



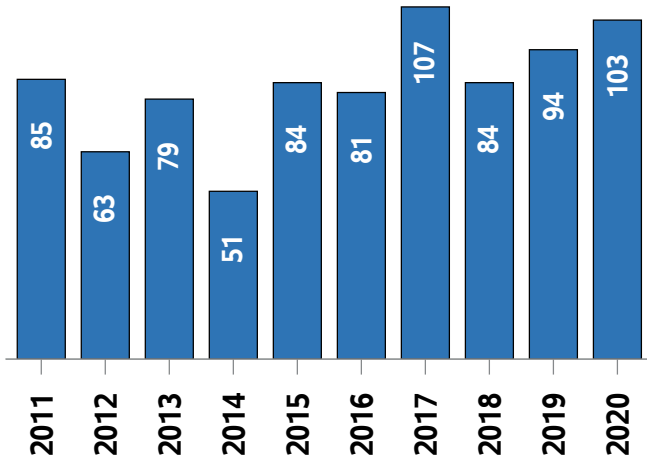
**Woodstock - Ingersoll
Residential Market Activity Report
January 2020**



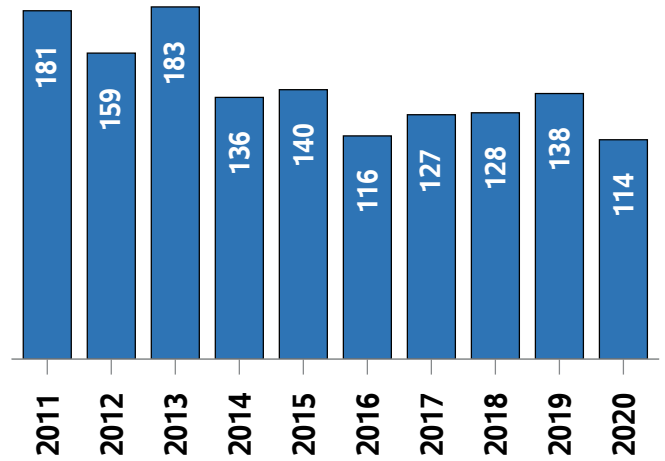
Prepared for the Woodstock - Ingersoll & District Real Estate Board by the Canadian Real Estate Association

Woodstock - Ingersoll and District MLS® Residential Market Activity

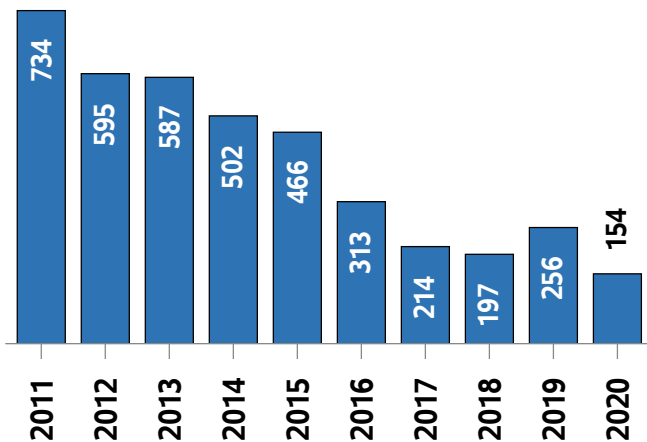
Sales Activity (January only)



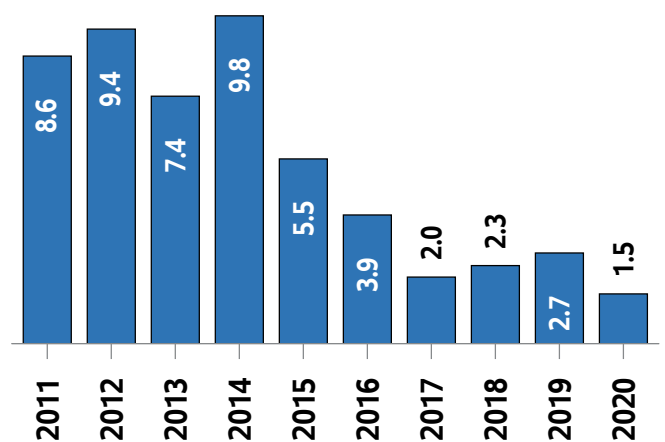
New Listings (January only)



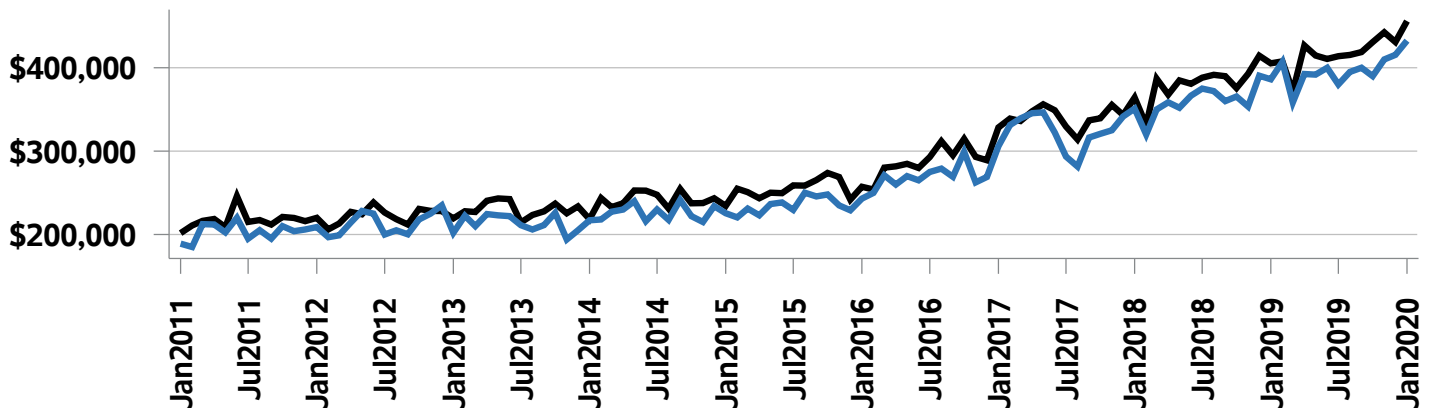
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Woodstock - Ingersoll and District MLS® Residential Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	103	9.6	22.6	-3.7	22.6	30.4	60.9
Dollar Volume	\$46,966,055	23.3	53.5	33.7	138.7	171.1	246.1
New Listings	114	-17.4	-10.9	-10.2	-18.6	-37.7	-49.3
Active Listings	154	-39.8	-21.8	-28.0	-67.0	-73.8	-82.2
Sales to New Listings Ratio ¹	90.4	68.1	65.6	84.3	60.0	43.2	28.4
Months of Inventory ²	1.5	2.7	2.3	2.0	5.5	7.4	13.5
Average Price	\$455,981	12.5	25.2	38.9	94.7	107.9	115.1
Median Price	\$432,500	12.0	23.2	41.4	91.8	114.1	134.4
Sales to List Price Ratio	100.4	99.3	99.1	99.7	96.6	97.3	97.1
Median Days on Market	24.0	41.0	21.0	34.0	68.5	70.0	63.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

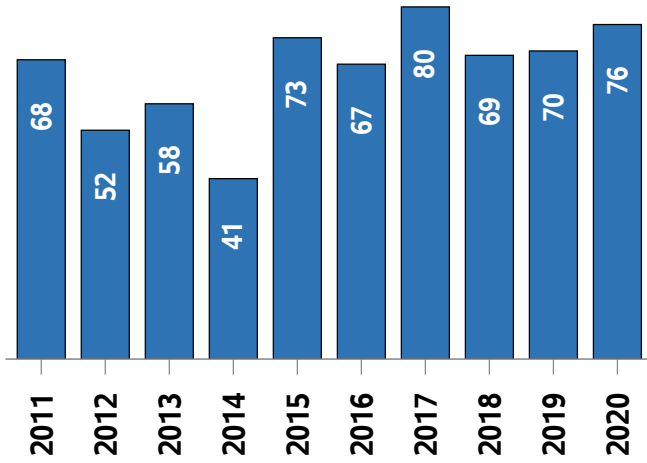
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

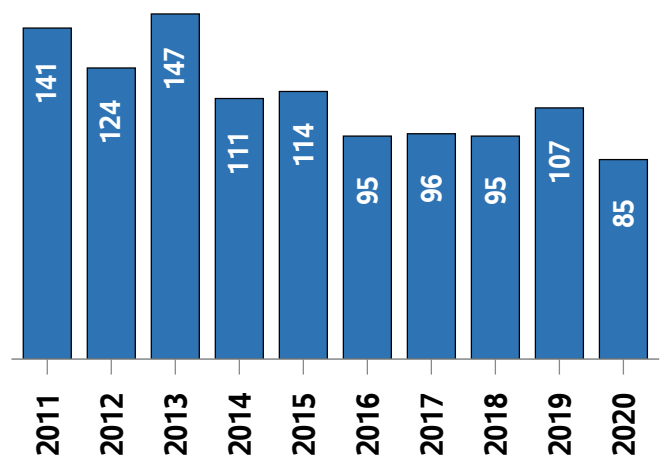
Woodstock - Ingersoll and District

MLS® Single Detached Market Activity

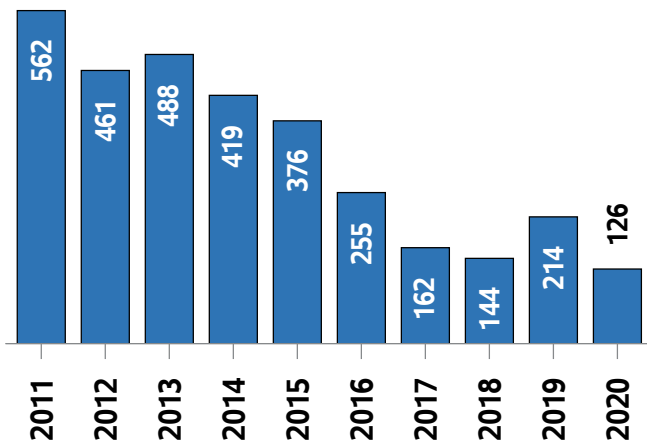
Sales Activity (January only)



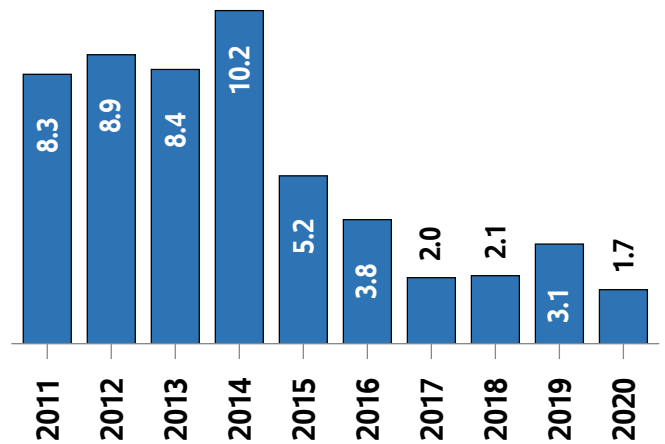
New Listings (January only)



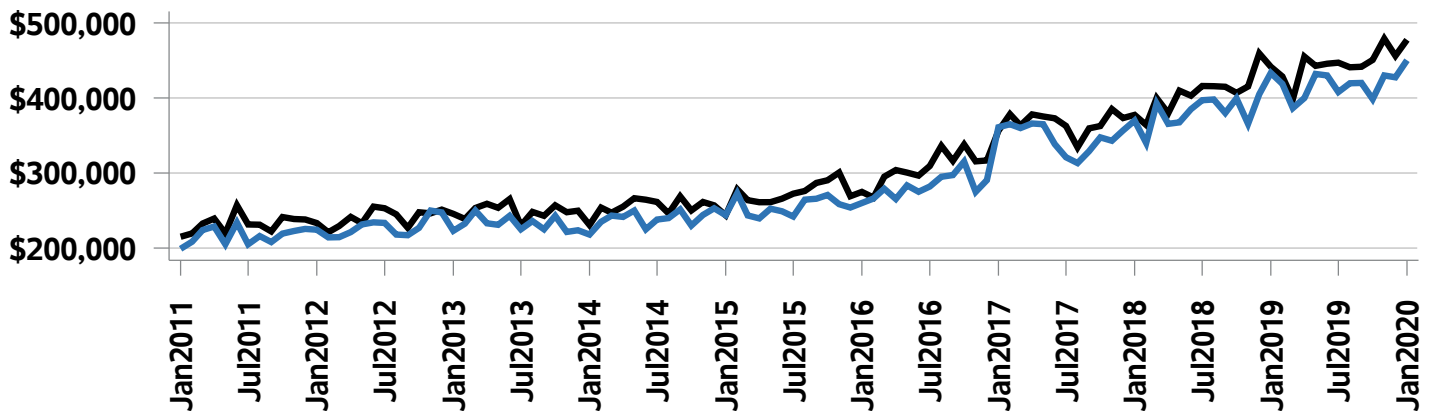
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Woodstock - Ingersoll and District MLS® Single Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	76	8.6	10.1	-5.0	4.1	31.0	38.2
Dollar Volume	\$36,290,839	17.4	39.4	27.4	104.0	154.8	197.4
New Listings	85	-20.6	-10.5	-11.5	-25.4	-42.2	-54.8
Active Listings	126	-41.1	-12.5	-22.2	-66.5	-74.2	-82.3
Sales to New Listings Ratio ¹	89.4	65.4	72.6	83.3	64.0	39.5	29.3
Months of Inventory ²	1.7	3.1	2.1	2.0	5.2	8.4	12.9
Average Price	\$477,511	8.1	26.5	34.1	96.0	94.5	115.2
Median Price	\$450,250	3.9	21.7	24.7	84.6	101.9	119.6
Sales to List Price Ratio	99.6	99.4	99.3	99.3	96.4	97.5	97.2
Median Days on Market	23.5	45.0	22.0	33.5	66.0	57.5	68.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

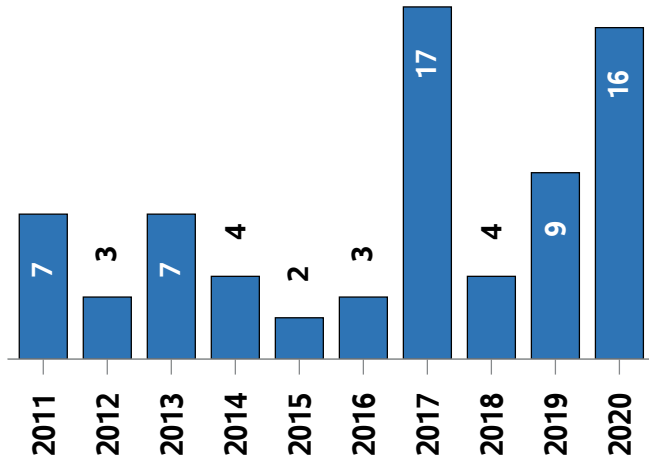
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

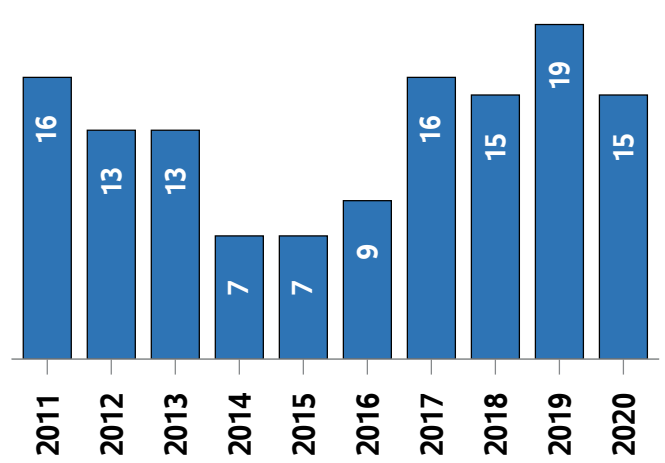
Woodstock - Ingersoll and District

MLS® Semi-Detached Market Activity

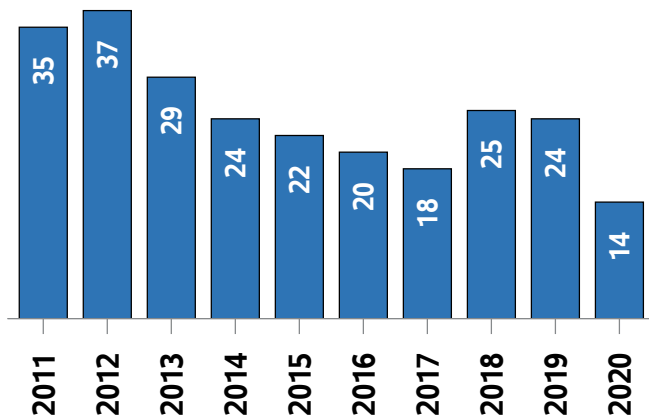
Sales Activity (January only)



