



**Woodstock - Ingersoll
Residential Market Activity Report
August 2019**

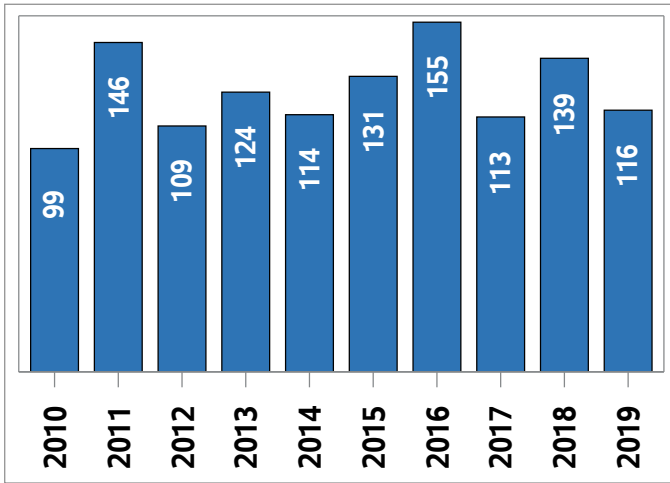


Prepared for the Woodstock - Ingersoll & District Real Estate Board by the Canadian Real Estate Association

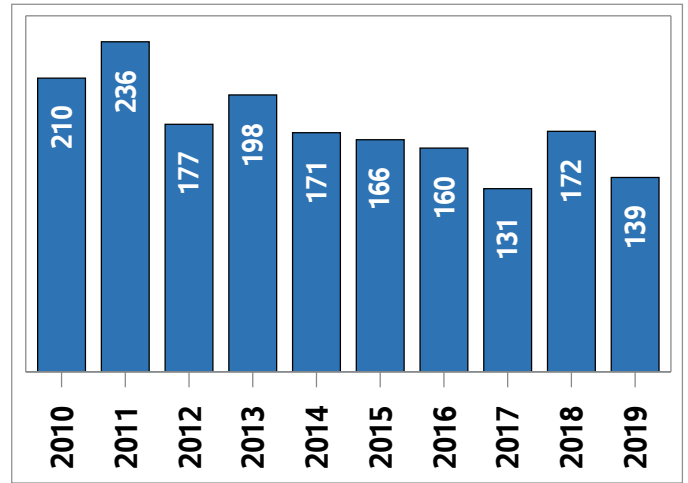
Woodstock - Ingersoll and District

MLS® Residential Market Activity

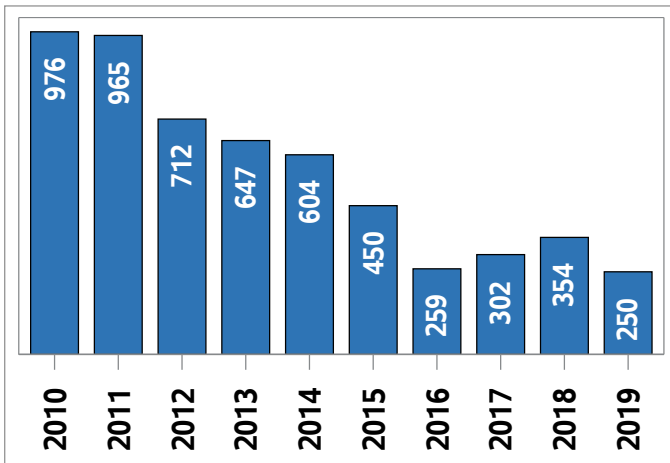
Sales Activity (August only)



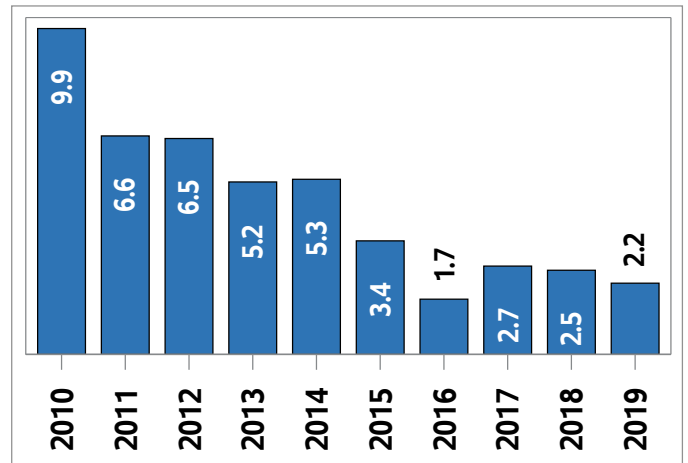
New Listings (August only)



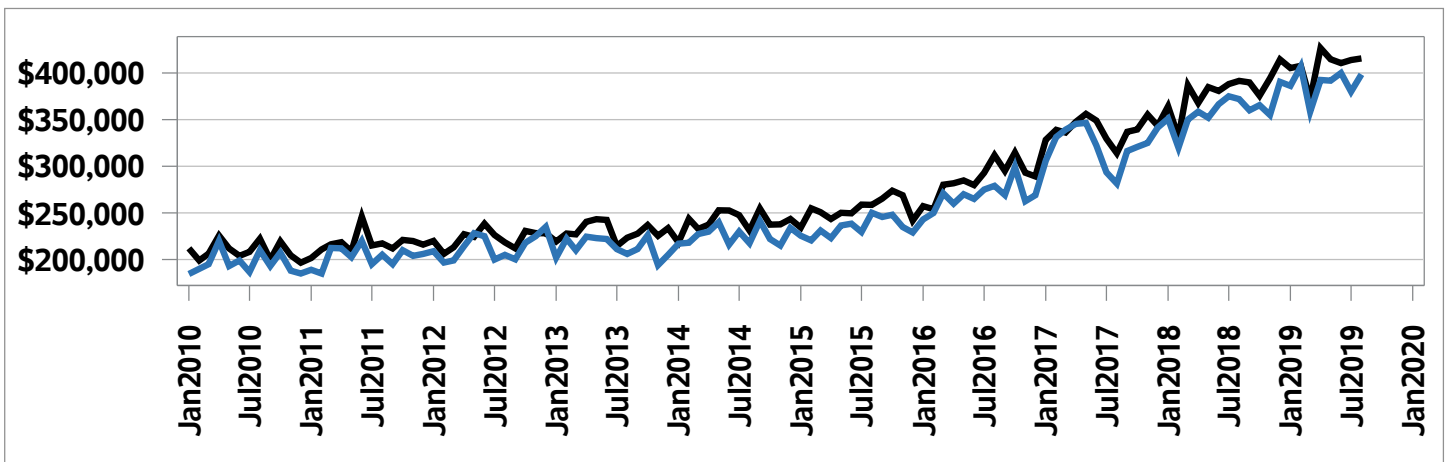
Active Listings (August only)



Months of Inventory (August only)



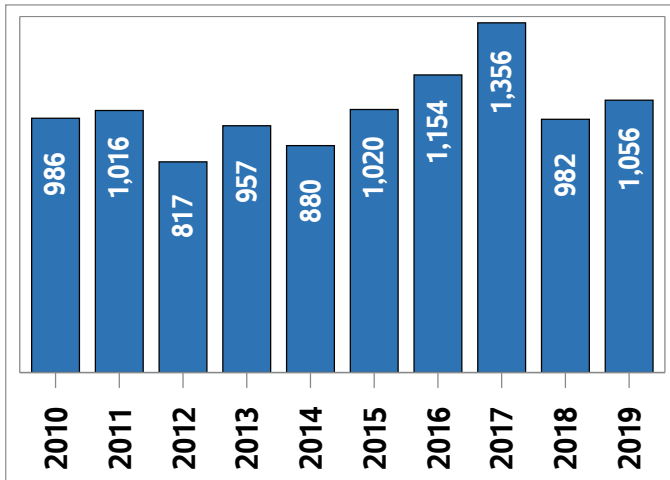
Average Price and Median Price



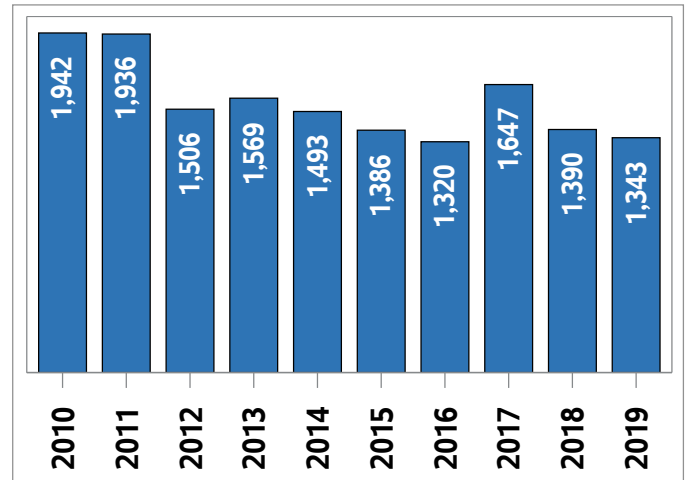
Woodstock - Ingersoll and District

MLS® Residential Market Activity

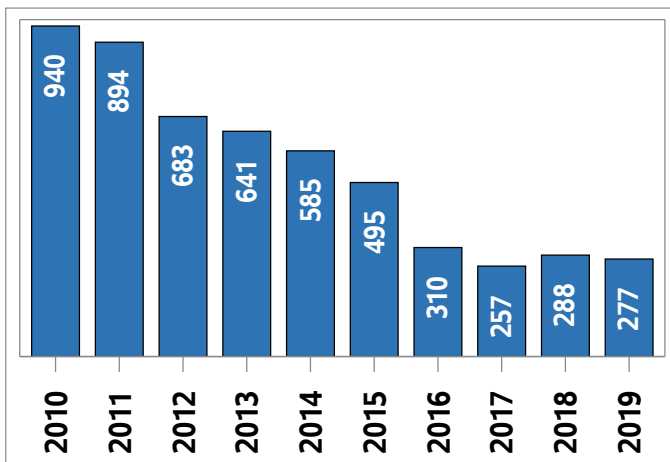
Sales Activity (August Year-to-date)



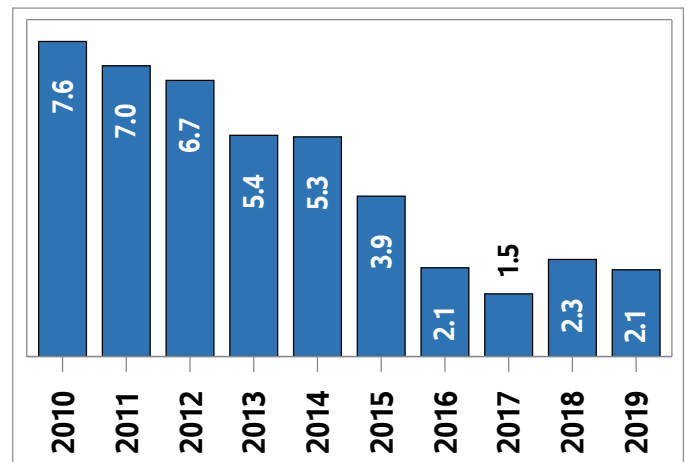
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock - Ingersoll and District MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	116	-16.5	2.7	-25.2	1.8	6.4	-10.8
Dollar Volume	\$48,208,867	-11.4	35.9	-0.3	83.0	102.5	89.8
New Listings	139	-19.2	6.1	-13.1	-18.7	-21.5	-28.4
Active Listings	250	-29.4	-17.2	-3.5	-58.6	-64.9	-74.8
Sales to New Listings Ratio ¹	83.5	80.8	86.3	96.9	66.7	61.6	67.0
Months of Inventory ²	2.2	2.5	2.7	1.7	5.3	6.5	7.6
Average Price	\$415,594	6.1	32.3	33.3	79.9	90.3	112.8
Median Price	\$398,500	7.1	41.6	42.8	83.2	94.4	118.4
Sales to List Price Ratio	100.4	99.6	98.9	99.3	96.5	96.7	96.2
Median Days on Market	19.0	20.0	21.0	20.0	39.5	49.0	57.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	1,056	7.5	-22.1	-8.5	20.0	29.3	25.6
Dollar Volume	\$432,545,365	16.7	-6.3	32.4	103.1	138.2	153.4
New Listings	1,343	-3.4	-18.5	1.7	-10.0	-10.8	-26.9
Active Listings ³	277	-3.9	7.8	-10.6	-52.6	-59.4	-72.3
Sales to New Listings Ratio ⁴	78.6	70.6	82.3	87.4	58.9	54.2	45.8
Months of Inventory ⁵	2.1	2.3	1.5	2.1	5.3	6.7	9.5
Average Price	\$409,607	8.5	20.4	44.7	69.2	84.3	101.8
Median Price	\$390,000	8.3	18.9	46.9	72.0	85.7	106.3
Sales to List Price Ratio	100.6	100.0	101.9	98.9	97.3	97.0	95.8
Median Days on Market	20.0	18.0	14.0	24.0	46.0	52.0	64.0

¹ font-size=7pt Sales / new listings * 100; Compared to levels from previous periods.

² font-size=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ font-size=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ font-size=7pt Sum of sales from January to current month / sum of new listings from January to current month.

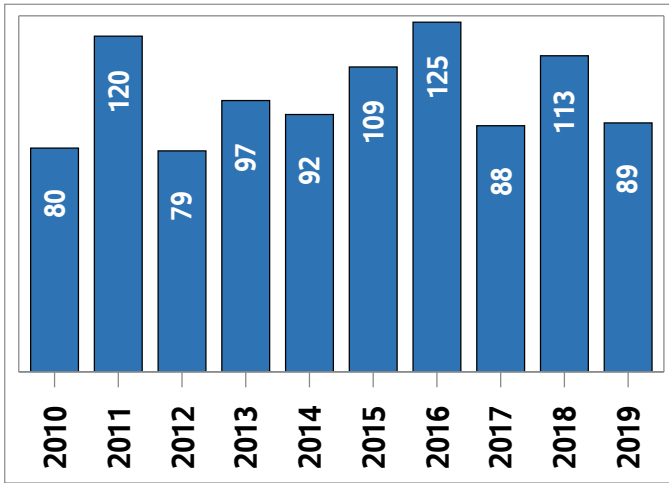
⁵ font-size=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ font-size=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

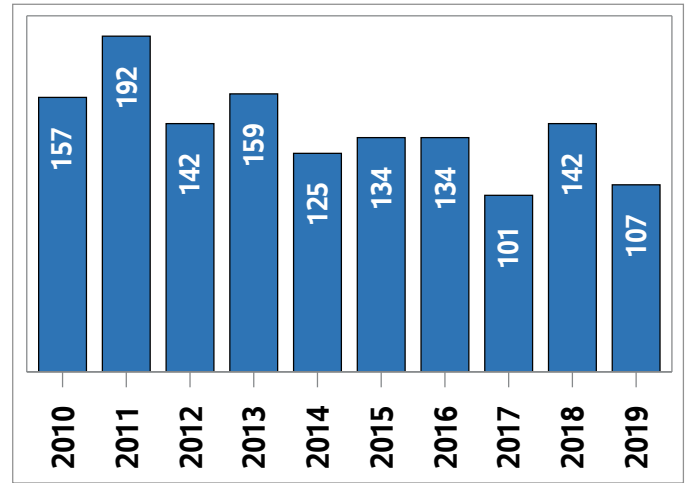
Woodstock - Ingersoll and District

MLS® Single Detached Market Activity

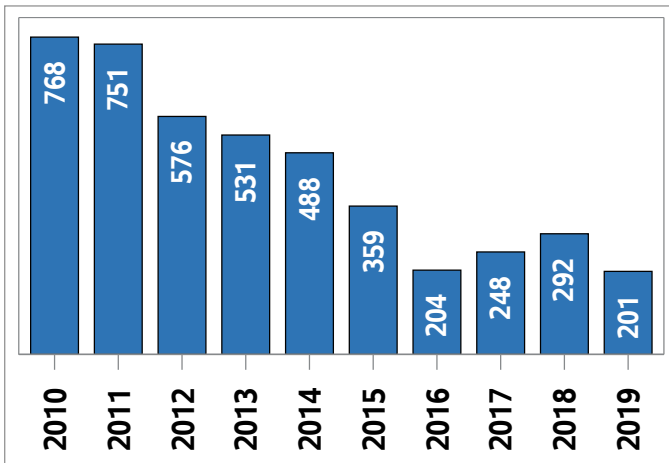
Sales Activity (August only)



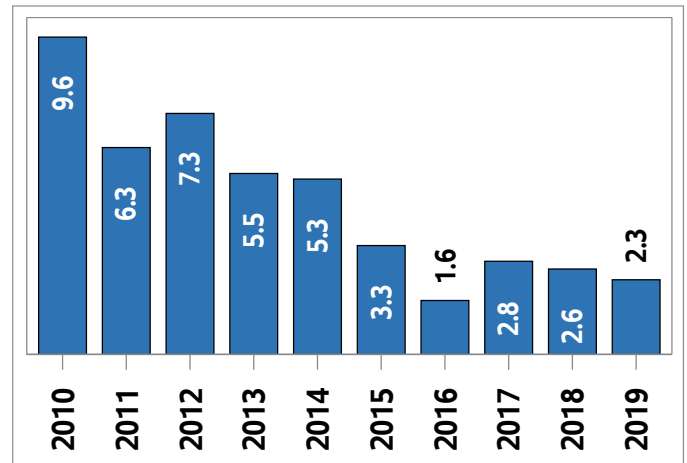
New Listings (August only)



Active Listings (August only)



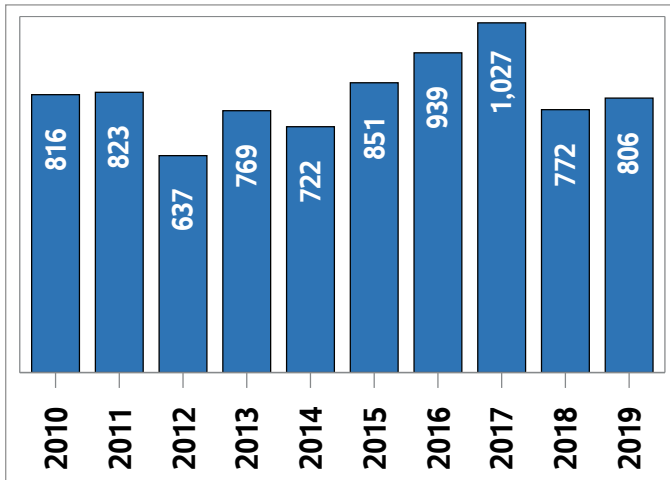
Months of Inventory (August only)



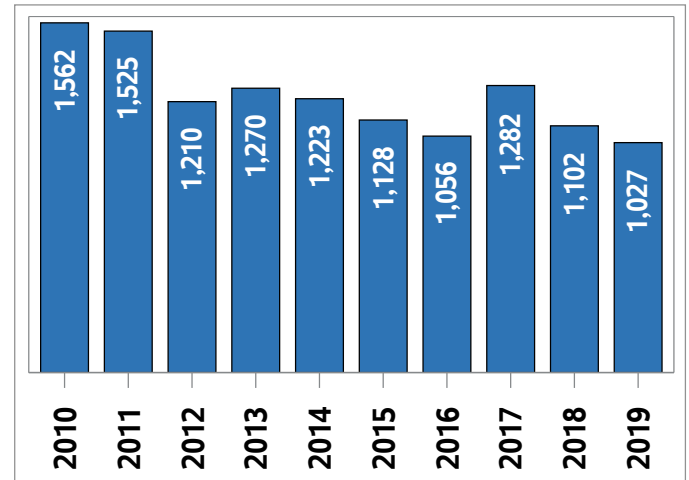
Woodstock - Ingersoll and District

MLS® Single Detached Market Activity

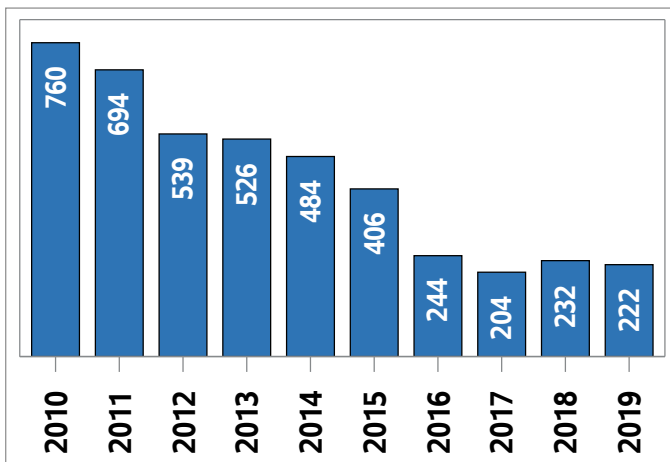
Sales Activity (August Year-to-date)



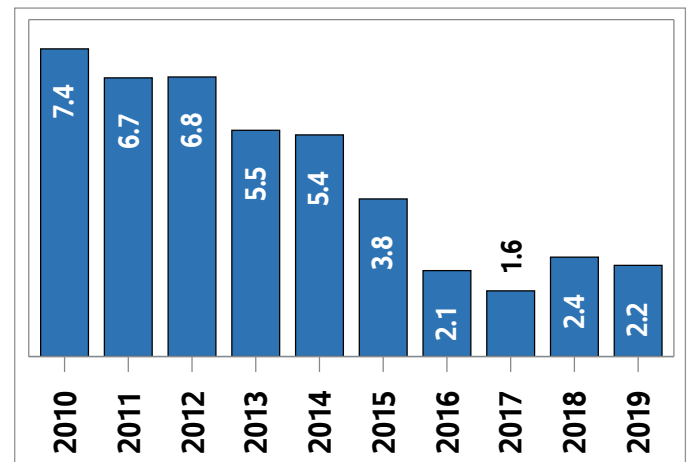
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock - Ingersoll and District MLS® Single Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	89	-21.2	1.1	-28.8	-3.3	12.7	-16.0
Dollar Volume	\$39,238,323	-16.5	33.4	-6.6	73.3	102.8	79.3
New Listings	107	-24.6	5.9	-20.1	-14.4	-24.6	-33.1
Active Listings	201	-31.2	-19.0	-1.5	-58.8	-65.1	-75.2
Sales to New Listings Ratio ¹	83.2	79.6	87.1	93.3	73.6	55.6	66.3
Months of Inventory ²	2.3	2.6	2.8	1.6	5.3	7.3	7.6
Average Price	\$440,880	6.1	31.9	31.1	79.1	80.0	113.6
Median Price	\$420,000	5.5	34.1	42.4	75.0	92.7	122.2
Sales to List Price Ratio	99.9	99.5	99.0	98.9	96.4	97.0	96.3
Median Days on Market	20.0	20.0	21.0	20.0	41.0	48.0	57.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	806	4.4	-21.5	-14.2	11.6	26.5	16.5
Dollar Volume	\$354,040,559	15.0	-6.2	25.3	91.5	131.9	137.2
New Listings	1,027	-6.8	-19.9	-2.7	-16.0	-15.1	-32.0
Active Listings ³	222	-4.2	8.9	-8.9	-54.1	-58.7	-72.7
Sales to New Listings Ratio ⁴	78.5	70.1	80.1	88.9	59.0	52.6	45.8
Months of Inventory ⁵	2.2	2.4	1.6	2.1	5.4	6.8	9.4
Average Price	\$439,256	10.1	19.5	46.0	71.5	83.3	103.7
Median Price	\$417,250	9.8	18.9	51.7	74.6	85.4	108.6
Sales to List Price Ratio	100.4	99.8	101.8	98.9	97.3	97.0	95.8
Median Days on Market	22.0	18.0	14.0	23.0	46.5	49.0	63.0

¹ font-size=7pt Sales / new listings * 100; Compared to levels from previous periods.

² font-size=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ font-size=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ font-size=7pt Sum of sales from January to current month / sum of new listings from January to current month.

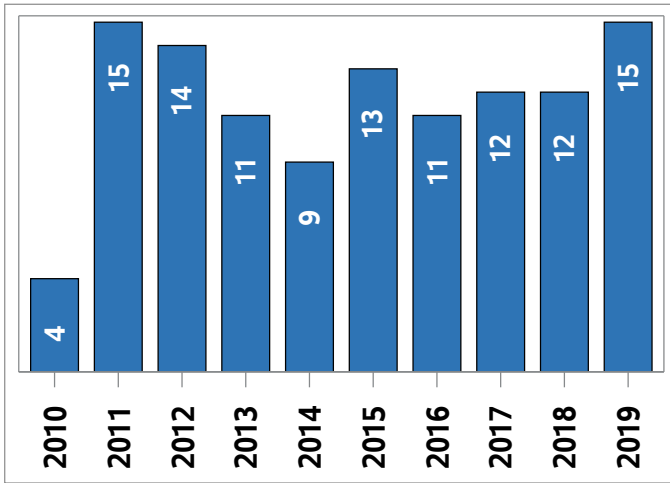
⁵ font-size=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ font-size=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

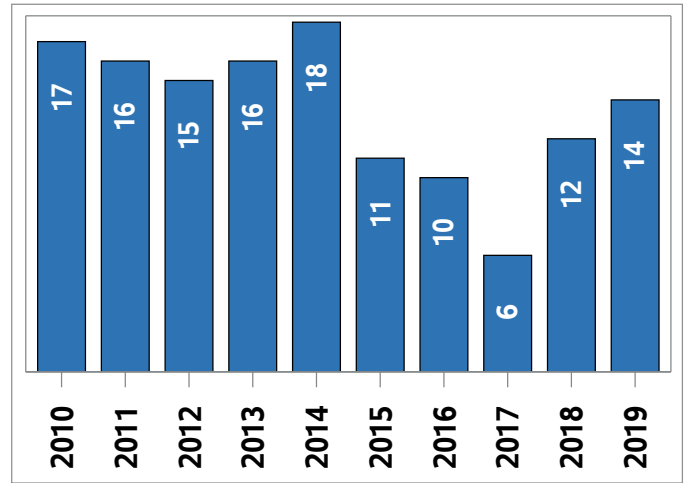
Woodstock - Ingersoll and District

MLS® Semi-Detached Market Activity

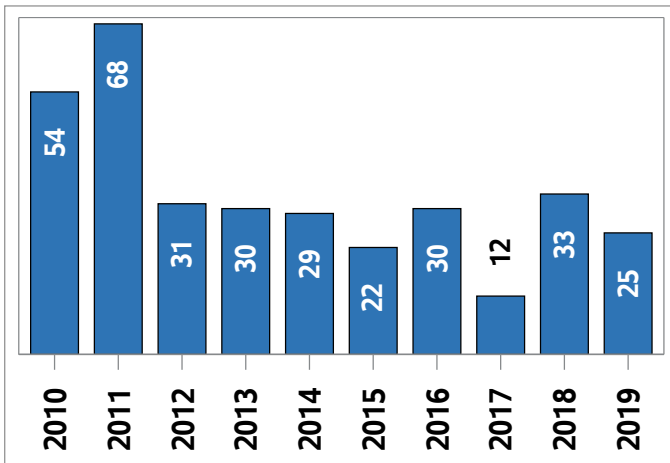
Sales Activity (August only)



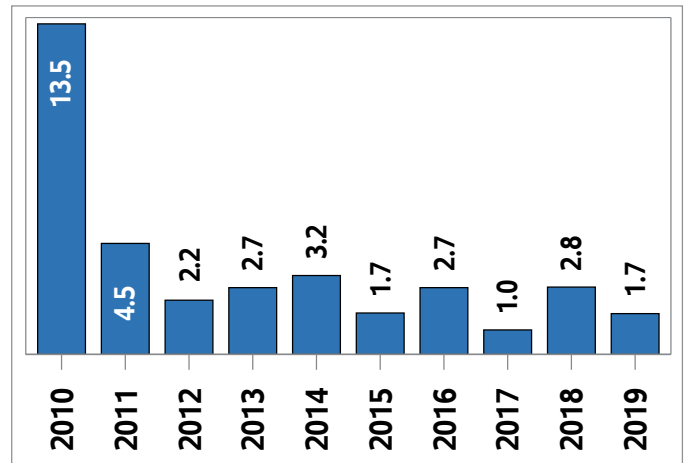
New Listings (August only)



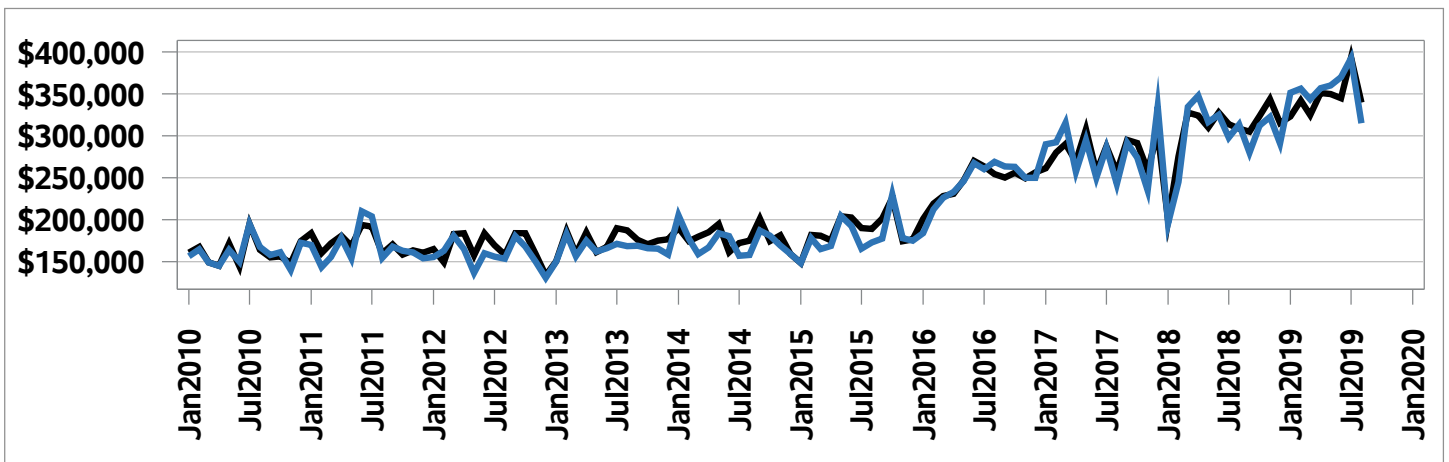
Active Listings (August only)



Months of Inventory (August only)

