WOODSTOCK-INGERSOLL & DISTRICT REAL ESTATE BOARD MLS DETAILED STATISTICS

For The Month of "October 2013"

	Dollar Value of Units Sold in Current Month	# of Units Sold Current Month	# of New Listings Current Month	Number of Active Listings End of Current Month
Residential				WOM
Single Family-Home	\$21,417,906.00	87	125	470
Single Family-Condo	\$1,413,977.00	9	9	38
SINGLE FAMILY TOTAL	\$22,831,883.00	96	134	508
Residential-Multi Family	\$360,000.00	2	4	14
TOTAL:	\$23,191,883.00	98	138	522
Non-Residential				
Farms	\$2,217,900.00	3	2	15
Vacant Land	\$160,000	2	2	60
Other (I.C.&I.)	\$135,000	1	8	37
TOTAL:	\$2,512,900.00	6	12	112
GRAND TOTAL:	\$25,704,783.00	104	150	634

Number of Units Sold - Broken Down by Price Range

PRICE RANGE	UNITS SOLD	PRICE RANGE	UNITS SOLD	PRIOE DANOE	2015
I MOE KANGE	ONITS SOLD	PRICE RANGE	UNITS SOLD	PRICE RANGE	SOLD
UNDER \$30,000	Ī	\$120,000-139,999	6	\$350,000-399,999	4
\$30,000-\$39,999	0	\$140,000-159,999	8	\$400,000-499,999	2
\$40,000-49,999	0	\$160,000-179,999	8	\$500,000-749,999	0
\$50,000-59,999	0	\$180,000-199,999	8	\$750,000-999,999	2
\$60,000-69,999	0	\$200,000-219,999	7	\$1,000,000+	1
\$70,000-79,999	1	\$220,000-239,999	12		
\$80,000-89,999	3	\$240,000-259,999	11		
\$90,000-99,999	0	\$260,000-299,999	15		
\$100,000-119,999	4	\$300,000-349,999	11		

Woodstock-Ingersoll & District Real Estate Board Monthly Statistics---Sales & Listing Comparative Years October 2013 STATISTICS