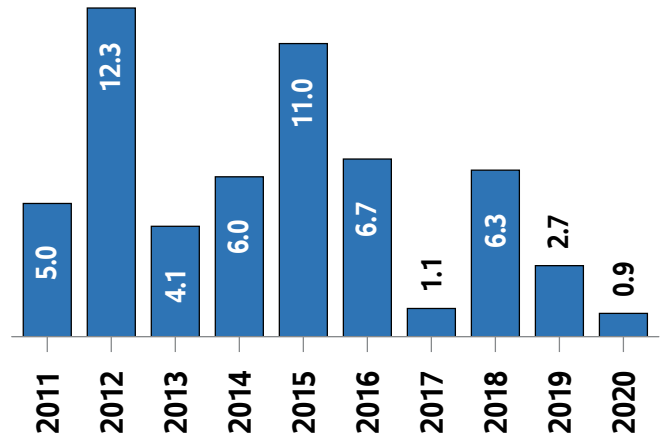
New Listings (January only)



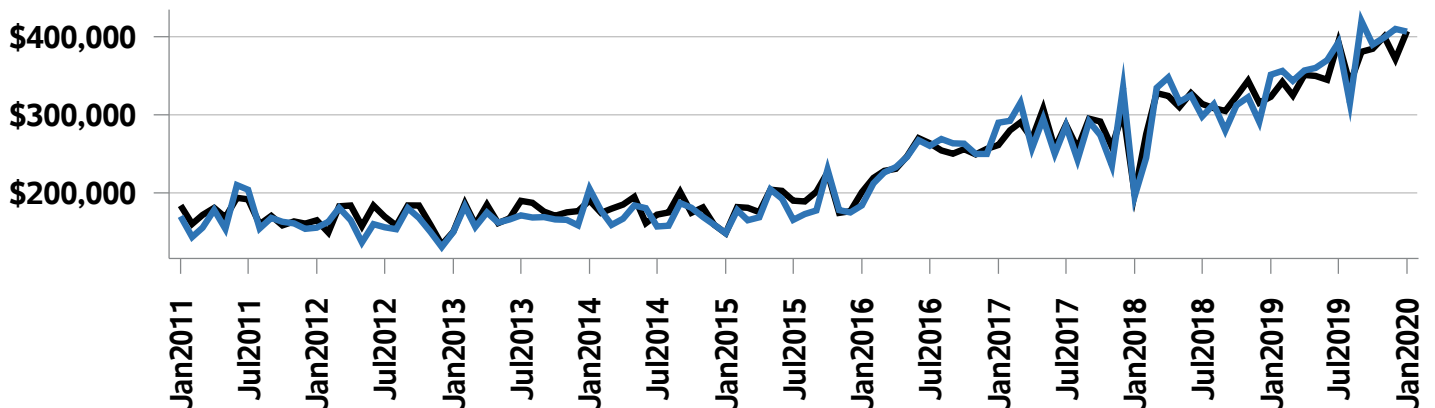
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Woodstock - Ingersoll and District MLS® Semi-Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	16	77.8	300.0	-5.9	700.0	128.6	300.0
Dollar Volume	\$6,515,216	124.1	716.5	46.7	2,095.2	518.8	913.4
New Listings	15	-21.1	0.0	-6.3	114.3	15.4	66.7
Active Listings	14	-41.7	-44.0	-22.2	-36.4	-51.7	-63.2
Sales to New Listings Ratio ¹	106.7	47.4	26.7	106.3	28.6	53.8	44.4
Months of Inventory ²	0.9	2.7	6.3	1.1	11.0	4.1	9.5
Average Price	\$407,201	26.0	104.1	55.8	174.4	170.7	153.4
Median Price	\$406,498	15.7	107.9	40.2	173.9	171.0	159.8
Sales to List Price Ratio	101.8	101.2	99.3	101.9	96.1	95.8	97.0
Median Days on Market	60.0	8.0	19.5	47.0	112.5	72.0	61.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

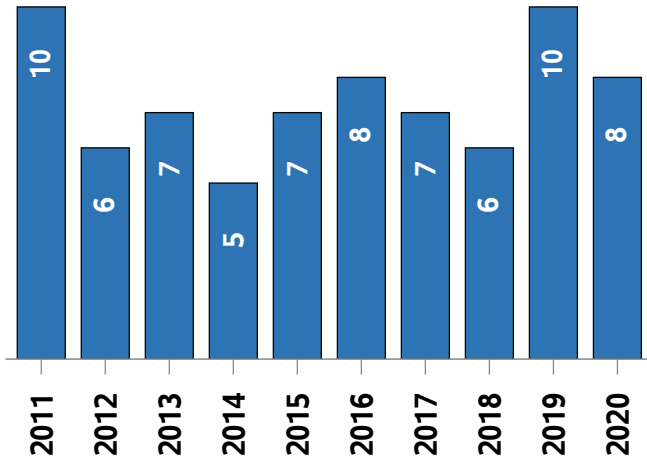
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

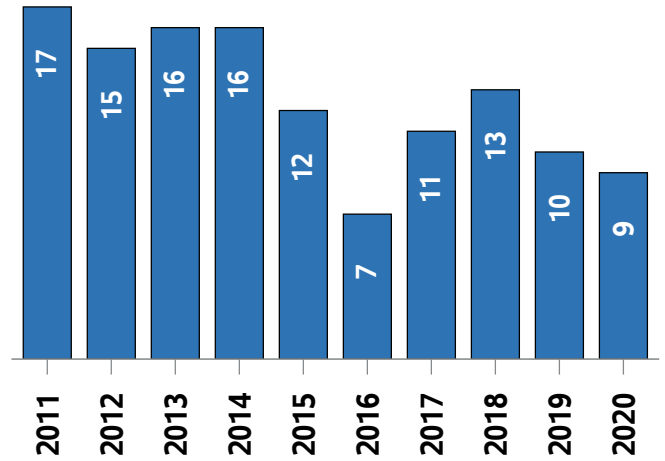
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Woodstock - Ingersoll and District MLS® Condo Market Activity

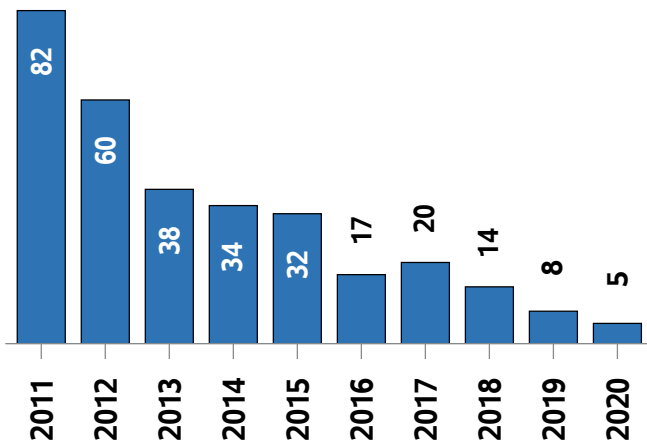
Sales Activity (January only)



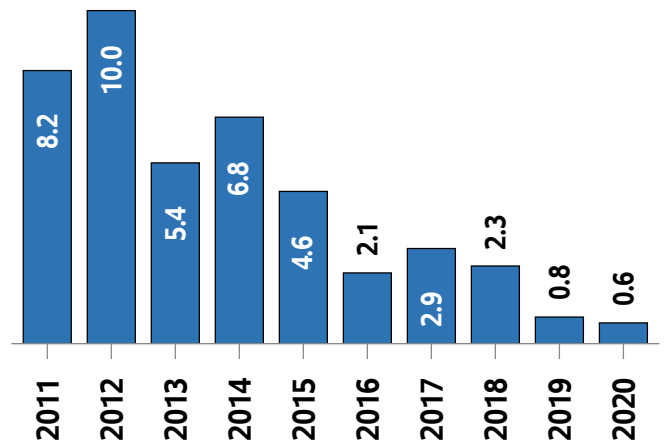
New Listings (January only)



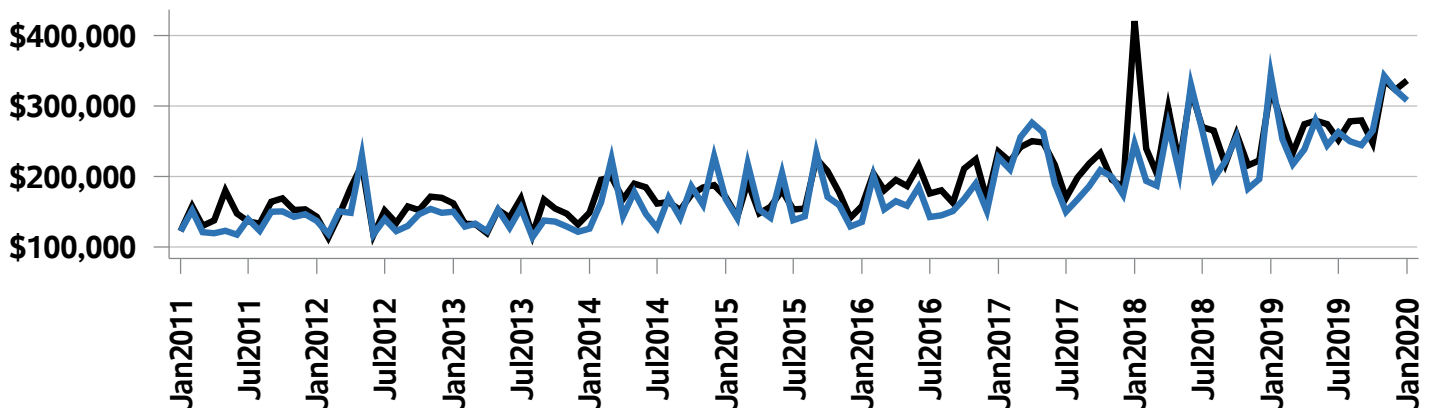
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Woodstock - Ingersoll and District MLS® Condo Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	8	-20.0	33.3	14.3	14.3	14.3	300.0
Dollar Volume	\$2,690,000	-17.2	6.6	63.3	124.8	137.4	1,023.2
New Listings	9	-10.0	-30.8	-18.2	-25.0	-43.8	-35.7
Active Listings	5	-37.5	-64.3	-75.0	-84.4	-86.8	-93.3
Sales to New Listings Ratio ¹	88.9	100.0	46.2	63.6	58.3	43.8	14.3
Months of Inventory ²	0.6	0.8	2.3	2.9	4.6	5.4	37.5
Average Price	\$336,250	3.5	-20.0	42.9	96.7	107.7	180.8
Median Price	\$308,000	-10.5	25.0	35.7	83.3	105.3	157.2
Sales to List Price Ratio	105.8	99.8	97.2	98.3	100.7	96.6	97.4
Median Days on Market	9.0	34.0	17.0	24.0	77.0	93.0	56.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

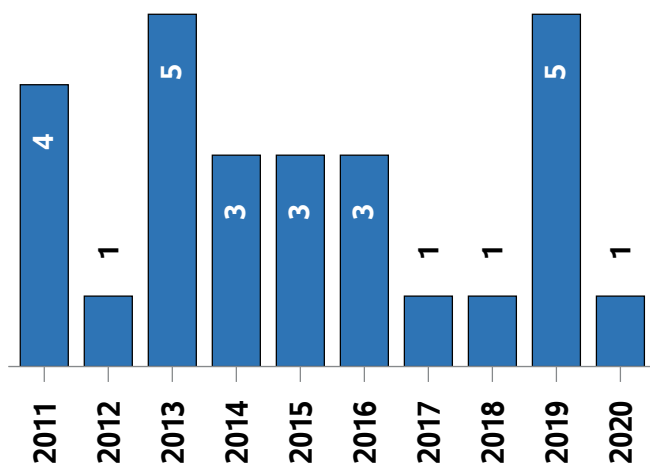
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

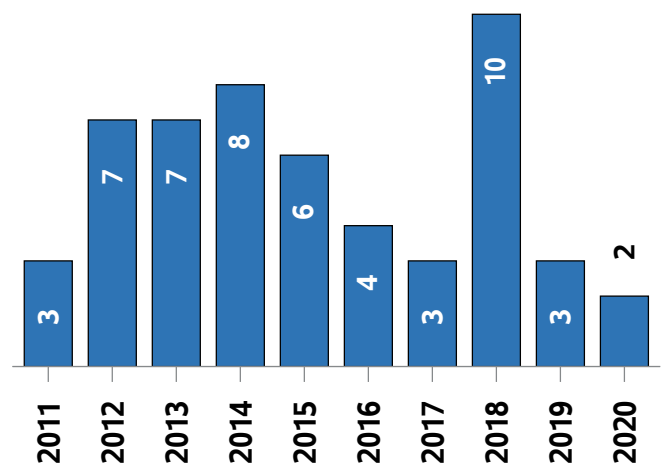
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Blandford-Blenheim Twp MLS® Residential Market Activity

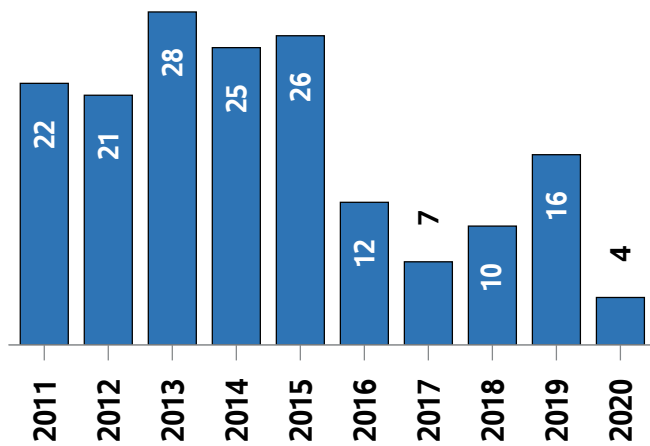
Sales Activity (January only)



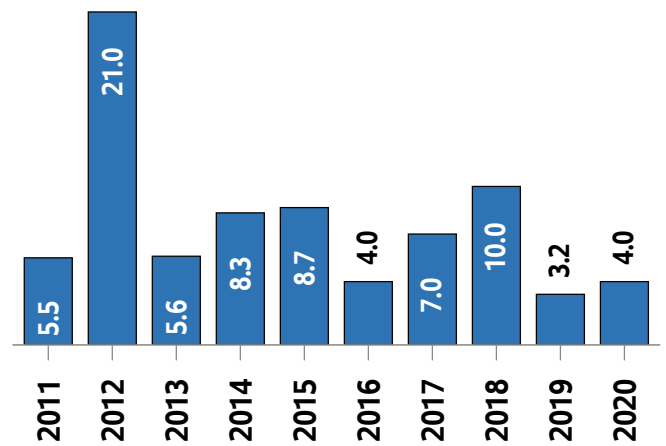
New Listings (January only)



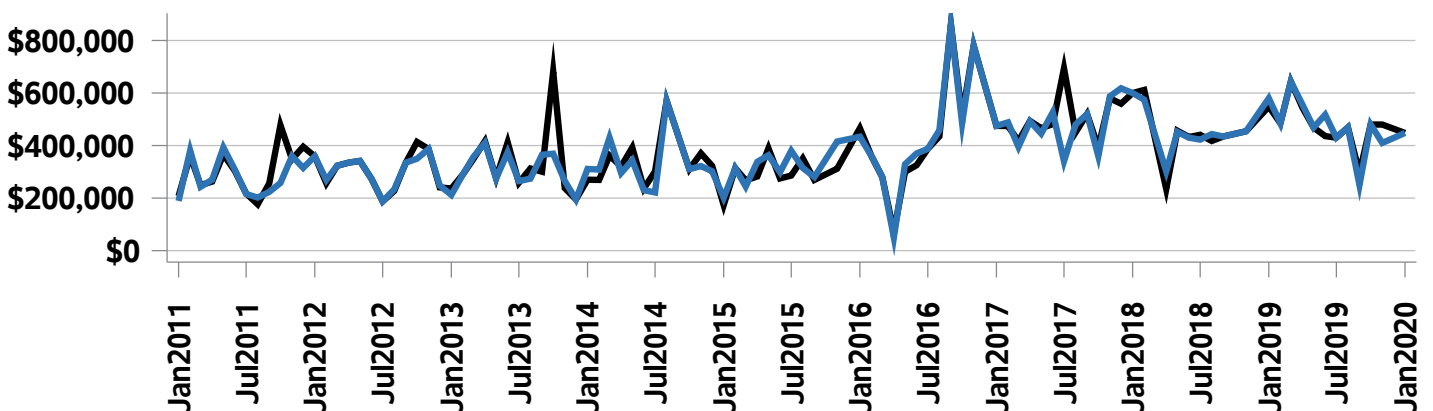
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Blandford-Blenheim Twp MLS® Residential Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	1	-80.0	0.0	0.0	-66.7	-80.0	0.0
Dollar Volume	\$448,000	-83.7	-25.3	-5.7	-13.9	-62.1	118.5
New Listings	2	-33.3	-80.0	-33.3	-66.7	-71.4	-60.0
Active Listings	4	-75.0	-60.0	-42.9	-84.6	-85.7	-85.7
Sales to New Listings Ratio ¹	50.0	166.7	10.0	33.3	50.0	71.4	20.0
Months of Inventory ²	4.0	3.2	10.0	7.0	8.7	5.6	28.0
Average Price	\$448,000	-18.3	-25.3	-5.7	158.2	89.6	118.5
Median Price	\$448,000	-22.8	-25.3	-5.7	122.3	111.3	118.5
Sales to List Price Ratio	99.6	94.6	100.0	99.0	90.1	96.2	94.5
Median Days on Market	15.0	105.0	269.0	49.0	158.0	97.0	60.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