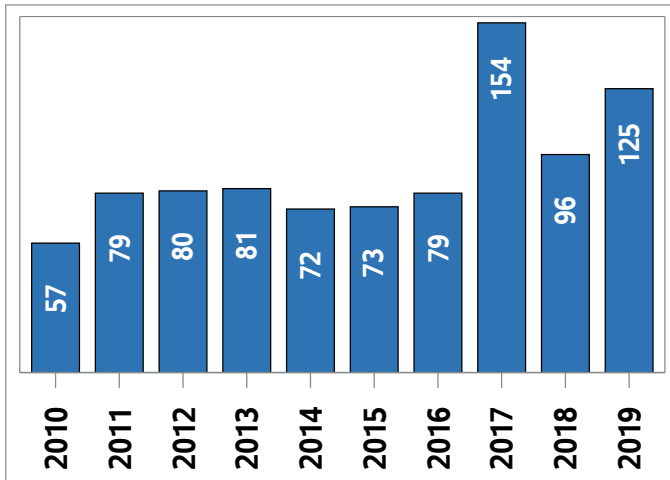


Average Price and Median Price

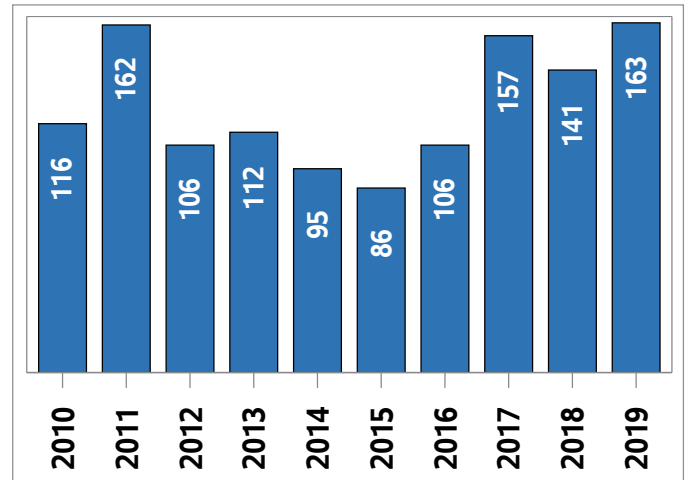


Woodstock - Ingersoll and District MLS® Semi-Detached Market Activity

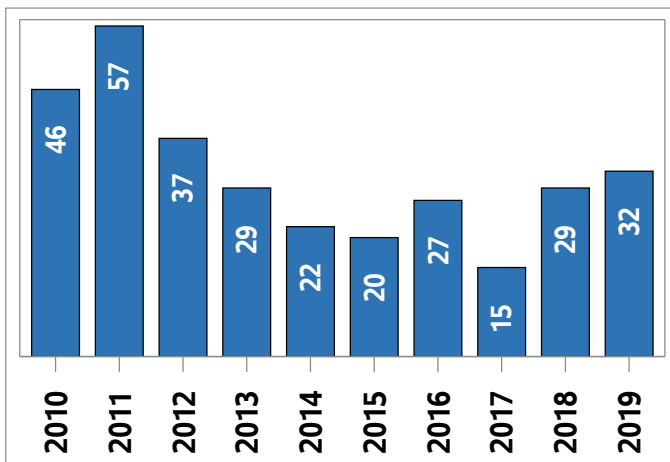
Sales Activity (August Year-to-date)



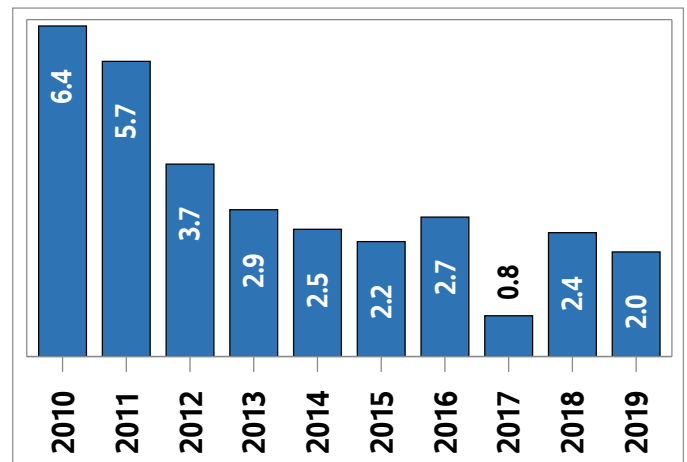
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock - Ingersoll and District MLS® Semi-Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	15	25.0	25.0	36.4	66.7	7.1	50.0
Dollar Volume	\$5,094,344	37.6	65.2	82.1	223.4	130.0	191.3
New Listings	14	16.7	133.3	40.0	-22.2	-6.7	75.0
Active Listings	25	-24.2	108.3	-16.7	-13.8	-19.4	-32.4
Sales to New Listings Ratio ¹	107.1	100.0	200.0	110.0	50.0	93.3	125.0
Months of Inventory ²	1.7	2.8	1.0	2.7	3.2	2.2	3.7
Average Price	\$339,623	10.1	32.2	33.5	94.1	114.7	94.2
Median Price	\$315,000	0.5	29.9	17.1	99.4	105.2	78.7
Sales to List Price Ratio	102.0	99.3	100.1	102.1	99.2	97.5	97.9
Median Days on Market	19.0	20.0	11.5	28.0	19.0	22.0	47.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	125	30.2	-18.8	58.2	73.6	56.3	108.3
Dollar Volume	\$43,416,588	45.9	0.9	124.9	235.3	218.2	352.1
New Listings	163	15.6	3.8	53.8	71.6	53.8	56.7
Active Listings ³	32	10.0	108.2	18.7	42.7	-15.1	-40.1
Sales to New Listings Ratio ⁴	76.7	68.1	98.1	74.5	75.8	75.5	57.7
Months of Inventory ⁵	2.0	2.4	0.8	2.7	2.5	3.7	7.1
Average Price	\$347,333	12.1	24.3	42.1	93.1	103.7	117.0
Median Price	\$355,000	14.0	27.9	44.3	106.1	122.6	119.1
Sales to List Price Ratio	101.2	101.0	103.3	100.0	97.6	97.9	96.9
Median Days on Market	17.0	14.0	14.0	21.0	27.0	44.0	73.5

¹ font-size=7pt Sales / new listings * 100; Compared to levels from previous periods.

² font-size=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ font-size=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

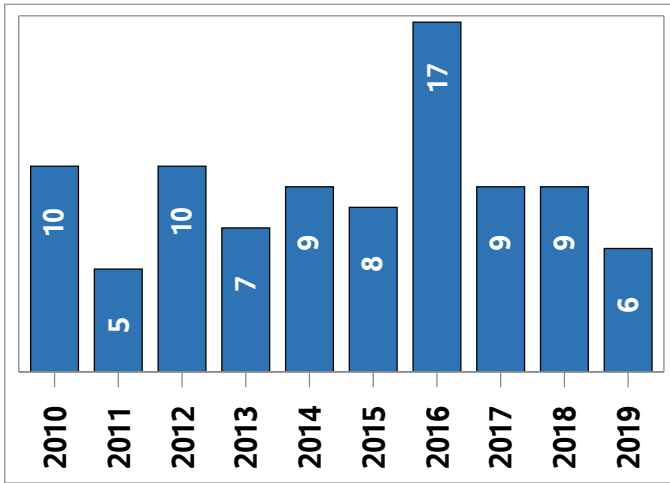
⁴ font-size=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ font-size=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

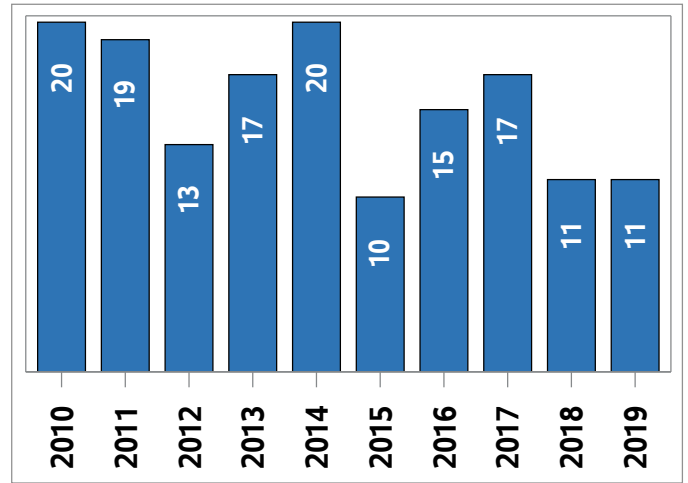
⁶ font-size=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

Woodstock - Ingersoll and District MLS® Condo Market Activity

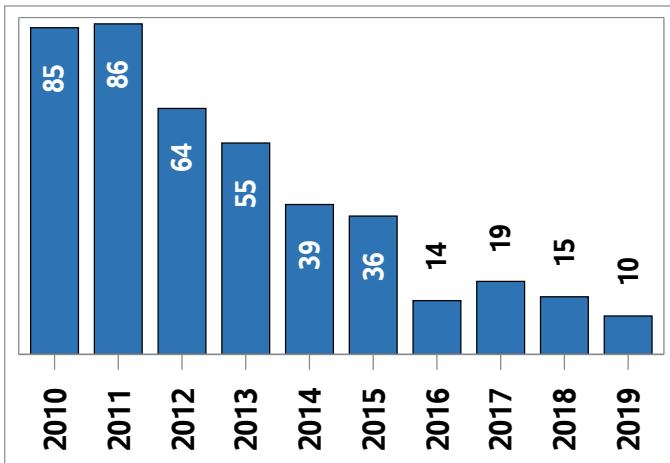
Sales Activity (August only)



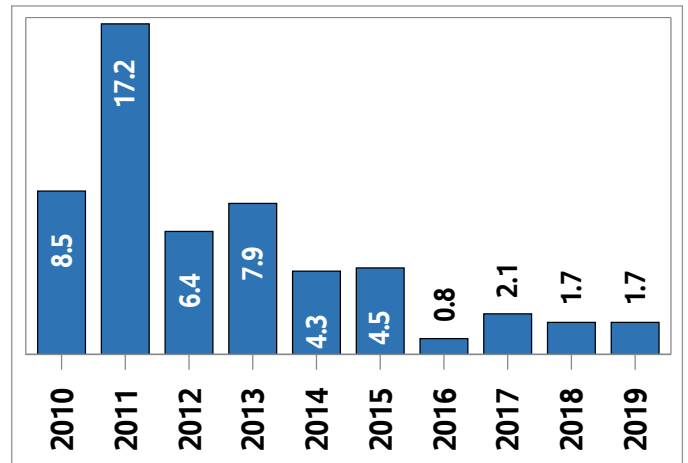
New Listings (August only)



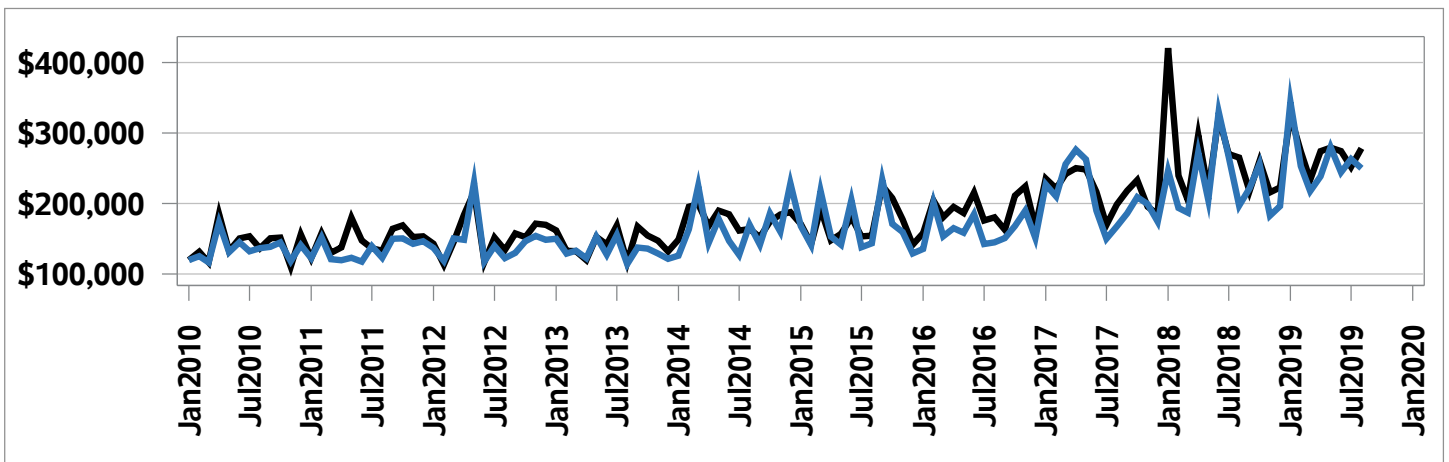
Active Listings (August only)



Months of Inventory (August only)

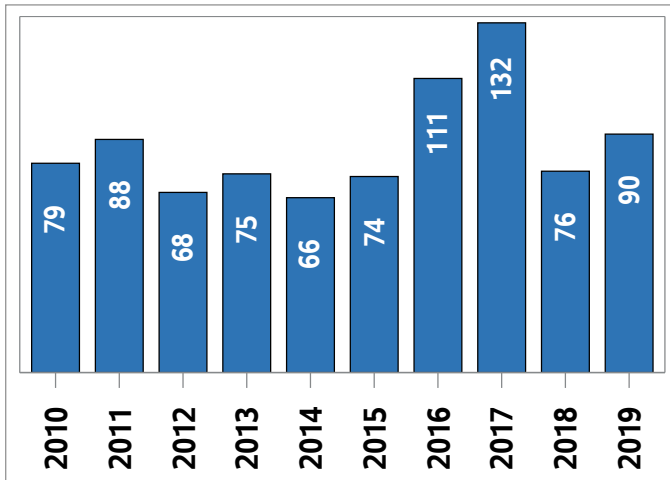


Average Price and Median Price

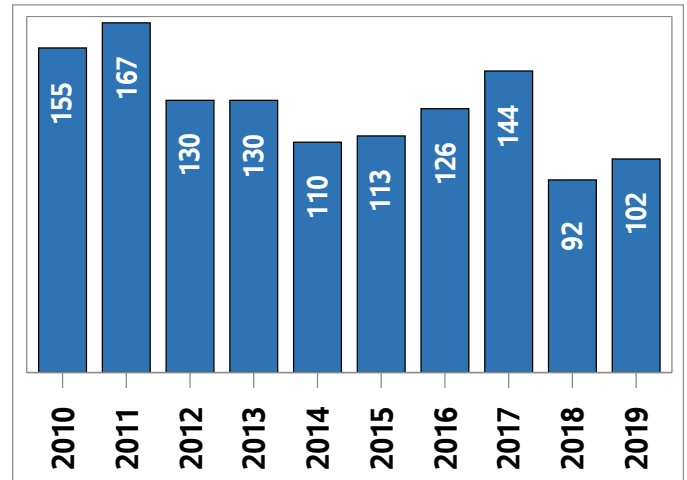


Woodstock - Ingersoll and District MLS® Condo Market Activity

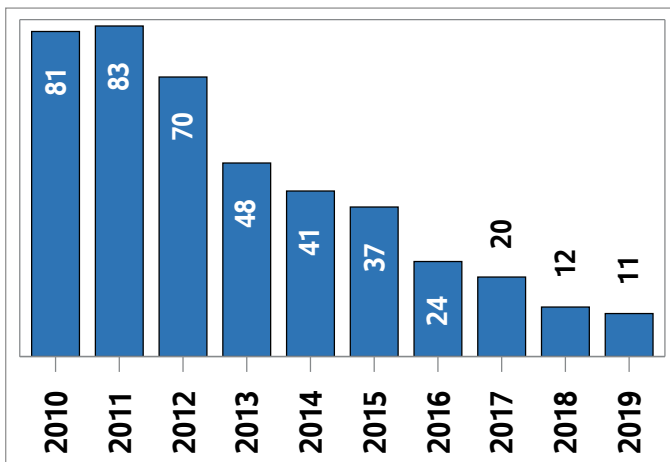
Sales Activity (August Year-to-date)



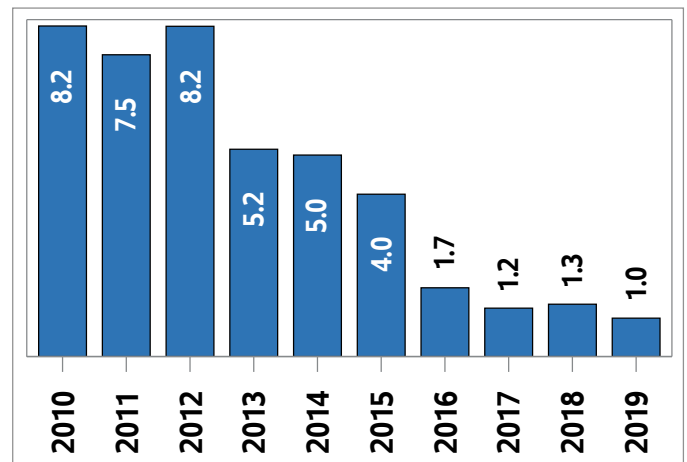
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock - Ingersoll and District MLS® Condo Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	6	-33.3	-33.3	-64.7	-33.3	-40.0	-40.0
Dollar Volume	\$1,669,600	-30.0	-6.6	-45.5	13.2	24.6	21.4
New Listings	11	0.0	-35.3	-26.7	-45.0	-15.4	-38.9
Active Listings	10	-33.3	-47.4	-28.6	-74.4	-84.4	-89.6
Sales to New Listings Ratio ¹	54.5	81.8	52.9	113.3	45.0	76.9	55.6
Months of Inventory ²	1.7	1.7	2.1	0.8	4.3	6.4	9.6
Average Price	\$278,267	4.9	40.1	54.3	69.8	107.6	102.4
Median Price	\$249,950	26.9	49.2	72.5	47.0	104.0	90.8
Sales to List Price Ratio	103.9	102.2	97.7	100.7	101.0	95.0	96.0
Median Days on Market	13.5	18.0	22.0	23.0	19.0	116.0	46.5
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	90	18.4	-31.8	-18.9	36.4	32.4	34.3
Dollar Volume	\$24,583,915	20.4	-17.5	16.4	112.0	133.0	156.6
New Listings	102	10.9	-29.2	-19.0	-7.3	-21.5	-29.7
Active Listings ³	11	-13.1	-45.9	-54.7	-74.0	-84.6	-87.6
Sales to New Listings Ratio ⁴	88.2	82.6	91.7	88.1	60.0	52.3	46.2
Months of Inventory ⁵	1.0	1.3	1.2	1.7	5.0	8.2	10.3
Average Price	\$273,155	1.7	21.0	43.6	55.5	76.0	91.0
Median Price	\$251,500	4.8	26.1	64.5	68.5	77.7	93.6
Sales to List Price Ratio	102.3	100.9	103.2	100.0	98.1	97.5	96.3
Median Days on Market	15.0	18.0	19.0	24.0	49.5	69.5	64.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

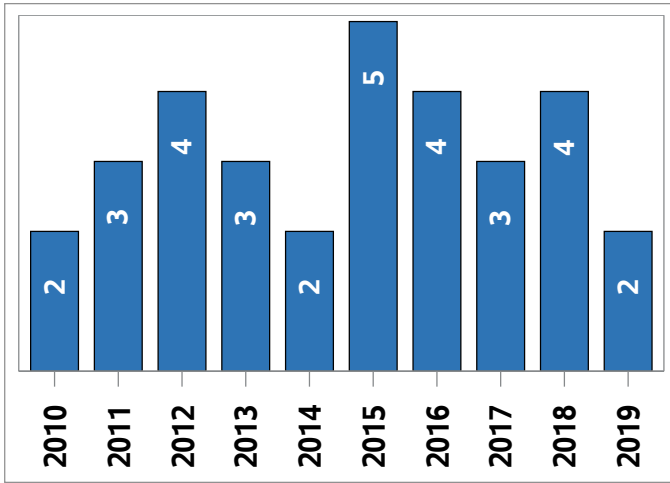
⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

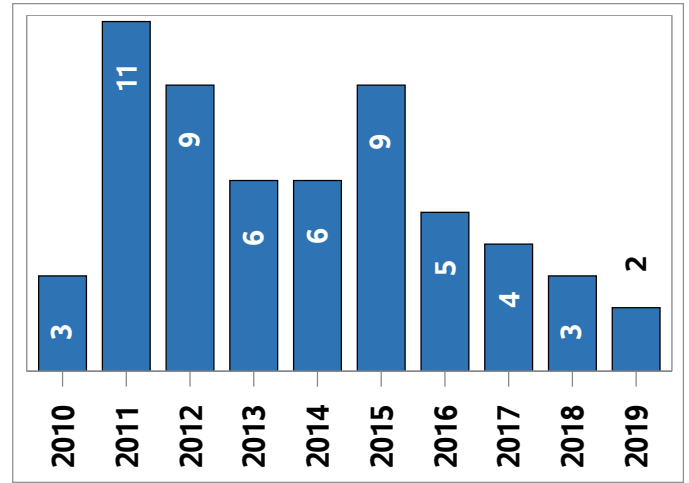
⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

Blandford-Blenheim Twp MLS® Residential Market Activity

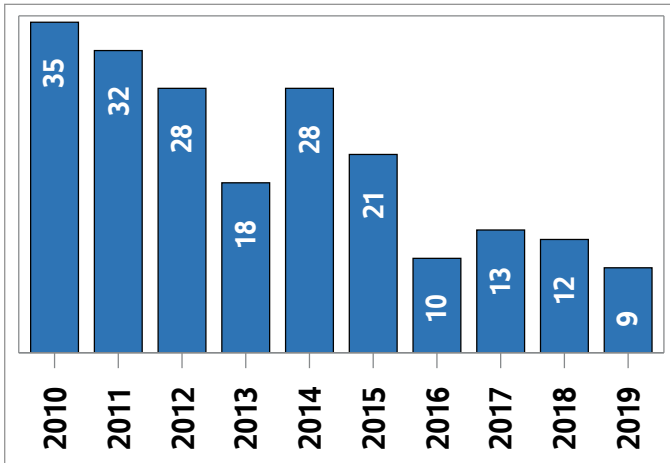
Sales Activity (August only)



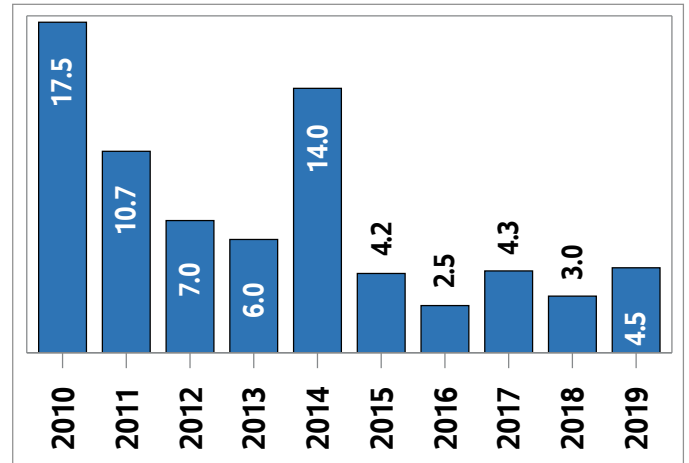
New Listings (August only)



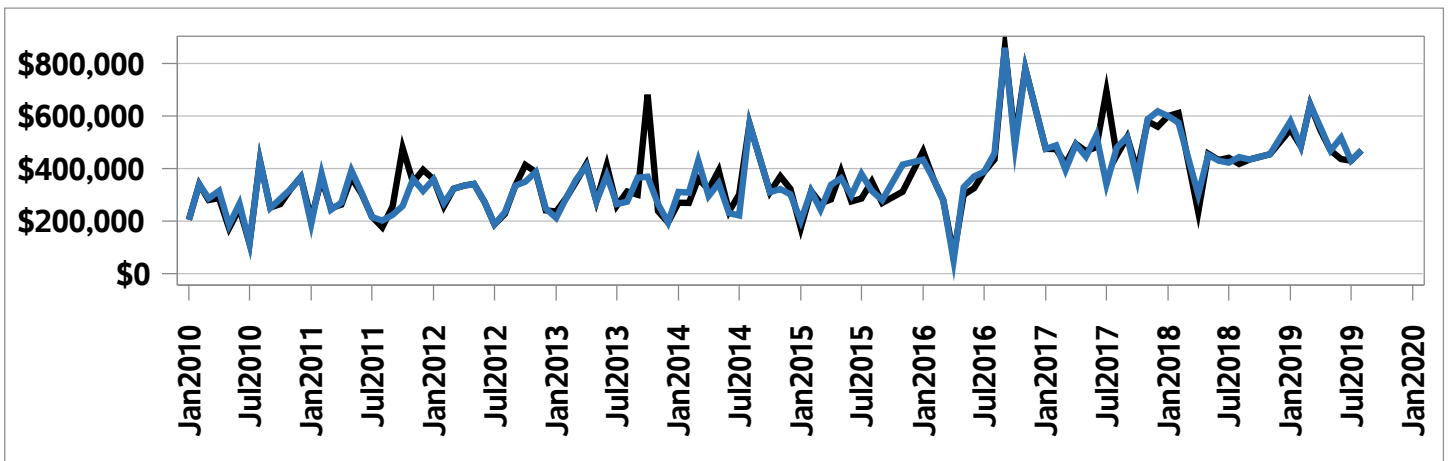
Active Listings (August only)



Months of Inventory (August only)

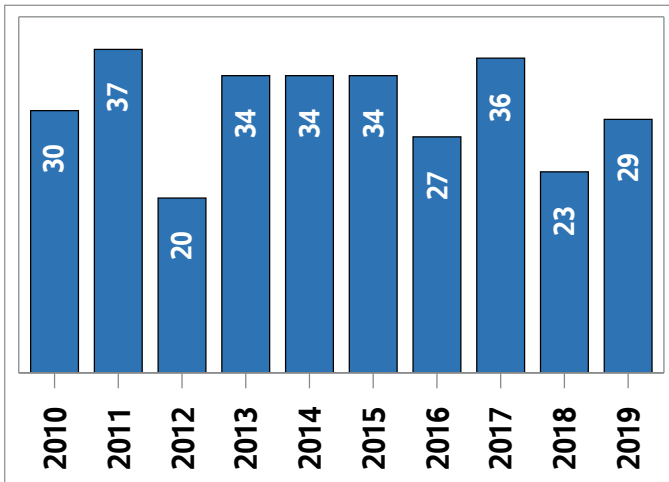


Average Price and Median Price

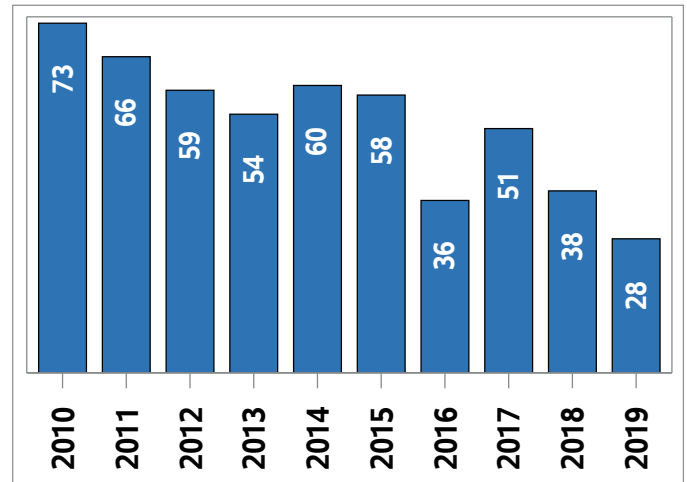


Blandford-Blenheim Twp MLS® Residential Market Activity

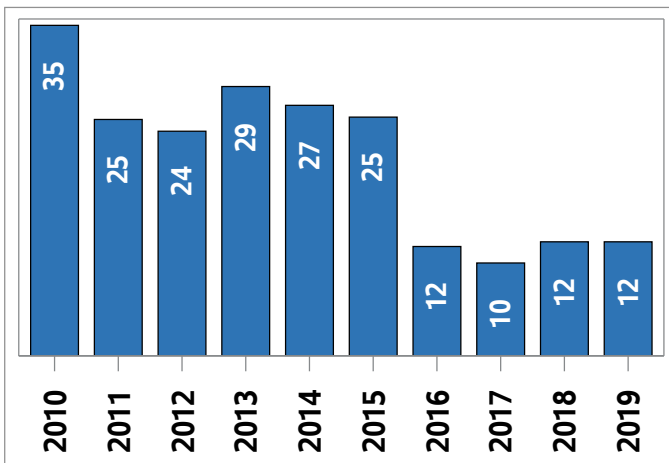
Sales Activity (August Year-to-date)



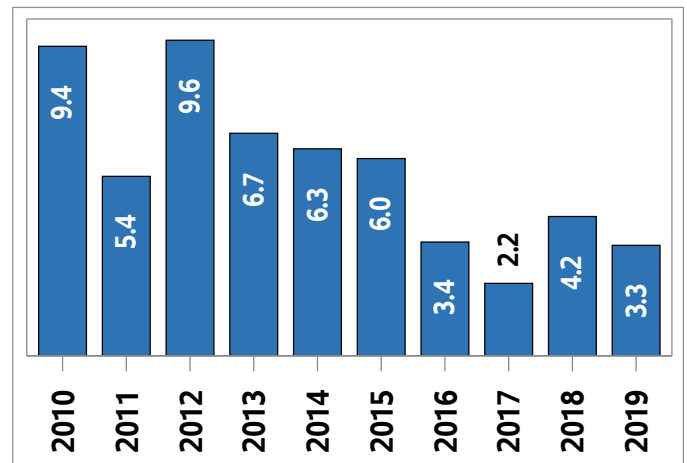
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Blandford-Blenheim Twp MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	2	-50.0	-33.3	-50.0	0.0	-50.0	-75.0
Dollar Volume	\$938,000	-43.8	-30.5	-46.1	-17.7	3.1	-50.9
New Listings	2	-33.3	-50.0	-60.0	-66.7	-77.8	-66.7
Active Listings	9	-25.0	-30.8	-10.0	-67.9	-67.9	-64.0
Sales to New Listings Ratio ¹	100.0	133.3	75.0	80.0	33.3	44.4	133.3
Months of Inventory ²	4.5	3.0	4.3	2.5	14.0	7.0	3.1
Average Price	\$469,000	12.3	4.2	7.9	-17.7	106.3	96.2
Median Price	\$469,000	5.7	-2.3	2.4	-17.7	100.9	136.0
Sales to List Price Ratio	100.4	98.8	100.5	98.3	97.8	97.2	96.1
Median Days on Market	28.5	35.0	36.0	35.5	50.5	19.0	46.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	29	26.1	-19.4	7.4	-14.7	45.0	-12.1
Dollar Volume	\$14,551,079	43.4	-17.6	66.4	32.7	165.9	66.4
New Listings	28	-26.3	-45.1	-22.2	-53.3	-52.5	-53.3
Active Listings ³	12	0.0	22.8	4.3	-54.5	-49.2	-62.8
Sales to New Listings Ratio ⁴	103.6	60.5	70.6	75.0	56.7	33.9	55.0
Months of Inventory ⁵	3.3	4.2	2.2	3.4	6.3	9.6	7.9
Average Price	\$501,761	13.8	2.2	54.9	55.6	83.4	89.4
Median Price	\$556,500	27.9	23.7	57.2	78.7	94.6	171.5
Sales to List Price Ratio	99.3	99.1	101.5	96.9	97.8	96.1	94.7
Median Days on Market	48.0	22.0	18.0	28.0	71.5	58.5	103.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

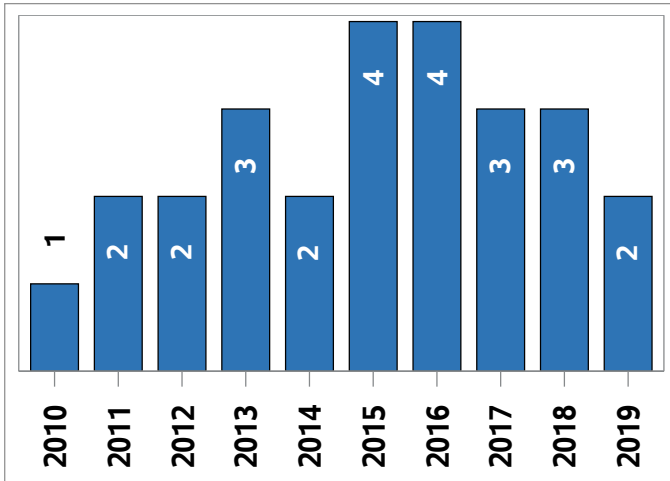
⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