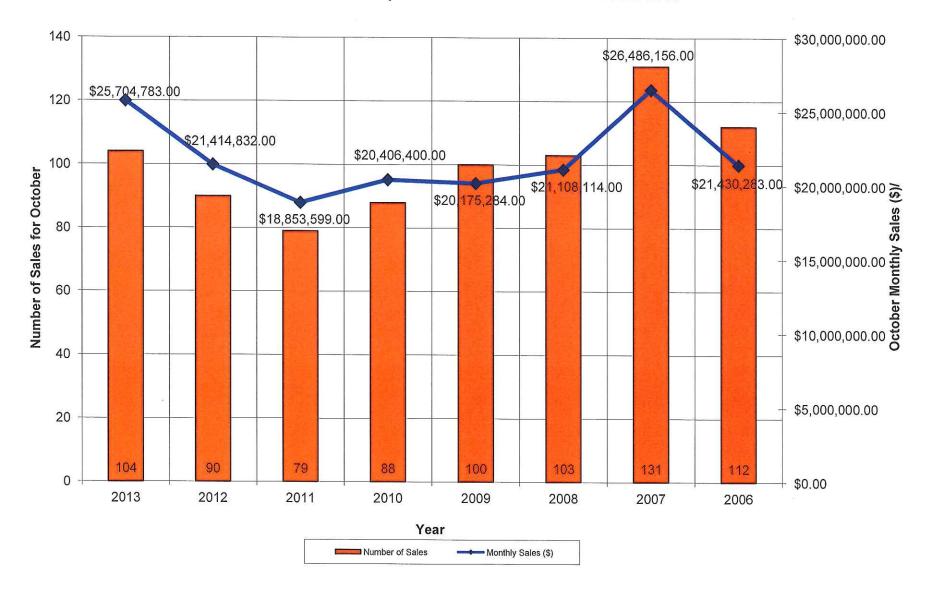
						October 2013	STATISTICS			
		2013	Proposition of the second of the United Section (II) - The Second Section (II) Sec	2012		2011		2010		2009
Sales	40-1	A 1/2-1	140-1	1637.1	1.0.1	1437.	1	14.2	I	
Month	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales		#Sales	\$ Value
January	77	\$17,223,567.00	61	\$13,255,001.00	74	\$15,078,008.00		\$13,268,356.00	47	\$9,314,749.0
February	103	\$23,646,485.00	85	\$17,616,790.00	90	\$20,190,417.00		\$21,265,707.00	51	\$10,528,489.0
March	94	\$20,982,975.00	110	\$24,471,707.00	124	\$26,425,049.00		\$27,743,650.00	69	\$13,262,300.0
April	127	\$31,228,969.00	94	\$23,527,686.00	101	\$21,004,161.00	161	\$37,760,900.00	100	\$20,252,250.0
May	127	\$31,371,514.00	97	\$24,300,471.00	112	\$23,828,789.00	146	\$34,304,909.00	99	\$22,730,965.0
June	121	\$30,692,940.00	112	\$28,365,403.00	111	\$29,430,141.00	109	\$23,804,500.00	140	\$30,040,143.0
July	122	\$25,863,776.00	96	\$23,673,464.00	95	\$21,174,429.00	85	\$20,205,350.00	108	\$22,628,246.0
August	118	\$29,011,721.00	106	\$25,865,718.00	110	\$28,162,599.00	88	\$20,960,450.00	112	\$22,262,871.0
September	127	\$28,262,520.00	99	\$22,290,439.00	118	\$26,347,346.00	110	\$22,840,020.00	100	\$21,671,995.0
October	104	\$25,704,783.00	90	\$21,414,832.00	79	\$18,853,599.00	88	\$20,406,400.00	100	\$20,175,284.0
November			72	\$18,348,151.00	93	\$21,812,378.00	84	\$18,187,000.00	89	\$19,252,137.0
December			48	\$12,406,200.00	53	\$12,491,700.00	69	\$14,029,801.00	69	\$15,837,498.0
TOTAL	1120	\$263,989,250.00	1070	\$255,535,862.00	1160	\$264,798,616.00		\$274,777,043.00	1084	\$227,956,927.0
New Listings										
Month	# Listings	\$ Value	# Listings	\$ Value	# Listings	\$ Value	# Listings	\$ Value	#Listings	\$ Value
January	176	N/A	150	N/A	153	N/A	203	N/A	168	N/A
February	164	N/A	147	N/A	161	N/A	179	N/A	172	N/A
March	174	N/A	228	N/A	269	N/A	297	N/A	204	N/A
April	198	N/A	214	N/A	226	N/A	257	N/A	261	N/A
Мау	221	N/A	186	N/A	233	N/A	261	N/A	240	N/A
June	186	N/A	175	N/A	231	N/A	236	N/A	252	N/A
July	202	N/A	183	N/A	161	N/A	209	N/A	242	N/A
August	183	N/A	184	N/A	207	N/A	197	n/a	196	N/A
September	181	N/A	171	N/A	196	N/A	195	n/a	239	N/A
October	150	N/A	171	N/A	152	N/A	195	N/A	182	N/A
November		N/A	126	N/A	112	N/A	162	N/A	205	N/A
December		N/A	87	N/A	107	N/A	82	n/a	113	N/A
TOTAL CURRENT	1835		2022		2208		2473		2474	
MONTH ACTIVE	634									

LISTINGS

Woodstock-Ingersoll & District Real Estate Board Monthly Statistics---Sales & Listing Comparative Years October 2013 STATISTICS