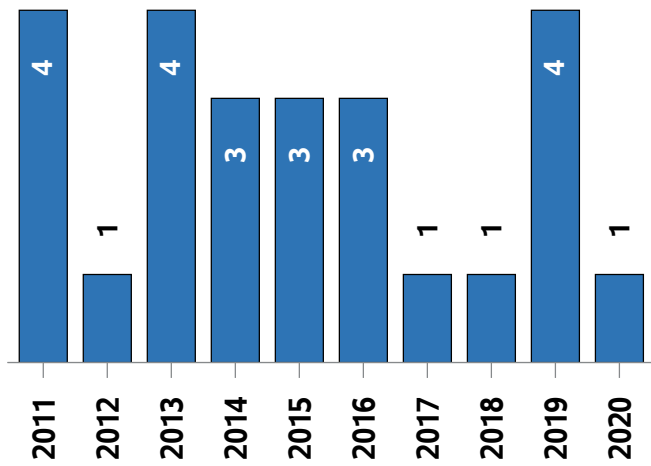
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

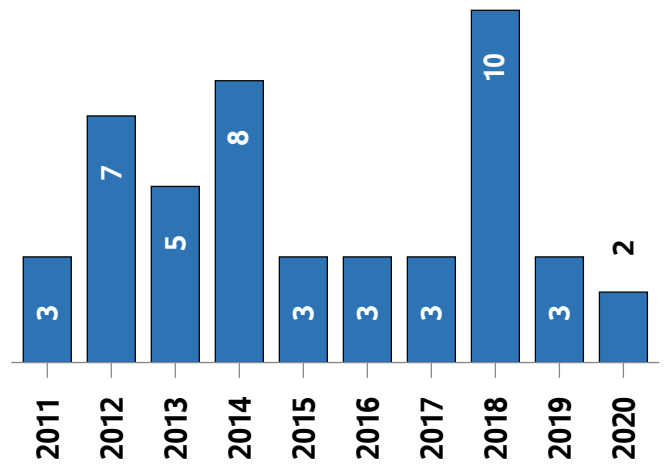
Blandford-Blenheim Twp

MLS® Single Detached Market Activity

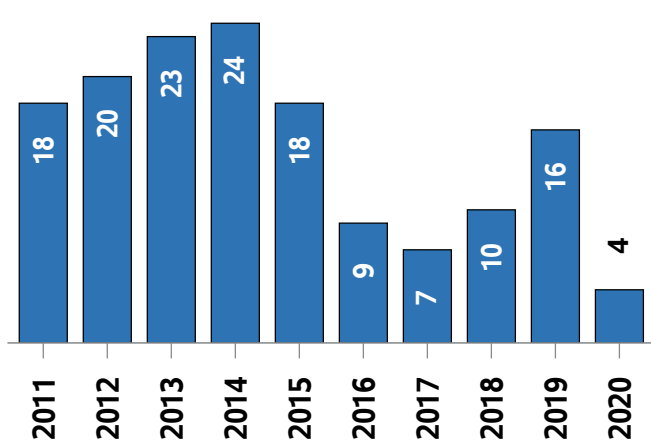
Sales Activity (January only)



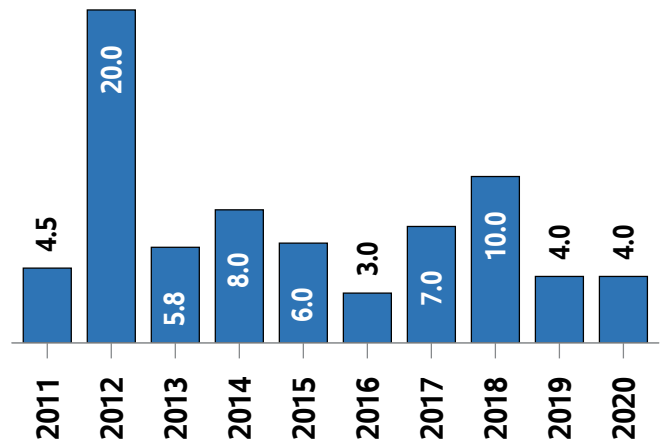
New Listings (January only)



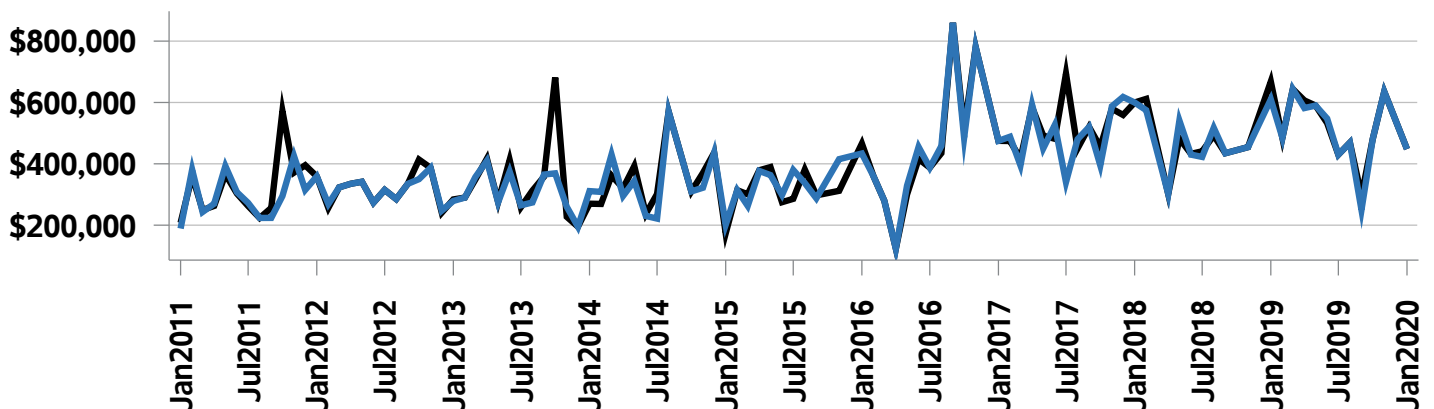
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Blandford-Blenheim Twp MLS® Single Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	1	-75.0	0.0	0.0	-66.7	-75.0	0.0
Dollar Volume	\$448,000	-83.2	-25.3	-5.7	-13.9	-60.5	118.5
New Listings	2	-33.3	-80.0	-33.3	-33.3	-60.0	-60.0
Active Listings	4	-75.0	-60.0	-42.9	-77.8	-82.6	-84.0
Sales to New Listings Ratio ¹	50.0	133.3	10.0	33.3	100.0	80.0	20.0
Months of Inventory ²	4.0	4.0	10.0	7.0	6.0	5.8	25.0
Average Price	\$448,000	-32.9	-25.3	-5.7	158.2	57.8	118.5
Median Price	\$448,000	-26.6	-25.3	-5.7	122.3	60.6	118.5
Sales to List Price Ratio	99.6	96.4	100.0	99.0	90.1	96.3	94.5
Median Days on Market	15.0	111.0	269.0	49.0	158.0	157.0	60.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

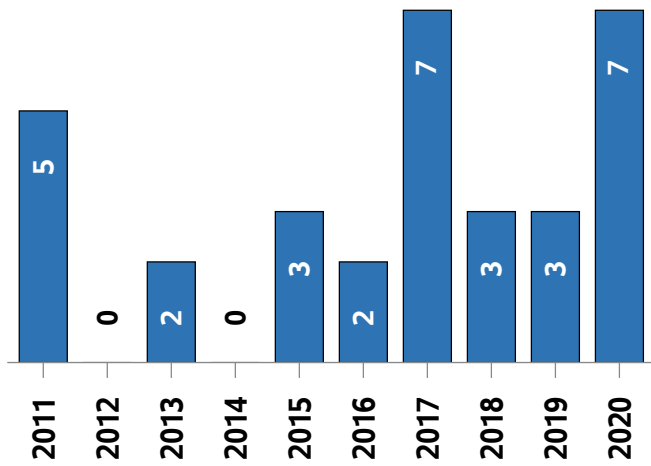
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

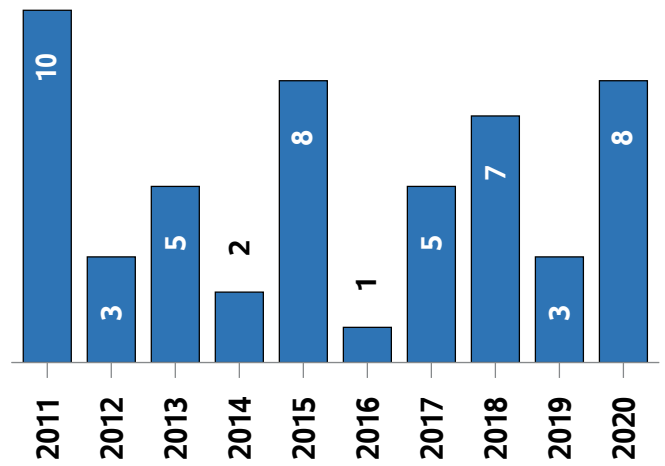
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

East Zorra-Tavistock Twp MLS® Residential Market Activity

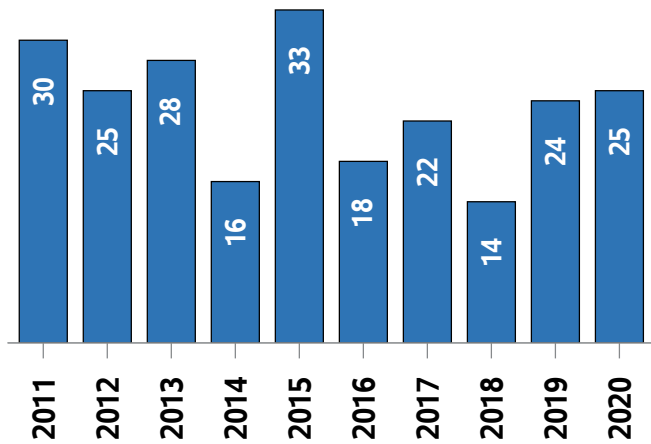
Sales Activity (January only)



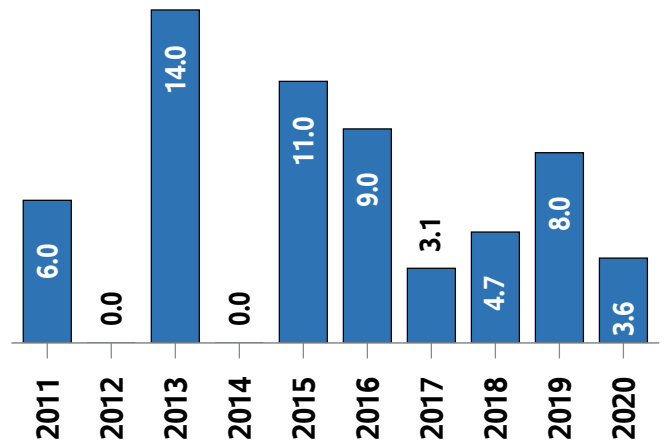
New Listings (January only)



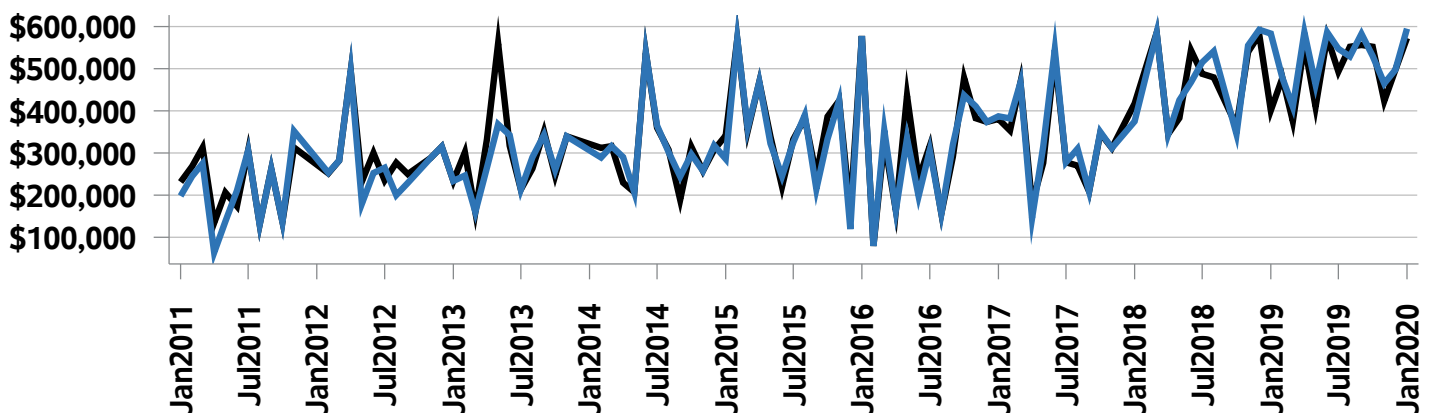
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



East Zorra-Tavistock Twp MLS® Residential Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	7	133.3	133.3	0.0	133.3	250.0	133.3
Dollar Volume	\$4,008,586	233.2	220.2	50.4	291.5	758.1	953.8
New Listings	8	166.7	14.3	60.0	0.0	60.0	33.3
Active Listings	25	4.2	78.6	13.6	-24.2	-10.7	8.7
Sales to New Listings Ratio ¹	87.5	100.0	42.9	140.0	37.5	40.0	50.0
Months of Inventory ²	3.6	8.0	4.7	3.1	11.0	14.0	7.7
Average Price	\$572,655	42.8	37.2	50.4	67.8	145.2	351.6
Median Price	\$595,000	2.0	58.7	53.7	108.0	154.7	464.0
Sales to List Price Ratio	97.7	103.6	97.2	96.9	90.8	101.3	94.6
Median Days on Market	59.0	65.0	59.0	65.0	90.0	93.0	104.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

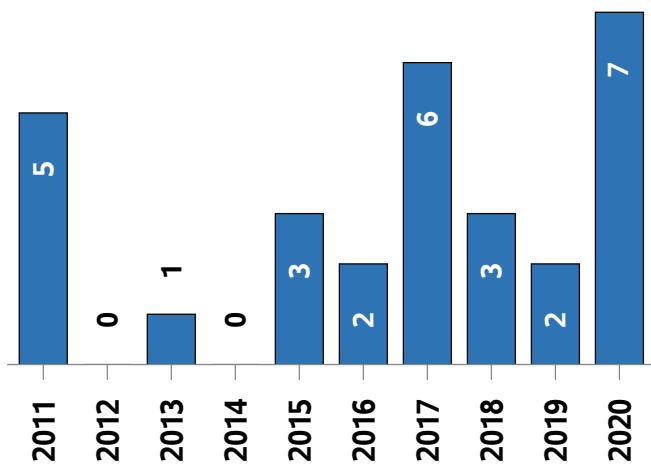
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

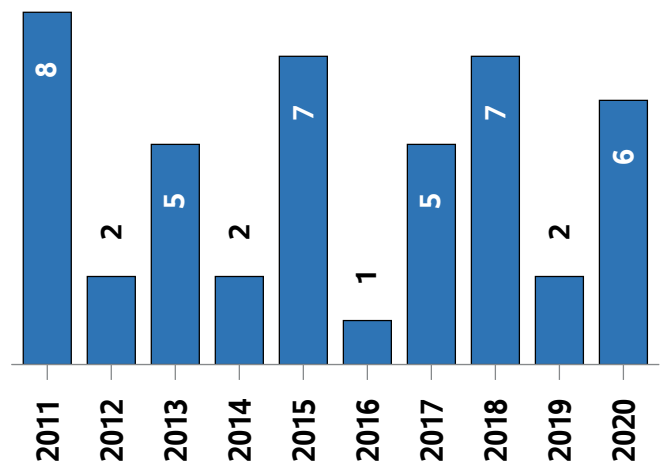
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

East Zorra-Tavistock Twp MLS® Single Detached Market Activity

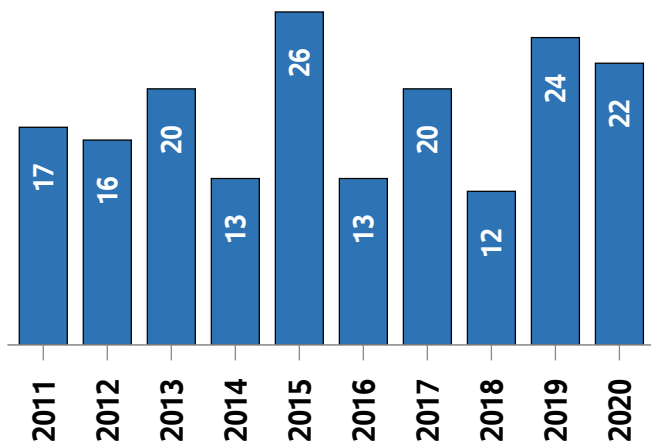
Sales Activity (January only)