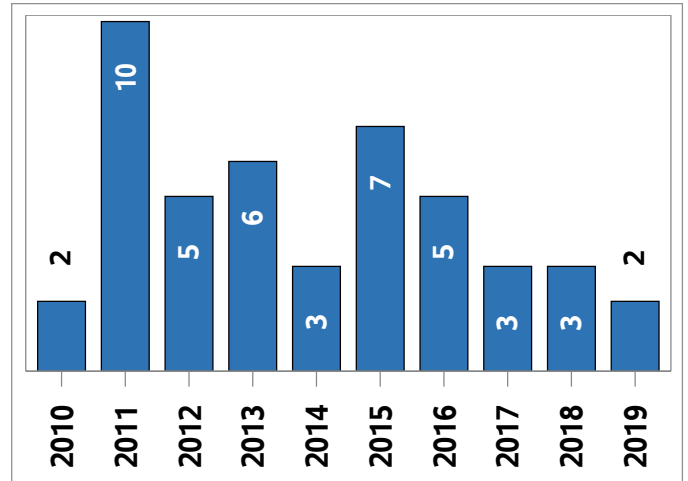
⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

Blandford-Blenheim Twp MLS® Single Detached Market Activity

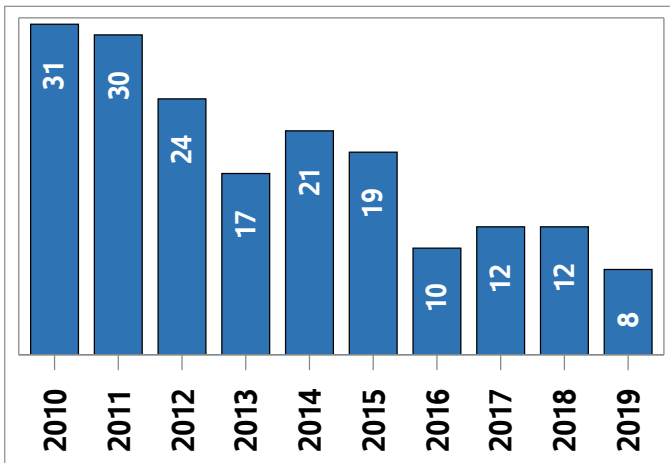
Sales Activity (August only)



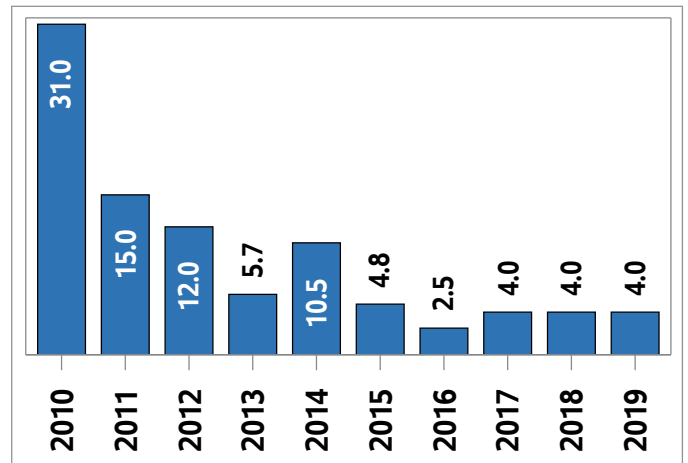
New Listings (August only)



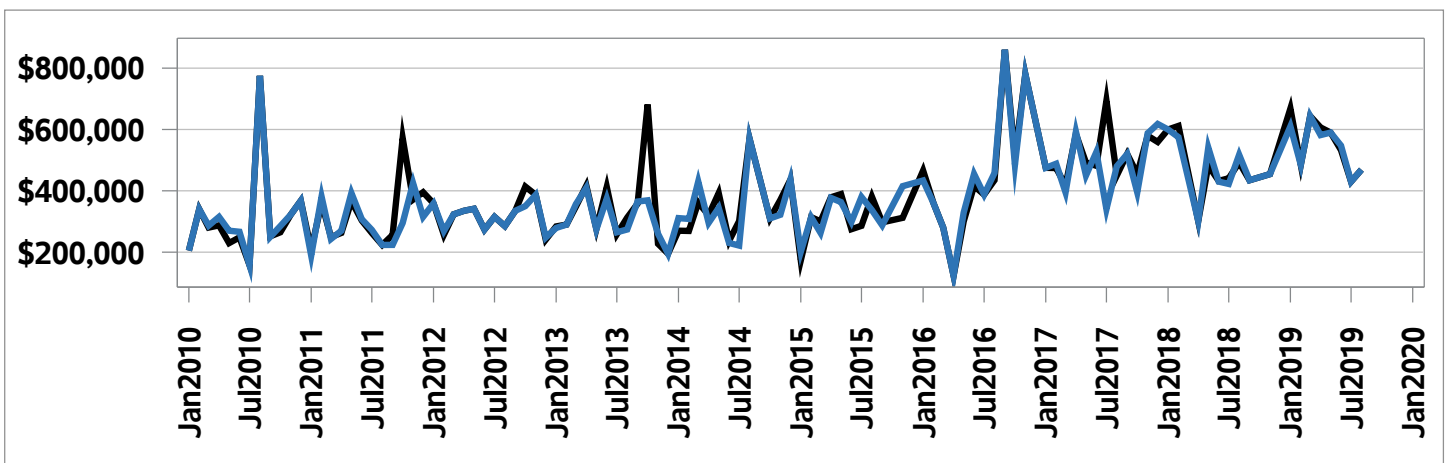
Active Listings (August only)



Months of Inventory (August only)

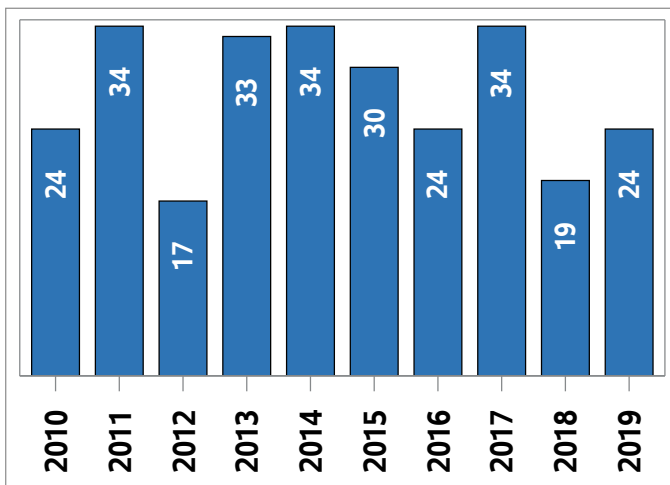


Average Price and Median Price

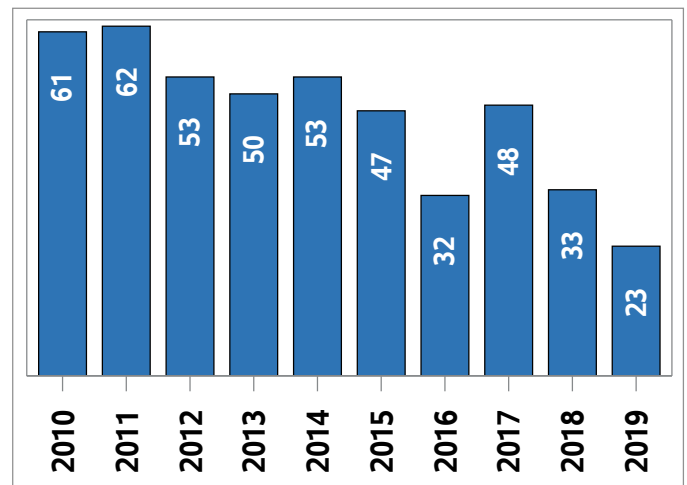


Blandford-Blenheim Twp MLS® Single Detached Market Activity

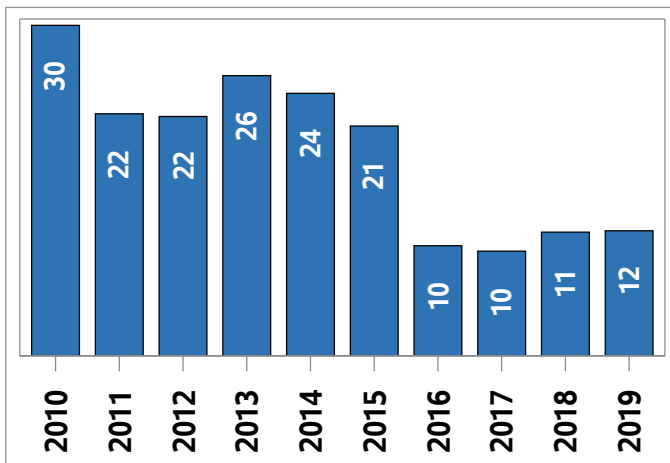
Sales Activity (August Year-to-date)



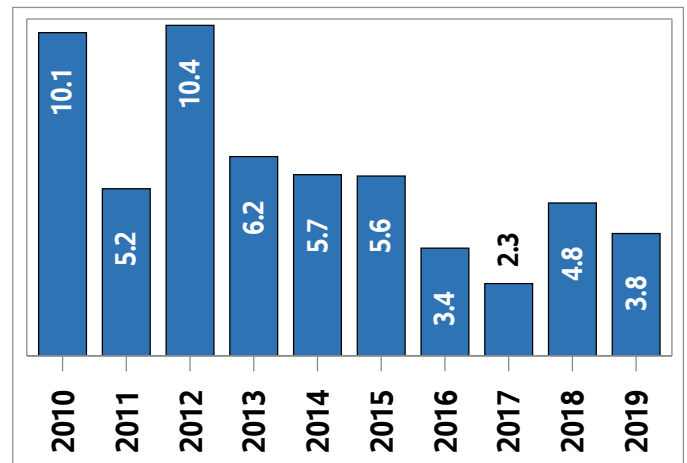
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Blandford-Blenheim Twp MLS® Single Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	2	-33.3	-33.3	-50.0	0.0	0.0	-71.4
Dollar Volume	\$938,000	-36.5	-30.5	-46.1	-17.7	64.6	-44.9
New Listings	2	-33.3	-33.3	-60.0	-33.3	-60.0	-66.7
Active Listings	8	-33.3	-33.3	-20.0	-61.9	-66.7	-60.0
Sales to New Listings Ratio ¹	100.0	100.0	100.0	80.0	66.7	40.0	116.7
Months of Inventory ²	4.0	4.0	4.0	2.5	10.5	12.0	2.9
Average Price	\$469,000	-4.8	4.2	7.9	-17.7	64.6	92.8
Median Price	\$469,000	-9.4	-2.3	2.4	-17.7	64.6	137.5
Sales to List Price Ratio	100.4	98.4	100.5	98.3	97.8	97.4	95.9
Median Days on Market	28.5	28.0	36.0	35.5	50.5	114.5	37.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	24	26.3	-29.4	0.0	-29.4	41.2	-11.1
Dollar Volume	\$13,668,679	48.6	-20.8	58.9	24.7	169.4	71.2
New Listings	23	-30.3	-52.1	-28.1	-56.6	-56.6	-54.0
Active Listings ³	12	1.1	19.5	13.6	-52.3	-47.7	-59.1
Sales to New Listings Ratio ⁴	104.3	57.6	70.8	75.0	64.2	32.1	54.0
Months of Inventory ⁵	3.8	4.8	2.3	3.4	5.7	10.4	8.3
Average Price	\$569,528	17.7	12.2	58.9	76.6	90.8	92.6
Median Price	\$560,835	15.6	21.3	53.6	80.0	91.4	164.5
Sales to List Price Ratio	100.6	99.1	101.7	99.0	97.8	96.9	95.2
Median Days on Market	79.5	28.0	18.0	28.0	71.5	61.0	103.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

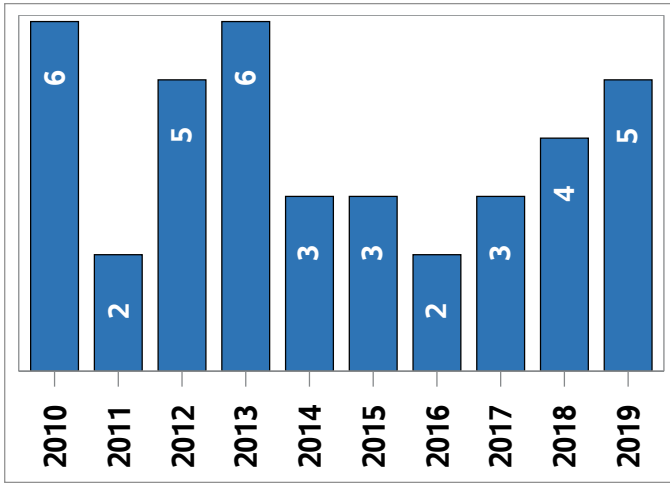
⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

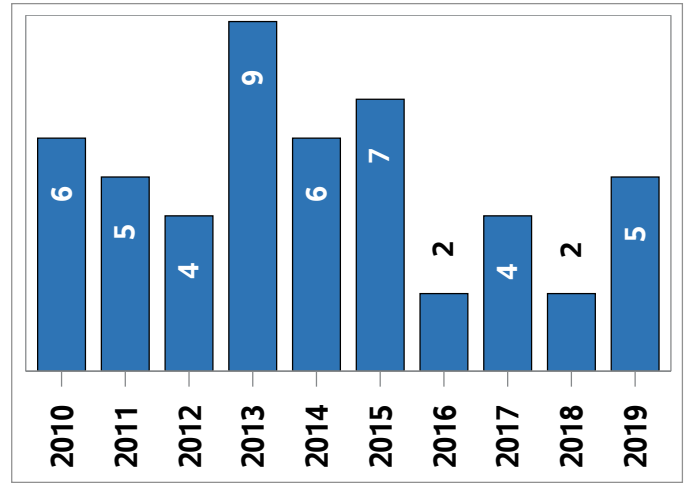
⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

East Zorra-Tavistock Twp MLS® Residential Market Activity

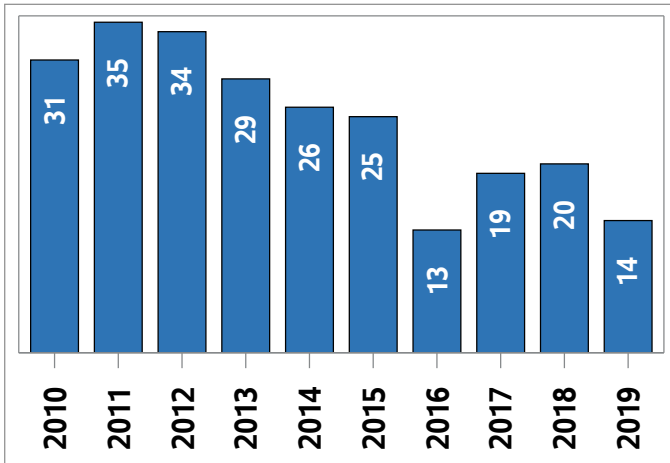
Sales Activity (August only)



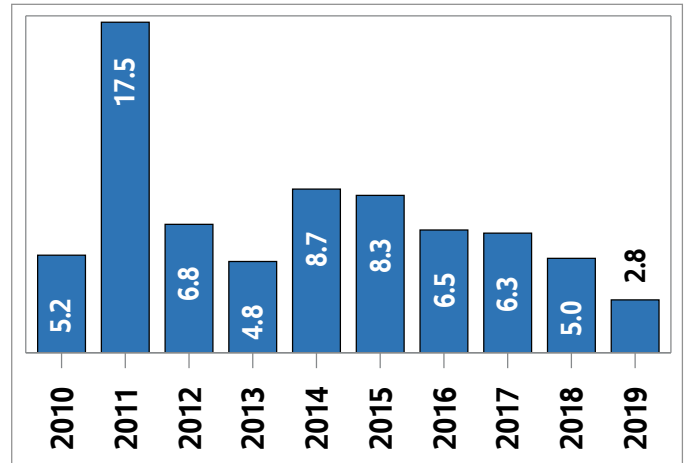
New Listings (August only)



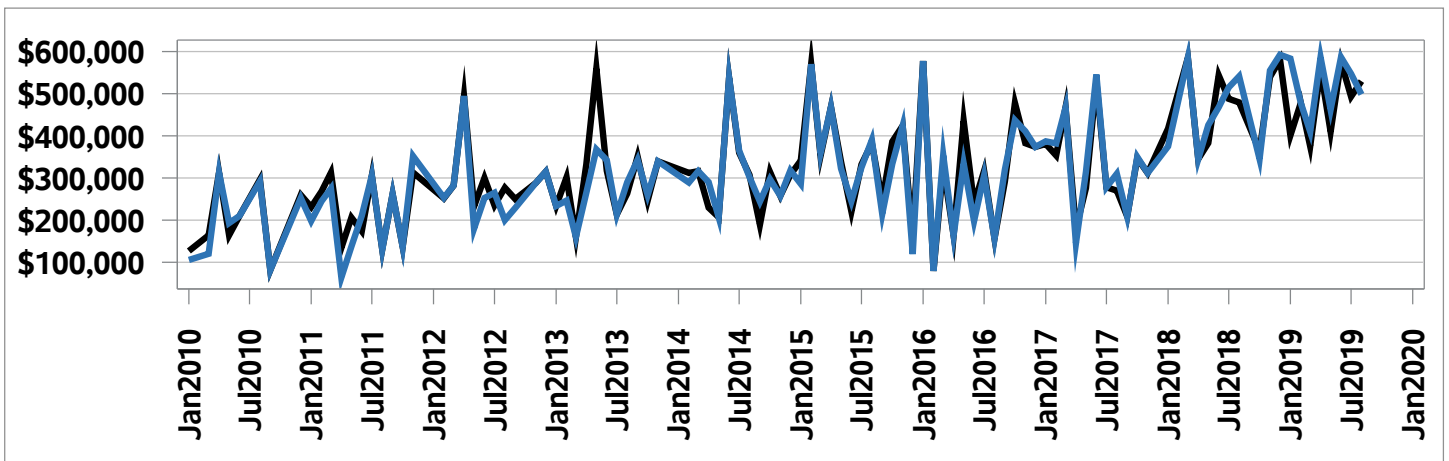
Active Listings (August only)



Months of Inventory (August only)

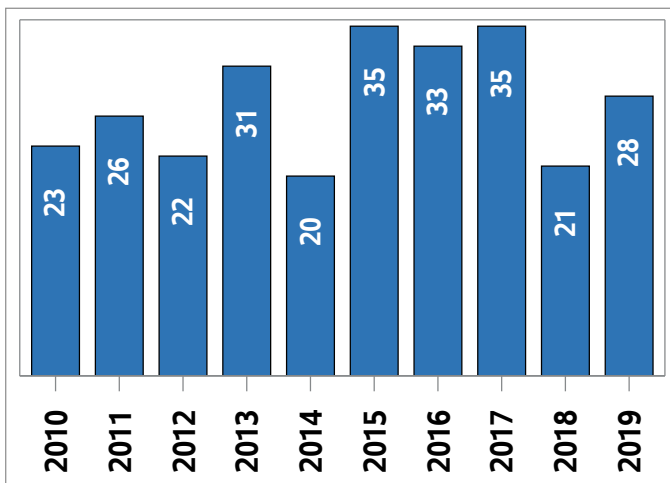


Average Price and Median Price

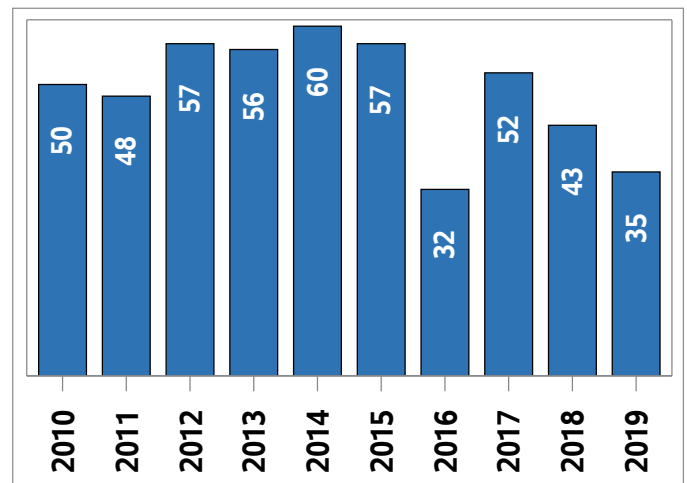


East Zorra-Tavistock Twp MLS® Residential Market Activity

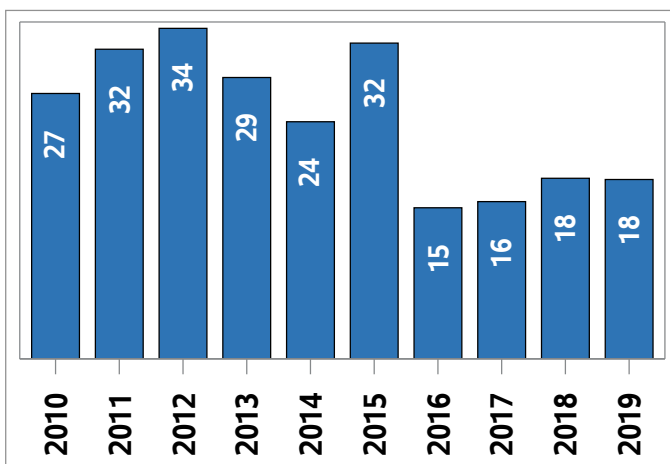
Sales Activity (August Year-to-date)



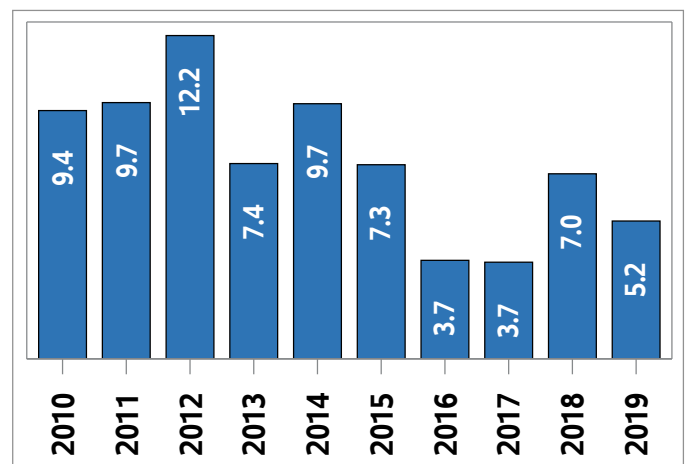
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

East Zorra-Tavistock Twp MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	5	25.0	66.7	150.0	66.7	0.0	0.0
Dollar Volume	\$2,649,250	38.2	227.1	746.4	187.4	91.4	109.7
New Listings	5	150.0	25.0	150.0	-16.7	25.0	25.0
Active Listings	14	-30.0	-26.3	7.7	-46.2	-58.8	-57.6
Sales to New Listings Ratio ¹	100.0	200.0	75.0	100.0	50.0	125.0	125.0
Months of Inventory ²	2.8	5.0	6.3	6.5	8.7	6.8	6.6
Average Price	\$529,850	10.5	96.3	238.6	72.4	91.4	109.7
Median Price	\$498,350	-7.9	60.8	218.4	65.0	149.2	108.5
Sales to List Price Ratio	99.0	97.9	105.1	95.5	97.2	94.5	95.1
Median Days on Market	45.0	36.5	20.0	264.5	167.0	120.0	97.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	28	33.3	-20.0	-15.2	40.0	27.3	40.0
Dollar Volume	\$13,565,375	39.0	12.8	29.2	115.7	127.7	163.5
New Listings	35	-18.6	-32.7	9.4	-41.7	-38.6	-34.0
Active Listings ³	18	-0.7	14.1	18.7	-24.4	-45.7	-43.2
Sales to New Listings Ratio ⁴	80.0	48.8	67.3	103.1	33.3	38.6	37.7
Months of Inventory ⁵	5.2	7.0	3.7	3.7	9.7	12.2	12.9
Average Price	\$484,478	4.3	41.0	52.2	54.0	78.9	88.2
Median Price	\$531,900	6.4	43.8	59.4	74.5	109.4	126.3
Sales to List Price Ratio	101.5	98.7	98.0	98.5	95.1	95.8	96.4
Median Days on Market	46.5	28.0	36.0	78.0	62.0	52.5	85.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

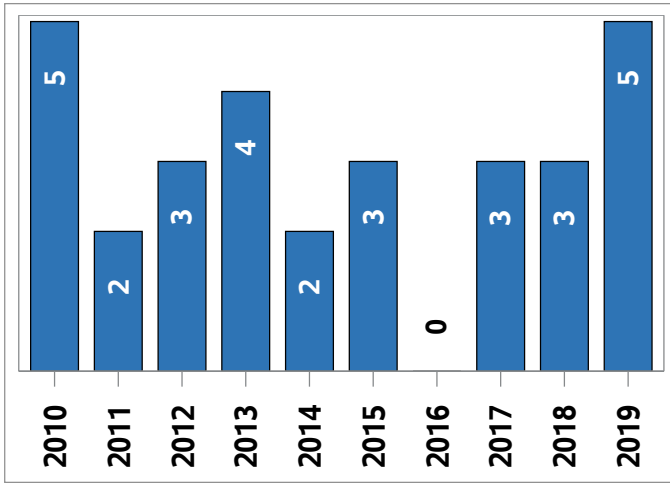
⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

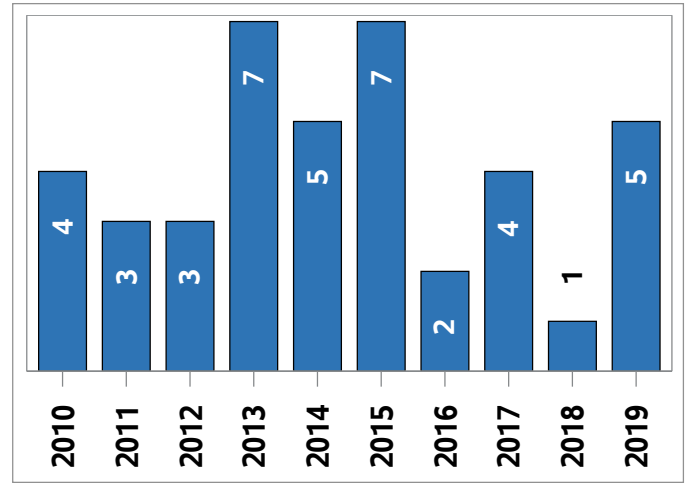
⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

East Zorra-Tavistock Twp MLS® Single Detached Market Activity

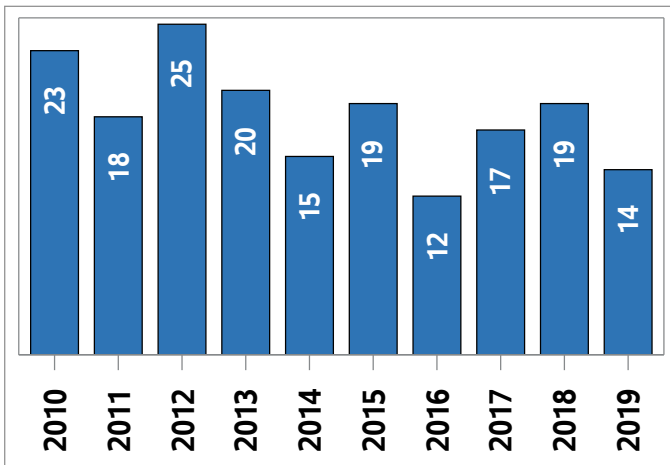
Sales Activity (August only)



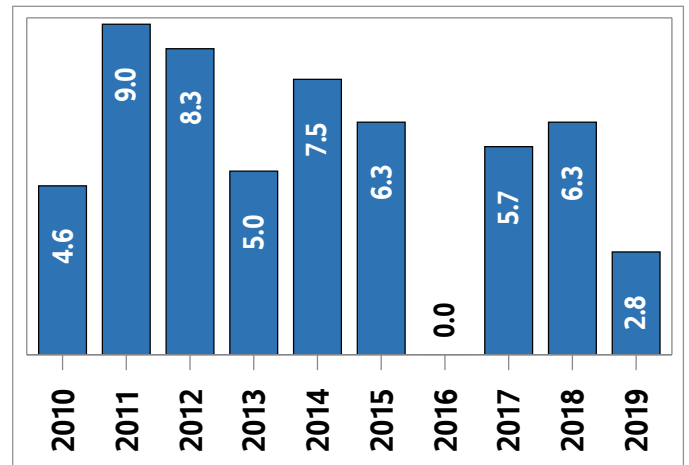
New Listings (August only)



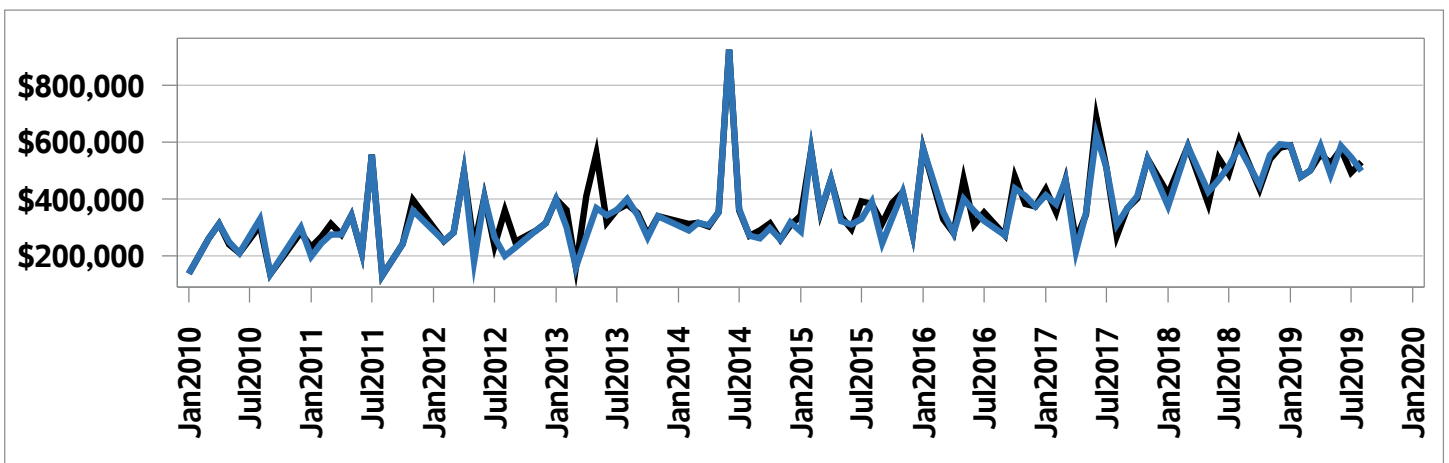
Active Listings (August only)



Months of Inventory (August only)

