



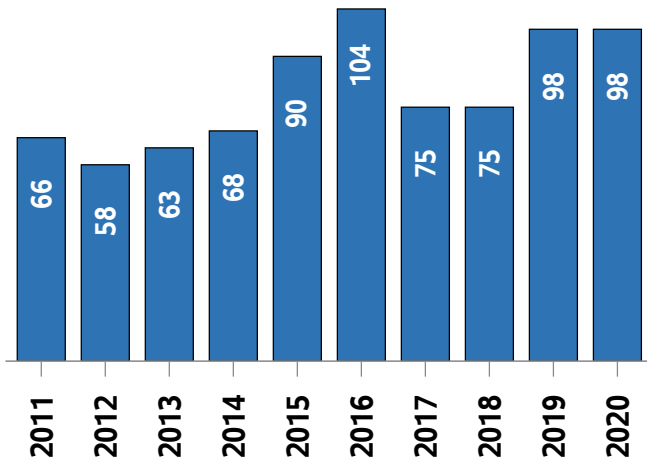
Woodstock-Ingersoll Residential Market Activity Report December 2020



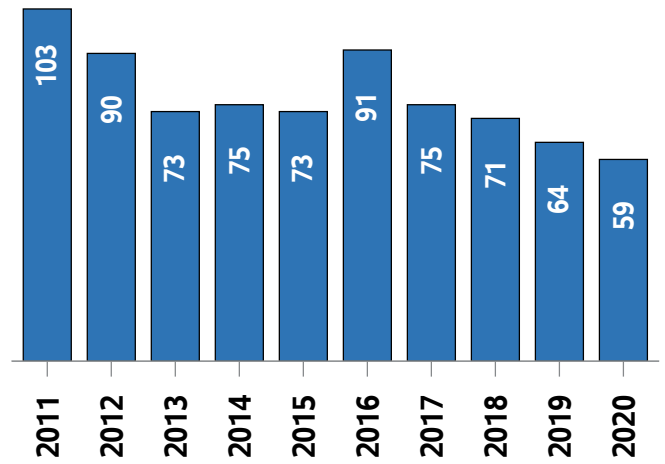
Prepared for the Woodstock-Ingersoll & District Real Estate Board by the Canadian Real Estate Association

Woodstock-Ingersoll MLS® Residential Market Activity

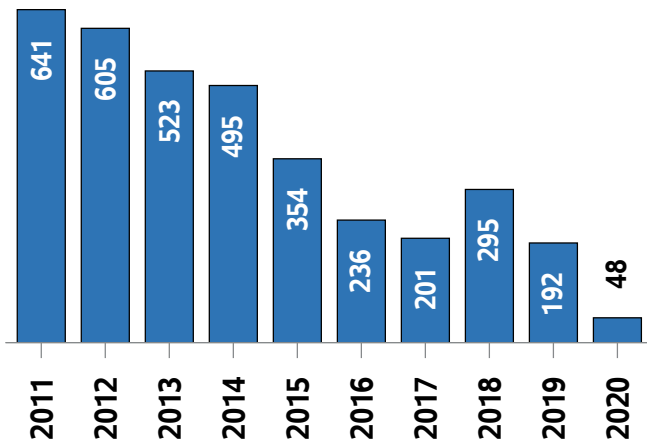
Sales Activity (December only)



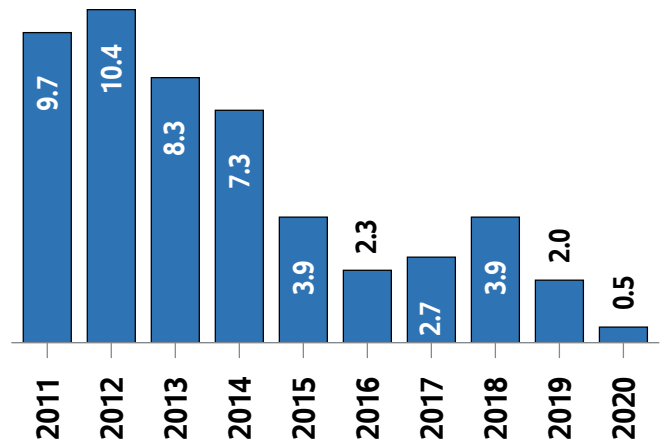
New Listings (December only)



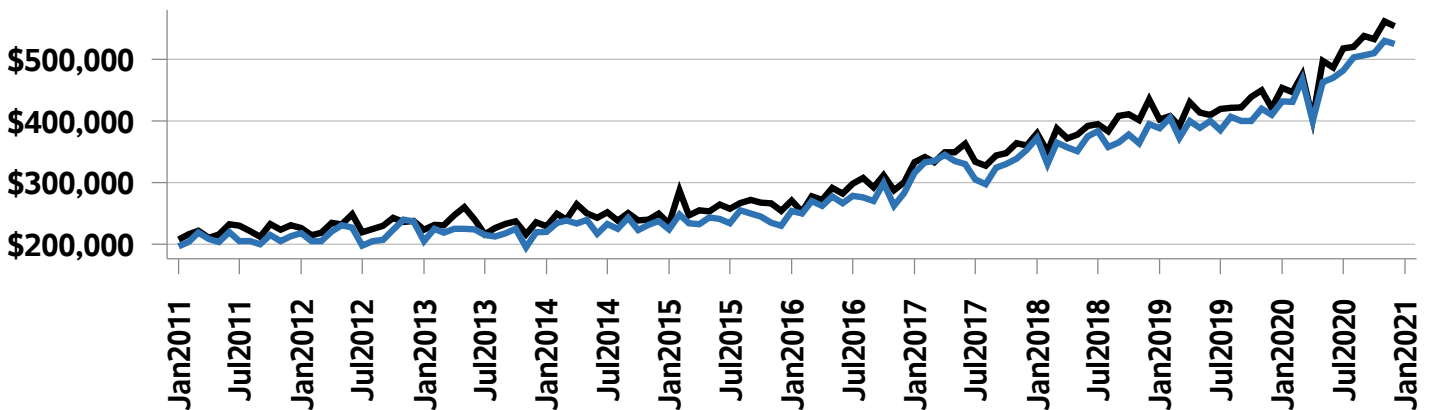
Active Listings (December only)



Months of Inventory (December only)

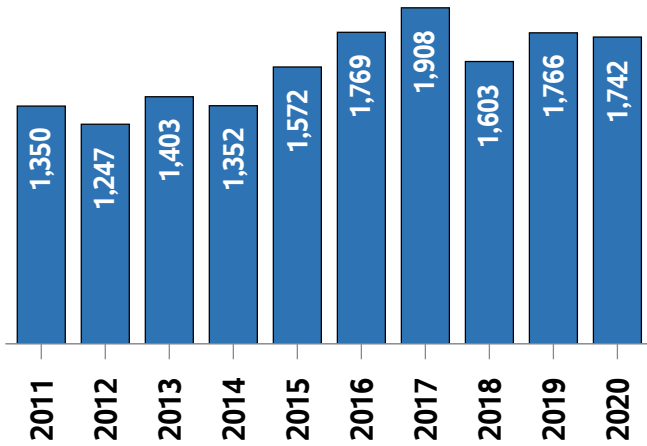


Average Price and Median Price

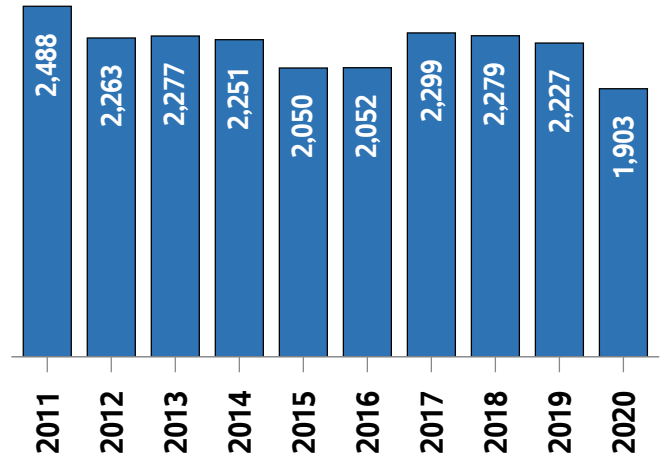


Woodstock-Ingersoll MLS® Residential Market Activity

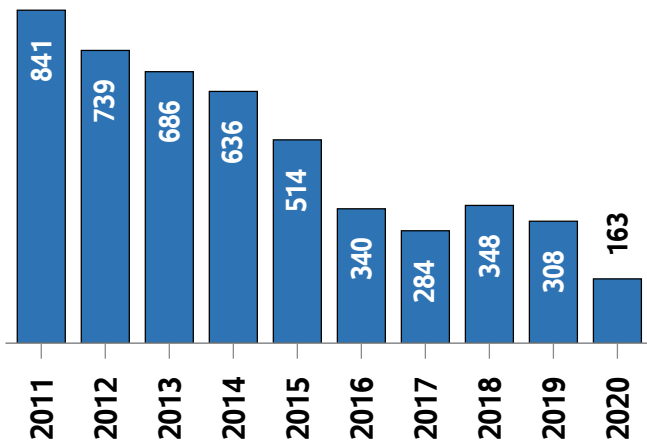
Sales Activity (December Year-to-date)



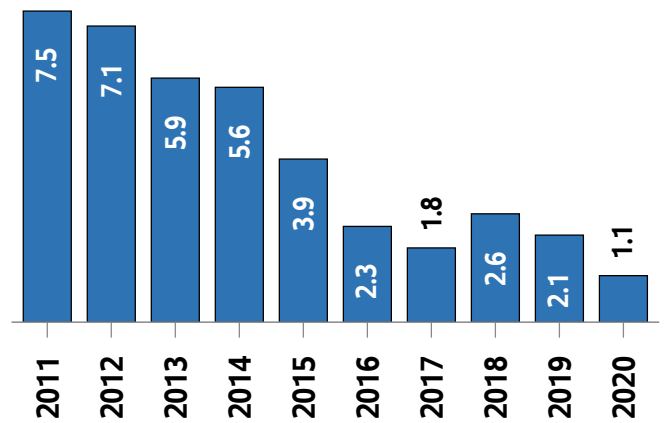
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock-Ingersoll MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	98	0.0	30.7	30.7	8.9	55.6	32.4
Dollar Volume	\$54,272,759	31.5	66.4	100.9	137.3	265.6	253.6
New Listings	59	-7.8	-16.9	-21.3	-19.2	-19.2	-27.2
Active Listings	48	-75.0	-83.7	-76.1	-86.4	-90.8	-93.5
Sales to New Listings Ratio ¹	166.1	153.1	105.6	100.0	123.3	86.3	91.4
Months of Inventory ²	0.5	2.0	3.9	2.7	3.9	8.3	9.9
Average Price	\$553,804	31.5	27.3	53.8	117.9	135.0	167.0
Median Price	\$525,000	28.1	32.9	48.7	128.3	139.2	169.2
Sales to List Price Ratio	103.5	99.6	100.1	97.9	98.0	96.1	96.2
Median Days on Market	12.5	22.5	38.0	31.0	36.5	51.0	64.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	1,742	-1.4	8.7	-8.7	10.8	24.2	27.7
Dollar Volume	\$878,803,022	18.5	40.4	33.4	114.6	166.7	202.7
New Listings	1,903	-14.5	-16.5	-17.2	-7.2	-16.4	-26.4
Active Listings ³	163	-47.2	-53.3	-42.7	-68.3	-76.3	-82.5
Sales to New Listings Ratio ⁴	91.5	79.3	70.3	83.0	76.7	61.6	52.7
Months of Inventory ⁵	1.1	2.1	2.6	1.8	3.9	5.9	8.2
Average Price	\$504,479	20.2	29.2	46.1	93.7	114.8	137.0
Median Price	\$479,000	19.8	31.2	44.5	99.6	117.7	136.7
Sales to List Price Ratio	102.4	100.2	99.8	101.1	97.6	97.2	96.2
Median Days on Market	13.0	20.0	19.0	16.0	42.0	53.0	60.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

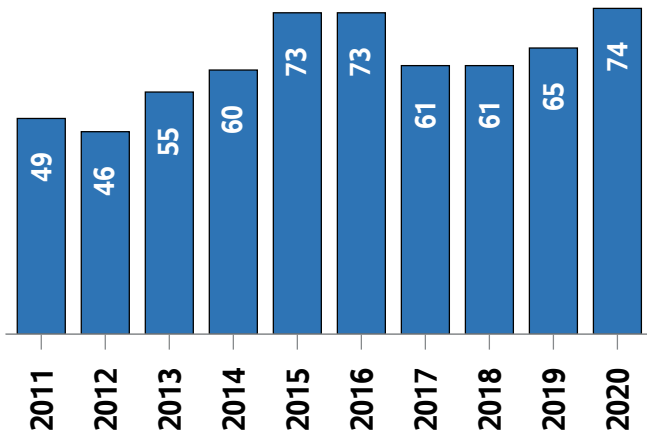
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

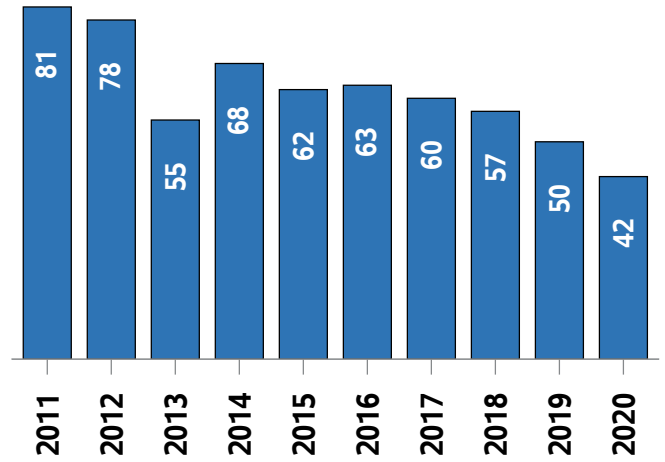
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Woodstock-Ingersoll MLS® Single Detached Market Activity

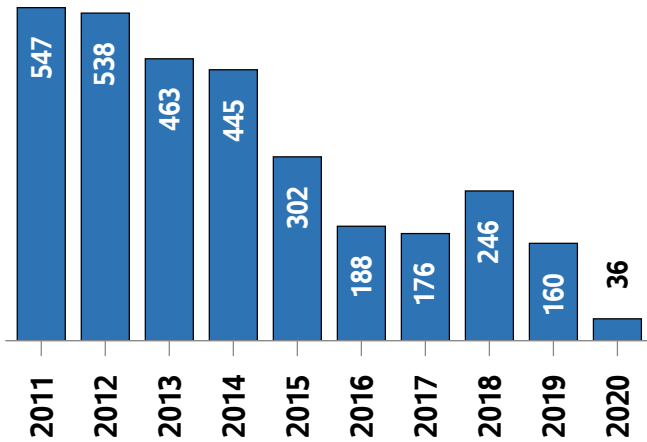
Sales Activity (December only)



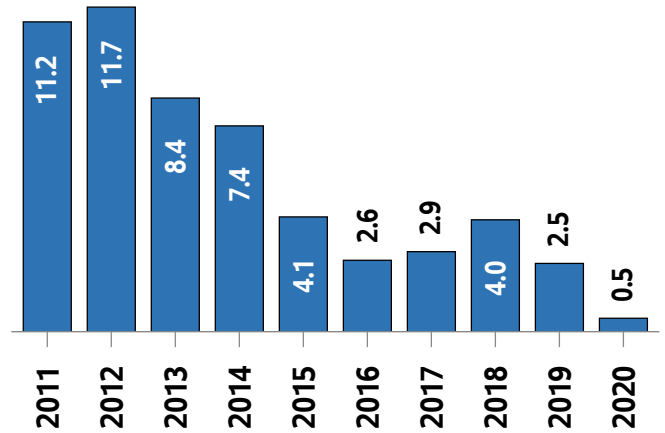
New Listings (December only)



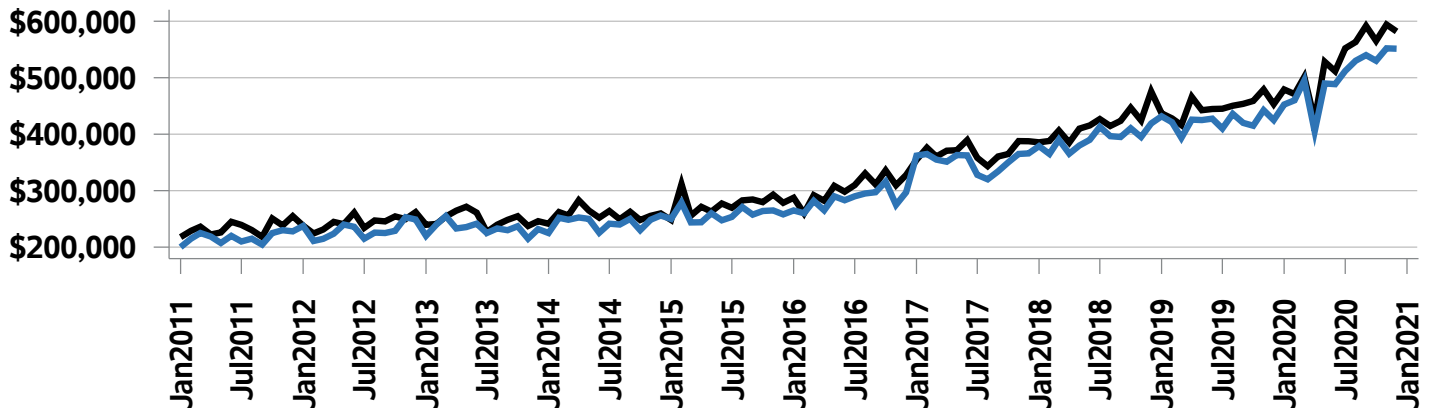
Active Listings (December only)



Months of Inventory (December only)

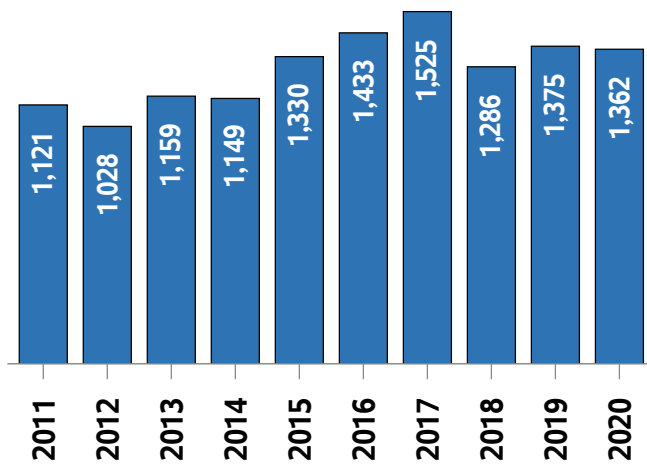


Average Price and Median Price

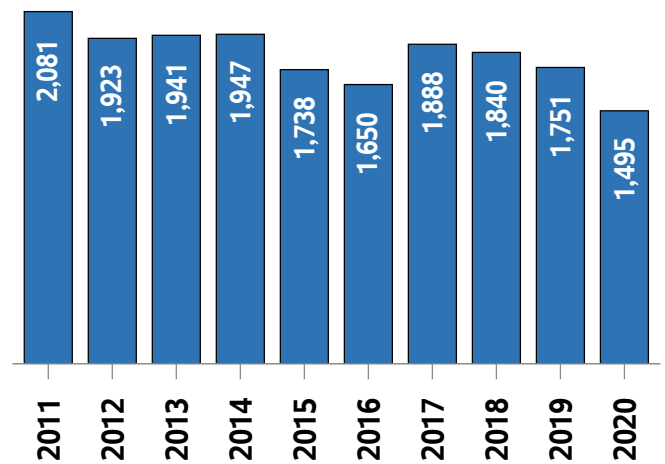


Woodstock-Ingersoll MLS® Single Detached Market Activity

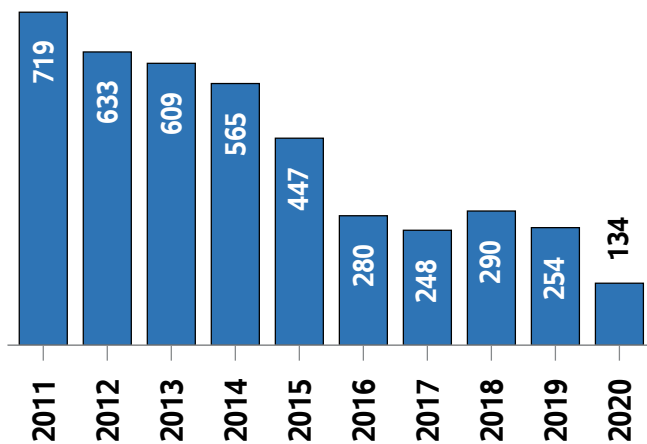
Sales Activity (December Year-to-date)



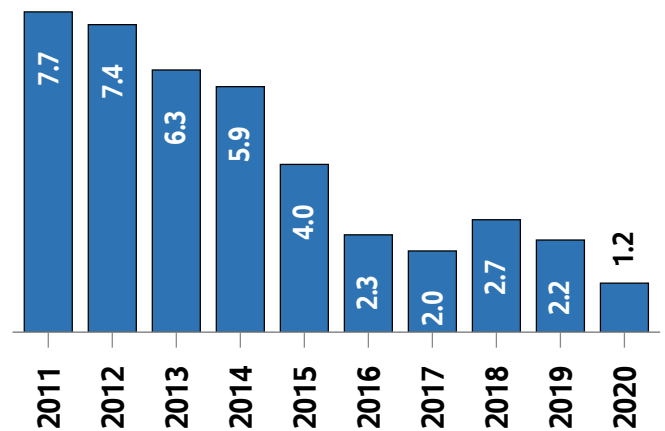
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock-Ingersoll MLS® Single Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	74	13.8	21.3	21.3	1.4	34.5	15.6
Dollar Volume	\$43,062,540	46.2	48.4	82.2	111.8	218.3	213.9
New Listings	42	-16.0	-26.3	-30.0	-32.3	-23.6	-40.8
Active Listings	36	-77.5	-85.4	-79.5	-88.1	-92.2	-94.2
Sales to New Listings Ratio ¹	176.2	130.0	107.0	101.7	117.7	100.0	90.1
Months of Inventory ²	0.5	2.5	4.0	2.9	4.1	8.4	9.8
Average Price	\$581,926	28.4	22.3	50.2	108.9	136.6	171.5
Median Price	\$551,350	29.7	31.6	50.6	113.7	137.7	180.6
Sales to List Price Ratio	102.8	99.0	99.4	97.8	97.9	96.0	96.1
Median Days on Market	12.5	32.0	41.0	33.0	35.0	60.0	64.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	1,362	-0.9	5.9	-10.7	2.4	17.5	15.9
Dollar Volume	\$731,793,540	18.6	36.9	30.0	99.8	151.9	180.2
New Listings	1,495	-14.6	-18.8	-20.8	-14.0	-23.0	-33.1
Active Listings ³	134	-47.2	-53.8	-46.0	-70.0	-78.0	-83.3
Sales to New Listings Ratio ⁴	91.1	78.5	69.9	80.8	76.5	59.7	52.5
Months of Inventory ⁵	1.2	2.2	2.7	2.0	4.0	6.3	8.2
Average Price	\$537,293	19.7	29.2	45.6	95.1	114.3	141.7
Median Price	\$504,950	18.8	29.2	43.2	97.7	116.8	140.5
Sales to List Price Ratio	102.1	99.9	99.6	100.8	97.5	97.2	96.1
Median Days on Market	12.0	21.0	20.0	16.0	43.0	53.0	63.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

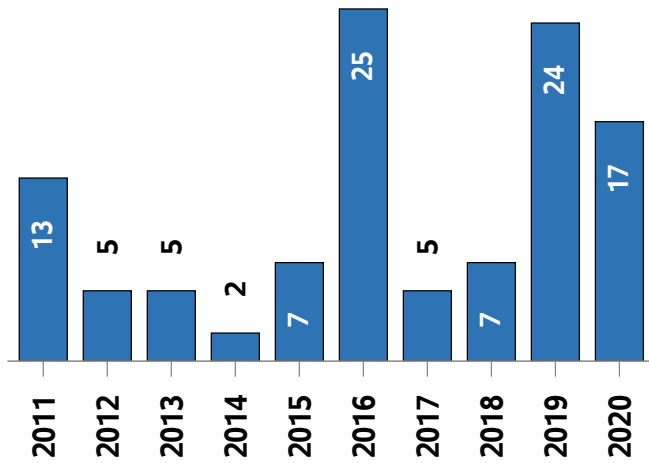
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

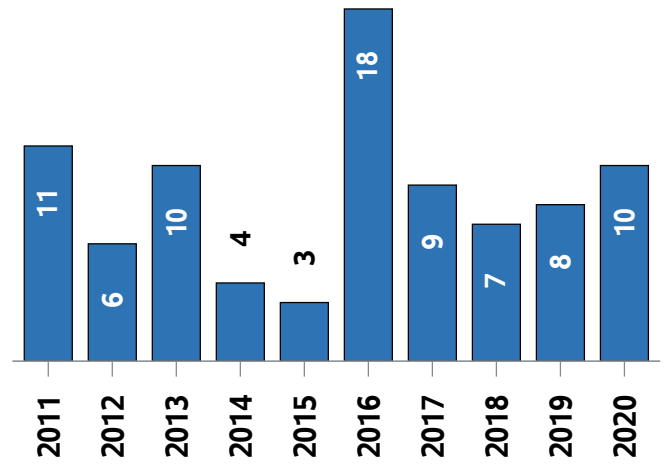
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Woodstock-Ingersoll MLS® Semi-Detached Market Activity

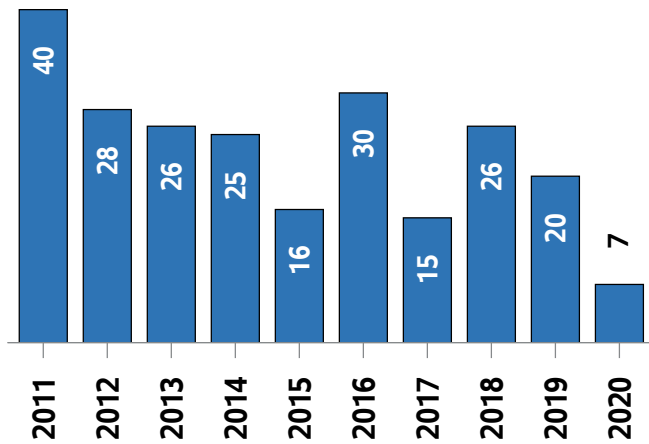
Sales Activity (December only)



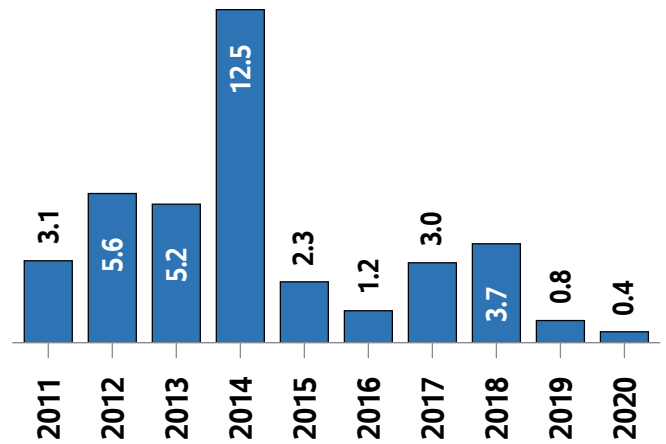
New Listings (December only)



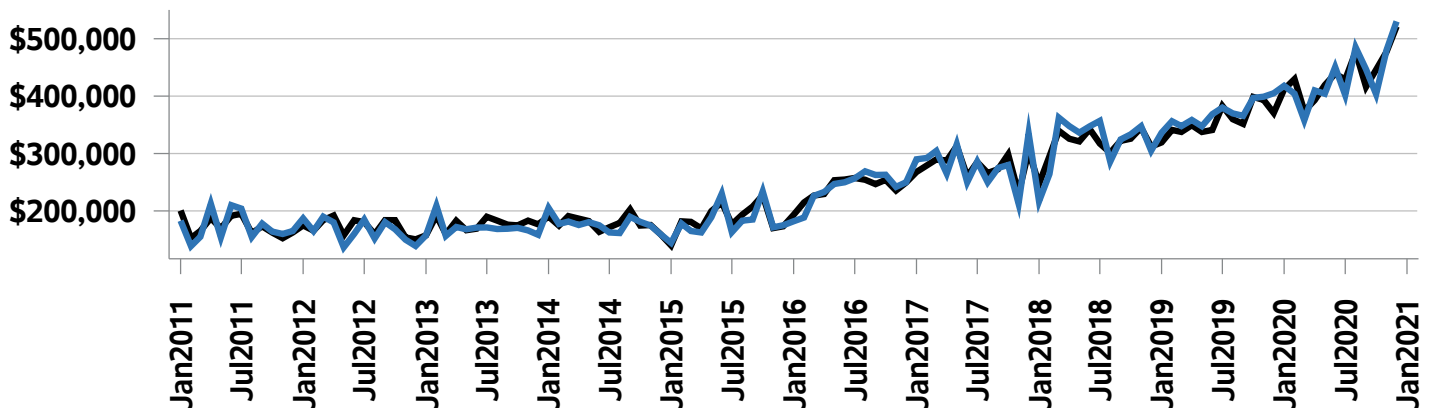
Active Listings (December only)



Months of Inventory (December only)

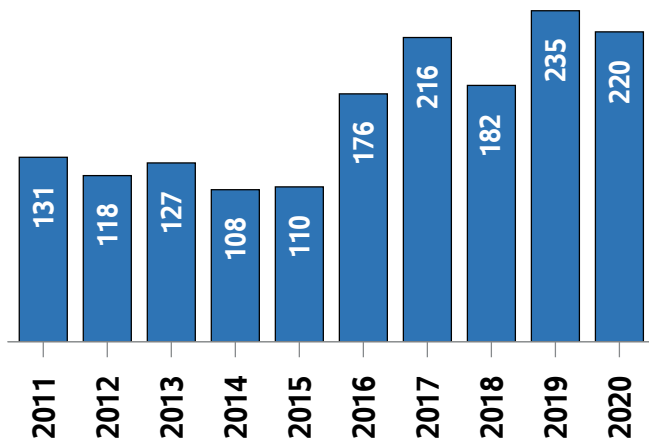


Average Price and Median Price

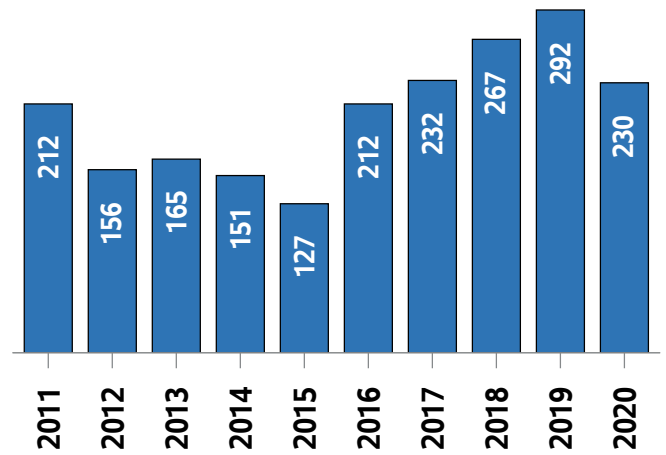


Woodstock-Ingersoll MLS® Semi-Detached Market Activity

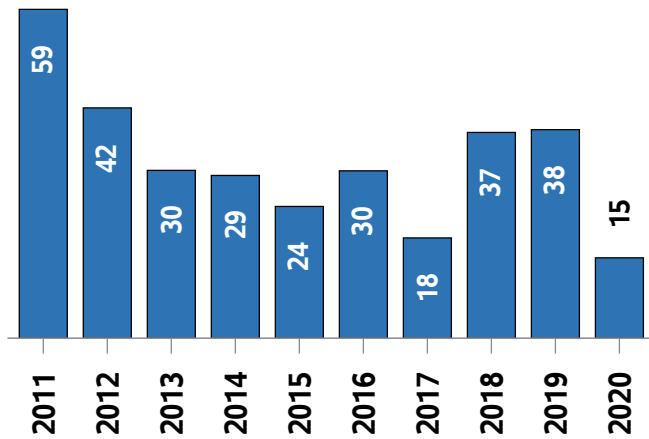
Sales Activity (December Year-to-date)



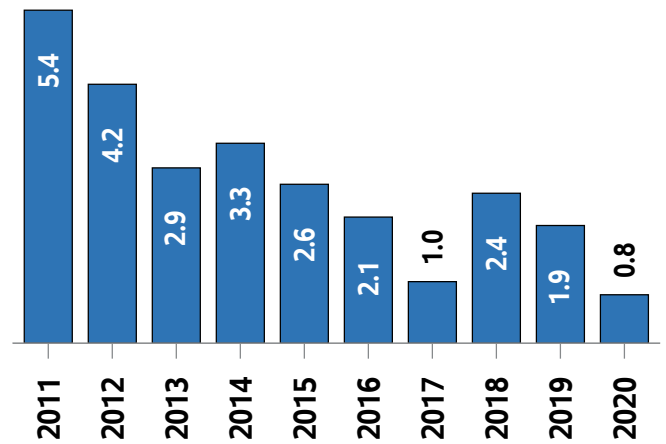
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock-Ingersoll MLS® Semi-Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	17	-29.2	142.9	240.0	142.9	240.0	240.0
Dollar Volume	\$8,865,729	-0.3	305.8	484.0	631.1	903.7	940.7
New Listings	10	25.0	42.9	11.1	233.3	0.0	400.0
Active Listings	7	-65.0	-73.1	-53.3	-56.3	-73.1	-84.1
Sales to New Listings Ratio ¹	170.0	300.0	100.0	55.6	233.3	50.0	250.0
Months of Inventory ²	0.4	0.8	3.7	3.0	2.3	5.2	8.8
Average Price	\$521,513	40.7	67.1	71.8	201.0	195.2	206.1
Median Price	\$530,173	30.9	73.8	58.3	203.0	234.5	221.5
Sales to List Price Ratio	103.8	100.1	101.1	98.0	97.3	98.0	97.9
Median Days on Market	16.0	15.5	15.0	37.0	67.0	37.0	100.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	220	-6.4	20.9	1.9	100.0	73.2	139.1
Dollar Volume	\$97,393,837	15.7	65.8	58.2	364.8	333.3	552.4
New Listings	230	-21.2	-13.9	-0.9	81.1	39.4	49.4
Active Listings ³	15	-61.4	-60.9	-19.8	-38.9	-52.1	-74.0
Sales to New Listings Ratio ⁴	95.7	80.5	68.2	93.1	86.6	77.0	59.7
Months of Inventory ⁵	0.8	1.9	2.4	1.0	2.6	2.9	7.3
Average Price	\$442,699	23.6	37.1	55.4	132.4	150.2	172.8
Median Price	\$440,000	19.9	29.6	51.8	147.2	161.9	178.5
Sales to List Price Ratio	104.1	100.9	100.3	103.5	97.5	97.5	97.4
Median Days on Market	12.0	15.0	16.0	14.0	31.0	33.0	50.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

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³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

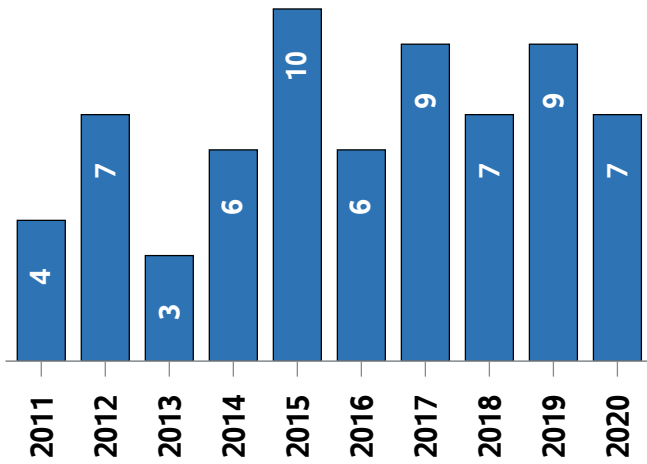
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

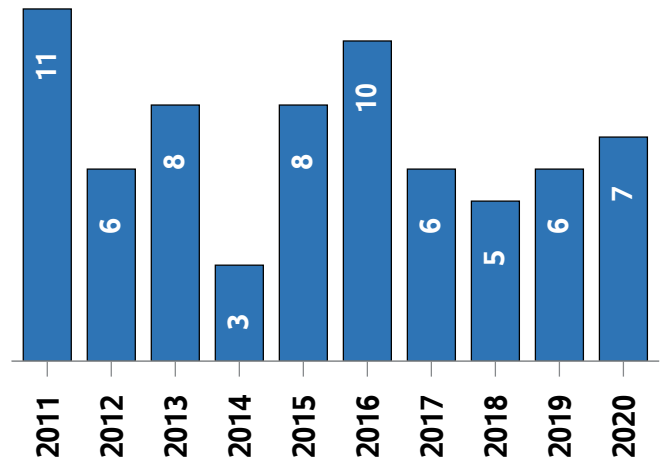
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Woodstock-Ingersoll MLS® Condo Market Activity

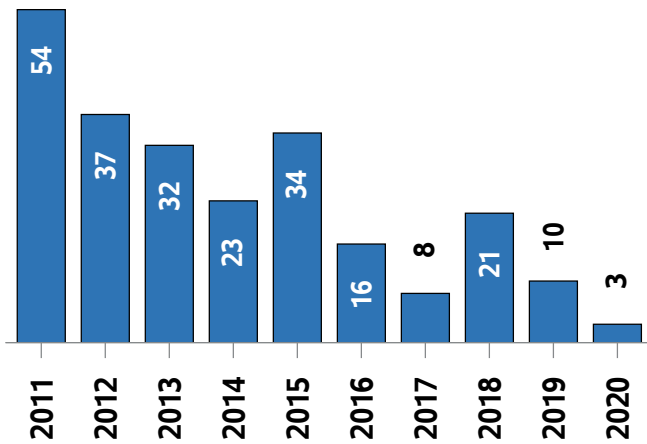
Sales Activity (December only)



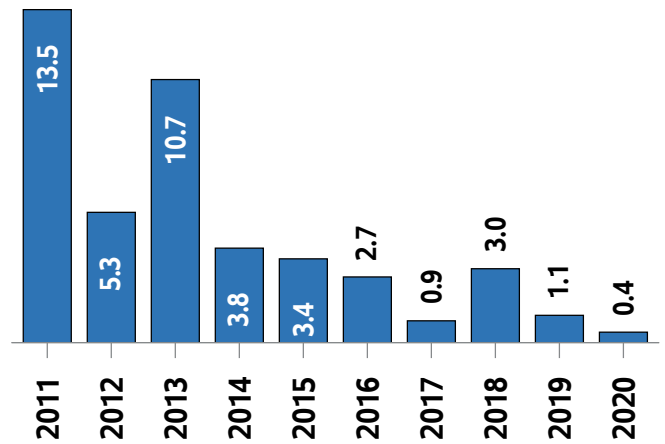
New Listings (December only)



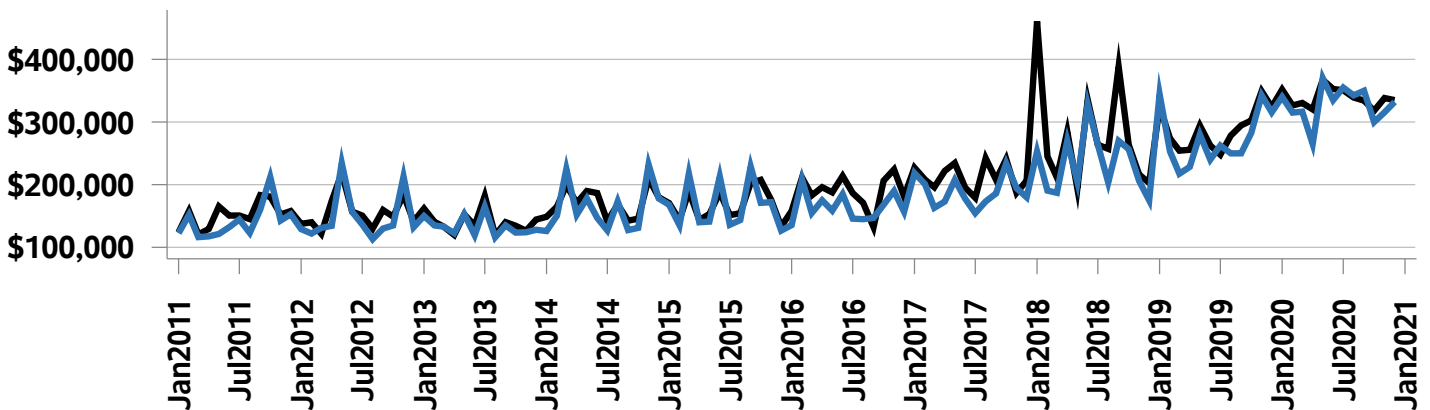
Active Listings (December only)