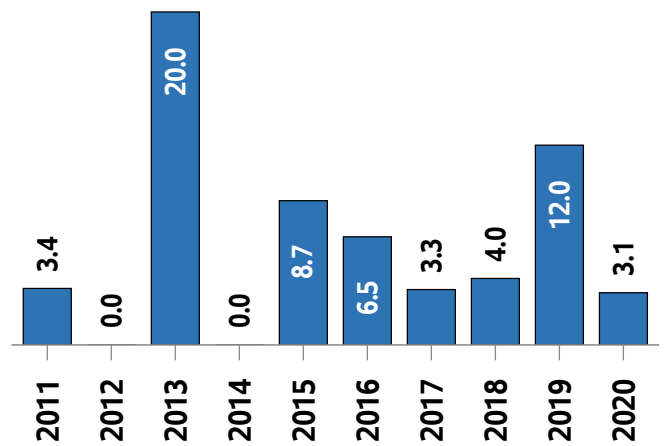
New Listings (January only)



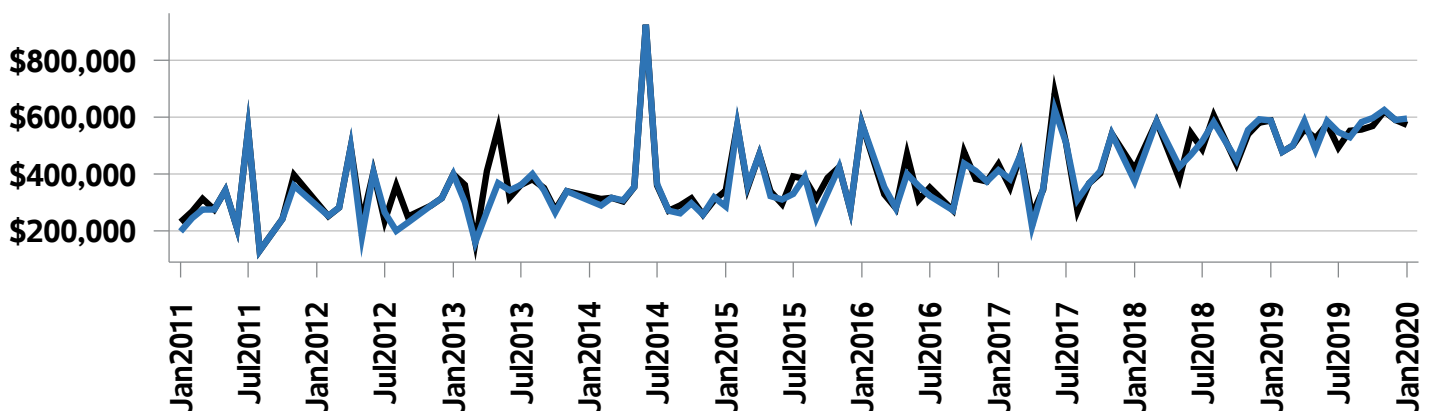
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



East Zorra-Tavistock Twp MLS® Single Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	7	250.0	133.3	16.7	133.3	600.0	250.0
Dollar Volume	\$4,008,586	240.8	220.2	53.8	291.5	904.3	1,358.2
New Listings	6	200.0	-14.3	20.0	-14.3	20.0	500.0
Active Listings	22	-8.3	83.3	10.0	-15.4	10.0	69.2
Sales to New Listings Ratio ¹	116.7	100.0	42.9	120.0	42.9	20.0	200.0
Months of Inventory ²	3.1	12.0	4.0	3.3	8.7	20.0	6.5
Average Price	\$572,655	-2.6	37.2	31.8	67.8	43.5	316.6
Median Price	\$595,000	1.2	58.7	43.9	108.0	49.1	332.9
Sales to List Price Ratio	97.7	105.5	97.2	96.9	90.8	105.4	93.9
Median Days on Market	59.0	79.0	59.0	71.5	90.0	57.0	171.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

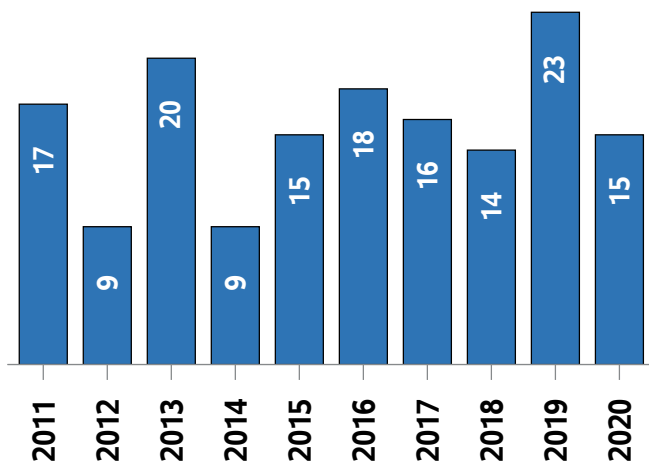
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

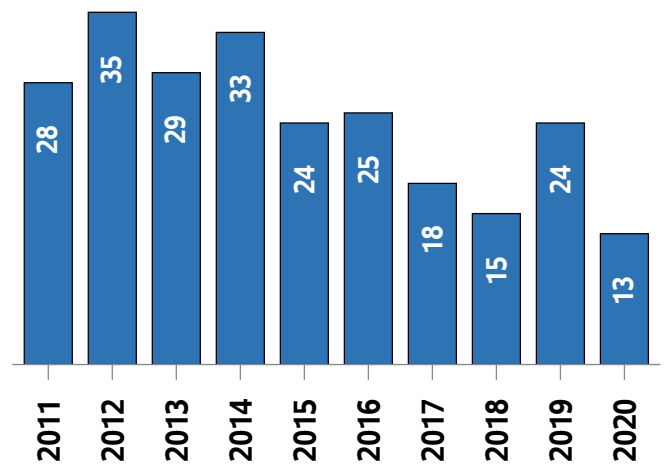
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Ingersoll MLS® Residential Market Activity

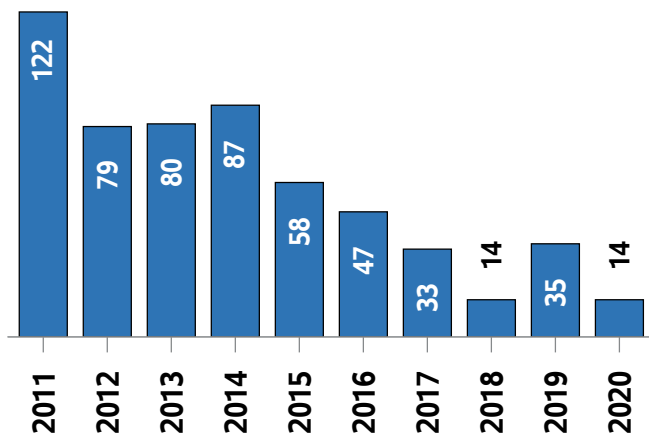
Sales Activity (January only)



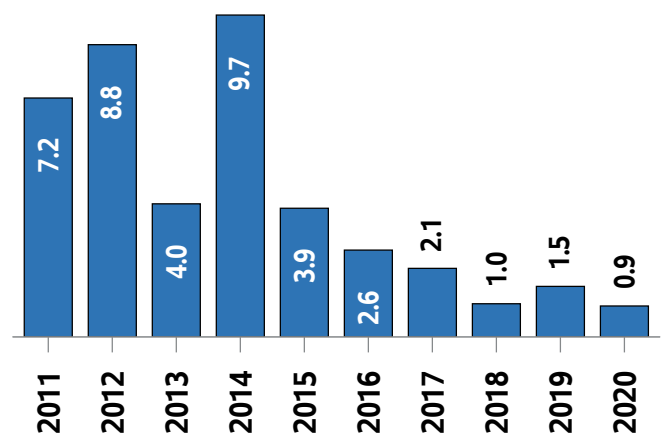
New Listings (January only)



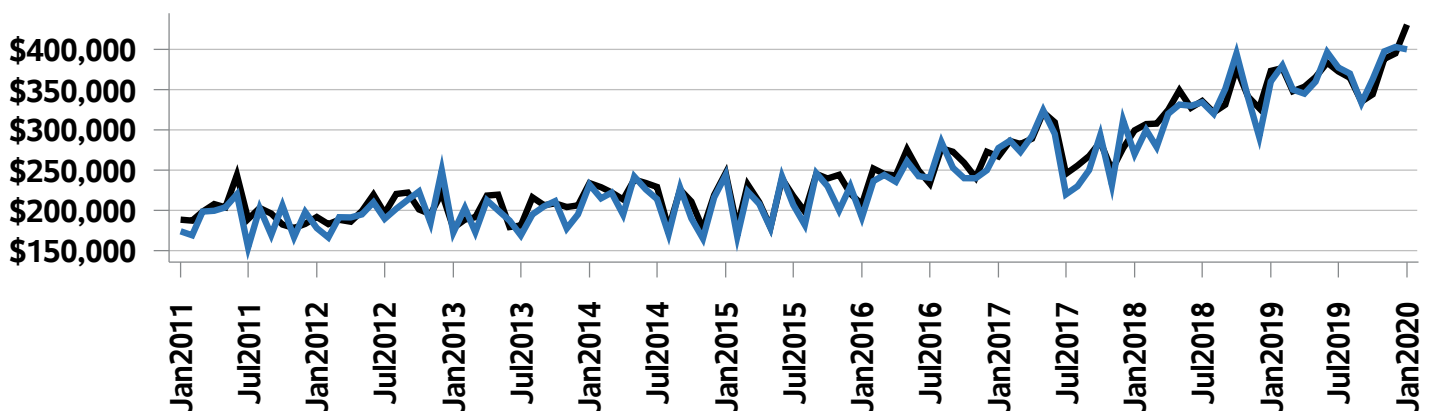
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Ingersoll MLS® Residential Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	15	-34.8	7.1	-6.3	0.0	-25.0	7.1
Dollar Volume	\$6,459,460	-24.8	54.1	51.3	74.8	81.3	152.4
New Listings	13	-45.8	-13.3	-27.8	-45.8	-55.2	-70.5
Active Listings	14	-60.0	0.0	-57.6	-75.9	-82.5	-90.7
Sales to New Listings Ratio ¹	115.4	95.8	93.3	88.9	62.5	69.0	31.8
Months of Inventory ²	0.9	1.5	1.0	2.1	3.9	4.0	10.7
Average Price	\$430,631	15.4	43.8	61.4	74.8	141.8	135.6
Median Price	\$400,000	11.1	48.2	44.2	64.0	131.9	155.6
Sales to List Price Ratio	102.8	99.7	102.2	100.1	99.4	97.0	100.5
Median Days on Market	19.0	44.0	20.5	39.5	57.0	80.0	50.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

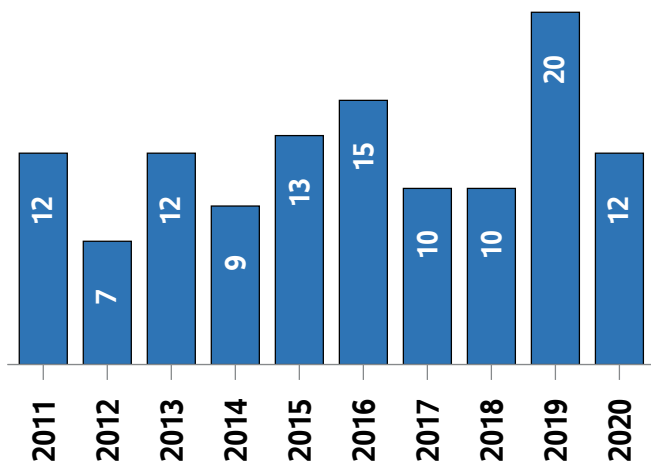
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

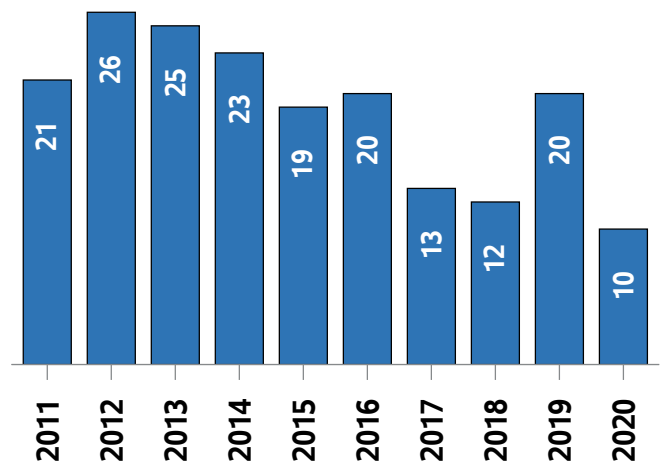
Ingersoll

MLS® Single Detached Market Activity

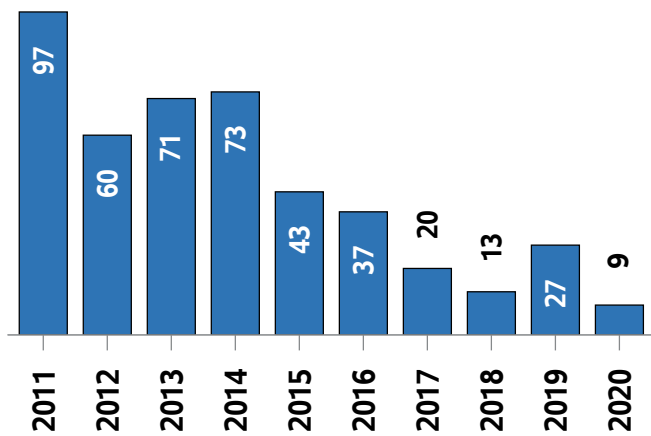
Sales Activity (January only)



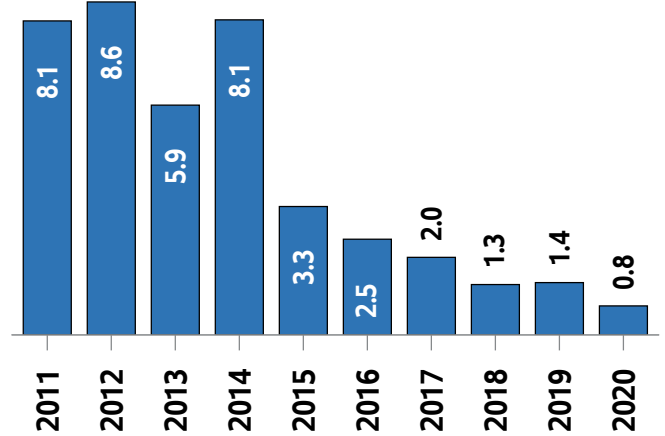
New Listings (January only)



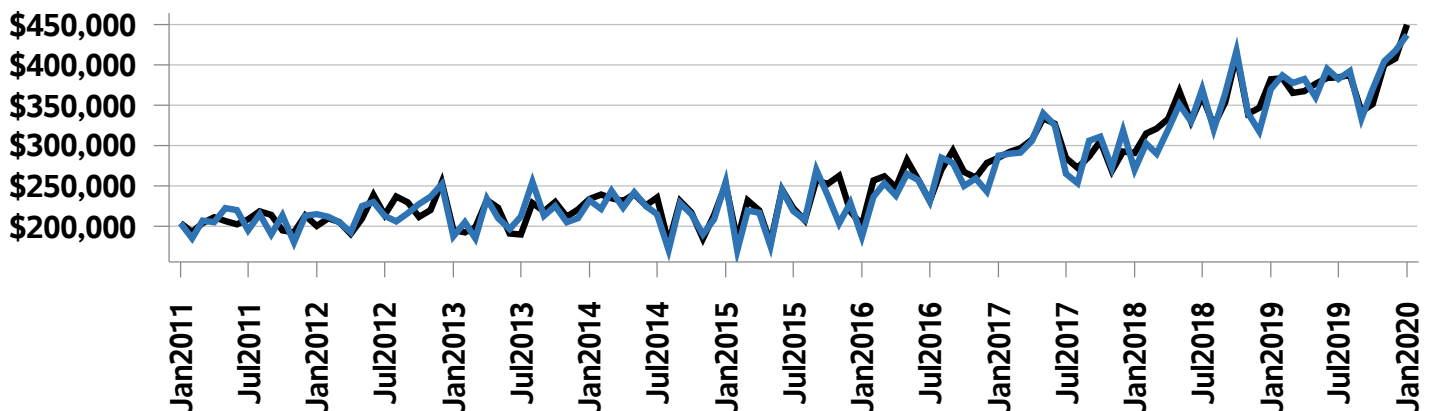
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Ingersoll MLS® Single Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	12	-40.0	20.0	20.0	-7.7	0.0	0.0
Dollar Volume	\$5,397,560	-29.4	85.5	89.4	64.9	130.2	153.3
New Listings	10	-50.0	-16.7	-23.1	-47.4	-60.0	-73.0
Active Listings	9	-66.7	-30.8	-55.0	-79.1	-87.3	-92.7
Sales to New Listings Ratio ¹	120.0	100.0	83.3	76.9	68.4	48.0	32.4
Months of Inventory ²	0.8	1.4	1.3	2.0	3.3	5.9	10.3
Average Price	\$449,797	17.7	54.6	57.9	78.6	130.2	153.3
Median Price	\$437,074	18.1	61.9	52.0	71.4	133.1	193.8
Sales to List Price Ratio	102.1	98.9	101.0	100.0	97.6	98.0	101.0
Median Days on Market	16.5	43.0	24.5	43.0	34.0	87.5	51.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