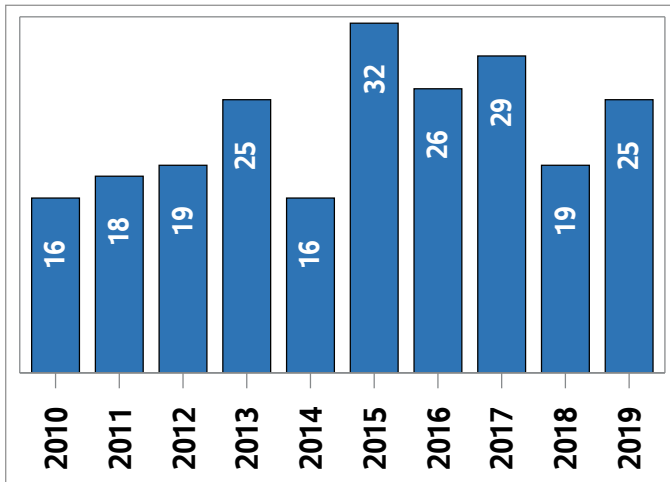


Average Price and Median Price

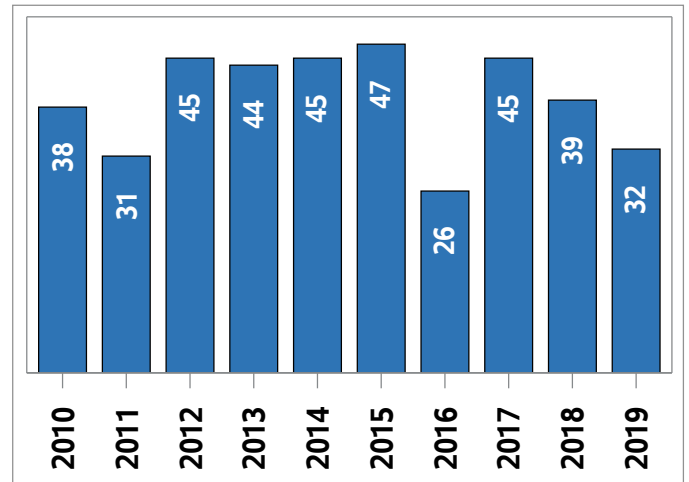


East Zorra-Tavistock Twp MLS® Single Detached Market Activity

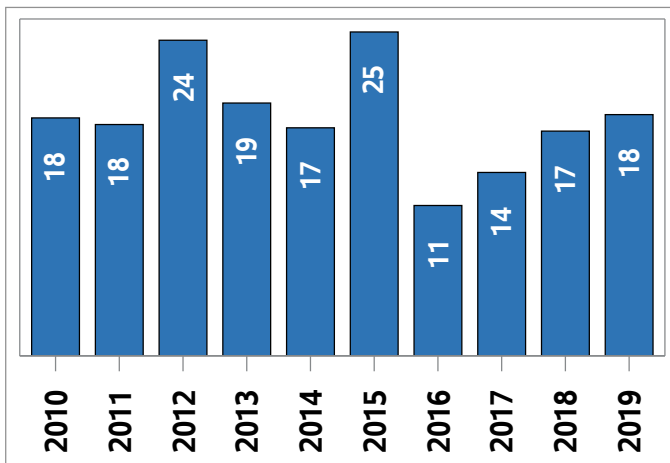
Sales Activity (August Year-to-date)



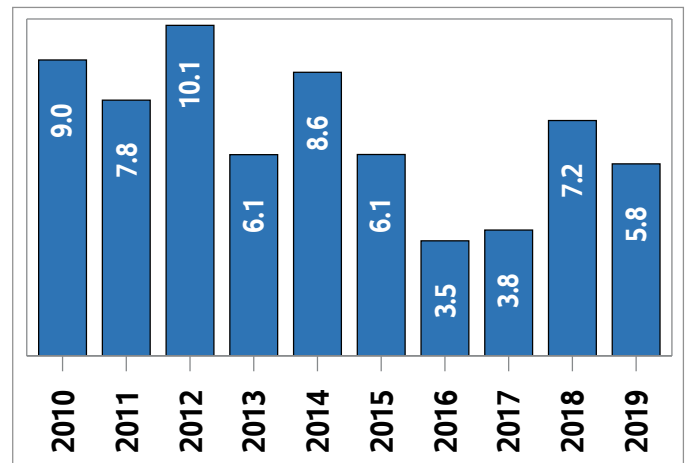
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

East Zorra-Tavistock Twp MLS® Single Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	5	66.7	66.7		150.0	66.7	0.0
Dollar Volume	\$2,649,250	45.8	227.1		388.9	145.6	109.7
New Listings	5	400.0	25.0	150.0	0.0	66.7	66.7
Active Listings	14	-26.3	-17.6	16.7	-6.7	-44.0	-36.4
Sales to New Listings Ratio ¹	100.0	300.0	75.0		40.0	100.0	166.7
Months of Inventory ²	2.8	6.3	5.7		7.5	8.3	4.4
Average Price	\$529,850	-12.5	96.3		95.6	47.4	109.7
Median Price	\$498,350	-14.4	60.8		83.9	149.2	108.5
Sales to List Price Ratio	99.0	97.2	105.1		98.3	95.3	95.1
Median Days on Market	45.0	65.0	20.0		94.5	120.0	97.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	25	31.6	-13.8	-3.8	56.3	31.6	31.6
Dollar Volume	\$13,350,875	43.4	14.5	38.2	134.5	140.0	161.1
New Listings	32	-17.9	-28.9	23.1	-28.9	-28.9	-15.8
Active Listings ³	18	7.4	31.5	60.4	5.8	-23.6	-18.4
Sales to New Listings Ratio ⁴	78.1	48.7	64.4	100.0	35.6	42.2	50.0
Months of Inventory ⁵	5.8	7.2	3.8	3.5	8.6	10.1	9.4
Average Price	\$534,035	8.9	32.8	43.7	50.1	82.4	98.4
Median Price	\$547,300	2.3	41.4	53.7	72.9	114.6	132.9
Sales to List Price Ratio	101.2	98.6	98.2	99.3	97.1	95.9	96.9
Median Days on Market	48.0	53.0	33.0	71.5	54.0	44.0	97.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

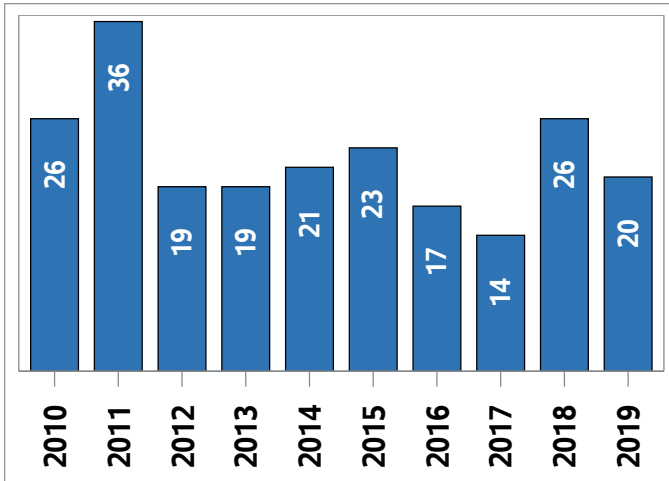
⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

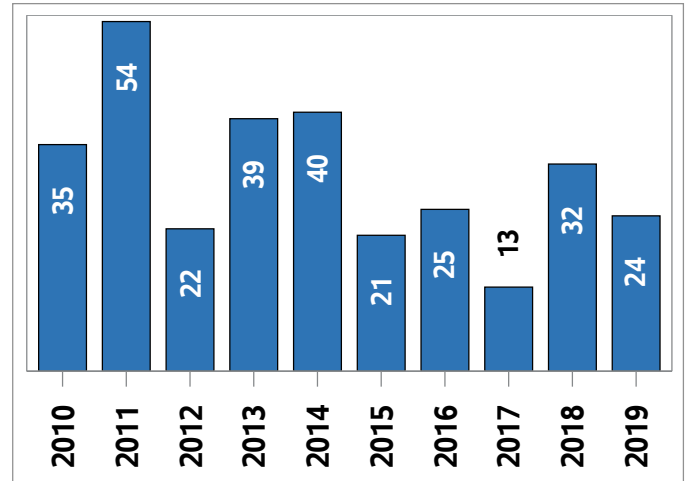
⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

Ingersoll MLS® Residential Market Activity

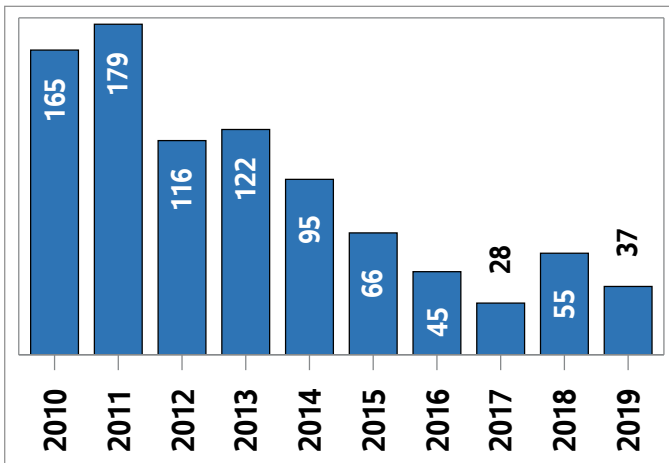
Sales Activity (August only)



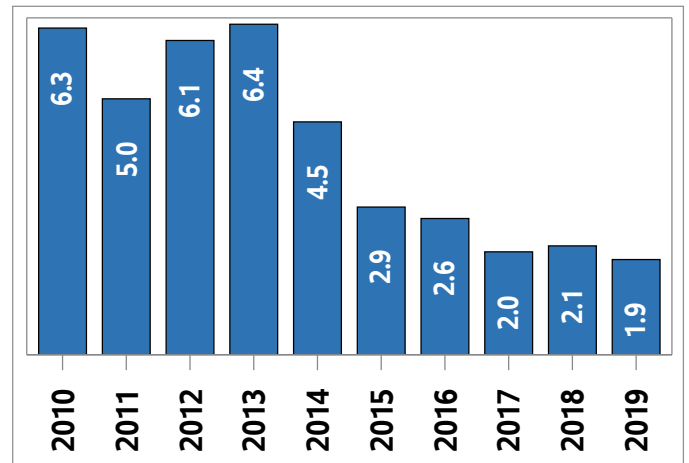
New Listings (August only)



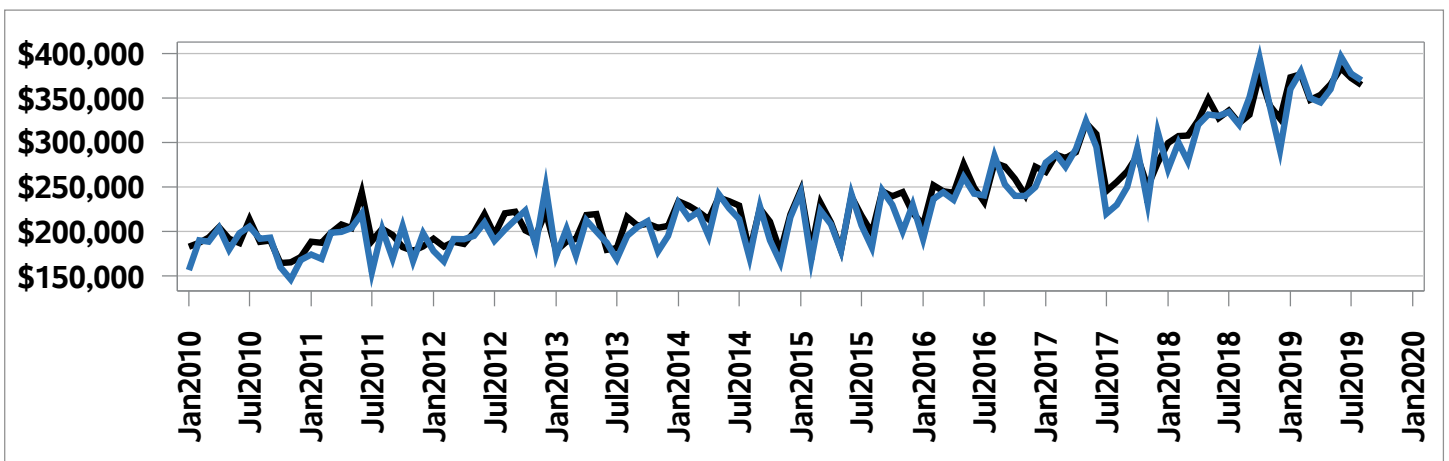
Active Listings (August only)



Months of Inventory (August only)

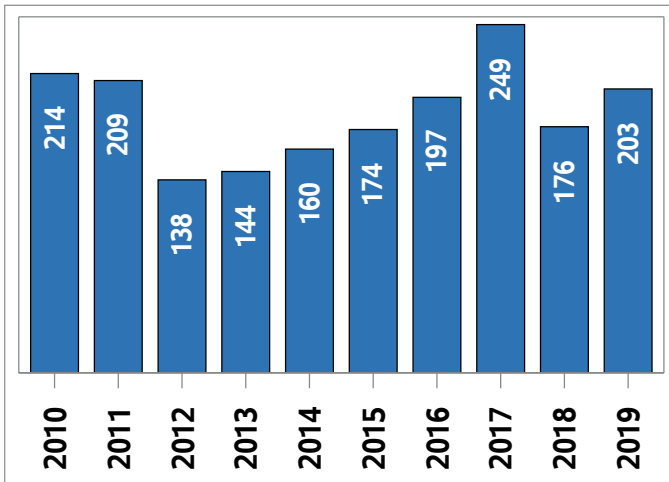


Average Price and Median Price

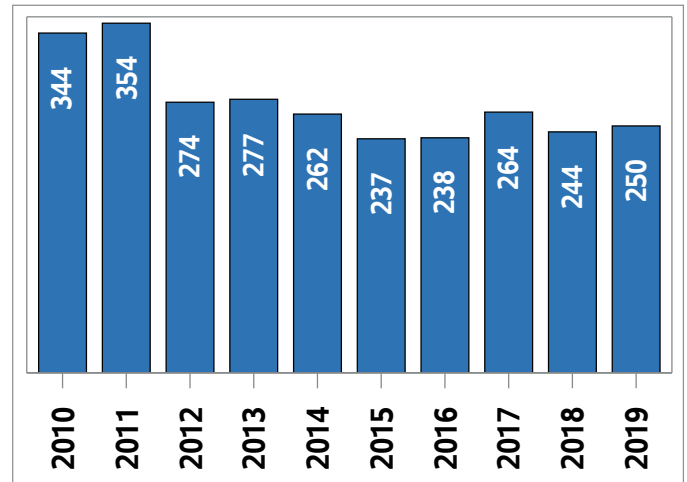


Ingersoll MLS® Residential Market Activity

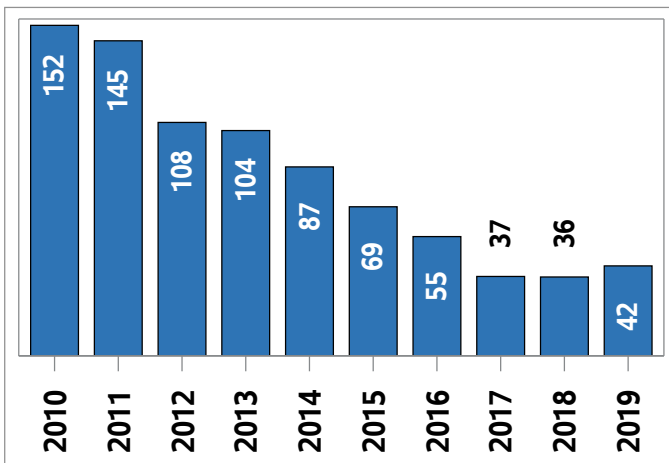
Sales Activity (August Year-to-date)



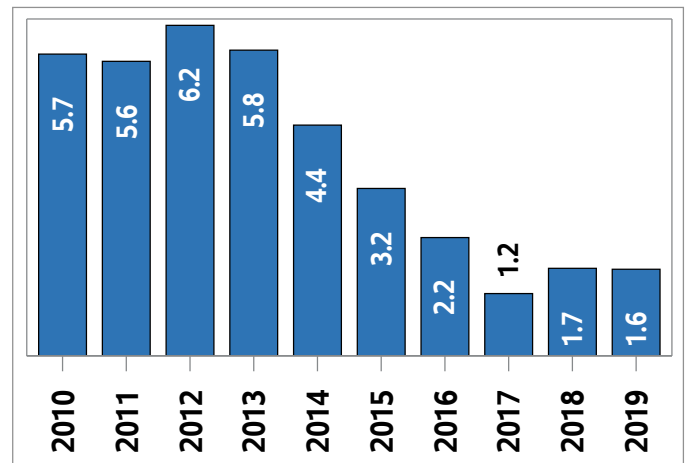
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Ingersoll MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	20	-23.1	42.9	17.6	-4.8	5.3	-16.7
Dollar Volume	\$7,293,658	-12.8	103.8	54.7	95.5	74.2	76.7
New Listings	24	-25.0	84.6	-4.0	-40.0	9.1	-25.0
Active Listings	37	-32.7	32.1	-17.8	-61.1	-68.1	-80.0
Sales to New Listings Ratio ¹	83.3	81.3	107.7	68.0	52.5	86.4	75.0
Months of Inventory ²	1.9	2.1	2.0	2.6	4.5	6.1	7.7
Average Price	\$364,683	13.3	42.6	31.5	105.3	65.5	112.0
Median Price	\$370,000	15.6	60.9	29.8	117.0	83.2	117.6
Sales to List Price Ratio	102.3	101.0	98.5	100.1	96.2	96.5	96.6
Median Days on Market	13.5	17.0	21.0	23.0	20.0	59.0	36.5
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	203	15.3	-18.5	3.0	26.9	47.1	0.5
Dollar Volume	\$74,466,710	30.2	2.9	51.9	109.7	166.8	98.9
New Listings	250	2.5	-5.3	5.0	-4.6	-8.8	-31.5
Active Listings ³	42	14.1	13.3	-24.5	-52.4	-61.4	-75.6
Sales to New Listings Ratio ⁴	81.2	72.1	94.3	82.8	61.1	50.4	55.3
Months of Inventory ⁵	1.6	1.7	1.2	2.2	4.4	6.2	6.7
Average Price	\$366,831	12.9	26.2	47.4	65.3	81.3	98.0
Median Price	\$369,000	15.3	28.6	53.8	72.0	88.7	106.2
Sales to List Price Ratio	102.1	101.3	103.9	99.4	97.7	97.7	96.1
Median Days on Market	14.0	14.0	14.0	26.0	42.5	42.5	55.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

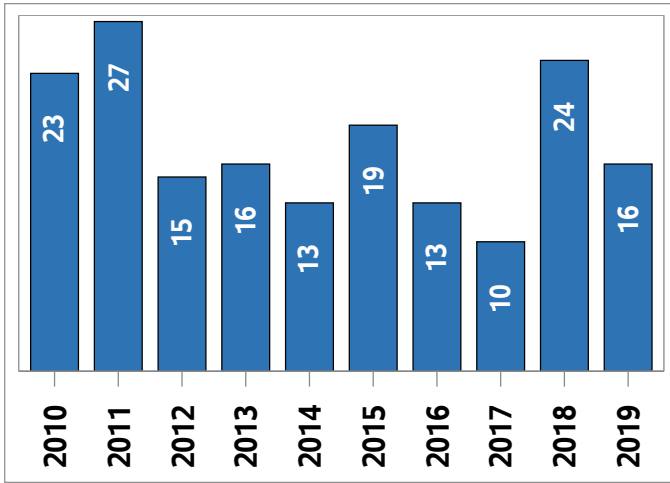
⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

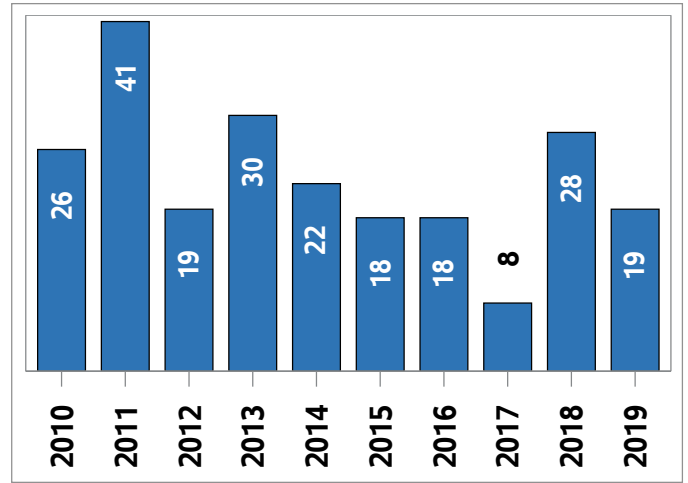
Ingersoll

MLS® Single Detached Market Activity

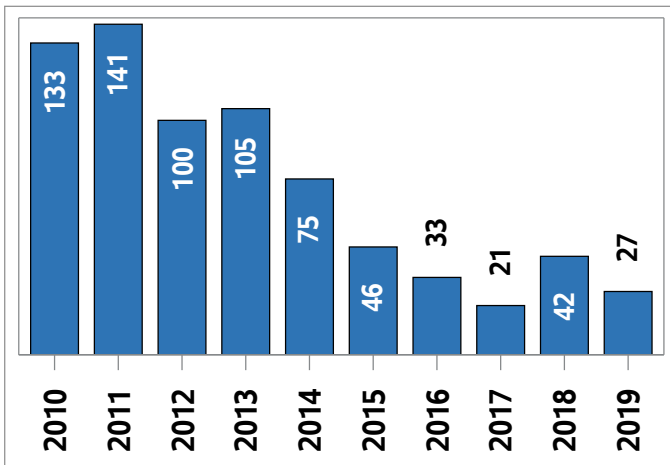
Sales Activity (August only)



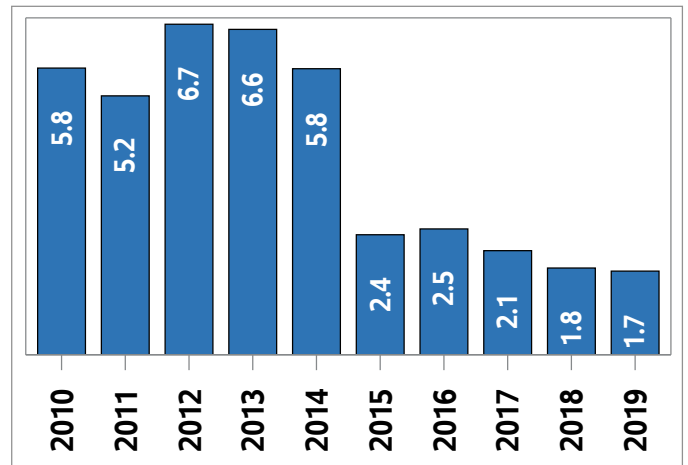
New Listings (August only)



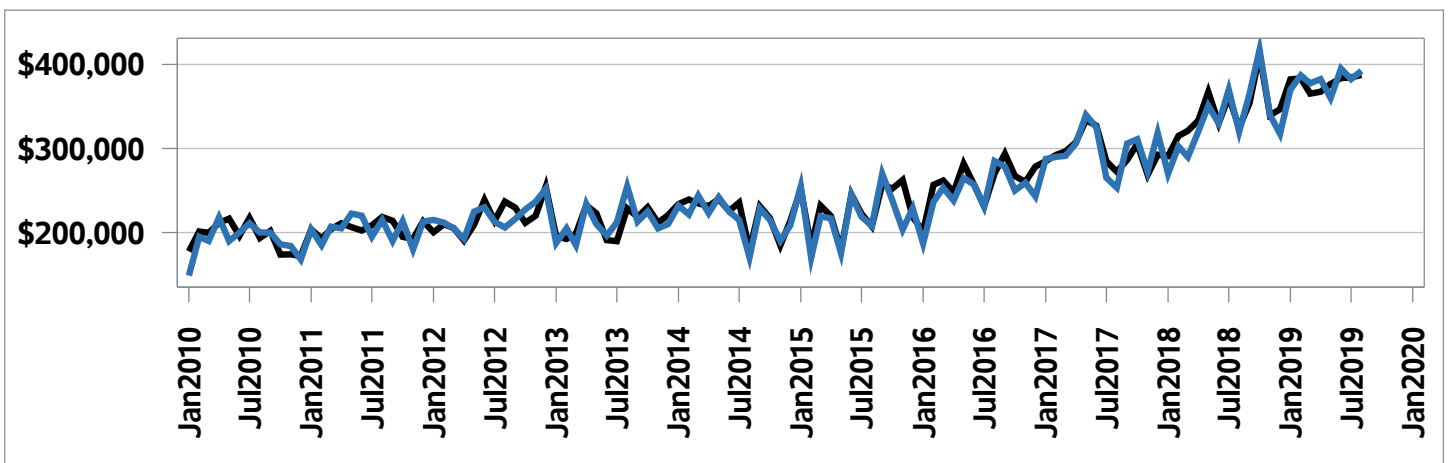
Active Listings (August only)



Months of Inventory (August only)



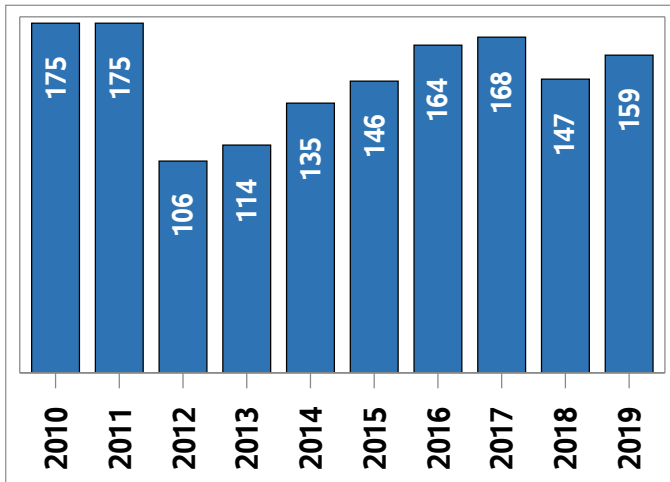
Average Price and Median Price



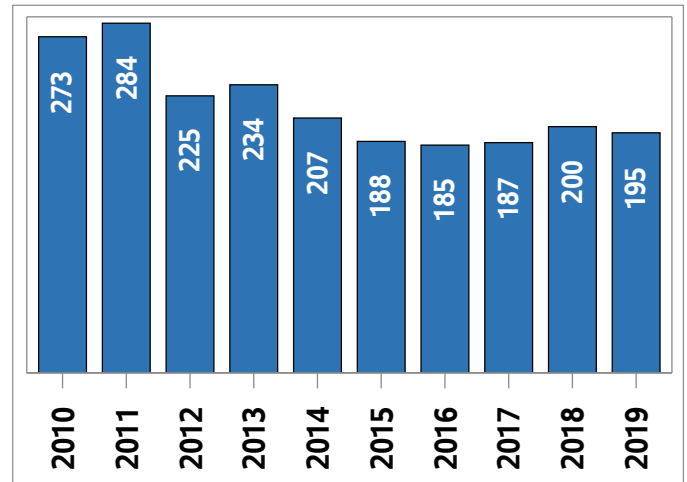
Ingersoll

MLS® Single Detached Market Activity

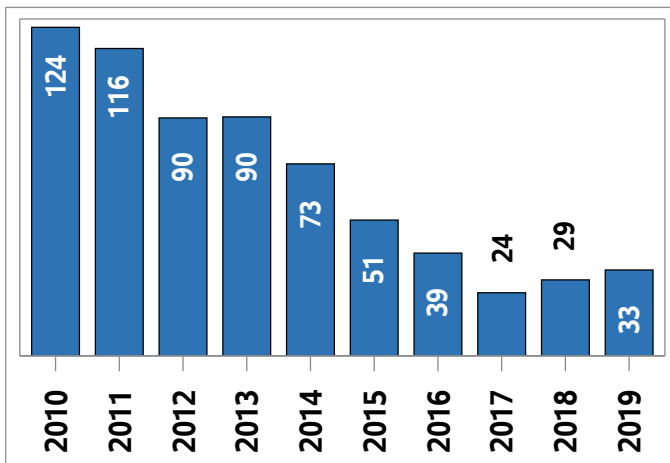
Sales Activity (August Year-to-date)



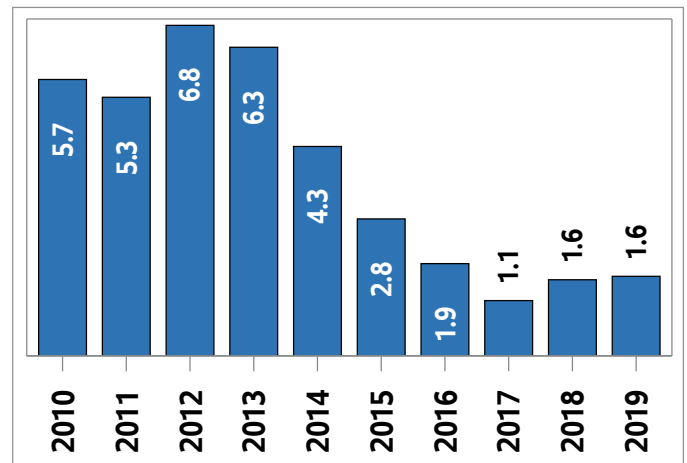
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Ingersoll MLS® Single Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	16	-33.3	60.0	23.1	23.1	6.7	-15.8
Dollar Volume	\$6,200,258	-20.5	127.6	76.6	166.8	74.5	82.0
New Listings	19	-32.1	137.5	5.6	-13.6	0.0	-26.9
Active Listings	27	-35.7	28.6	-18.2	-64.0	-73.0	-82.6
Sales to New Listings Ratio ¹	84.2	85.7	125.0	72.2	59.1	78.9	73.1
Months of Inventory ²	1.7	1.8	2.1	2.5	5.8	6.7	8.2
Average Price	\$387,516	19.3	42.2	43.5	116.8	63.6	116.2
Median Price	\$392,350	22.6	54.8	37.7	130.1	90.5	128.1
Sales to List Price Ratio	100.4	101.2	99.0	98.8	93.3	96.5	96.6
Median Days on Market	14.5	17.0	21.5	20.0	28.0	67.0	36.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	159	8.2	-5.4	-3.0	17.8	50.0	-8.1
Dollar Volume	\$60,168,841	21.9	16.2	45.0	94.8	161.3	81.3
New Listings	195	-2.5	4.3	5.4	-5.8	-13.3	-38.5
Active Listings ³	33	13.0	36.1	-16.4	-55.2	-63.9	-77.1
Sales to New Listings Ratio ⁴	81.5	73.5	89.8	88.6	65.2	47.1	54.6
Months of Inventory ⁵	1.6	1.6	1.1	1.9	4.3	6.8	6.5
Average Price	\$378,420	12.7	22.8	49.5	65.4	74.2	97.2
Median Price	\$382,000	17.6	27.3	55.9	69.8	80.2	101.6
Sales to List Price Ratio	102.1	101.2	103.4	98.9	97.5	97.6	95.8
Median Days on Market	14.0	14.0	13.0	22.0	43.0	42.5	52.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

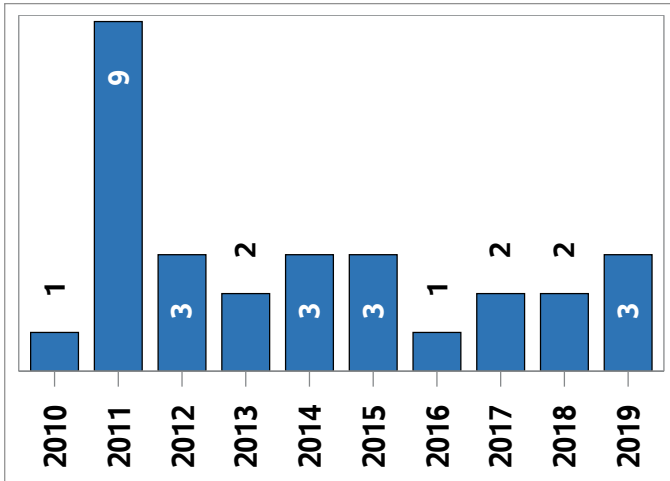
⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