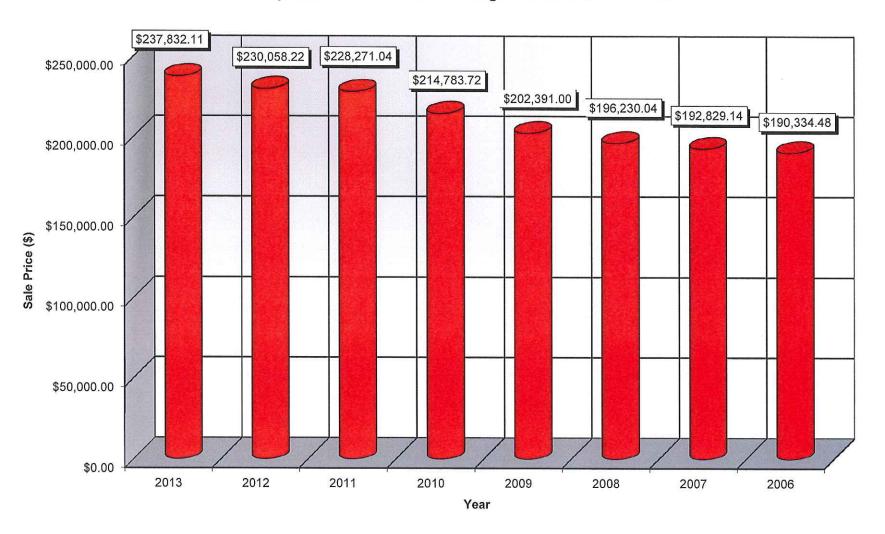
							October 2013	•				
	800		2007		2006		2005		2004		2003	
Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	
81	\$16,612,767.00	85	\$16,312,217.00	82	\$13,912,032.00	79	\$12,799,260.00		\$8,167,300.00	56	\$8,980,175.00	
82	\$19,093,358.00	114	\$22,695,930.00	79	\$15,451,290.00	88	\$13,789,440.00	105	\$15,376,100.00	93	\$12,146,450.00	
101	\$22,621,110.00	115	\$25,334,559.00	132	\$25,177,400.00	111	\$16,998,188.00		\$20,784,380.00	91	\$12,288,350.00	
131	\$26,015,800.00	110	\$22,579,129.00	106	\$20,271,966.00	177	\$27,751,700.00		\$24,113,810.00	103	\$14,410,950.00	
121	\$24,393,061.00	132	\$28,376,600.00	139	\$25,572,709.00	1	\$34,308,414.00	140	\$21,422,050.00	124	\$18,639,993.00	
117	\$26,785,400.00	166	\$34,591,877.00	135	\$29,258,040.00	182	\$31,513,979.00		\$21,100,299.00	130	\$18,362,635.00	
113	\$23,950,334.00	119	\$25,437,765.00		\$19,578,412.00	154	\$28,341,655.00		\$18,583,900.00	120	\$17,359,490.00	
90	\$18,508,100.00	137	\$26,141,734.00	121	\$22,397,850.00	148	\$25,165,475.00		\$19,403,550.00	109	\$14,448,300.00	
120	\$27,045,874.00	109	\$22,675,850.00	100	\$19,126,543.00	107	\$19,697,325.00		\$19,472,475.00	86	\$11,514,474.00	
103	\$21,108,114.00	131	\$26,486,156.00	112	\$21,430,283.00		\$16,402,895.00		\$19,459,950.00	85	\$11,847,883.00	
54	\$9,621,650.00	106	\$25,589,513.00	106	\$19,579,130.00		\$17,685,550.00		\$16,755,276.00	76	\$10,248,050.00	
59	\$11,436,018.00	43	\$8,583,690.00	58	\$11,627,600.00		\$9,508,550.00		\$13,946,790.00		\$10,150,700.00	
1172	\$247,191,586.00	1273	\$243,383,255.00	1476	\$253,962,431.00	1375	\$218,585,880.00	1140	\$160,397,450.00	0	\$0.00	
_istings	\$ Value	#Listings	\$ Value	#Listings	\$ Value	T20 : - 4:	I &) /					
	φ value	IMPIONING										
202	N/A		- 			#Listings				#Listings	\$ Value	
202 165	N/A	206	N/A	170	N/A	134	N/A	134	N/A	153	N/A	
165	N/A	206 146	N/A N/A	170 184	N/A N/A	134 175	N/A N/A	134 164	N/A N/A	153 148	N/A N/A	
165 230	N/A N/A	206 146 249	N/A N/A N/A	170 184 226	N/A N/A N/A	134 175 210	N/A N/A N/A	134 164 197	N/A N/A N/A	153 148 166	N/A N/A N/A	
165 230 285	N/A N/A N/A	206 146 249 184	N/A N/A N/A N/A	170 184 226 212	N/A N/A N/A N/A	134 175 210 199	N/A N/A N/A N/A	134 164 197 226	N/A N/A N/A N/A	153 148 166 181	N/A N/A N/A N/A	
