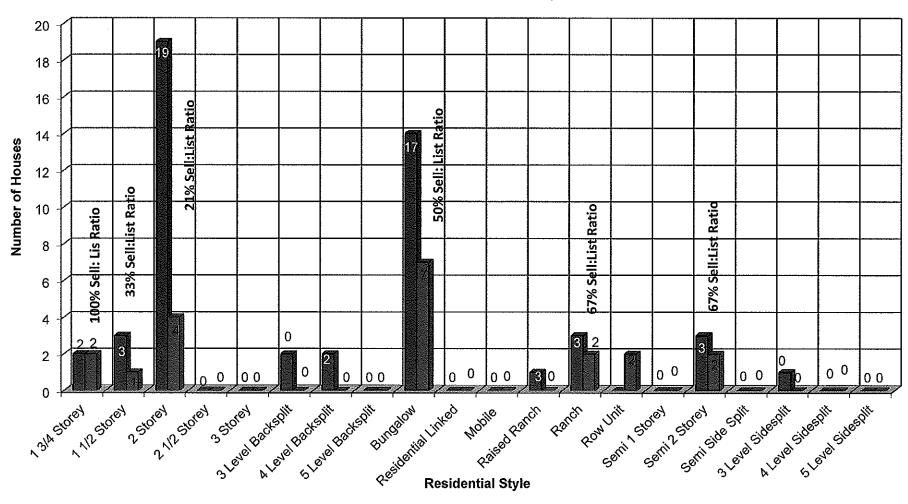
A Comparison of January's Average Residential Sale Price



Woodstock's Residential Sell to List Ratio for January 2014

■Listed =50 ■Sold =20

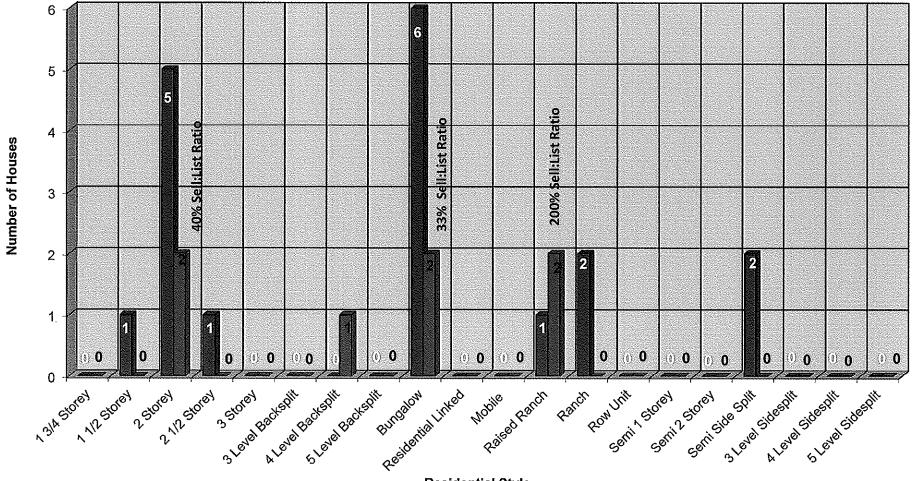
Woodstock's total Sell to List Ratio 40%



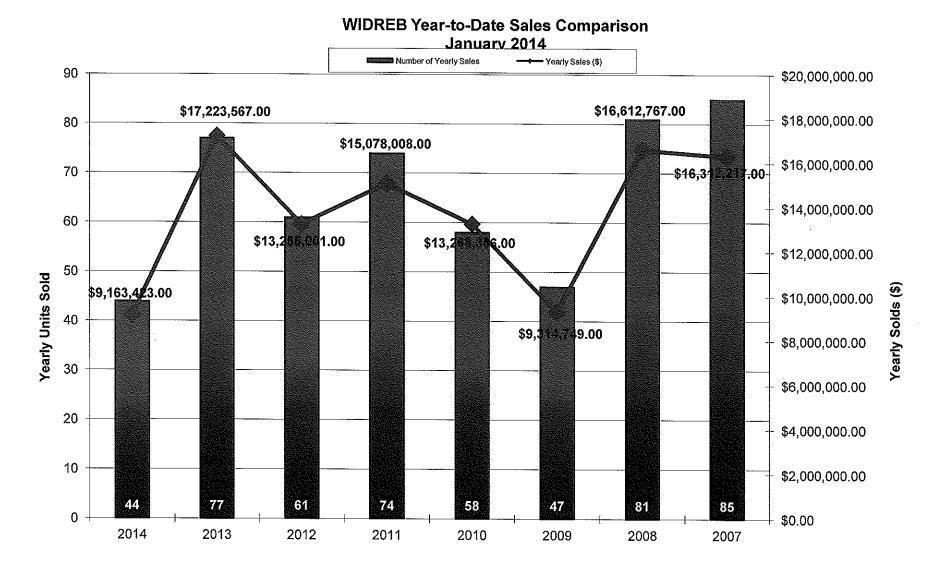
Ingersoll's Residential Sell to List Ratio for January 2014

■Listed = 18 ■sold=7

Ingersoll's total Sell to List is 39%



Residential Style



Year

Page 1