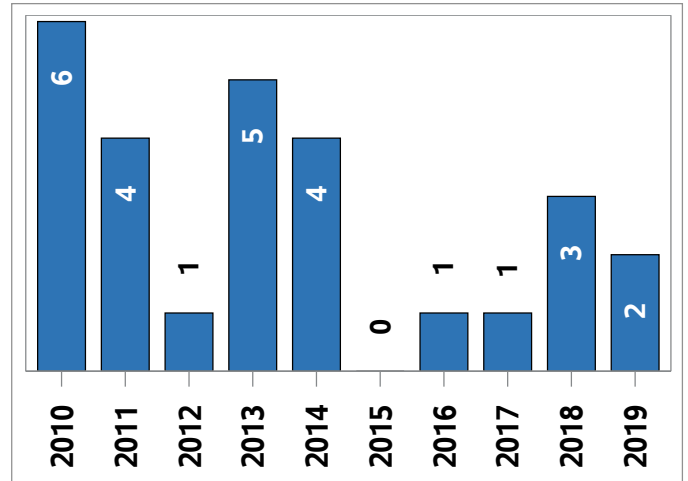
Ingersoll

MLS® Semi-Detached Market Activity

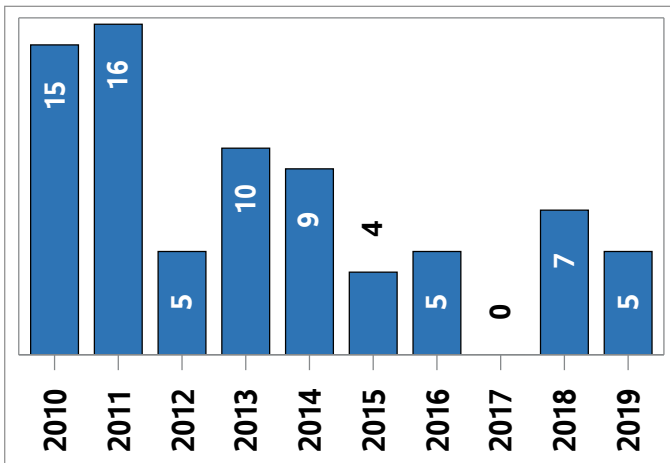
Sales Activity (August only)



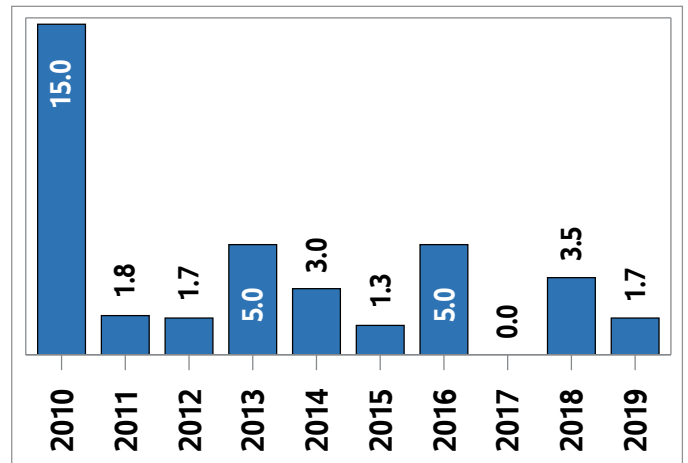
New Listings (August only)



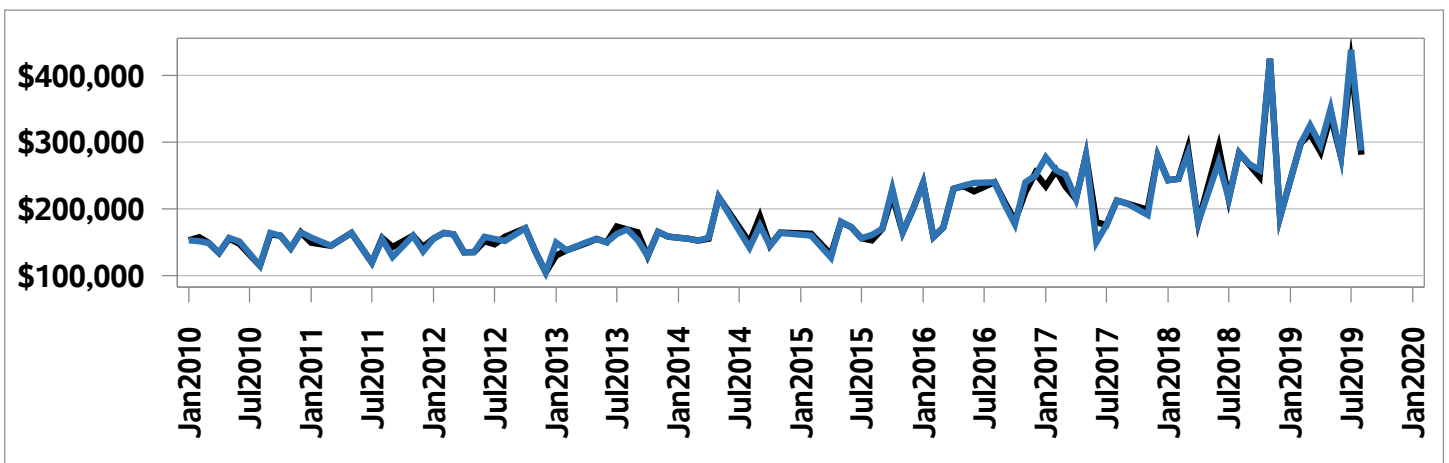
Active Listings (August only)



Months of Inventory (August only)



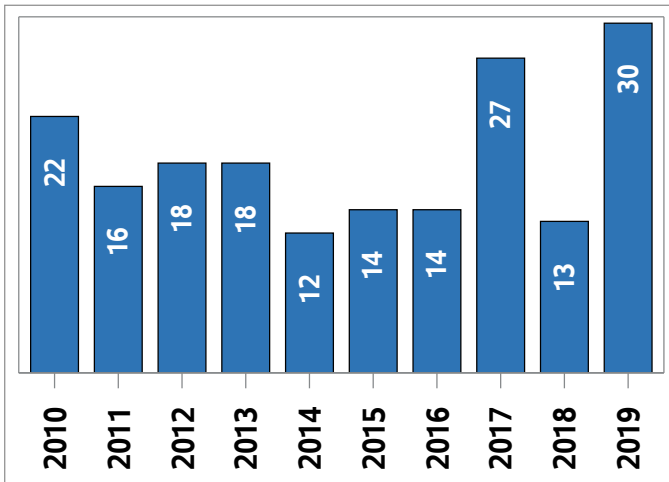
Average Price and Median Price



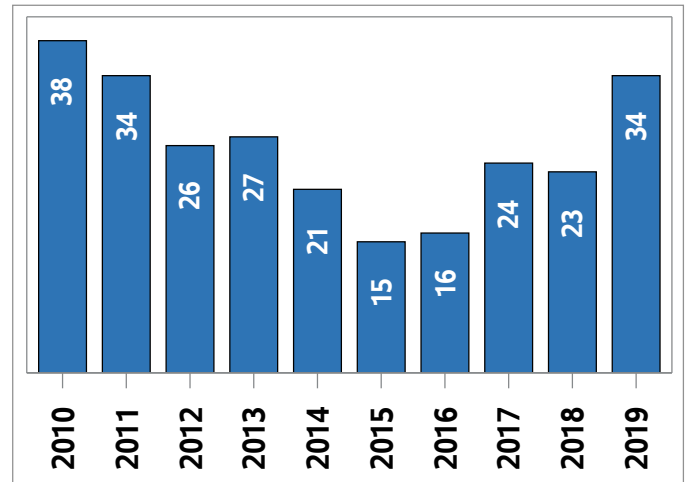
Ingersoll

MLS® Semi-Detached Market Activity

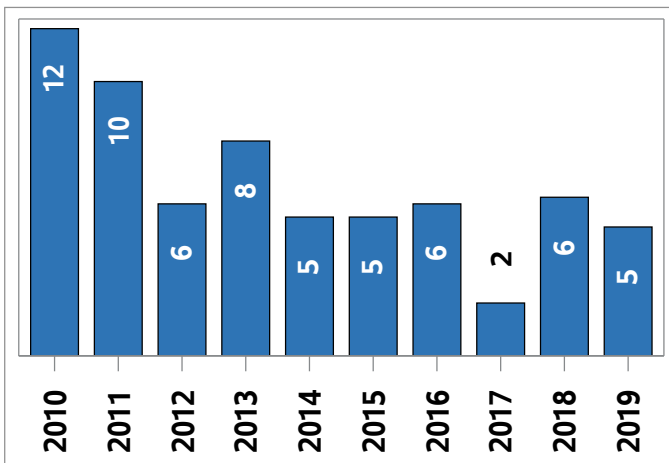
Sales Activity (August Year-to-date)



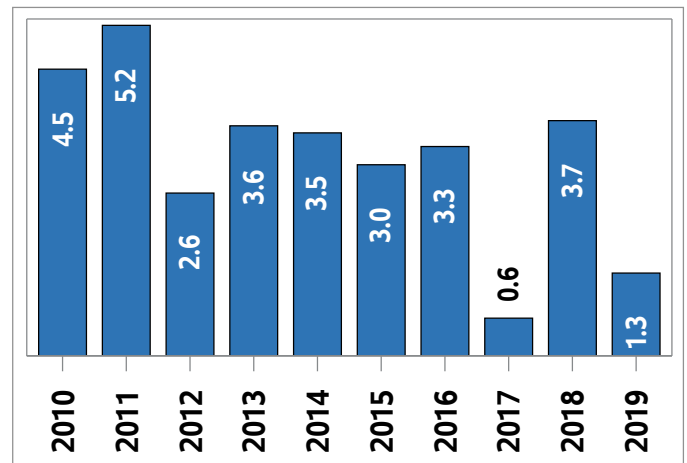
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Ingersoll MLS® Semi-Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	3	50.0	50.0	200.0	0.0	0.0	0.0
Dollar Volume	\$843,500	48.6	98.5	251.6	87.9	77.8	88.7
New Listings	2	-33.3	100.0	100.0	-50.0	100.0	
Active Listings	5	-28.6		0.0	-44.4	0.0	400.0
Sales to New Listings Ratio ¹	150.0	66.7	200.0	100.0	75.0	300.0	
Months of Inventory ²	1.7	3.5		5.0	3.0	1.7	0.3
Average Price	\$281,167	-0.9	32.3	17.2	87.9	77.8	88.7
Median Price	\$287,500	1.3	35.3	19.8	102.5	89.1	79.8
Sales to List Price Ratio	110.4	98.8	101.6	100.0	97.7	97.0	96.8
Median Days on Market	8.0	54.0	7.0	49.0	92.0	23.0	37.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	30	130.8	11.1	114.3	150.0	66.7	130.8
Dollar Volume	\$9,662,466	182.9	62.1	216.9	391.7	253.4	384.5
New Listings	34	47.8	41.7	112.5	61.9	30.8	240.0
Active Listings ³	5	-18.8	143.8	-15.2	-7.1	-15.2	-27.8
Sales to New Listings Ratio ⁴	88.2	56.5	112.5	87.5	57.1	69.2	130.0
Months of Inventory ⁵	1.3	3.7	0.6	3.3	3.5	2.6	4.2
Average Price	\$322,082	22.6	45.9	47.9	96.7	112.0	110.0
Median Price	\$323,250	29.0	30.3	37.6	108.9	108.2	102.2
Sales to List Price Ratio	102.3	103.4	104.1	99.2	97.2	97.9	98.2
Median Days on Market	11.0	8.0	13.0	45.5	35.0	33.0	113.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

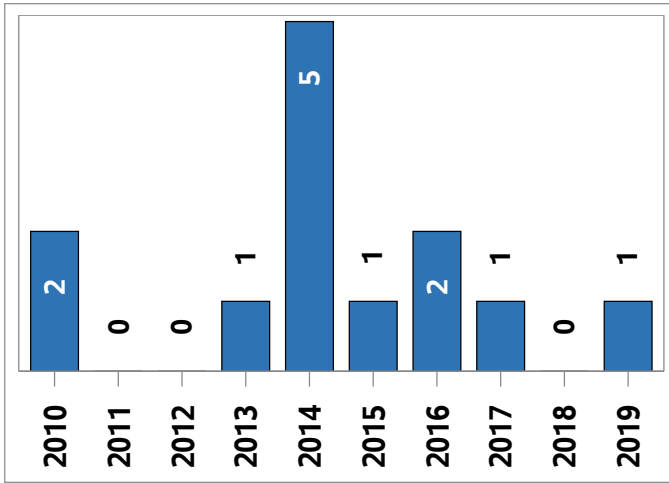
⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

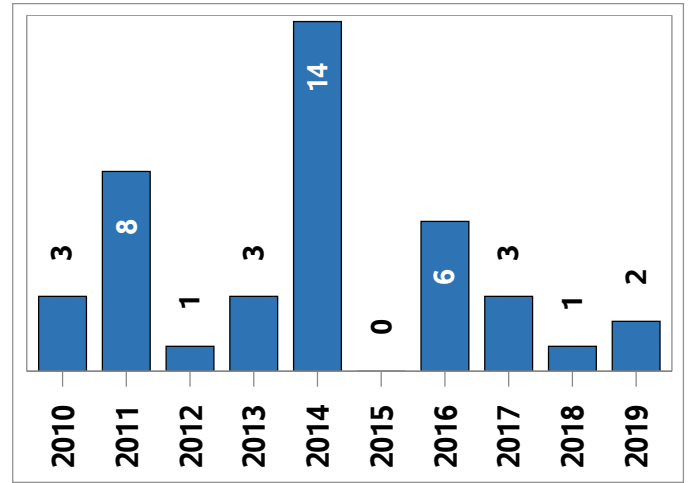
⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

Ingersoll MLS® Condo Market Activity

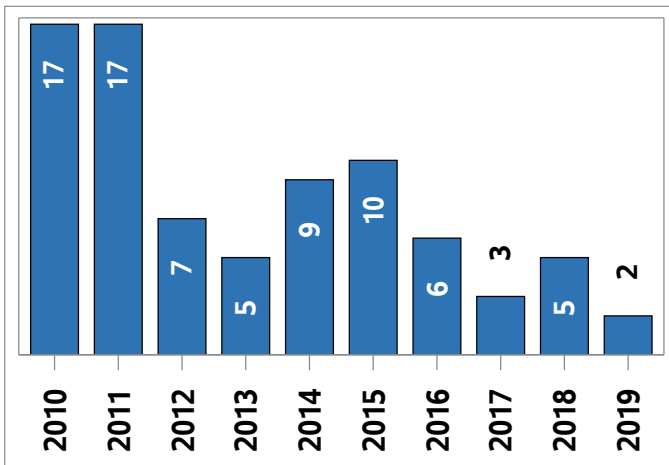
Sales Activity (August only)



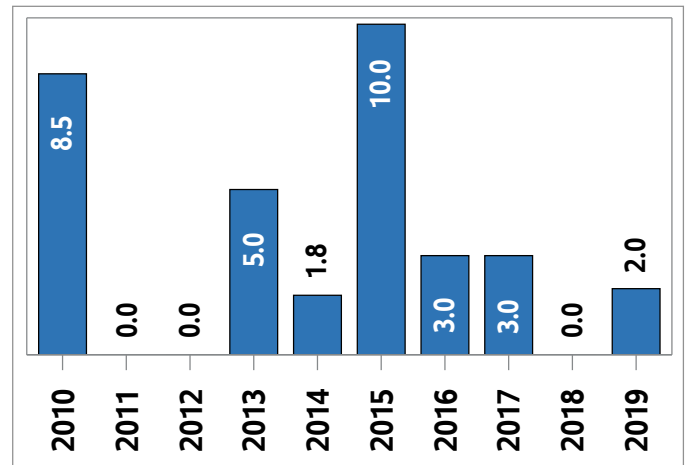
New Listings (August only)



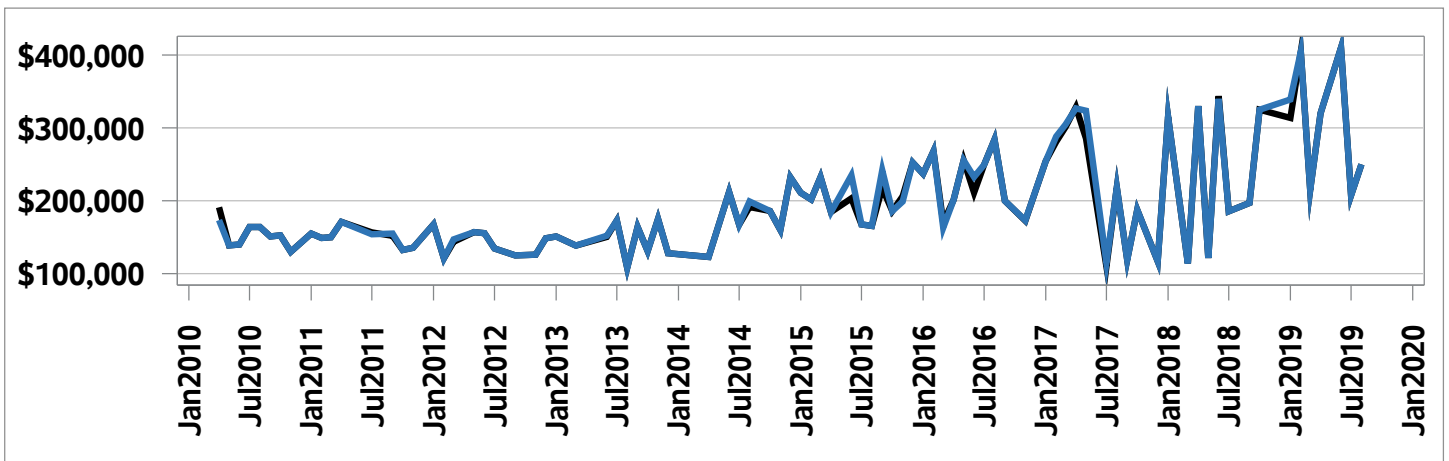
Active Listings (August only)



Months of Inventory (August only)

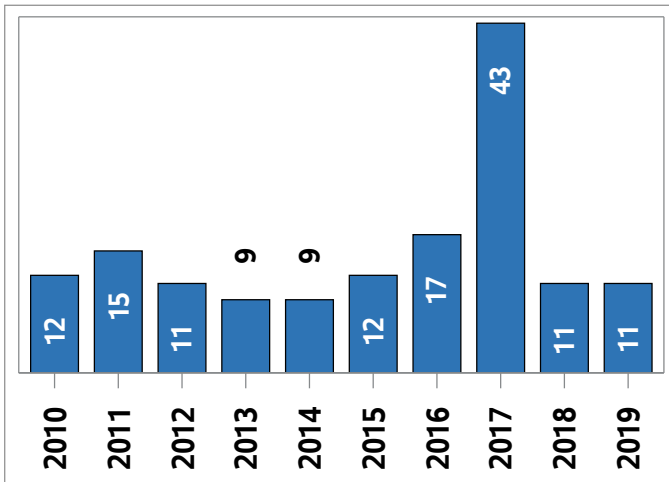


Average Price and Median Price

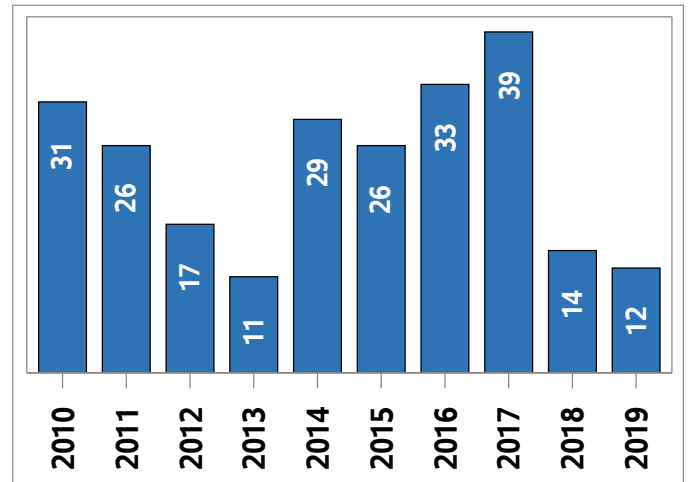


Ingersoll MLS® Condo Market Activity

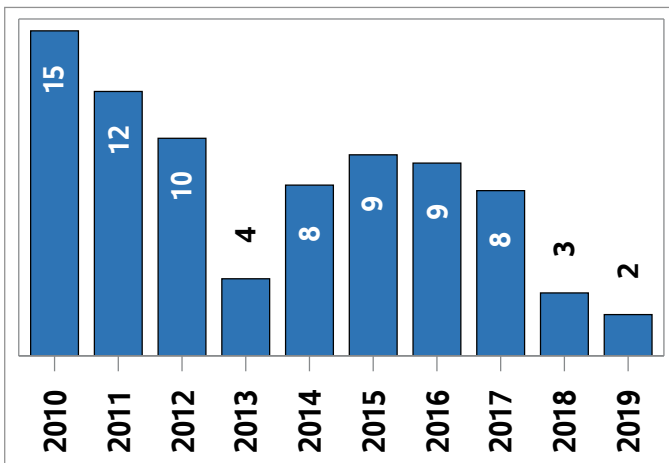
Sales Activity (August Year-to-date)



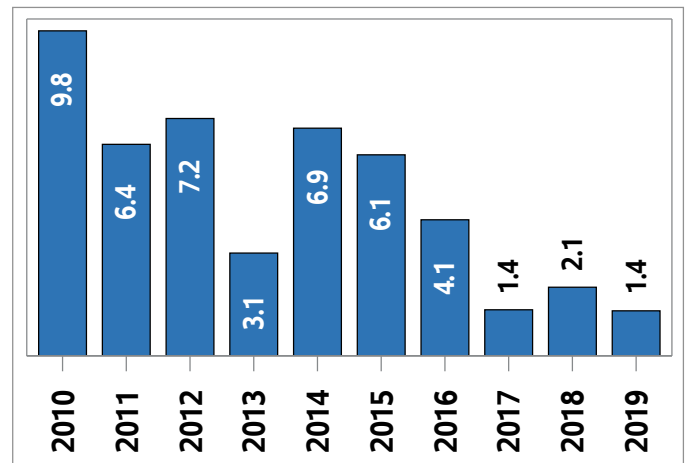
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Ingersoll MLS® Condo Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	1		0.0	-50.0	-80.0		-50.0
Dollar Volume	\$249,900		14.6	-56.0	-73.9		-9.1
New Listings	2	100.0	-33.3	-66.7	-85.7	100.0	-66.7
Active Listings	2	-60.0	-33.3	-66.7	-77.8	-71.4	-91.3
Sales to New Listings Ratio ¹	50.0		33.3	33.3	35.7		33.3
Months of Inventory ²	2.0		3.0	3.0	1.8		11.5
Average Price	\$249,900		14.6	-12.0	30.6		81.7
Median Price	\$249,900		14.6	-12.0	25.5		81.7
Sales to List Price Ratio	108.7		101.4	108.9	102.9		96.2
Median Days on Market	2.0		15.0	71.5	12.0		69.5
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	11	0.0	-74.4	-35.3	22.2	0.0	-31.3
Dollar Volume	\$3,359,900	22.3	-71.8	-12.1	106.6	110.0	49.7
New Listings	12	-14.3	-69.2	-63.6	-58.6	-29.4	-61.3
Active Listings ³	2	-34.4	-75.0	-78.6	-75.8	-81.0	-89.4
Sales to New Listings Ratio ⁴	91.7	78.6	110.3	51.5	31.0	64.7	51.6
Months of Inventory ⁵	1.4	2.1	1.4	4.1	6.9	7.2	8.9
Average Price	\$305,445	22.3	10.3	35.9	69.0	110.0	117.7
Median Price	\$320,000	1.6	7.2	29.8	60.8	122.4	142.4
Sales to List Price Ratio	101.9	99.9	108.0	104.9	102.8	98.5	97.5
Median Days on Market	24.0	21.0	42.0	79.0	19.0	57.0	84.5

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

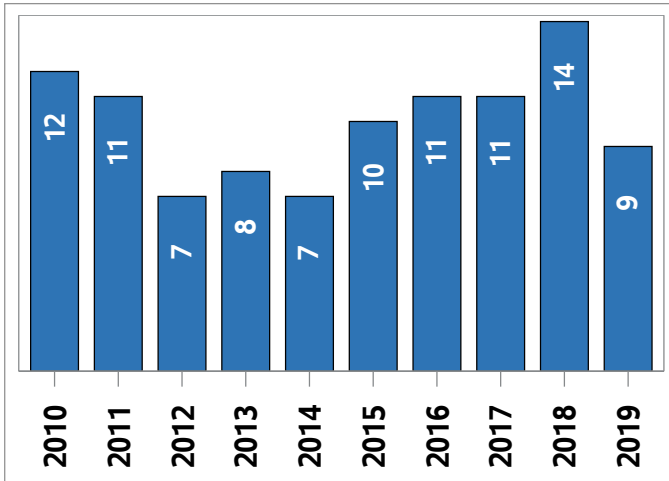
⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

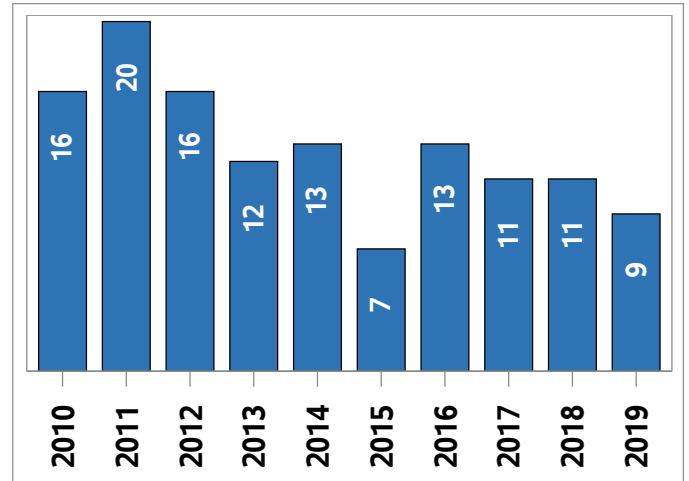
Norwich Twp

MLS® Residential Market Activity

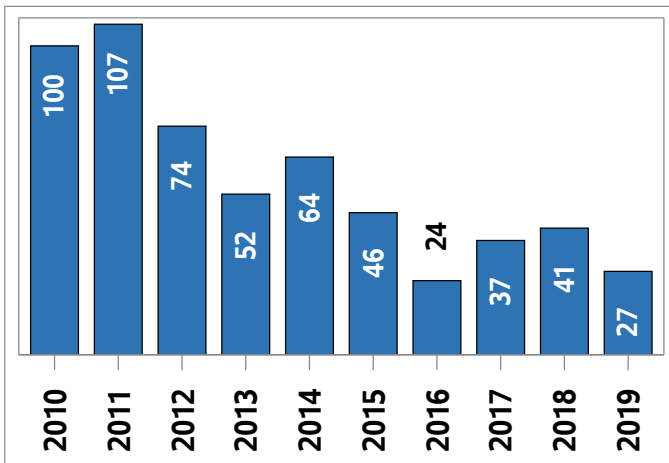
Sales Activity (August only)



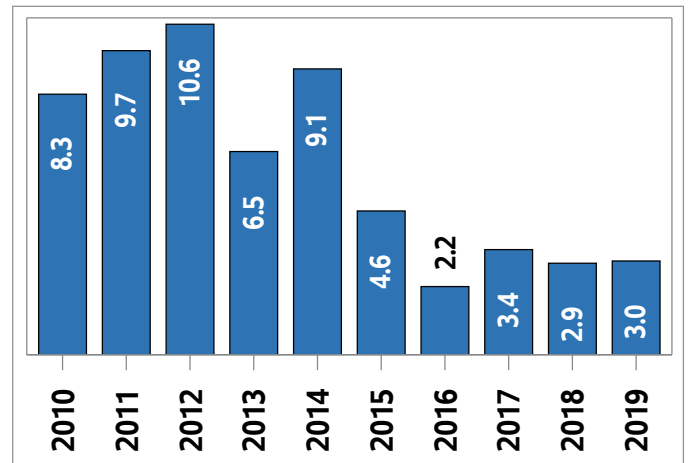
New Listings (August only)



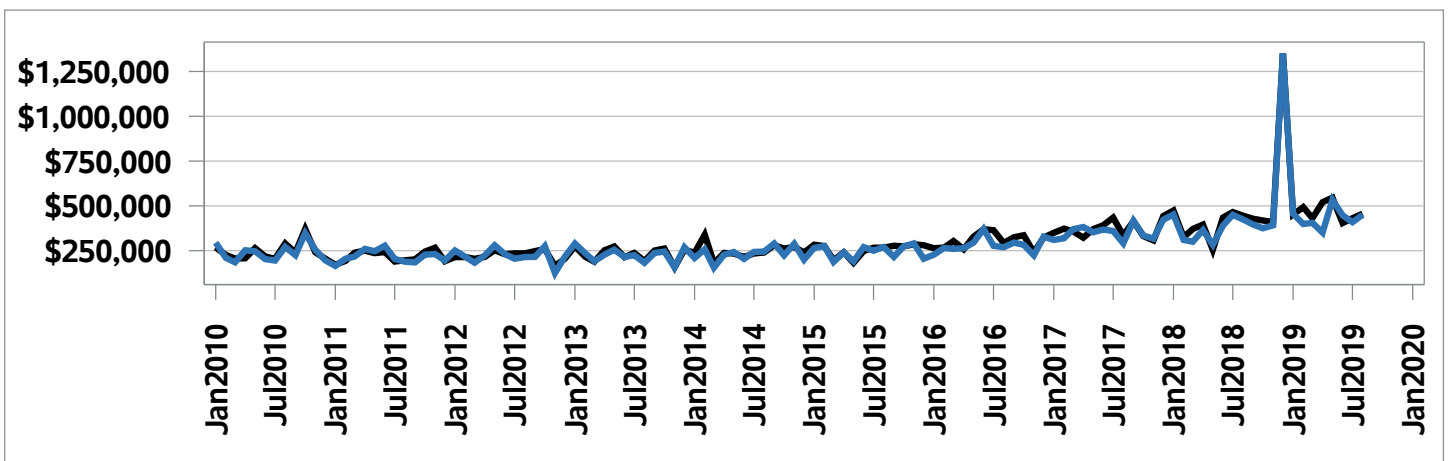
Active Listings (August only)



Months of Inventory (August only)