165 230 285 277	N/A N/A N/A N/A	206 146 249 184 250	N/A N/A N/A N/A N/A	170 184 226 212 251	N/A N/A N/A N/A N/A	134 175 210 199 255	N/A N/A N/A N/A N/A	134 164 197 226 184	N/A N/A N/A N/A N/A	153 148 166 181 163	N/A N/A N/A N/A N/A	
165 230 285 277 241	N/A N/A N/A N/A N/A	206 146 249 184 250 219	N/A N/A N/A N/A N/A N/A	170 184 226 212 251 219	N/A N/A N/A N/A N/A N/A	134 175 210 199 255 205	N/A N/A N/A N/A N/A N/A	134 164 197 226 184 188	N/A N/A N/A N/A N/A N/A	153 148 166 181 163 158	N/A N/A N/A N/A N/A N/A N/A N/A	
165 230 285 277 241 250	N/A N/A N/A N/A N/A N/A N/A	206 146 249 184 250 219 215	N/A N/A N/A N/A N/A N/A N/A	170 184 226 212 251 219 204	N/A N/A N/A N/A N/A N/A N/A	134 175 210 199 255 205 148	N/A N/A N/A N/A N/A N/A N/A	134 164 197 226 184 188 194	N/A N/A N/A N/A N/A N/A N/A	153 148 166 181 163 158 173	N/A N/A N/A N/A N/A N/A N/A N/A N/A	
165 230 285 277 241 250 220	N/A N/A N/A N/A N/A N/A N/A N/A N/A	206 146 249 184 250 219 215 225	N/A	170 184 226 212 251 219 204 196	N/A	134 175 210 199 255 205 148 193	N/A N/A N/A N/A N/A N/A N/A N/A	134 164 197 226 184 188 194 162	N/A	153 148 166 181 163 158 173 161	N/A	
165 230 285 277 241 250 220 262	N/A	206 146 249 184 250 219 215 225 199	N/A	170 184 226 212 251 219 204 196 208	N/A	134 175 210 199 255 205 148 193 191	N/A N/A N/A N/A N/A N/A N/A N/A N/A	134 164 197 226 184 188 194 162 182	N/A	153 148 166 181 163 158 173 161	N/A	
165 230 285 277 241 250 220 262 256	N/A	206 146 249 184 250 219 215 225 199 232	N/A	170 184 226 212 251 219 204 196 208 214	N/A	134 175 210 199 255 205 148 193 191 183	N/A	134 164 197 226 184 188 194 162 182	N/A	153 148 166 181 163 158 173 161 144 148	N/A	
165 230 285 277 241 250 220 262 256 167	N/A	206 146 249 184 250 219 215 225 199 232 165	N/A	170 184 226 212 251 219 204 196 208 214 160	N/A	134 175 210 199 255 205 148 193 191 183 139	N/A	134 164 197 226 184 188 194 162 182 161 176	N/A	153 148 166 181 163 158 173 161 144 148	N/A	
165 230 285 277 241 250 220 262 256	N/A	206 146 249 184 250 219 215 225 199 232	N/A	170 184 226 212 251 219 204 196 208 214	N/A	134 175 210 199 255 205 148 193 191 183	N/A	134 164 197 226 184 188 194 162 182	N/A	153 148 166 181 163 158 173 161 144 148	N/A	