Months of Inventory (December only)

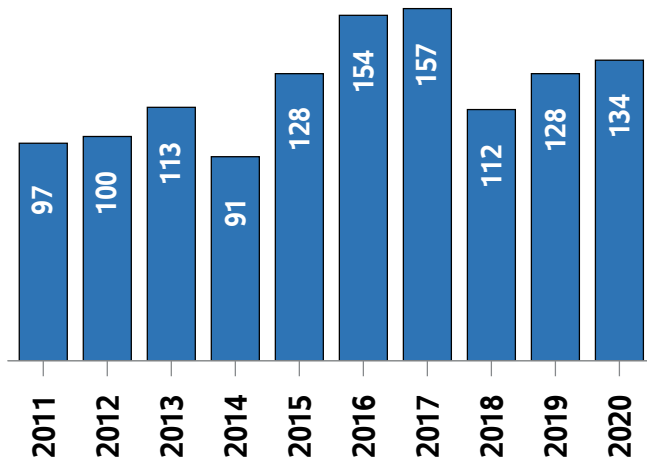


Average Price and Median Price

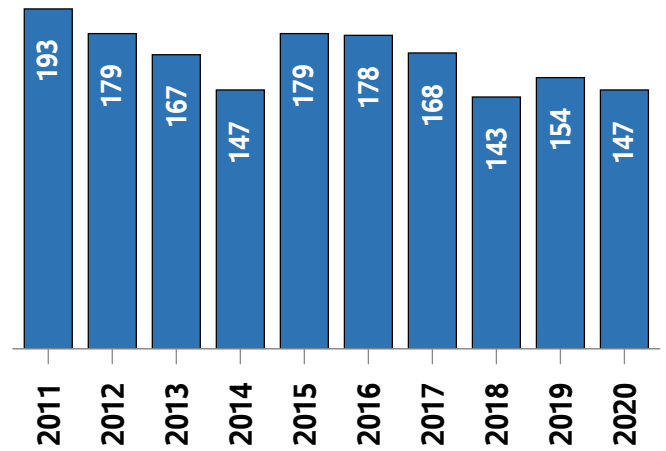


Woodstock-Ingersoll MLS® Condo Market Activity

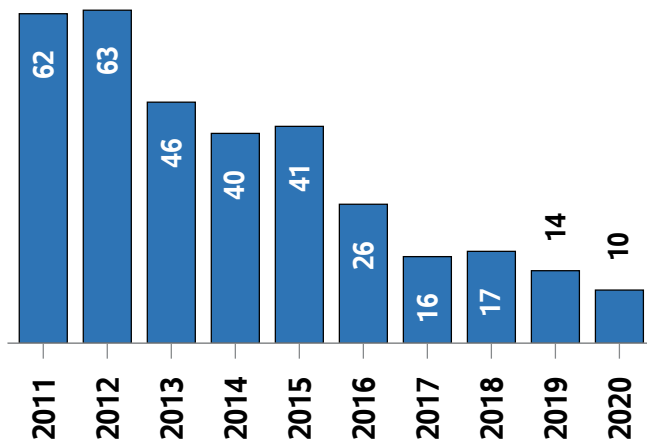
Sales Activity (December Year-to-date)



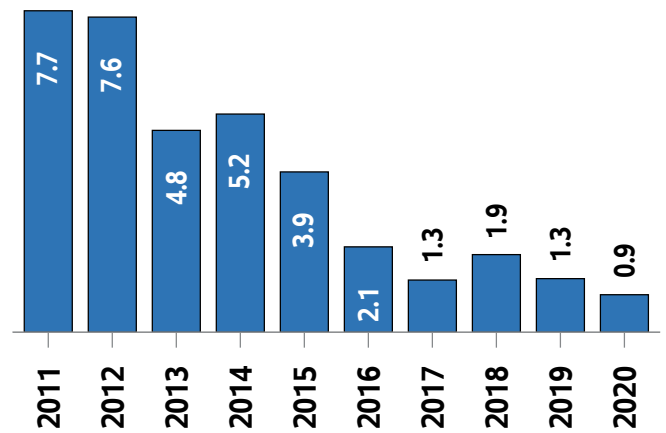
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock-Ingersoll MLS® Condo Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	7	-22.2	0.0	-22.2	-30.0	133.3	40.0
Dollar Volume	\$2,344,490	-19.6	65.2	26.2	76.2	441.5	200.2
New Listings	7	16.7	40.0	16.7	-12.5	-12.5	-12.5
Active Listings	3	-70.0	-85.7	-62.5	-91.2	-90.6	-95.5
Sales to New Listings Ratio ¹	100.0	150.0	140.0	150.0	125.0	37.5	62.5
Months of Inventory ²	0.4	1.1	3.0	0.9	3.4	10.7	13.4
Average Price	\$334,927	3.4	65.2	62.3	151.7	132.1	114.4
Median Price	\$332,000	5.2	89.7	84.5	162.1	159.4	135.5
Sales to List Price Ratio	110.8	102.7	105.1	98.8	99.1	95.8	95.9
Median Days on Market	9.0	15.0	10.0	24.0	31.0	65.0	47.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	134	4.7	19.6	-14.6	4.7	18.6	38.1
Dollar Volume	\$45,587,246	24.6	54.5	36.6	107.9	184.9	220.9
New Listings	147	-4.5	2.8	-12.5	-17.9	-12.0	-24.6
Active Listings ³	10	-26.7	-42.1	-38.6	-75.5	-77.9	-85.2
Sales to New Listings Ratio ⁴	91.2	83.1	78.3	93.5	71.5	67.7	49.7
Months of Inventory ⁵	0.9	1.3	1.9	1.3	3.9	4.8	8.4
Average Price	\$340,203	19.0	29.1	60.0	98.6	140.3	132.3
Median Price	\$329,500	25.5	40.2	81.2	116.1	153.5	153.5
Sales to List Price Ratio	103.3	102.1	100.8	100.8	99.0	96.2	96.9
Median Days on Market	14.0	16.0	15.5	21.0	37.5	65.0	58.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

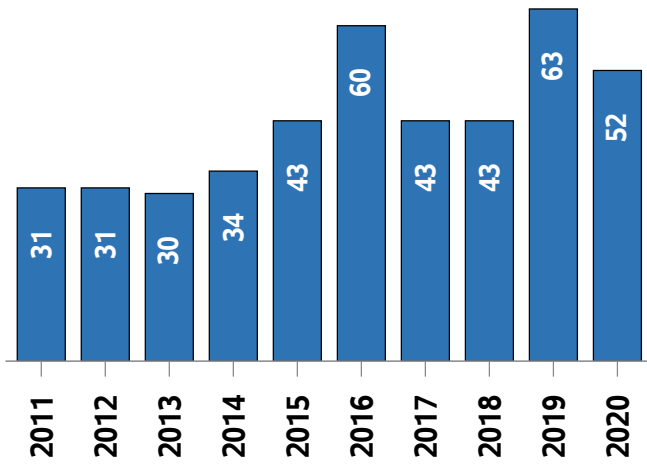
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

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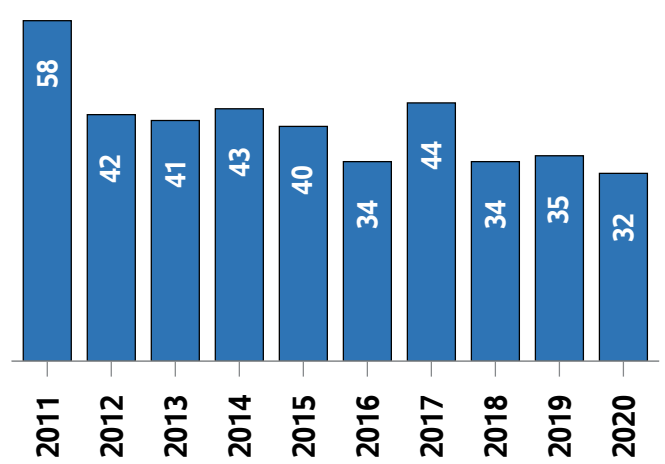
1 - Woodstock City

MLS® Residential Market Activity

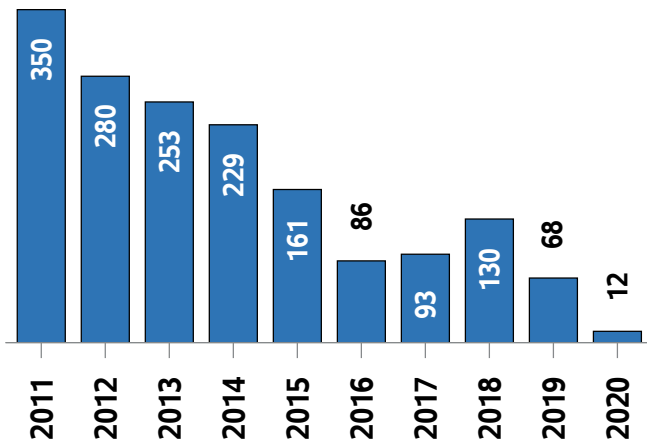
Sales Activity (December only)



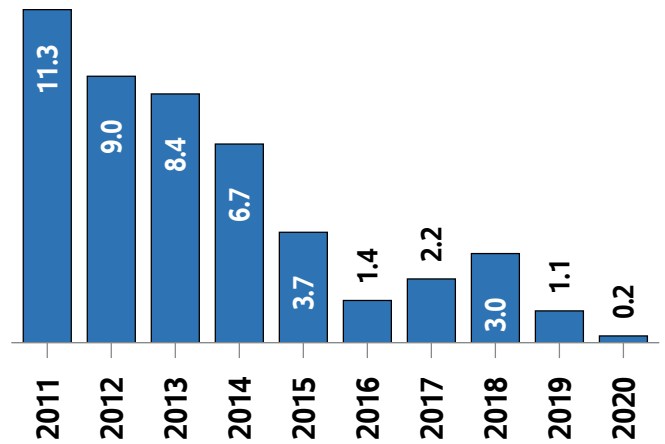
New Listings (December only)



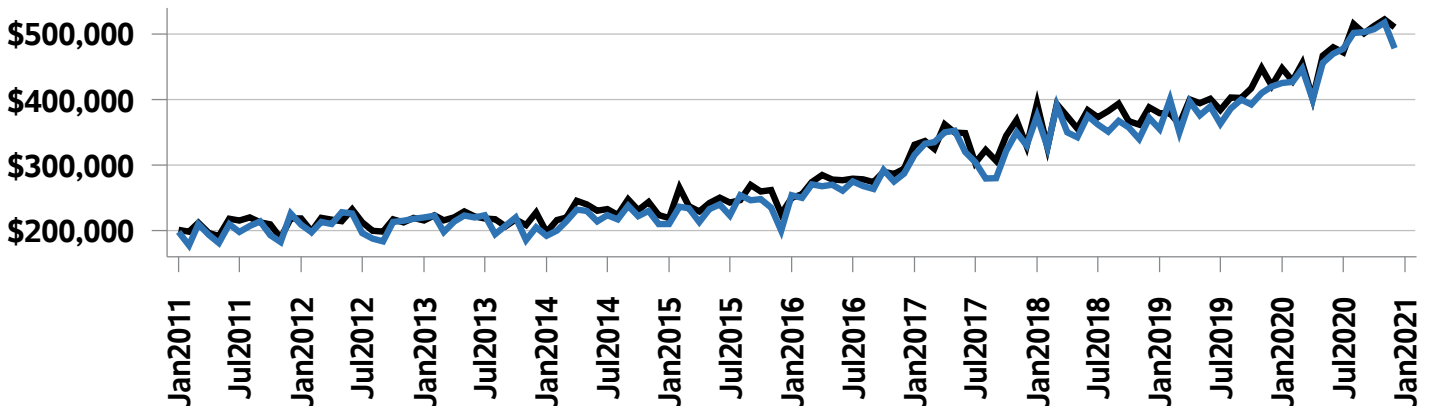
Active Listings (December only)



Months of Inventory (December only)



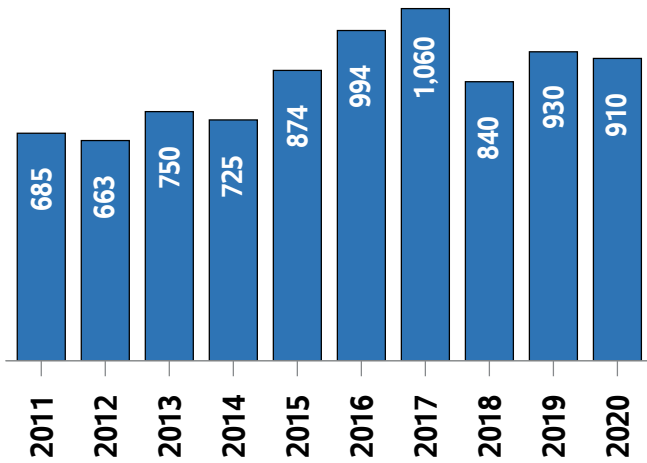
Average Price and Median Price



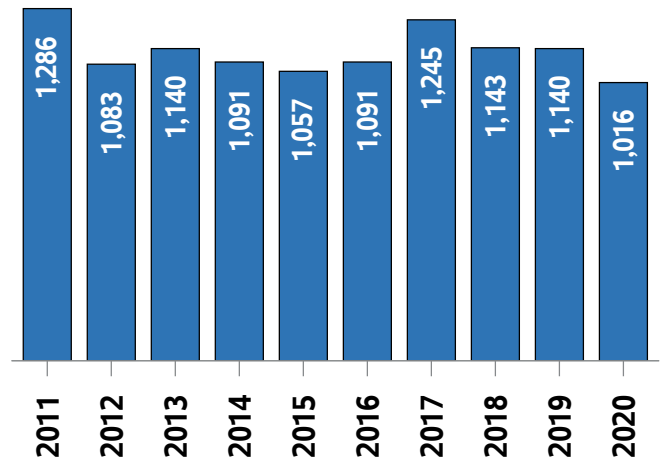
1 - Woodstock City

MLS® Residential Market Activity

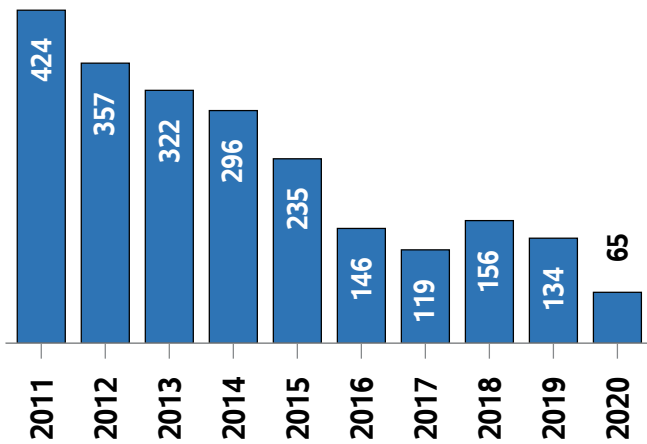
Sales Activity (December Year-to-date)



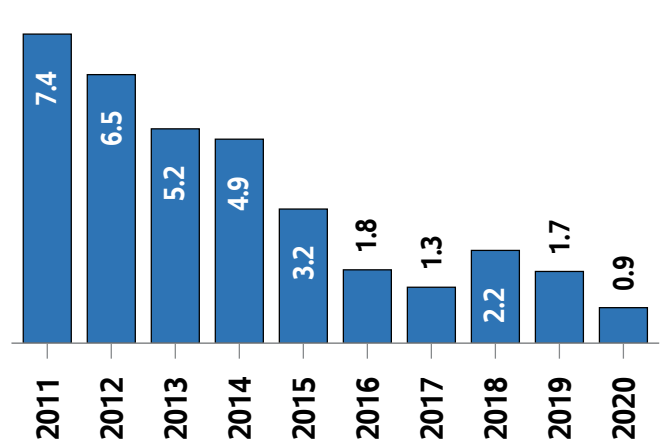
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

1 - Woodstock City

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	52	-17.5	20.9	20.9	20.9	73.3	52.9
Dollar Volume	\$26,541,190	0.0	59.0	87.6	174.1	288.7	342.1
New Listings	32	-8.6	-5.9	-27.3	-20.0	-22.0	-11.1
Active Listings	12	-82.4	-90.8	-87.1	-92.5	-95.3	-96.6
Sales to New Listings Ratio ¹	162.5	180.0	126.5	97.7	107.5	73.2	94.4
Months of Inventory ²	0.2	1.1	3.0	2.2	3.7	8.4	10.4
Average Price	\$510,408	21.2	31.5	55.2	126.6	124.3	189.0
Median Price	\$478,300	13.9	28.6	44.9	139.2	133.4	193.4
Sales to List Price Ratio	104.9	100.2	100.9	98.5	97.9	97.0	96.0
Median Days on Market	9.0	19.0	30.0	27.0	38.0	87.0	59.5
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	910	-2.2	8.3	-14.2	4.1	21.3	35.8
Dollar Volume	\$438,505,904	17.5	39.4	22.7	103.8	167.3	222.9
New Listings	1,016	-10.9	-11.1	-18.4	-3.9	-10.9	-20.4
Active Listings ³	65	-51.5	-58.4	-45.4	-72.4	-79.8	-85.4
Sales to New Listings Ratio ⁴	89.6	81.6	73.5	85.1	82.7	65.8	52.5
Months of Inventory ⁵	0.9	1.7	2.2	1.3	3.2	5.2	8.0
Average Price	\$481,875	20.1	28.7	42.9	95.8	120.3	137.7
Median Price	\$467,000	20.0	29.7	42.4	99.6	119.5	142.0
Sales to List Price Ratio	103.0	100.2	99.9	101.2	97.9	97.6	96.0
Median Days on Market	11.0	19.0	19.0	15.0	38.0	50.0	55.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

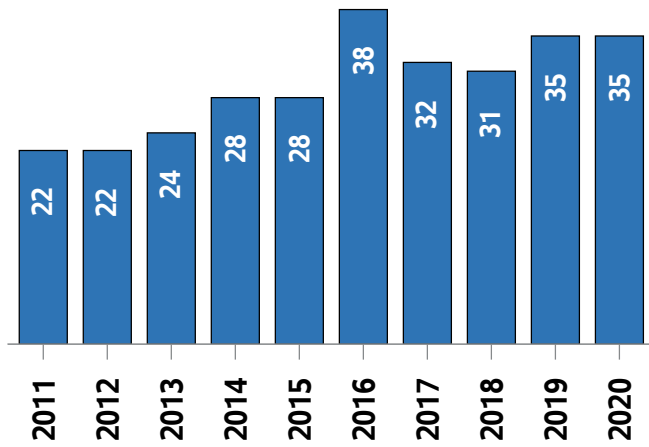
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

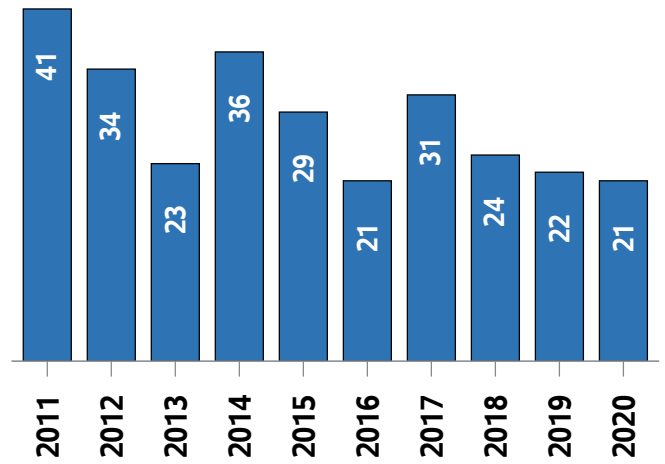
1 - Woodstock City

MLS® Single Detached Market Activity

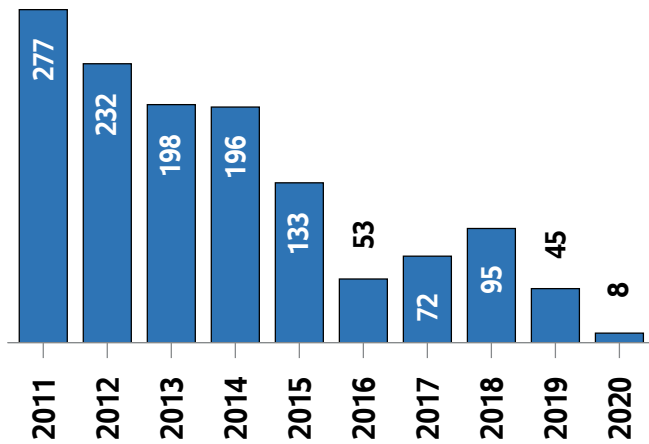
Sales Activity (December only)



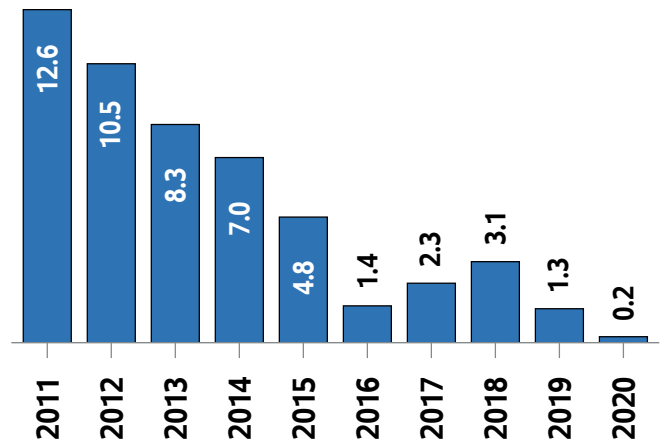
New Listings (December only)



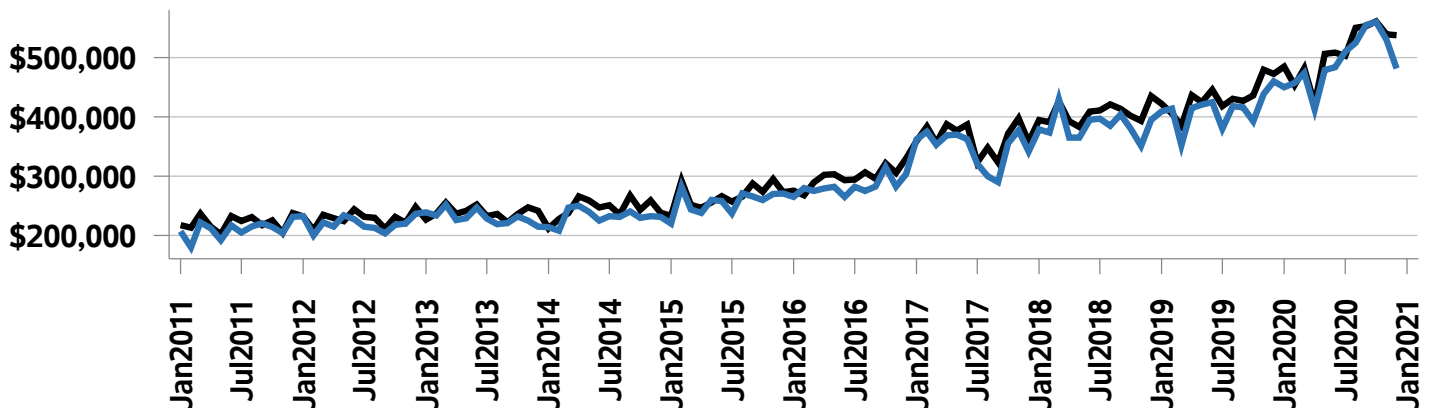
Active Listings (December only)



Months of Inventory (December only)



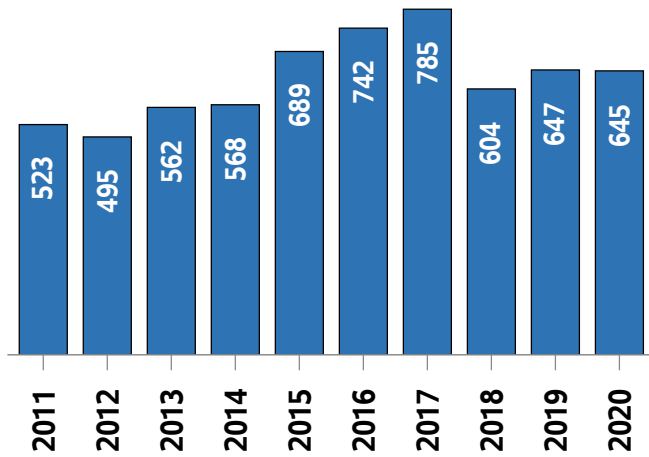
Average Price and Median Price



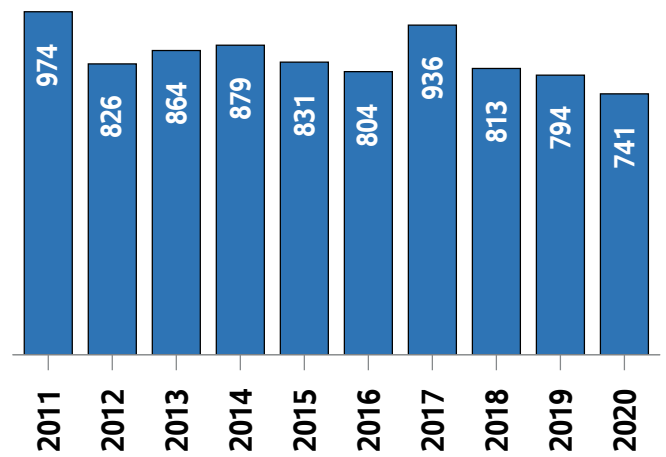
1 - Woodstock City

MLS® Single Detached Market Activity

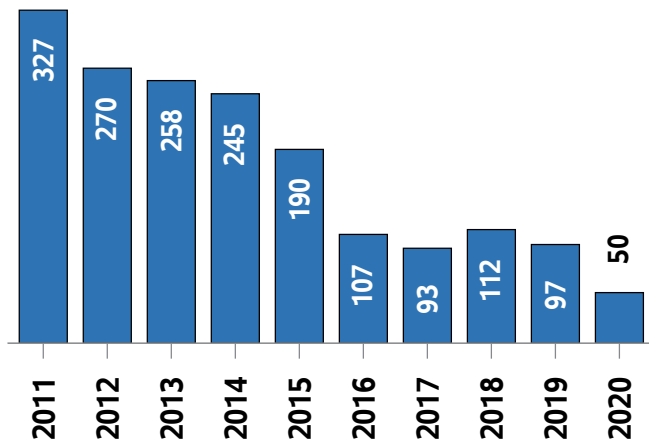
Sales Activity (December Year-to-date)



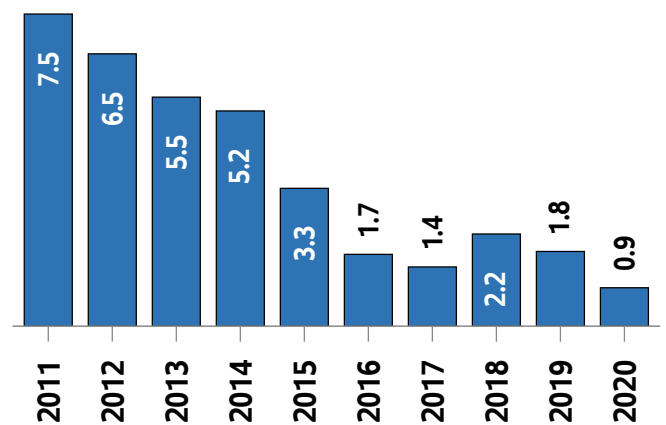
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

1 - Woodstock City

MLS® Single Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	35	0.0	12.9	9.4	25.0	45.8	40.0
Dollar Volume	\$18,818,800	13.8	39.5	64.4	146.2	224.6	314.9
New Listings	21	-4.5	-12.5	-32.3	-27.6	-8.7	-34.4
Active Listings	8	-82.2	-91.6	-88.9	-94.0	-96.0	-97.0
Sales to New Listings Ratio ¹	166.7	159.1	129.2	103.2	96.6	104.3	78.1
Months of Inventory ²	0.2	1.3	3.1	2.3	4.8	8.3	10.8
Average Price	\$537,680	13.8	23.6	50.3	97.0	122.6	196.4
Median Price	\$481,600	4.7	22.0	41.0	77.9	124.3	176.8
Sales to List Price Ratio	104.4	99.4	100.0	98.5	98.4	96.9	95.8
Median Days on Market	9.0	28.0	41.0	30.0	38.0	99.0	63.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	645	-0.3	6.8	-17.8	-6.4	14.8	20.3
Dollar Volume	\$332,362,496	18.6	35.7	15.5	82.0	148.1	187.1
New Listings	741	-6.7	-8.9	-20.8	-10.8	-14.2	-27.5
Active Listings ³	50	-48.7	-55.4	-46.6	-73.9	-80.7	-85.8
Sales to New Listings Ratio ⁴	87.0	81.5	74.3	83.9	82.9	65.0	52.4
Months of Inventory ⁵	0.9	1.8	2.2	1.4	3.3	5.5	7.9
Average Price	\$515,291	18.9	27.0	40.5	94.4	116.1	138.5
Median Price	\$499,900	20.5	29.8	42.8	96.0	117.3	141.0
Sales to List Price Ratio	102.6	99.7	99.6	101.1	98.0	97.9	95.7
Median Days on Market	10.0	20.0	20.0	14.0	39.0	51.0	56.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

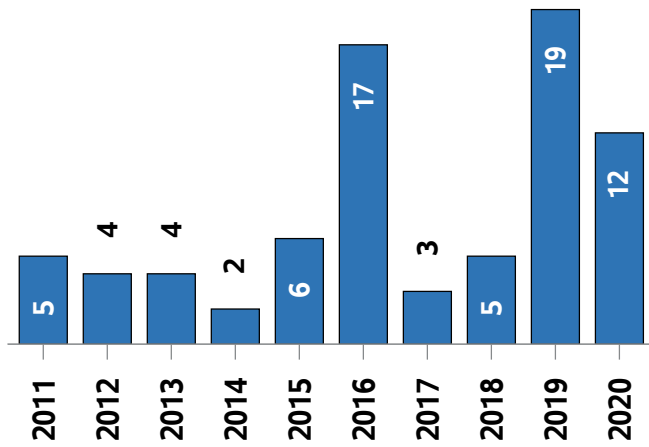
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

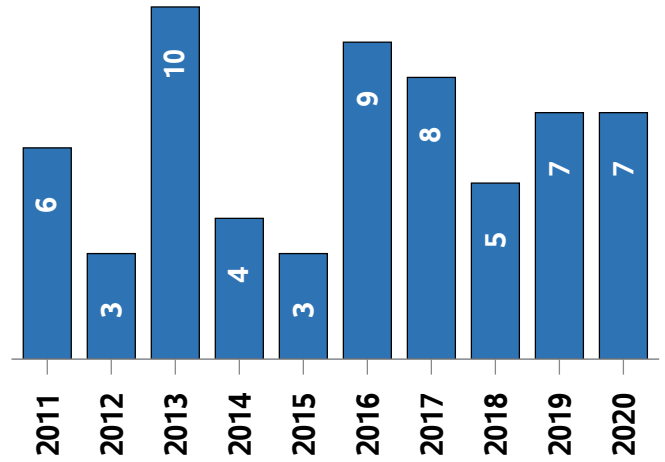
1 - Woodstock City

MLS® Semi-Detached Market Activity

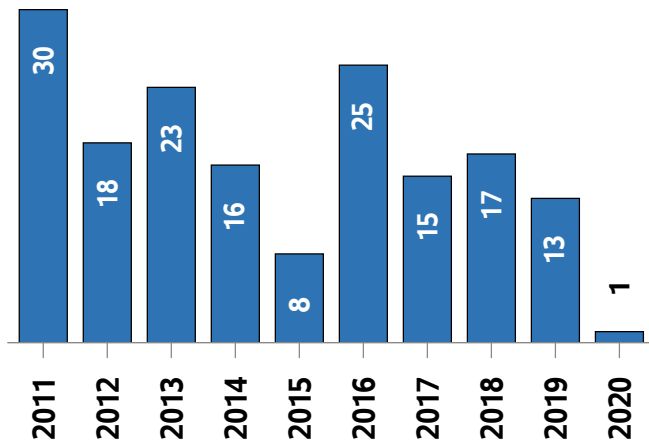
Sales Activity (December only)



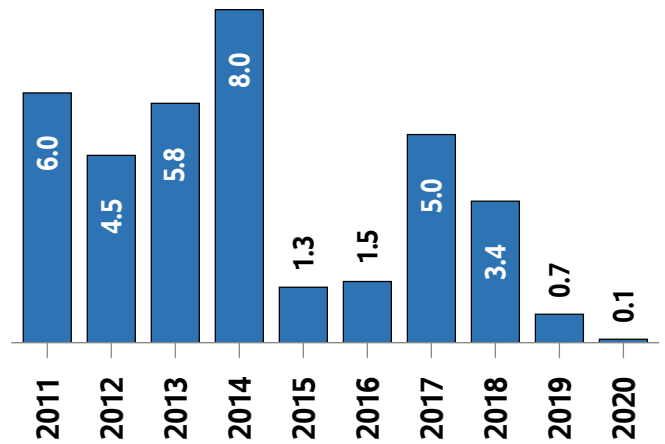
New Listings (December only)



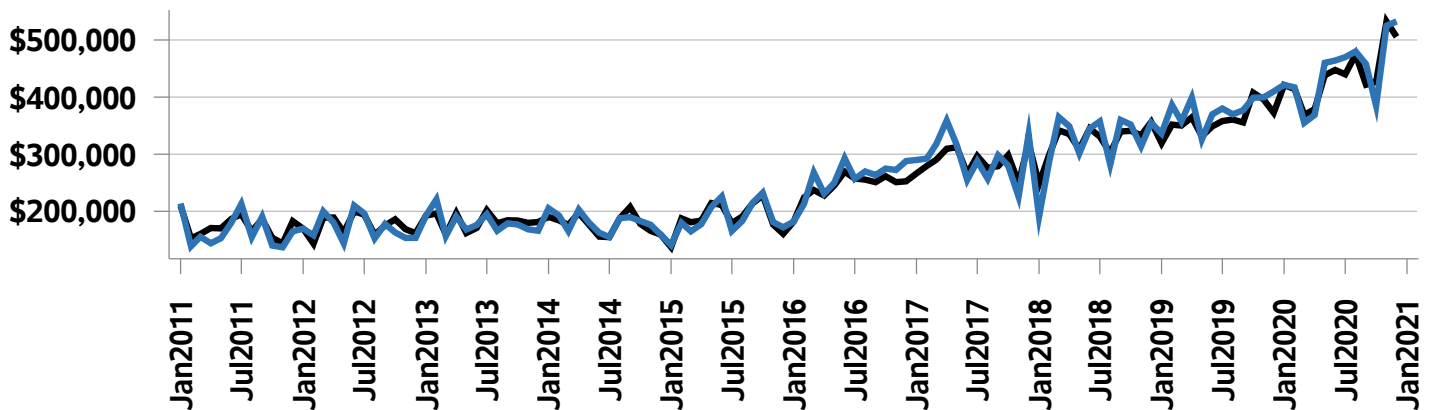
Active Listings (December only)



Months of Inventory (December only)



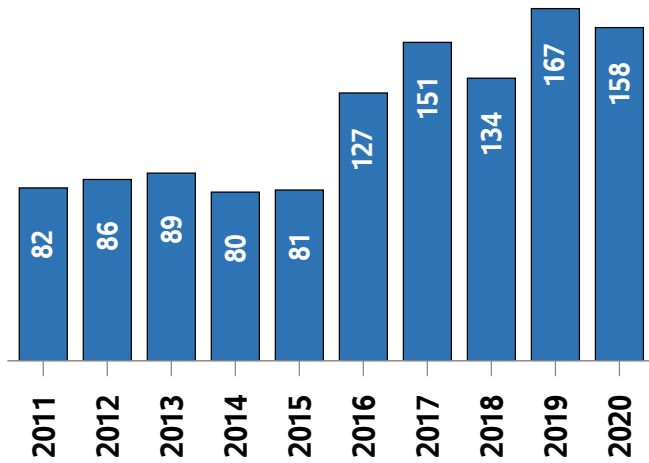
Average Price and Median Price



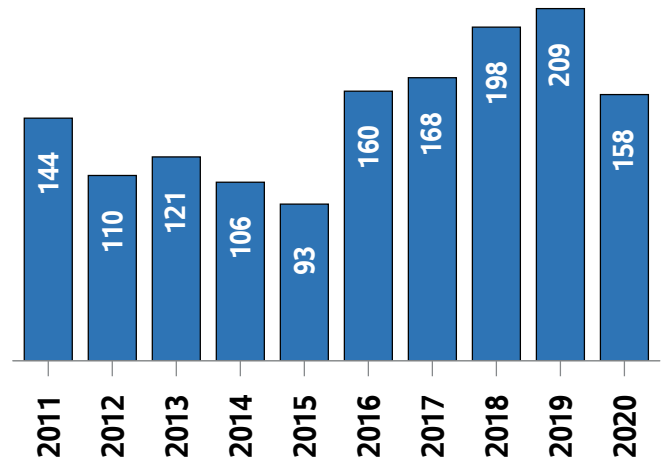
1 - Woodstock City

MLS® Semi-Detached Market Activity

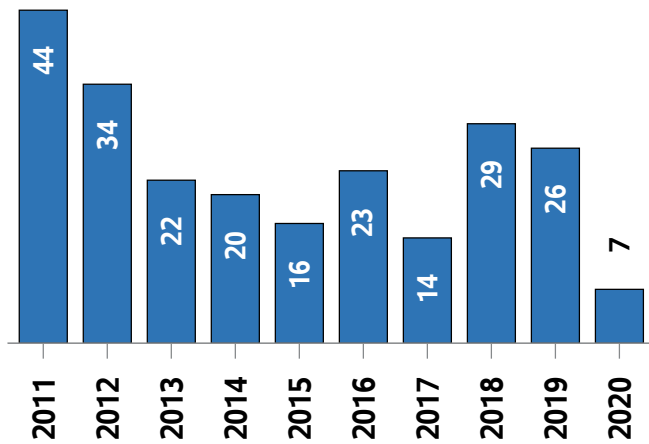
Sales Activity (December Year-to-date)



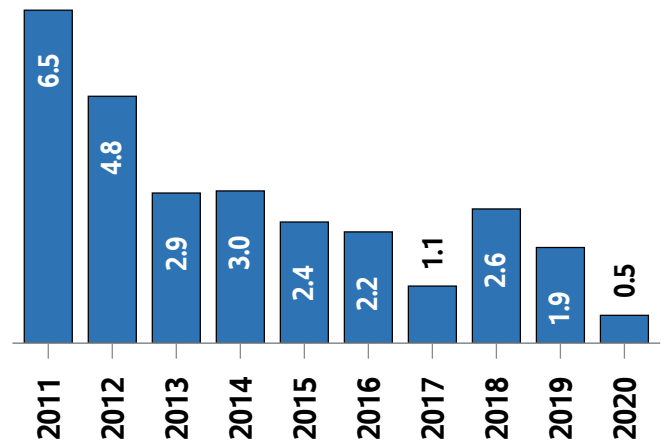
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

1 - Woodstock City

MLS® Semi-Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	12	-36.8	140.0	300.0	100.0	200.0	200.0
Dollar Volume	\$6,066,400	-14.3	240.4	532.6	529.3	737.0	783.0
New Listings	7	0.0	40.0	-12.5	133.3	-30.0	—
Active Listings	1	-92.3	-94.1	-93.3	-87.5	-95.7	-97.0
Sales to New Listings Ratio ¹	171.4	271.4	100.0	37.5	200.0	40.0	—
Months of Inventory ²	0.1	0.7	3.4	5.0	1.3	5.8	8.3
Average Price	\$505,533	35.7	41.8	58.1	214.6	179.0	194.3
Median Price	\$532,450	29.9	50.0	58.9	209.6	220.8	218.8
Sales to List Price Ratio	105.3	100.5	100.6	98.2	96.2	98.4	97.4
Median Days on Market	8.5	11.0	17.0	37.0	61.5	43.0	75.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	158	-5.4	17.9	4.6	95.1	77.5	203.8
Dollar Volume	\$70,641,161	17.0	60.5	61.9	355.6	336.8	752.8
New Listings	158	-24.4	-20.2	-6.0	69.9	30.6	59.6
Active Listings ³	7	-72.3	-75.4	-48.8	-55.0	-66.9	-81.3
Sales to New Listings Ratio ⁴	100.0	79.9	67.7	89.9	87.1	73.6	52.5
Months of Inventory ⁵	0.5	1.9	2.6	1.1	2.4	2.9	8.8
Average Price	\$447,096	23.7	36.2	54.7	133.6	146.0	180.7
Median Price	\$449,709	18.3	30.4	55.1	152.6	157.0	183.7
Sales to List Price Ratio	104.3	100.7	100.1	101.9	97.6	97.6	97.4
Median Days on Market	11.0	15.0	17.0	15.0	29.0	31.0	53.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

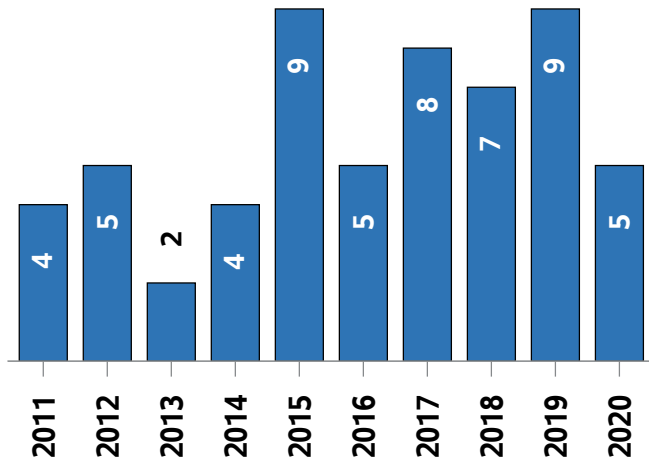
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

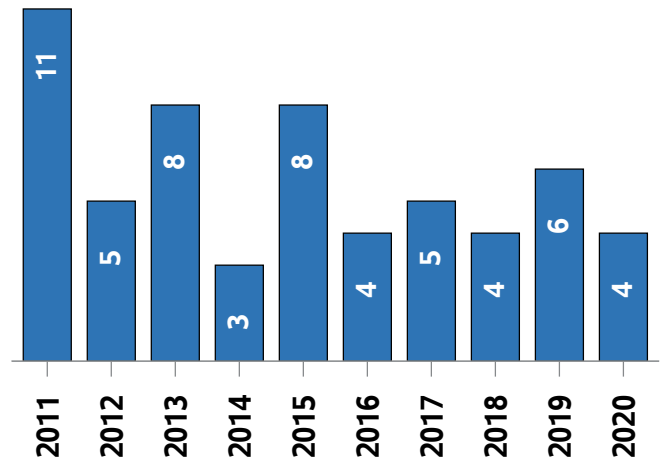
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

1 - Woodstock City MLS® Condo Market Activity

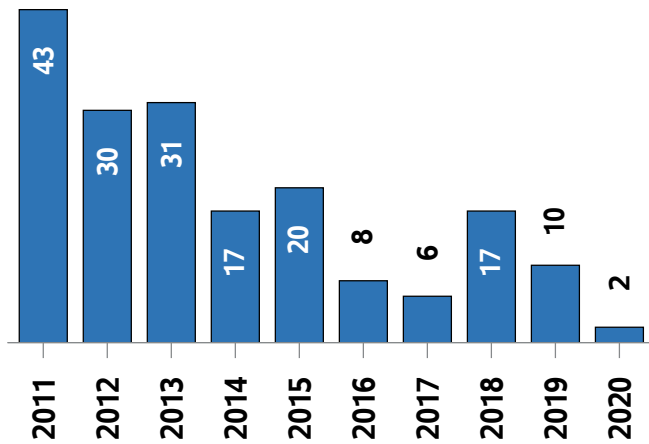
Sales Activity (December only)



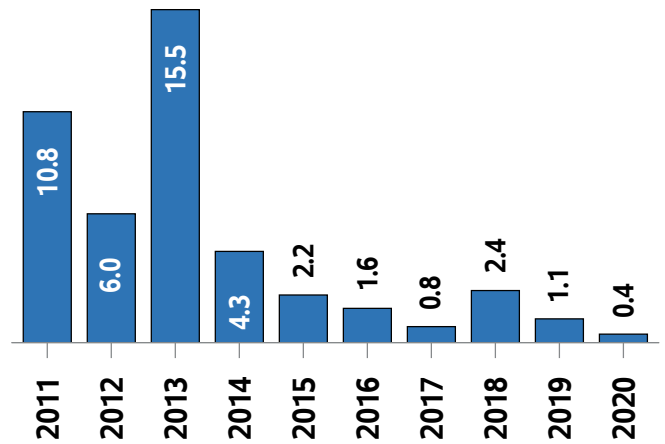
New Listings (December only)



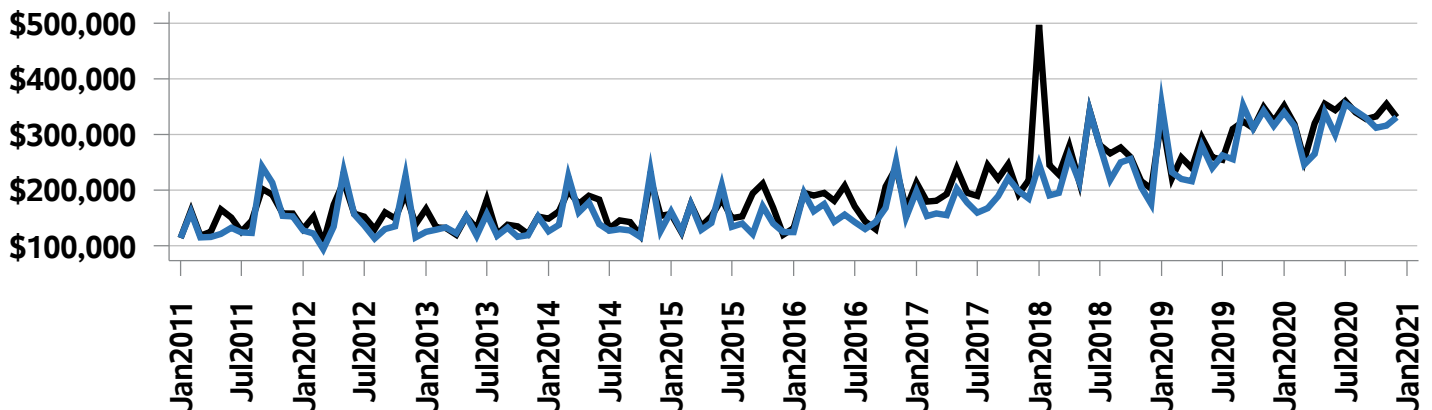
Active Listings (December only)



Months of Inventory (December only)

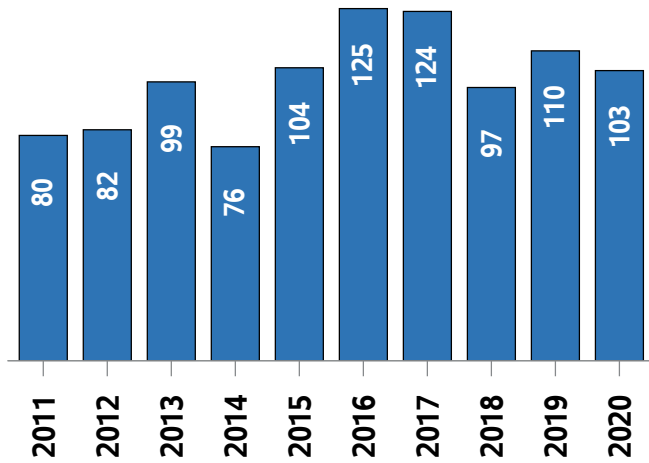


Average Price and Median Price

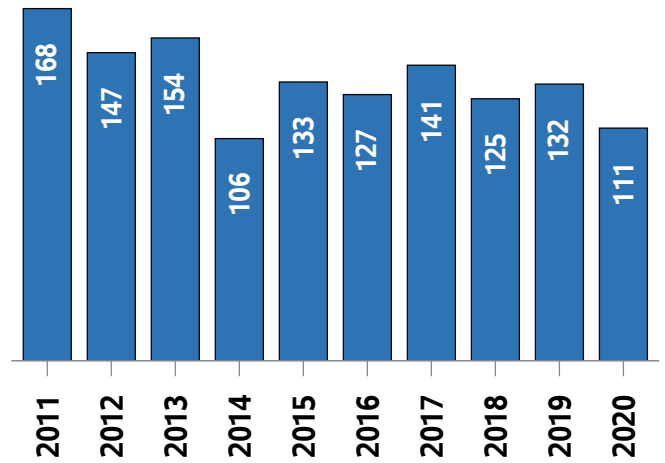


1 - Woodstock City MLS® Condo Market Activity

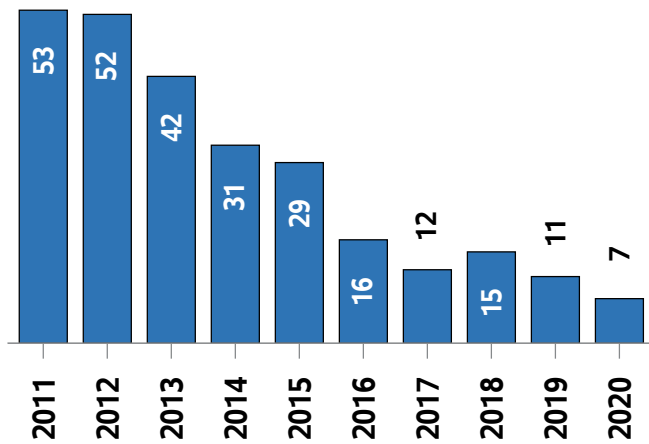
Sales Activity (December Year-to-date)



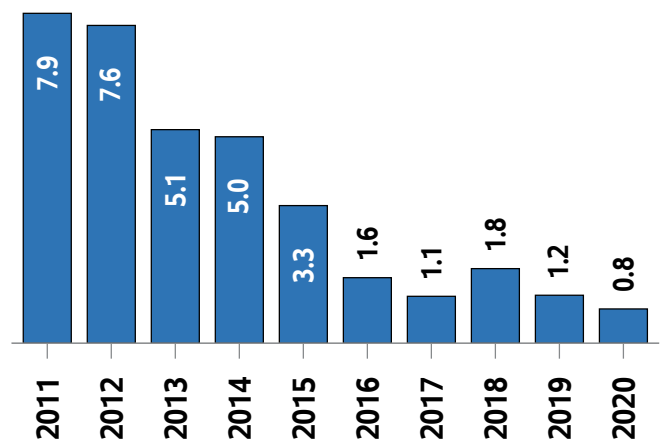
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

1 - Woodstock City MLS® Condo Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	5	-44.4	-28.6	-37.5	-44.4	150.0	0.0
Dollar Volume	\$1,655,990	-43.2	16.7	-4.9	53.6	442.9	112.0
New Listings	4	-33.3	0.0	-20.0	-50.0	-50.0	0.0
Active Listings	2	-80.0	-88.2	-66.7	-90.0	-93.5	-96.1
Sales to New Listings Ratio ¹	125.0	150.0	175.0	160.0	112.5	25.0	125.0
Months of Inventory ²	0.4	1.1	2.4	0.8	2.2	15.5	10.2
Average Price	\$331,198	2.2	63.4	52.2	176.5	117.2	112.0
Median Price	\$330,990	4.9	89.1	79.0	165.6	117.0	134.7
Sales to List Price Ratio	107.7	102.7	105.1	99.0	97.4	95.5	95.9
Median Days on Market	15.0	15.0	10.0	22.0	27.0	40.0	47.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	103	-6.4	6.2	-16.9	-1.0	4.0	25.6
Dollar Volume	\$34,881,446	10.1	38.4	34.6	104.8	151.0	197.0
New Listings	111	-15.9	-11.2	-21.3	-16.5	-27.9	-28.4
Active Listings ³	7	-33.1	-51.1	-39.3	-75.3	-83.3	-87.0
Sales to New Listings Ratio ⁴	92.8	83.3	77.6	87.9	78.2	64.3	52.9
Months of Inventory ⁵	0.8	1.2	1.8	1.1	3.3	5.1	8.0
Average Price	\$338,655	17.6	30.3	62.1	106.8	141.3	136.4
Median Price	\$320,000	21.2	39.1	78.8	126.1	160.2	153.7
Sales to List Price Ratio	103.8	102.2	101.1	100.6	97.1	96.2	96.7
Median Days on Market	14.0	15.0	14.0	18.0	35.0	63.0	53.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

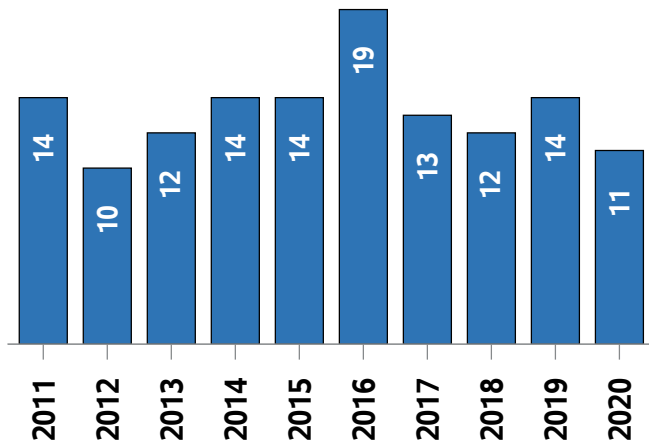
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

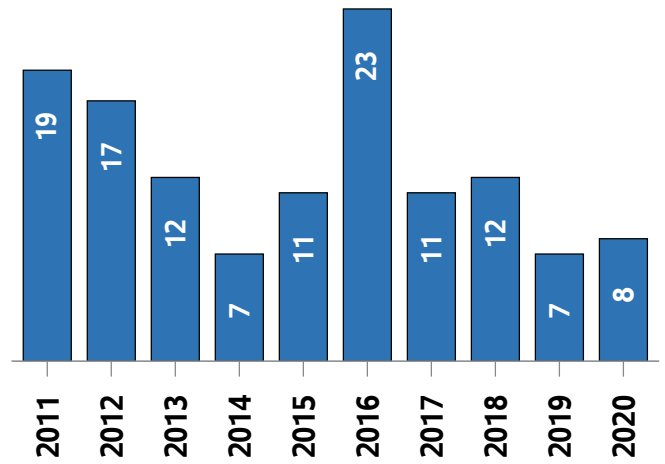
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

2 - Ingersoll Town MLS® Residential Market Activity

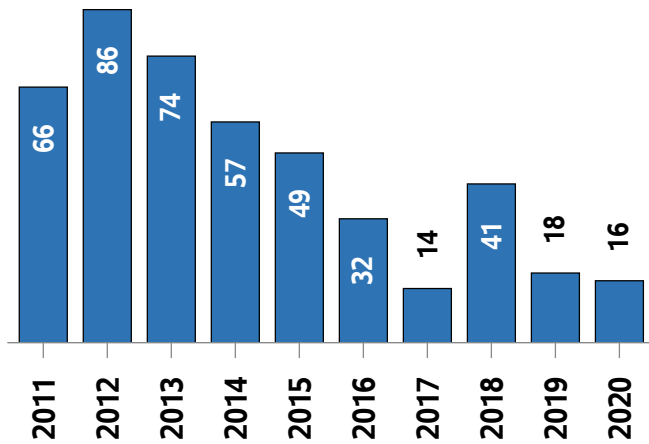
Sales Activity (December only)



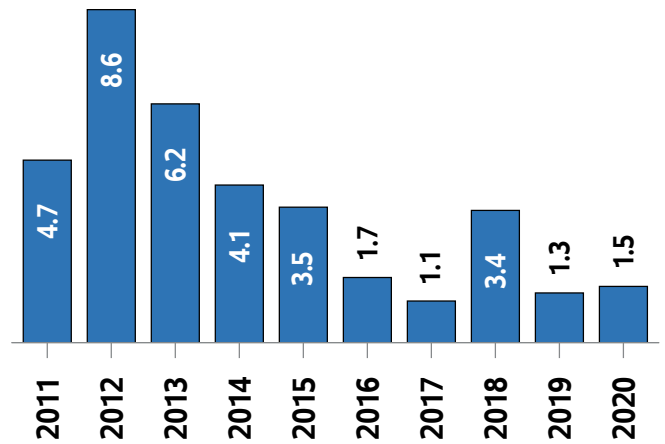
New Listings (December only)



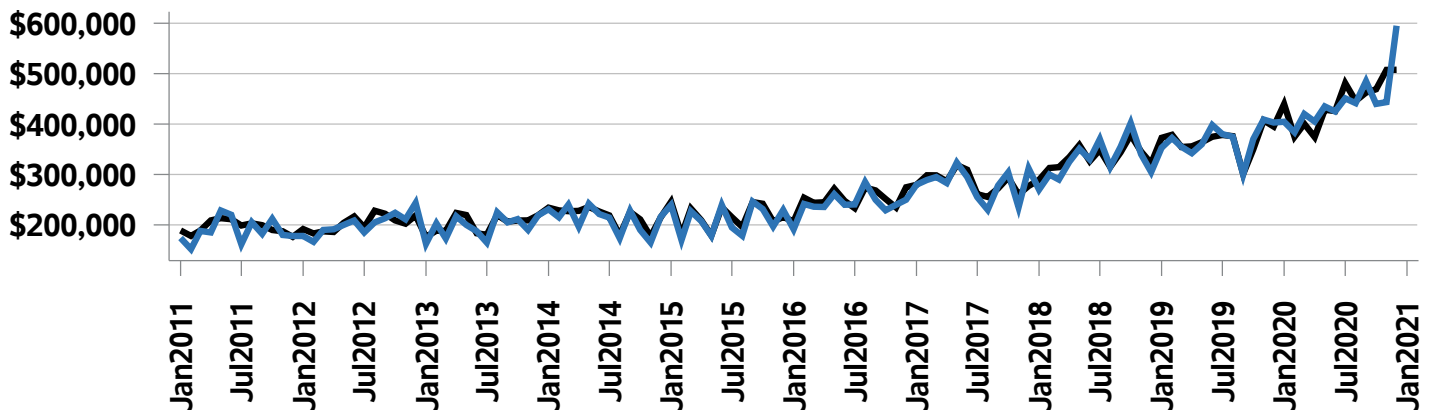
Active Listings (December only)



Months of Inventory (December only)

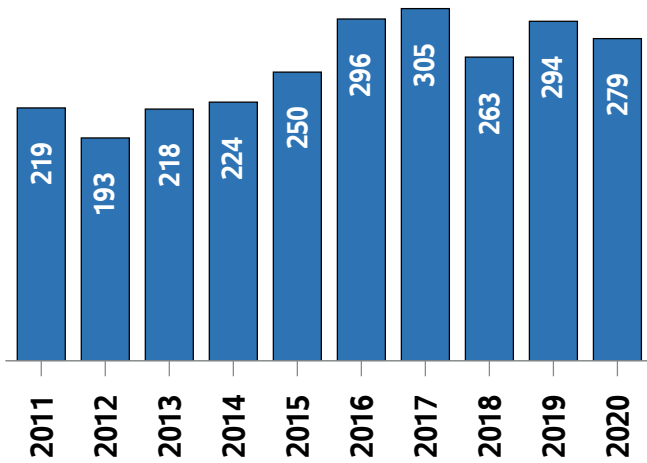


Average Price and Median Price

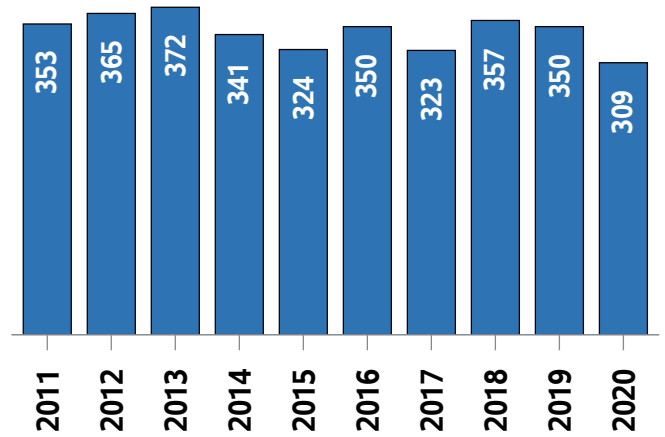


2 - Ingersoll Town MLS® Residential Market Activity

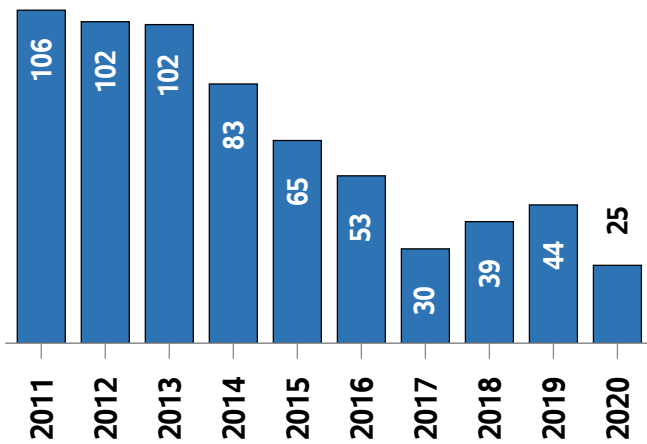
Sales Activity (December Year-to-date)



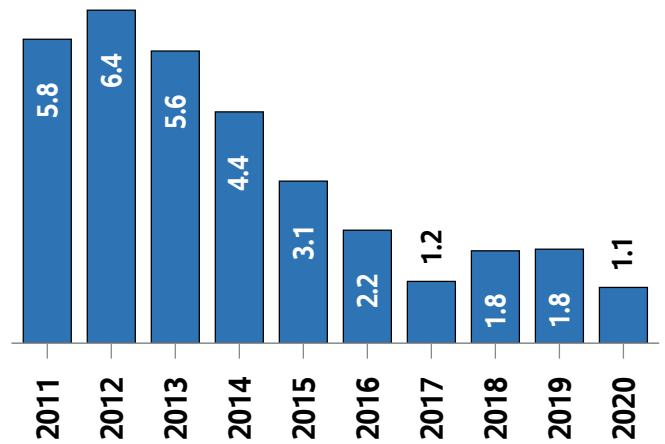
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

2 - Ingersoll Town MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	11	-21.4	-8.3	-15.4	-21.4	-8.3	57.1
Dollar Volume	\$5,584,380	1.0	44.5	55.0	85.1	112.4	343.9
New Listings	8	14.3	-33.3	-27.3	-27.3	-33.3	-50.0
Active Listings	16	-11.1	-61.0	14.3	-67.3	-78.4	-85.7
Sales to New Listings Ratio ¹	137.5	200.0	100.0	118.2	127.3	100.0	43.8
Months of Inventory ²	1.5	1.3	3.4	1.1	3.5	6.2	16.0
Average Price	\$507,671	28.5	57.7	83.2	135.6	131.7	182.5
Median Price	\$595,000	47.6	95.2	90.7	159.3	171.7	254.4
Sales to List Price Ratio	104.5	99.1	101.1	97.6	100.0	94.6	96.5
Median Days on Market	31.0	32.5	18.0	26.0	44.5	36.5	82.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	279	-5.1	6.1	-8.5	11.6	28.0	16.3
Dollar Volume	\$124,846,530	15.6	41.2	40.1	129.2	183.7	174.4
New Listings	309	-11.7	-13.4	-4.3	-4.6	-16.9	-21.6
Active Listings ³	25	-43.7	-35.9	-17.5	-61.5	-75.5	-80.6
Sales to New Listings Ratio ⁴	90.3	84.0	73.7	94.4	77.2	58.6	60.9
Months of Inventory ⁵	1.1	1.8	1.8	1.2	3.1	5.6	6.4
Average Price	\$447,479	21.8	33.1	53.1	105.4	121.7	136.0
Median Price	\$430,000	16.4	30.3	47.0	98.2	122.2	129.3
Sales to List Price Ratio	103.3	101.4	100.9	102.9	98.3	97.1	96.9
Median Days on Market	10.0	14.0	13.0	15.0	36.5	49.0	56.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

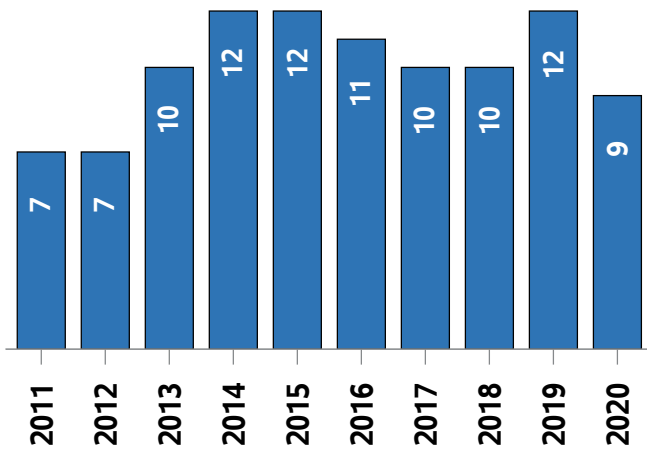
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

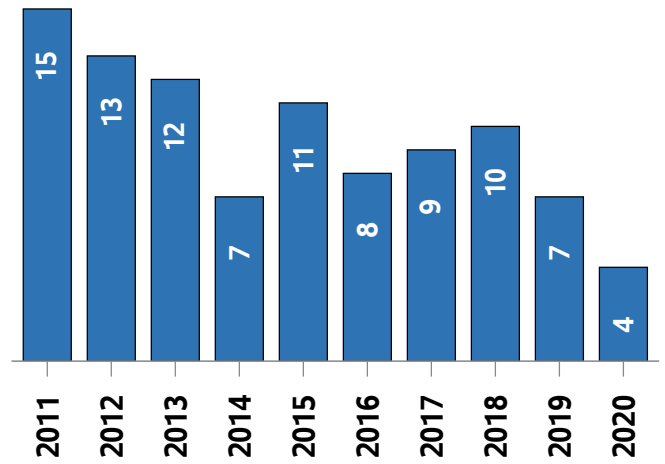
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

2 - Ingersoll Town MLS® Single Detached Market Activity

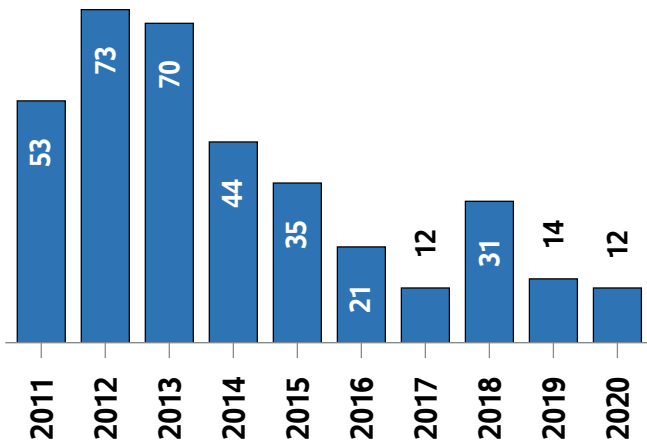
Sales Activity (December only)



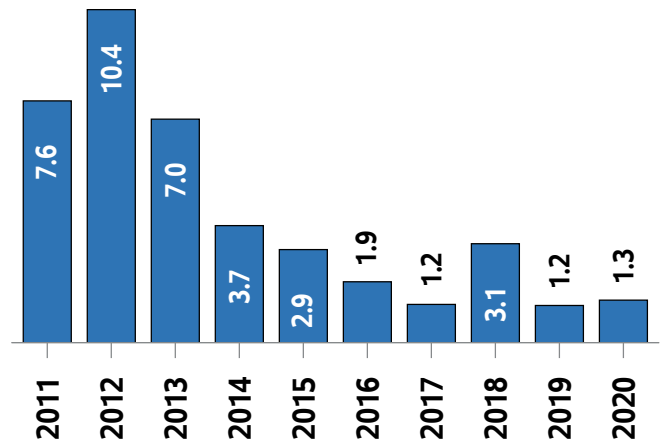
New Listings (December only)



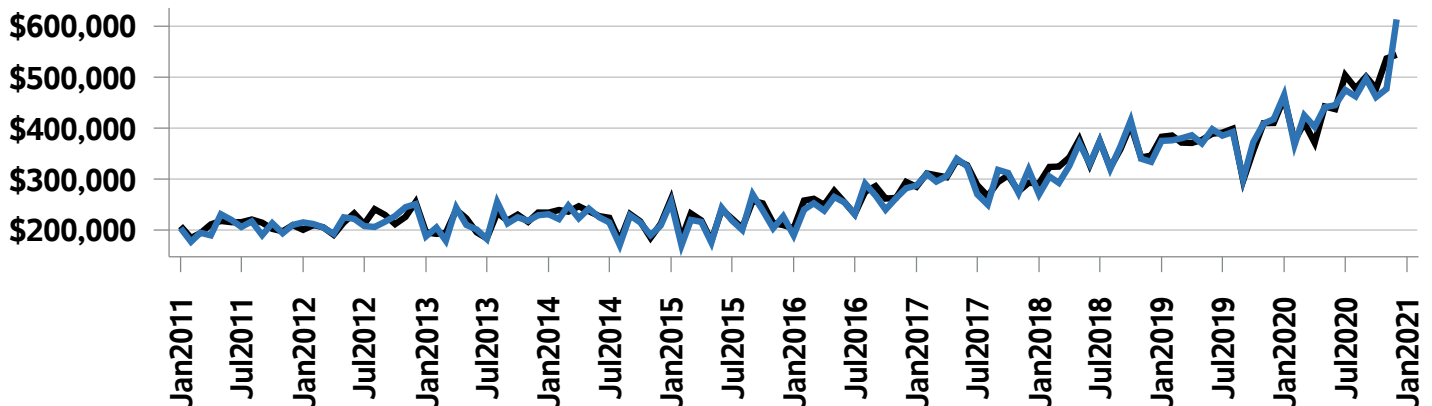
Active Listings (December only)



Months of Inventory (December only)

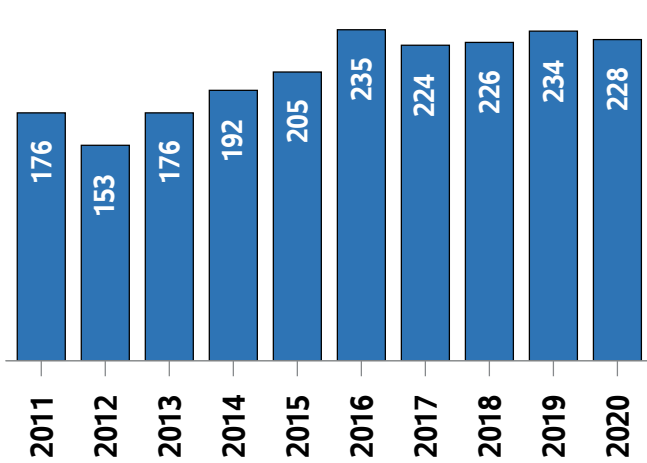


Average Price and Median Price

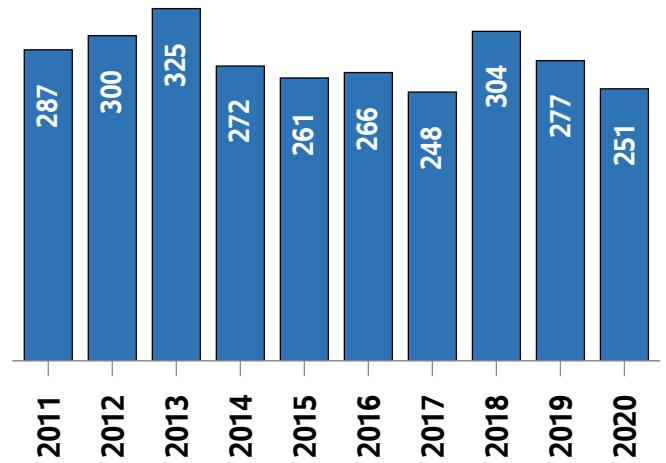


2 - Ingersoll Town MLS® Single Detached Market Activity

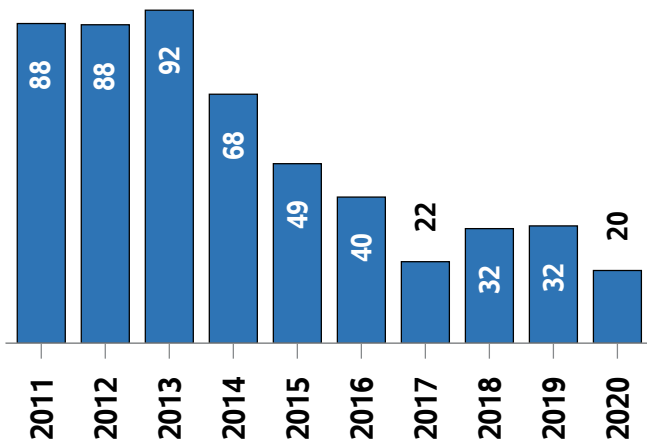
Sales Activity (December Year-to-date)



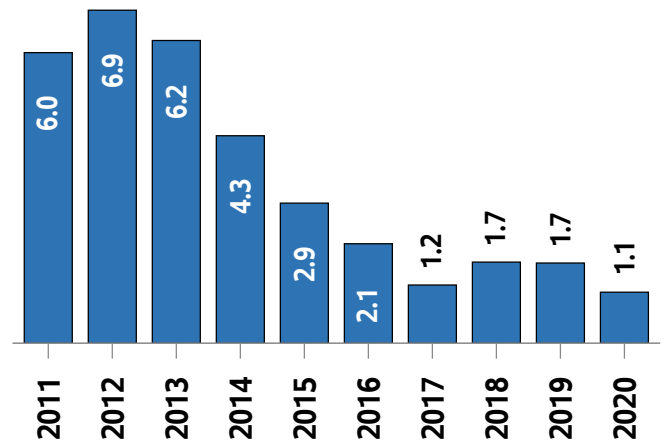
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

2 - Ingersoll Town MLS® Single Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	9	-25.0	-10.0	-10.0	-25.0	-10.0	50.0
Dollar Volume	\$4,895,880	-0.5	41.4	67.2	94.6	108.9	347.9
New Listings	4	-42.9	-60.0	-55.6	-63.6	-66.7	-60.0
Active Listings	12	-14.3	-61.3	0.0	-65.7	-82.9	-86.7
Sales to New Listings Ratio ¹	225.0	171.4	100.0	111.1	109.1	83.3	60.0
Months of Inventory ²	1.3	1.2	3.1	1.2	2.9	7.0	15.0
Average Price	\$543,987	32.6	57.2	85.8	159.5	132.1	198.6
Median Price	\$613,400	46.9	83.8	92.6	170.2	167.9	216.3
Sales to List Price Ratio	101.4	99.1	100.8	97.6	98.6	94.2	95.9
Median Days on Market	38.0	29.0	25.5	19.5	38.0	24.5	63.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	228	-2.6	0.9	1.8	11.2	29.5	16.9
Dollar Volume	\$106,562,523	19.8	35.3	54.7	131.6	183.7	176.8
New Listings	251	-9.4	-17.4	1.2	-3.8	-22.8	-20.3
Active Listings ³	20	-38.0	-36.5	-10.8	-59.5	-78.1	-80.9
Sales to New Listings Ratio ⁴	90.8	84.5	74.3	90.3	78.5	54.2	61.9
Months of Inventory ⁵	1.1	1.7	1.7	1.2	2.9	6.2	6.4
Average Price	\$467,379	22.9	34.1	52.0	108.3	119.0	136.8
Median Price	\$453,150	17.5	33.3	45.9	106.0	115.8	127.7
Sales to List Price Ratio	103.3	101.3	100.7	102.1	97.3	97.2	96.8
Median Days on Market	9.0	14.0	13.0	14.0	34.0	45.5	54.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

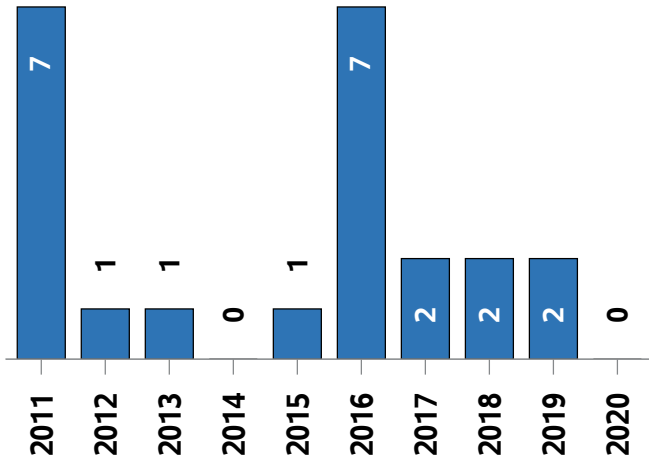
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

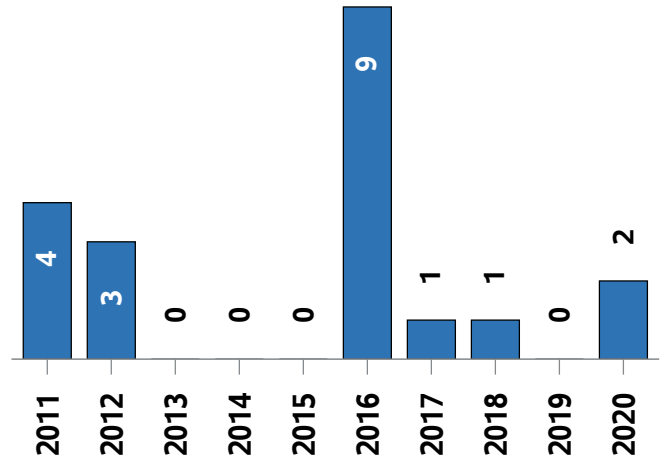
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

2 - Ingersoll Town MLS® Semi-Detached Market Activity

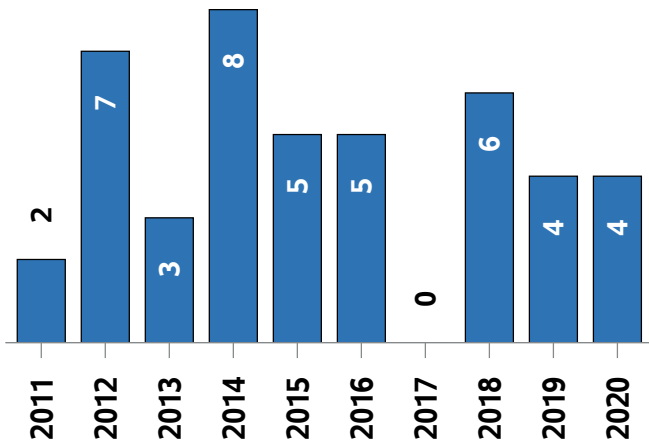
Sales Activity (December only)



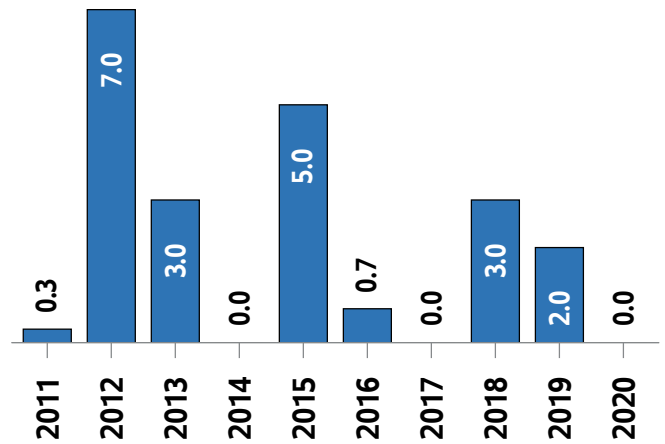
New Listings (December only)



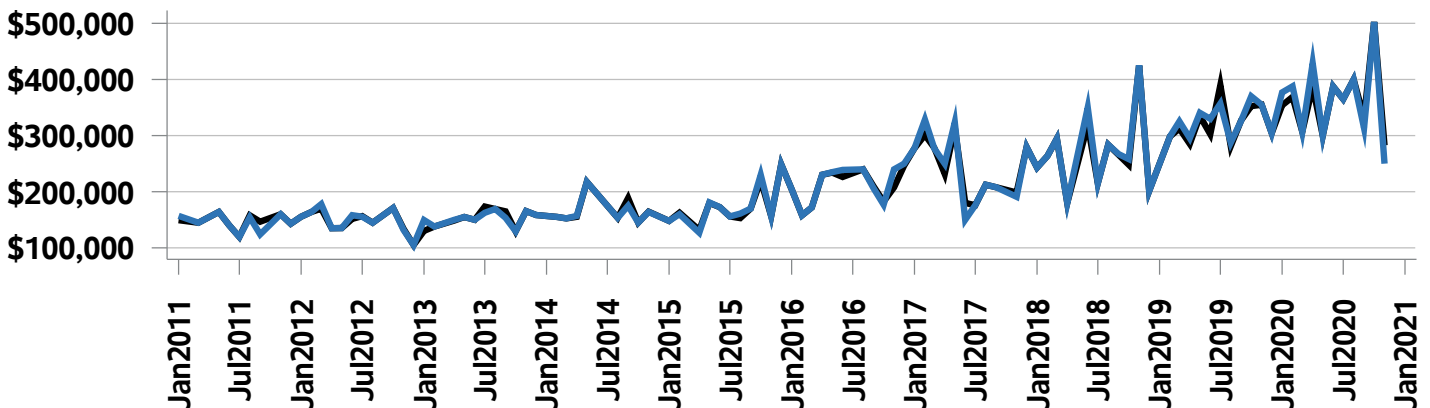
Active Listings (December only)



Months of Inventory (December only)

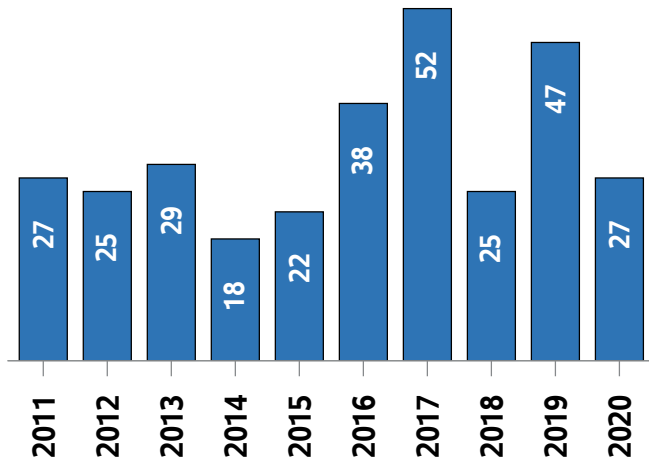


Average Price and Median Price

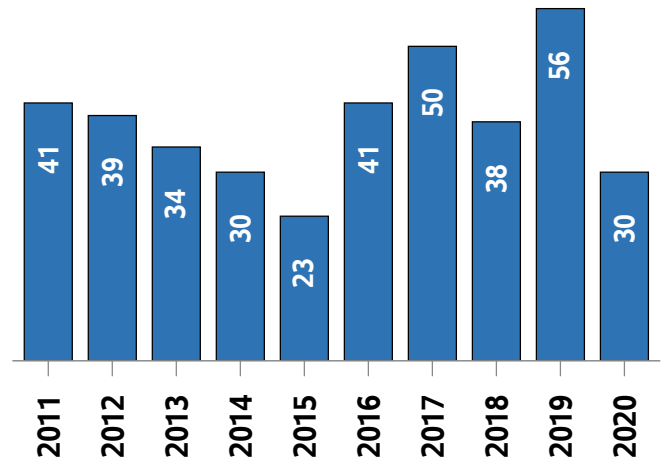


2 - Ingersoll Town MLS® Semi-Detached Market Activity

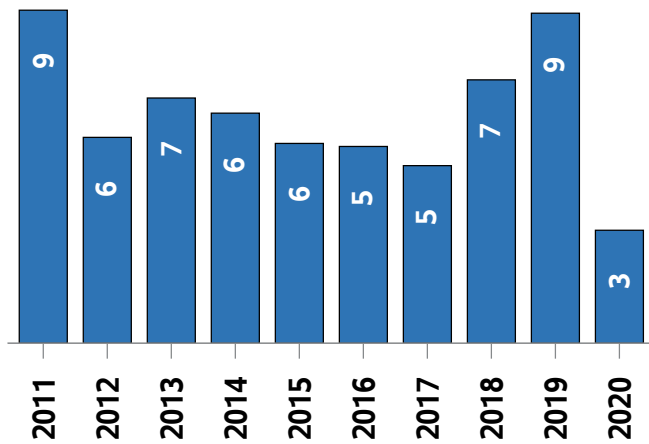
Sales Activity (December Year-to-date)



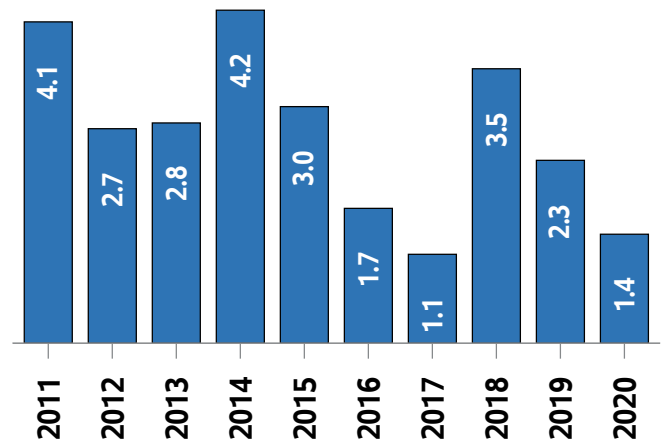
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

2 - Ingersoll Town MLS® Semi-Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
New Listings	2	—	100.0	100.0	—	—	0.0
Active Listings	4	0.0	-33.3	—	-20.0	33.3	-42.9
Sales to New Listings Ratio ¹	0.0	—	200.0	200.0	—	—	50.0
Months of Inventory ²	0.0	2.0	3.0	—	5.0	3.0	7.0
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to List Price Ratio	0.0	99.2	102.2	97.6	103.6	96.1	100.0
Median Days on Market	0.0	42.0	12.5	40.0	97.0	37.0	205.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	27	-42.6	8.0	-48.1	22.7	-6.9	-10.0
Dollar Volume	\$9,788,707	-35.6	45.0	-27.4	160.9	116.2	115.3
New Listings	30	-46.4	-21.1	-40.0	30.4	-11.8	-26.8
Active Listings ³	3	-65.7	-57.1	-36.4	-43.4	-53.9	-70.1
Sales to New Listings Ratio ⁴	90.0	83.9	65.8	104.0	95.7	85.3	73.2
Months of Inventory ⁵	1.4	2.3	3.5	1.1	3.0	2.8	4.2
Average Price	\$362,545	12.0	34.2	39.8	112.5	132.2	139.3
Median Price	\$376,900	12.0	46.1	41.0	131.2	143.2	148.8
Sales to List Price Ratio	104.0	101.7	102.5	107.2	97.2	96.9	96.9
Median Days on Market	13.0	14.0	10.0	14.0	50.0	40.0	43.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

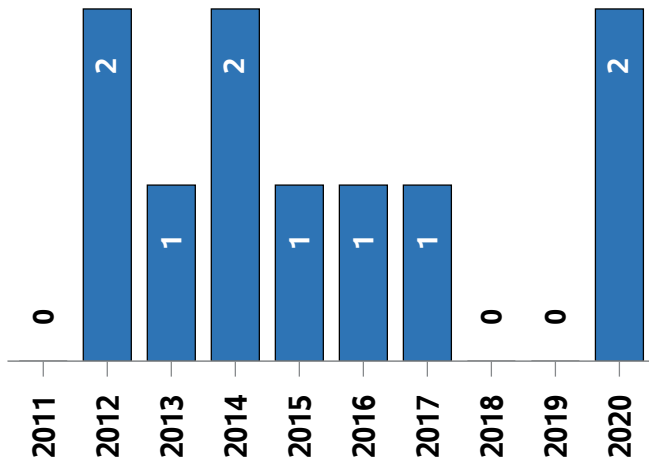
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

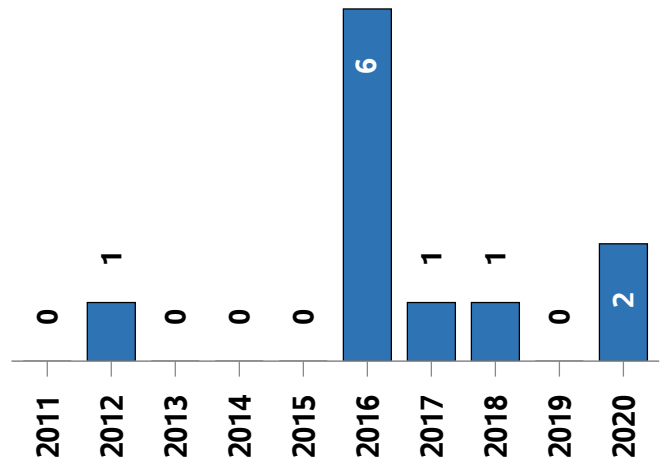
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

2 - Ingersoll Town MLS® Condo Market Activity

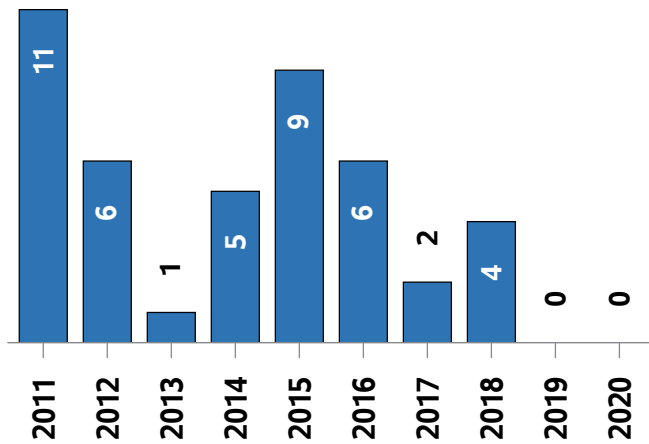
Sales Activity (December only)



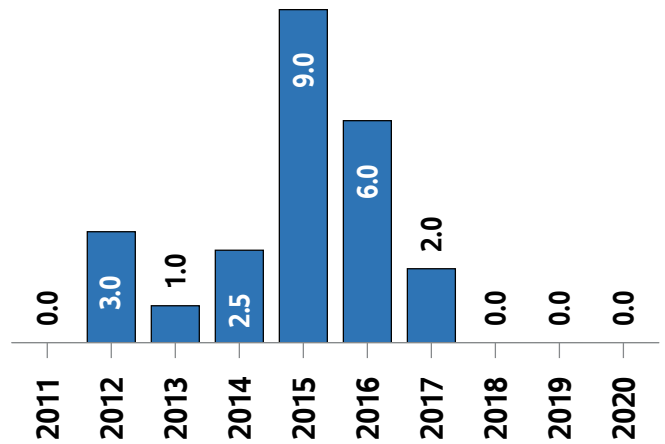
New Listings (December only)



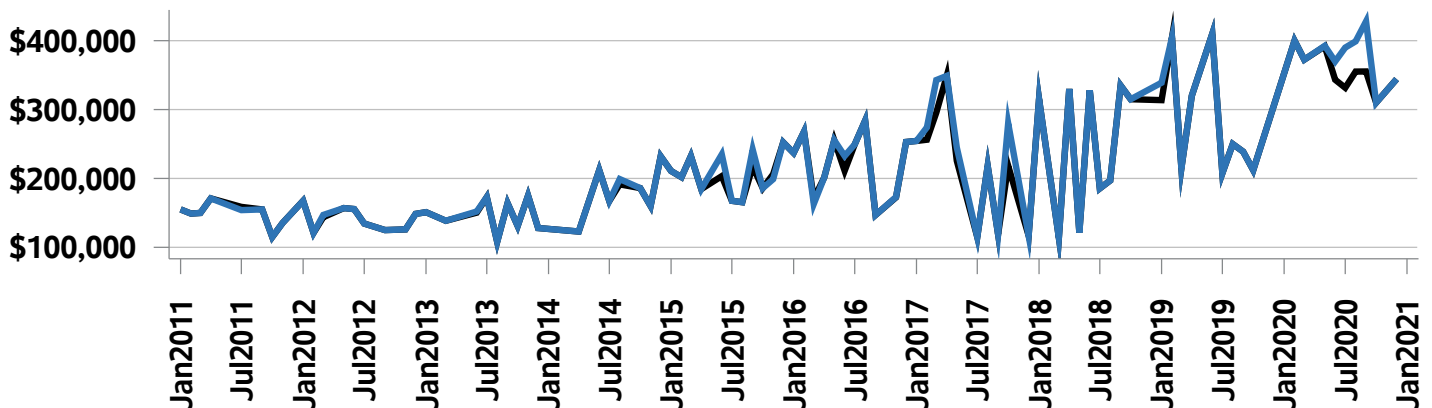
Active Listings (December only)



Months of Inventory (December only)

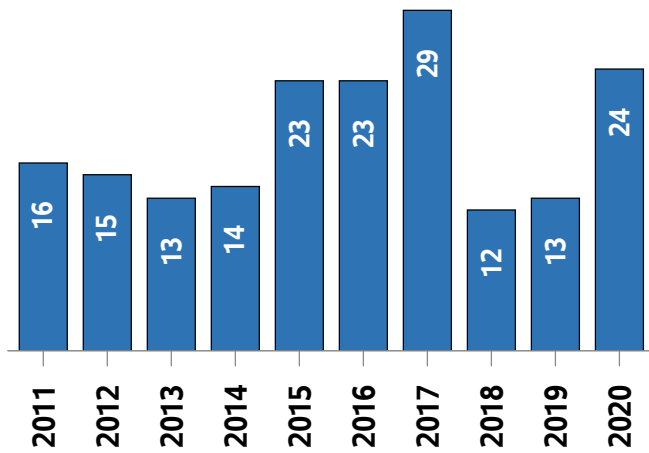


Average Price and Median Price

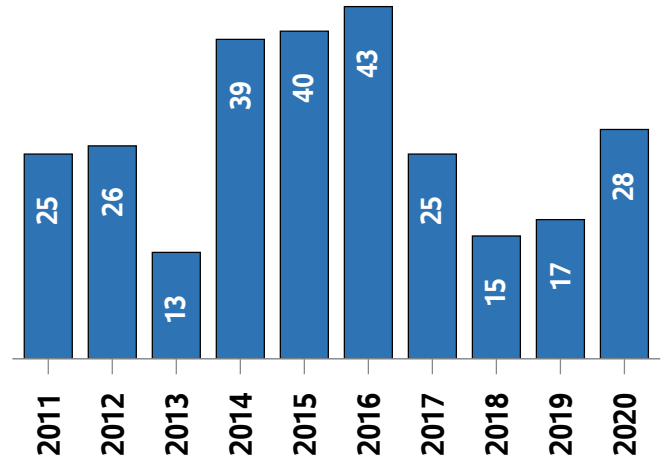


2 - Ingersoll Town MLS® Condo Market Activity

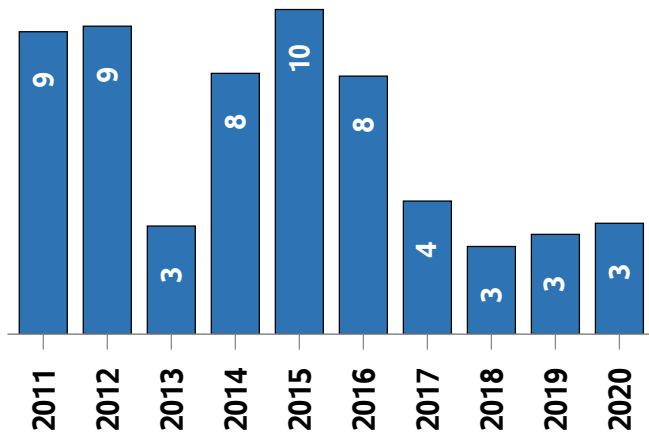
Sales Activity (December Year-to-date)



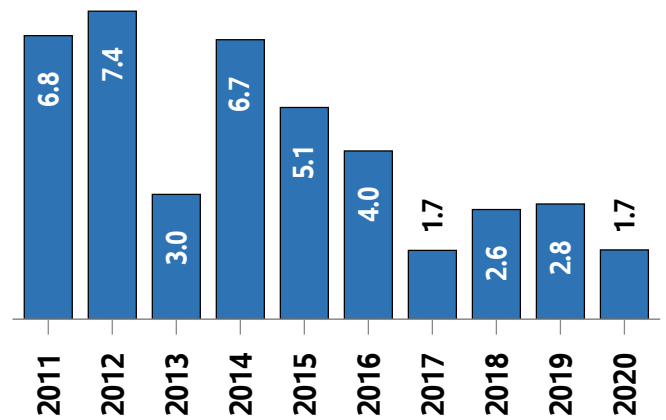
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

2 - Ingersoll Town MLS® Condo Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	2	—	—	100.0	100.0	100.0	—
Dollar Volume	\$688,500	—	—	488.5	172.9	437.9	—
New Listings	2	—	100.0	100.0	—	—	-50.0
Active Listings	0	—	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	100.0	—	—	100.0	—	—	—
Months of Inventory ²	0.0	—	—	2.0	9.0	1.0	—
Average Price	\$344,250	—	—	194.2	36.4	168.9	—
Median Price	\$344,250	—	—	194.2	36.4	168.9	—
Sales to List Price Ratio	118.4	—	—	97.7	114.0	96.3	—
Median Days on Market	8.5	—	—	26.0	35.0	129.0	—
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	24	84.6	100.0	-17.2	4.3	84.6	60.0
Dollar Volume	\$8,495,300	122.9	195.4	25.4	80.0	345.0	245.0
New Listings	28	64.7	86.7	12.0	-30.0	115.4	-26.3
Active Listings ³	3	11.1	26.4	-16.7	-65.8	2.6	-74.7
Sales to New Listings Ratio ⁴	85.7	76.5	80.0	116.0	57.5	100.0	39.5
Months of Inventory ⁵	1.7	2.8	2.6	1.7	5.1	3.0	10.5
Average Price	\$353,971	20.8	47.7	51.5	72.5	141.1	115.7
Median Price	\$387,500	46.2	39.6	41.9	83.9	154.9	154.1
Sales to List Price Ratio	102.0	101.5	100.4	101.8	107.5	95.9	97.5
Median Days on Market	18.0	26.0	24.0	52.0	57.0	96.0	120.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

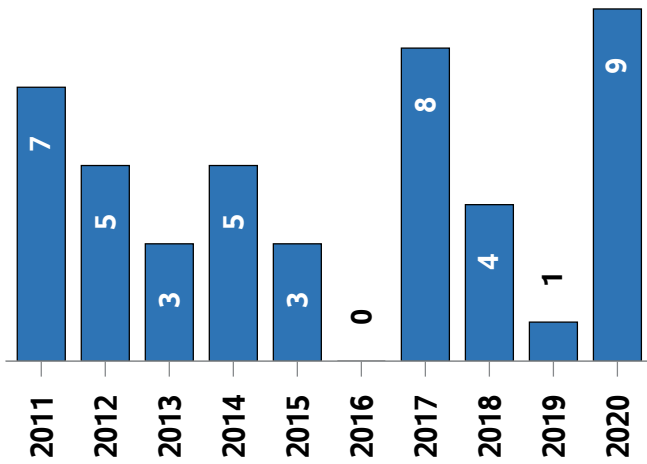
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

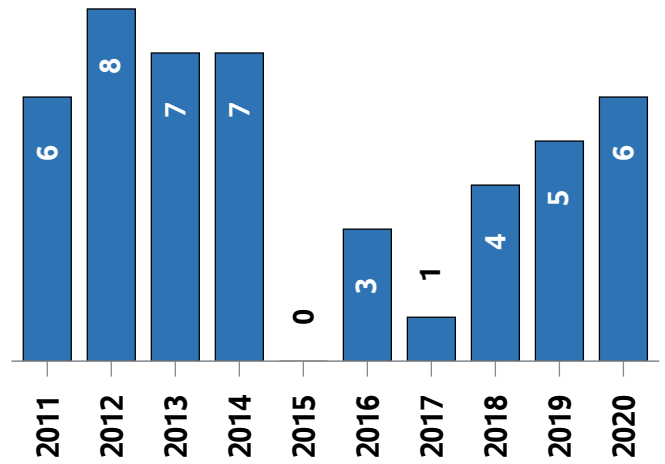
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

4 - Blandford Blenheim MLS® Residential Market Activity

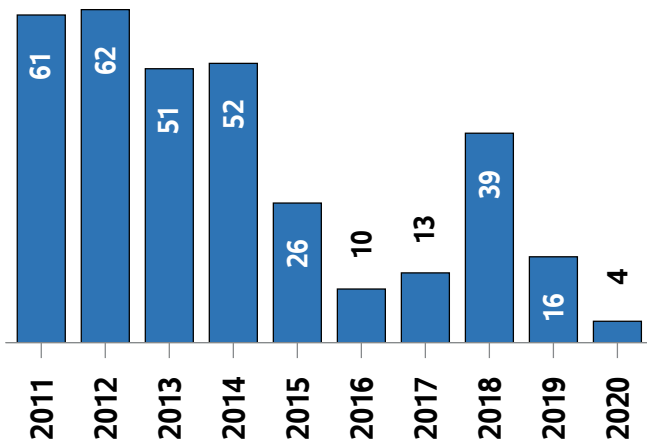
Sales Activity (December only)



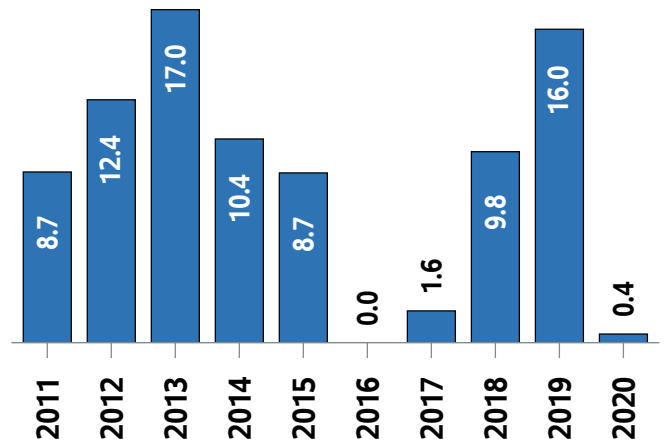
New Listings (December only)



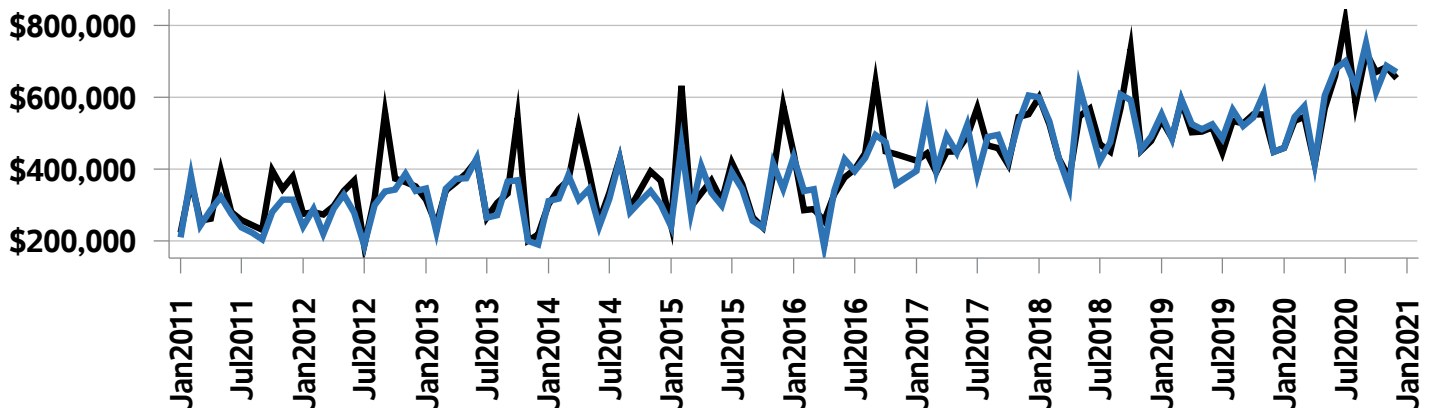
Active Listings (December only)



Months of Inventory (December only)

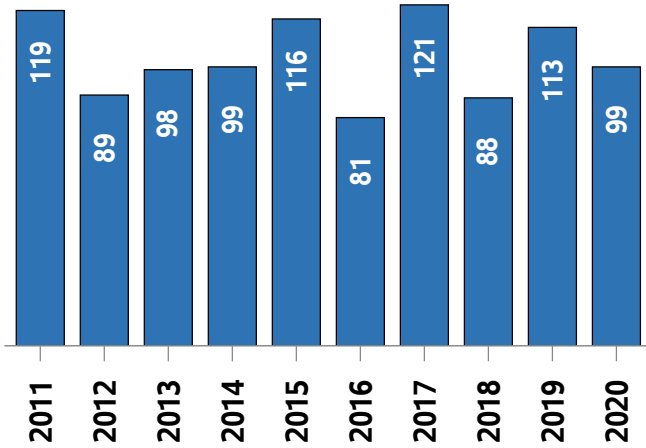


Average Price and Median Price

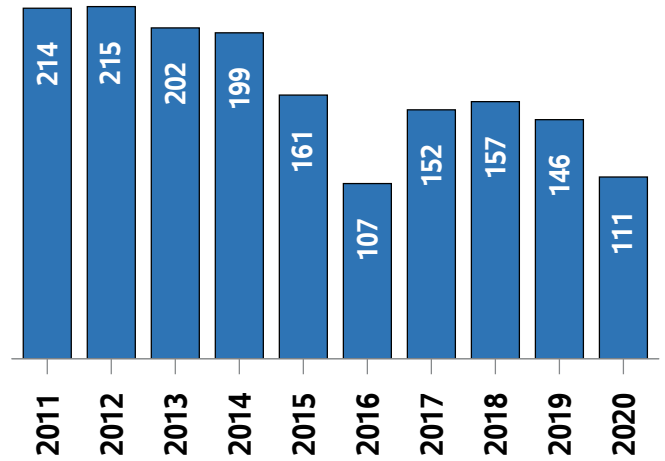


4 - Blandford Blenheim MLS® Residential Market Activity

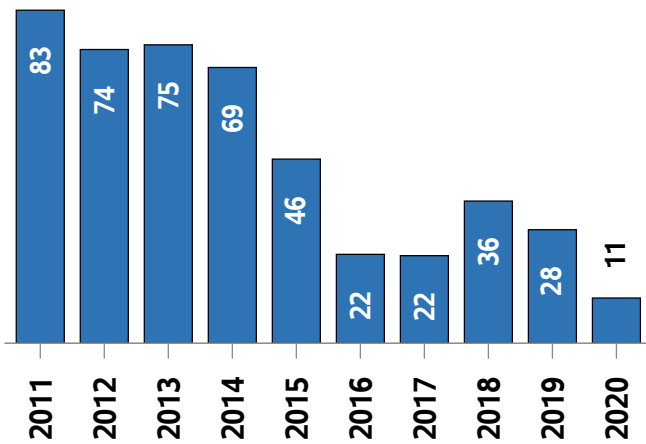
Sales Activity (December Year-to-date)



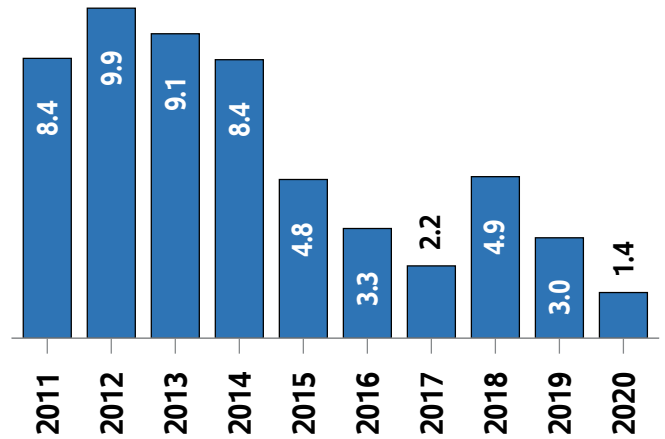
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

4 - Blandford Blenheim MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	9	800.0	125.0	12.5	200.0	200.0	200.0
Dollar Volume	\$5,875,540	1,211.5	206.9	32.8	239.6	799.8	429.1
New Listings	6	20.0	50.0	500.0	—	-14.3	20.0
Active Listings	4	-75.0	-89.7	-69.2	-84.6	-92.2	-94.7
Sales to New Listings Ratio ¹	150.0	20.0	100.0	800.0	—	42.9	60.0
Months of Inventory ²	0.4	16.0	9.8	1.6	8.7	17.0	25.0
Average Price	\$652,838	45.7	36.4	18.1	13.2	199.9	76.4
Median Price	\$669,995	49.6	36.6	10.7	94.2	252.6	82.3
Sales to List Price Ratio	104.9	99.6	99.4	93.6	96.6	91.8	97.7
Median Days on Market	32.0	13.0	37.5	67.0	38.0	35.0	73.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	99	-12.4	12.5	-18.2	-14.7	1.0	4.2
Dollar Volume	\$63,574,413	8.4	39.7	12.3	57.0	94.3	156.6
New Listings	111	-24.0	-29.3	-27.0	-31.1	-45.0	-49.8
Active Listings ³	11	-60.1	-68.1	-48.3	-75.4	-84.8	-86.2
Sales to New Listings Ratio ⁴	89.2	77.4	56.1	79.6	72.0	48.5	43.0
Months of Inventory ⁵	1.4	3.0	4.9	2.2	4.8	9.1	10.3
Average Price	\$642,166	23.7	24.2	37.2	83.9	92.4	146.2
Median Price	\$620,000	18.1	26.5	37.8	90.1	105.0	129.6
Sales to List Price Ratio	102.7	99.8	99.1	100.6	97.5	97.4	96.2
Median Days on Market	16.0	24.0	25.5	17.0	50.5	69.0	72.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

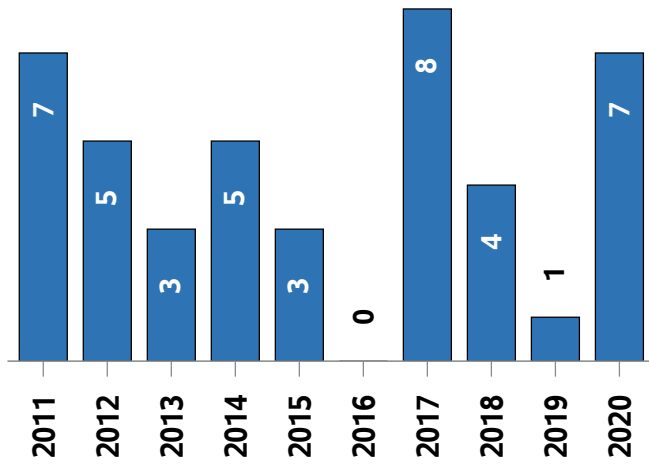
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

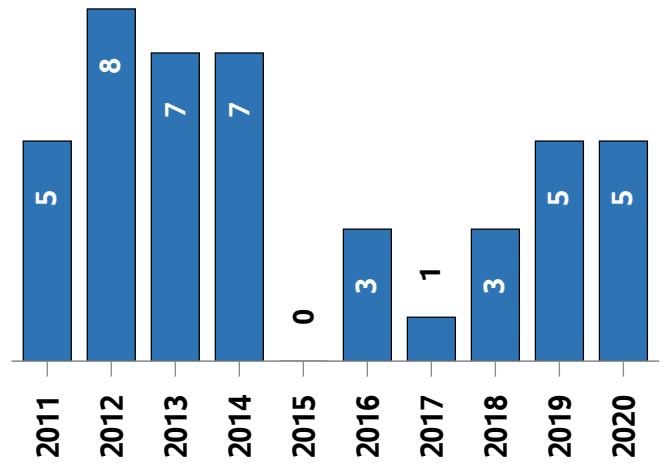
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

4 - Blandford Blenheim MLS® Single Detached Market Activity

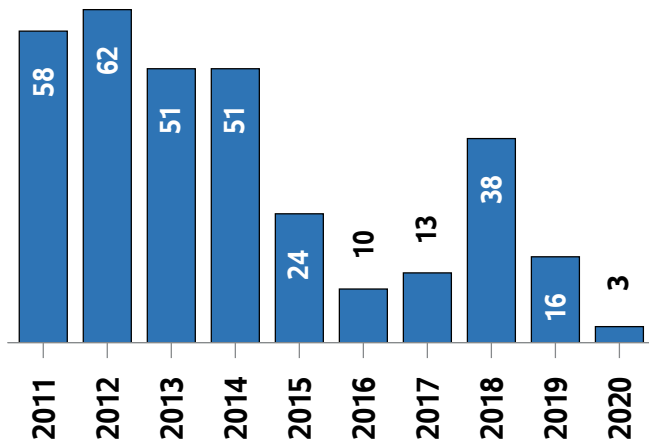
Sales Activity (December only)



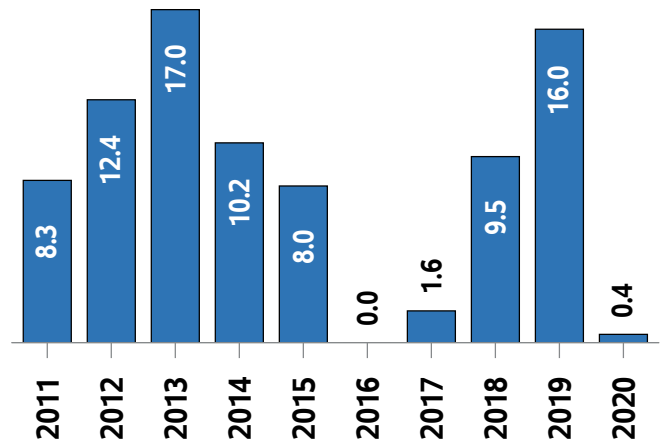
New Listings (December only)



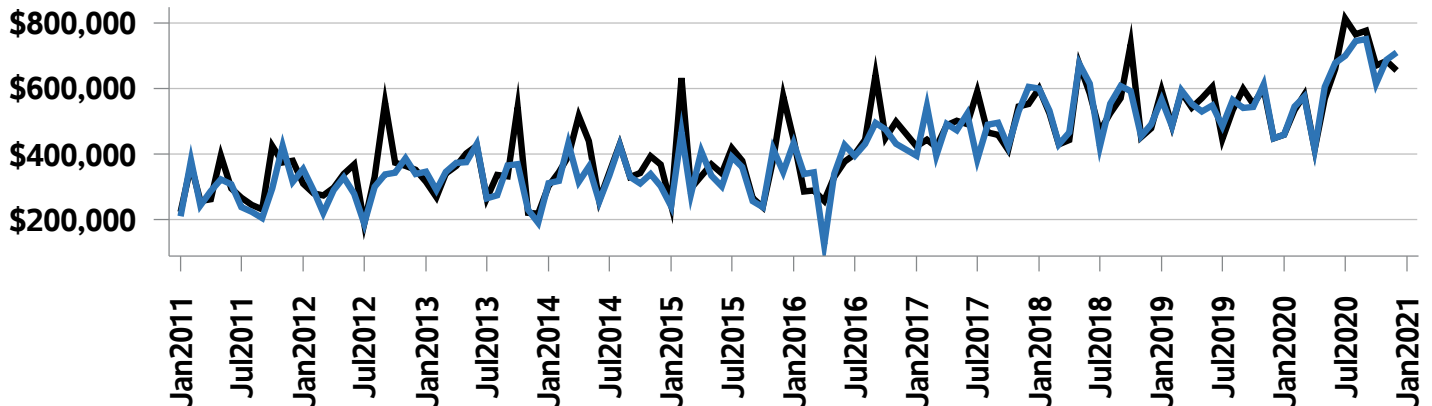
Active Listings (December only)



Months of Inventory (December only)

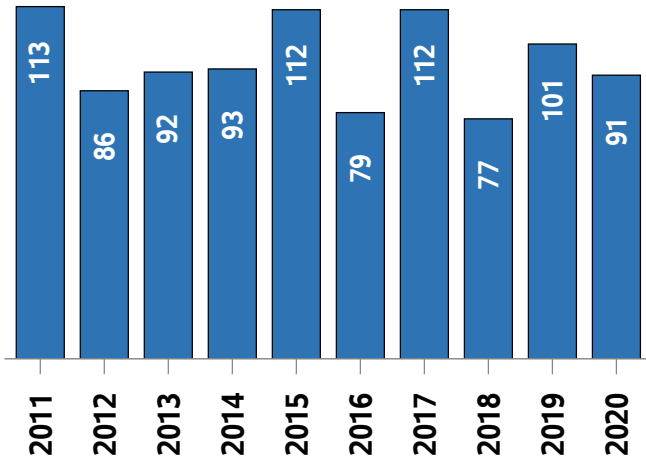


Average Price and Median Price

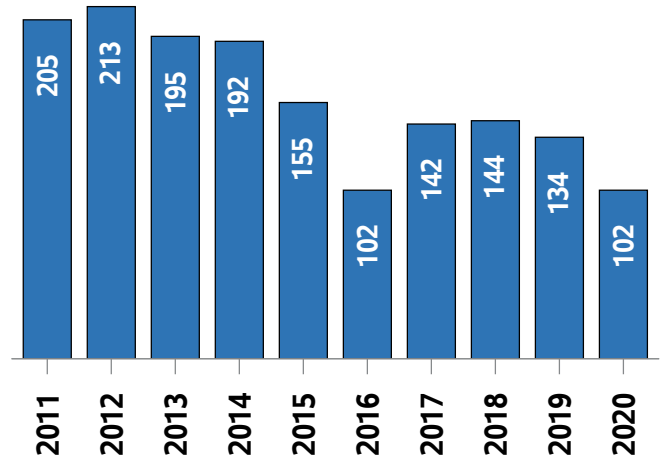


4 - Blandford Blenheim MLS® Single Detached Market Activity

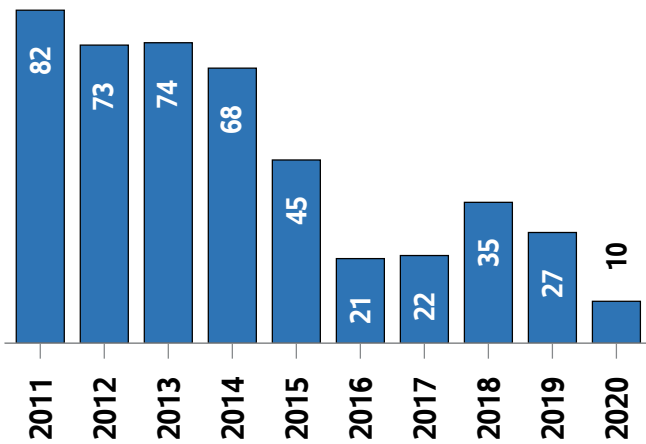
Sales Activity (December Year-to-date)



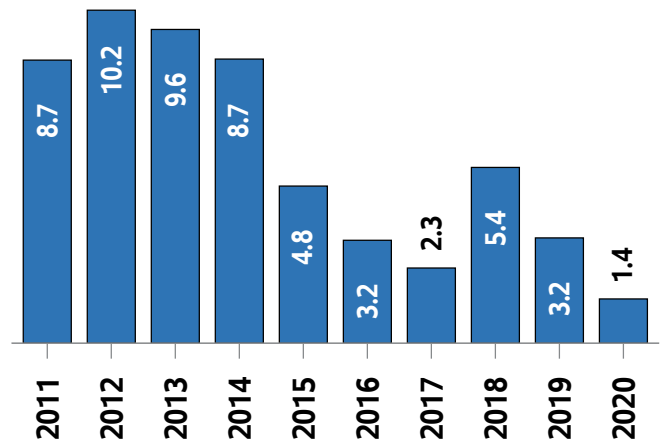
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