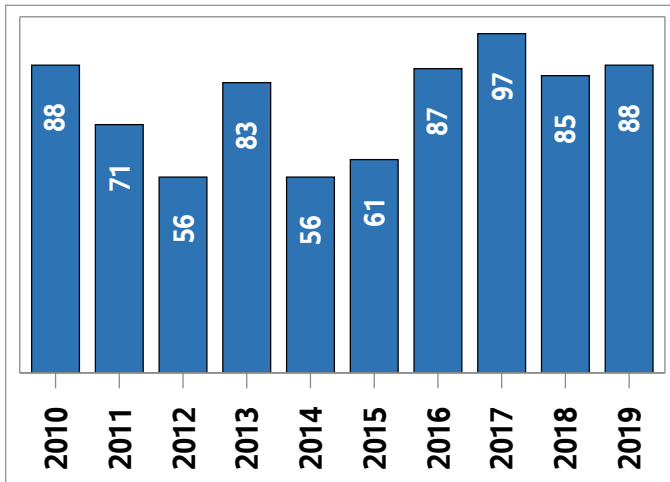


Average Price and Median Price

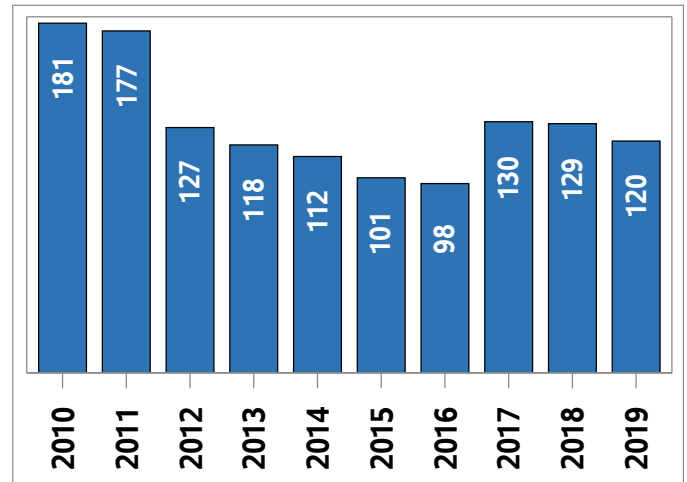


Norwich Twp MLS® Residential Market Activity

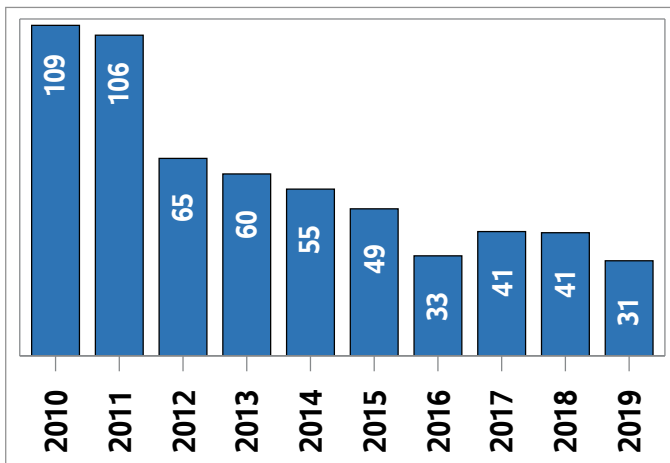
Sales Activity (August Year-to-date)



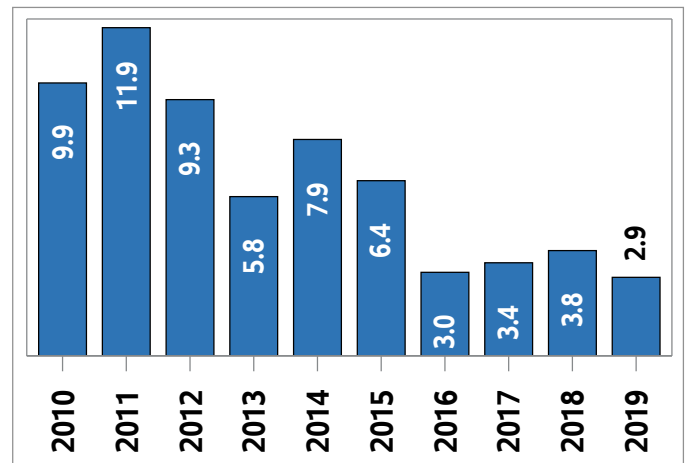
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Norwich Twp MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	9	-35.7	-18.2	-18.2	28.6	28.6	-10.0
Dollar Volume	\$4,107,822	-34.1	11.4	27.4	144.8	149.9	104.9
New Listings	9	-18.2	-18.2	-30.8	-30.8	-43.8	-52.6
Active Listings	27	-34.1	-27.0	12.5	-57.8	-63.5	-79.2
Sales to New Listings Ratio ¹	100.0	127.3	100.0	84.6	53.8	43.8	52.6
Months of Inventory ²	3.0	2.9	3.4	2.2	9.1	10.6	13.0
Average Price	\$456,425	2.5	36.1	55.8	90.4	94.4	127.7
Median Price	\$450,000	6.0	54.6	67.3	83.7	109.8	129.6
Sales to List Price Ratio	97.2	97.7	96.6	97.5	95.8	97.5	96.2
Median Days on Market	44.0	37.0	62.0	13.0	67.0	62.0	84.5
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	88	3.5	-9.3	1.1	57.1	57.1	60.0
Dollar Volume	\$41,619,875	21.9	17.1	56.0	219.3	230.7	255.5
New Listings	120	-7.0	-7.7	22.4	7.1	-5.5	-38.1
Active Listings ³	31	-22.8	-23.5	-4.9	-43.0	-51.8	-74.1
Sales to New Listings Ratio ⁴	73.3	65.9	74.6	88.8	50.0	44.1	28.4
Months of Inventory ⁵	2.9	3.8	3.4	3.0	7.9	9.3	17.6
Average Price	\$472,953	17.8	29.0	54.3	103.2	110.5	122.2
Median Price	\$424,188	15.3	22.2	57.7	82.8	97.5	129.3
Sales to List Price Ratio	98.7	97.9	98.6	97.3	95.4	95.7	94.2
Median Days on Market	32.0	31.0	31.0	37.0	72.5	56.0	63.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

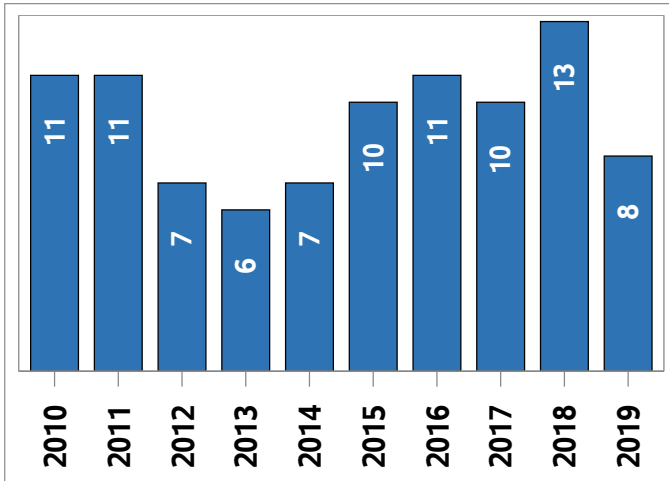
⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

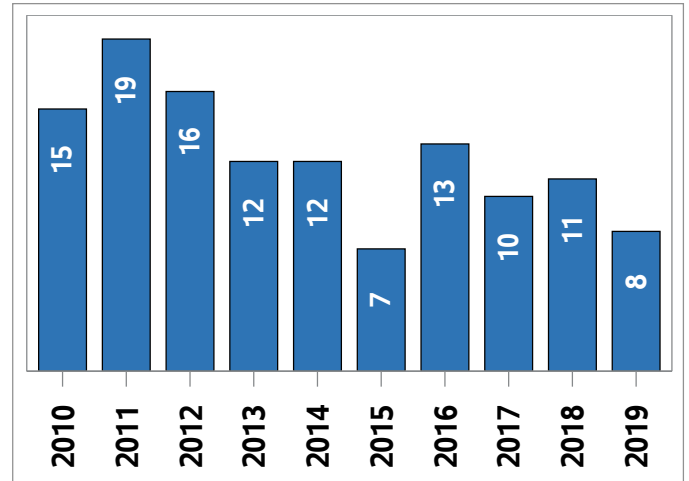
Norwich Twp

MLS® Single Detached Market Activity

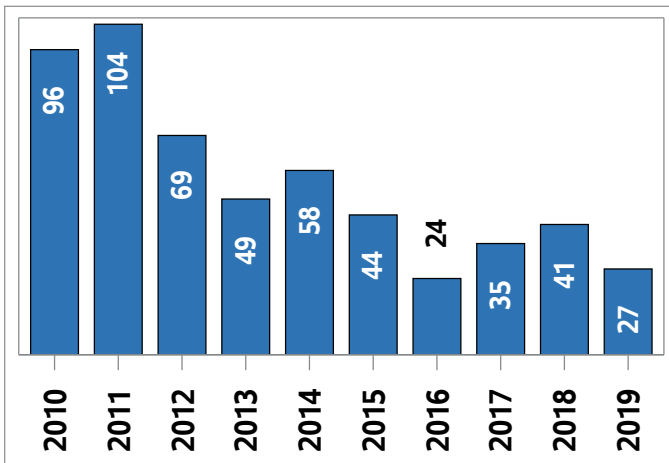
Sales Activity (August only)



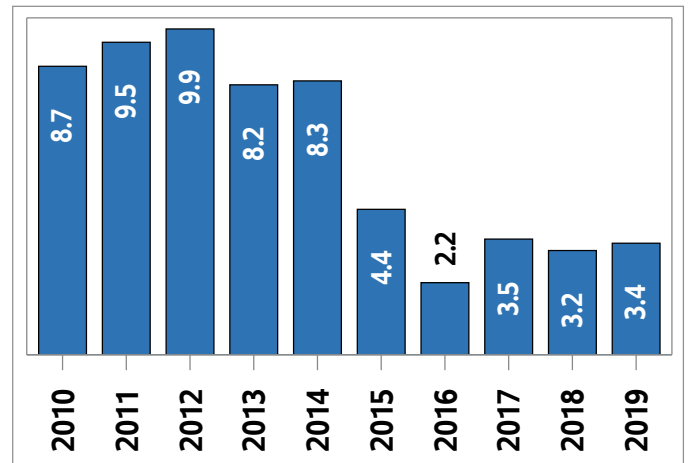
New Listings (August only)



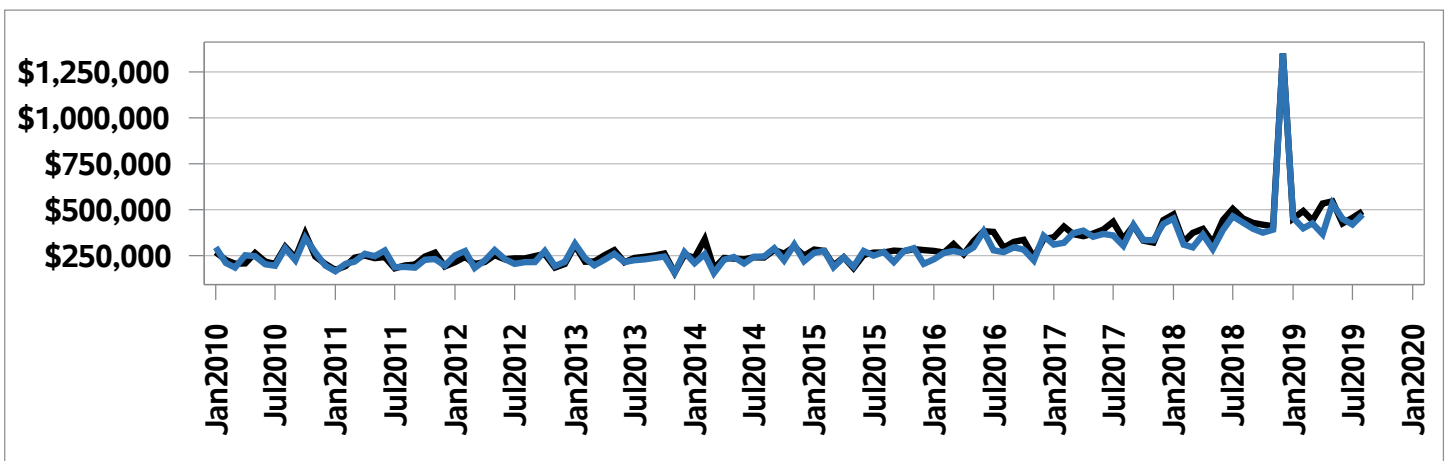
Active Listings (August only)



Months of Inventory (August only)

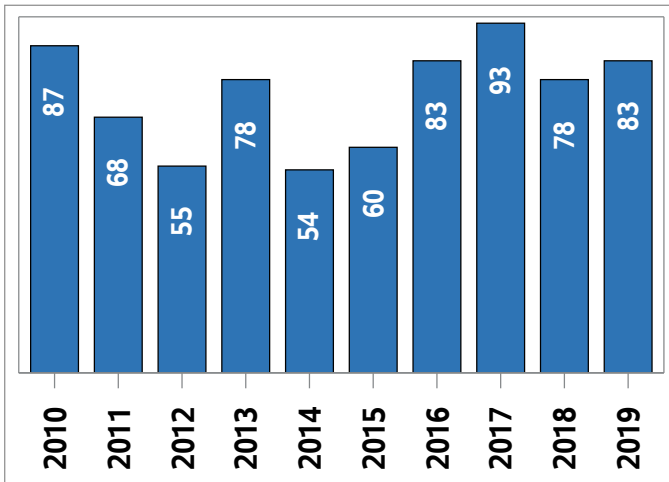


Average Price and Median Price

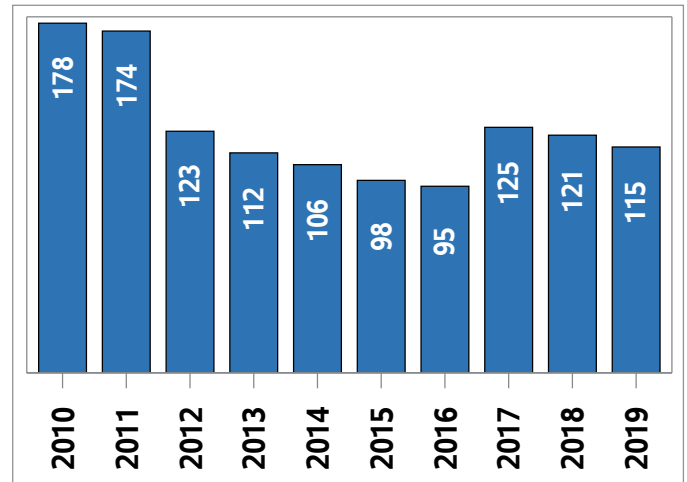


Norwich Twp MLS® Single Detached Market Activity

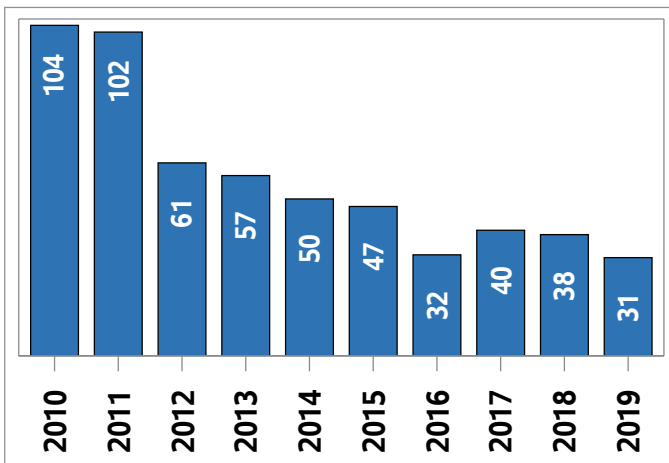
Sales Activity (August Year-to-date)



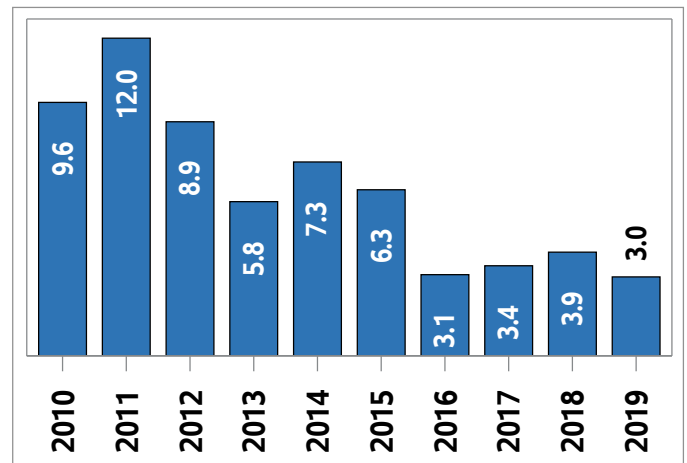
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Norwich Twp MLS® Single Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	8	-38.5	-20.0	-27.3	14.3	14.3	-20.0
Dollar Volume	\$3,927,722	-33.2	15.4	21.9	134.1	138.9	95.9
New Listings	8	-27.3	-20.0	-38.5	-33.3	-50.0	-57.9
Active Listings	27	-34.1	-22.9	12.5	-53.4	-60.9	-77.7
Sales to New Listings Ratio ¹	100.0	118.2	100.0	84.6	58.3	43.8	52.6
Months of Inventory ²	3.4	3.2	3.5	2.2	8.3	9.9	12.1
Average Price	\$490,965	8.5	44.3	67.5	104.8	109.1	144.9
Median Price	\$473,750	10.2	56.0	76.1	93.4	120.9	141.7
Sales to List Price Ratio	96.4	97.6	96.4	97.5	95.8	97.5	96.2
Median Days on Market	70.0	42.0	43.5	13.0	67.0	62.0	84.5
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	83	6.4	-10.8	0.0	53.7	50.9	56.6
Dollar Volume	\$40,480,075	24.1	15.8	56.6	216.3	225.0	251.9
New Listings	115	-5.0	-8.0	21.1	8.5	-6.5	-37.8
Active Listings ³	31	-19.0	-21.8	-2.7	-37.4	-49.1	-72.6
Sales to New Listings Ratio ⁴	72.2	64.5	74.4	87.4	50.9	44.7	28.6
Months of Inventory ⁵	3.0	3.9	3.4	3.1	7.3	8.9	17.1
Average Price	\$487,712	16.7	29.8	56.6	105.8	115.3	124.7
Median Price	\$432,000	13.7	23.4	59.4	84.6	100.9	133.5
Sales to List Price Ratio	98.6	98.0	98.8	97.3	95.5	95.8	94.6
Median Days on Market	33.0	30.0	29.0	35.0	77.0	56.0	63.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

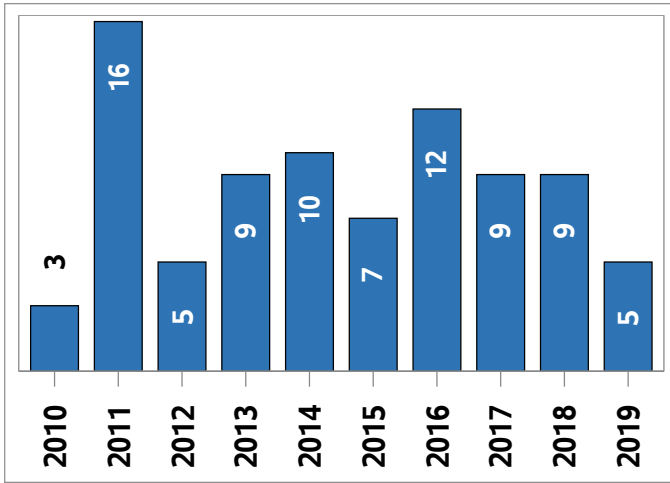
⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

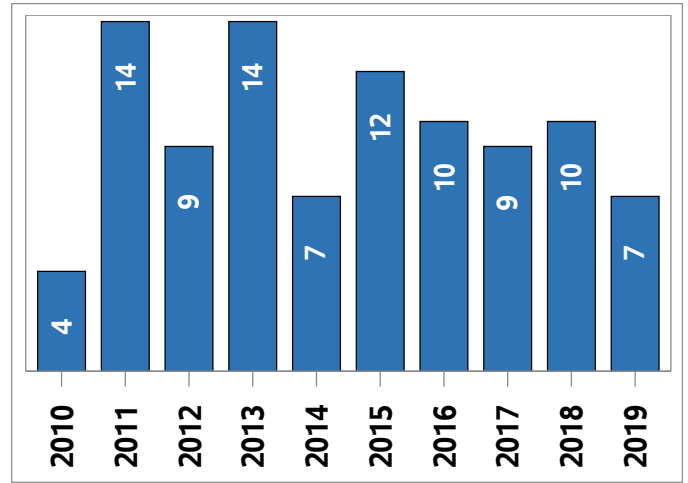
⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

South-West Oxford Twp MLS® Residential Market Activity

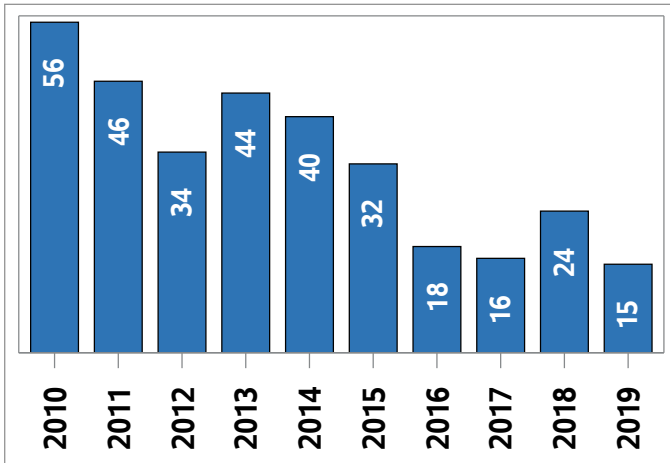
Sales Activity (August only)



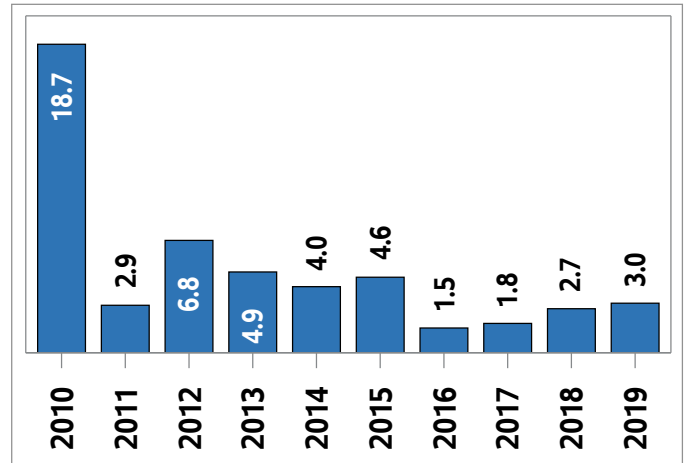
New Listings (August only)



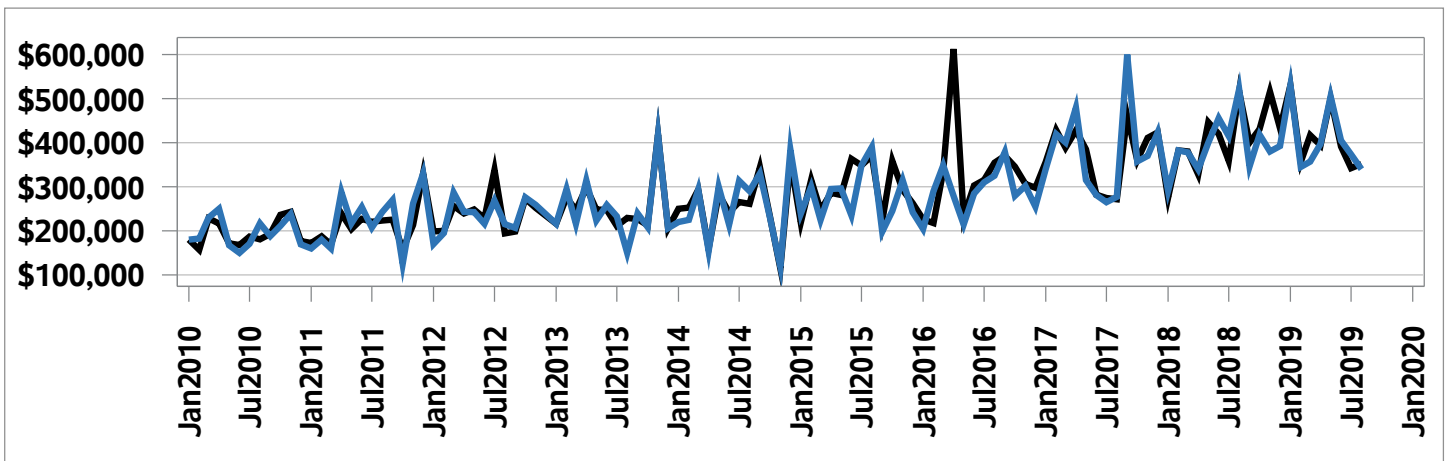
Active Listings (August only)



Months of Inventory (August only)

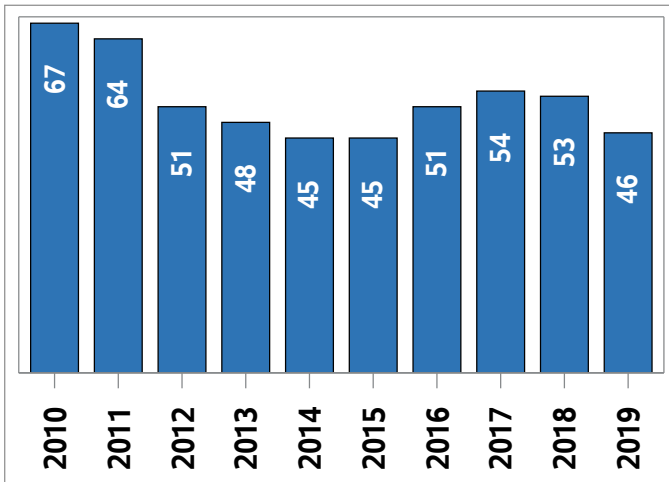


Average Price and Median Price

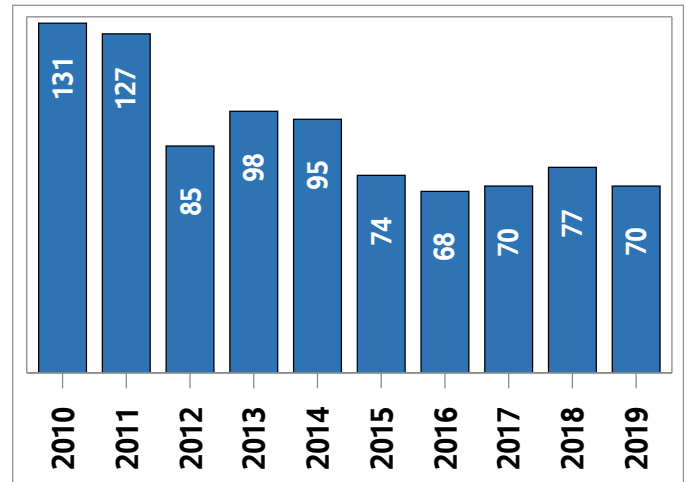


South-West Oxford Twp MLS® Residential Market Activity

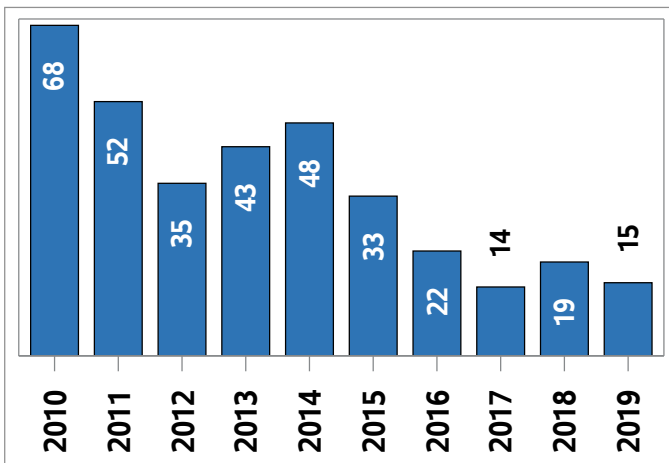
Sales Activity (August Year-to-date)



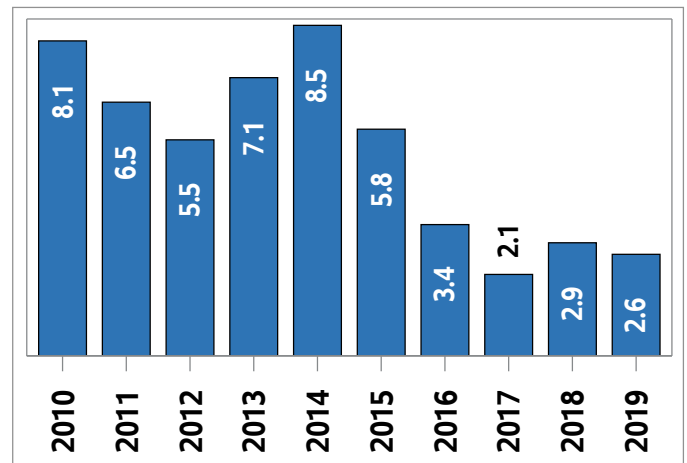
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

South-West Oxford Twp MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	5	-44.4	-44.4	-58.3	-50.0	0.0	-37.5
Dollar Volume	\$1,758,600	-62.1	-28.1	-58.7	-32.7	81.1	-3.0
New Listings	7	-30.0	-22.2	-30.0	0.0	-22.2	-46.2
Active Listings	15	-37.5	-6.3	-16.7	-62.5	-55.9	-79.7
Sales to New Listings Ratio ¹	71.4	90.0	100.0	120.0	142.9	55.6	61.5
Months of Inventory ²	3.0	2.7	1.8	1.5	4.0	6.8	9.3
Average Price	\$351,720	-31.8	29.5	-0.8	34.6	81.1	55.2
Median Price	\$339,900	-34.8	22.7	4.6	17.1	58.1	83.7
Sales to List Price Ratio	100.6	97.1	97.0	97.9	93.9	93.7	94.5
Median Days on Market	16.0	23.0	29.0	28.5	75.5	48.0	86.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	46	-13.2	-14.8	-9.8	2.2	-9.8	-17.9
Dollar Volume	\$19,525,000	-7.5	3.8	9.6	70.8	58.0	58.8
New Listings	70	-9.1	0.0	2.9	-26.3	-17.6	-48.1
Active Listings ³	15	-22.1	6.2	-30.2	-68.6	-57.6	-82.9
Sales to New Listings Ratio ⁴	65.7	68.8	77.1	75.0	47.4	60.0	41.5
Months of Inventory ⁵	2.6	2.9	2.1	3.4	8.5	5.5	12.5
Average Price	\$424,457	6.6	21.8	21.5	67.0	75.2	93.3
Median Price	\$433,500	6.0	35.5	49.5	71.3	86.1	116.8
Sales to List Price Ratio	101.8	98.2	100.5	97.2	97.3	96.1	95.6
Median Days on Market	24.5	20.0	15.5	38.0	55.0	43.0	88.5

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

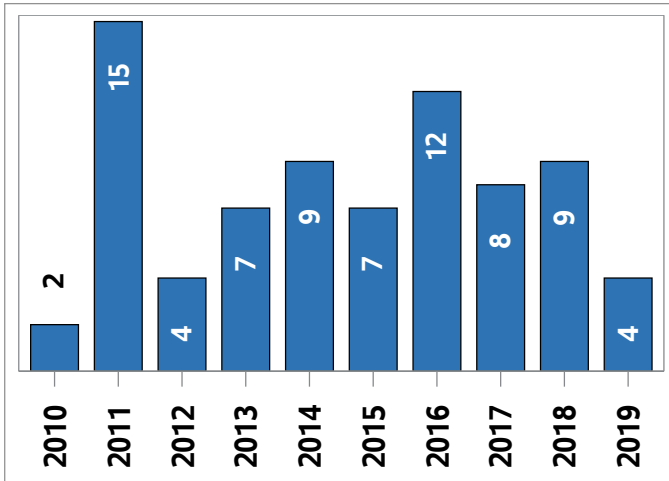
⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