WIDREB Sales Comparison for the Month of October 2013



Page 1

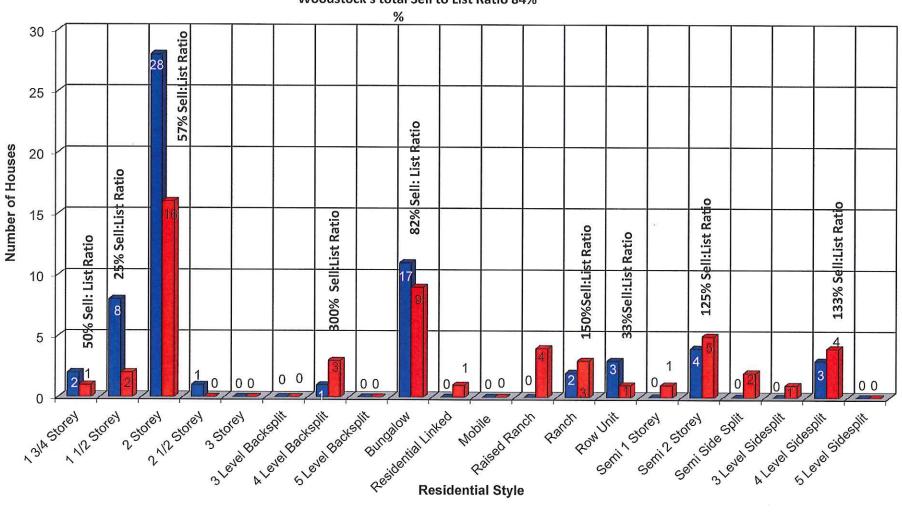
A Comparison of October's Average Residential Sale Price



Woodstock's Residential Sell to List Ratio for October 2013

■Listed =63 ■Sold =53

Woodstock's total Sell to List Ratio 84%

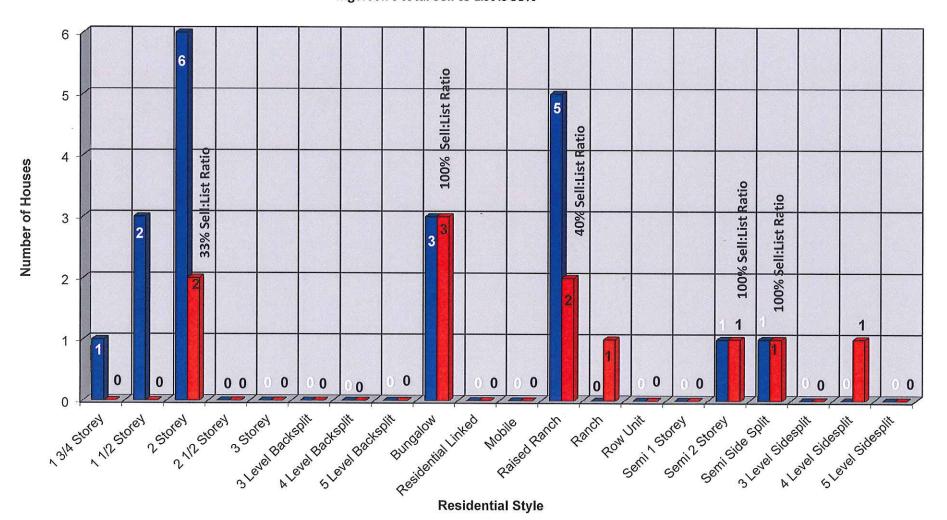


Ingersoll's Residential Sell to List Ratio for October 2013

■sold=11

■Listed =20

Ingersoll's total Sell to List is 55%



WIDREB Year-to-Date Sales Comparison January - October 2013 Number of Yearly Sales Yearly Sales (\$) 1400 \$300,000,000.00 \$263,989,250.00 \$250,631,817.00 1200 \$242,560,242.00 \$224,781,511.00 \$250,000,000.00 \$226,133,918.00 \$230,494,538.00 1000 **\$212, 76,525.00** \$200,000,000.00 \$192 867,292.00 Yearly Ugits Sold 8 \$150,000,000.00 \$100,000,000.00 \$50,000,000.00 200 950 1020 1069 1014 926 1059 1218 1009 0 \$0.00 2013 2012 2011 2010 2009 2008 2007 2006

Year

Page 1