## WOODSTOCK-INGERSOLL & DISTRICT REAL ESTATE BOARD MLS DETAILED STATISTICS

# For The Month of "March 2013"

	Dollar Value of Units  Sold in Current Month	# of Units Sold Current Month	# of New Listings Current Month	Number of Active Listings End of Current  Month		
Residential						
Single Family-Home	\$18,765,975.00	78	149	491		
Single Family-Condo	\$1,924,000.00	14	9	36		
SINGLE FAMILY TOTAL	\$20,689,975.00	92	158	527		
Residential-Multi Family	\$0.00	0	2	11		
TOTAL:	\$20,689,975.00	92	160	538		
Non-Residential						
Farms	\$0.00	0	5	23		
Vacant Land	\$0	0	5	78		
Other (I.C.&I.)	\$293,000	2	4	36		
TOTAL:	\$293,000.00	2	14	137		
GRAND TOTAL:	\$20,982,975.00	94	174	675		

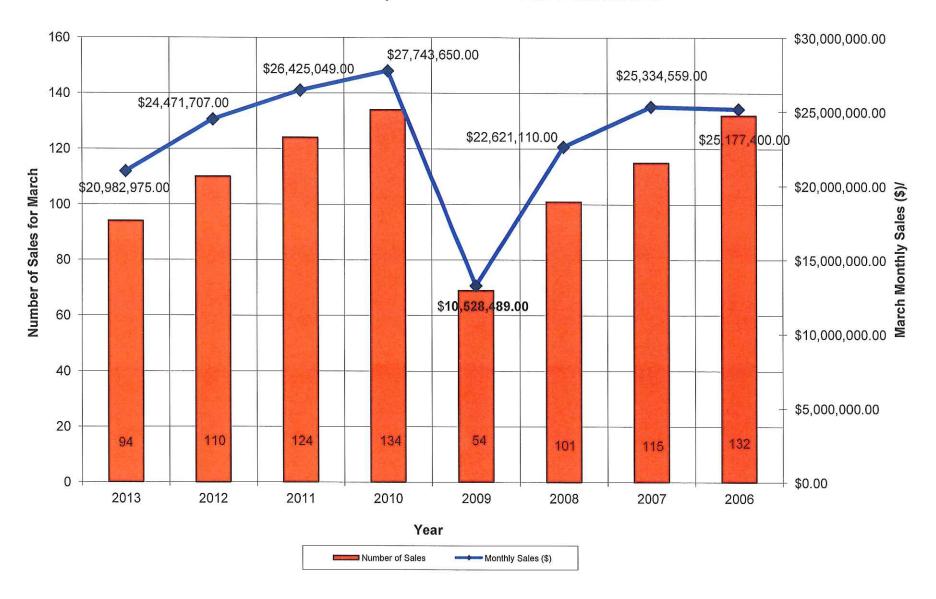
## Number of Units Sold - Broken Down by Price Range

PRICE RANGE	UNITS SOLD	PRICE RANGE	UNITS SOLD	PRICE RANGE	SOLD
UNDER \$30,000	0	\$120,000-139,999	7	\$350,000-399,999	5
\$30,000-\$39,999	0	\$140,000-159,999	9	\$400,000-499,999	4
\$40,000-49,999	0	\$160,000-179,999	11	\$500,000-749,999	1
\$50,000-59,999	0	\$180,000-199,999	9	\$750,000-999,999	0
\$60,000-69,999	0	\$200,000-219,999	8	\$1,000,000+	0
\$70,000-79,999	2	\$220,000-239,999	4		
\$80,000-89,999	2	\$240,000-259,999	6		
\$90,000-99,999	1	\$260,000-299,999	14		
\$100,000-119,999	4	\$300,000-349,999	7		

# Woodstock-Ingersoll & District Real Estate Board Monthly Statistics---Sales & Listing Comparative Years March 2013 STATISTICS

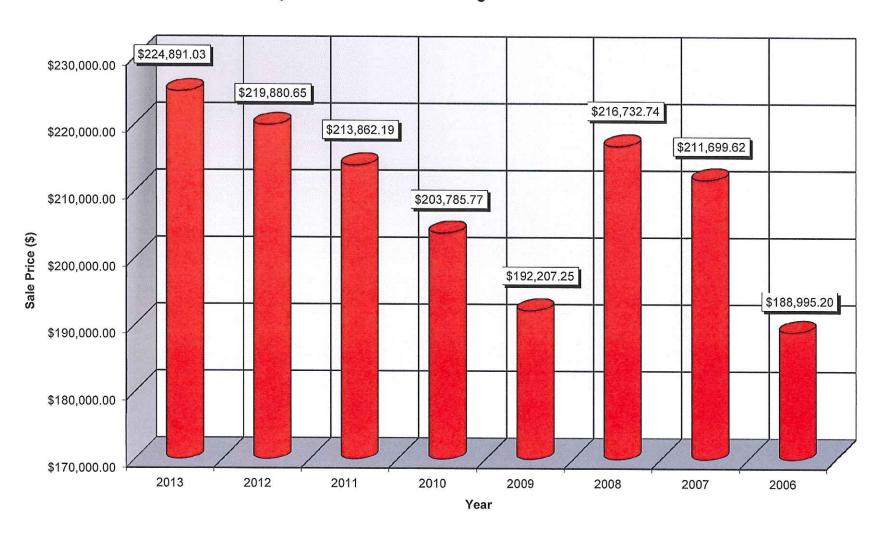
ales			T		-						
Ionth	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	
anuary	77	\$17,223,567.00	61	\$13,255,001.00	74	\$15,078,008.00		\$13,268,356.00	47		\$9,314,749.
ebruary	103	\$23,646,485.00	85	\$17,616,790.00	90	\$20,190,417.00	90	\$21,265,707.00	51		\$10,528,489.
larch	94	\$20,982,975.00	110	\$24,471,707.00	124	\$26,425,049.00	134	\$27,743,650.00	69		\$13,262,300.
pril			94	\$23,527,686.00	101	\$21,004,161.00	161	\$37,760,900.00	100		\$20,252,250.
<b>l</b> ay			97	\$24,300,471.00	112	\$23,828,789.00	146	\$34,304,909.00	99		\$22,730,965.
une			112	\$28,365,403.00	111	\$29,430,141.00	109	\$23,804,500.00	140		\$30,040,143.
uly			96	\$23,673,464.00	95	\$21,174,429.00	85	\$20,205,350.00	108		\$22,628,246.
ugust			106	\$25,865,718.00	110	\$28,162,599.00	88	\$20,960,450.00	112		\$22,262,871.
eptember			99	\$22,290,439.00	118	\$26,347,346.00	110	\$22,840,020.00	100		\$21,671,995.
ctober			90	\$21,414,832.00	79	\$18,853,599.00	88	\$20,406,400.00	100		\$20,175,284.
lovember			72	\$18,348,151.00	93	\$21,812,378.00	84	\$18,187,000.00	89		\$19,252,137.
ecember			48	\$12,406,200.00	53	\$12,491,700.00	69	\$14,029,801.00	69		\$15,837,498.
OTAL	274	\$61,853,027.00	) 1070	\$255,535,862.00	1160	\$264,798,616.00	1222	\$274,777,043.00	1084		\$227,956,927.
lew Listings											
lonth	# Listings	\$ Value	# Listings	\$ Value	# Listings	\$ Value	# Listings	\$ Value	#Listings	\$ Value	
anuary	176	N/A	150	N/A	153	N/A	203	N/A	168	N/A	
ebruary	164	N/A	147	N/A	161	N/A	179	N/A	172	N/A	
larch	174	N/A	228	N/A	269	N/A	297	N/A	204	N/A	
pril		N/A	214	N/A	226	N/A	257	N/A	261	N/A	
lay		N/A	186	N/A	233	N/A	261	N/A	240	N/A	
une		N/A	175	N/A	231	N/A	236	N/A	252	N/A	
uly	1	N/A	183	N/A	161	N/A	209	N/A	242	N/A	
ugust		N/A	184	N/A	207	N/A	197	n/a	196	N/A	
eptember		N/A	171	N/A	196	N/A	195	n/a	239	N/A	
ctober		N/A	171	N/A	152	N/A	195	N/A	182	N/A	
lovember		N/A	126	N/A	112	N/A	162	N/A	205	N/A	
ecember		N/A	87	N/A	107	N/A	82	n/a	113	N/A	
TOTAL	514		2022		2208		2473		2474		
URRENT											
IONTH											