4 - Blandford Blenheim MLS® Single Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	7	600.0	75.0	-12.5	133.3	133.3	133.3
Dollar Volume	\$4,585,550	923.6	139.5	3.7	165.1	602.2	312.9
New Listings	5	0.0	66.7	400.0	—	-28.6	0.0
Active Listings	3	-81.3	-92.1	-76.9	-87.5	-94.1	-96.0
Sales to New Listings Ratio ¹	140.0	20.0	133.3	800.0	—	42.9	60.0
Months of Inventory ²	0.4	16.0	9.5	1.6	8.0	17.0	25.0
Average Price	\$655,079	46.2	36.9	18.5	13.6	201.0	77.0
Median Price	\$709,995	58.5	44.7	17.4	105.8	273.7	93.2
Sales to List Price Ratio	106.3	99.6	99.4	93.6	96.6	91.8	97.7
Median Days on Market	21.0	13.0	37.5	67.0	38.0	35.0	73.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	91	-9.9	18.2	-18.8	-18.8	-1.1	-1.1
Dollar Volume	\$60,791,923	8.4	43.0	11.8	52.8	92.9	151.6
New Listings	102	-23.9	-29.2	-28.2	-34.2	-47.7	-53.2
Active Listings ³	10	-62.1	-70.2	-52.1	-77.1	-86.0	-87.2
Sales to New Listings Ratio ⁴	89.2	75.4	53.5	78.9	72.3	47.2	42.2
Months of Inventory ⁵	1.4	3.2	5.4	2.3	4.8	9.6	10.6
Average Price	\$668,043	20.3	21.0	37.6	88.1	95.0	154.4
Median Price	\$630,000	14.5	17.8	32.6	88.8	91.0	132.0
Sales to List Price Ratio	103.2	100.1	99.0	100.5	97.6	97.3	96.2
Median Days on Market	14.0	25.0	28.0	17.0	52.0	71.5	73.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

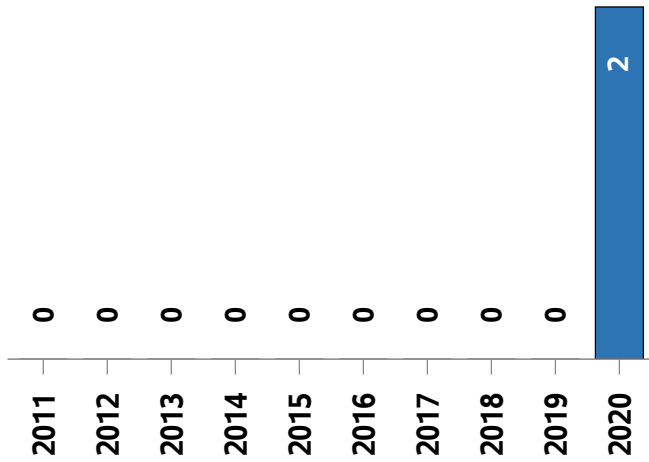
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

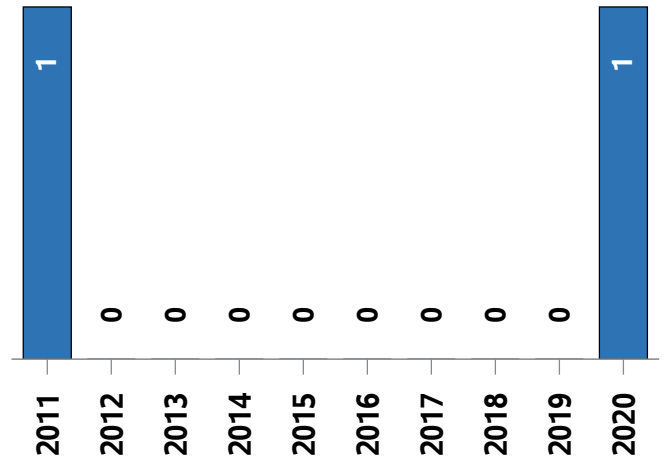
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

4 - Blandford Blenheim MLS® Semi-Detached Market Activity

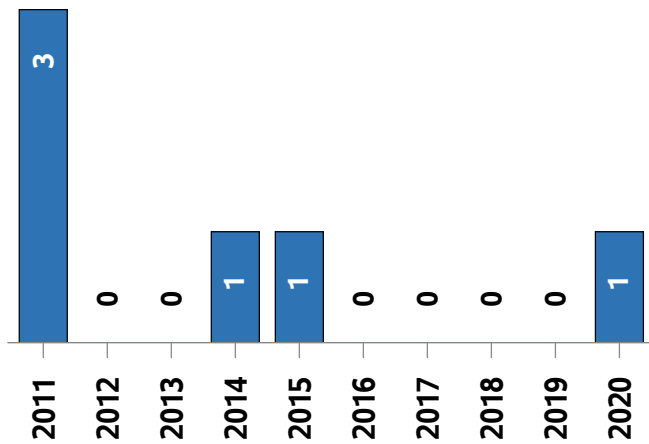
Sales Activity (December only)



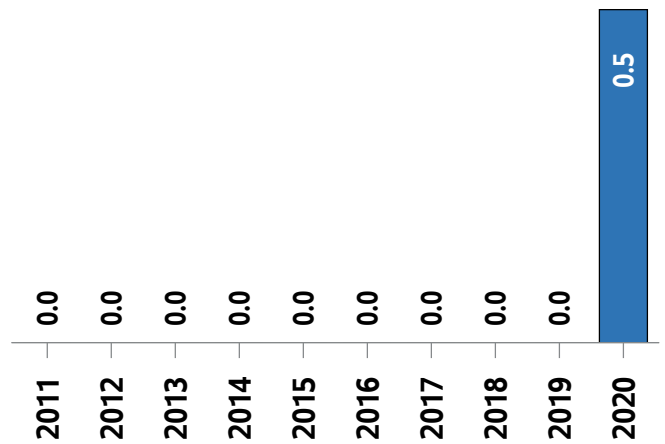
New Listings (December only)



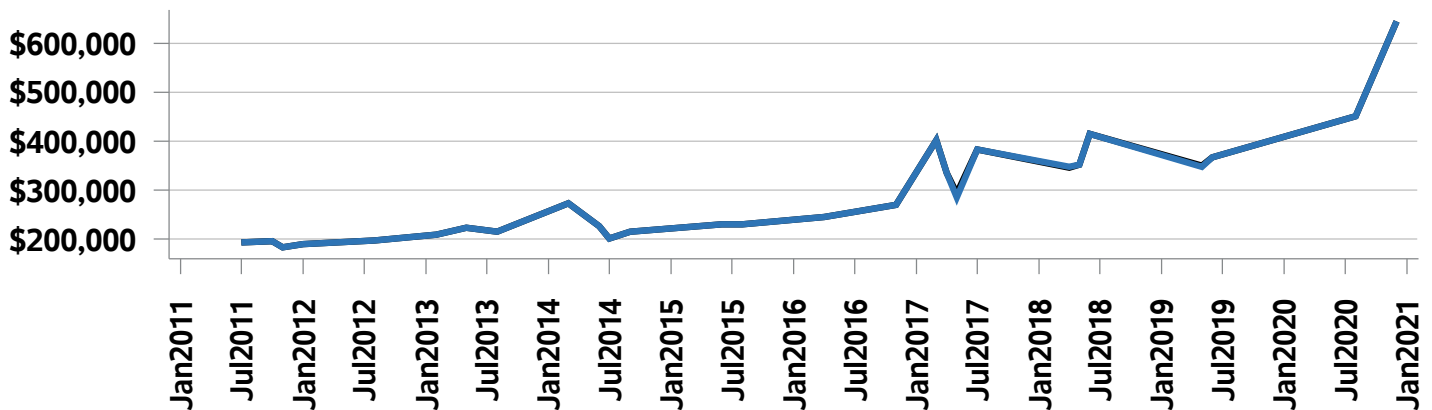
Active Listings (December only)



Months of Inventory (December only)

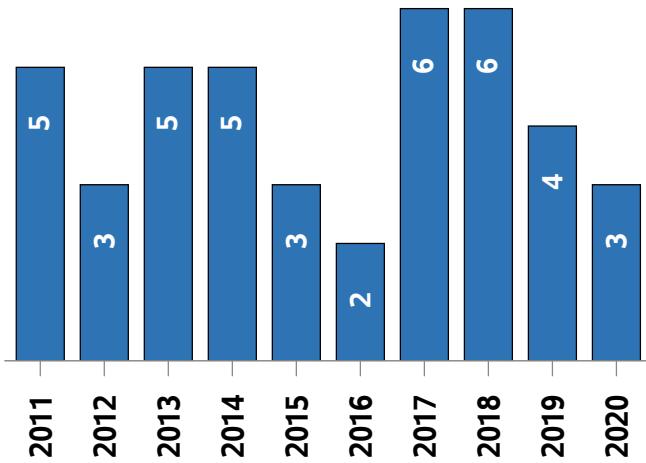


Average Price and Median Price

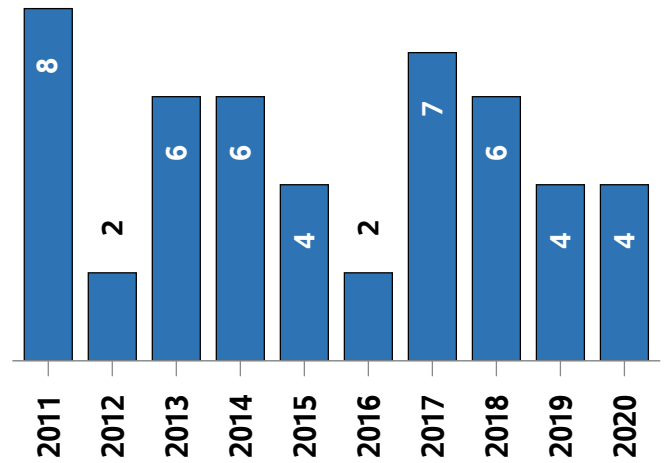


4 - Blandford Blenheim MLS® Semi-Detached Market Activity

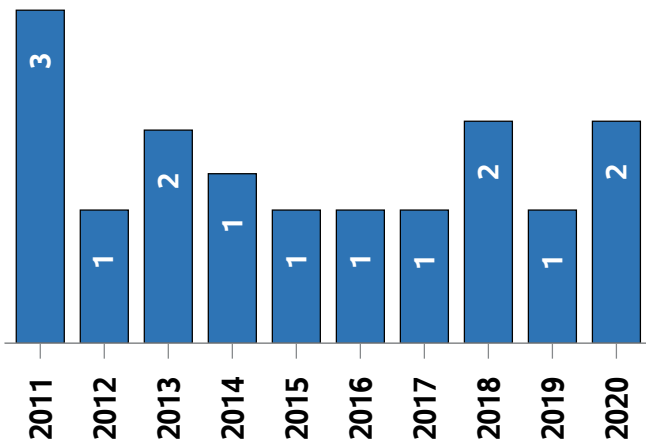
Sales Activity (December Year-to-date)



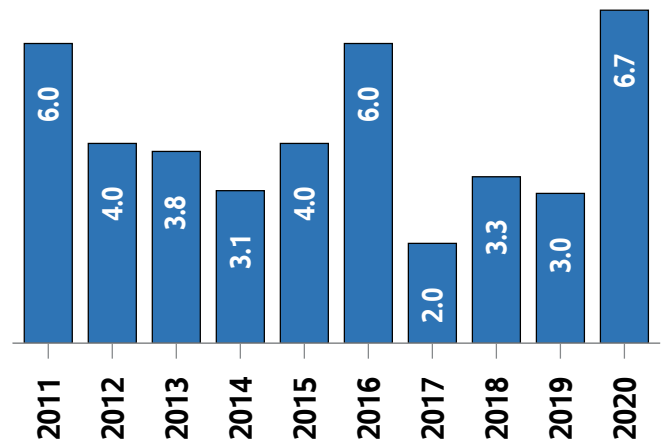
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

4 - Blandford Blenheim MLS® Semi-Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	2	—	—	—	—	—	—
Dollar Volume	\$1,289,990	—	—	—	—	—	—
New Listings	1	—	—	—	—	—	—
Active Listings	1	—	—	—	0.0	—	—
Sales to New Listings Ratio ¹	200.0	—	—	—	—	—	—
Months of Inventory ²	0.5	—	—	—	—	—	—
Average Price	\$644,995	—	—	—	—	—	—
Median Price	\$644,995	—	—	—	—	—	—
Sales to List Price Ratio	100.0	—	—	—	—	—	—
Median Days on Market	55.0	—	—	—	—	—	—
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	3	-25.0	-50.0	-50.0	0.0	-40.0	0.0
Dollar Volume	\$1,740,990	22.9	-19.3	-12.9	152.3	62.6	183.1
New Listings	4	0.0	-33.3	-42.9	0.0	-33.3	33.3
Active Listings ³	2	66.7	0.0	66.7	66.7	4.2	66.7
Sales to New Listings Ratio ⁴	75.0	100.0	100.0	85.7	75.0	83.3	100.0
Months of Inventory ⁵	6.7	3.0	3.3	2.0	4.0	3.8	4.0
Average Price	\$580,330	63.8	61.5	74.1	152.3	171.0	183.1
Median Price	\$619,995	76.5	77.2	92.3	169.6	188.4	224.6
Sales to List Price Ratio	106.8	100.6	101.2	107.4	97.2	99.8	98.3
Median Days on Market	49.0	8.0	11.5	7.0	15.0	28.0	30.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

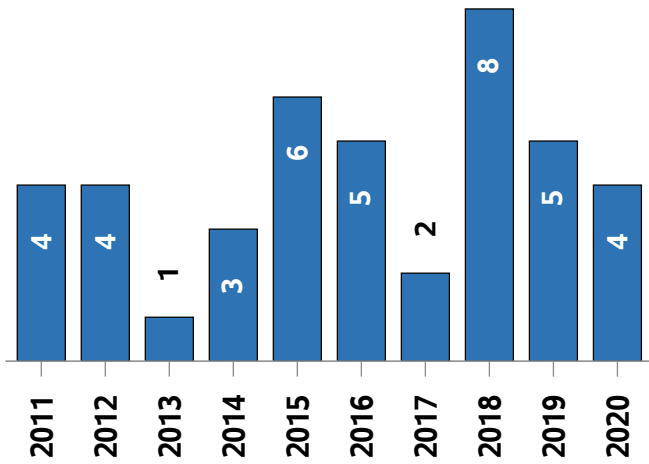
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

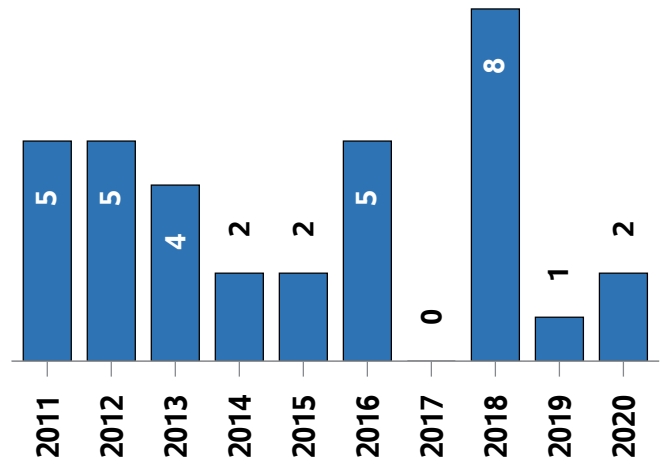
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

5 - East Zorra Tavistock MLS® Residential Market Activity

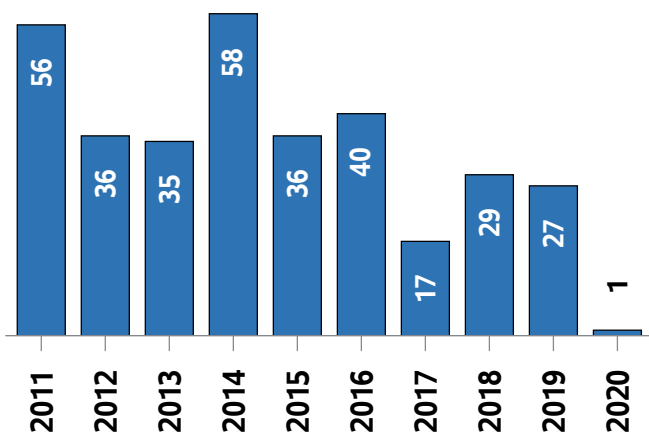
Sales Activity (December only)



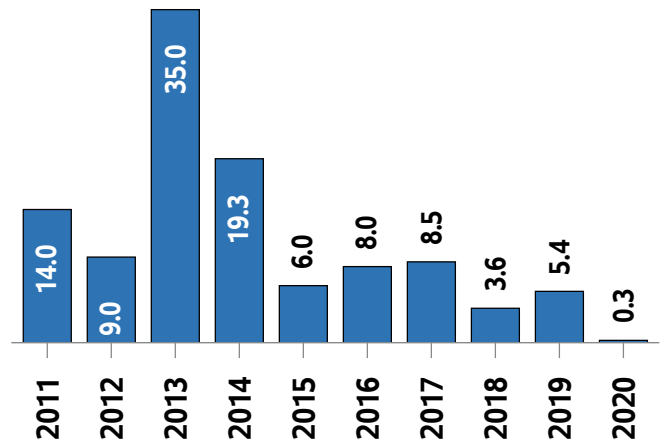
New Listings (December only)



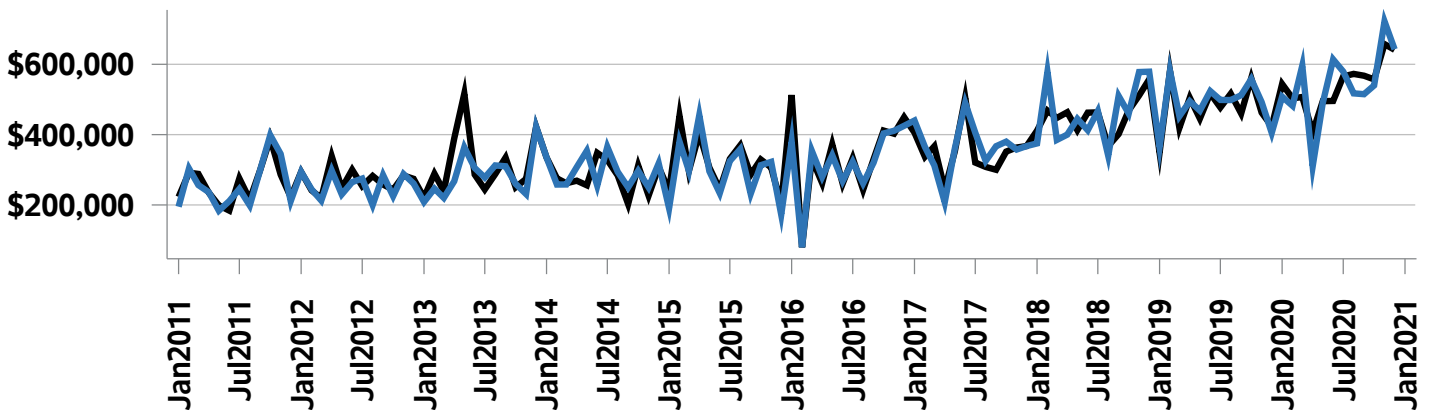
Active Listings (December only)



Months of Inventory (December only)

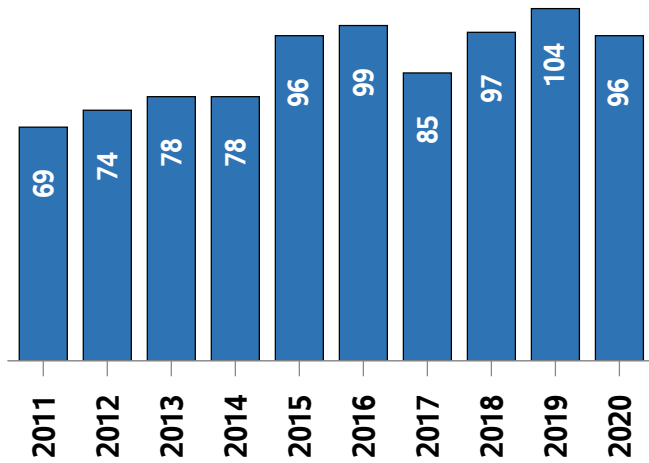


Average Price and Median Price

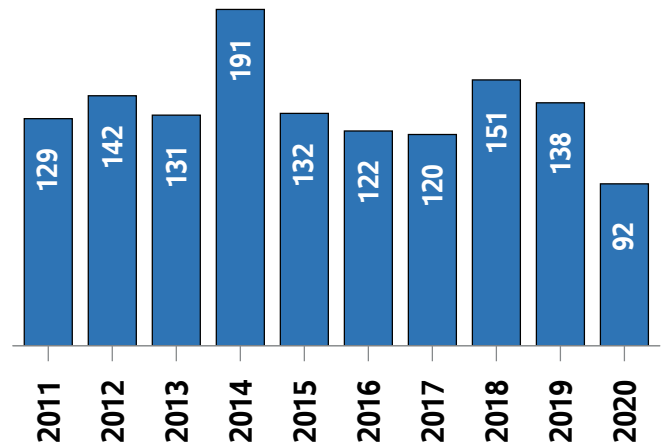


5 - East Zorra Tavistock MLS® Residential Market Activity

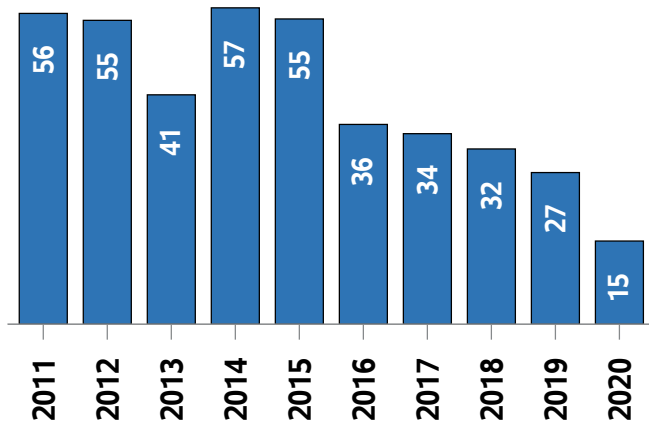
Sales Activity (December Year-to-date)



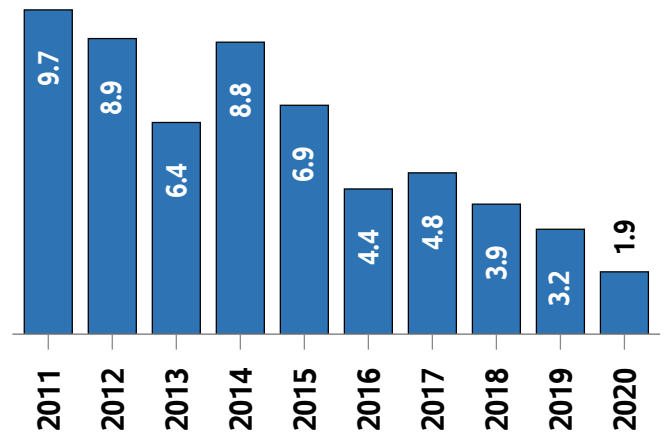
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

5 - East Zorra Tavistock MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	4	-20.0	-50.0	100.0	-33.3	300.0	-66.7
Dollar Volume	\$2,564,983	21.2	-42.4	249.0	111.8	507.8	-24.6
New Listings	2	100.0	-75.0	—	0.0	-50.0	-33.3
Active Listings	1	-96.3	-96.6	-94.1	-97.2	-97.1	-98.2
Sales to New Listings Ratio ¹	200.0	500.0	100.0	—	300.0	25.0	400.0
Months of Inventory ²	0.3	5.4	3.6	8.5	6.0	35.0	4.6
Average Price	\$641,246	51.5	15.1	74.5	217.7	52.0	126.3
Median Price	\$642,587	58.7	11.0	74.9	272.5	52.3	121.6
Sales to List Price Ratio	103.5	97.6	97.7	99.5	97.9	93.8	97.3
Median Days on Market	25.5	20.0	137.0	16.0	73.5	60.0	89.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	96	-7.7	-1.0	12.9	0.0	23.1	37.1
Dollar Volume	\$51,680,829	5.4	17.3	71.9	73.5	111.0	207.2
New Listings	92	-33.3	-39.1	-23.3	-30.3	-29.8	-30.3
Active Listings ³	15	-45.1	-52.5	-56.3	-72.7	-63.7	-77.1
Sales to New Listings Ratio ⁴	104.3	75.4	64.2	70.8	72.7	59.5	53.0
Months of Inventory ⁵	1.9	3.2	3.9	4.8	6.9	6.4	11.2
Average Price	\$538,342	14.1	18.5	52.2	73.5	71.4	124.0
Median Price	\$540,000	11.3	18.9	44.0	72.2	91.7	113.0
Sales to List Price Ratio	101.1	99.7	98.5	99.3	96.4	96.8	97.4
Median Days on Market	28.0	25.0	31.0	26.0	53.0	61.0	91.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

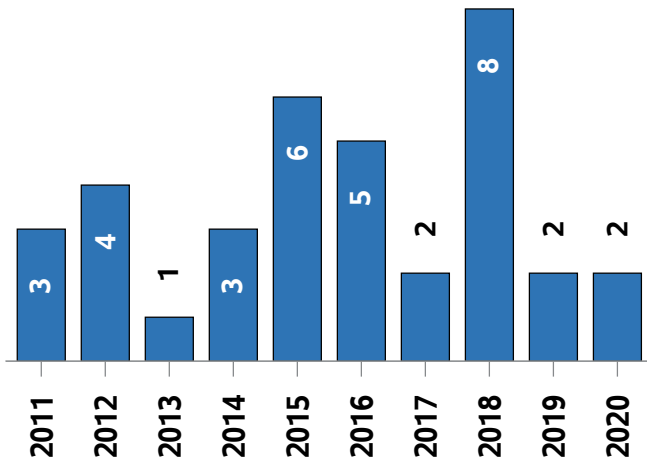
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

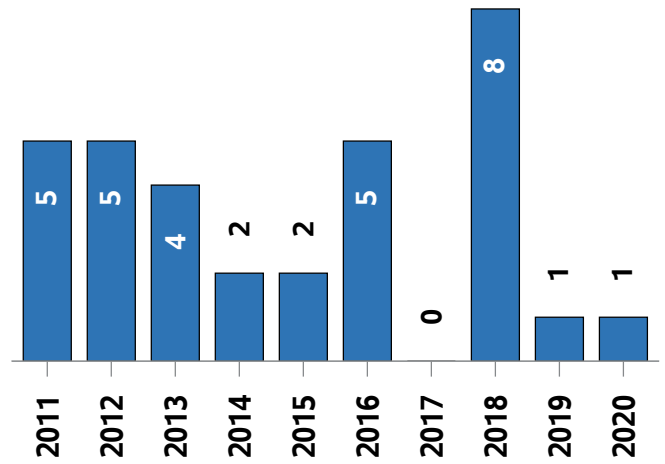
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

5 - East Zorra Tavistock MLS® Single Detached Market Activity

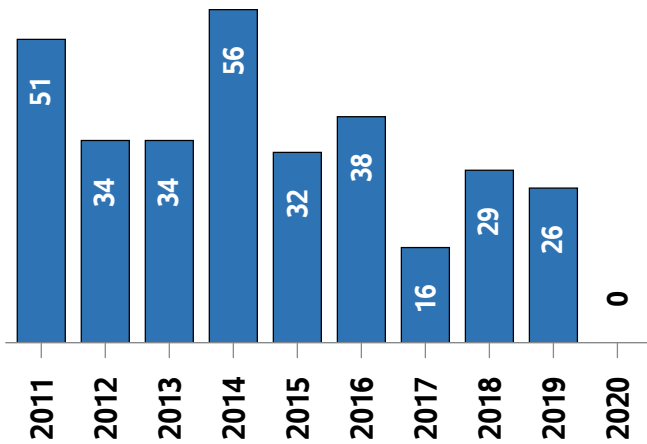
Sales Activity (December only)



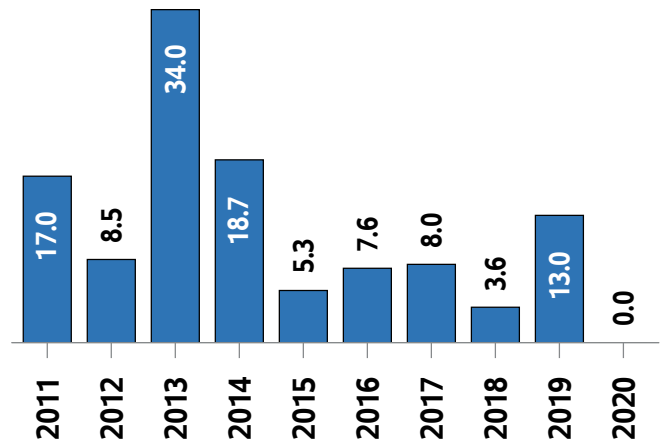
New Listings (December only)



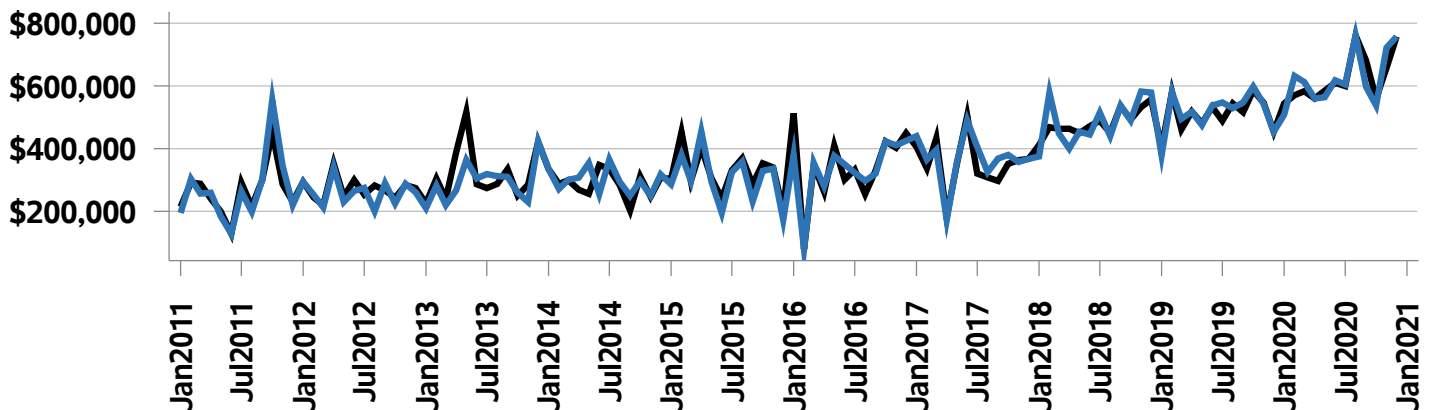
Active Listings (December only)



Months of Inventory (December only)

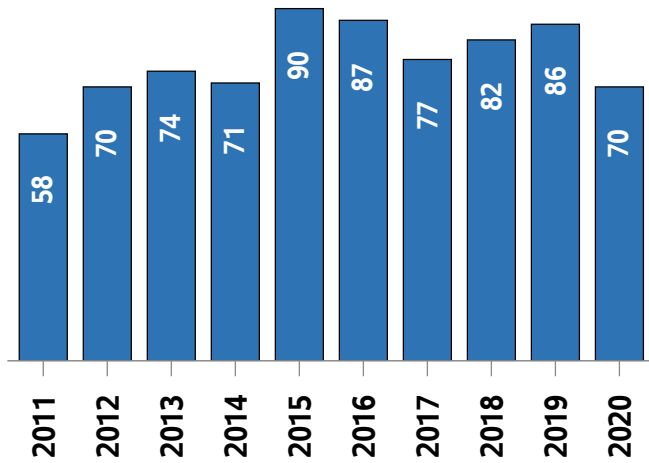


Average Price and Median Price

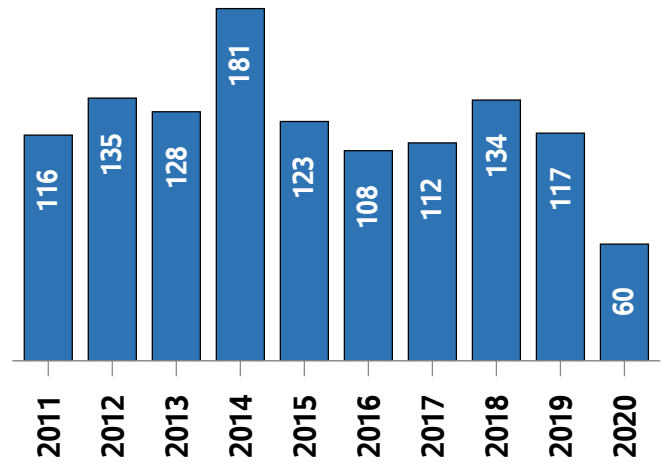


5 - East Zorra Tavistock MLS® Single Detached Market Activity

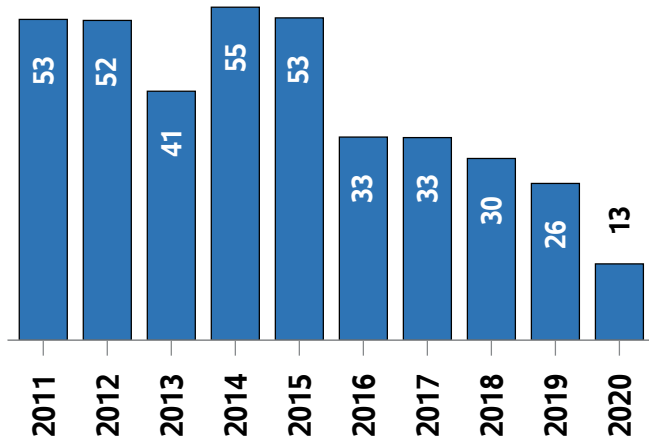
Sales Activity (December Year-to-date)



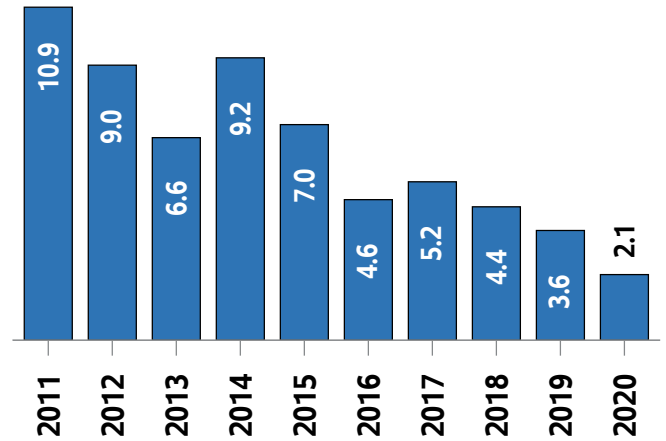
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

5 - East Zorra Tavistock MLS® Single Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	2	0.0	-75.0	0.0	-66.7	100.0	-83.3
Dollar Volume	\$1,514,810	66.8	-66.0	106.1	25.1	259.0	-55.4
New Listings	1	0.0	-87.5	—	-50.0	-75.0	-66.7
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	200.0	200.0	100.0	—	300.0	25.0	400.0
Months of Inventory ²	0.0	13.0	3.6	8.0	5.3	34.0	4.2
Average Price	\$757,405	66.8	36.0	106.1	275.2	79.5	167.3
Median Price	\$757,405	66.8	30.8	106.1	339.1	79.5	161.2
Sales to List Price Ratio	106.3	96.3	97.7	99.5	97.9	93.8	97.3
Median Days on Market	6.0	33.0	137.0	16.0	73.5	60.0	89.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	70	-18.6	-14.6	-9.1	-22.2	-5.4	6.1
Dollar Volume	\$42,040,596	-3.8	5.4	51.8	46.5	76.7	164.1
New Listings	60	-48.7	-55.2	-46.4	-51.2	-53.1	-53.1
Active Listings ³	13	-51.3	-58.0	-62.3	-76.3	-69.3	-79.6
Sales to New Listings Ratio ⁴	116.7	73.5	61.2	68.8	73.2	57.8	51.6
Months of Inventory ⁵	2.1	3.6	4.4	5.2	7.0	6.6	11.1
Average Price	\$600,580	18.2	23.5	67.0	88.3	86.8	149.0
Median Price	\$618,000	19.0	28.2	62.7	92.1	107.7	142.1
Sales to List Price Ratio	100.9	99.7	98.8	98.8	96.5	96.7	97.3
Median Days on Market	33.0	27.5	33.5	24.0	53.0	62.0	85.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

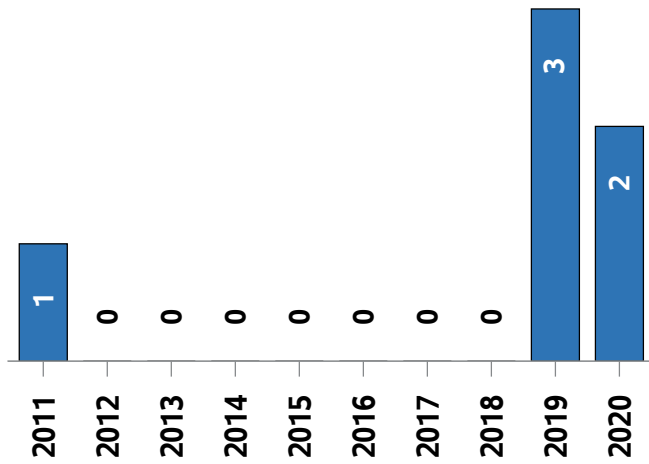
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

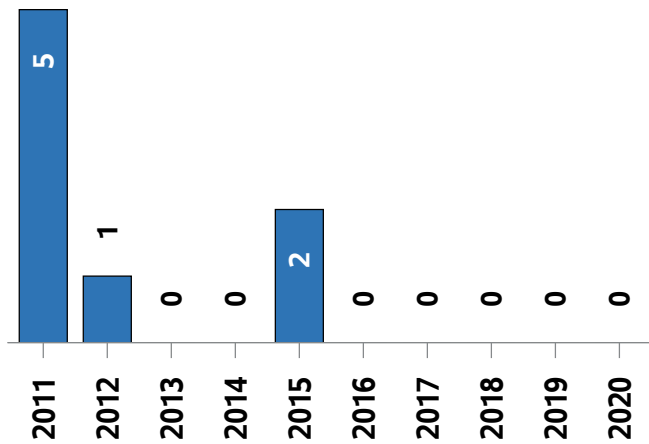
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

5 - East Zorra Tavistock MLS® Semi-Detached Market Activity

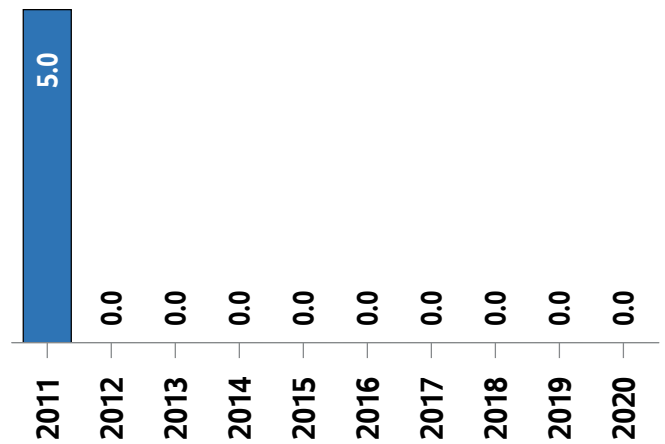
Sales Activity (December only)



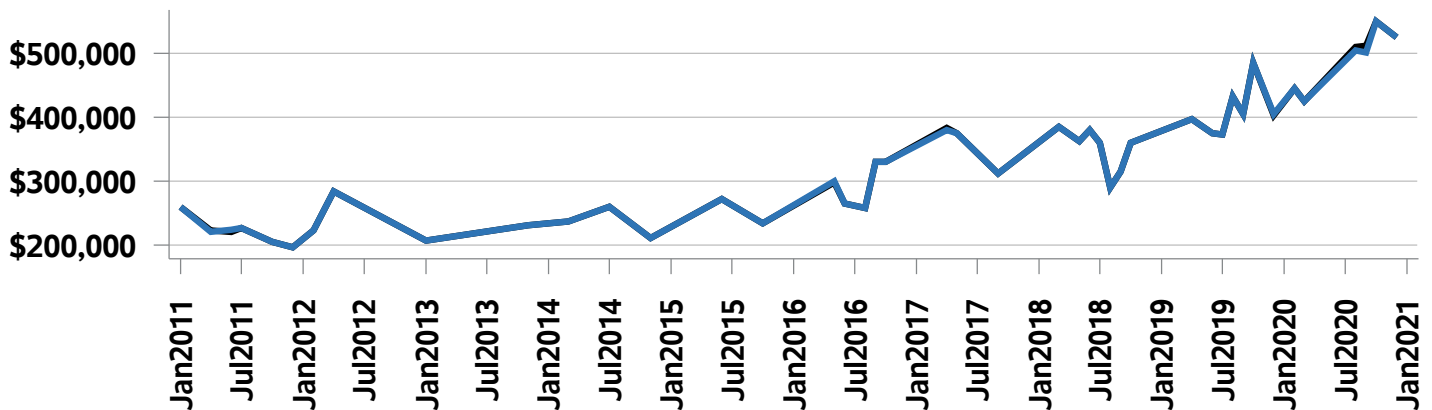
Active Listings (December only)



Months of Inventory (December only)

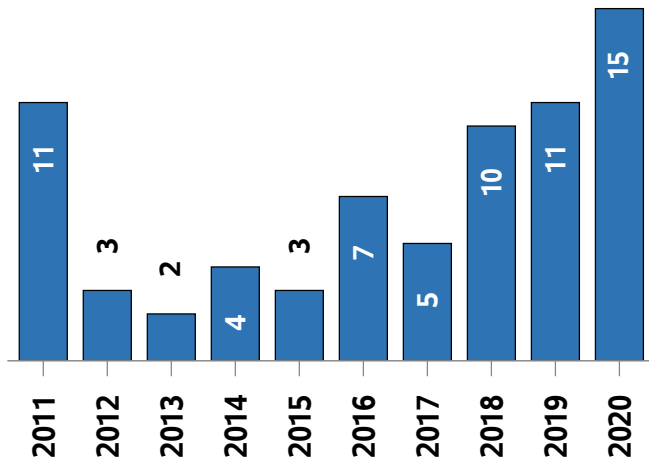


Average Price and Median Price

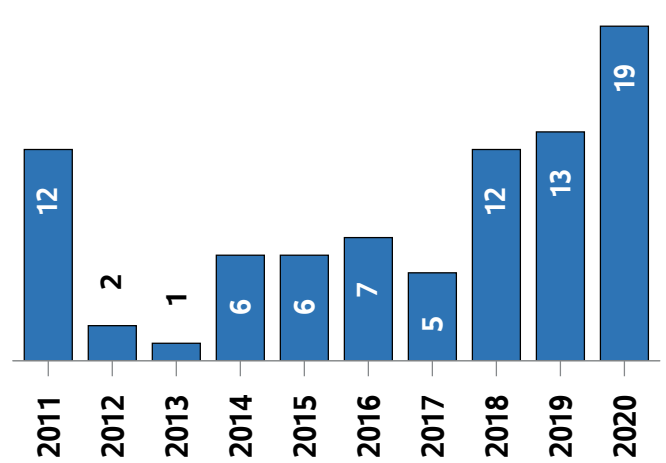


5 - East Zorra Tavistock MLS® Semi-Detached Market Activity

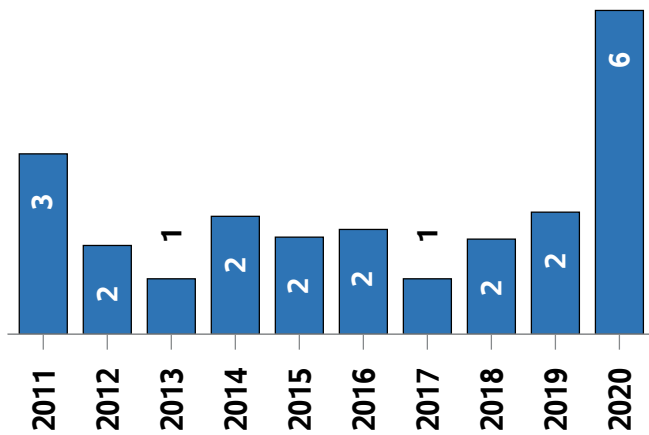
Sales Activity (December Year-to-date)



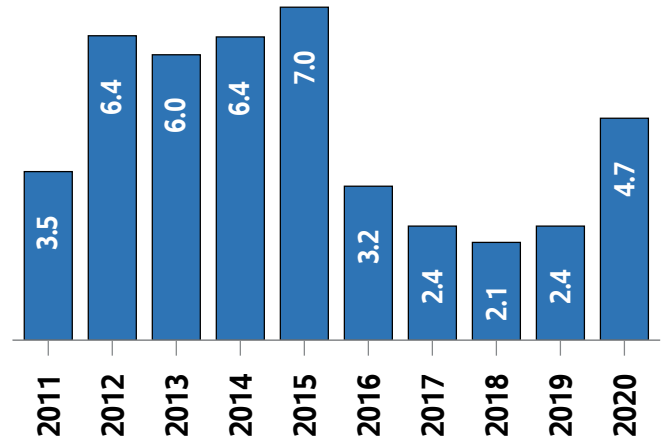
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

5 - East Zorra Tavistock MLS® Semi-Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	2	-33.3	—	—	—	—	—
Dollar Volume	\$1,050,173	-13.1	—	—	—	—	—
New Listings	0	—	—	—	—	—	—
Active Listings	0	—	—	—	-100.0	—	-100.0
Sales to New Listings Ratio ¹	0.0	—	—	—	—	—	—
Months of Inventory ²	0.0	—	—	—	—	—	—
Average Price	\$525,087	30.3	—	—	—	—	—
Median Price	\$525,087	29.7	—	—	—	—	—
Sales to List Price Ratio	100.6	98.5	—	—	—	—	—
Median Days on Market	91.0	19.0	—	—	—	—	—
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	15	36.4	50.0	200.0	400.0	650.0	275.0
Dollar Volume	\$7,615,733	65.8	119.8	314.6	929.2	1,638.8	740.6
New Listings	19	46.2	58.3	280.0	216.7	1,800.0	533.3
Active Listings ³	6	165.2	240.3	483.3	233.3	483.3	45.8
Sales to New Listings Ratio ⁴	78.9	84.6	83.3	100.0	50.0	200.0	133.3
Months of Inventory ⁵	4.7	2.4	2.1	2.4	7.0	6.0	12.0
Average Price	\$507,716	21.6	46.5	38.2	105.8	131.8	124.2
Median Price	\$504,572	24.6	40.2	32.8	115.6	130.4	120.3
Sales to List Price Ratio	106.1	99.3	96.9	107.3	98.0	96.7	99.6
Median Days on Market	25.0	18.0	29.5	4.0	72.0	50.0	477.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

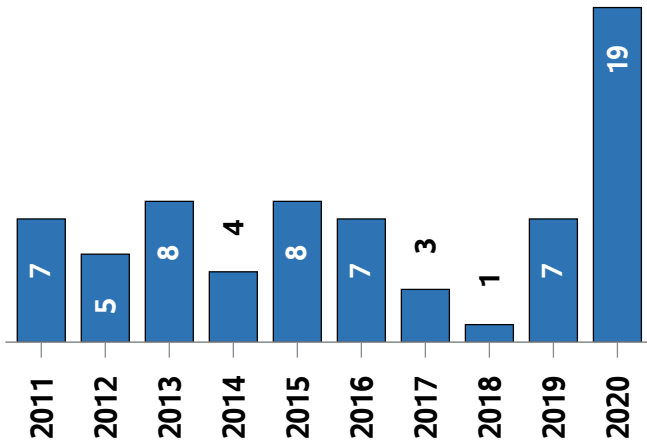
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

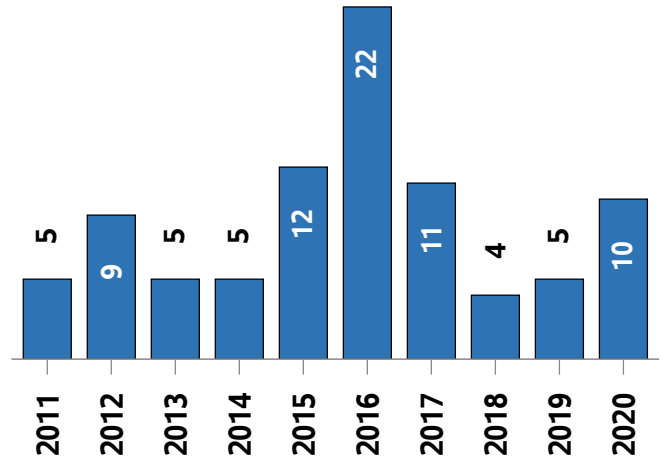
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

6 - Norwich Township MLS® Residential Market Activity

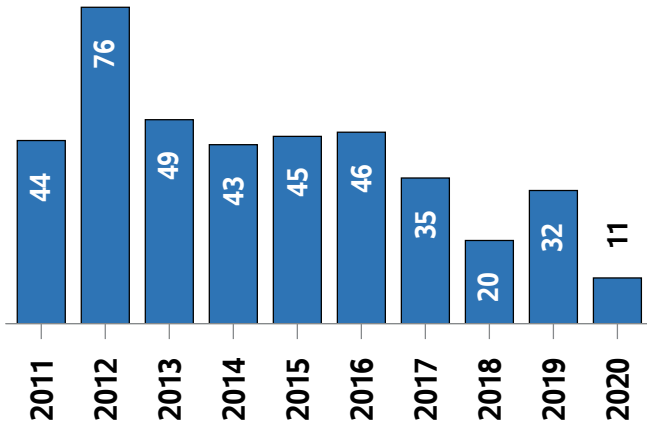
Sales Activity (December only)



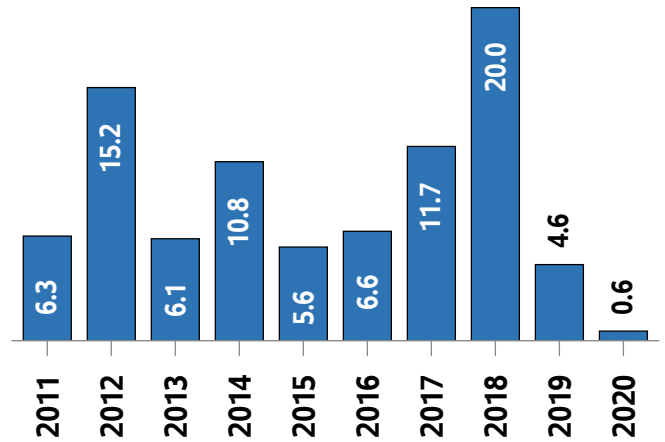
New Listings (December only)



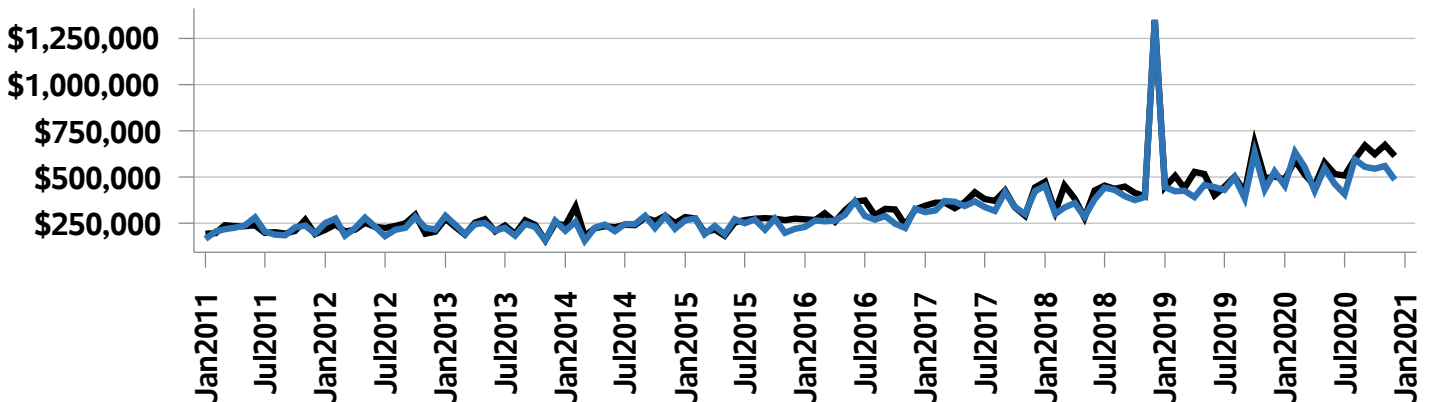
Active Listings (December only)



Months of Inventory (December only)

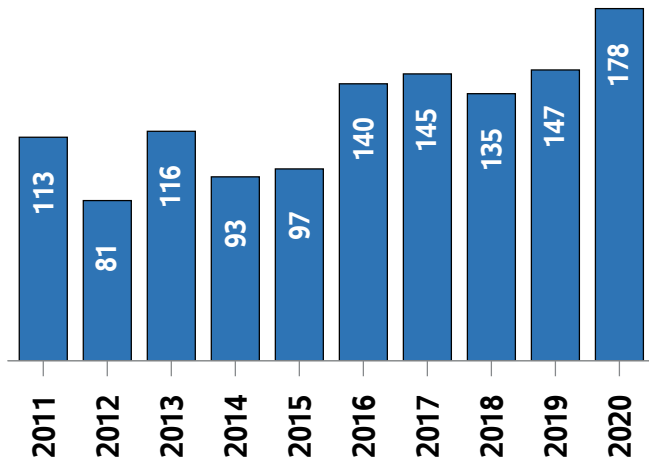


Average Price and Median Price

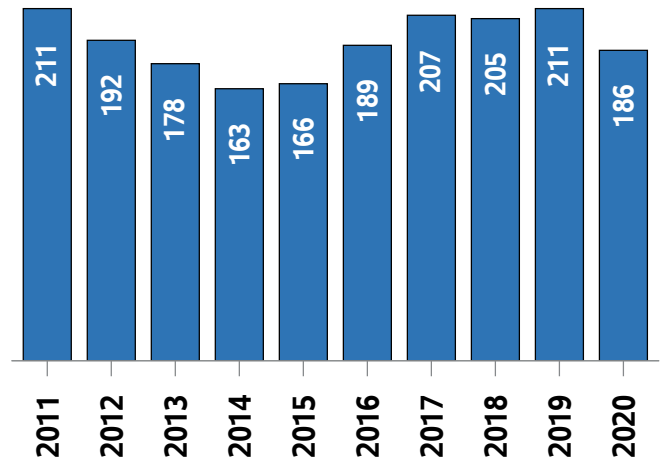


6 - Norwich Township MLS® Residential Market Activity

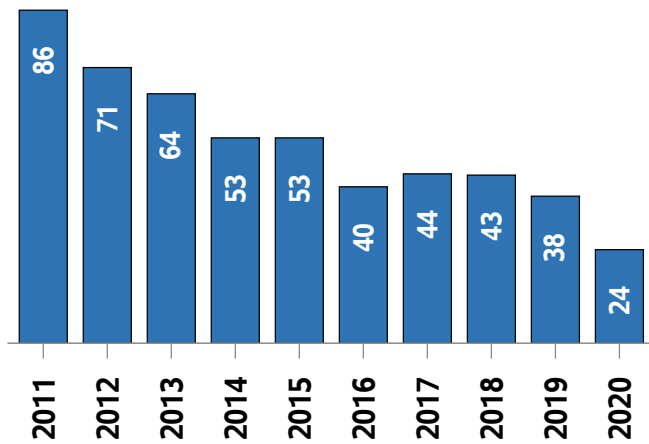
Sales Activity (December Year-to-date)



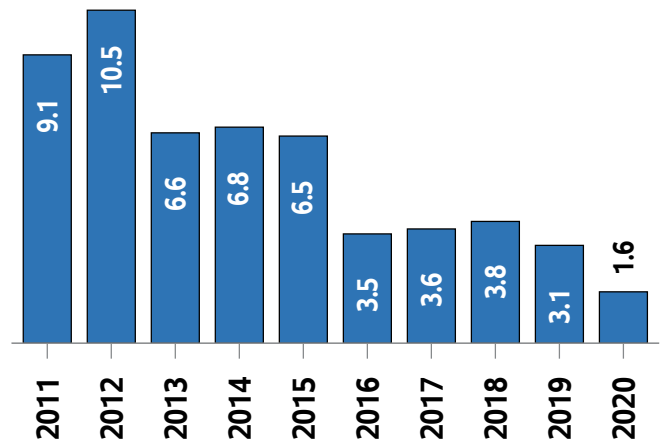
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

6 - Norwich Township MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	19	171.4	1,800.0	533.3	137.5	137.5	137.5
Dollar Volume	\$11,658,500	230.8	763.6	776.6	431.3	482.6	608.6
New Listings	10	100.0	150.0	-9.1	-16.7	100.0	25.0
Active Listings	11	-65.6	-45.0	-68.6	-75.6	-77.6	-84.9
Sales to New Listings Ratio ¹	190.0	140.0	25.0	27.3	66.7	160.0	100.0
Months of Inventory ²	0.6	4.6	20.0	11.7	5.6	6.1	9.1
Average Price	\$613,605	21.9	-54.5	38.4	123.7	145.3	198.3
Median Price	\$485,000	-8.5	-64.1	14.8	121.0	84.1	146.8
Sales to List Price Ratio	98.1	96.0	90.7	98.7	95.3	97.2	97.3
Median Days on Market	28.0	77.0	77.0	84.0	46.5	37.0	18.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	178	21.1	31.9	22.8	83.5	53.4	63.3
Dollar Volume	\$103,353,097	42.4	84.6	96.0	312.8	273.3	302.9
New Listings	186	-11.8	-9.3	-10.1	12.0	4.5	-20.5
Active Listings ³	24	-36.3	-44.3	-44.7	-54.4	-62.5	-75.5
Sales to New Listings Ratio ⁴	95.7	69.7	65.9	70.0	58.4	65.2	46.6
Months of Inventory ⁵	1.6	3.1	3.8	3.6	6.5	6.6	10.8
Average Price	\$580,635	17.6	40.0	59.7	125.0	143.3	146.7
Median Price	\$529,500	19.0	43.1	54.8	111.9	129.0	146.9
Sales to List Price Ratio	99.0	98.0	98.1	98.4	95.7	95.2	96.1
Median Days on Market	20.0	32.0	32.0	32.0	62.0	56.5	77.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

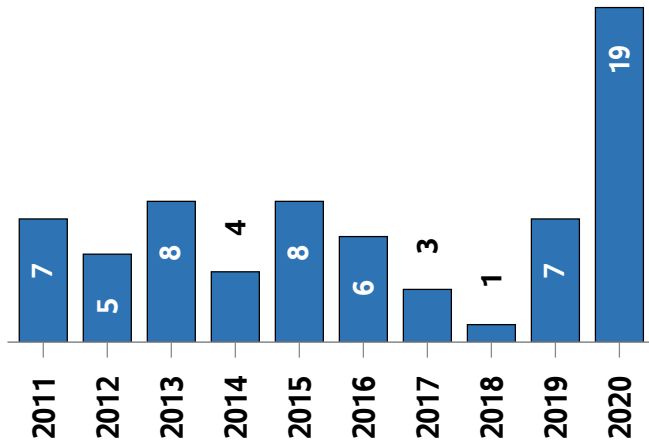
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

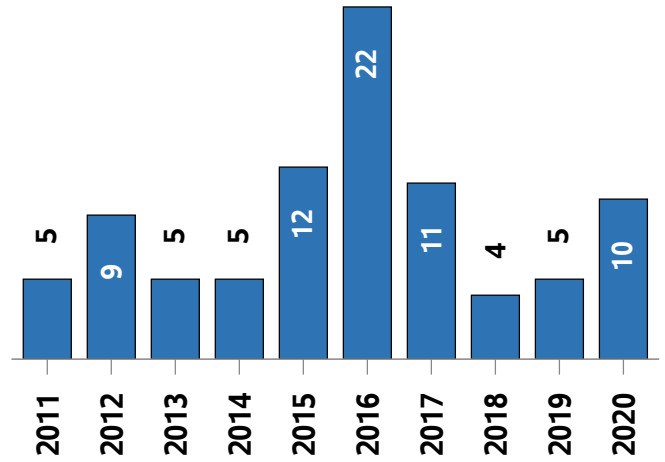
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

6 - Norwich Township MLS® Single Detached Market Activity

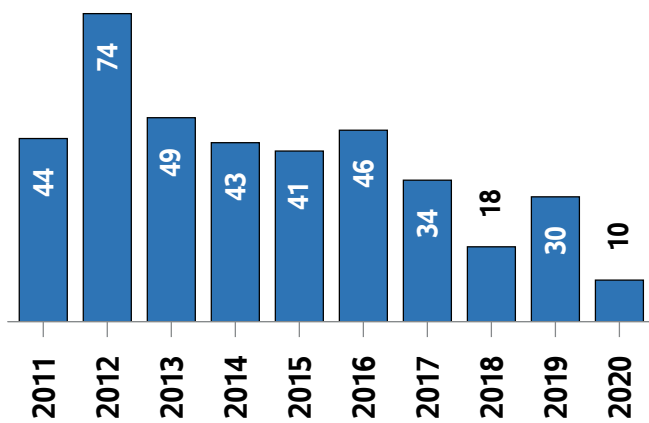
Sales Activity (December only)



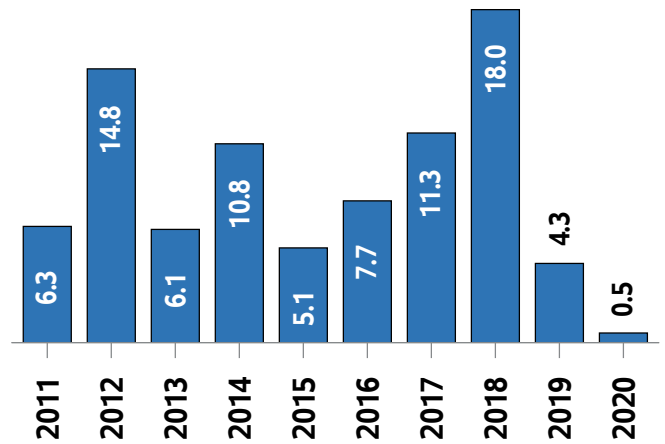
New Listings (December only)



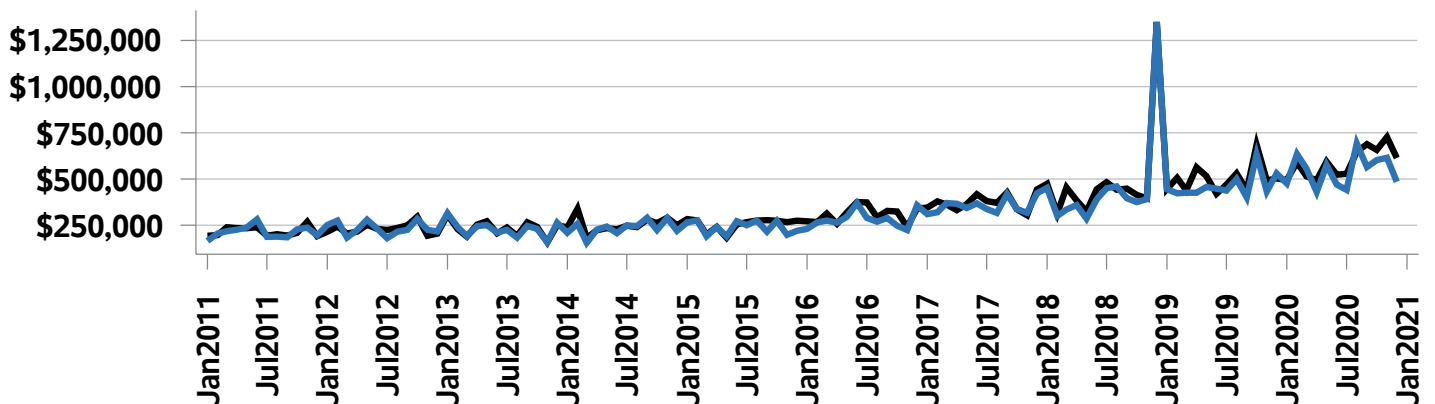
Active Listings (December only)



Months of Inventory (December only)

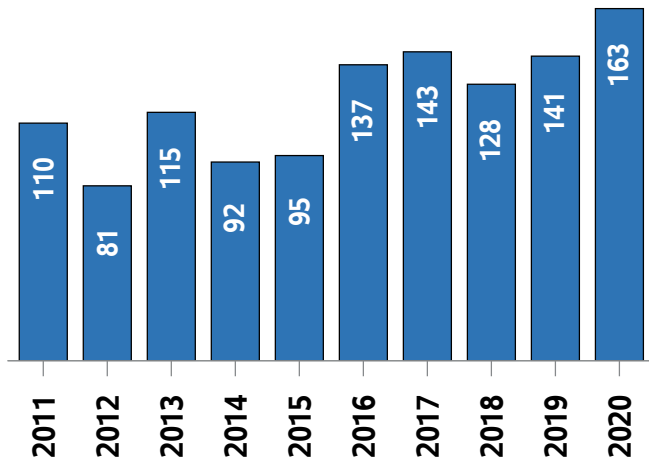


Average Price and Median Price

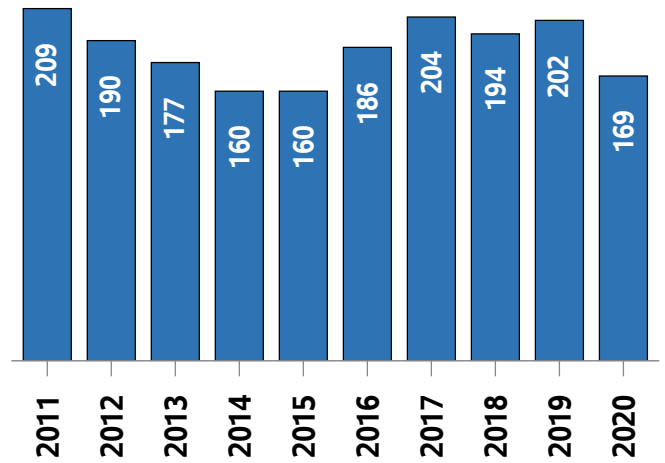


6 - Norwich Township MLS® Single Detached Market Activity

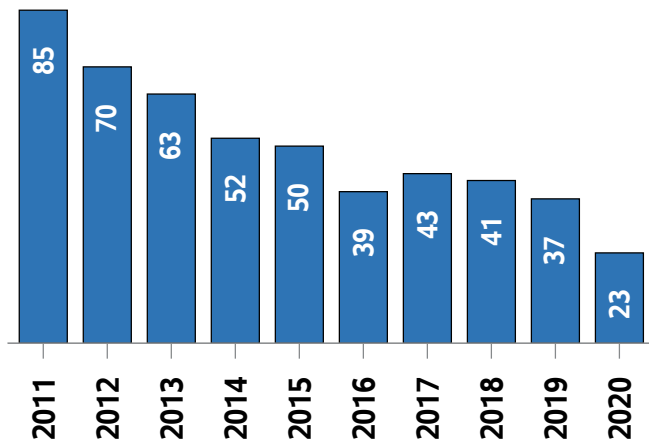
Sales Activity (December Year-to-date)



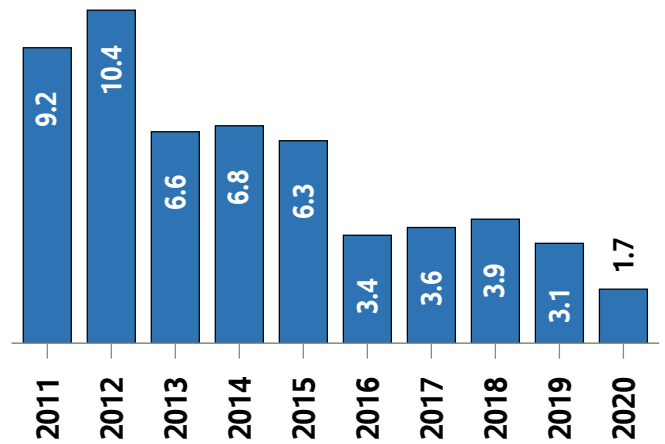
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

6 - Norwich Township MLS® Single Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	19	171.4	1,800.0	533.3	137.5	137.5	137.5
Dollar Volume	\$11,658,500	230.8	763.6	776.6	431.3	482.6	608.6
New Listings	10	100.0	150.0	-9.1	-16.7	100.0	25.0
Active Listings	10	-66.7	-44.4	-70.6	-75.6	-79.6	-86.1
Sales to New Listings Ratio ¹	190.0	140.0	25.0	27.3	66.7	160.0	100.0
Months of Inventory ²	0.5	4.3	18.0	11.3	5.1	6.1	9.0
Average Price	\$613,605	21.9	-54.5	38.4	123.7	145.3	198.3
Median Price	\$485,000	-8.5	-64.1	14.8	121.0	84.1	146.8
Sales to List Price Ratio	98.1	96.0	90.7	98.7	95.3	97.2	97.3
Median Days on Market	28.0	77.0	77.0	84.0	46.5	37.0	18.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	163	15.6	27.3	14.0	71.6	41.7	53.8
Dollar Volume	\$98,202,714	37.3	80.2	87.4	297.6	256.6	291.7
New Listings	169	-16.3	-12.9	-17.2	5.6	-4.5	-26.5
Active Listings ³	23	-37.4	-44.5	-46.7	-54.2	-63.7	-76.3
Sales to New Listings Ratio ⁴	96.4	69.8	66.0	70.1	59.4	65.0	46.1
Months of Inventory ⁵	1.7	3.1	3.9	3.6	6.3	6.6	11.0
Average Price	\$602,471	18.7	41.5	64.4	131.7	151.6	154.7
Median Price	\$545,000	22.5	44.4	58.9	118.1	134.4	150.9
Sales to List Price Ratio	98.9	97.9	98.2	98.3	95.8	95.2	96.1
Median Days on Market	22.0	33.0	31.0	32.0	62.0	55.0	76.5

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

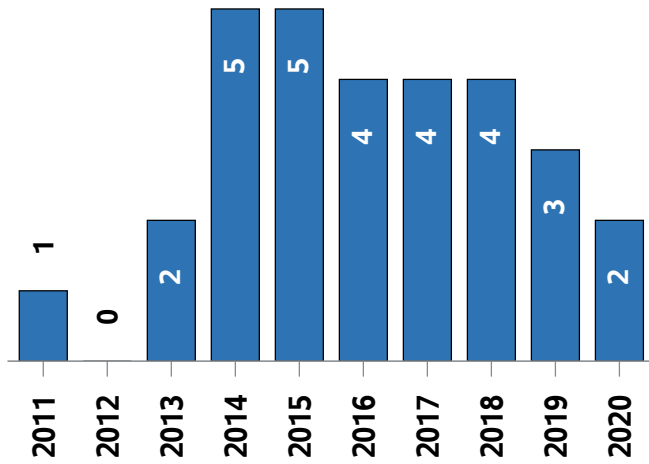
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

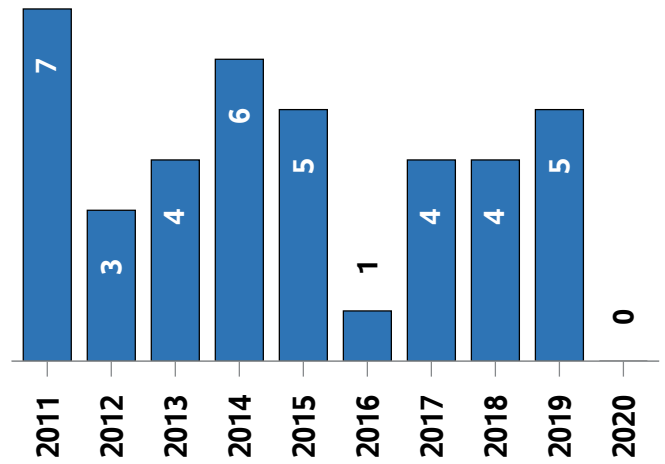
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

7 - Southwest Oxford MLS® Residential Market Activity

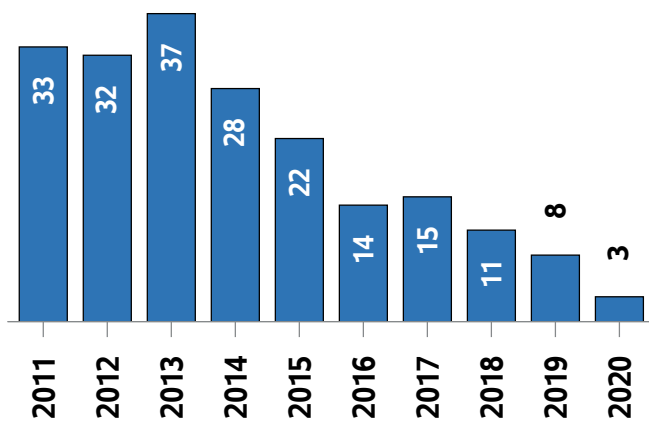
Sales Activity (December only)



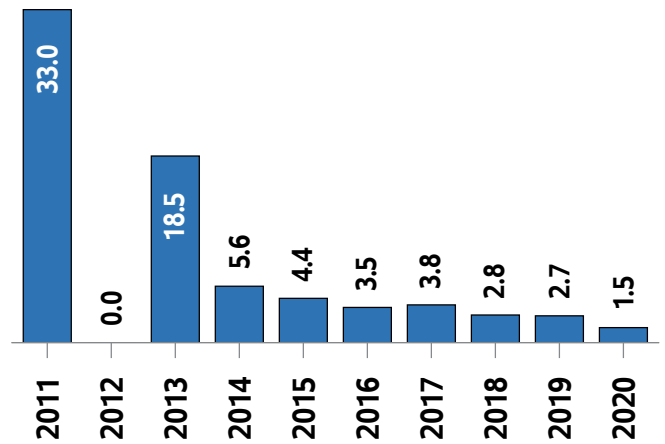
New Listings (December only)



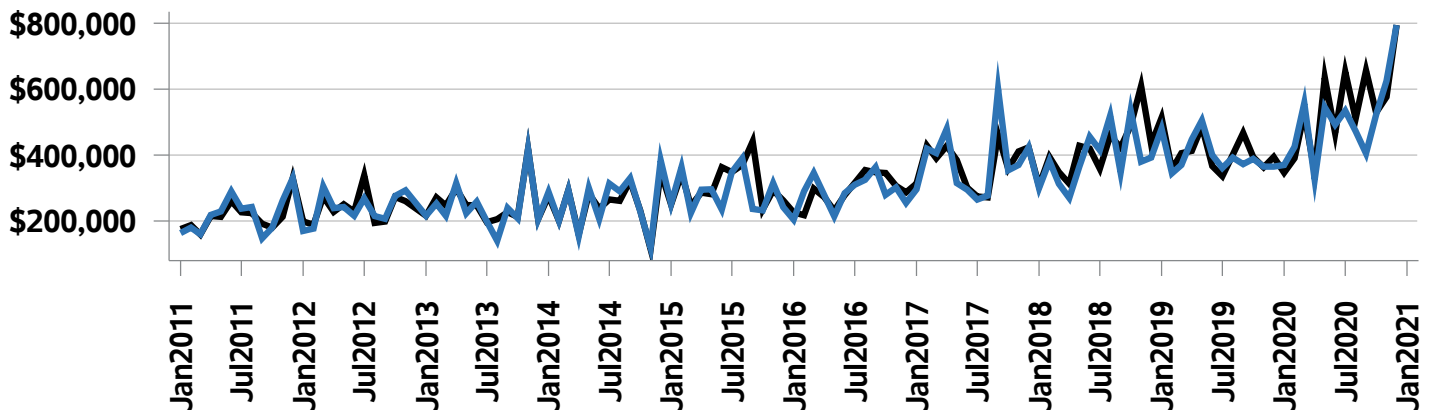
Active Listings (December only)



Months of Inventory (December only)

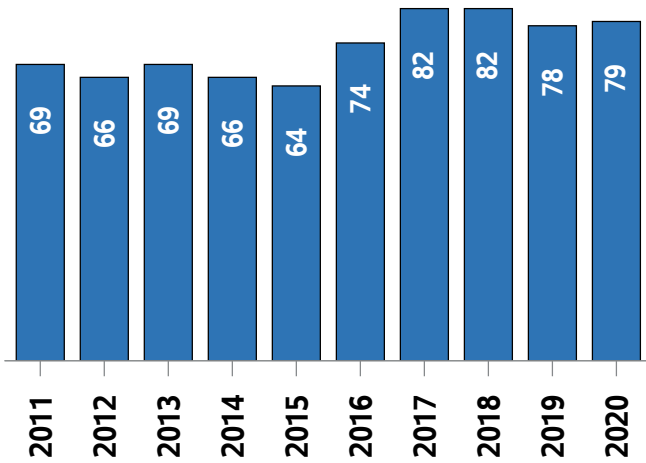


Average Price and Median Price

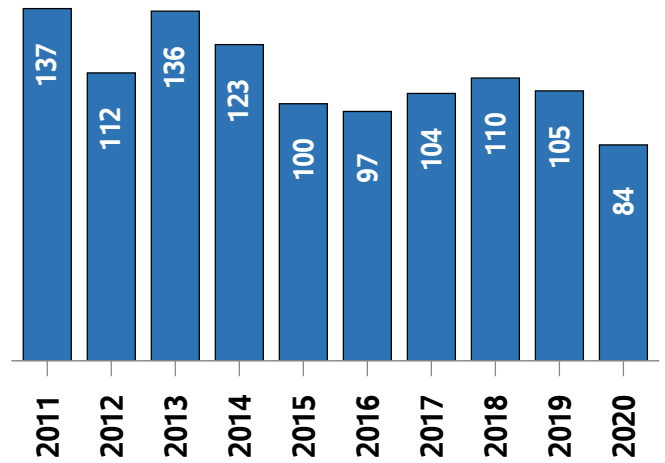


7 - Southwest Oxford MLS® Residential Market Activity

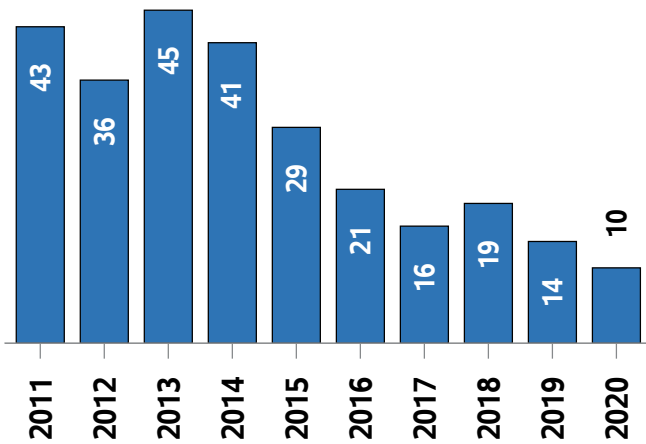
Sales Activity (December Year-to-date)



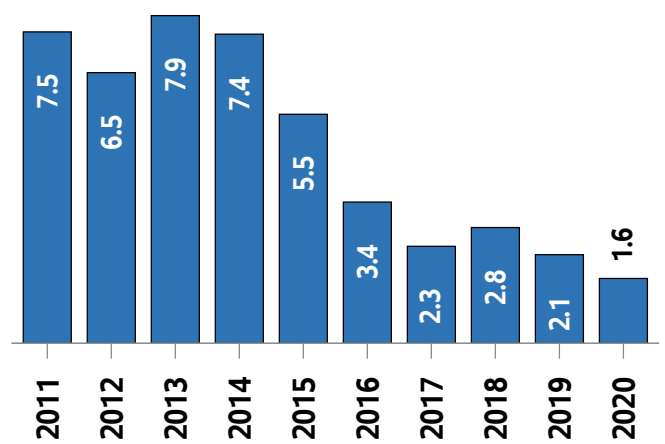
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

7 - Southwest Oxford MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	2	-33.3	-50.0	-50.0	-60.0	0.0	-60.0
Dollar Volume	\$1,589,000	34.3	-8.2	-6.2	21.0	285.7	96.1
New Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Active Listings	3	-62.5	-72.7	-80.0	-86.4	-91.9	-92.1
Sales to New Listings Ratio ¹	0.0	60.0	100.0	100.0	100.0	50.0	62.5
Months of Inventory ²	1.5	2.7	2.8	3.8	4.4	18.5	7.6
Average Price	\$794,500	101.5	83.6	87.7	202.6	285.7	390.1
Median Price	\$794,500	117.7	102.4	87.7	228.3	285.7	380.1
Sales to List Price Ratio	109.0	99.1	96.8	96.1	98.3	95.9	94.9
Median Days on Market	12.0	23.0	56.0	49.5	21.0	71.5	135.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	79	1.3	-3.7	-3.7	23.4	14.5	-4.8
Dollar Volume	\$41,006,954	26.1	19.2	37.7	107.2	153.5	146.4
New Listings	84	-20.0	-23.6	-19.2	-16.0	-38.2	-47.2
Active Listings ³	10	-25.9	-46.1	-35.6	-65.1	-77.3	-80.6
Sales to New Listings Ratio ⁴	94.0	74.3	74.5	78.8	64.0	50.7	52.2
Months of Inventory ⁵	1.6	2.1	2.8	2.3	5.5	7.9	7.6
Average Price	\$519,075	24.5	23.8	42.9	67.9	121.5	158.9
Median Price	\$474,900	18.7	25.0	34.4	73.5	103.8	137.5
Sales to List Price Ratio	101.4	101.1	97.9	100.1	96.7	96.1	94.7
Median Days on Market	20.0	23.5	22.0	18.0	64.5	59.0	63.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

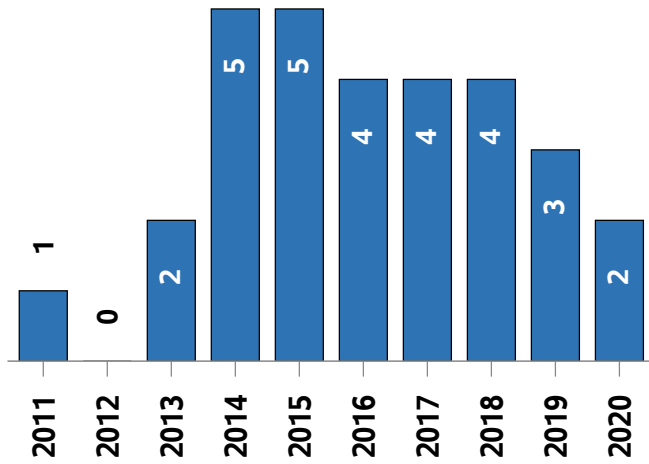
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

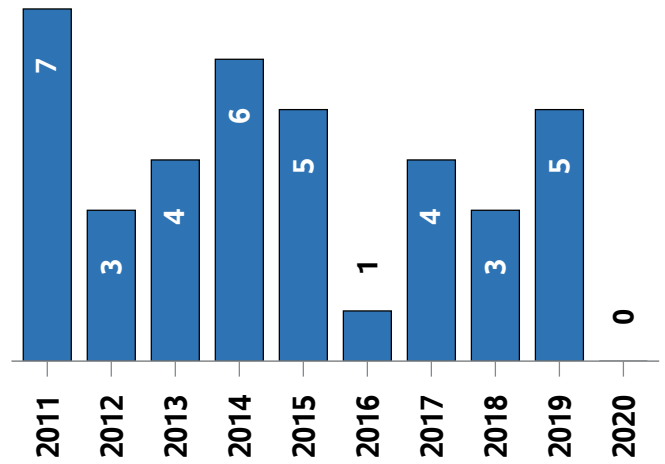
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

7 - Southwest Oxford MLS® Single Detached Market Activity

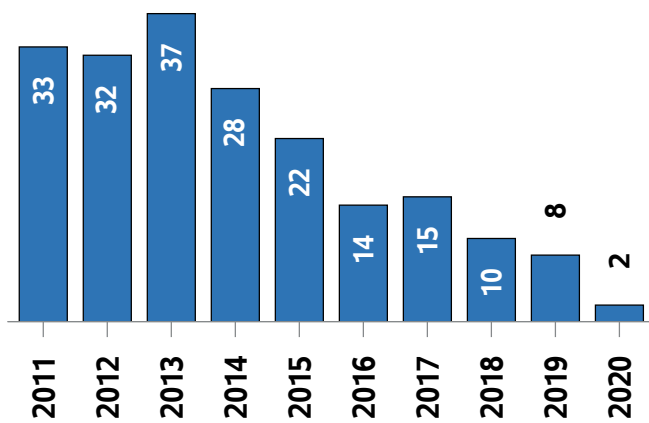
Sales Activity (December only)



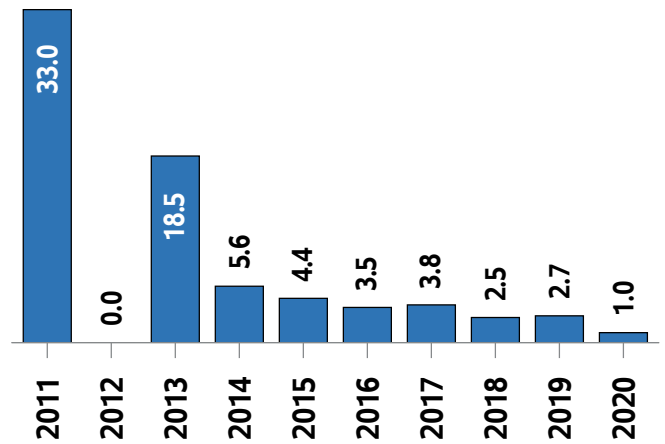
New Listings (December only)



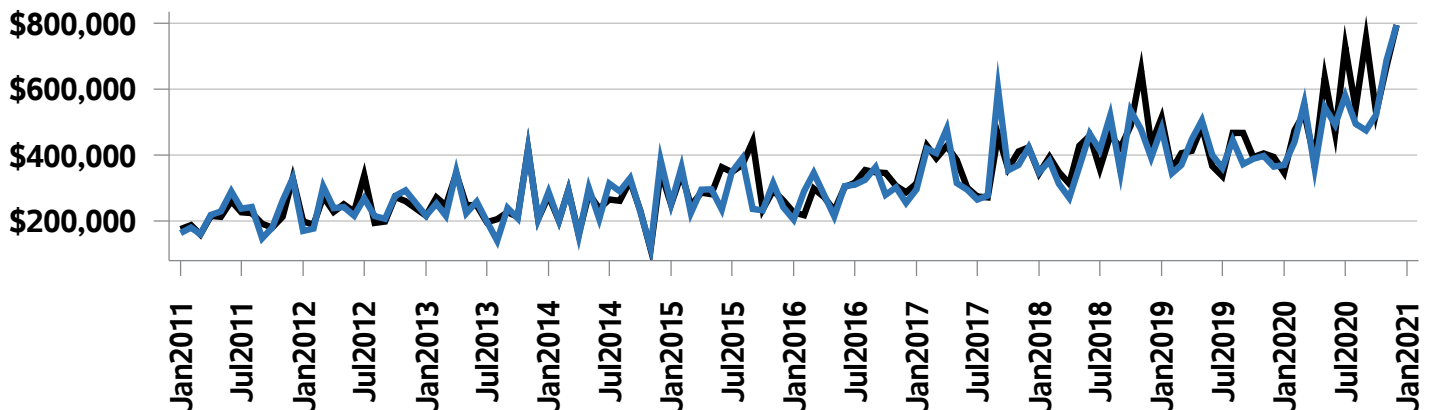
Active Listings (December only)



Months of Inventory (December only)

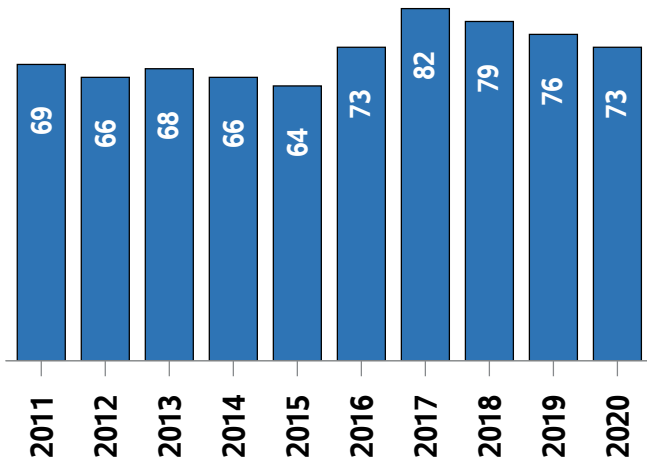


Average Price and Median Price

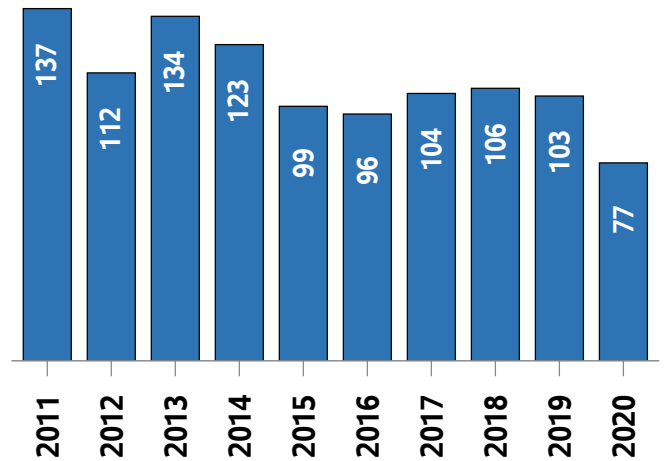


7 - Southwest Oxford MLS® Single Detached Market Activity

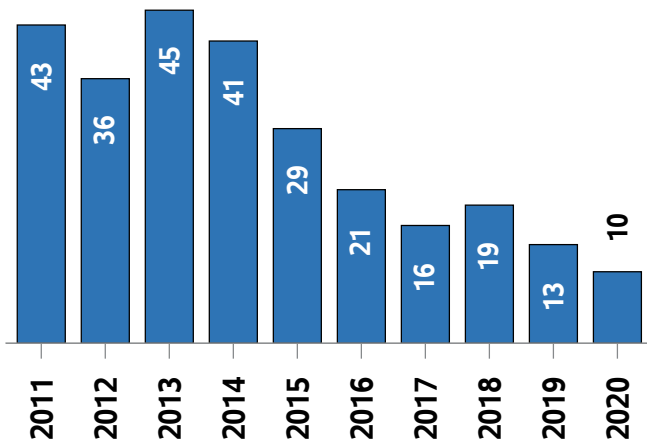
Sales Activity (December Year-to-date)



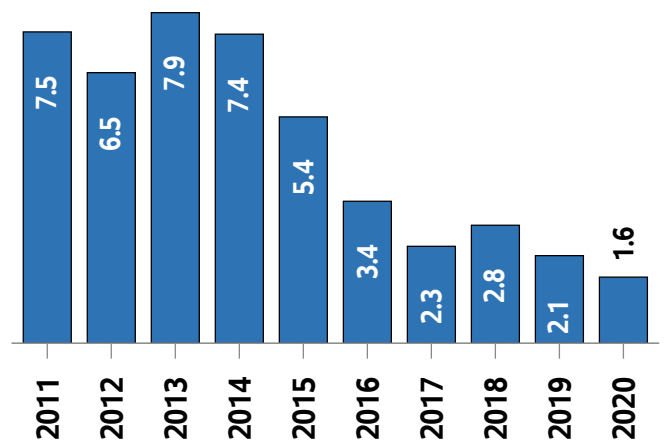
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

7 - Southwest Oxford MLS® Single Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	2	-33.3	-50.0	-50.0	-60.0	0.0	-60.0
Dollar Volume	\$1,589,000	34.3	-8.2	-6.2	21.0	285.7	96.1
New Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Active Listings	2	-75.0	-80.0	-86.7	-90.9	-94.6	-94.7
Sales to New Listings Ratio ¹	0.0	60.0	133.3	100.0	100.0	50.0	62.5
Months of Inventory ²	1.0	2.7	2.5	3.8	4.4	18.5	7.6
Average Price	\$794,500	101.5	83.6	87.7	202.6	285.7	390.1
Median Price	\$794,500	117.7	102.4	87.7	228.3	285.7	380.1
Sales to List Price Ratio	109.0	99.1	96.8	96.1	98.3	95.9	94.9
Median Days on Market	12.0	23.0	56.0	49.5	21.0	71.5	135.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	73	-3.9	-7.6	-11.0	14.1	7.4	-12.0
Dollar Volume	\$40,053,954	23.8	18.4	34.5	102.4	149.5	140.7
New Listings	77	-25.2	-27.4	-26.0	-22.2	-42.5	-51.3
Active Listings ³	10	-27.5	-48.2	-39.3	-66.7	-78.5	-81.5
Sales to New Listings Ratio ⁴	94.8	73.8	74.5	78.8	64.6	50.7	52.5
Months of Inventory ⁵	1.6	2.1	2.8	2.3	5.4	7.9	7.6
Average Price	\$548,684	28.9	28.2	51.1	77.4	132.4	173.6
Median Price	\$492,500	22.4	28.8	39.4	79.9	110.5	146.3
Sales to List Price Ratio	101.2	101.1	97.9	100.1	96.7	96.2	94.7
Median Days on Market	20.0	24.0	22.0	18.0	64.5	60.5	63.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

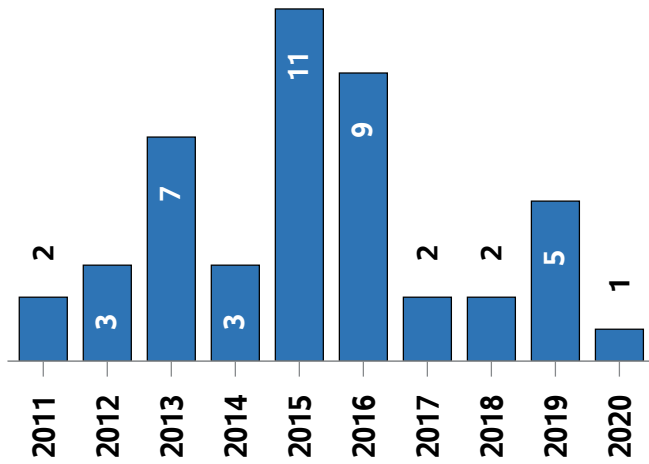
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

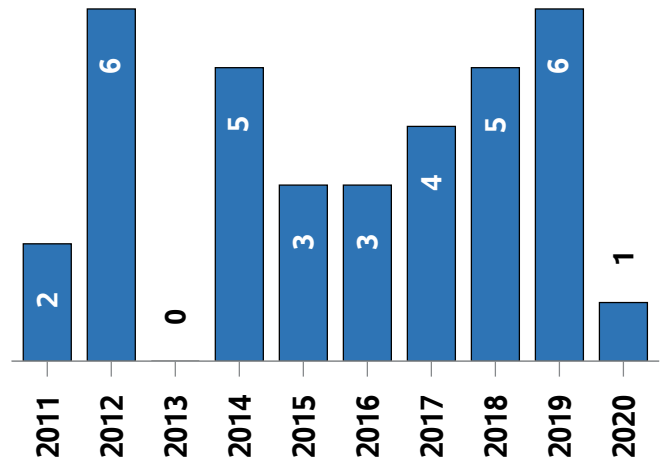
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

8 - Zorra MLS® Residential Market Activity

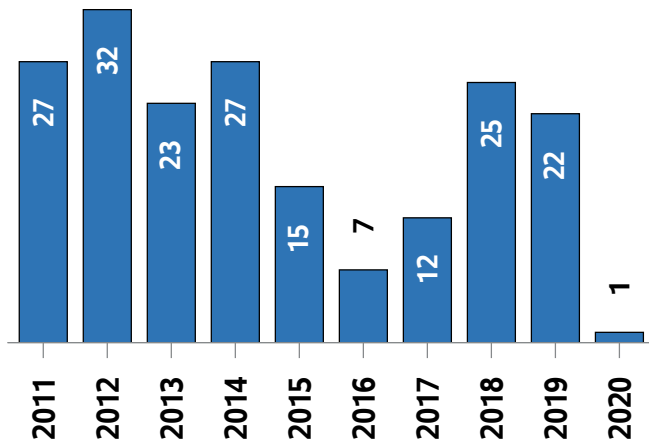
Sales Activity (December only)



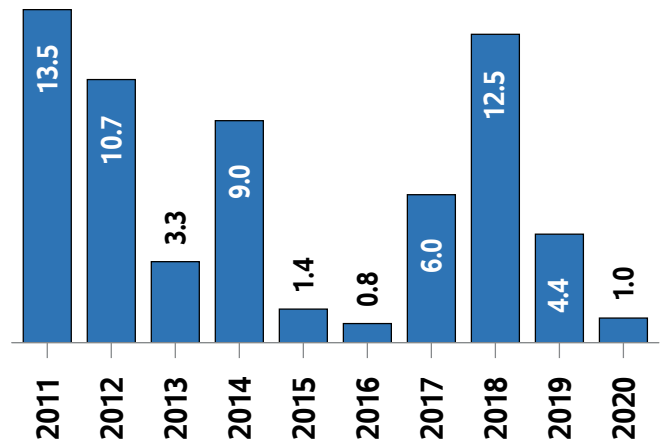
New Listings (December only)



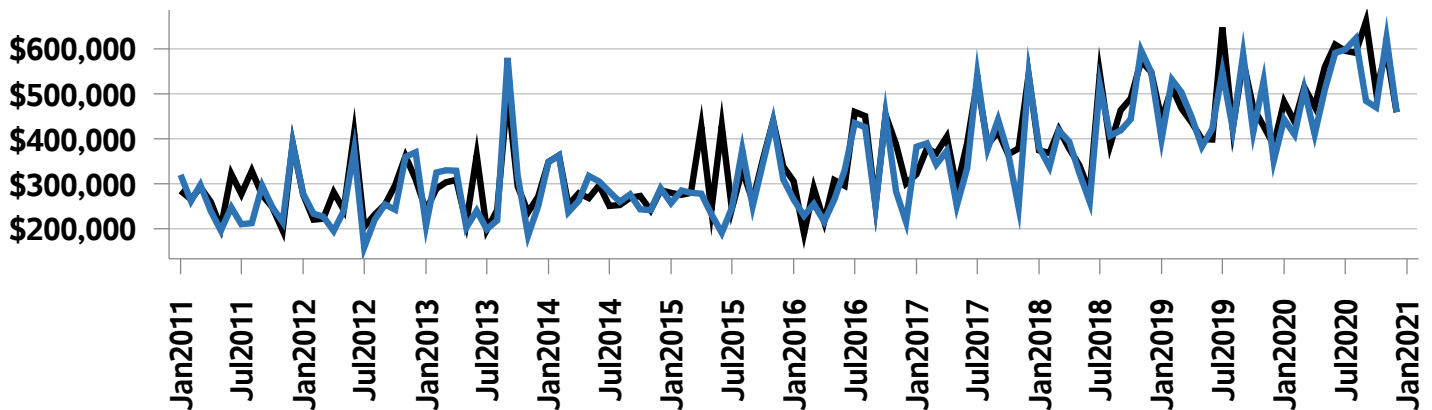
Active Listings (December only)



Months of Inventory (December only)



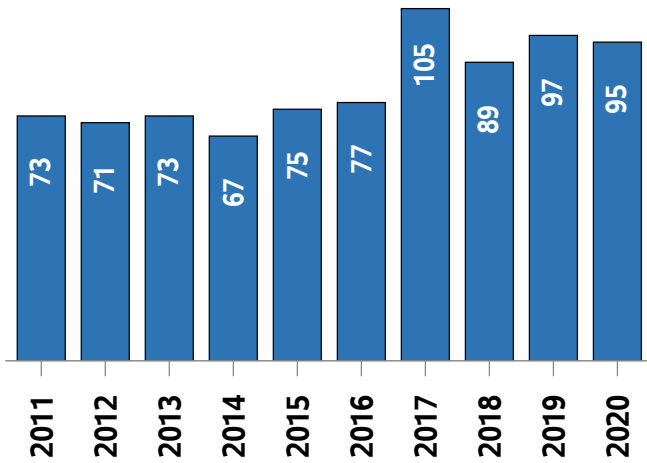
Average Price and Median Price



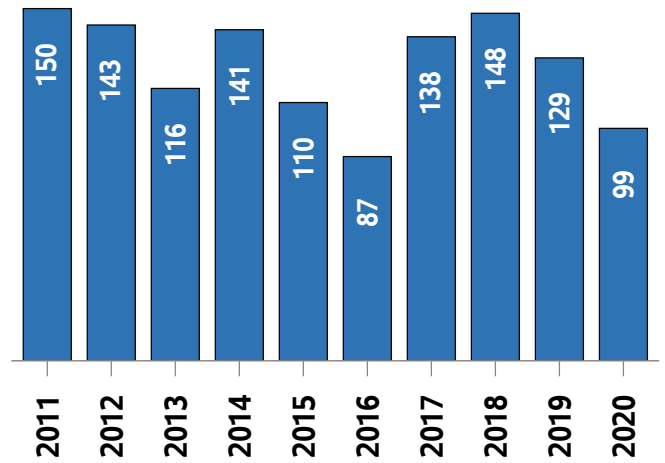
8 - Zorra

MLS® Residential Market Activity

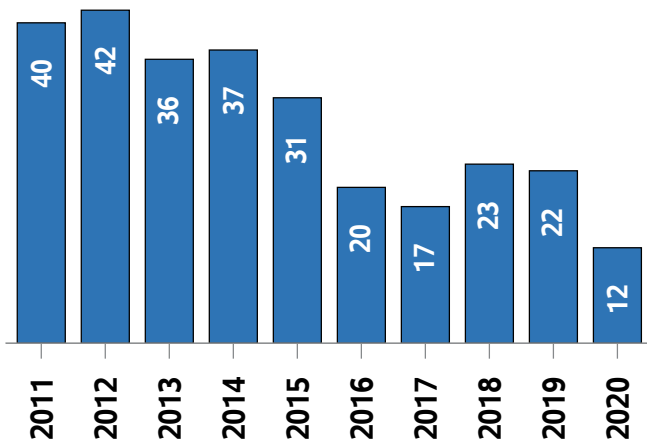
Sales Activity (December Year-to-date)



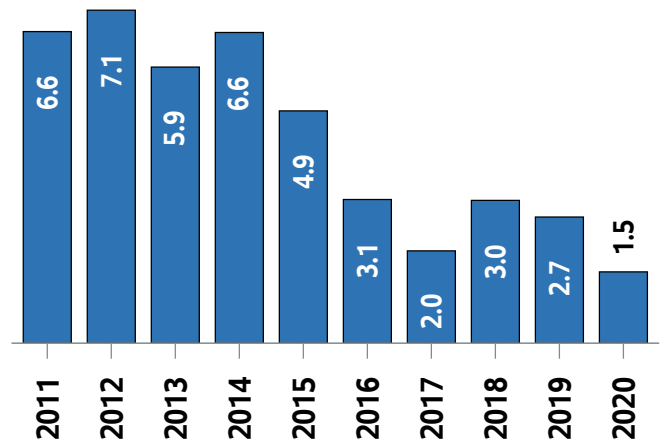
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

8 - Zorra

MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	1	-80.0	-50.0	-50.0	-90.9	-85.7	-80.0
Dollar Volume	\$459,166	-76.2	-58.1	-57.6	-87.7	-75.8	-59.1
New Listings	1	-83.3	-80.0	-75.0	-66.7	—	-80.0
Active Listings	1	-95.5	-96.0	-91.7	-93.3	-95.7	-96.4
Sales to New Listings Ratio ¹	100.0	83.3	40.0	50.0	366.7	—	100.0
Months of Inventory ²	1.0	4.4	12.5	6.0	1.4	3.3	5.6
Average Price	\$459,166	18.9	-16.3	-15.3	35.6	69.3	104.7
Median Price	\$459,166	30.8	-16.3	-15.3	48.1	83.7	135.5
Sales to List Price Ratio	99.3	100.7	101.2	105.3	97.9	95.8	93.6
Median Days on Market	16.0	15.0	147.5	49.0	24.0	63.0	45.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	95	-2.1	6.7	-9.5	26.7	30.1	4.4
Dollar Volume	\$52,072,136	13.9	39.4	27.3	110.8	157.6	116.7
New Listings	99	-23.3	-33.1	-28.3	-10.0	-14.7	-30.8
Active Listings ³	12	-44.6	-46.7	-30.1	-61.1	-66.4	-75.0
Sales to New Listings Ratio ⁴	96.0	75.2	60.1	76.1	68.2	62.9	63.6
Months of Inventory ⁵	1.5	2.7	3.0	2.0	4.9	5.9	6.3
Average Price	\$548,128	16.3	30.6	40.7	66.4	98.0	107.5
Median Price	\$534,000	24.2	33.5	42.4	90.7	137.3	127.7
Sales to List Price Ratio	102.3	100.0	101.7	101.9	96.3	97.1	96.9
Median Days on Market	21.0	31.0	17.0	15.0	54.0	55.0	59.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

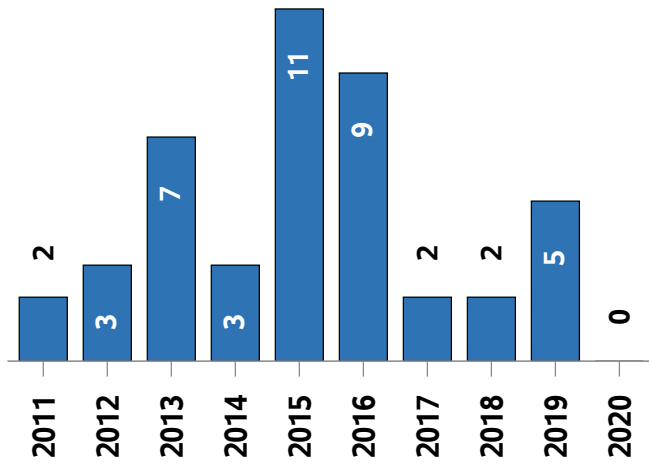
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

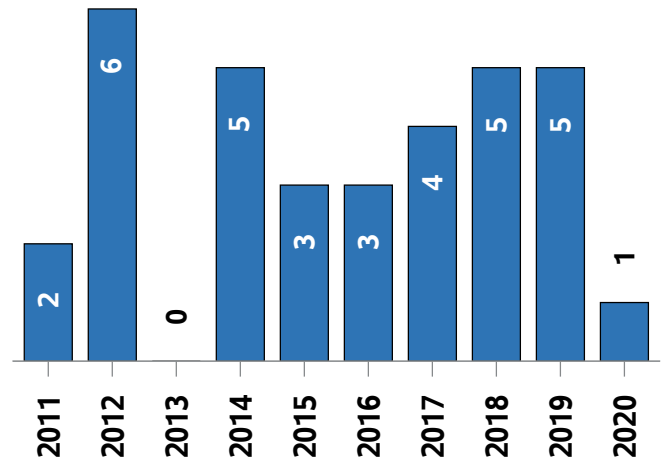
8 - Zorra

MLS® Single Detached Market Activity

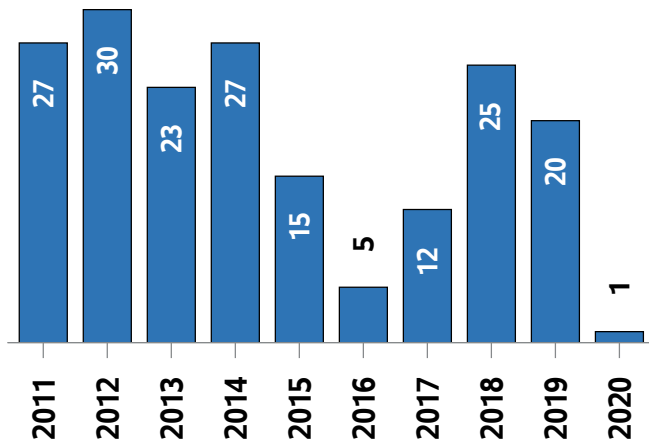
Sales Activity (December only)



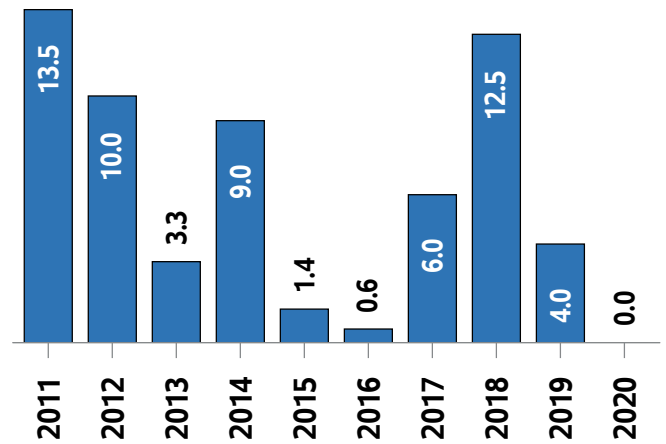
New Listings (December only)



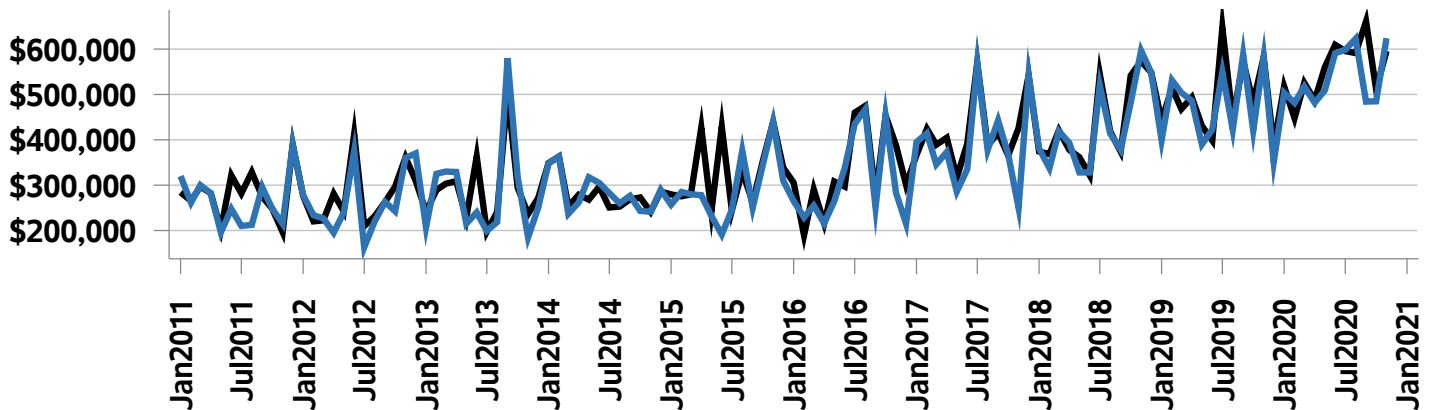
Active Listings (December only)



Months of Inventory (December only)



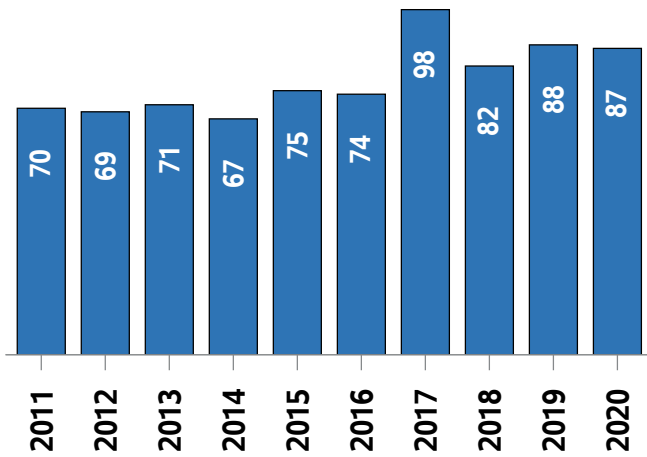
Average Price and Median Price



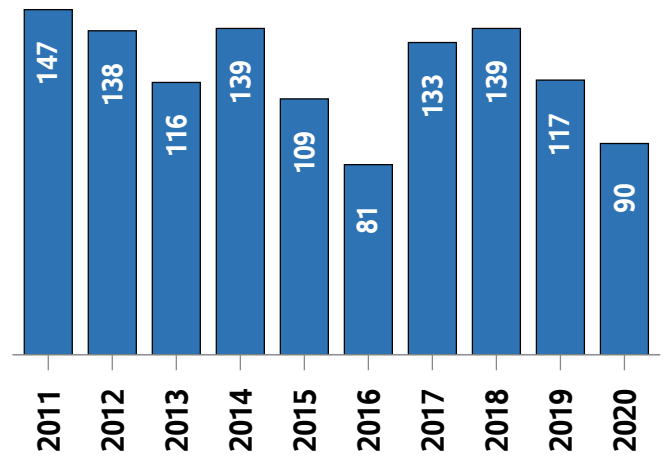
8 - Zorra

MLS® Single Detached Market Activity

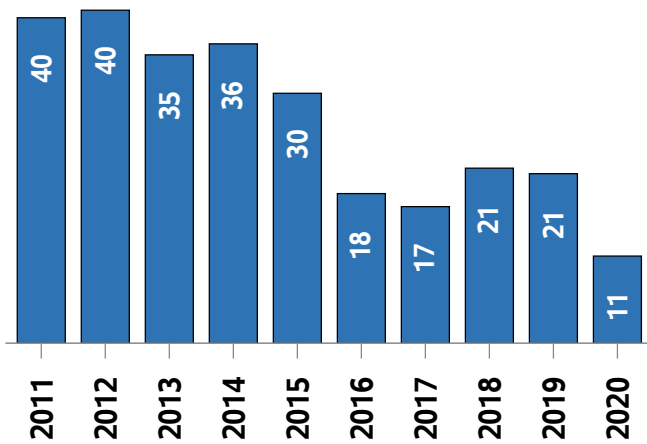
Sales Activity (December Year-to-date)



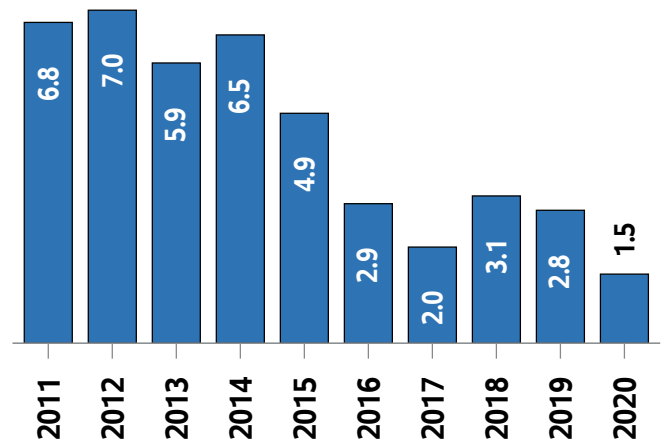
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

8 - Zorra

MLS® Single Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
New Listings	1	-80.0	-80.0	-75.0	-66.7	—	-80.0
Active Listings	1	-95.0	-96.0	-91.7	-93.3	-95.7	-96.4
Sales to New Listings Ratio ¹	0.0	100.0	40.0	50.0	366.7	—	100.0
Months of Inventory ²	0.0	4.0	12.5	6.0	1.4	3.3	5.6
Average Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Median Price	\$0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to List Price Ratio	0.0	100.7	101.2	105.3	97.9	95.8	93.6
Median Days on Market	0.0	15.0	147.5	49.0	24.0	63.0	45.0
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	87	-1.1	6.1	-11.2	16.0	22.5	-4.4
Dollar Volume	\$48,856,174	13.3	38.5	22.4	97.8	144.7	103.3
New Listings	90	-23.1	-35.3	-32.3	-17.4	-22.4	-36.6
Active Listings ³	11	-48.6	-50.2	-36.2	-65.1	-69.8	-77.7
Sales to New Listings Ratio ⁴	96.7	75.2	59.0	73.7	68.8	61.2	64.1
Months of Inventory ⁵	1.5	2.8	3.1	2.0	4.9	5.9	6.3
Average Price	\$561,565	14.6	30.6	37.9	70.5	99.7	112.6
Median Price	\$560,000	19.6	38.7	46.0	100.0	138.4	138.8
Sales to List Price Ratio	102.5	99.9	102.4	102.2	96.3	97.1	96.9
Median Days on Market	21.0	31.0	16.0	14.5	54.0	54.0	59.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

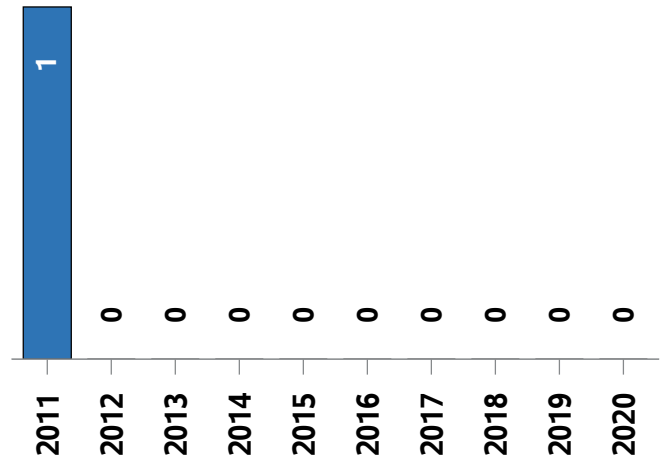
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

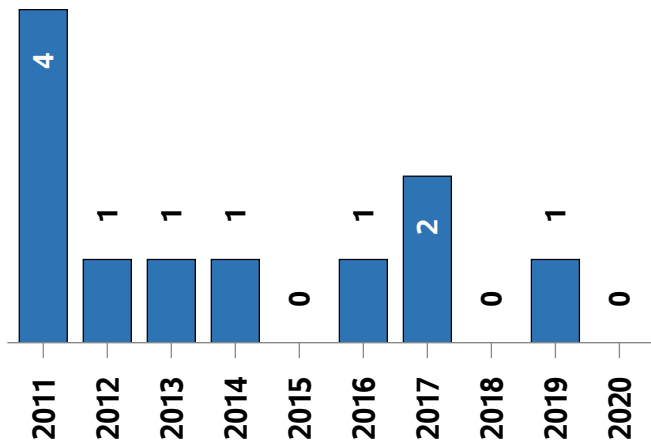
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

999 - Out of Area MLS® Residential Market Activity

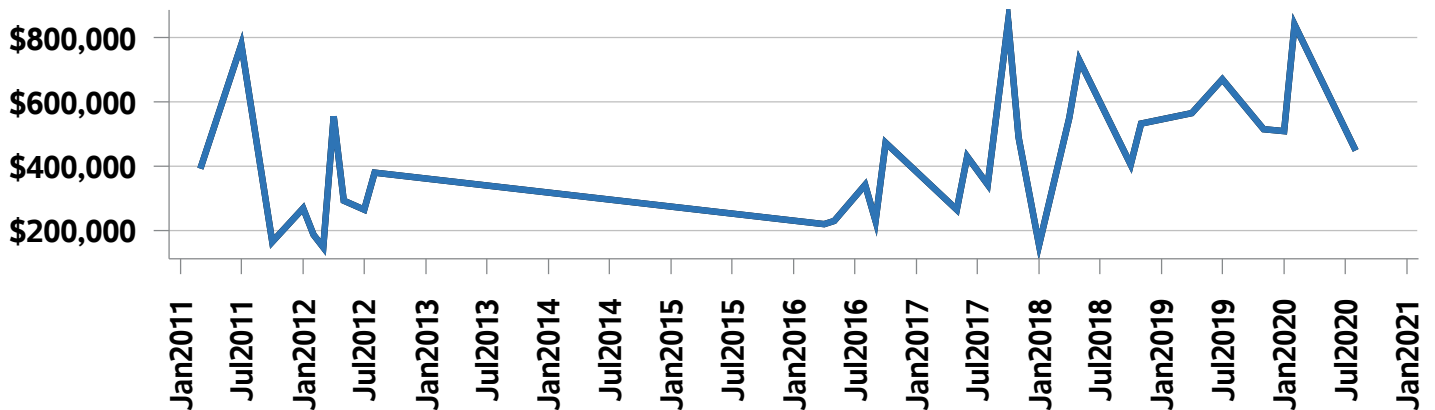
New Listings (December only)



Active Listings (December only)

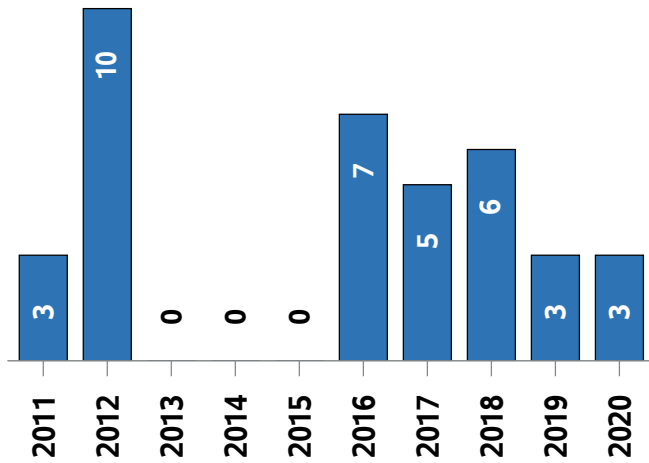


Average Price and Median Price

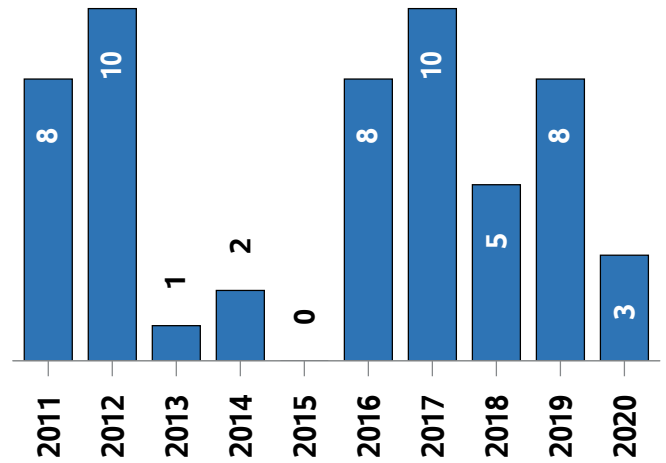


999 - Out of Area MLS® Residential Market Activity

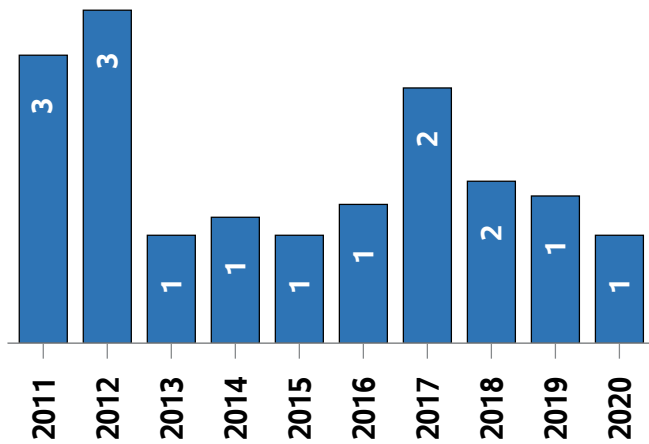
Sales Activity (December Year-to-date)



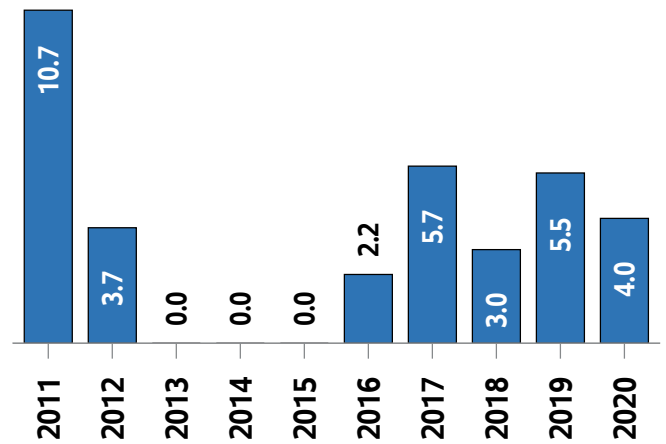
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

999 - Out of Area MLS® Residential Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	0	—	—	—	—	—	—
Dollar Volume	\$0	—	—	—	—	—	—
New Listings	0	—	—	—	—	—	—
Active Listings	0	-100.0	—	-100.0	—	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0	—	—	—	—	—	—
Months of Inventory ²	0.0	—	—	—	—	—	—
Average Price	\$0	—	—	—	—	—	—
Median Price	\$0	—	—	—	—	—	—
Sales to List Price Ratio	0.0	—	—	—	—	—	—
Median Days on Market	0.0	—	—	—	—	—	—
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	3	0.0	-50.0	-40.0	—	—	-25.0
Dollar Volume	\$1,798,000	2.7	-38.1	-24.4	—	—	140.7
New Listings	3	-62.5	-40.0	-70.0	—	200.0	-88.0
Active Listings ³	1	-26.7	-33.3	-57.7	0.0	0.0	-87.6
Sales to New Listings Ratio ⁴	100.0	37.5	120.0	50.0	—	—	16.0
Months of Inventory ⁵	4.0	5.5	3.0	5.7	—	—	24.3
Average Price	\$599,333	2.7	23.8	26.0	—	—	221.0
Median Price	\$509,000	-9.9	-3.0	18.4	—	—	193.9
Sales to List Price Ratio	99.2	98.1	95.8	95.8	—	—	94.4
Median Days on Market	24.0	21.0	44.0	20.0	—	—	17.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

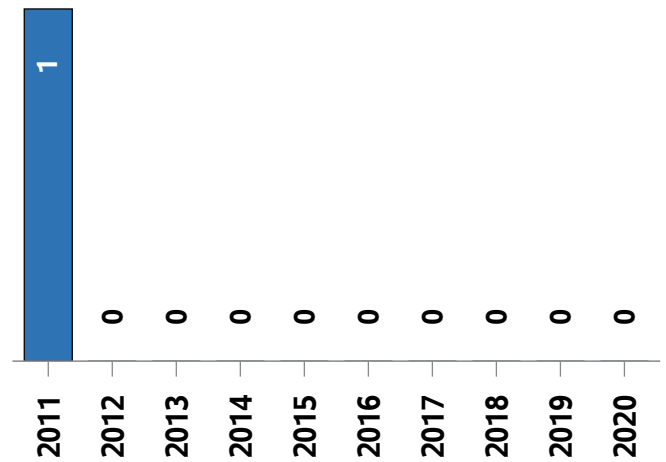
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

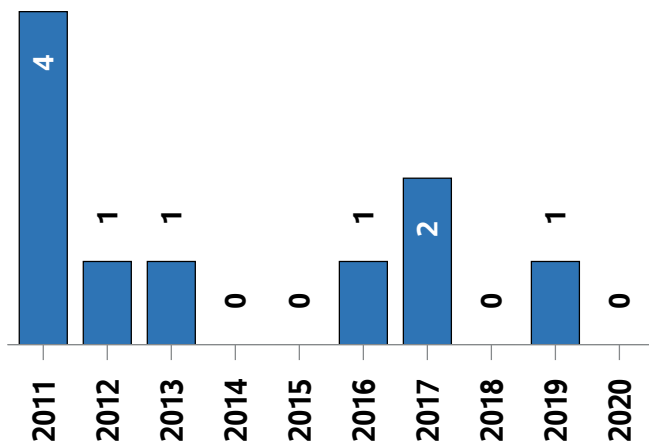
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

999 - Out of Area MLS® Single Detached Market Activity

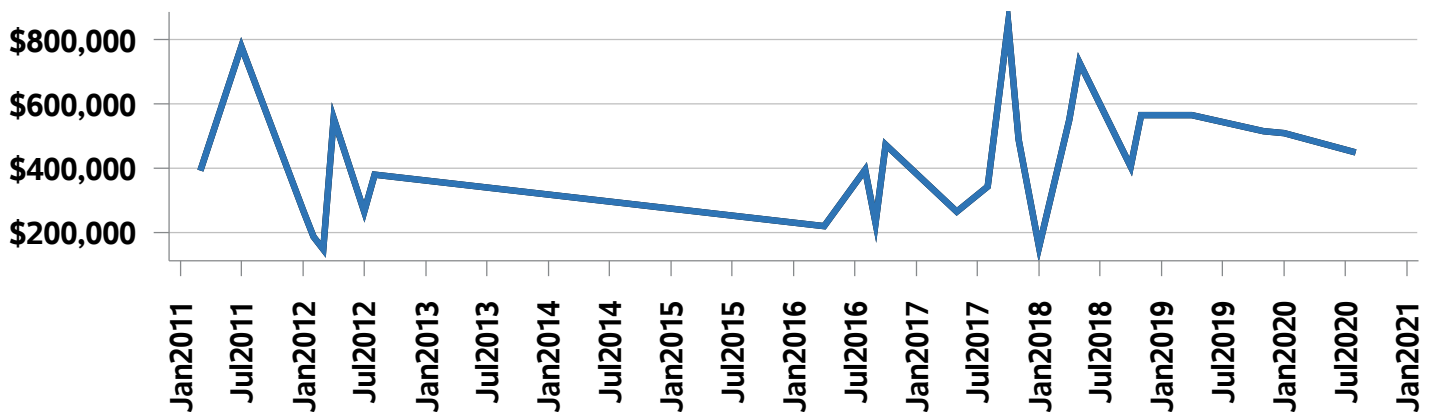
New Listings (December only)



Active Listings (December only)

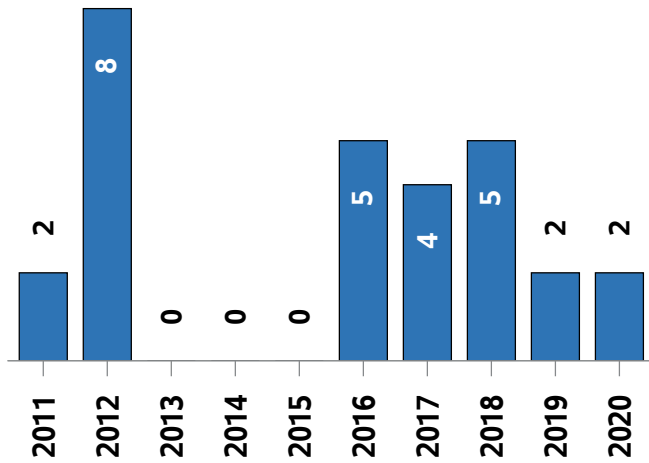


Average Price and Median Price

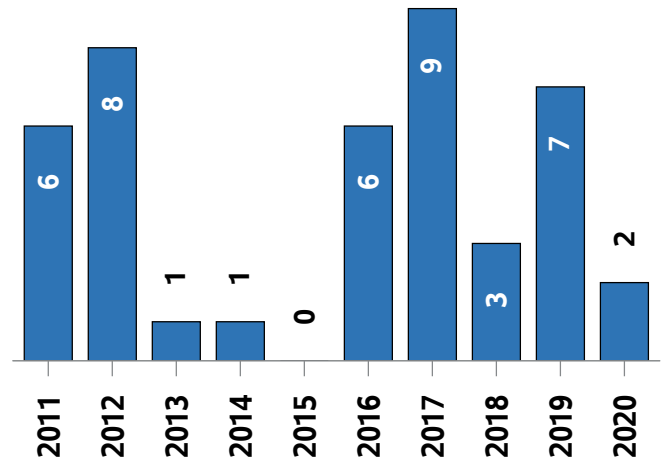


999 - Out of Area MLS® Single Detached Market Activity

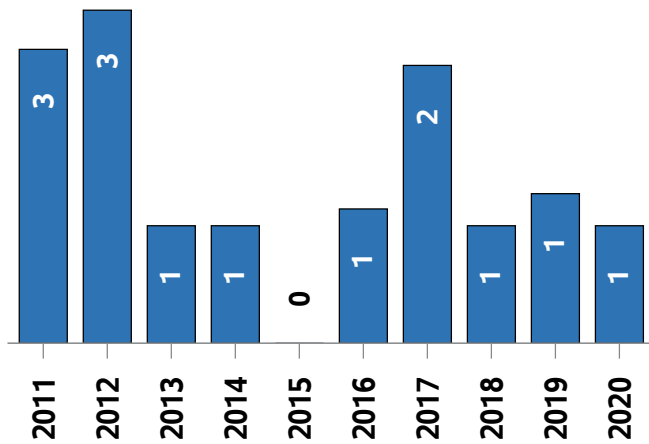
Sales Activity (December Year-to-date)



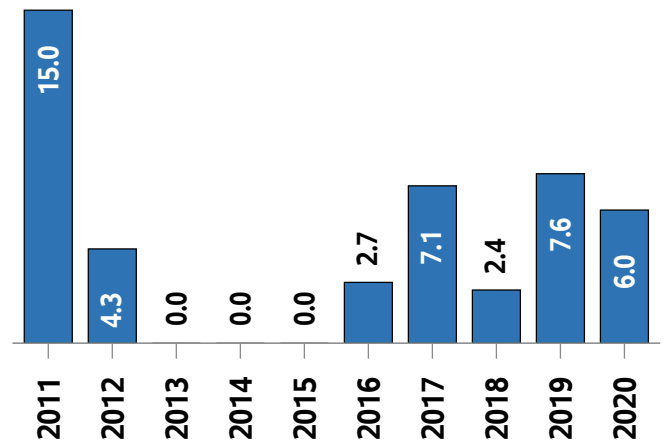
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

999 - Out of Area MLS® Single Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	0	—	—	—	—	—	—
Dollar Volume	\$0	—	—	—	—	—	—
New Listings	0	—	—	—	—	—	—
Active Listings	0	-100.0	—	-100.0	—	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0	—	—	—	—	—	—
Months of Inventory ²	0.0	—	—	—	—	—	—
Average Price	\$0	—	—	—	—	—	—
Median Price	\$0	—	—	—	—	—	—
Sales to List Price Ratio	0.0	—	—	—	—	—	—
Median Days on Market	0.0	—	—	—	—	—	—
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	2	0.0	-60.0	-50.0	—	—	-50.0
Dollar Volume	\$958,000	-11.3	-60.1	-50.8	—	—	28.3
New Listings	2	-71.4	-33.3	-77.8	—	100.0	-90.5
Active Listings ³	1	-21.4	0.0	-57.7	—	0.0	-85.9
Sales to New Listings Ratio ⁴	100.0	28.6	166.7	44.4	—	—	19.0
Months of Inventory ⁵	6.0	7.6	2.4	7.1	—	—	21.3
Average Price	\$479,000	-11.3	-0.4	-1.6	—	—	156.5
Median Price	\$479,000	-11.3	-12.9	15.0	—	—	176.6
Sales to List Price Ratio	99.3	97.8	97.0	96.4	—	—	94.4
Median Days on Market	83.5	44.5	39.0	26.5	—	—	17.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

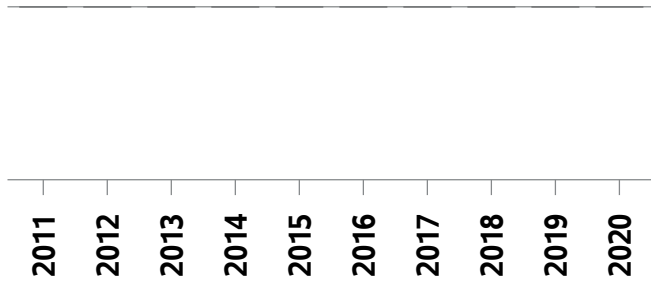
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

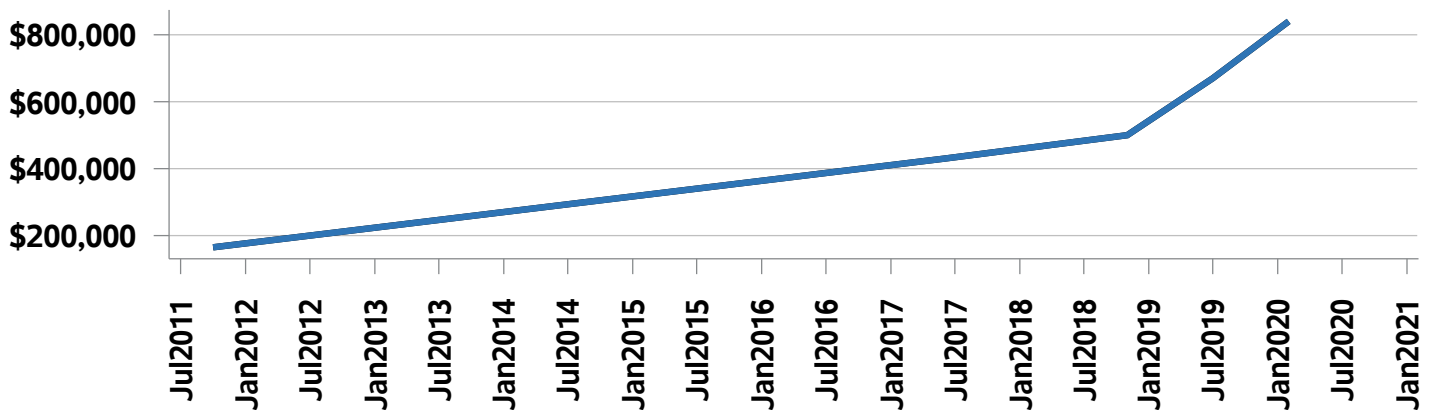
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

999 - Out of Area MLS® Semi-Detached Market Activity

Active Listings (December only)

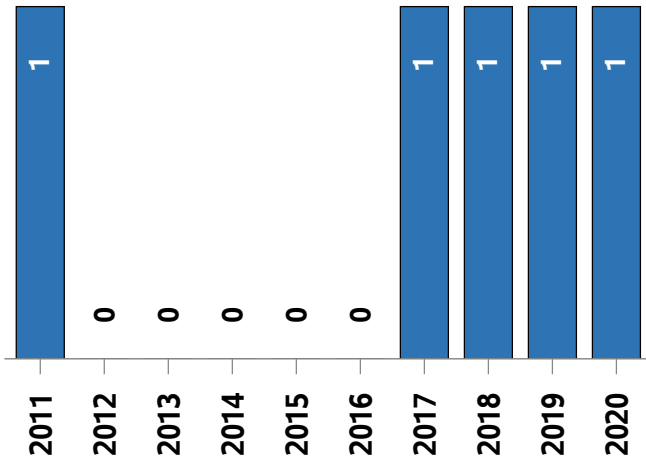


Average Price and Median Price

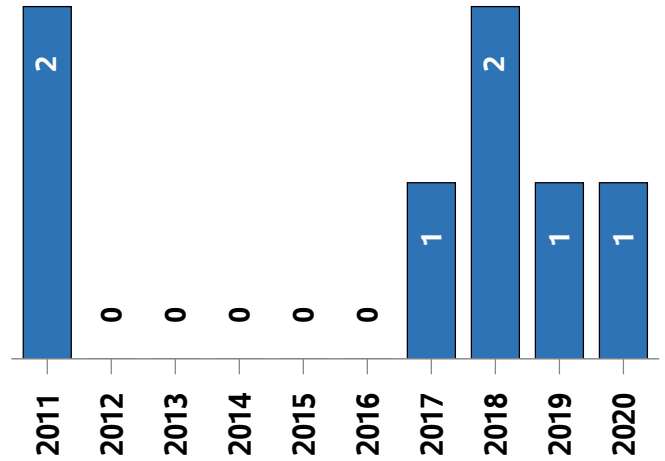


999 - Out of Area MLS® Semi-Detached Market Activity

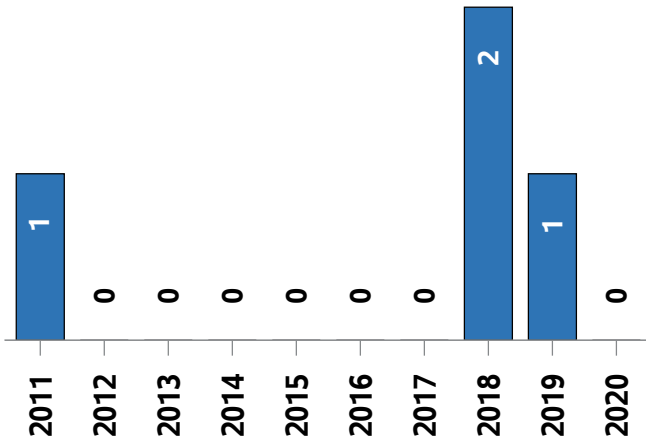
Sales Activity (December Year-to-date)



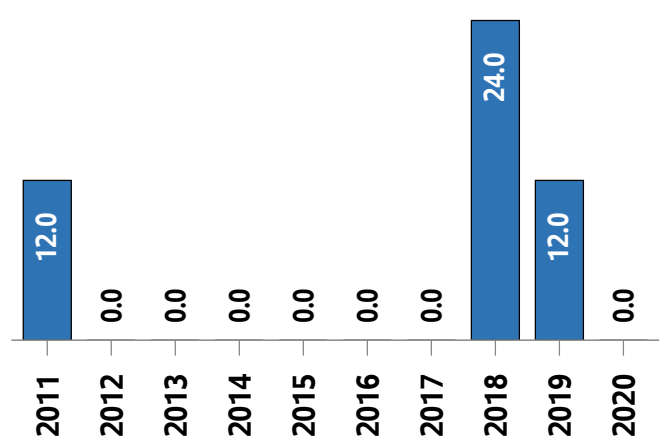
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

999 - Out of Area MLS® Semi-Detached Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	0	—	—	—	—	—	—
Dollar Volume	\$0	—	—	—	—	—	—
New Listings	0	—	—	—	—	—	—
Active Listings	0	—	—	—	—	—	—
Sales to New Listings Ratio ¹	0.0	—	—	—	—	—	—
Months of Inventory ²	0.0	—	—	—	—	—	—
Average Price	\$0	—	—	—	—	—	—
Median Price	\$0	—	—	—	—	—	—
Sales to List Price Ratio	0.0	—	—	—	—	—	—
Median Days on Market	0.0	—	—	—	—	—	—
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	1	0.0	0.0	0.0	—	—	—
Dollar Volume	\$840,000	25.4	68.0	95.3	—	—	—
New Listings	1	0.0	-50.0	0.0	—	—	-66.7
Active Listings ³	0	-100.0	-100.0	—	—	—	-100.0
Sales to New Listings Ratio ⁴	100.0	100.0	50.0	100.0	—	—	—
Months of Inventory ⁵	0.0	12.0	24.0	—	—	—	—
Average Price	\$840,000	25.4	68.0	95.3	—	—	—
Median Price	\$840,000	25.4	68.0	95.3	—	—	—
Sales to List Price Ratio	99.0	98.5	90.1	93.5	—	—	—
Median Days on Market	23.0	18.0	49.0	19.0	—	—	—

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

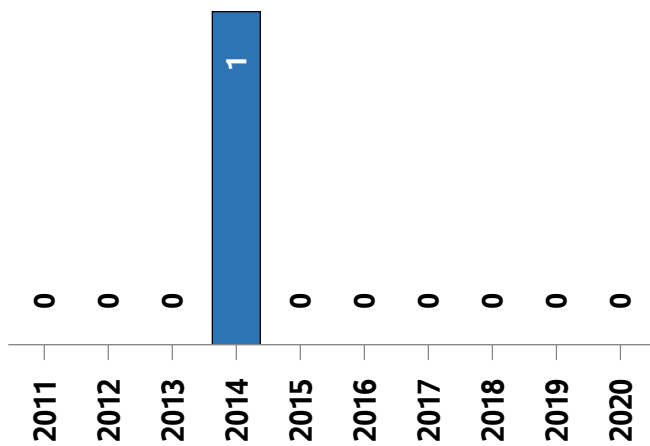
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

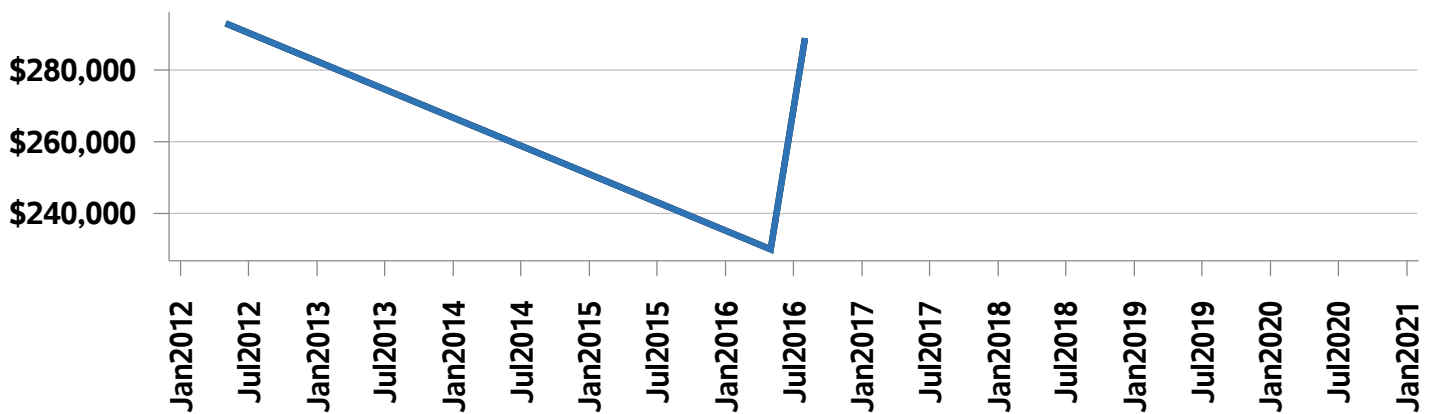
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

999 - Out of Area MLS® Condo Market Activity

Active Listings (December only)

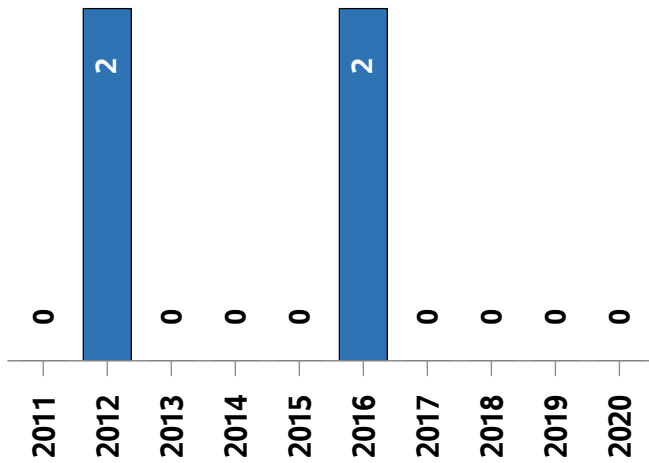


Average Price and Median Price

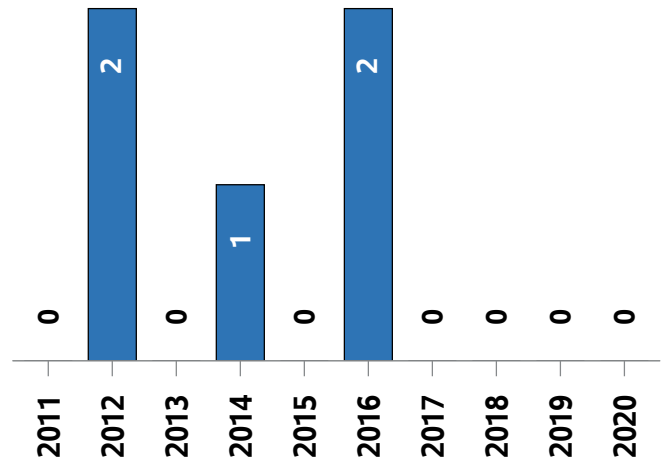


999 - Out of Area MLS® Condo Market Activity

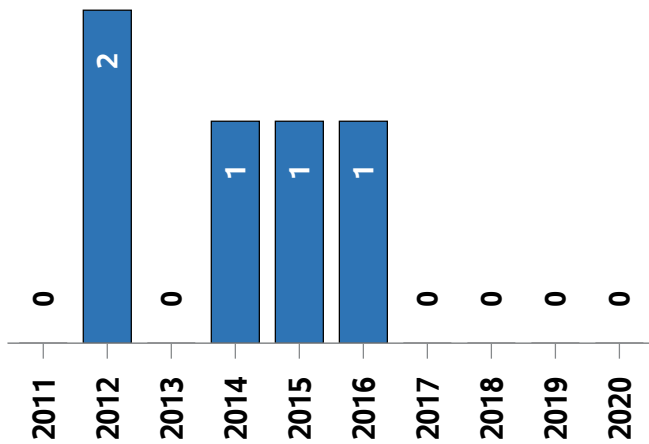
Sales Activity (December Year-to-date)



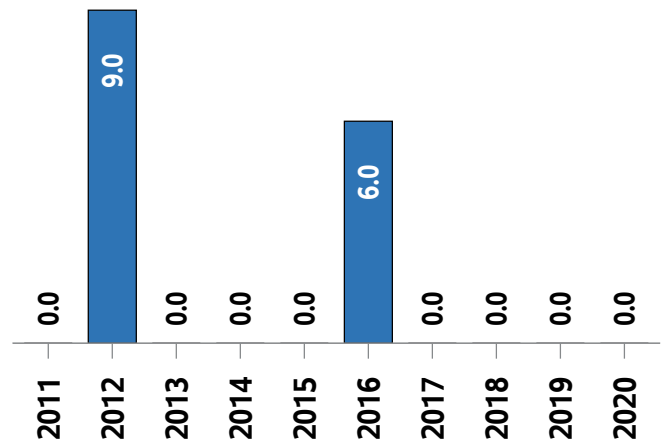
New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)



Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

999 - Out of Area MLS® Condo Market Activity

Actual	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	0	—	—	—	—	—	—
Dollar Volume	\$0	—	—	—	—	—	—
New Listings	0	—	—	—	—	—	—
Active Listings	0	—	—	—	—	—	—
Sales to New Listings Ratio ¹	0.0	—	—	—	—	—	—
Months of Inventory ²	0.0	—	—	—	—	—	—
Average Price	\$0	—	—	—	—	—	—
Median Price	\$0	—	—	—	—	—	—
Sales to List Price Ratio	0.0	—	—	—	—	—	—
Median Days on Market	0.0	—	—	—	—	—	—
Year-to-date	December 2020	Compared to ⁶					
		December 2019	December 2018	December 2017	December 2015	December 2013	December 2010
Sales Activity	0	—	—	—	—	—	—
Dollar Volume	\$0	—	—	—	—	—	—
New Listings	0	—	—	—	—	—	-100.0
Active Listings ³	0	—	—	—	-100.0	—	-100.0
Sales to New Listings Ratio ⁴	0.0	—	—	—	—	—	—
Months of Inventory ⁵	0.0	—	—	—	—	—	—
Average Price	\$0	—	—	—	—	—	—
Median Price	\$0	—	—	—	—	—	—
Sales to List Price Ratio	0.0	—	—	—	—	—	—
Median Days on Market	0.0	—	—	—	—	—	—

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

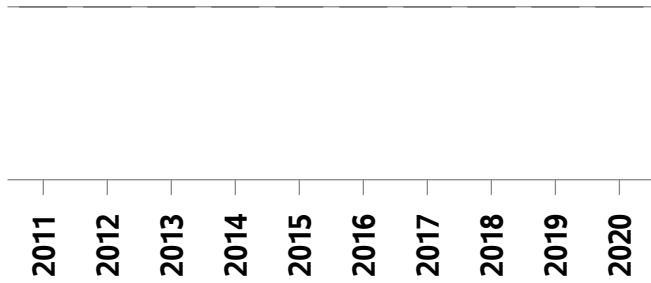
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Historical MLS® Residential Market Activity

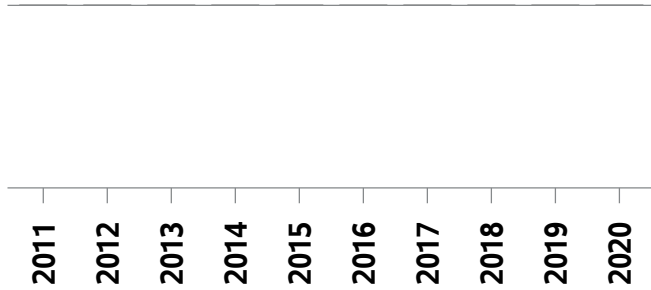
Active Listings (December only)



Historical MLS® Residential Market Activity

Sales Activity (December Year-to-date)

New Listings (December Year-to-date)

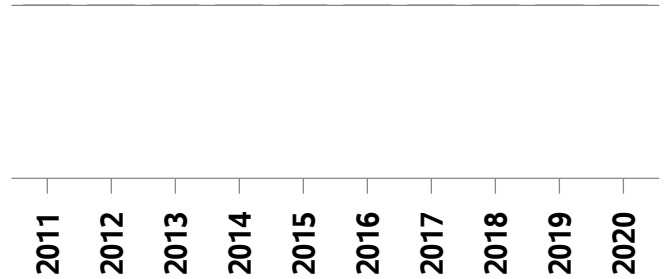
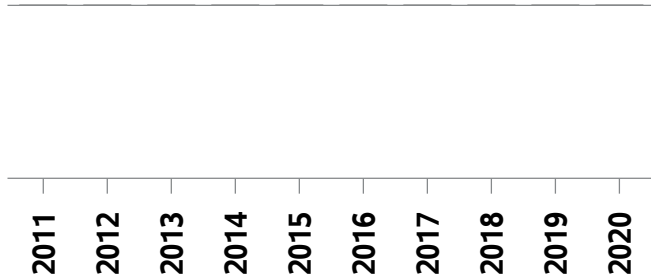


2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Active Listings ¹ (December Year-to-date)

Months of Inventory ² (December Year-to-date)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Historical MLS® Residential Market Activity

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

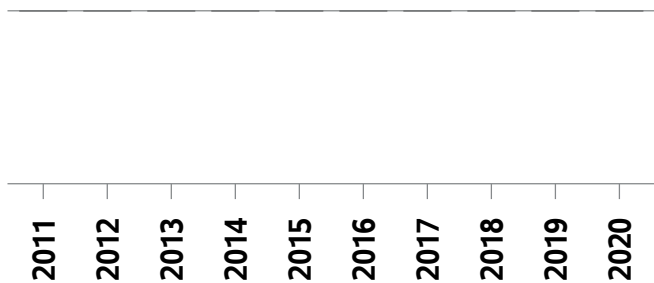
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Historical MLS® Single Detached Market Activity

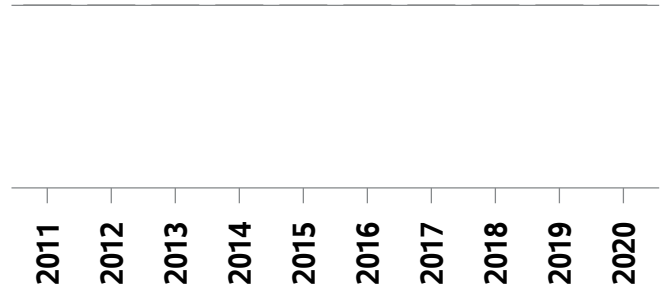
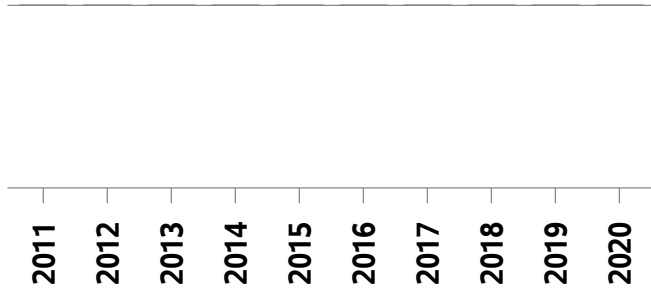
Active Listings (December only)



Historical MLS® Single Detached Market Activity

Sales Activity (December Year-to-date)

New Listings (December Year-to-date)

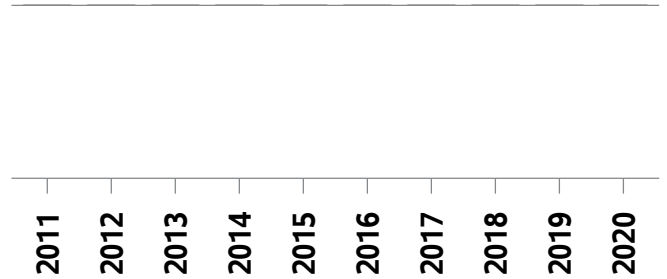
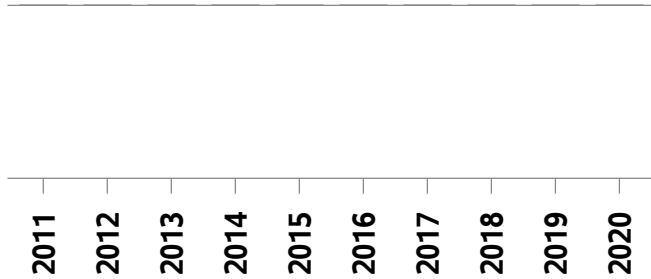


2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

Active Listings ¹ (December Year-to-date)

Months of Inventory ² (December Year-to-date)



2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Historical MLS® Single Detached Market Activity

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

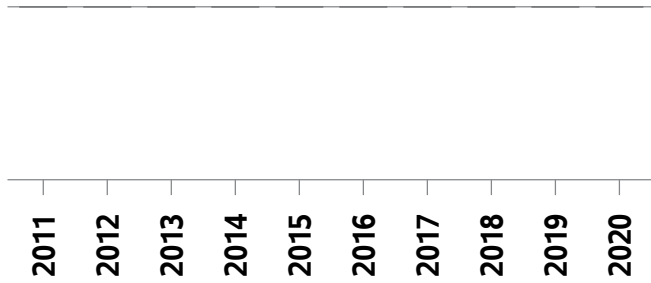
⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

Historical MLS® Semi-Detached Market Activity

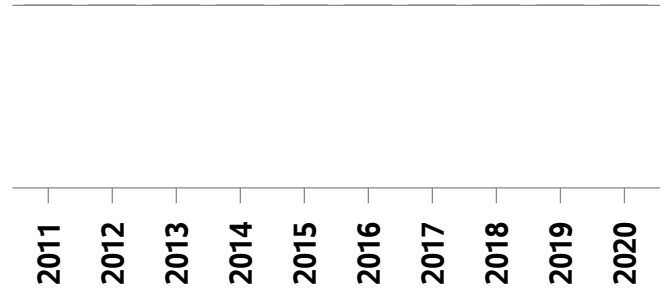
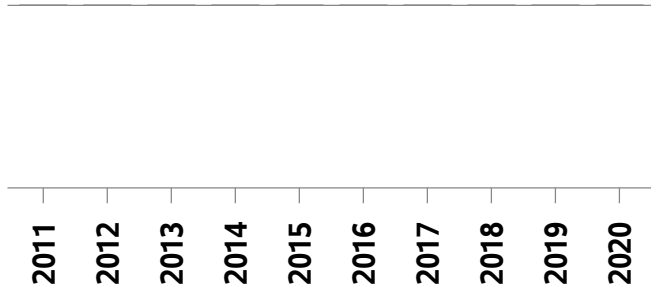
Active Listings (December only)



Historical MLS® Semi-Detached Market Activity

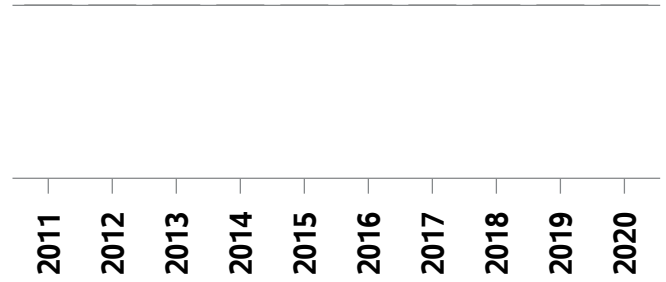
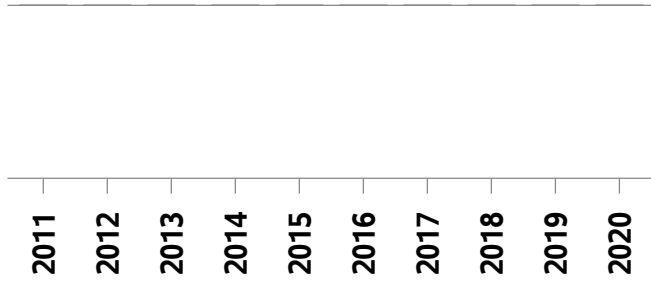
Sales Activity (December Year-to-date)

New Listings (December Year-to-date)



Active Listings ¹ (December Year-to-date)

Months of Inventory ² (December Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Historical MLS® Semi-Detached Market Activity

¹ Sales / new listings * 100; Compared to levels from previous periods.

² Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

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