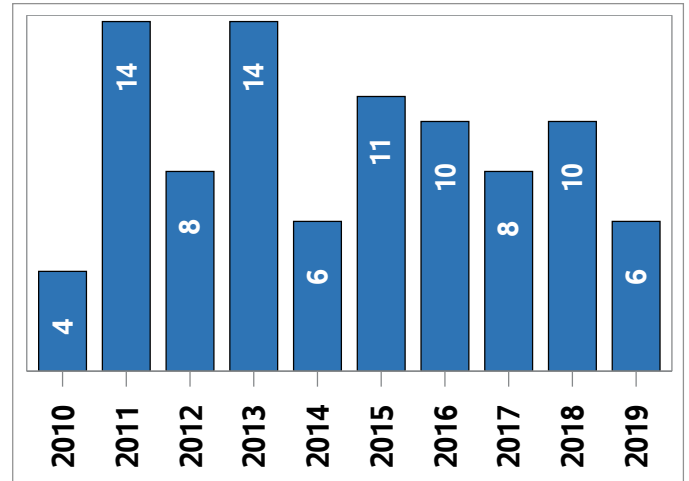
⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

South-West Oxford Twp MLS® Single Detached Market Activity

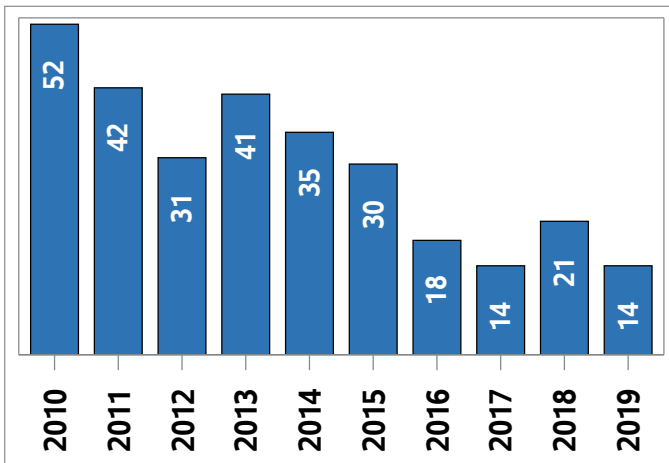
Sales Activity (August only)



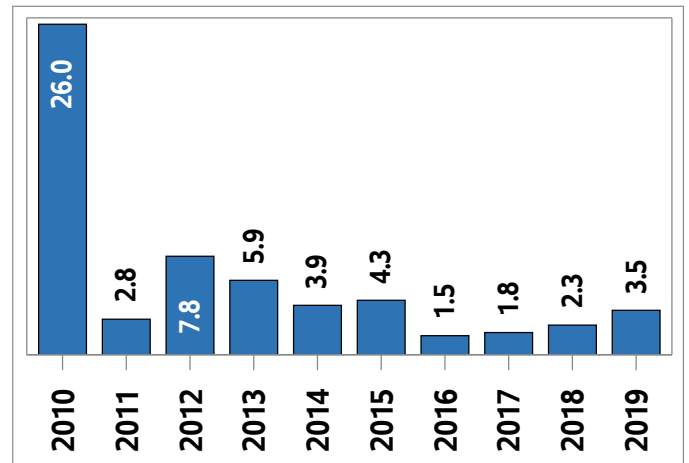
New Listings (August only)



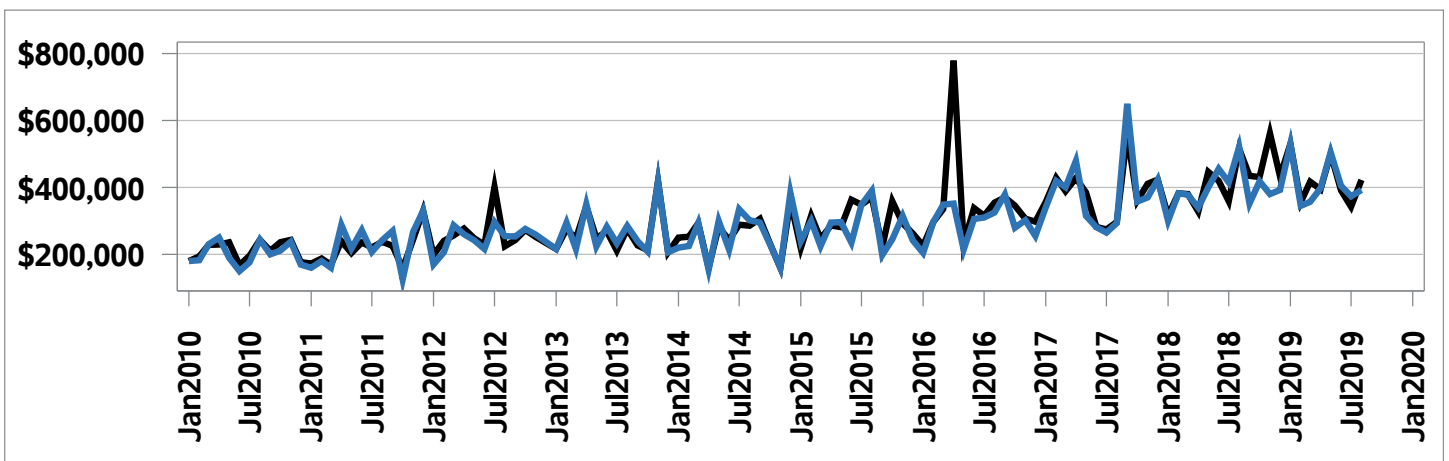
Active Listings (August only)



Months of Inventory (August only)

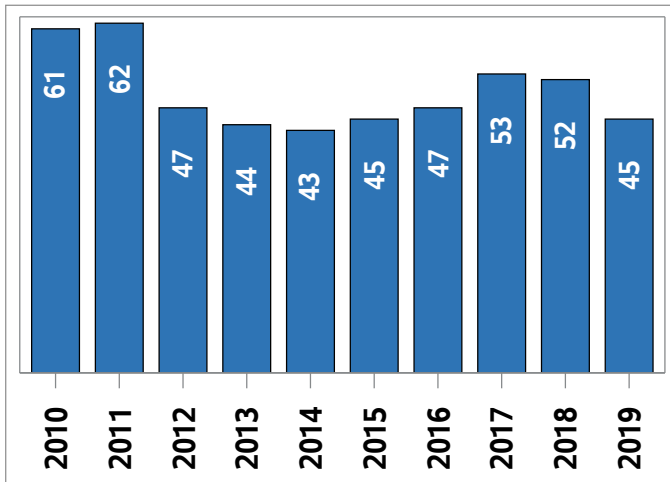


Average Price and Median Price

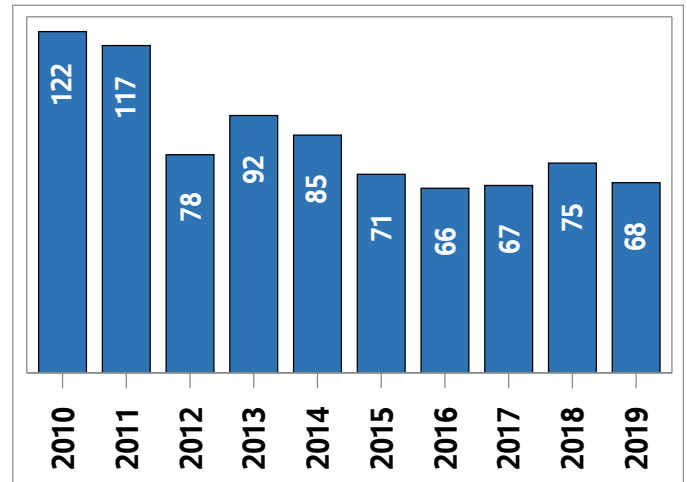


South-West Oxford Twp MLS® Single Detached Market Activity

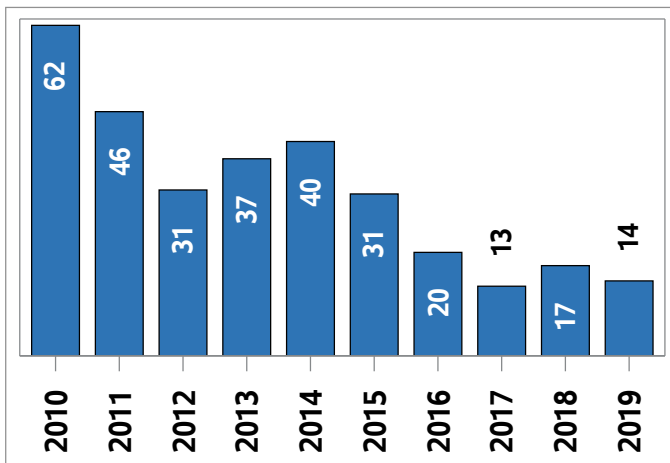
Sales Activity (August Year-to-date)



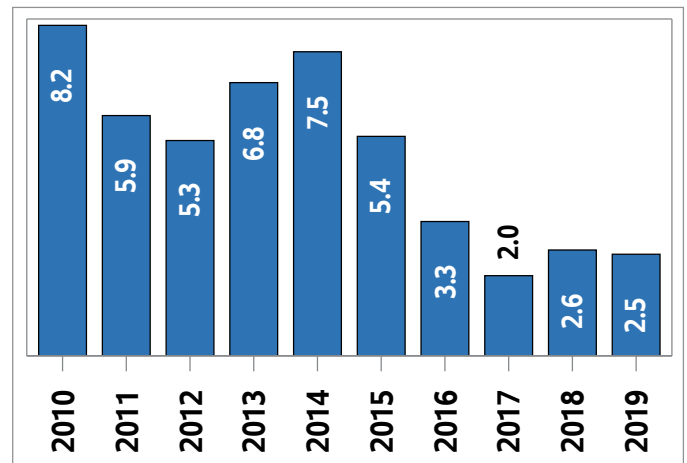
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

South-West Oxford Twp MLS® Single Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	4	-55.6	-50.0	-66.7	-55.6	0.0	-42.9
Dollar Volume	\$1,689,900	-63.6	-28.8	-60.3	-34.3	88.4	-4.0
New Listings	6	-40.0	-25.0	-40.0	0.0	-25.0	-50.0
Active Listings	14	-33.3	0.0	-22.2	-60.0	-54.8	-80.0
Sales to New Listings Ratio ¹	66.7	90.0	100.0	120.0	150.0	50.0	58.3
Months of Inventory ²	3.5	2.3	1.8	1.5	3.9	7.8	10.0
Average Price	\$422,475	-18.1	42.5	19.2	47.9	88.4	68.0
Median Price	\$392,450	-24.7	33.7	20.8	30.0	54.2	91.4
Sales to List Price Ratio	100.7	97.1	96.3	97.9	95.0	93.9	94.3
Median Days on Market	23.5	23.0	20.0	28.5	67.0	44.0	50.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	45	-13.5	-15.1	-4.3	4.7	-4.3	-16.7
Dollar Volume	\$19,456,300	-7.5	3.8	11.3	71.6	59.3	60.0
New Listings	68	-9.3	1.5	3.0	-20.0	-12.8	-46.0
Active Listings ³	14	-16.9	7.6	-27.6	-65.0	-54.8	-82.5
Sales to New Listings Ratio ⁴	66.2	69.3	79.1	71.2	50.6	60.3	42.9
Months of Inventory ⁵	2.5	2.6	2.0	3.3	7.5	5.3	12.0
Average Price	\$432,362	6.9	22.3	16.3	64.0	66.4	92.0
Median Price	\$442,000	7.7	36.0	44.5	70.0	83.6	121.0
Sales to List Price Ratio	101.8	98.2	100.4	97.6	97.7	96.5	95.9
Median Days on Market	27.0	21.0	15.0	35.0	55.0	41.0	88.5

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

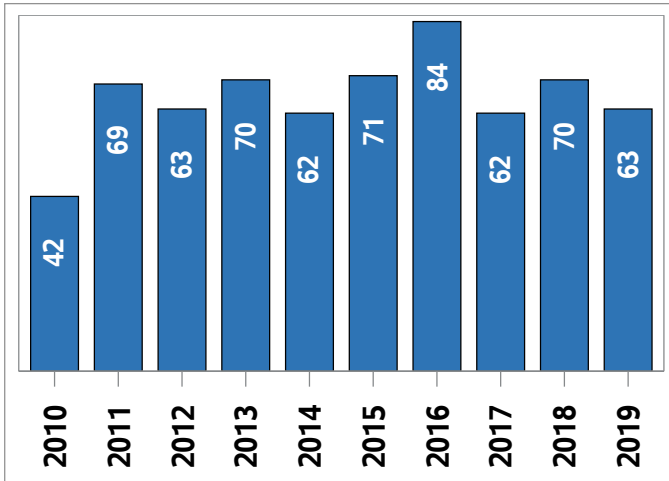
⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

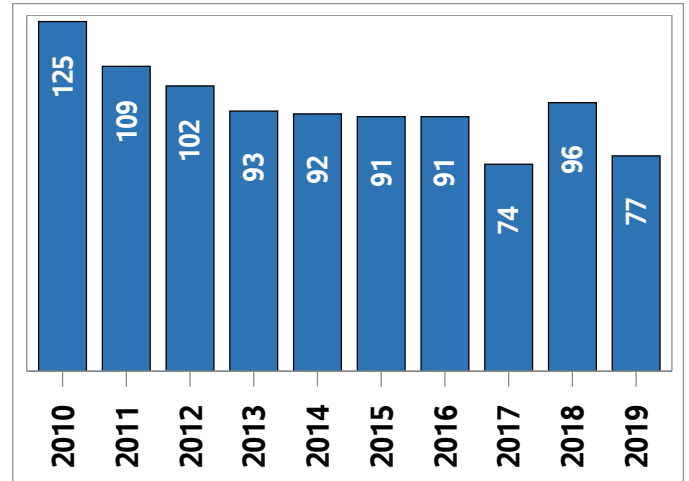
Woodstock

MLS® Residential Market Activity

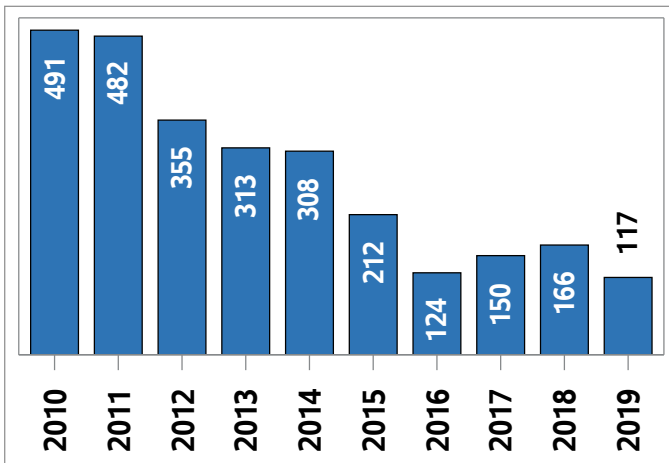
Sales Activity (August only)



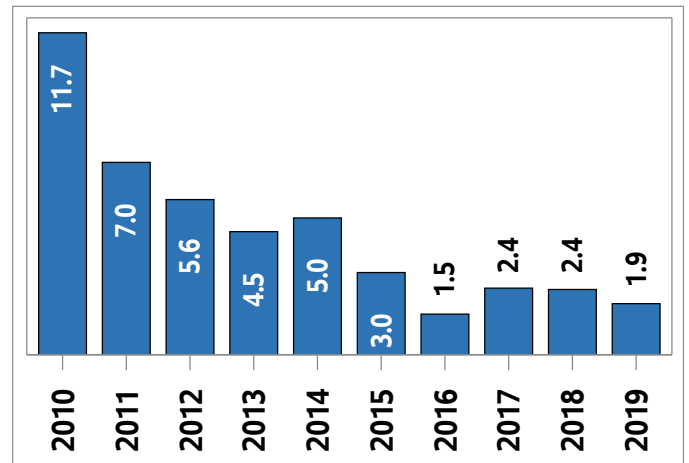
New Listings (August only)



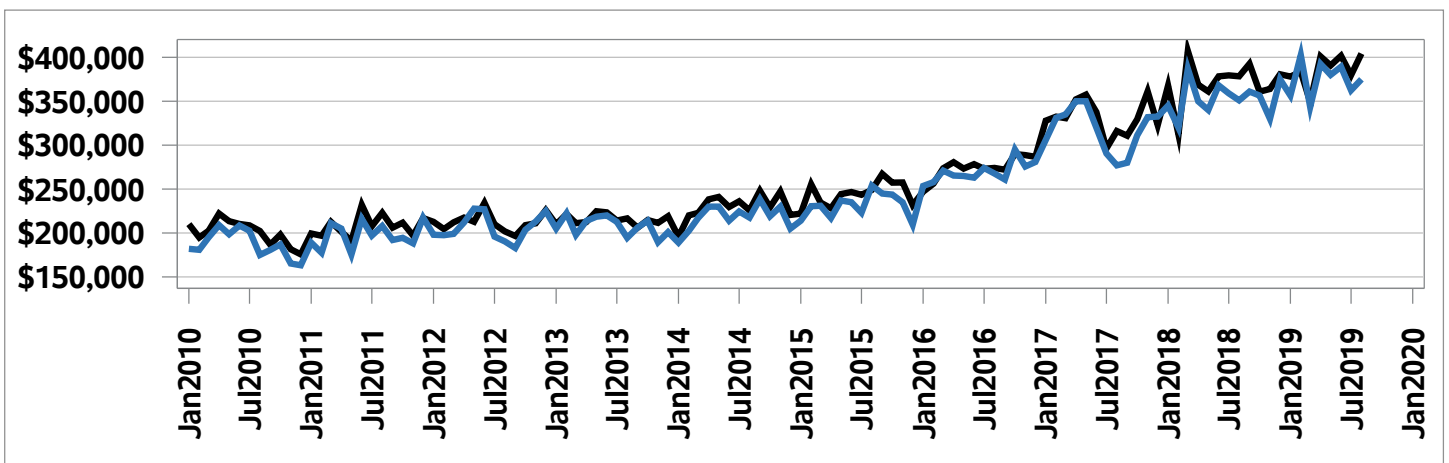
Active Listings (August only)



Months of Inventory (August only)



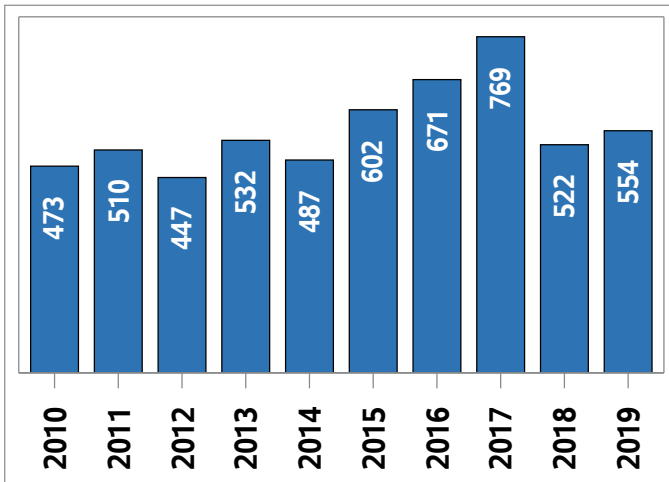
Average Price and Median Price



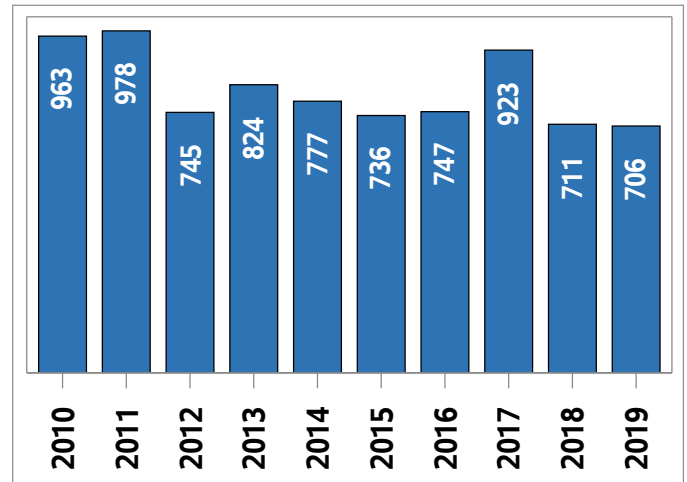
Woodstock

MLS® Residential Market Activity

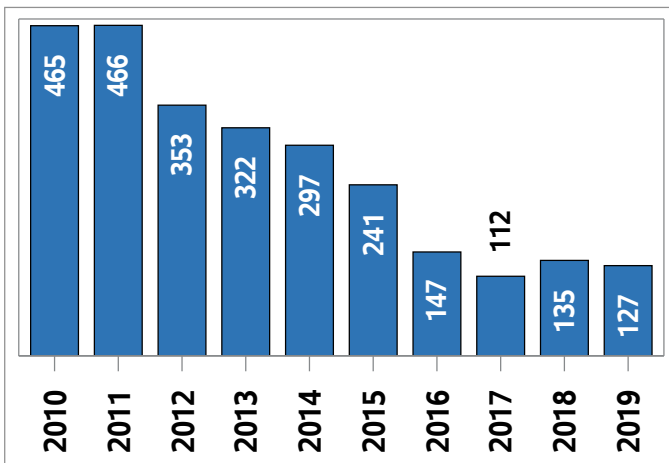
Sales Activity (August Year-to-date)



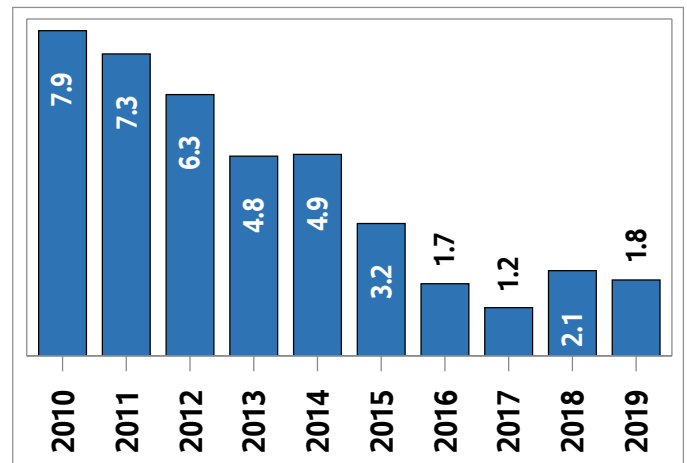
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	63	-10.0	1.6	-25.0	1.6	0.0	12.5
Dollar Volume	\$25,468,193	-3.8	30.0	10.6	82.0	100.3	142.1
New Listings	77	-19.8	4.1	-15.4	-16.3	-24.5	-18.1
Active Listings	117	-29.5	-22.0	-5.6	-62.0	-67.0	-75.1
Sales to New Listings Ratio ¹	81.8	72.9	83.8	92.3	67.4	61.8	59.6
Months of Inventory ²	1.9	2.4	2.4	1.5	5.0	5.6	8.4
Average Price	\$404,257	6.8	27.9	47.5	79.1	100.3	115.2
Median Price	\$375,000	6.8	35.4	40.1	72.4	97.0	105.5
Sales to List Price Ratio	100.2	99.6	99.3	99.9	97.0	97.0	96.7
Median Days on Market	20.0	19.5	18.0	15.5	37.5	48.0	56.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	554	6.1	-28.0	-17.4	13.8	23.9	44.6
Dollar Volume	\$214,930,970	10.6	-16.3	17.7	91.8	125.5	185.0
New Listings	706	-0.7	-23.5	-5.5	-9.1	-5.2	-17.9
Active Listings ³	127	-5.5	13.4	-13.1	-57.1	-64.0	-72.7
Sales to New Listings Ratio ⁴	78.5	73.4	83.3	89.8	62.7	60.0	44.5
Months of Inventory ⁵	1.8	2.1	1.2	1.7	4.9	6.3	9.7
Average Price	\$387,962	4.2	16.2	42.6	68.6	81.9	97.0
Median Price	\$374,450	5.9	15.2	41.3	72.4	82.7	99.7
Sales to List Price Ratio	100.4	99.8	101.8	99.2	97.4	97.3	96.0
Median Days on Market	20.0	18.0	13.0	21.0	44.0	56.0	67.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

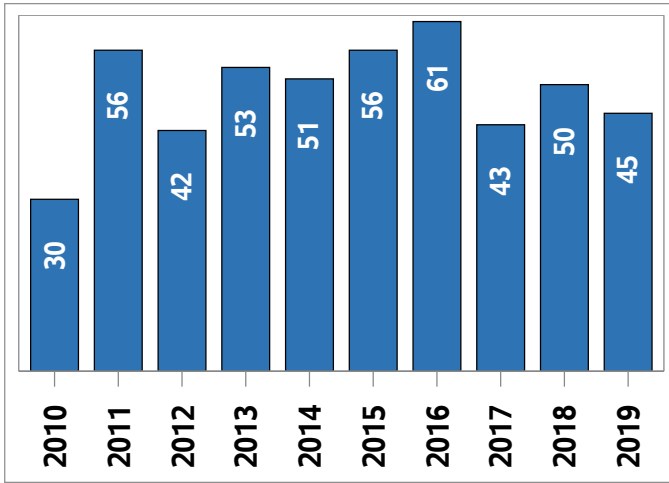
⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

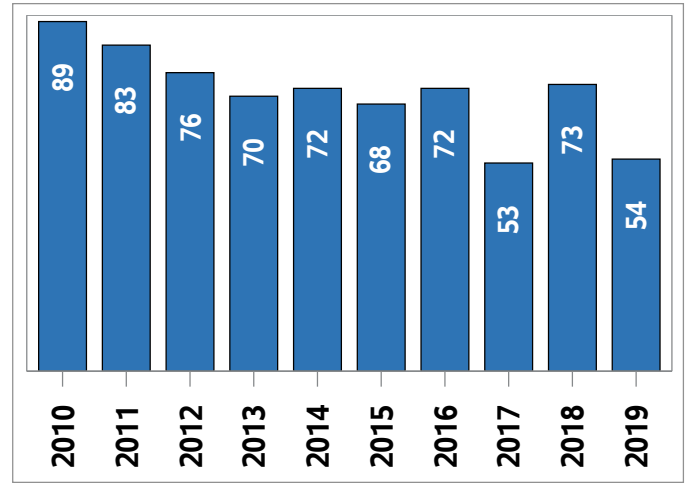
Woodstock

MLS® Single Detached Market Activity

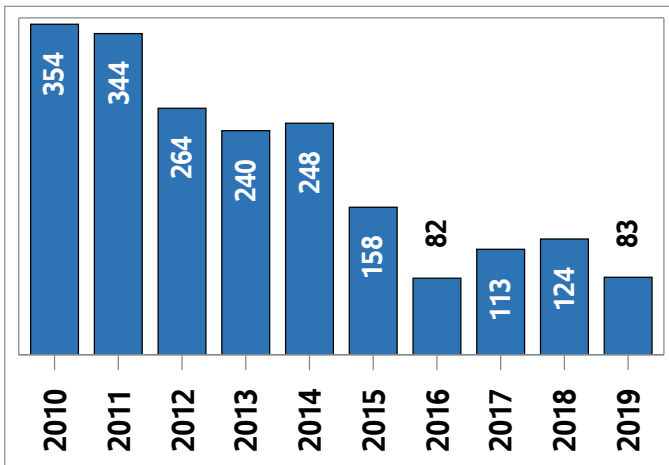
Sales Activity (August only)



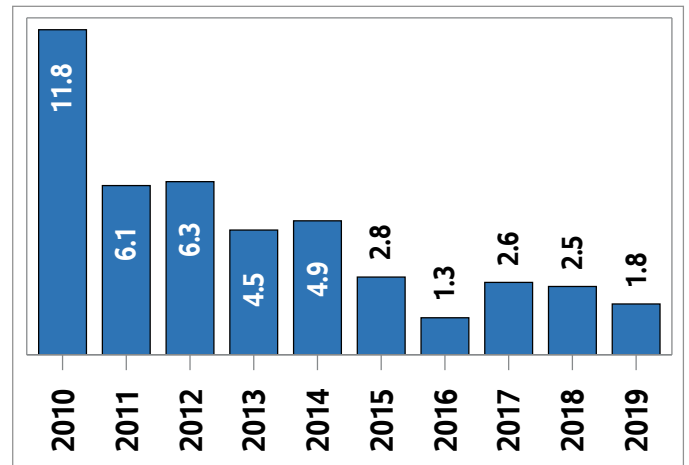
New Listings (August only)



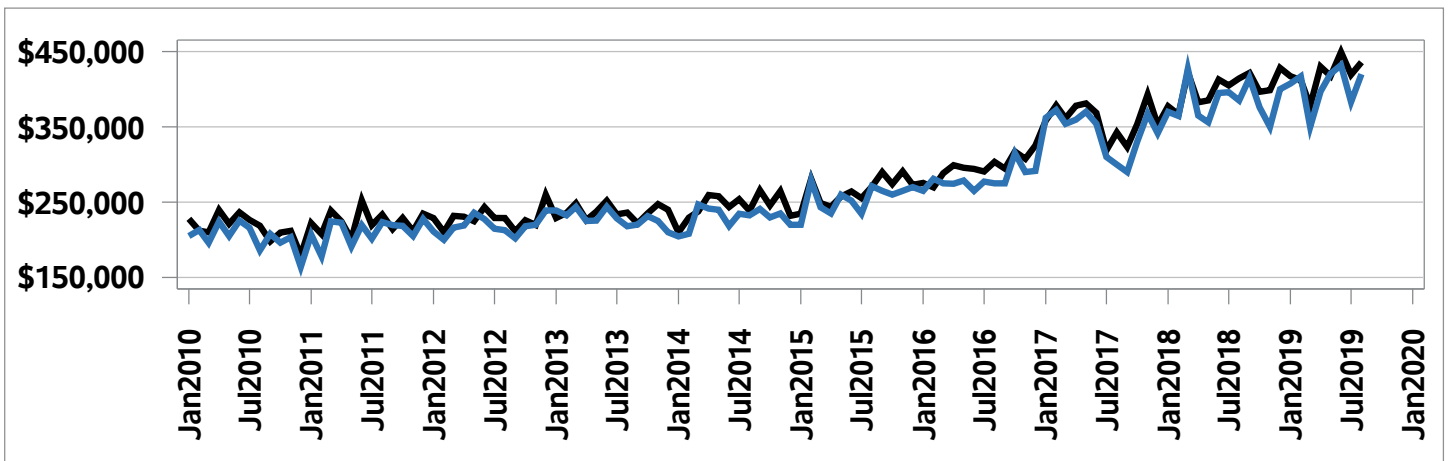
Active Listings (August only)



Months of Inventory (August only)