# **WIDREB Sales Comparison for the Month of March 2013**



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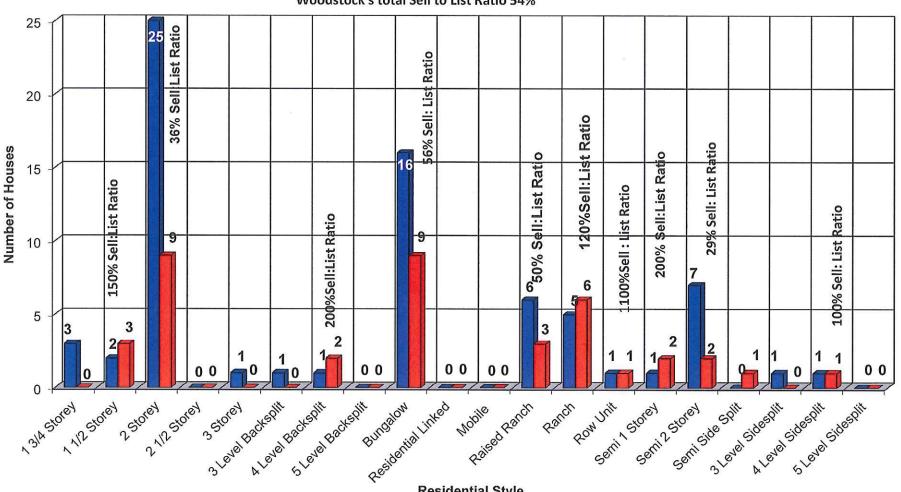
# A Comparison of March's Average Residential Sale Price



## Woodstock's Residential Sell to List Ratio for March 2013



## Woodstock's total Sell to List Ratio 54%

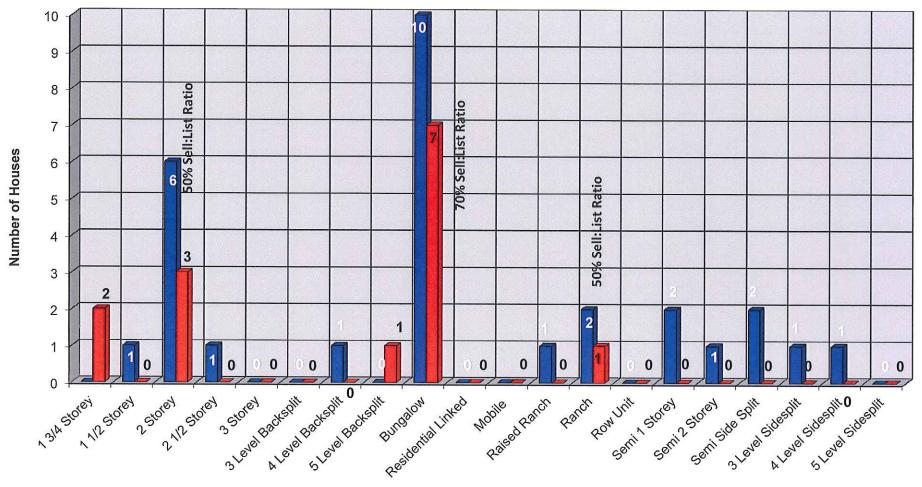


Residential Style

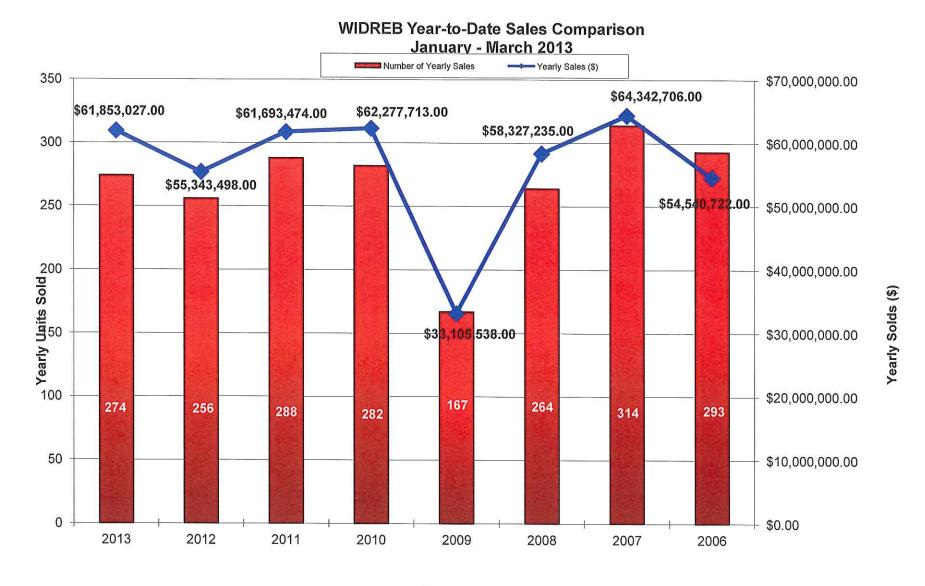
## Ingersoll's Residential Sell to List Ratio for March 2013

■Listed =29 ■sold=14

## Ingersoll's total Sell to List is 48%



**Residential Style** 



Year

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