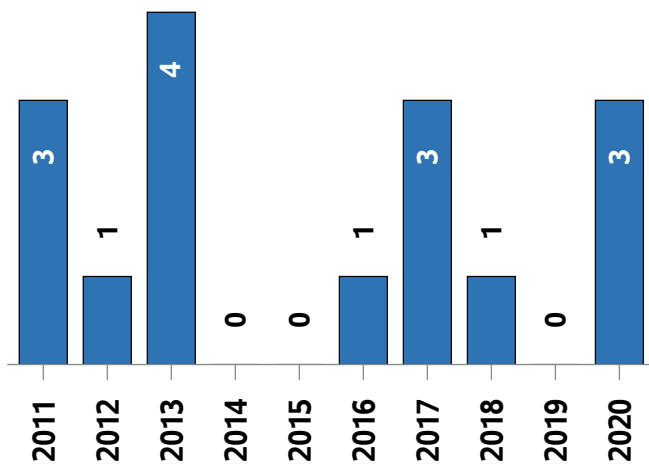
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

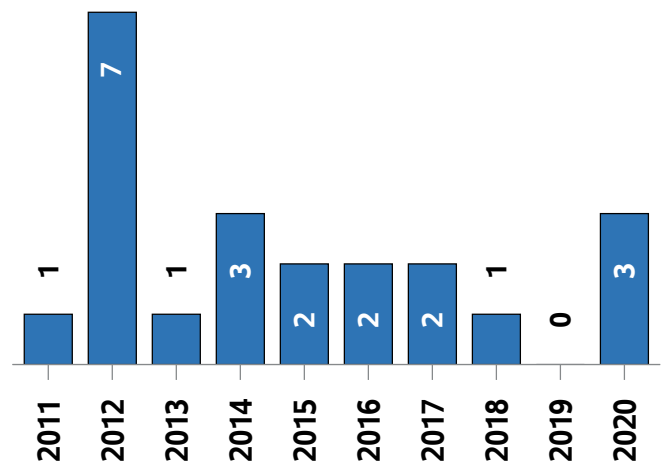
Ingersoll

MLS® Semi-Detached Market Activity

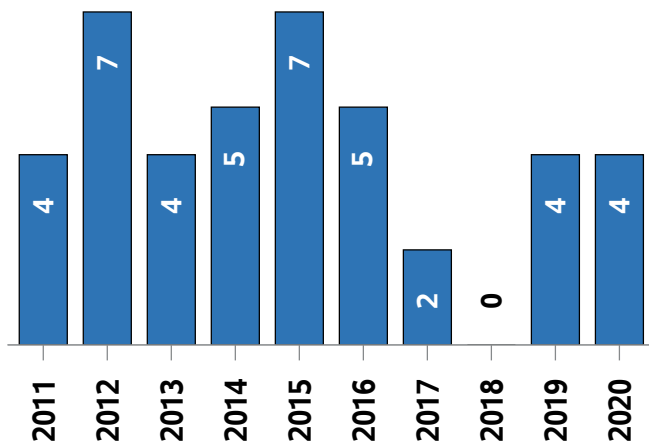
Sales Activity (January only)



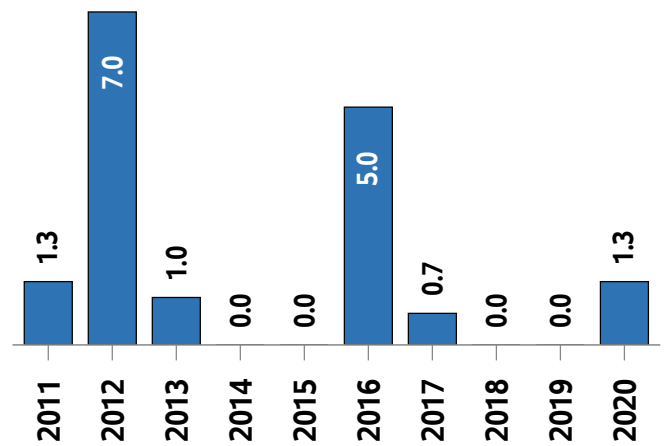
New Listings (January only)



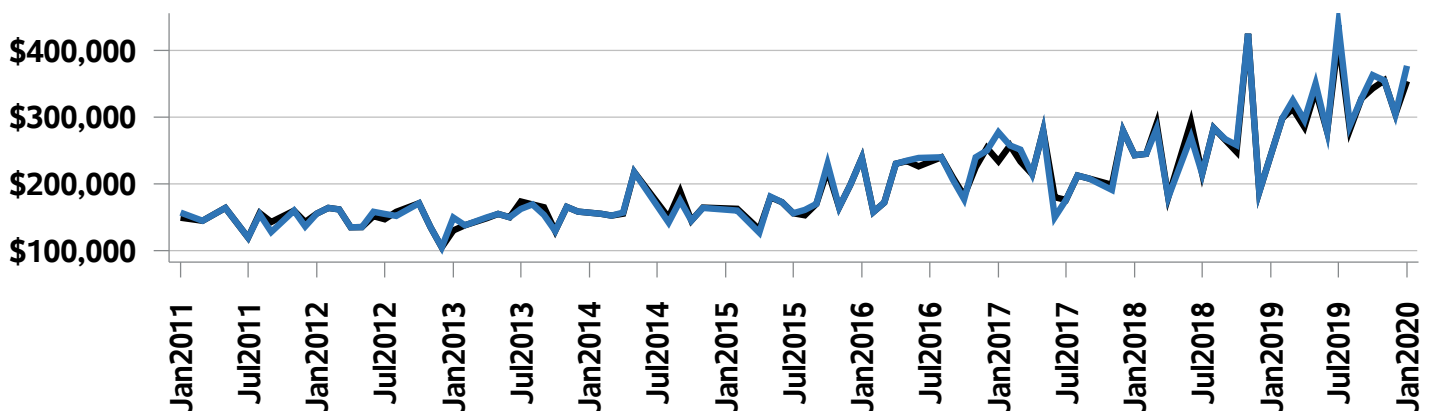
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Ingersoll MLS® Semi-Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	3		200.0	0.0		-25.0	200.0
Dollar Volume	\$1,061,900		337.0	51.3		103.8	594.1
New Listings	3		200.0	50.0	50.0	200.0	-25.0
Active Listings	4	0.0		100.0	-42.9	0.0	-63.6
Sales to New Listings Ratio ¹	100.0		100.0	150.0		400.0	25.0
Months of Inventory ²	1.3			0.7		1.0	11.0
Average Price	\$353,967		45.7	51.3		171.8	131.4
Median Price	\$376,900		55.1	35.9		152.1	146.3
Sales to List Price Ratio	105.4		110.5	100.5		93.7	95.7
Median Days on Market	77.0		3.0	33.0		64.0	43.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

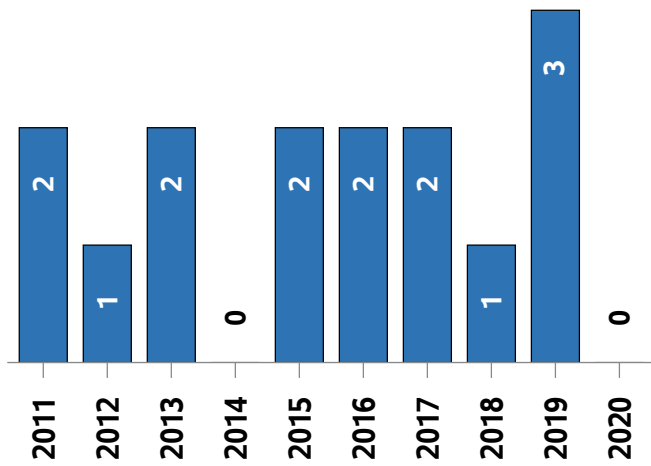
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

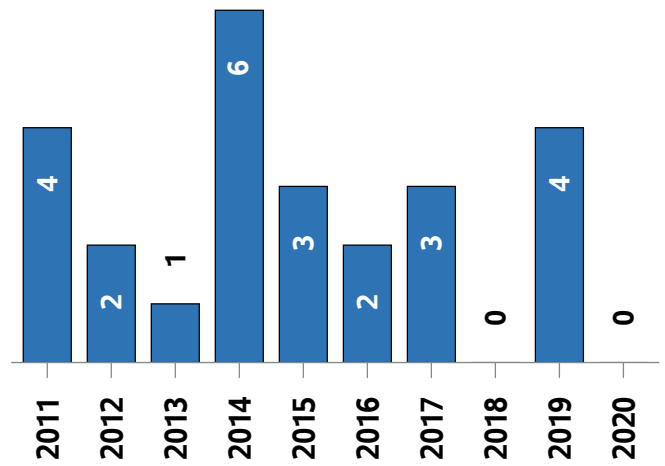
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Ingersoll MLS® Condo Market Activity

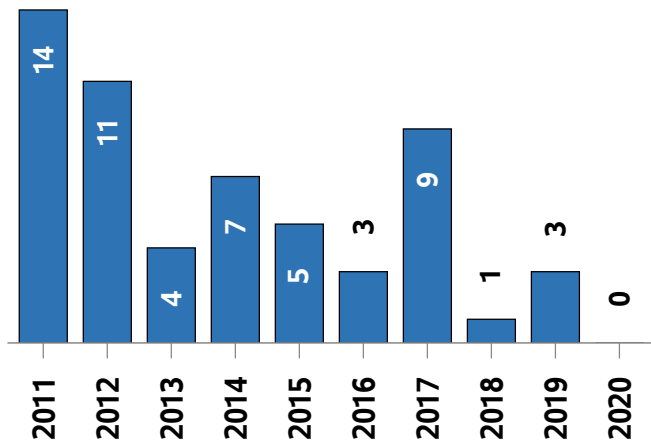
Sales Activity (January only)



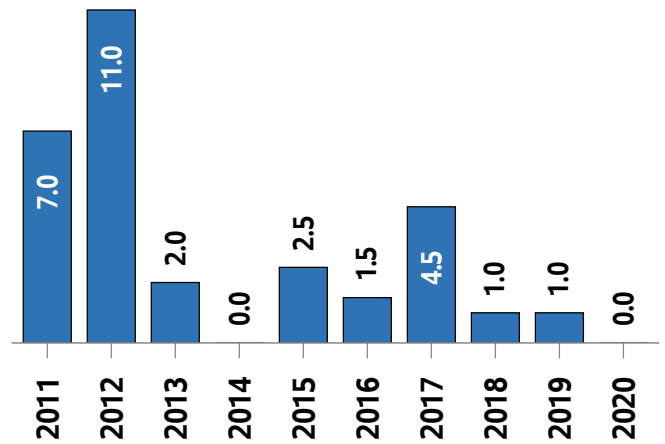
New Listings (January only)



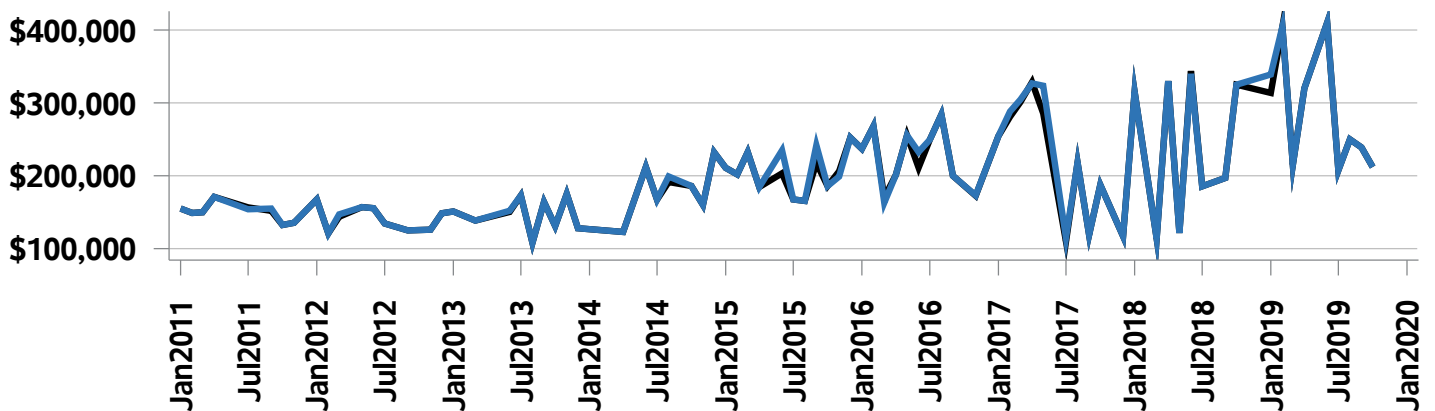
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Ingersoll MLS® Condo Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
New Listings	0	-100.0		-100.0	-100.0	-100.0	-100.0
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0	75.0		66.7	66.7	200.0	
Months of Inventory ²	0.0	1.0	1.0	4.5	2.5	2.0	
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	
Sales to List Price Ratio	0.0	104.7	98.5	99.6	111.6	95.9	
Median Days on Market	0.0	50.0	38.0	19.5	75.5	148.5	

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

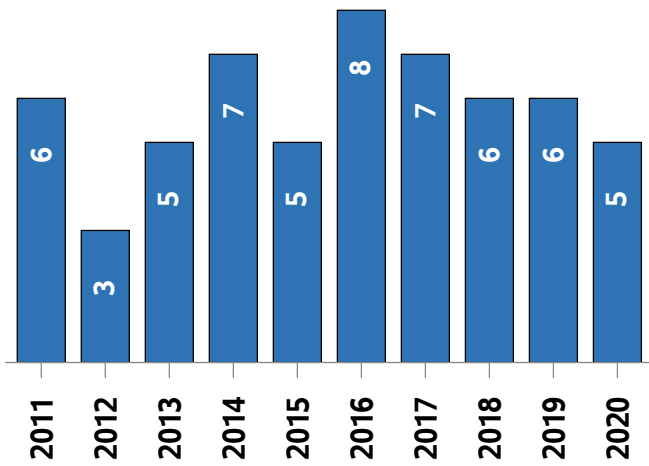
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

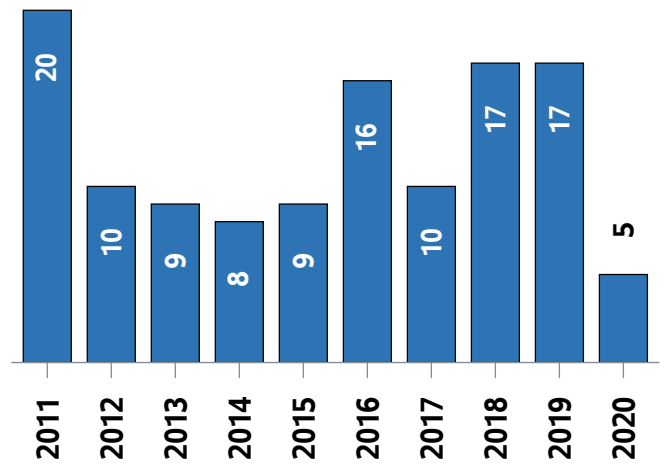
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Norwich Twp MLS® Residential Market Activity

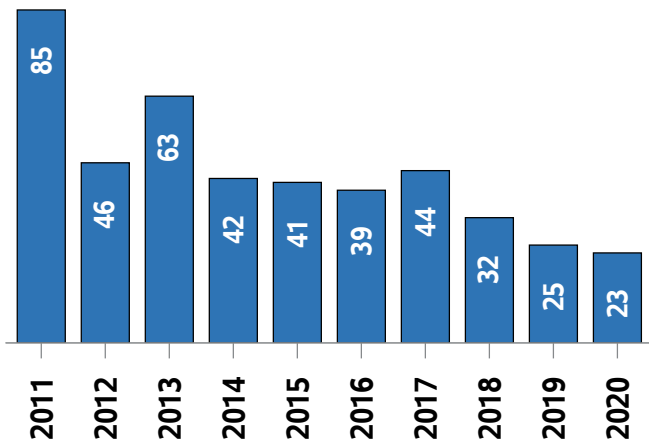
Sales Activity (January only)



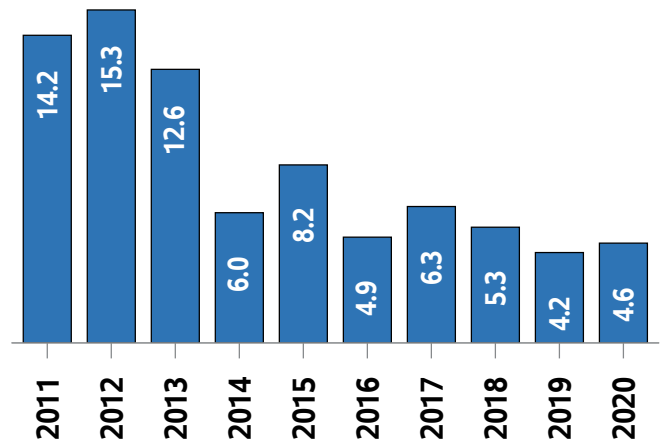
New Listings (January only)



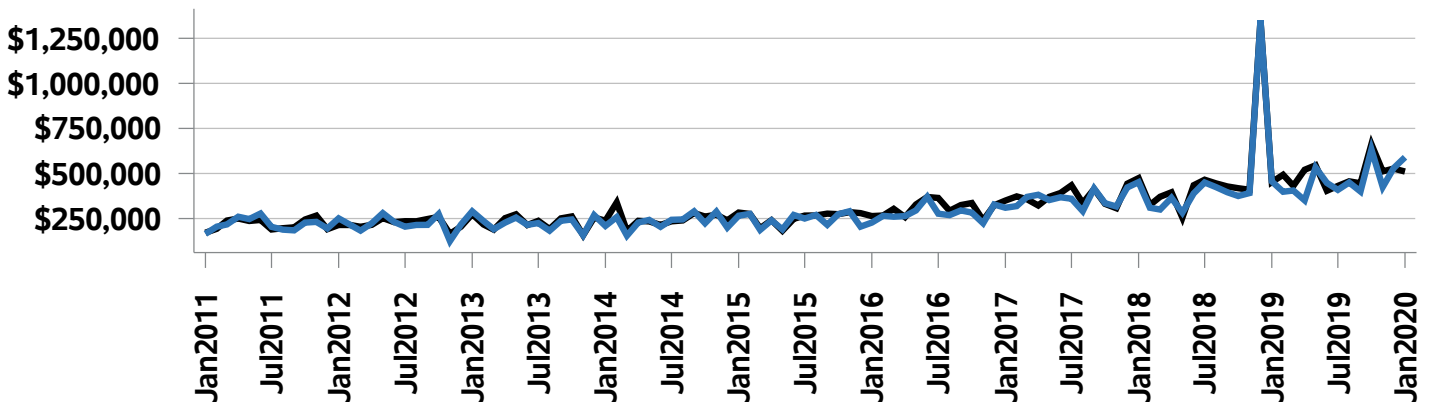
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Norwich Twp MLS® Residential Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	5	-16.7	-16.7	-28.6	0.0	0.0	-28.6
Dollar Volume	\$2,554,465	-5.8	-10.2	4.3	80.5	86.2	36.0
New Listings	5	-70.6	-70.6	-50.0	-44.4	-44.4	-82.1
Active Listings	23	-8.0	-28.1	-47.7	-43.9	-63.5	-78.9
Sales to New Listings Ratio ¹	100.0	35.3	35.3	70.0	55.6	55.6	25.0
Months of Inventory ²	4.6	4.2	5.3	6.3	8.2	12.6	15.6
Average Price	\$510,893	13.0	7.7	46.1	80.5	86.2	90.4
Median Price	\$590,000	29.4	30.5	90.3	122.2	103.4	100.0
Sales to List Price Ratio	94.4	98.6	96.9	98.0	101.5	95.4	95.4
Median Days on Market	44.0	43.0	24.0	36.0	60.0	126.0	76.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

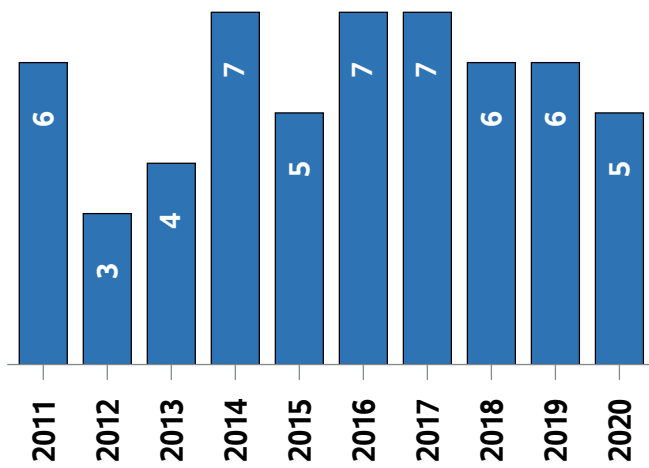
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

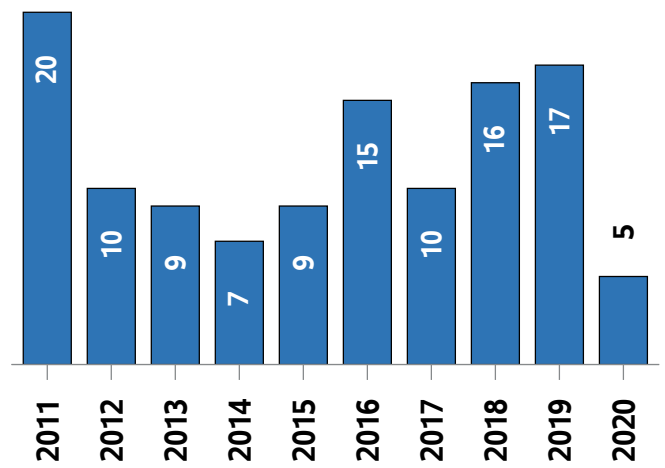
Norwich Twp

MLS® Single Detached Market Activity

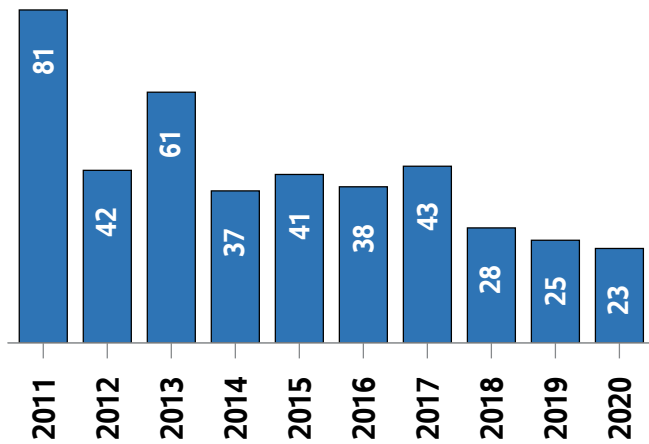
Sales Activity (January only)



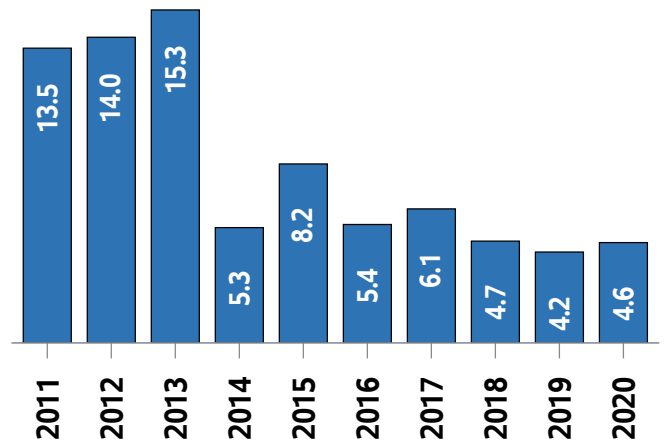
New Listings (January only)



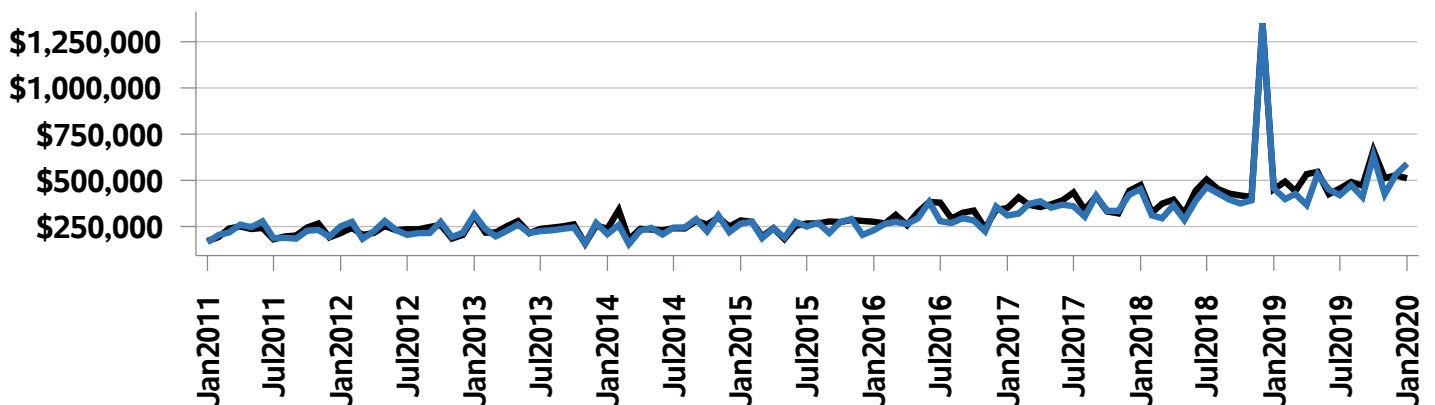
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Norwich Twp MLS® Single Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	5	-16.7	-16.7	-28.6	0.0	25.0	-28.6
Dollar Volume	\$2,554,465	-5.8	-10.2	4.3	80.5	108.5	36.0
New Listings	5	-70.6	-68.8	-50.0	-44.4	-44.4	-82.1
Active Listings	23	-8.0	-17.9	-46.5	-43.9	-62.3	-78.1
Sales to New Listings Ratio ¹	100.0	35.3	37.5	70.0	55.6	44.4	25.0
Months of Inventory ²	4.6	4.2	4.7	6.1	8.2	15.3	15.0
Average Price	\$510,893	13.0	7.7	46.1	80.5	66.8	90.4
Median Price	\$590,000	29.4	30.5	90.3	122.2	87.3	100.0
Sales to List Price Ratio	94.4	98.6	96.9	98.0	101.5	94.7	95.4
Median Days on Market	44.0	43.0	24.0	36.0	60.0	101.0	76.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

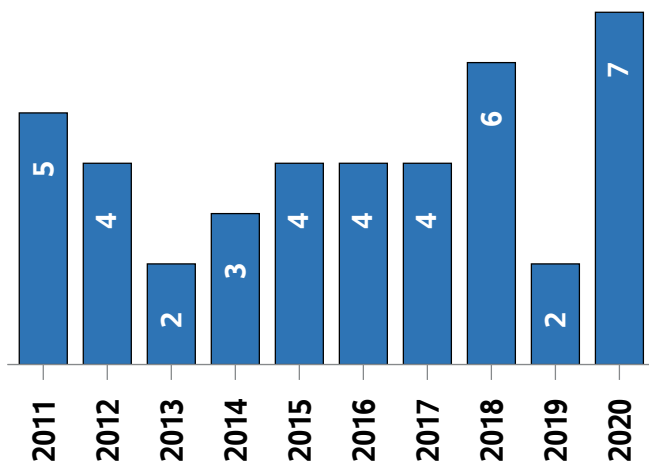
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

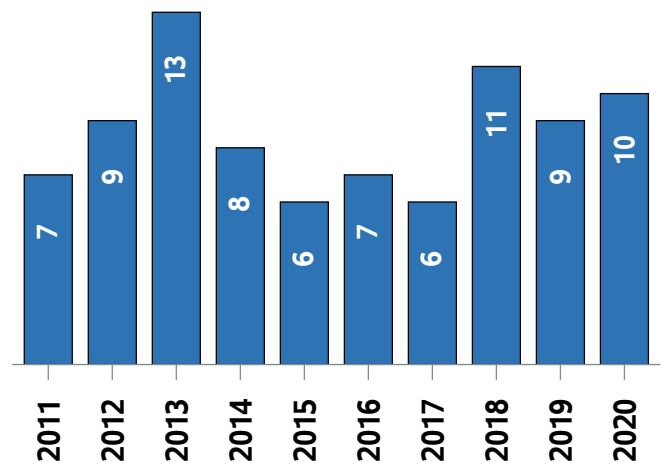
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

South-West Oxford Twp MLS® Residential Market Activity

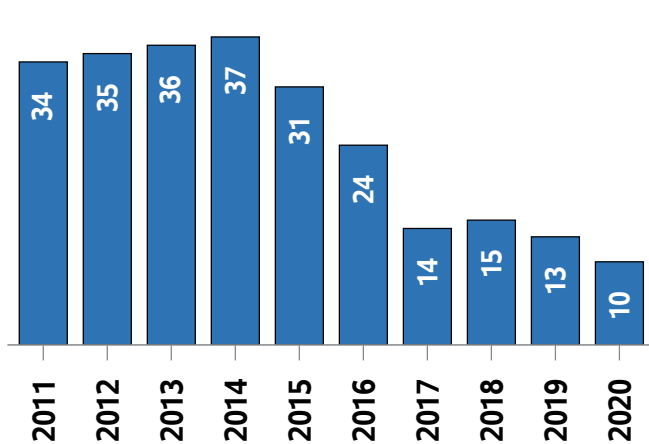
Sales Activity (January only)



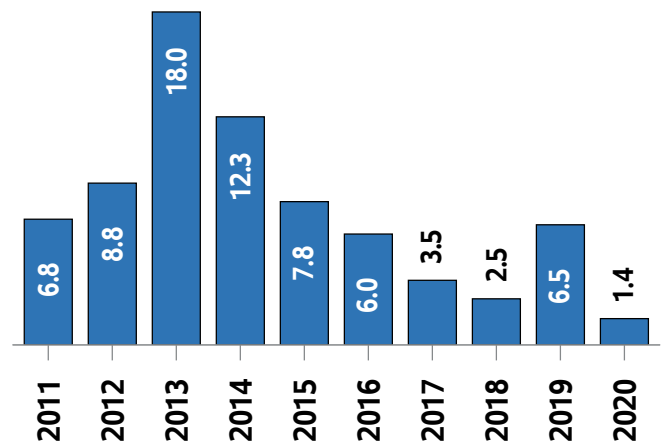
New Listings (January only)



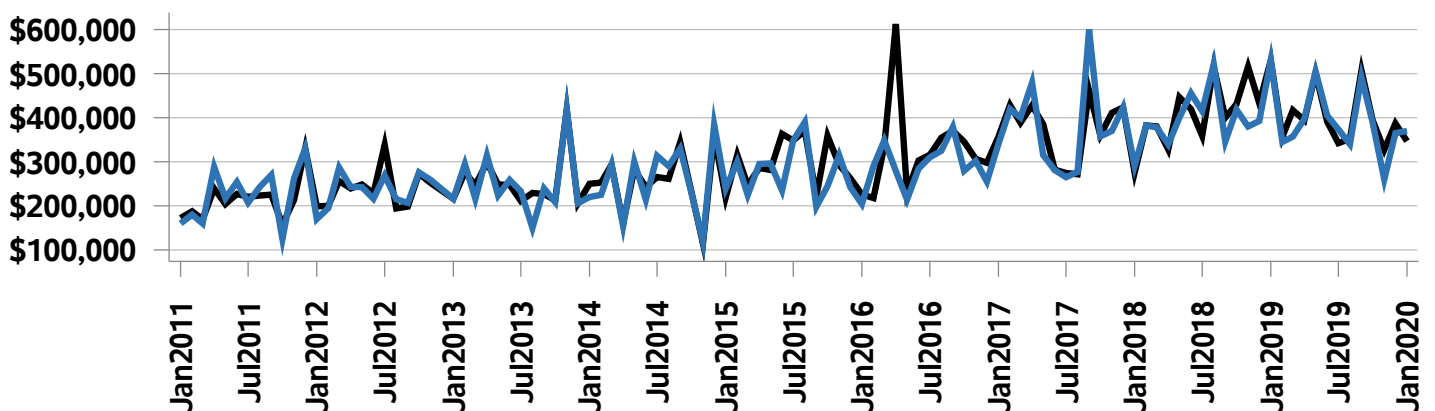
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



South-West Oxford Twp MLS® Residential Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	7	250.0	16.7	75.0	75.0	250.0	600.0
Dollar Volume	\$2,427,000	129.0	46.9	70.2	177.2	461.8	1,248.3
New Listings	10	11.1	-9.1	66.7	66.7	-23.1	-41.2
Active Listings	10	-23.1	-33.3	-28.6	-67.7	-72.2	-84.4
Sales to New Listings Ratio ¹	70.0	22.2	54.5	66.7	66.7	15.4	5.9
Months of Inventory ²	1.4	6.5	2.5	3.5	7.8	18.0	64.0
Average Price	\$346,714	-34.6	25.9	-2.7	58.4	60.5	92.6
Median Price	\$369,900	-30.2	27.1	8.6	54.8	71.2	105.5
Sales to List Price Ratio	99.8	96.8	99.0	98.3	93.9	95.2	100.0
Median Days on Market	9.0	45.0	22.0	47.5	74.0	23.0	57.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

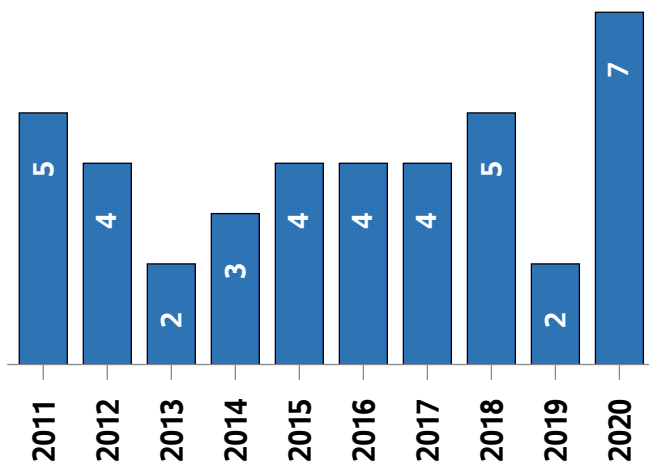
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

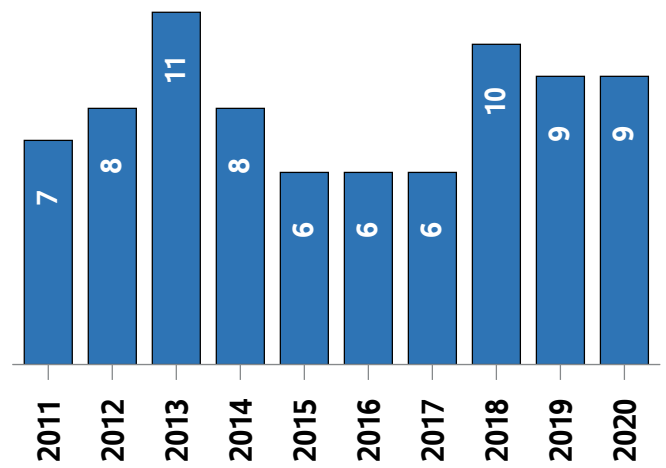
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

South-West Oxford Twp MLS® Single Detached Market Activity

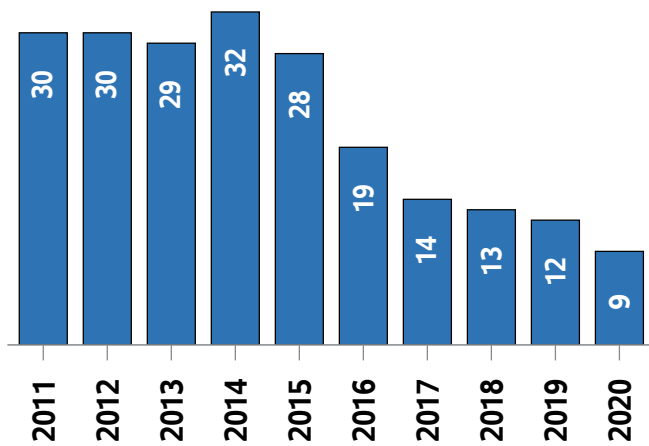
Sales Activity (January only)



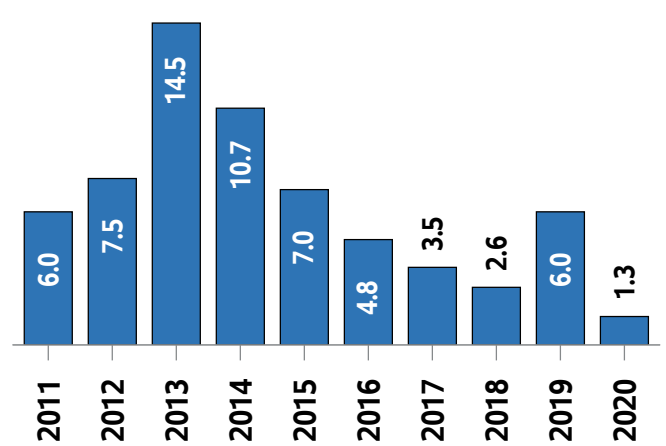
New Listings (January only)



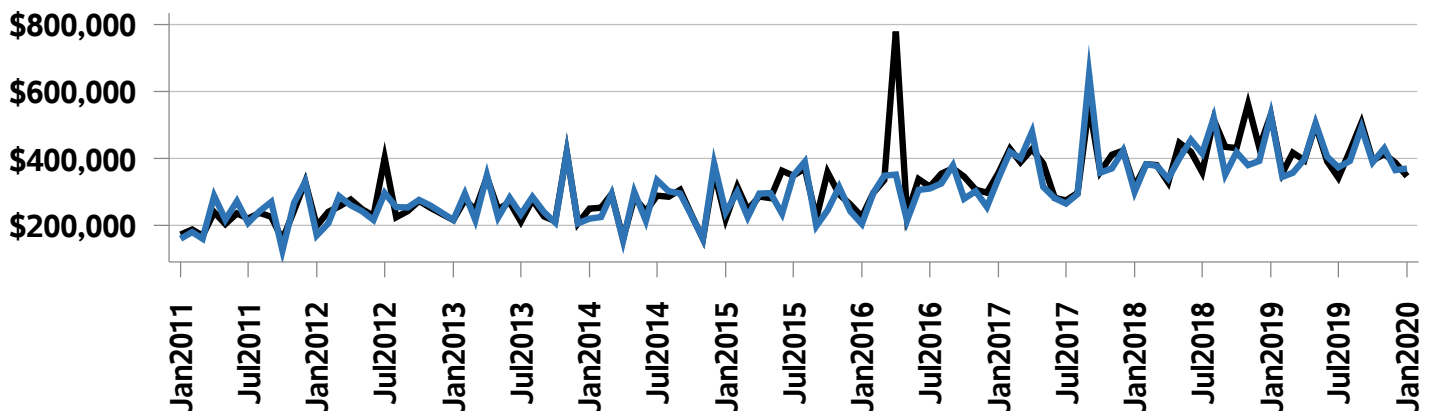
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



South-West Oxford Twp MLS® Single Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	7	250.0	40.0	75.0	75.0	250.0	600.0
Dollar Volume	\$2,427,000	129.0	53.9	70.2	177.2	461.8	1,248.3
New Listings	9	0.0	-10.0	50.0	50.0	-18.2	-40.0
Active Listings	9	-25.0	-30.8	-35.7	-67.9	-69.0	-84.7
Sales to New Listings Ratio ¹	77.8	22.2	50.0	66.7	66.7	18.2	6.7
Months of Inventory ²	1.3	6.0	2.6	3.5	7.0	14.5	59.0
Average Price	\$346,714	-34.6	9.9	-2.7	58.4	60.5	92.6
Median Price	\$369,900	-30.2	23.3	8.6	54.8	71.2	105.5
Sales to List Price Ratio	99.8	96.8	98.8	98.3	93.9	95.2	100.0
Median Days on Market	9.0	45.0	22.0	47.5	74.0	23.0	57.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

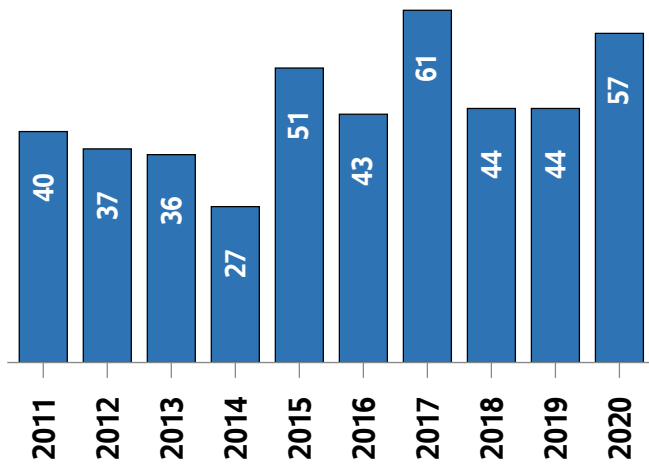
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

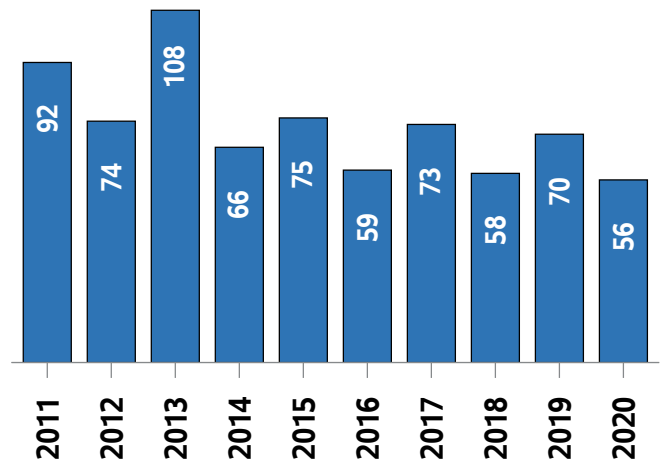
Woodstock

MLS® Residential Market Activity

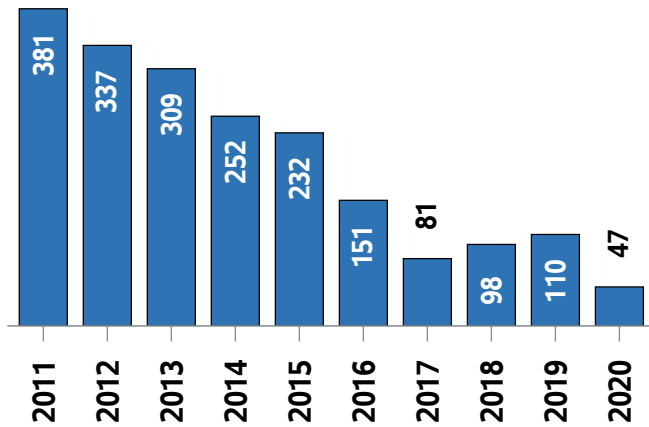
Sales Activity (January only)



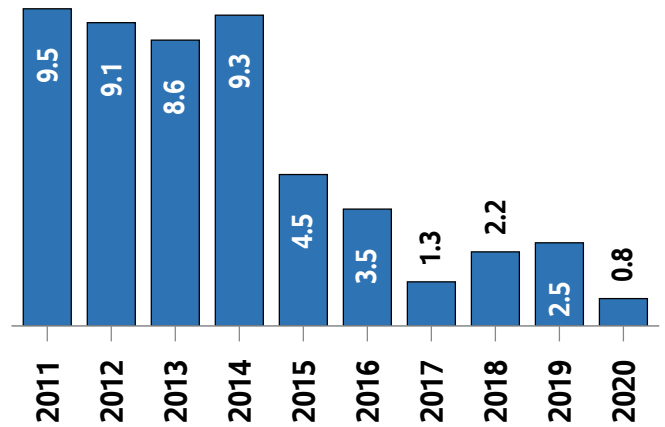
New Listings (January only)



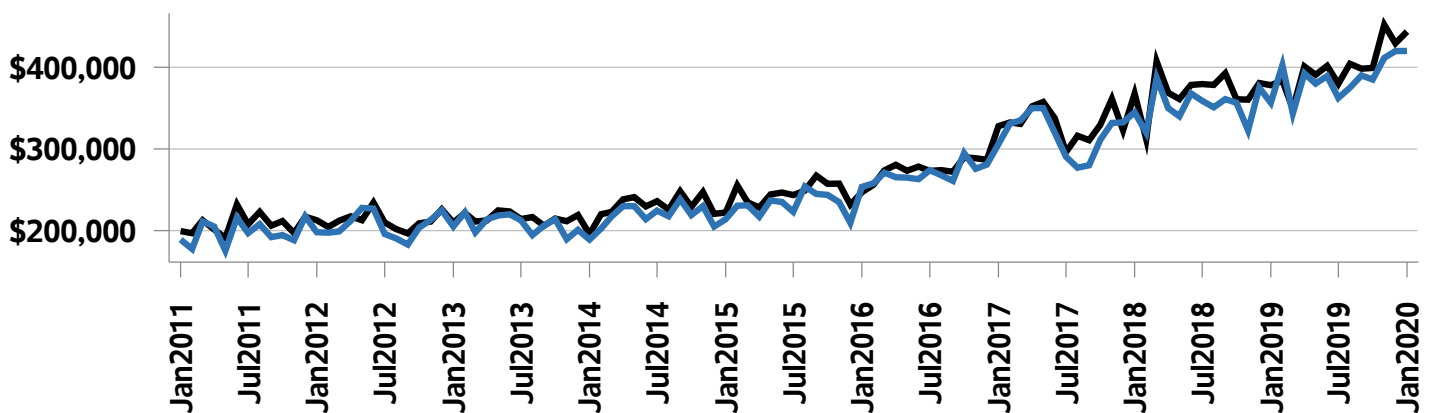
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Woodstock MLS® Residential Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	57	29.5	29.5	-6.6	11.8	58.3	90.0
Dollar Volume	\$25,290,694	52.0	56.3	26.5	123.3	234.7	301.3
New Listings	56	-20.0	-3.4	-23.3	-25.3	-48.1	-44.0
Active Listings	47	-57.3	-52.0	-42.0	-79.7	-84.8	-88.9
Sales to New Listings Ratio ¹	101.8	62.9	75.9	83.6	68.0	33.3	30.0
Months of Inventory ²	0.8	2.5	2.2	1.3	4.5	8.6	14.1
Average Price	\$443,696	17.4	20.6	35.3	99.8	111.4	111.2
Median Price	\$420,000	17.8	21.7	37.3	96.3	104.9	130.8
Sales to List Price Ratio	100.6	99.6	98.1	100.0	96.2	97.5	96.1
Median Days on Market	25.0	28.5	20.5	24.0	77.0	56.0	68.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

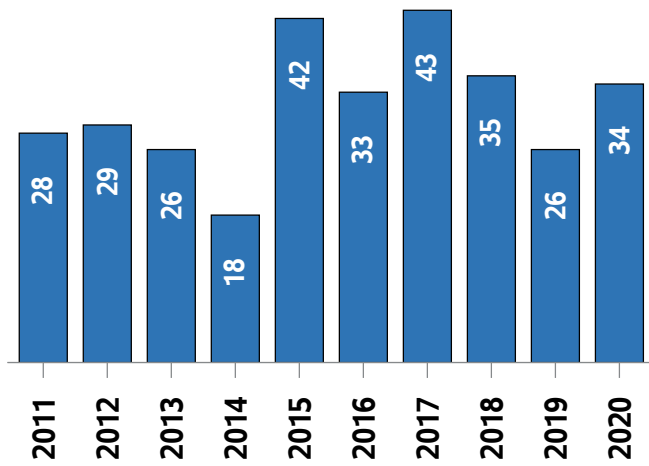
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

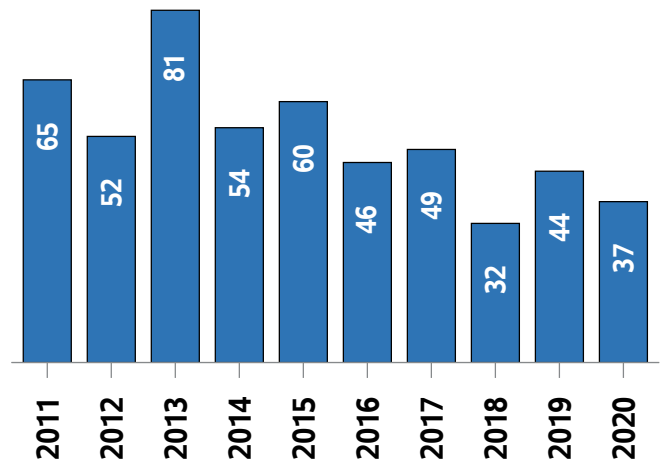
Woodstock

MLS® Single Detached Market Activity

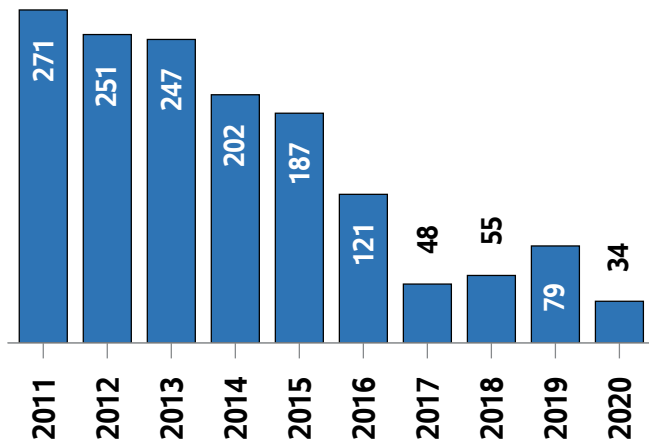
Sales Activity (January only)



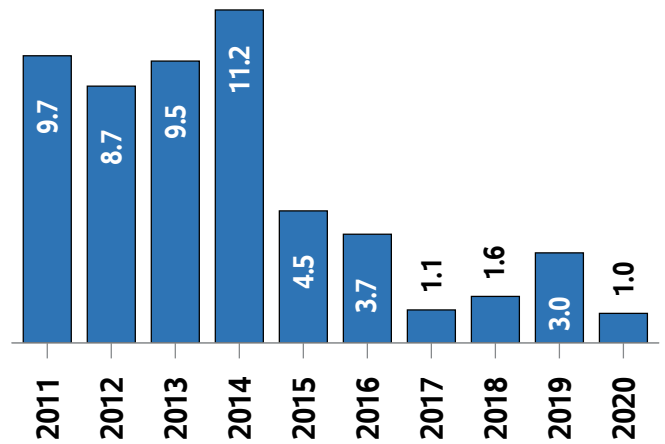
New Listings (January only)



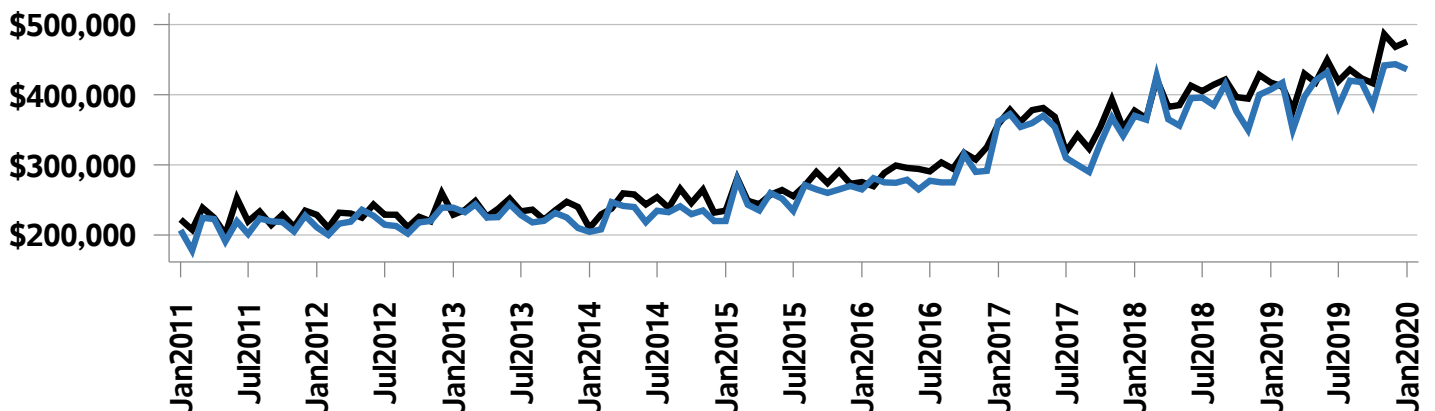
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Woodstock MLS® Single Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	34	30.8	-2.9	-20.9	-19.0	30.8	41.7
Dollar Volume	\$16,172,378	49.1	22.5	5.0	64.1	171.7	195.7
New Listings	37	-15.9	15.6	-24.5	-38.3	-54.3	-53.2
Active Listings	34	-57.0	-38.2	-29.2	-81.8	-86.2	-89.4
Sales to New Listings Ratio ¹	91.9	59.1	109.4	87.8	70.0	32.1	30.4
Months of Inventory ²	1.0	3.0	1.6	1.1	4.5	9.5	13.4
Average Price	\$475,658	14.0	26.1	32.8	102.7	107.8	108.7
Median Price	\$436,250	7.1	17.9	20.5	98.3	82.6	112.8
Sales to List Price Ratio	99.7	100.2	99.1	99.5	96.5	97.5	96.2
Median Days on Market	24.0	32.5	25.0	21.0	88.5	43.5	100.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

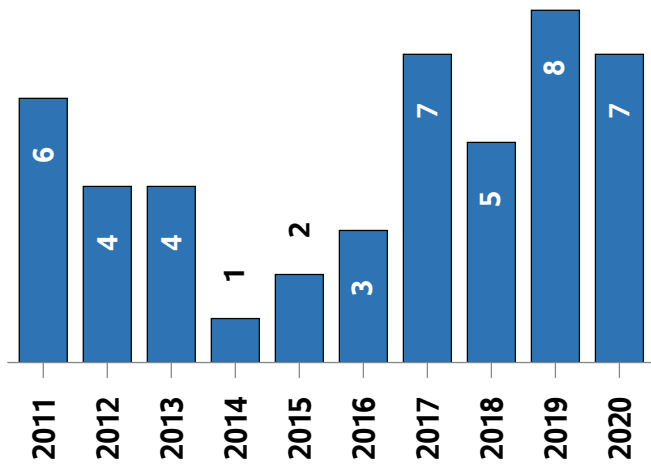
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

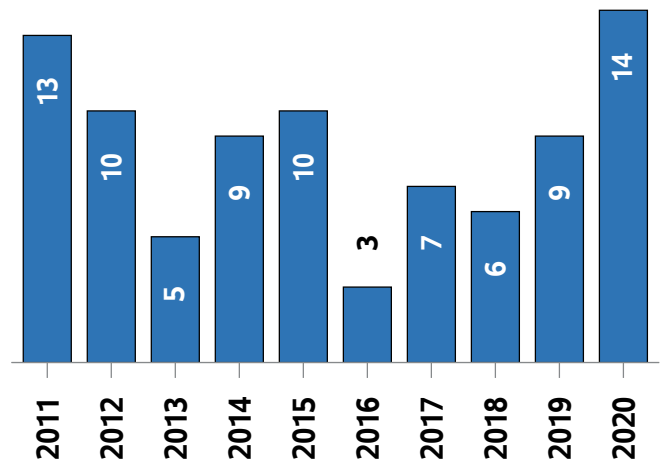
Zorra Twp

MLS® Residential Market Activity

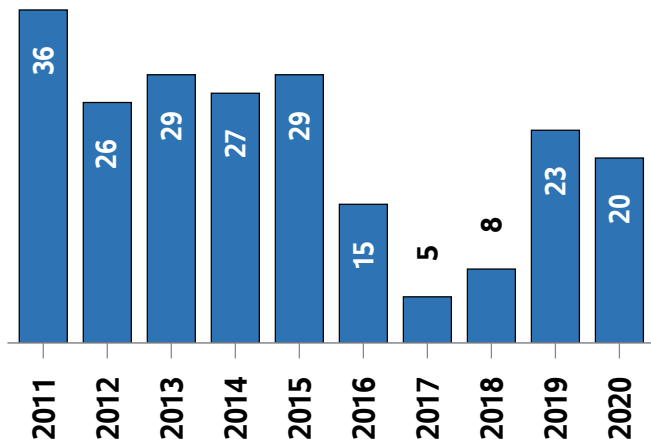
Sales Activity (January only)



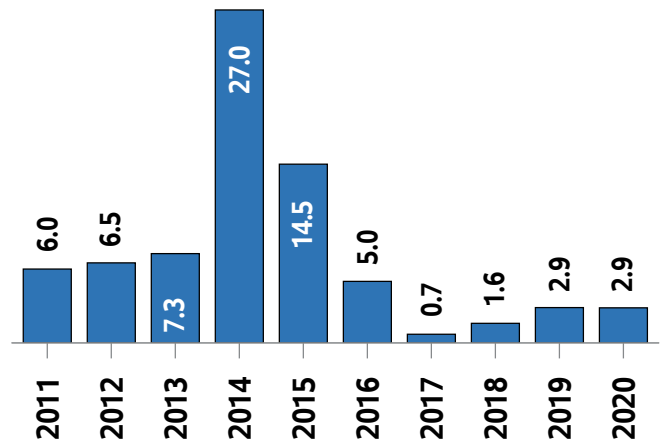
New Listings (January only)



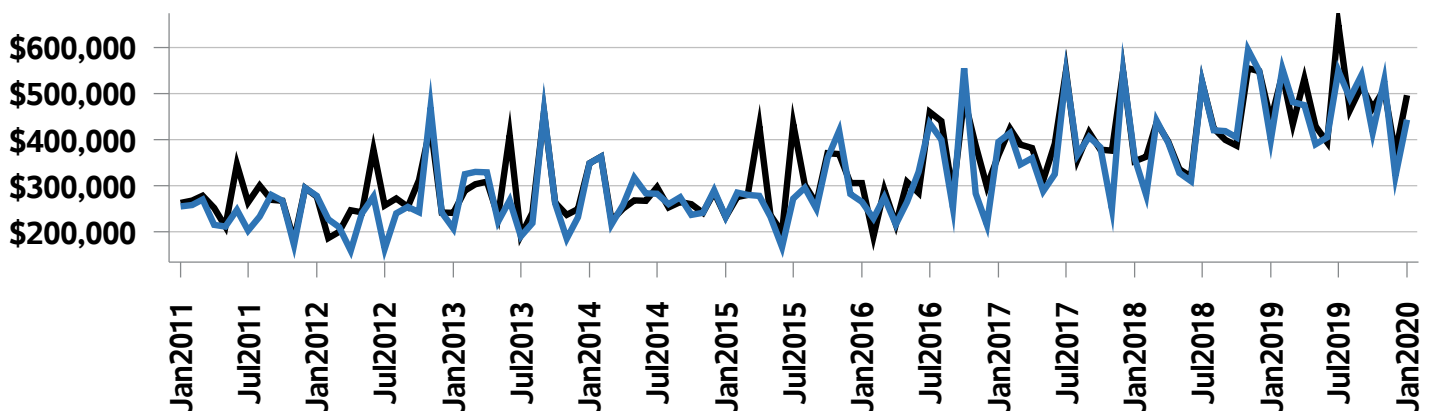
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Zorra Twp MLS® Residential Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	7	-12.5	40.0	0.0	250.0	75.0	-12.5
Dollar Volume	\$3,474,950	-1.8	96.8	35.6	648.9	260.5	68.4
New Listings	14	55.6	133.3	100.0	40.0	180.0	-30.0
Active Listings	20	-13.0	150.0	300.0	-31.0	-31.0	-55.6
Sales to New Listings Ratio ¹	50.0	88.9	83.3	100.0	20.0	80.0	40.0
Months of Inventory ²	2.9	2.9	1.6	0.7	14.5	7.3	5.6
Average Price	\$496,421	12.2	40.5	35.6	114.0	106.0	92.5
Median Price	\$443,345	11.1	23.2	12.2	91.1	114.2	61.2
Sales to List Price Ratio	100.8	100.0	101.3	99.6	98.8	97.6	97.0
Median Days on Market	33.0	45.0	11.0	25.0	30.0	30.5	58.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

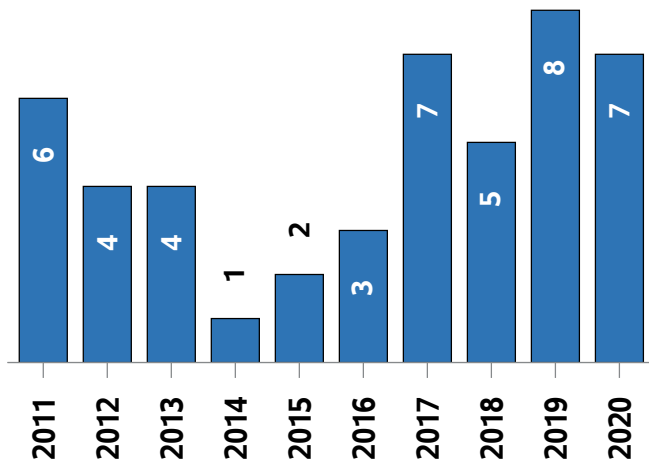
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

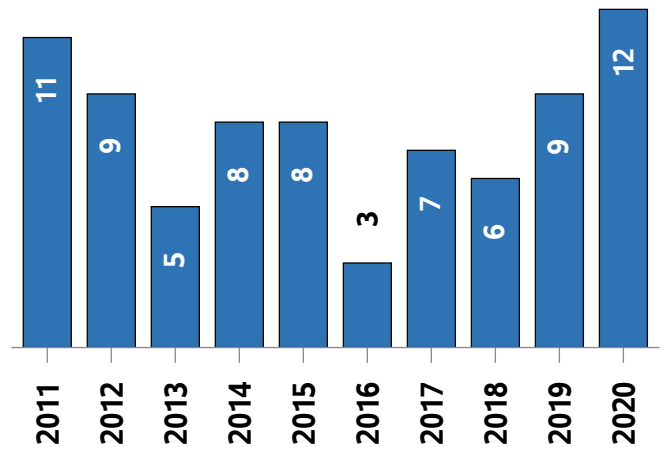
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Zorra Twp MLS® Single Detached Market Activity

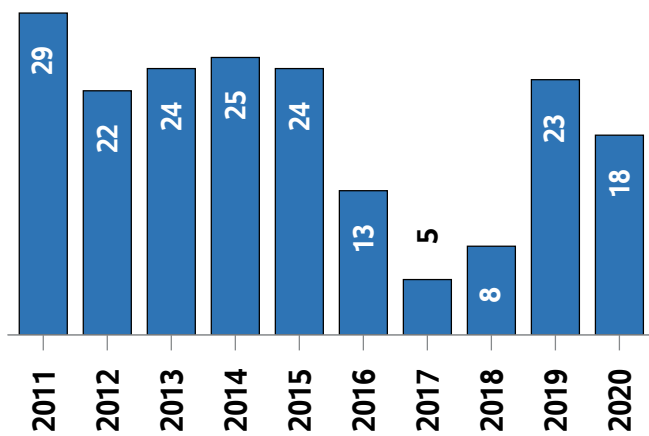
Sales Activity (January only)



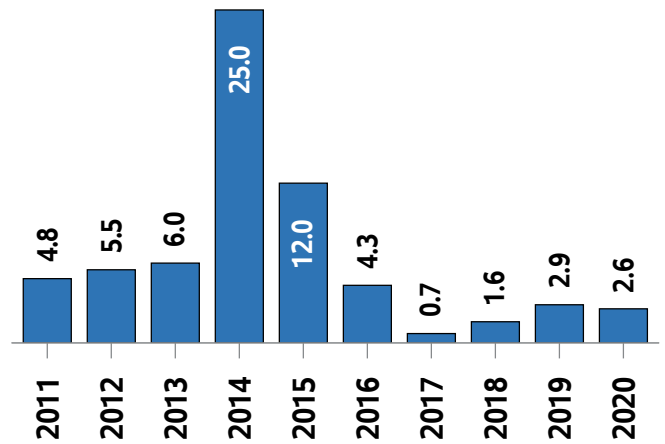
New Listings (January only)



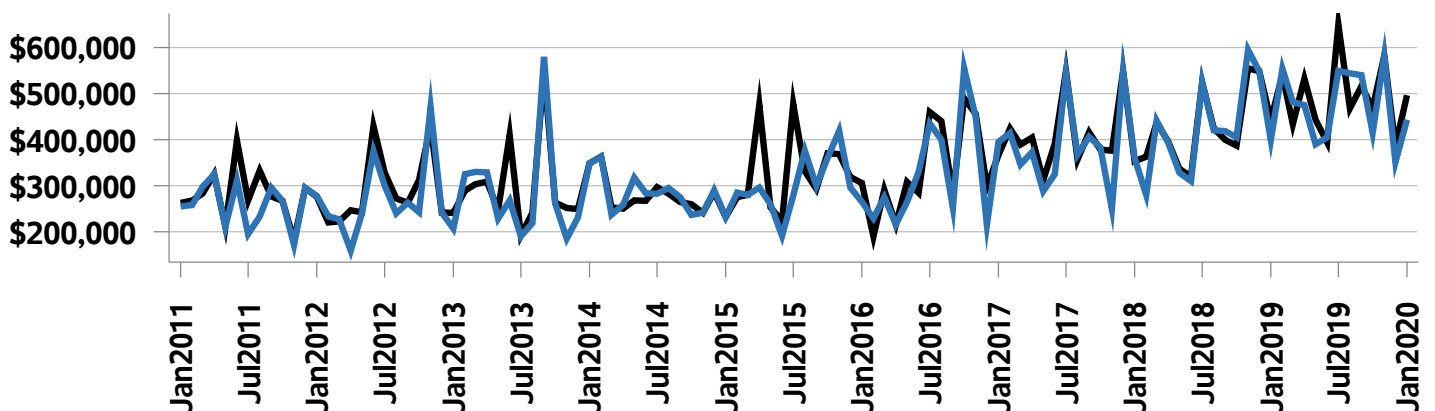
Active Listings (January only)



Months of Inventory (January only)



Average Price and Median Price



Zorra Twp MLS® Single Detached Market Activity

Actual	January 2020	Compared to ⁶					
		January 2019	January 2018	January 2017	January 2015	January 2013	January 2010
Sales Activity	7	-12.5	40.0	0.0	250.0	75.0	-12.5
Dollar Volume	\$3,474,950	-1.8	96.8	35.6	648.9	260.5	68.4
New Listings	12	33.3	100.0	71.4	50.0	140.0	-33.3
Active Listings	18	-21.7	125.0	260.0	-25.0	-25.0	-57.1
Sales to New Listings Ratio ¹	58.3	88.9	83.3	100.0	25.0	80.0	44.4
Months of Inventory ²	2.6	2.9	1.6	0.7	12.0	6.0	5.3
Average Price	\$496,421	12.2	40.5	35.6	114.0	106.0	92.5
Median Price	\$443,345	11.1	23.2	12.2	91.1	114.2	61.2
Sales to List Price Ratio	100.8	100.0	101.3	99.6	98.8	97.6	97.0
Median Days on Market	33.0	45.0	11.0	25.0	30.0	30.5	58.5

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