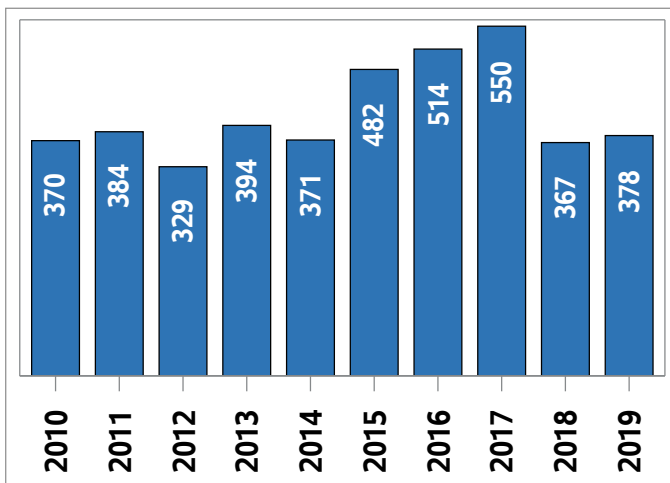


Average Price and Median Price

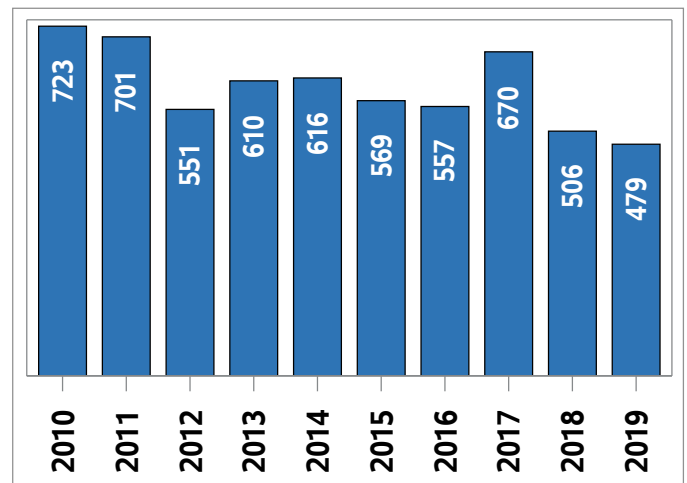


Woodstock MLS® Single Detached Market Activity

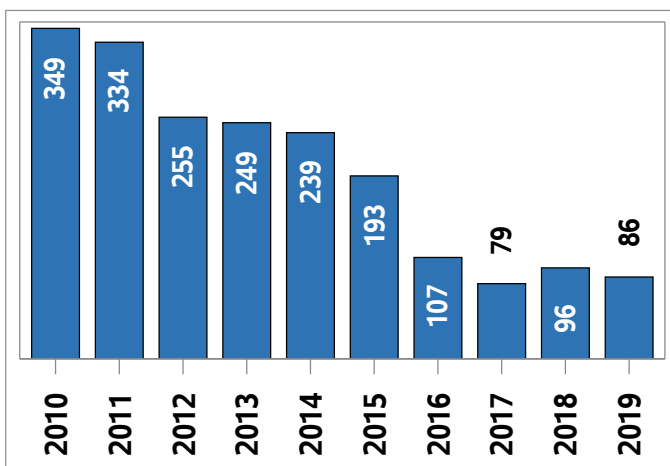
Sales Activity (August Year-to-date)



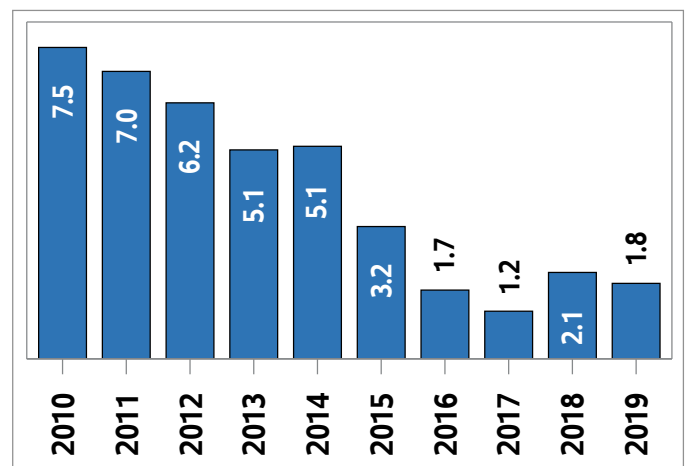
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock MLS® Single Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	45	-10.0	4.7	-26.2	-11.8	7.1	7.1
Dollar Volume	\$19,611,793	-5.3	33.1	5.9	61.1	104.0	128.3
New Listings	54	-26.0	1.9	-25.0	-25.0	-28.9	-26.0
Active Listings	83	-33.1	-26.5	1.2	-66.5	-68.6	-76.2
Sales to New Listings Ratio ¹	83.3	68.5	81.1	84.7	70.8	55.3	57.5
Months of Inventory ²	1.8	2.5	2.6	1.3	4.9	6.3	8.3
Average Price	\$435,818	5.2	27.2	43.6	82.6	90.4	113.0
Median Price	\$420,000	9.1	40.0	52.7	80.6	97.4	122.2
Sales to List Price Ratio	100.4	99.2	99.5	99.4	96.9	97.5	97.2
Median Days on Market	20.0	18.5	18.0	15.0	40.0	39.0	62.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	378	3.0	-31.3	-26.5	1.9	14.9	29.5
Dollar Volume	\$159,518,293	9.1	-20.2	6.5	74.9	111.9	156.0
New Listings	479	-5.3	-28.5	-14.0	-22.2	-13.1	-25.5
Active Listings ³	86	-10.0	8.8	-19.3	-63.8	-66.1	-75.1
Sales to New Listings Ratio ⁴	78.9	72.5	82.1	92.3	60.2	59.7	45.4
Months of Inventory ⁵	1.8	2.1	1.2	1.7	5.1	6.2	9.5
Average Price	\$422,006	5.9	16.2	44.8	71.7	84.4	97.7
Median Price	\$405,000	6.0	15.7	47.3	75.3	84.9	102.5
Sales to List Price Ratio	100.1	99.6	102.0	99.2	97.4	97.3	96.2
Median Days on Market	21.0	18.0	12.0	21.0	42.0	52.0	69.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

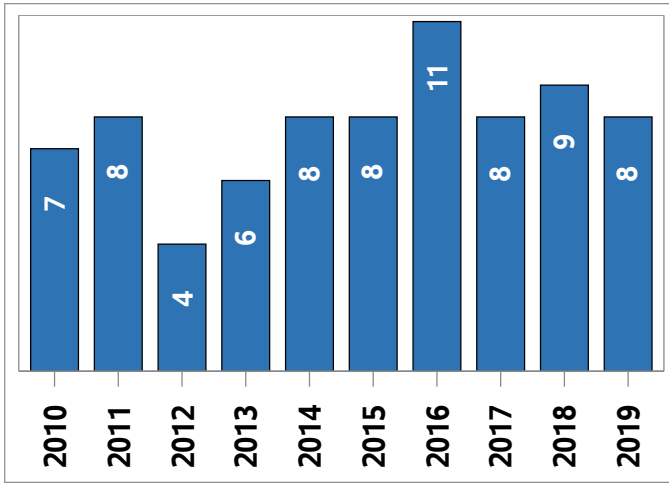
⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

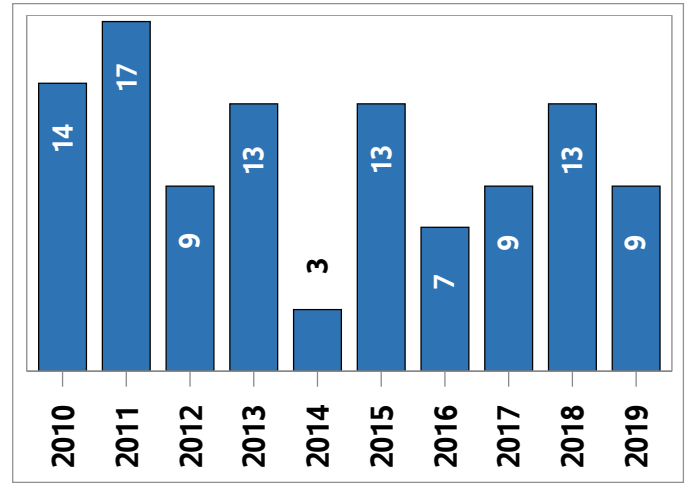
Zorra Twp

MLS® Residential Market Activity

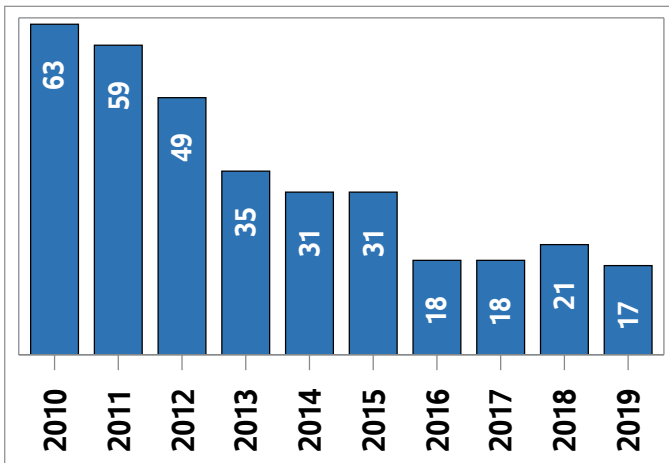
Sales Activity (August only)



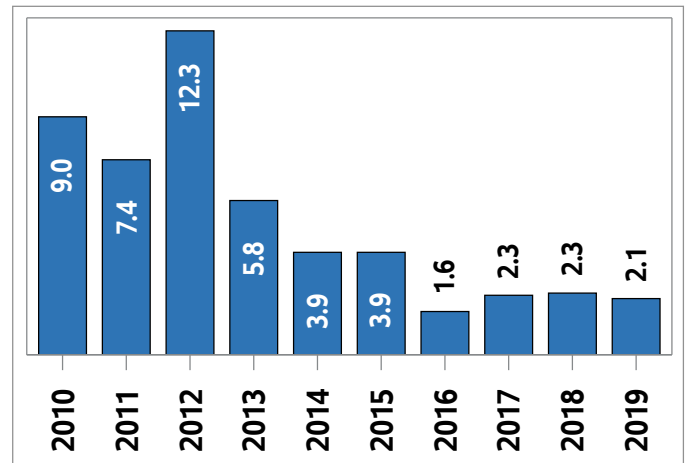
New Listings (August only)



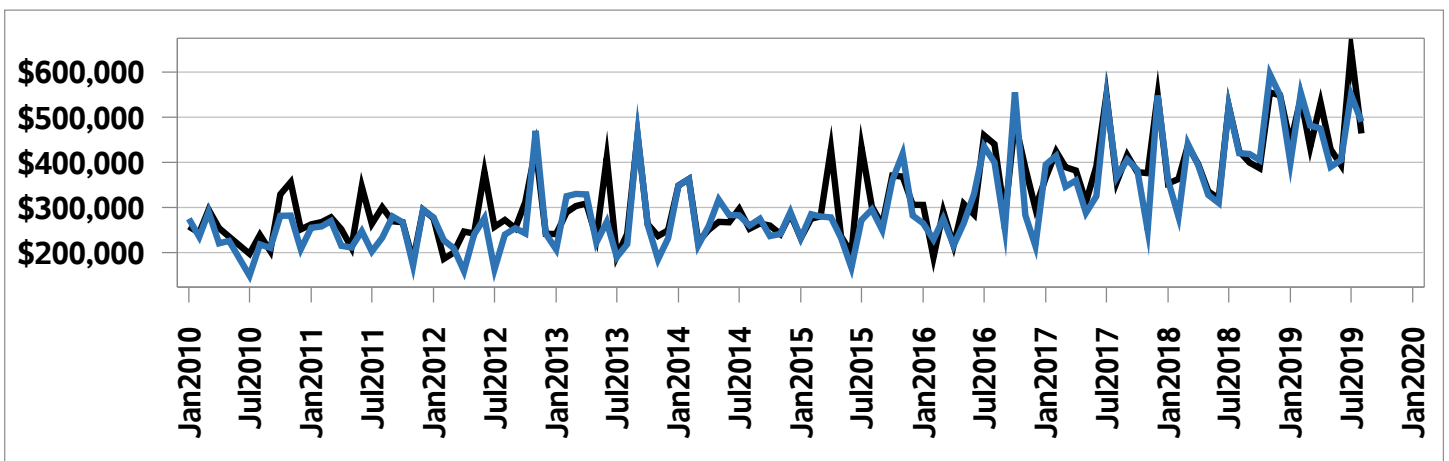
Active Listings (August only)



Months of Inventory (August only)

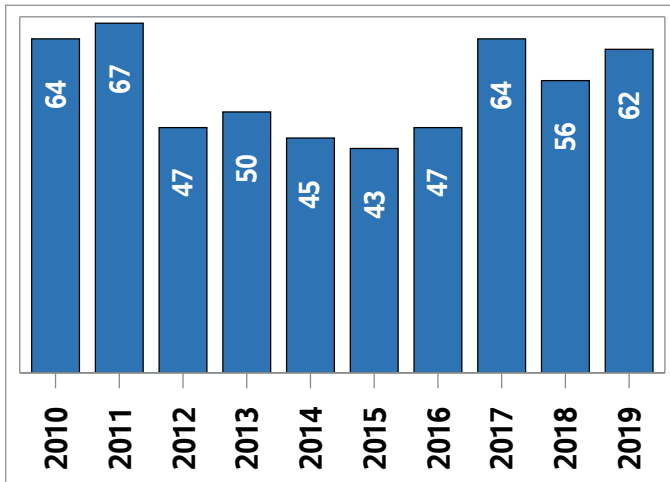


Average Price and Median Price

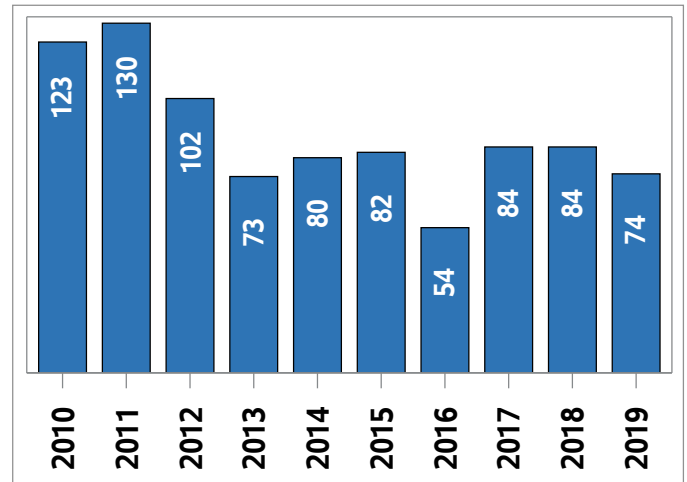


Zorra Twp MLS® Residential Market Activity

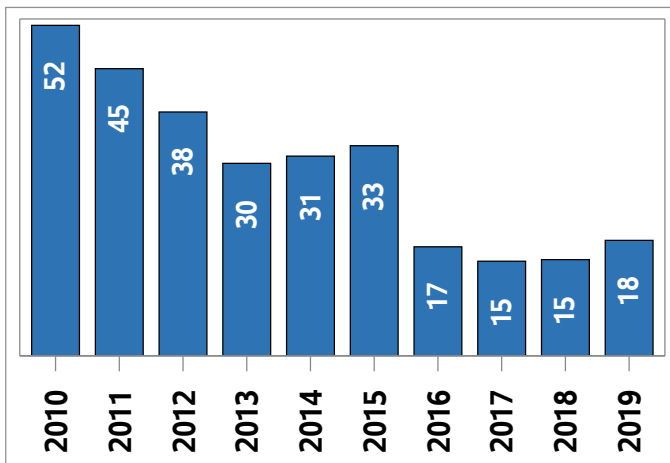
Sales Activity (August Year-to-date)



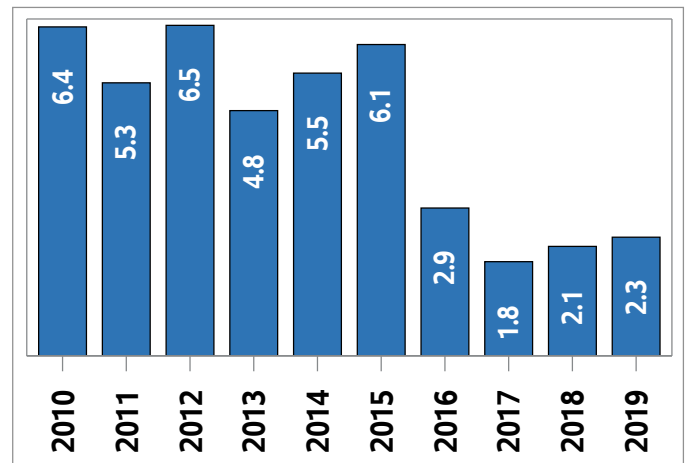
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Zorra Twp MLS® Residential Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	8	-11.1	0.0	-27.3	0.0	100.0	-46.7
Dollar Volume	\$3,712,844	-2.8	30.0	-23.3	83.6	240.9	19.1
New Listings	9	-30.8	0.0	28.6	200.0	0.0	-47.1
Active Listings	17	-19.0	-5.6	-5.6	-45.2	-65.3	-66.7
Sales to New Listings Ratio ¹	88.9	69.2	88.9	157.1	266.7	44.4	88.2
Months of Inventory ²	2.1	2.3	2.3	1.6	3.9	12.3	3.4
Average Price	\$464,106	9.3	30.0	5.4	83.6	70.5	123.4
Median Price	\$490,222	16.6	33.4	22.6	88.5	104.3	134.6
Sales to List Price Ratio	100.8	102.9	98.7	97.4	96.9	98.7	97.2
Median Days on Market	21.5	11.0	32.0	36.0	30.0	61.0	59.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	62	10.7	-3.1	31.9	37.8	31.9	-11.4
Dollar Volume	\$30,099,840	35.0	18.6	89.9	153.2	148.3	95.7
New Listings	74	-11.9	-11.9	37.0	-7.5	-27.5	-39.8
Active Listings ³	18	20.0	22.0	5.9	-42.2	-52.6	-73.0
Sales to New Listings Ratio ⁴	83.8	66.7	76.2	87.0	56.3	46.1	56.9
Months of Inventory ⁵	2.3	2.1	1.8	2.9	5.5	6.5	7.6
Average Price	\$485,481	21.9	22.4	44.0	83.8	88.2	120.9
Median Price	\$440,472	11.3	18.2	58.4	63.1	94.0	110.2
Sales to List Price Ratio	100.5	103.4	102.3	98.3	96.9	96.2	96.1
Median Days on Market	27.5	14.0	15.0	36.0	42.0	37.0	64.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

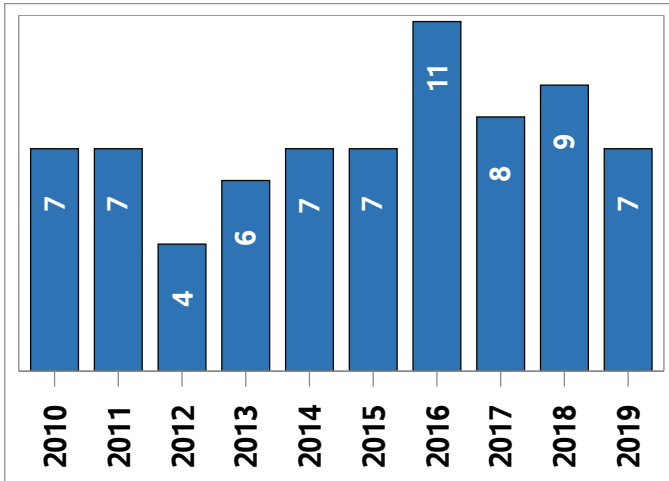
⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

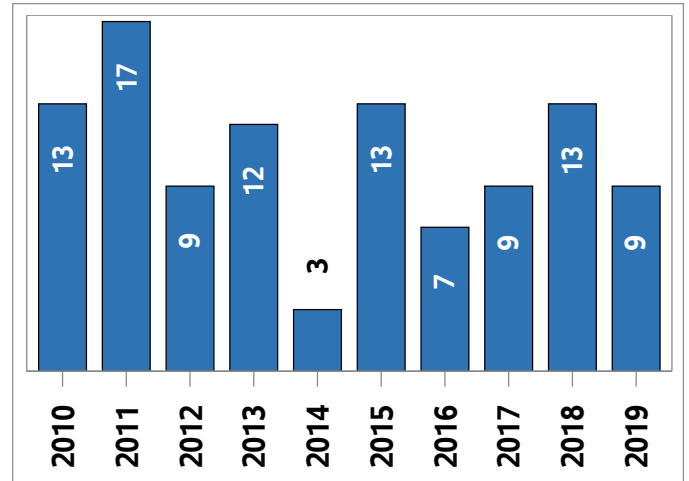
⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.

Zorra Twp MLS® Single Detached Market Activity

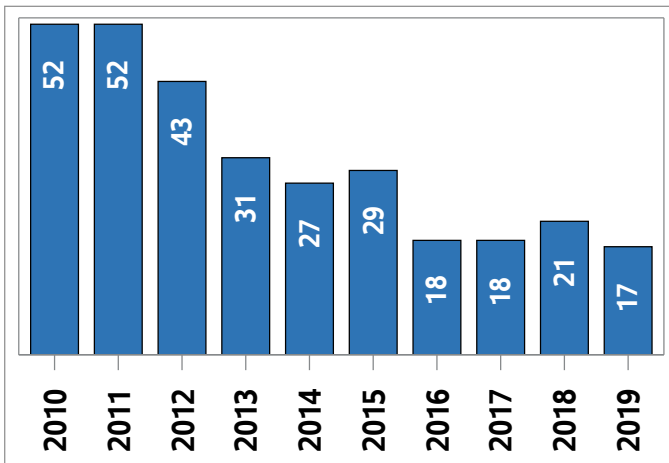
Sales Activity (August only)



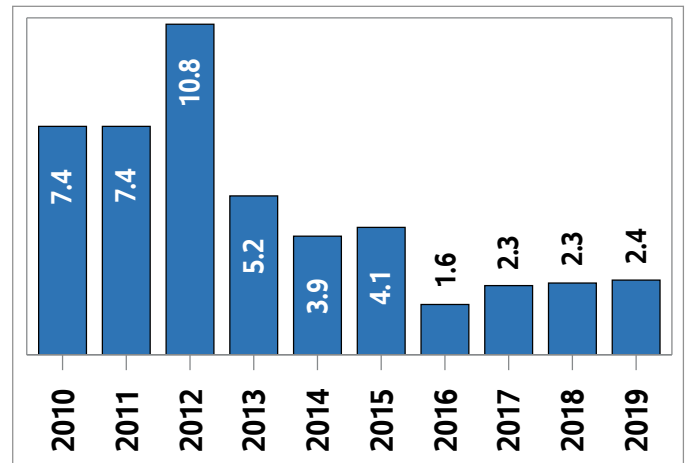
New Listings (August only)



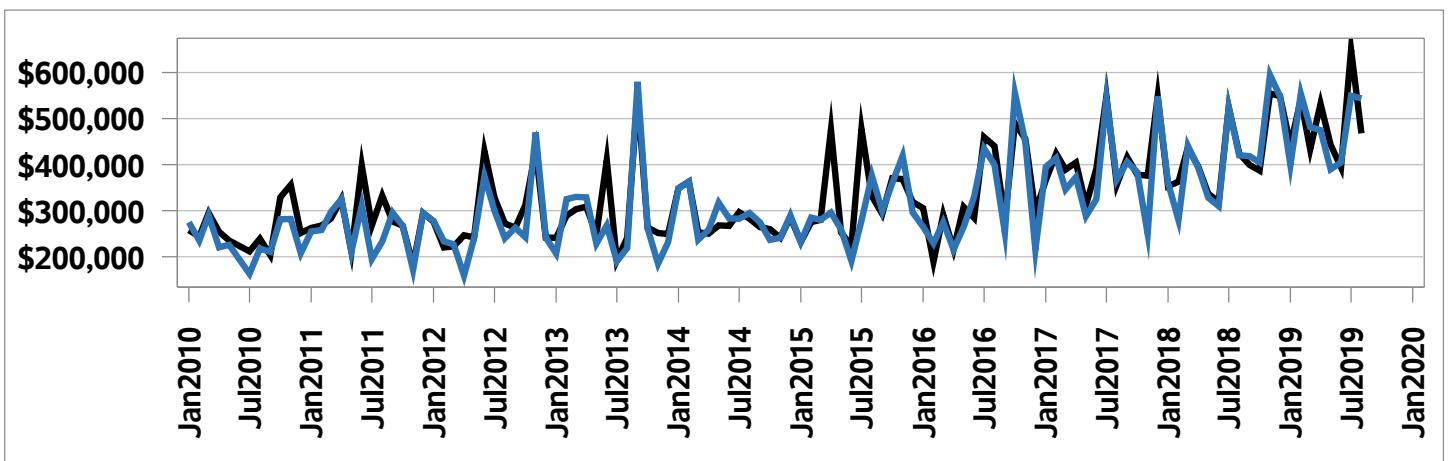
Active Listings (August only)



Months of Inventory (August only)

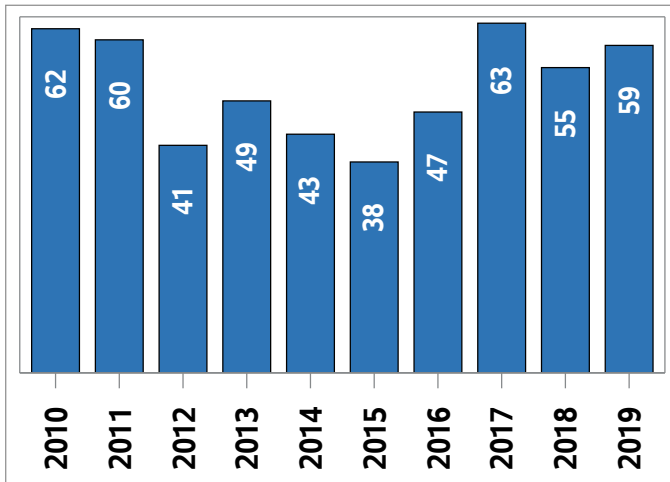


Average Price and Median Price

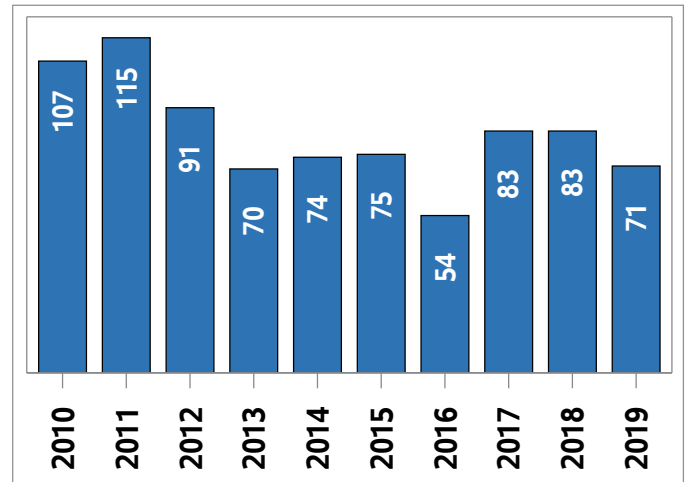


Zorra Twp MLS® Single Detached Market Activity

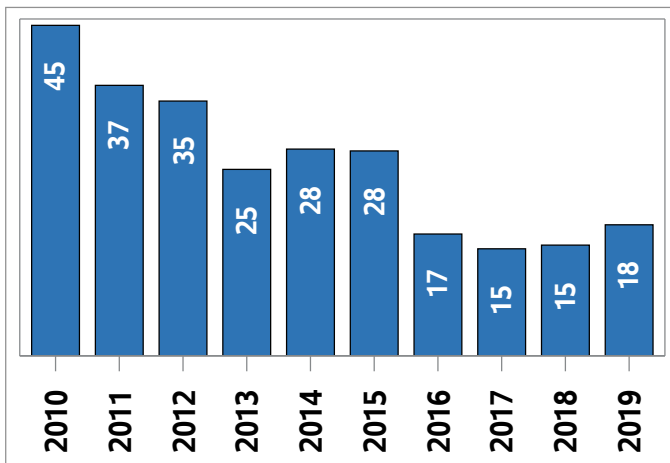
Sales Activity (August Year-to-date)



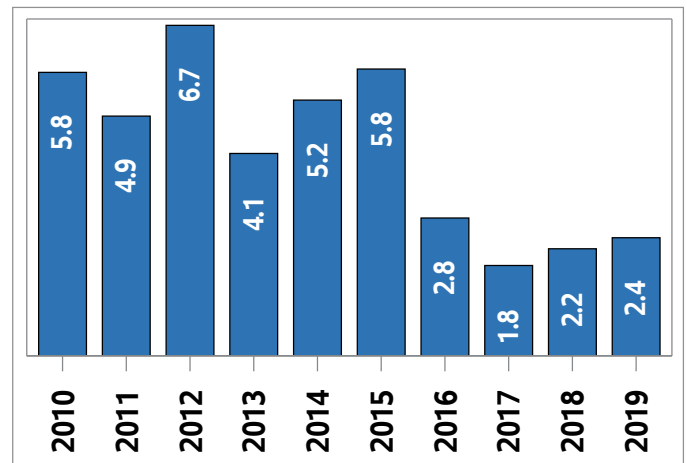
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Zorra Twp MLS® Single Detached Market Activity

Actual	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	7	-22.2	-12.5	-36.4	0.0	75.0	-46.2
Dollar Volume	\$3,276,400	-14.3	14.7	-32.3	65.7	200.9	21.5
New Listings	9	-30.8	0.0	28.6	200.0	0.0	-35.7
Active Listings	17	-19.0	-5.6	-5.6	-37.0	-60.5	-64.6
Sales to New Listings Ratio ¹	77.8	69.2	88.9	157.1	233.3	44.4	92.9
Months of Inventory ²	2.4	2.3	2.3	1.6	3.9	10.8	3.7
Average Price	\$468,057	10.2	31.1	6.3	65.7	71.9	125.6
Median Price	\$544,000	29.4	48.0	36.0	84.4	126.7	229.7
Sales to List Price Ratio	99.6	102.9	98.7	97.4	99.4	98.7	96.8
Median Days on Market	10.0	11.0	32.0	36.0	30.0	61.0	56.0
Year-to-date	August 2019	Compared to ⁶					
		August 2018	August 2017	August 2016	August 2014	August 2012	August 2009
Sales Activity	59	7.3	-6.3	25.5	37.2	43.9	-3.3
Dollar Volume	\$28,903,696	31.6	14.8	82.4	146.3	151.5	112.1
New Listings	71	-14.5	-14.5	31.5	-4.1	-22.0	-36.0
Active Listings ³	18	18.3	22.4	7.6	-36.6	-48.6	-70.0
Sales to New Listings Ratio ⁴	83.1	66.3	75.9	87.0	58.1	45.1	55.0
Months of Inventory ⁵	2.4	2.2	1.8	2.8	5.2	6.7	7.8
Average Price	\$489,893	22.6	22.5	45.3	79.5	74.7	119.3
Median Price	\$461,175	16.3	23.0	65.9	66.5	92.2	117.5
Sales to List Price Ratio	100.3	103.4	102.3	98.3	97.4	96.5	95.4
Median Days on Market	31.0	14.0	15.0	36.0	42.0	37.0	63.0

¹ fontsize=7pt Sales / new listings * 100; Compared to levels from previous periods.

² fontsize=7pt Active listings at month end / monthly sales; Compared to levels from previous periods.

³ fontsize=7pt The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ fontsize=7pt Sum of sales from January to current month / sum of new listings from January to current month.

⁵ fontsize=7pt The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ fontsize=7pt Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes.