



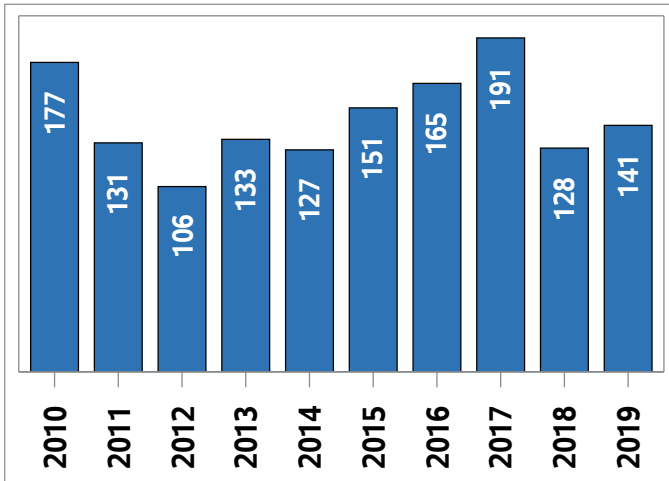
**Woodstock - Ingersoll & District
Residential Market Activity Report
April 2019**



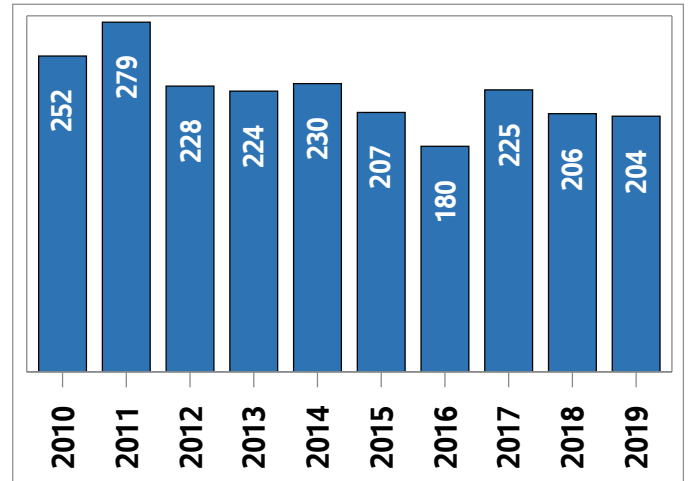
Prepared for the Woodstock - Ingersoll & District Real Estate Board by the Canadian Real Estate Association

Woodstock - Ingersoll and District MLS® Residential Market Activity

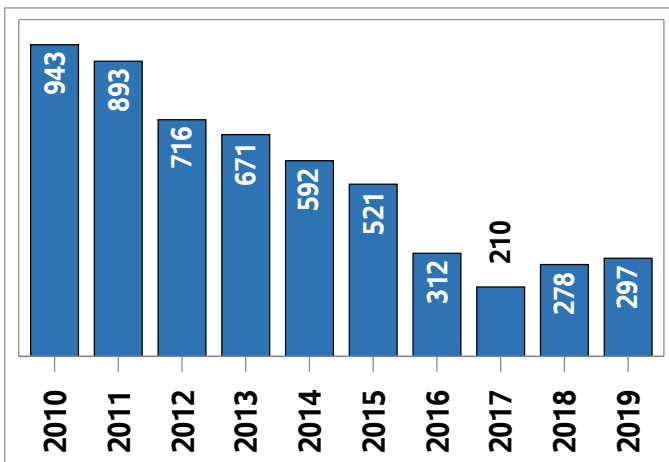
Sales Activity (April only)



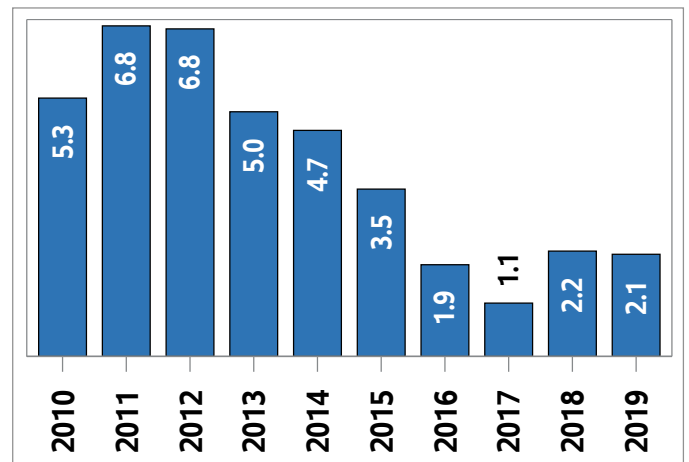
New Listings (April only)



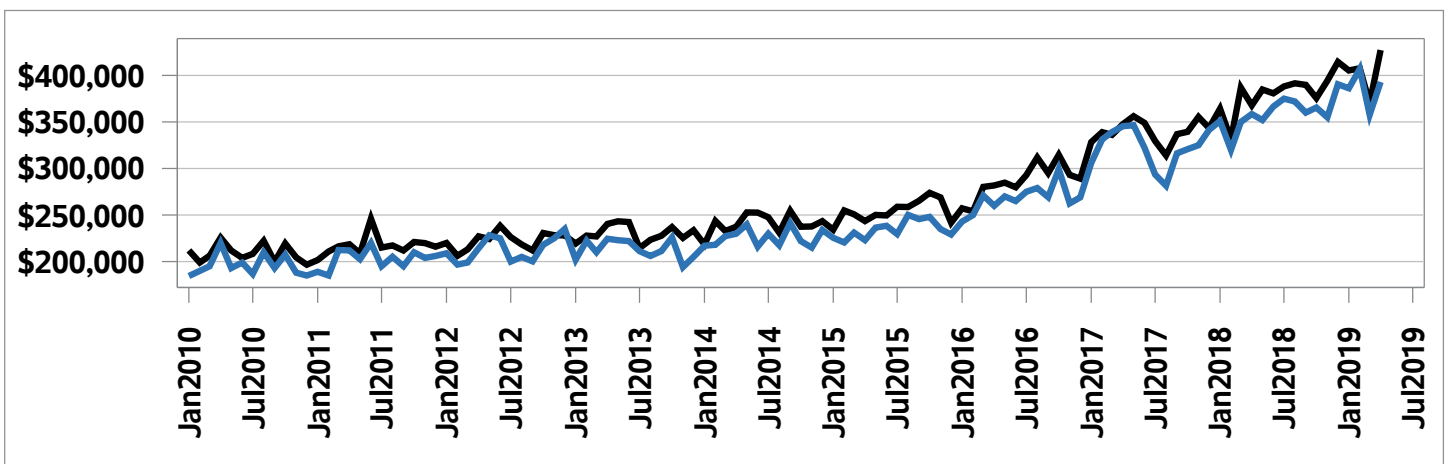
Active Listings (April only)



Months of Inventory (April only)

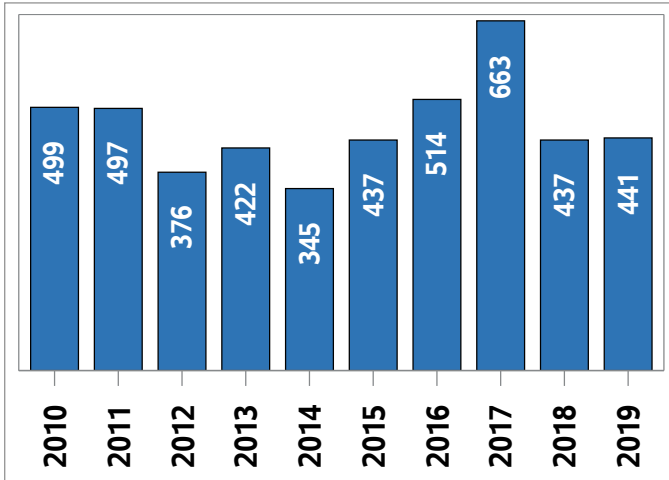


Average Price and Median Price

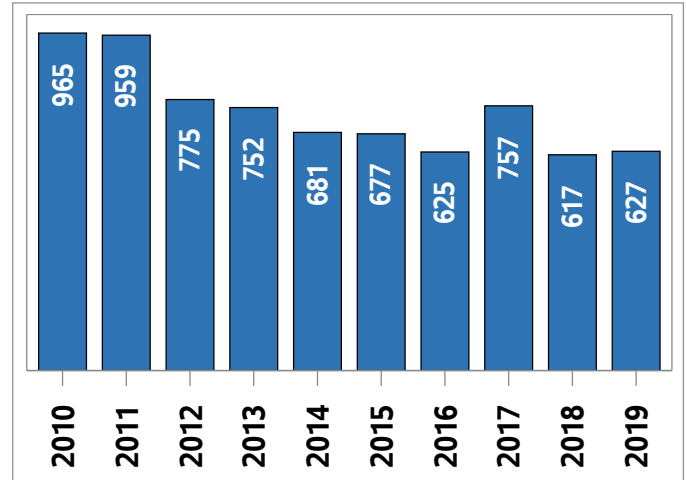


Woodstock - Ingersoll and District MLS® Residential Market Activity

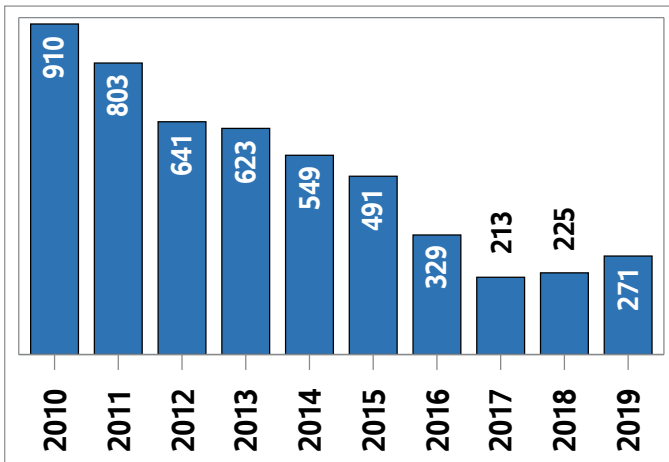
Sales Activity (April Year-to-date)



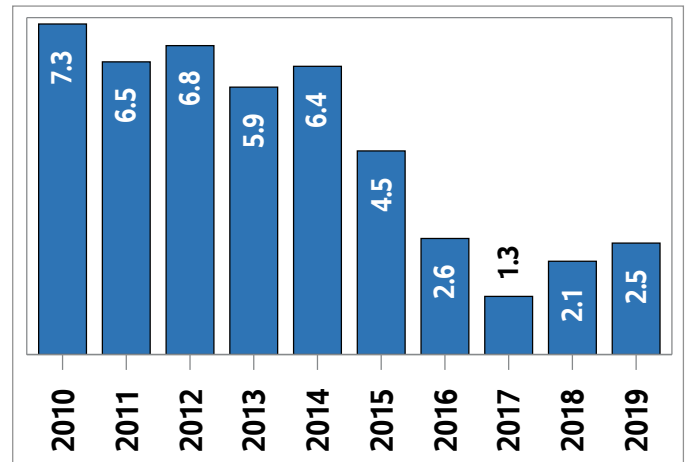
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock - Ingersoll and District MLS® Residential Market Activity

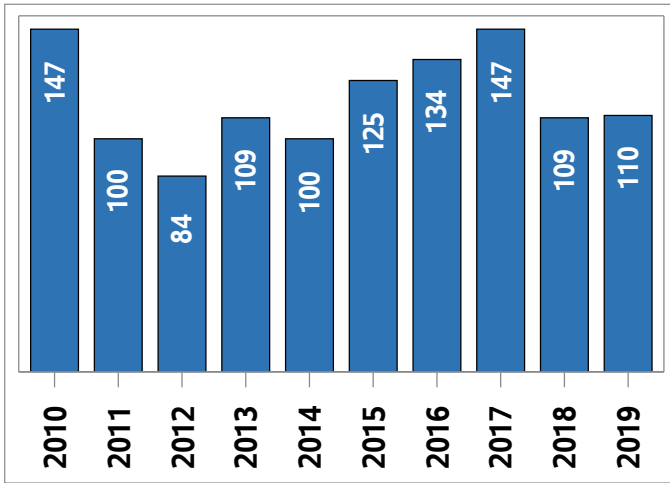
Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	141	10.2	-26.2	-14.5	11.0	33.0	14.6
Dollar Volume	\$60,235,298	27.9	-9.3	29.6	99.7	150.2	152.0
New Listings	204	-1.0	-9.3	13.3	-11.3	-10.5	-25.3
Active Listings	297	6.8	41.4	-4.8	-49.8	-58.5	-71.4
Sales to New Listings Ratio ¹	69.1	62.1	84.9	91.7	55.2	46.5	45.1
Months of Inventory ²	2.1	2.2	1.1	1.9	4.7	6.8	8.4
Average Price	\$427,201	16.1	22.9	51.6	79.9	88.1	119.8
Median Price	\$393,000	9.6	13.8	51.2	70.9	83.4	112.4
Sales to List Price Ratio	101.4	101.5	104.4	98.5	97.2	97.4	95.4
Median Days on Market	15.0	13.5	12.0	22.0	49.0	34.5	62.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	441	0.9	-33.5	-14.2	27.8	17.3	43.6
Dollar Volume	\$178,111,616	11.2	-20.7	27.3	119.9	118.8	200.9
New Listings	627	1.6	-17.2	0.3	-7.9	-19.1	-26.6
Active Listings ³	271	20.6	27.5	-17.6	-50.6	-57.7	-71.7
Sales to New Listings Ratio ⁴	70.3	70.8	87.6	82.2	50.7	48.5	35.9
Months of Inventory ⁵	2.5	2.1	1.3	2.6	6.4	6.8	12.5
Average Price	\$403,881	10.2	19.2	48.4	72.1	86.5	109.5
Median Price	\$385,000	10.9	15.3	48.1	71.1	87.8	116.3
Sales to List Price Ratio	100.4	100.3	102.4	98.5	97.3	97.3	94.9
Median Days on Market	20.0	16.0	14.0	28.0	53.0	55.0	65.0

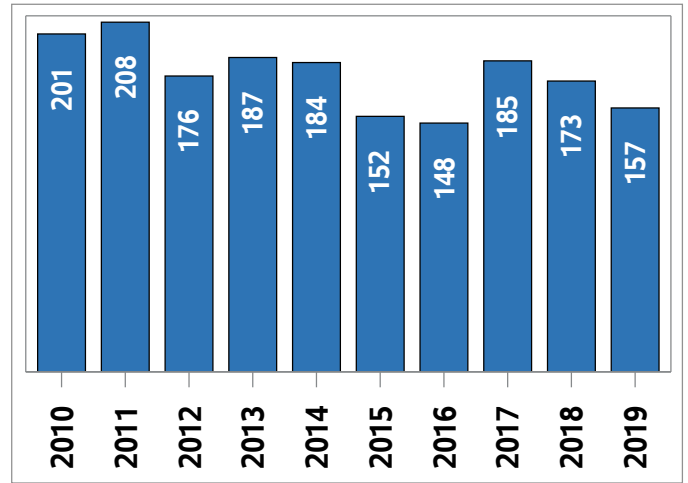
Woodstock - Ingersoll and District

MLS® Single Detached Market Activity

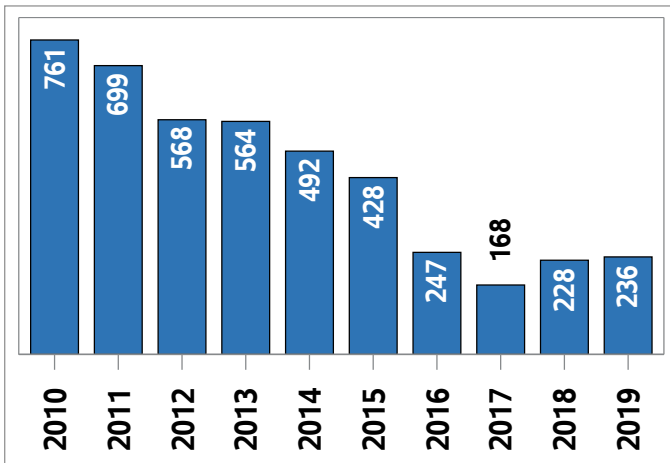
Sales Activity (April only)



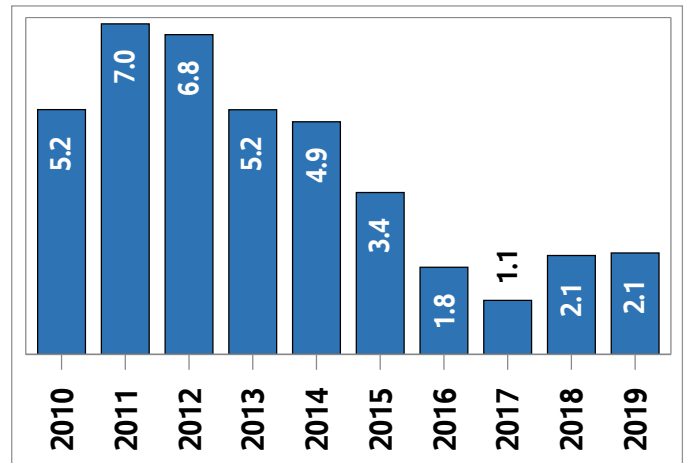
New Listings (April only)



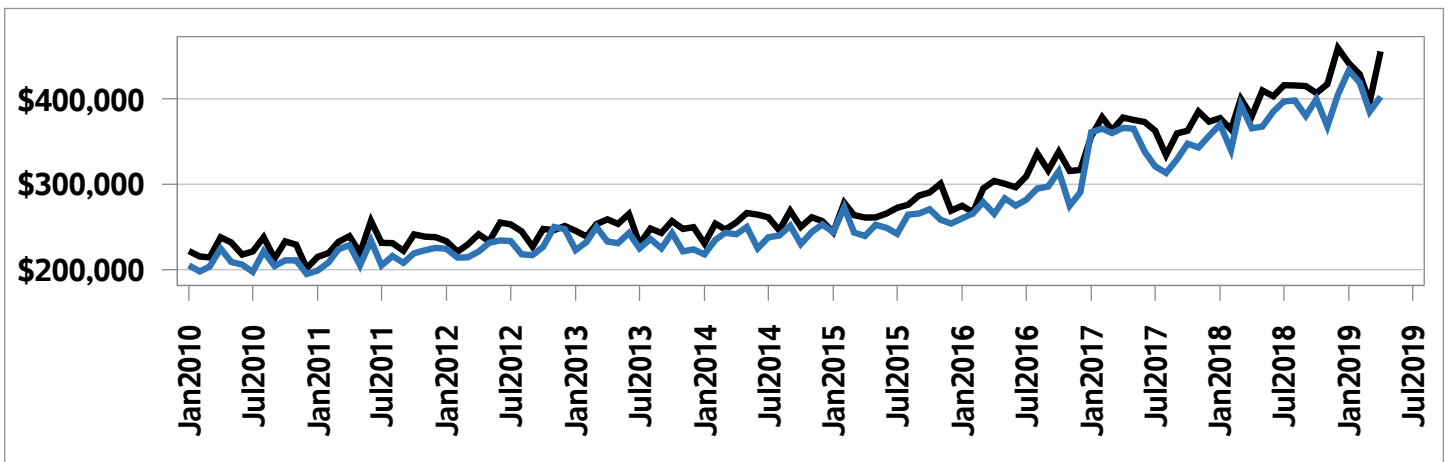
Active Listings (April only)



Months of Inventory (April only)



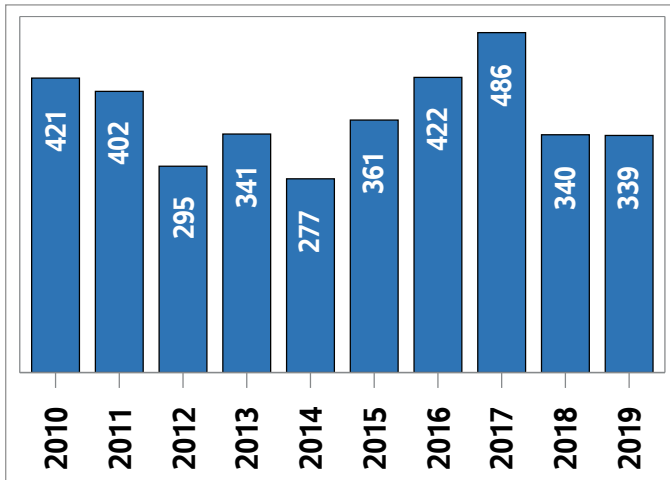
Average Price and Median Price



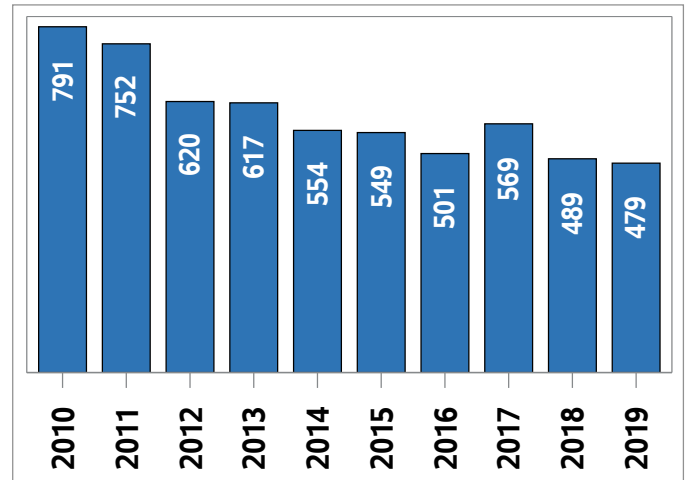
Woodstock - Ingersoll and District

MLS® Single Detached Market Activity

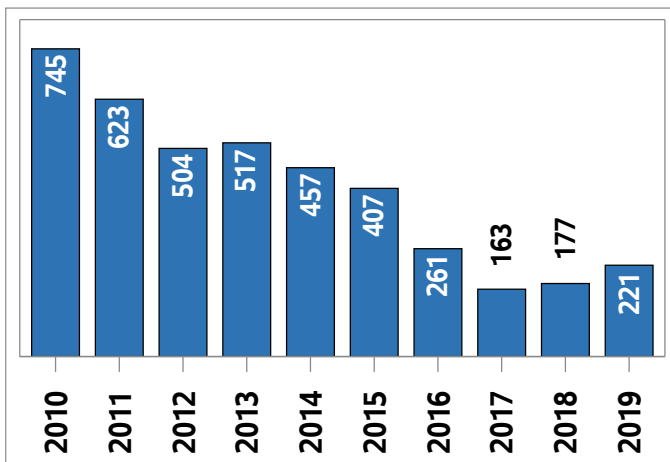
Sales Activity (April Year-to-date)



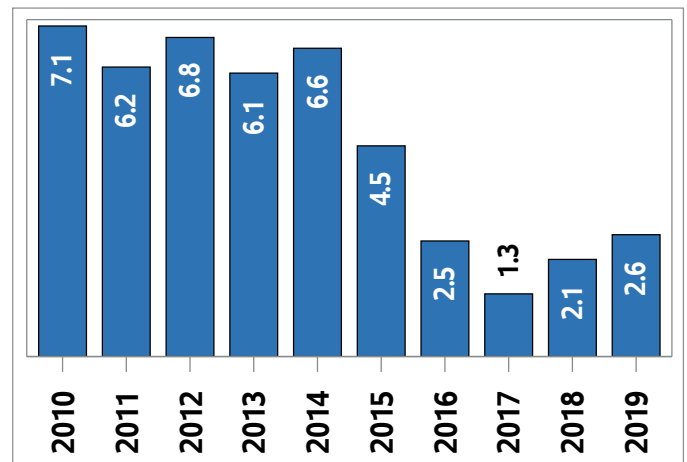
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock - Ingersoll and District MLS® Single Detached Market Activity

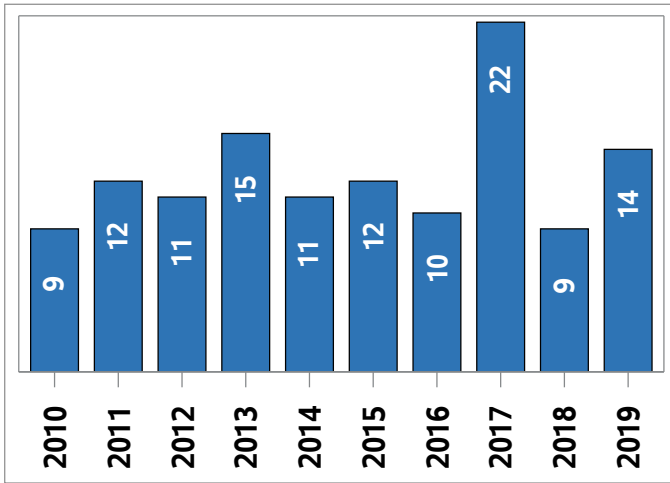
Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	110	0.9	-25.2	-17.9	10.0	31.0	11.1
Dollar Volume	\$50,108,348	21.1	-9.8	23.0	96.4	147.0	144.8
New Listings	157	-9.2	-15.1	6.1	-14.7	-10.8	-33.8
Active Listings	236	3.5	40.5	-4.5	-52.0	-58.5	-72.1
Sales to New Listings Ratio ¹	70.1	63.0	79.5	90.5	54.3	47.7	41.8
Months of Inventory ²	2.1	2.1	1.1	1.8	4.9	6.8	8.5
Average Price	\$455,530	20.0	20.5	49.9	78.5	88.6	120.3
Median Price	\$402,450	10.1	10.0	51.6	66.6	81.9	104.3
Sales to List Price Ratio	101.2	101.3	104.5	98.8	97.4	97.2	95.4
Median Days on Market	16.0	14.0	11.0	21.0	50.0	32.0	63.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	339	-0.3	-30.2	-19.7	22.4	14.9	37.8
Dollar Volume	\$146,416,210	12.5	-18.6	19.8	112.1	114.4	189.6
New Listings	479	-2.0	-15.8	-4.4	-13.5	-22.7	-30.3
Active Listings ³	221	25.0	35.6	-15.3	-51.6	-56.1	-71.8
Sales to New Listings Ratio ⁴	70.8	69.5	85.4	84.2	50.0	47.6	35.8
Months of Inventory ⁵	2.6	2.1	1.3	2.5	6.6	6.8	12.7
Average Price	\$431,906	12.8	16.7	49.2	73.3	86.6	110.2
Median Price	\$405,000	10.0	11.7	50.0	72.3	86.7	108.8
Sales to List Price Ratio	100.4	100.3	102.2	98.5	97.4	97.2	95.0
Median Days on Market	22.0	16.0	13.0	28.0	53.0	52.0	66.5

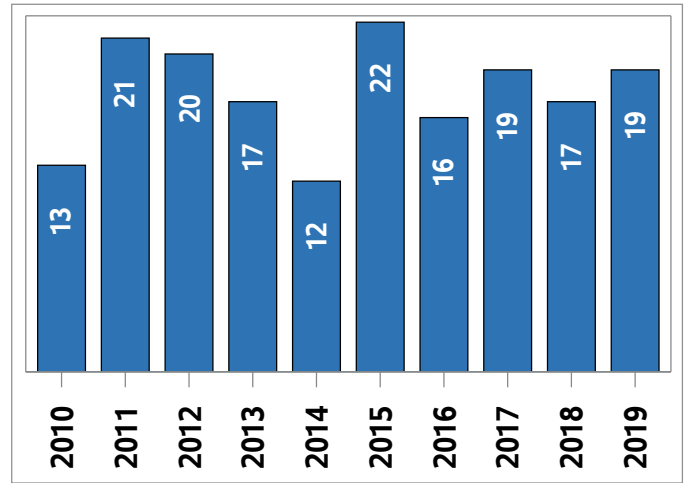
Woodstock - Ingersoll and District

MLS® Semi-Detached Market Activity

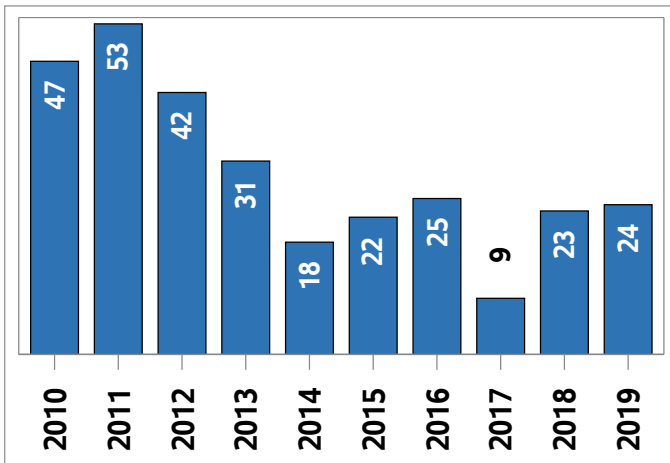
Sales Activity (April only)



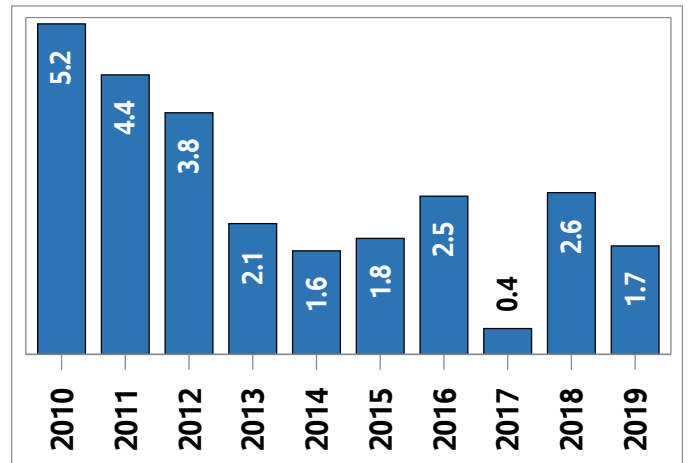
New Listings (April only)



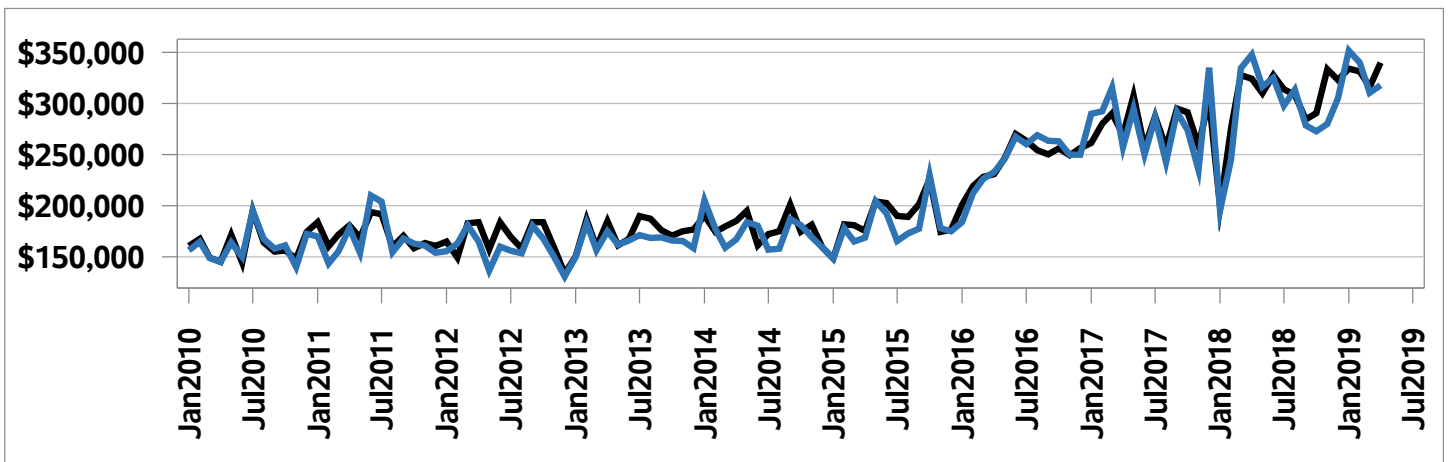
Active Listings (April only)



Months of Inventory (April only)



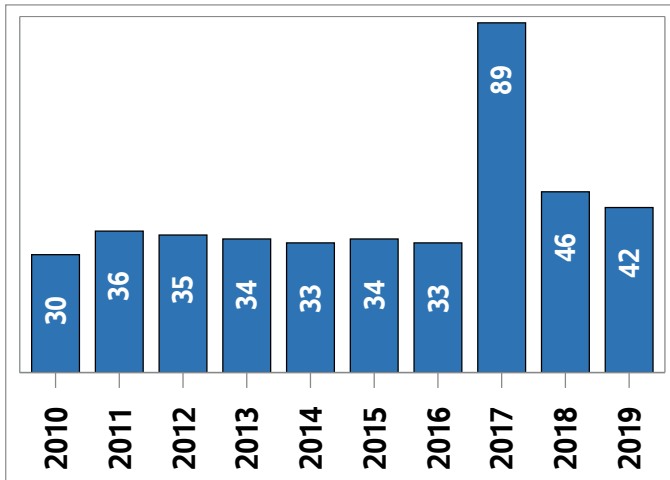
Average Price and Median Price



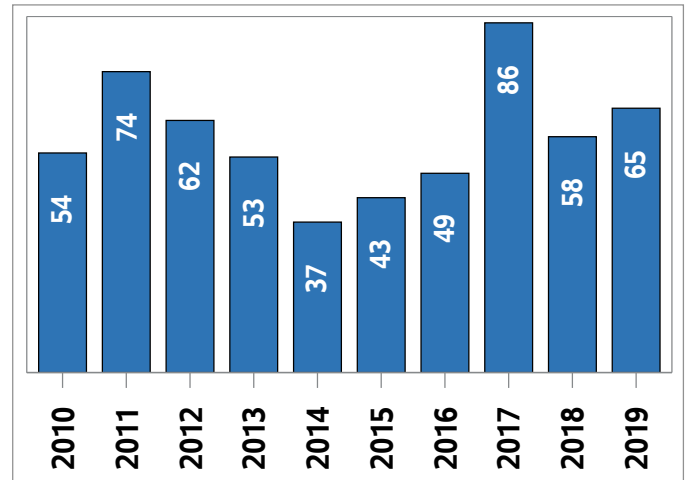
Woodstock - Ingersoll and District

MLS® Semi-Detached Market Activity

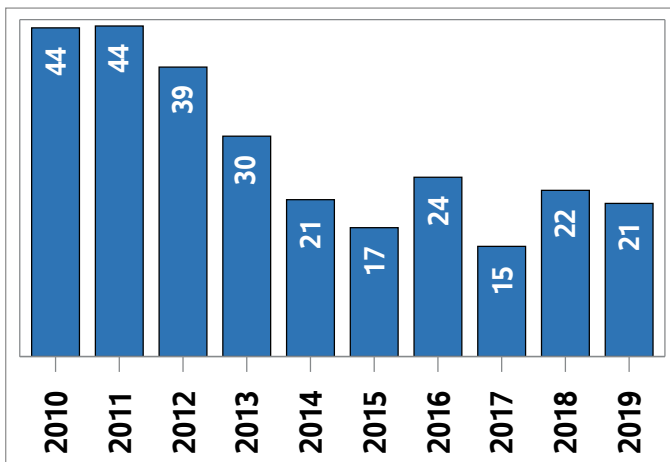
Sales Activity (April Year-to-date)



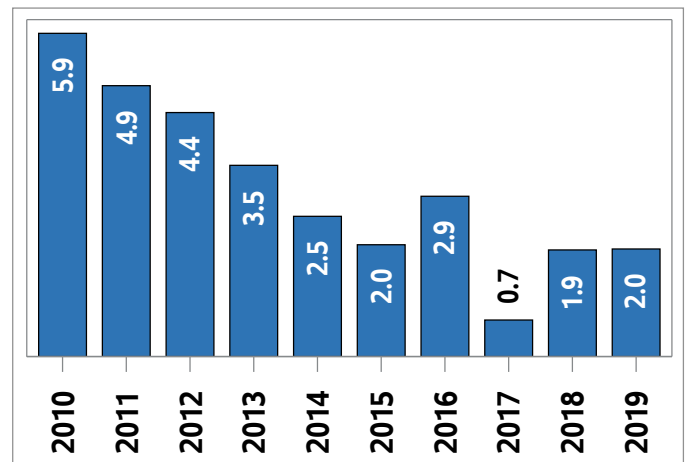
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

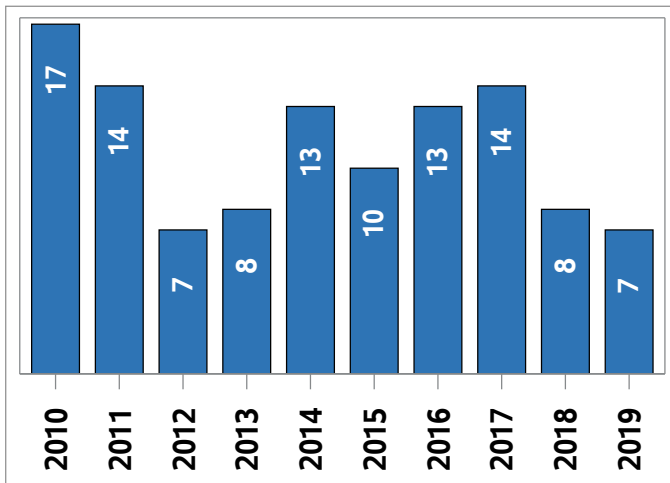
Woodstock - Ingersoll and District MLS® Semi-Detached Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	14	55.6	-36.4	40.0	27.3	27.3	100.0
Dollar Volume	\$4,758,150	63.1	-19.7	106.1	133.7	135.2	349.1
New Listings	19	11.8	0.0	18.8	58.3	-5.0	111.1
Active Listings	24	4.3	166.7	-4.0	33.3	-42.9	-60.0
Sales to New Listings Ratio ¹	73.7	52.9	115.8	62.5	91.7	55.0	77.8
Months of Inventory ²	1.7	2.6	0.4	2.5	1.6	3.8	8.6
Average Price	\$339,868	4.8	26.1	47.2	83.6	84.8	124.5
Median Price	\$317,850	-8.6	23.6	36.4	90.3	92.6	111.9
Sales to List Price Ratio	101.3	103.0	107.6	99.6	97.7	99.3	95.5
Median Days on Market	17.0	12.0	14.0	16.5	24.0	63.0	55.0

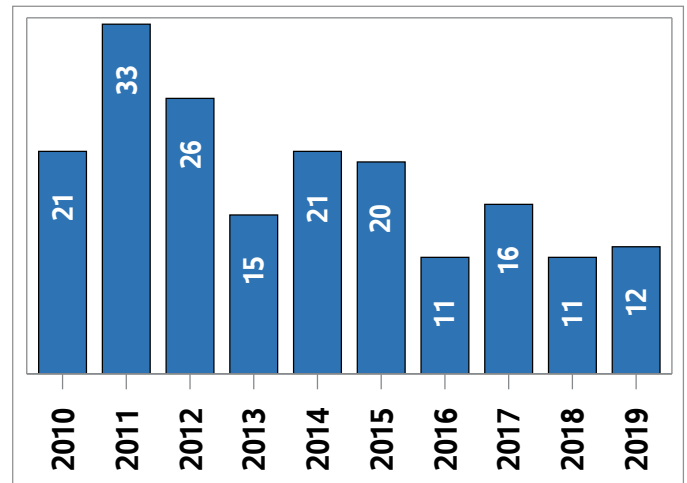
Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	42	-8.7	-52.8	27.3	27.3	20.0	133.3
Dollar Volume	\$13,889,607	-0.5	-43.7	87.1	131.5	126.9	422.4
New Listings	65	12.1	-24.4	32.7	75.7	4.8	20.4
Active Listings ³	21	-7.9	39.0	-14.6	-2.4	-47.1	-64.0
Sales to New Listings Ratio ⁴	64.6	79.3	103.5	67.3	89.2	56.5	33.3
Months of Inventory ⁵	2.0	1.9	0.7	2.9	2.5	4.4	12.7
Average Price	\$330,705	9.0	19.4	47.0	81.9	89.1	123.9
Median Price	\$332,800	7.4	19.8	44.1	99.3	101.7	122.6
Sales to List Price Ratio	100.9	101.2	103.9	99.0	97.1	97.9	94.5
Median Days on Market	12.0	13.5	15.0	20.0	70.0	46.0	63.0

Woodstock - Ingersoll and District MLS® Condo Market Activity

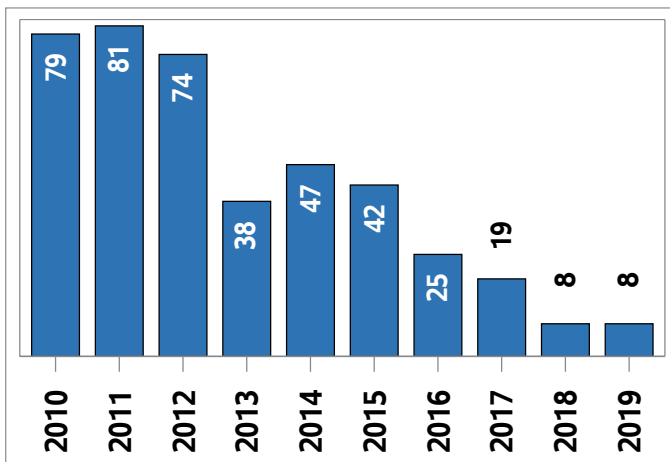
Sales Activity (April only)



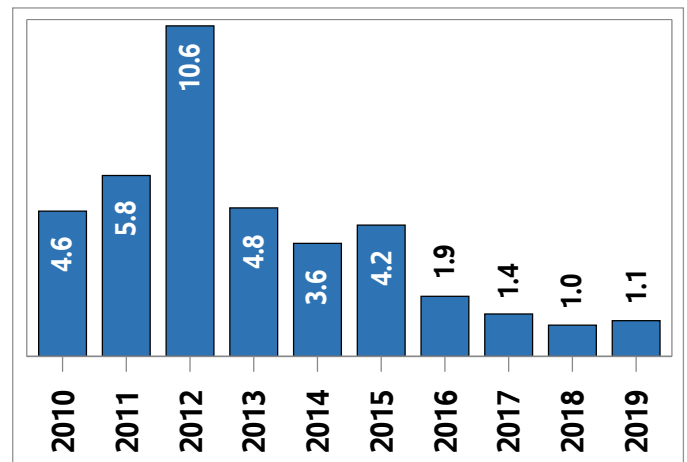
New Listings (April only)



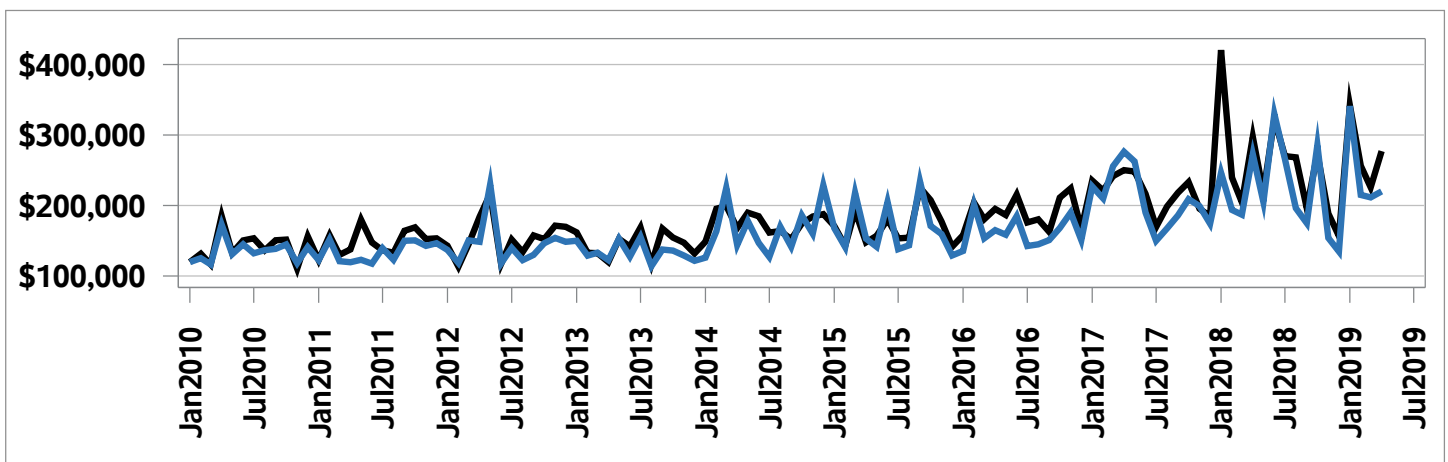
Active Listings (April only)



Months of Inventory (April only)

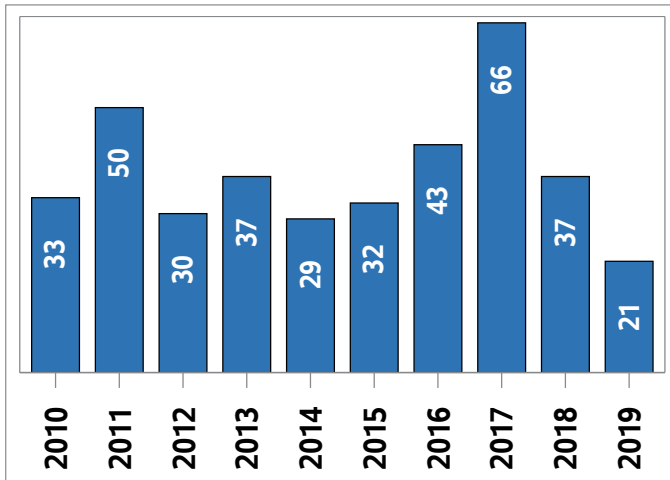


Average Price and Median Price

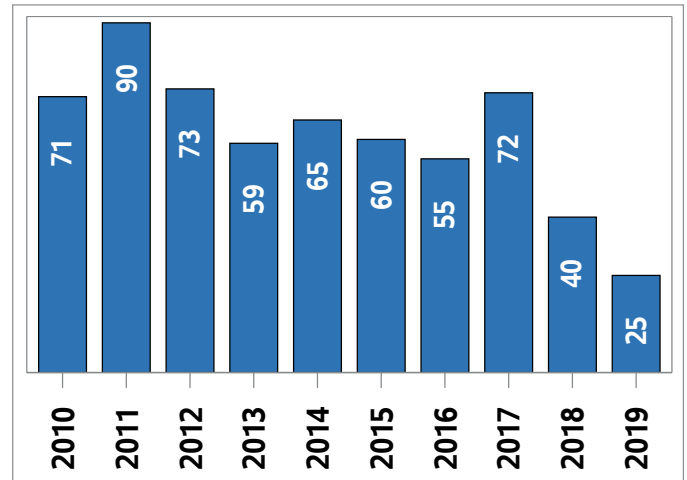


Woodstock - Ingersoll and District MLS® Condo Market Activity

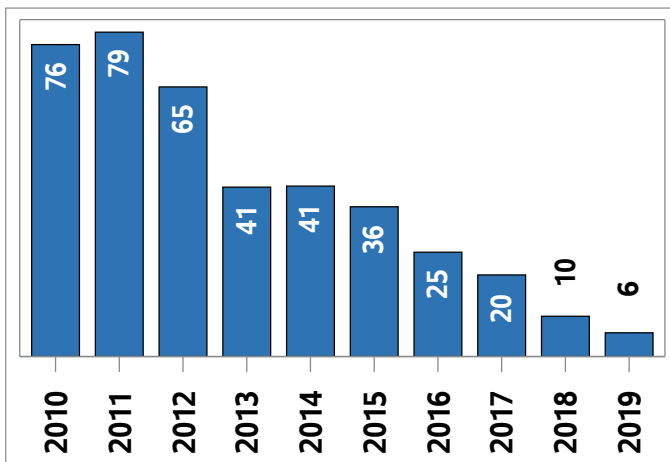
Sales Activity (April Year-to-date)



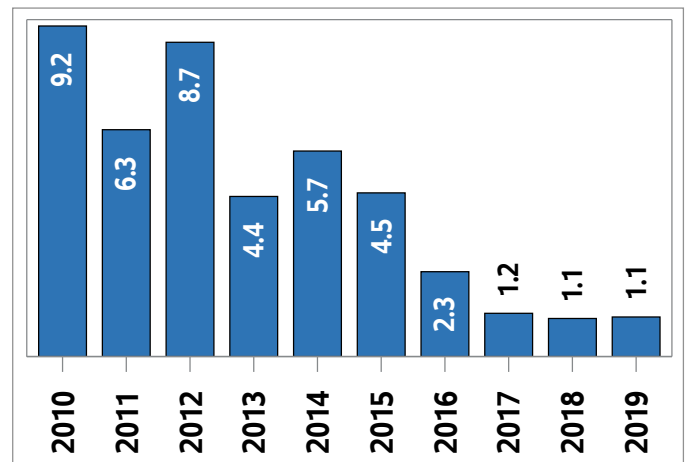
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

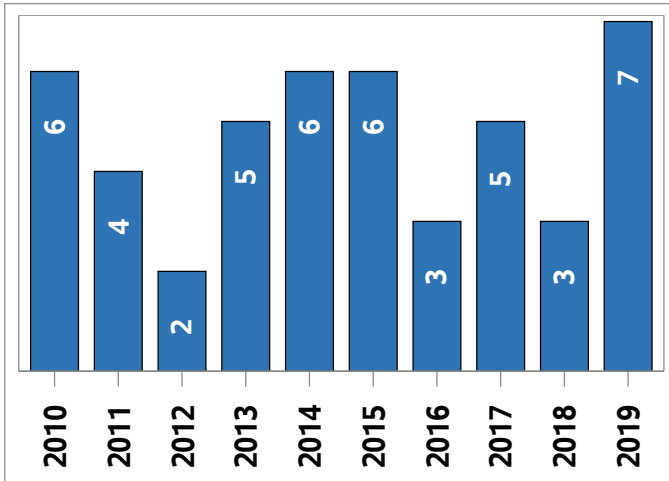
Woodstock - Ingersoll and District MLS® Condo Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	7	-12.5	-50.0	-46.2	-46.2	0.0	-46.2
Dollar Volume	\$1,940,000	-18.4	-44.6	-23.5	-11.1	50.6	-5.9
New Listings	12	9.1	-25.0	9.1	-42.9	-53.8	-33.3
Active Listings	8	0.0	-57.9	-68.0	-83.0	-89.2	-91.0
Sales to New Listings Ratio ¹	58.3	72.7	87.5	118.2	61.9	26.9	72.2
Months of Inventory ²	1.1	1.0	1.4	1.9	3.6	10.6	6.8
Average Price	\$277,143	-6.8	10.8	42.0	65.0	50.6	74.7
Median Price	\$220,000	-19.3	-20.4	33.3	52.8	48.1	39.2
Sales to List Price Ratio	107.8	104.3	104.3	99.9	98.0	97.4	96.9
Median Days on Market	13.0	8.0	17.5	37.0	45.0	89.0	59.0

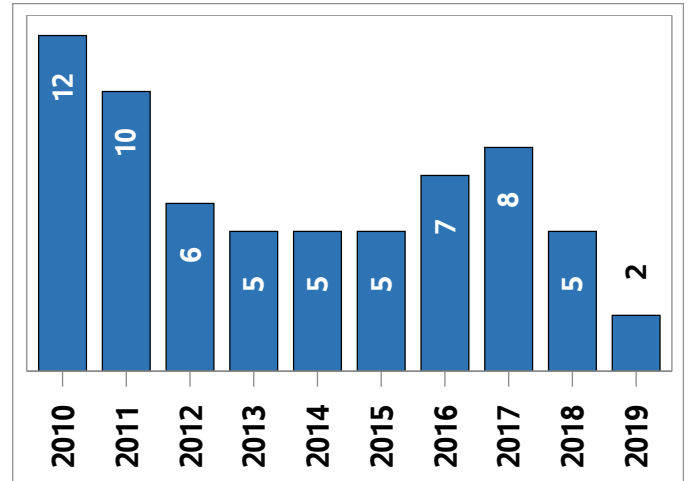
Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	21	-43.2	-68.2	-51.2	-27.6	-30.0	-32.3
Dollar Volume	\$5,774,900	-42.4	-63.0	-27.5	13.3	30.6	21.1
New Listings	25	-37.5	-65.3	-54.5	-61.5	-65.8	-69.1
Active Listings ³	6	-41.0	-70.9	-77.2	-86.1	-91.2	-92.5
Sales to New Listings Ratio ⁴	84.0	92.5	91.7	78.2	44.6	41.1	38.3
Months of Inventory ⁵	1.1	1.1	1.2	2.3	5.7	8.7	9.9
Average Price	\$274,995	1.5	16.4	48.5	56.4	86.5	78.7
Median Price	\$240,000	9.1	-3.7	47.2	61.6	77.8	71.4
Sales to List Price Ratio	104.2	101.0	104.7	99.4	97.5	98.1	96.1
Median Days on Market	20.0	15.0	17.5	29.0	49.0	56.0	60.0

Blandford-Blenheim Twp MLS® Residential Market Activity

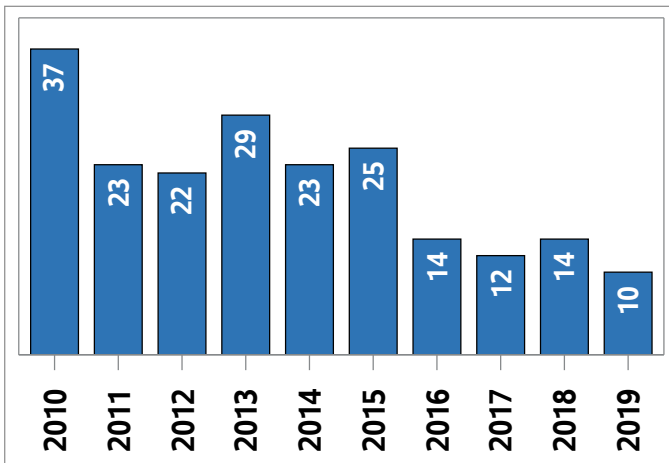
Sales Activity (April only)



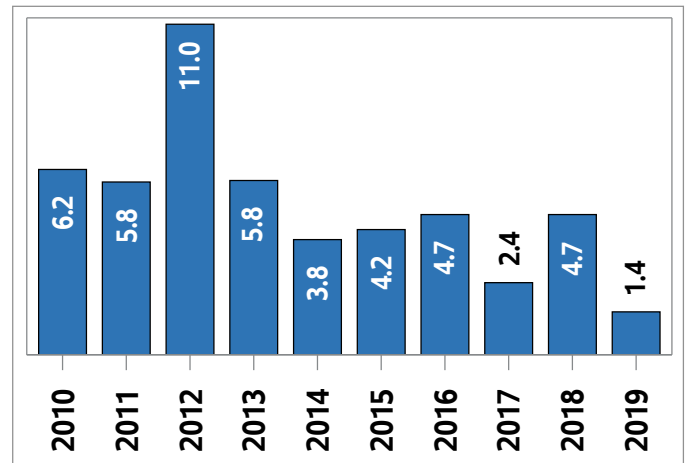
New Listings (April only)



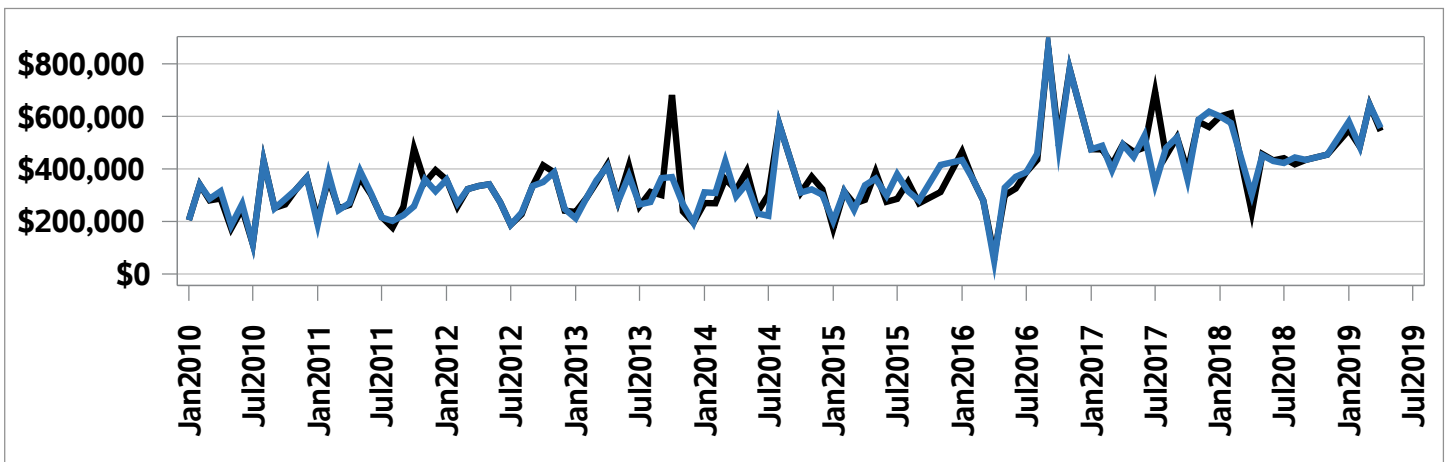
Active Listings (April only)



Months of Inventory (April only)

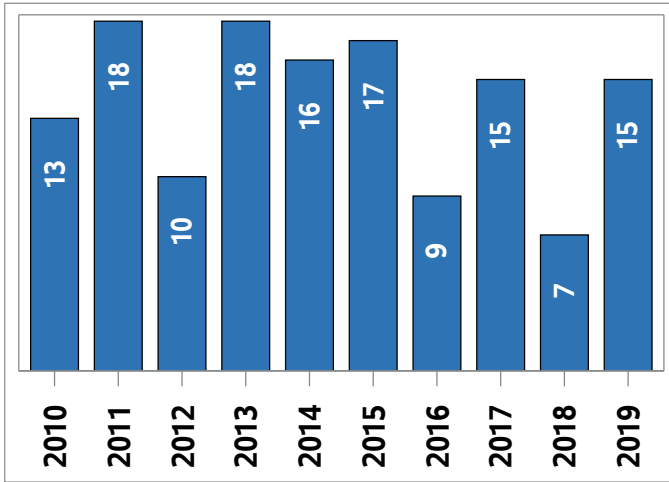


Average Price and Median Price

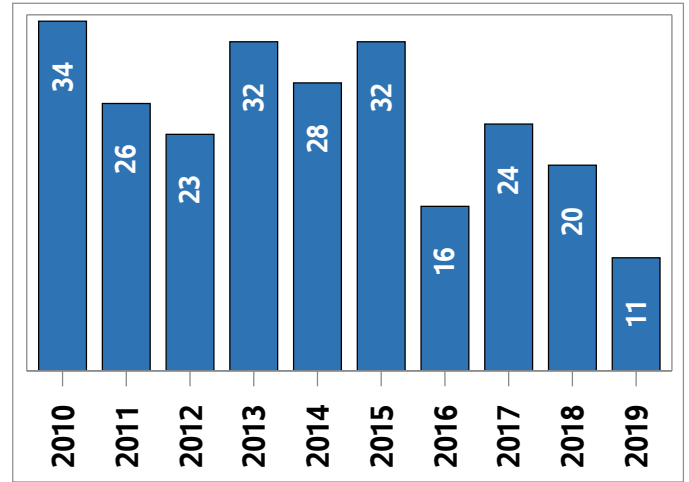


Blandford-Blenheim Twp MLS® Residential Market Activity

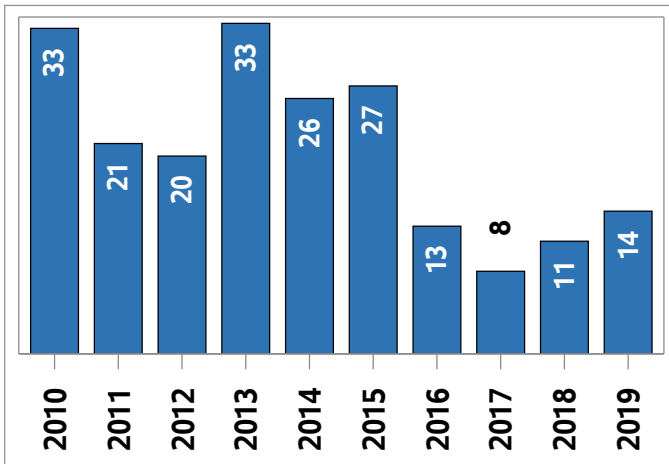
Sales Activity (April Year-to-date)



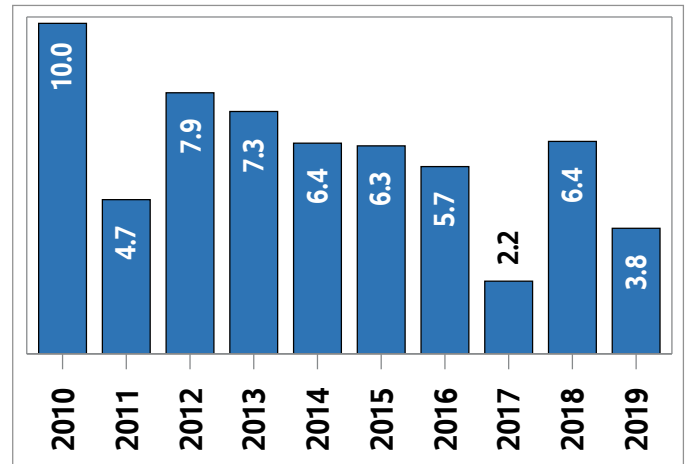
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Blandford-Blenheim Twp MLS® Residential Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	7	133.3	40.0	133.3	16.7	250.0	75.0
Dollar Volume	\$3,812,256	440.9	54.4	1,711.0	98.2	469.1	162.7
New Listings	2	-60.0	-75.0	-71.4	-60.0	-66.7	-71.4
Active Listings	10	-28.6	-16.7	-28.6	-56.5	-54.5	-72.2
Sales to New Listings Ratio ¹	350.0	60.0	62.5	42.9	120.0	33.3	57.1
Months of Inventory ²	1.4	4.7	2.4	4.7	3.8	11.0	9.0
Average Price	\$544,608	131.8	10.3	676.2	69.9	62.6	50.1
Median Price	\$556,500	84.3	13.1	1,013.0	88.3	66.1	167.5
Sales to List Price Ratio	103.8	100.8	109.9	84.3	98.3	96.8	91.7
Median Days on Market	21.0	10.0	17.0	34.0	68.5	52.0	100.5

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	15	114.3	0.0	66.7	-6.3	50.0	36.4
Dollar Volume	\$8,327,008	165.2	20.2	229.4	70.1	181.5	224.4
New Listings	11	-45.0	-54.2	-31.3	-60.7	-52.2	-62.1
Active Listings ³	14	26.7	72.7	11.8	-44.1	-27.8	-59.3
Sales to New Listings Ratio ⁴	136.4	35.0	62.5	56.3	57.1	43.5	37.9
Months of Inventory ⁵	3.8	6.4	2.2	5.7	6.4	7.9	12.7
Average Price	\$555,134	23.8	20.2	97.6	81.5	87.6	137.9
Median Price	\$580,000	18.4	28.9	68.1	86.2	93.7	262.5
Sales to List Price Ratio	98.7	99.8	105.2	97.7	97.3	96.8	93.1
Median Days on Market	81.0	16.0	16.0	183.0	80.5	40.0	103.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

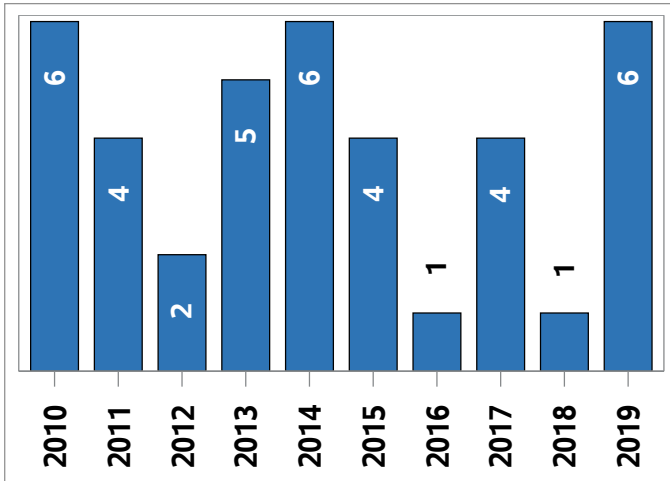
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

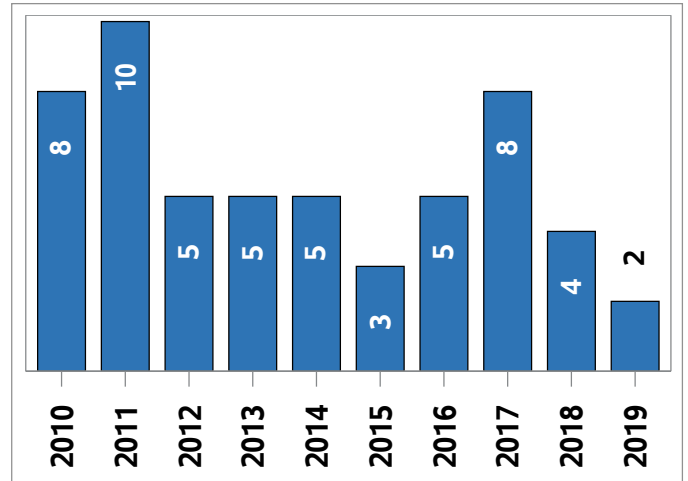
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Blandford-Blenheim Twp MLS® Single Detached Market Activity

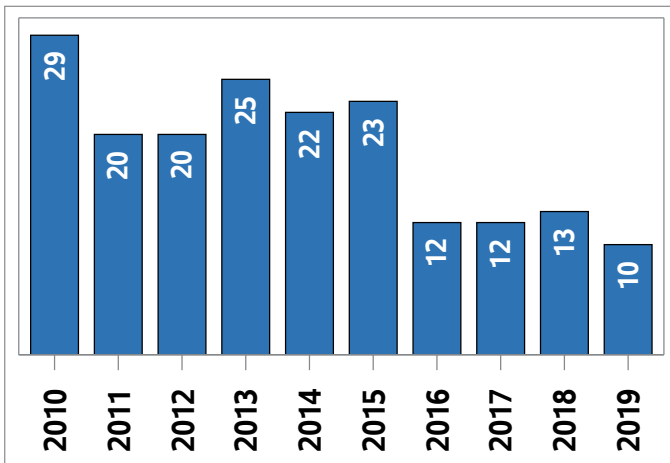
Sales Activity (April only)



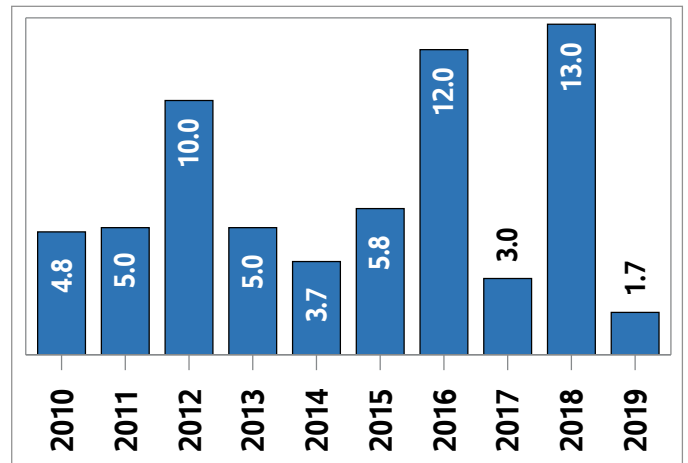
New Listings (April only)



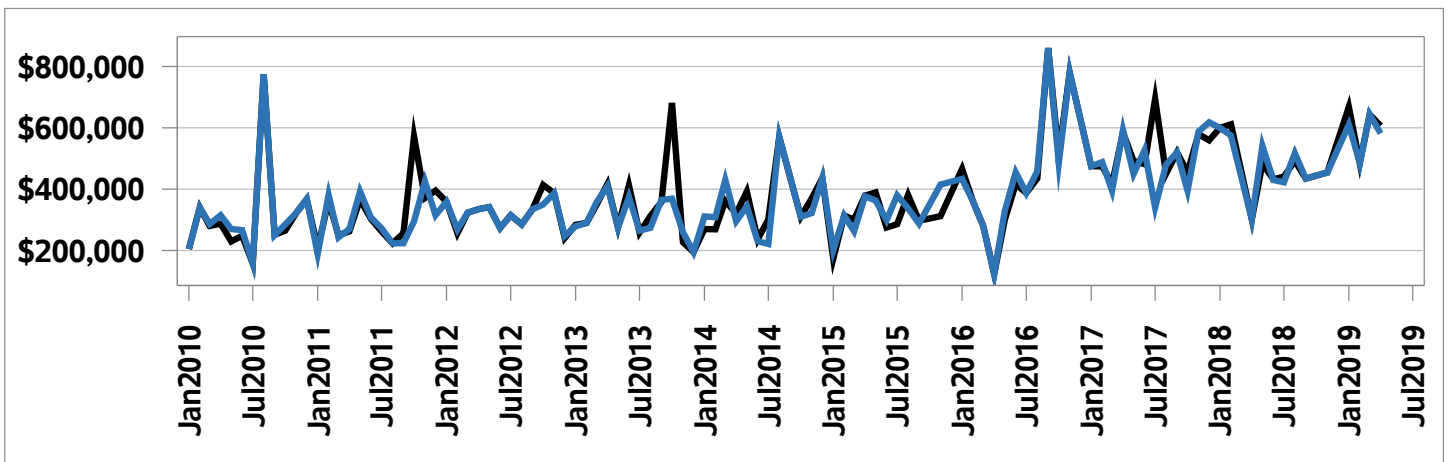
Active Listings (April only)



Months of Inventory (April only)

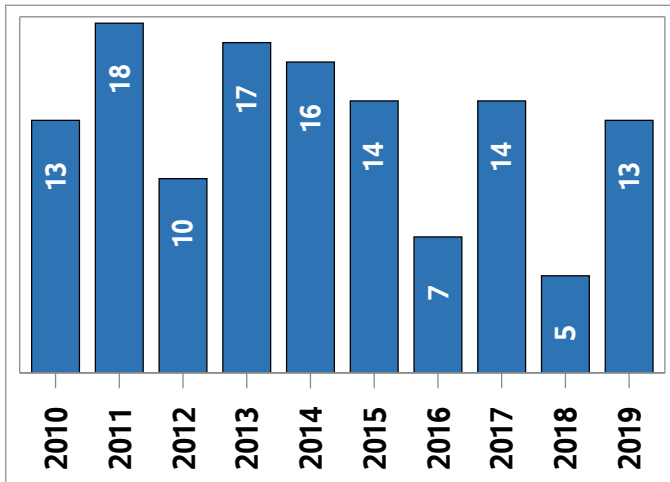


Average Price and Median Price

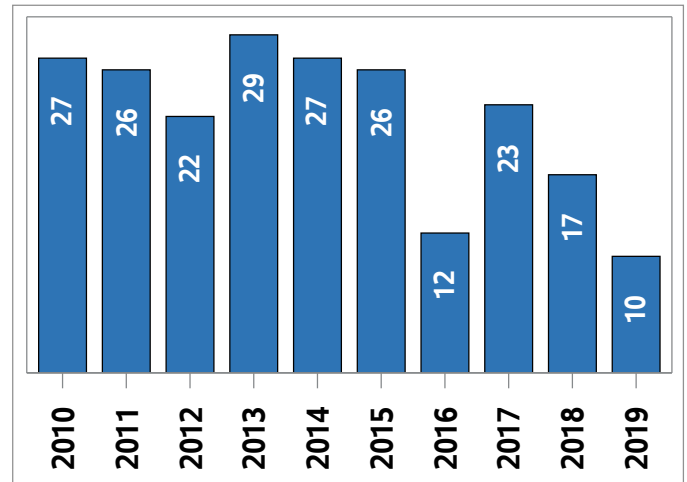


Blandford-Blenheim Twp MLS® Single Detached Market Activity

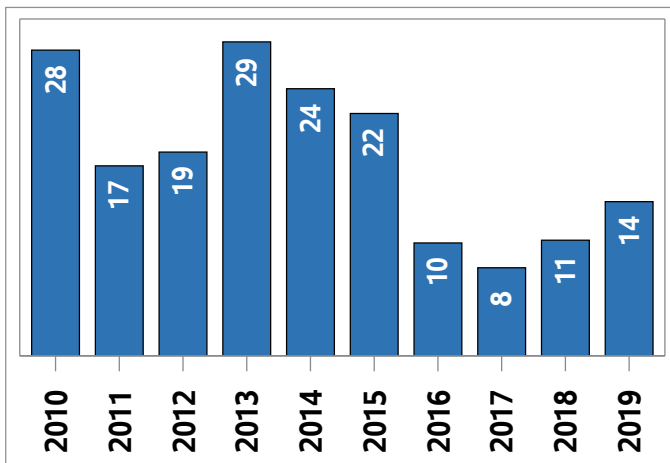
Sales Activity (April Year-to-date)



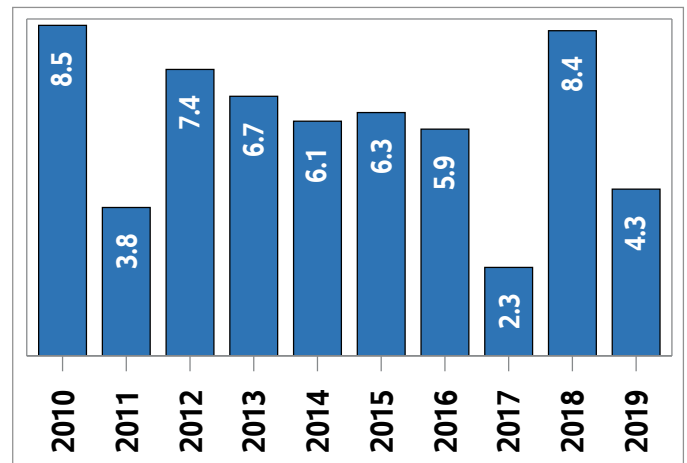
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Blandford-Blenheim Twp MLS® Single Detached Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	6	500.0	50.0	500.0	0.0	200.0	200.0
Dollar Volume	\$3,639,356	1,105.1	55.6	2,846.8	89.3	443.3	195.9
New Listings	2	-50.0	-75.0	-60.0	-60.0	-60.0	-60.0
Active Listings	10	-23.1	-16.7	-16.7	-54.5	-50.0	-68.8
Sales to New Listings Ratio ¹	300.0	25.0	50.0	20.0	120.0	40.0	40.0
Months of Inventory ²	1.7	13.0	3.0	12.0	3.7	10.0	16.0
Average Price	\$606,559	100.8	3.7	391.1	89.3	81.1	-1.4
Median Price	\$581,750	92.6	-1.9	371.1	96.9	73.7	-5.4
Sales to List Price Ratio	104.4	101.4	114.1	95.1	98.3	96.8	91.7
Median Days on Market	24.0	10.0	10.5	183.0	68.5	52.0	232.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	13	160.0	-7.1	85.7	-18.8	30.0	85.7
Dollar Volume	\$8,084,108	195.4	19.0	231.1	65.2	173.3	281.9
New Listings	10	-41.2	-56.5	-16.7	-63.0	-54.5	-60.0
Active Listings ³	14	33.3	75.0	36.6	-42.3	-24.3	-55.6
Sales to New Listings Ratio ⁴	130.0	29.4	60.9	58.3	59.3	45.5	28.0
Months of Inventory ⁵	4.3	8.4	2.3	5.9	6.1	7.4	18.0
Average Price	\$621,854	13.6	28.1	78.3	103.3	110.2	105.6
Median Price	\$588,821	2.4	27.3	63.6	89.0	96.6	177.7
Sales to List Price Ratio	99.5	99.5	106.1	103.1	97.3	96.8	94.8
Median Days on Market	105.0	28.0	14.0	185.0	80.5	40.0	65.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

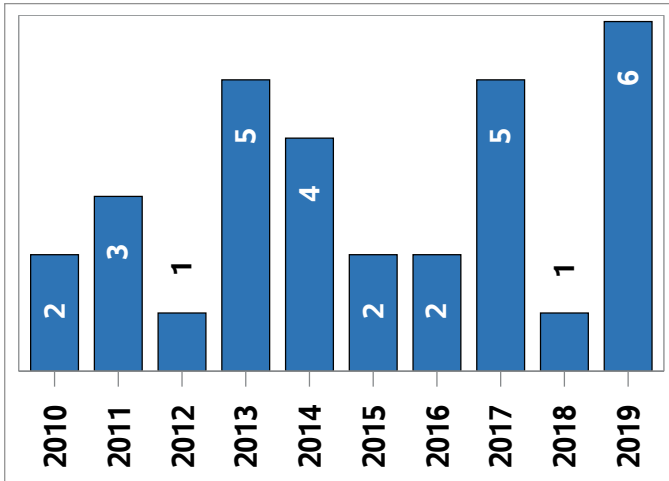
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

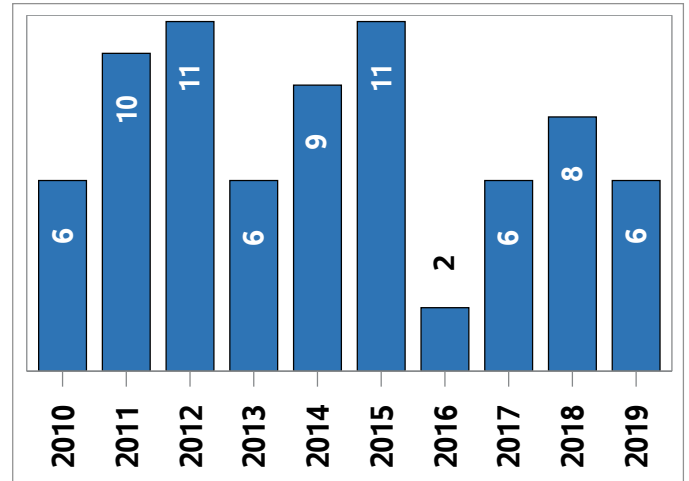
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

East Zorra-Tavistock Twp MLS® Residential Market Activity

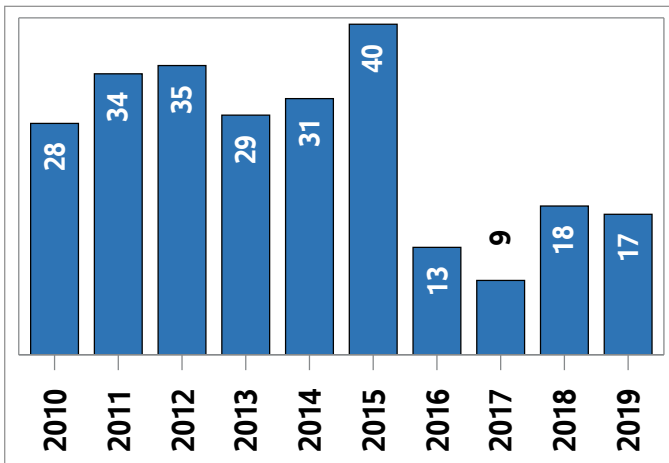
Sales Activity (April only)



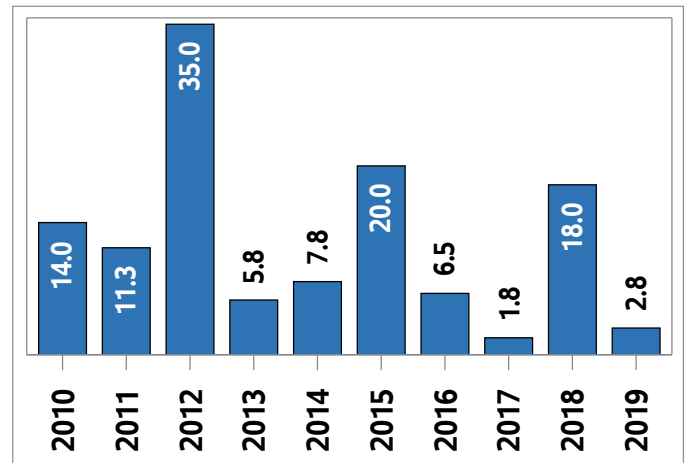
New Listings (April only)



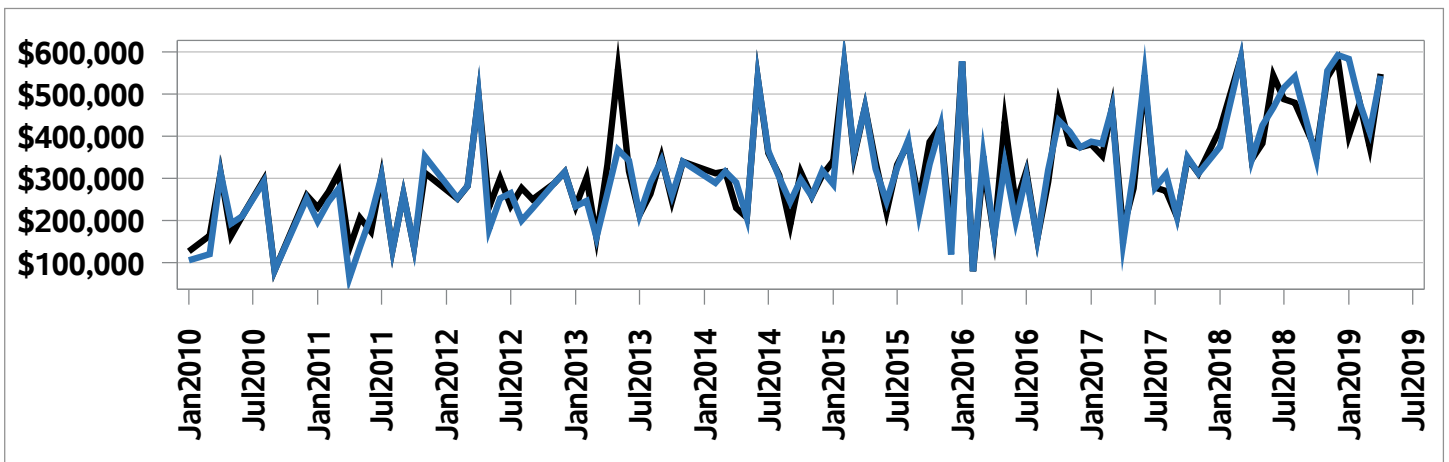
Active Listings (April only)



Months of Inventory (April only)

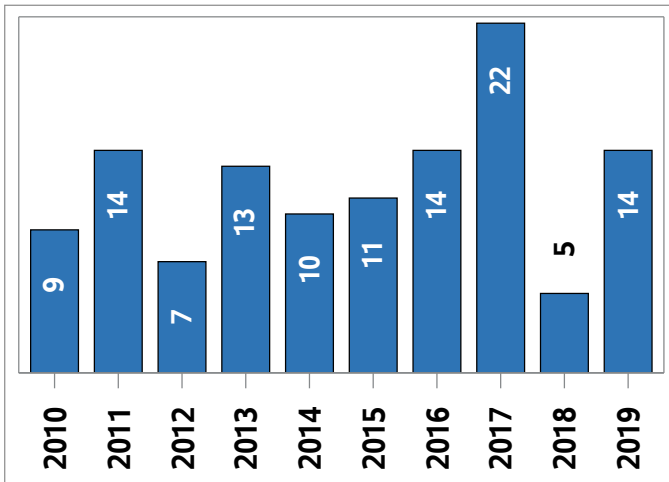


Average Price and Median Price

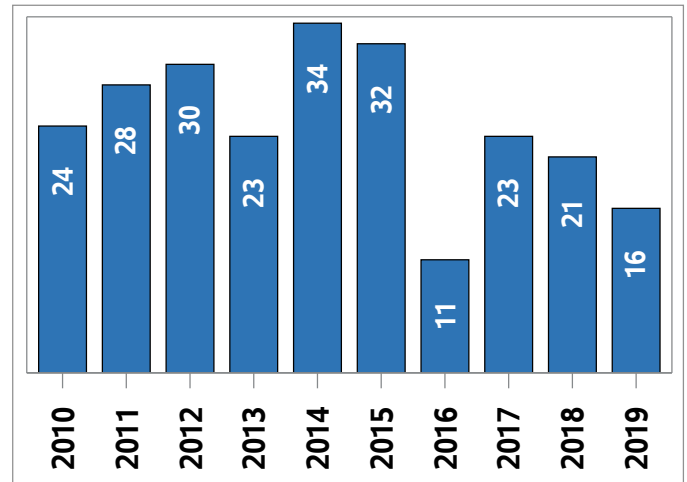


East Zorra-Tavistock Twp MLS® Residential Market Activity

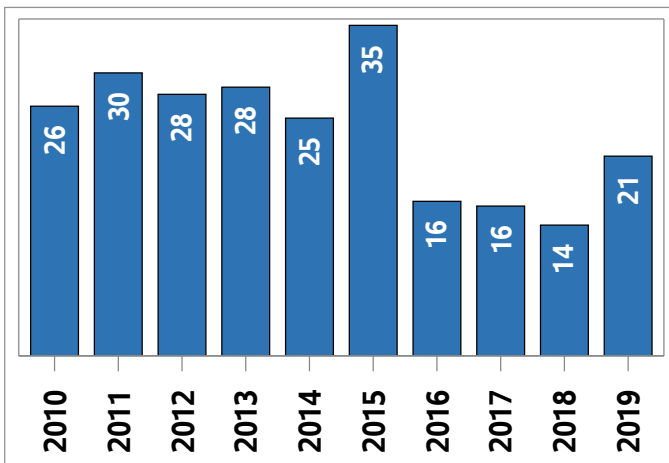
Sales Activity (April Year-to-date)



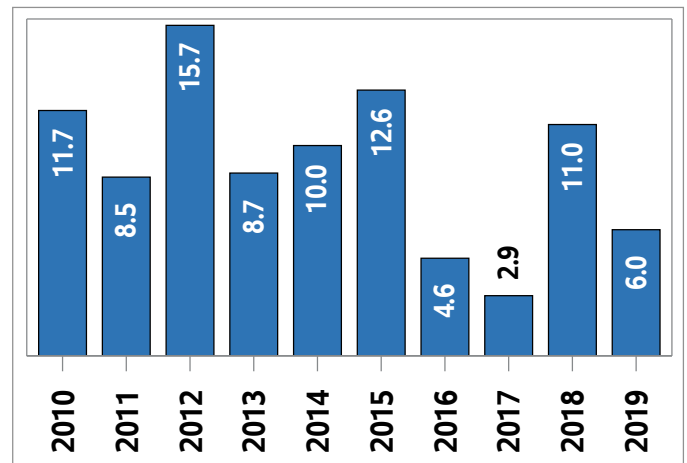
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

East Zorra-Tavistock Twp MLS® Residential Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	6	500.0	20.0	200.0	50.0	500.0	500.0
Dollar Volume	\$3,287,181	852.8	267.0	902.2	257.9	564.7	2,167.0
New Listings	6	-25.0	0.0	200.0	-33.3	-45.5	-14.3
Active Listings	17	-5.6	88.9	30.8	-45.2	-51.4	-45.2
Sales to New Listings Ratio ¹	100.0	12.5	83.3	100.0	44.4	9.1	14.3
Months of Inventory ²	2.8	18.0	1.8	6.5	7.8	35.0	31.0
Average Price	\$547,864	58.8	205.8	234.1	138.6	10.8	277.8
Median Price	\$543,202	57.4	274.6	231.2	87.1	9.8	274.6
Sales to List Price Ratio	101.2	98.6	92.1	92.8	89.1	100.0	95.4
Median Days on Market	90.0	20.0	36.0	55.0	50.5	6.0	203.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	14	180.0	-36.4	0.0	40.0	100.0	250.0
Dollar Volume	\$6,572,460	201.2	-11.6	45.4	134.8	223.0	764.8
New Listings	16	-23.8	-30.4	45.5	-52.9	-46.7	-15.8
Active Listings ³	21	52.7	33.3	29.2	-16.0	-23.6	-32.3
Sales to New Listings Ratio ⁴	87.5	23.8	95.7	127.3	29.4	23.3	21.1
Months of Inventory ⁵	6.0	11.0	2.9	4.6	10.0	15.7	31.0
Average Price	\$469,461	7.6	38.9	45.4	67.7	61.5	147.1
Median Price	\$513,150	36.8	36.5	47.1	76.8	86.6	183.9
Sales to List Price Ratio	101.2	97.6	96.1	98.1	93.7	95.2	96.7
Median Days on Market	56.5	59.0	37.0	156.5	55.0	31.0	169.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

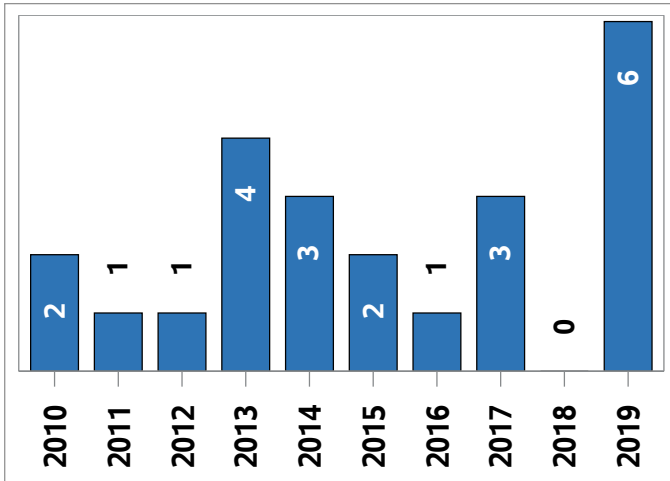
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

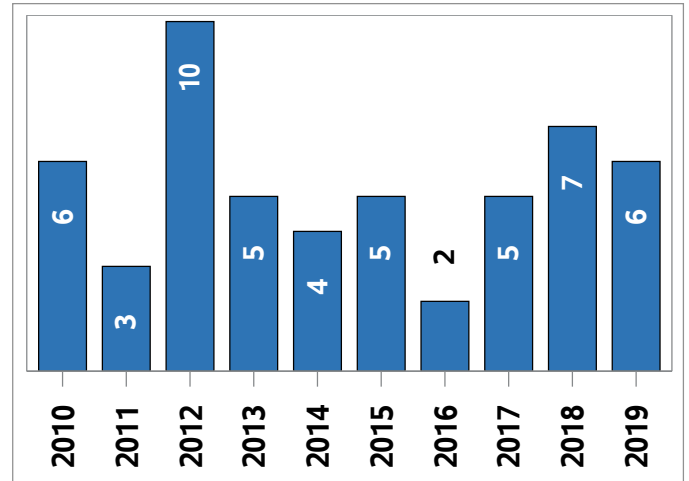
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

East Zorra-Tavistock Twp MLS® Single Detached Market Activity

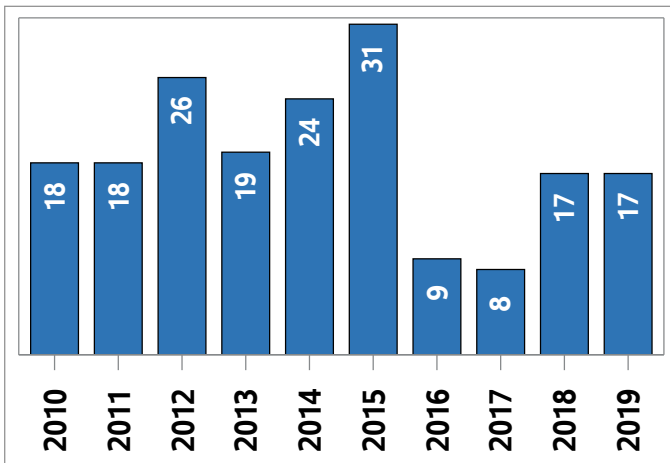
Sales Activity (April only)



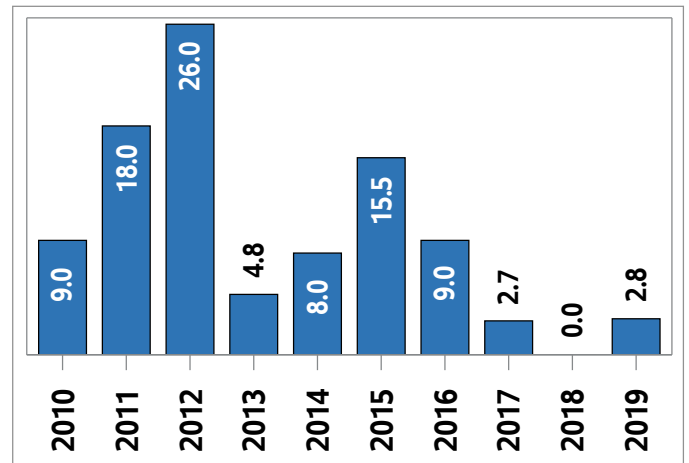
New Listings (April only)



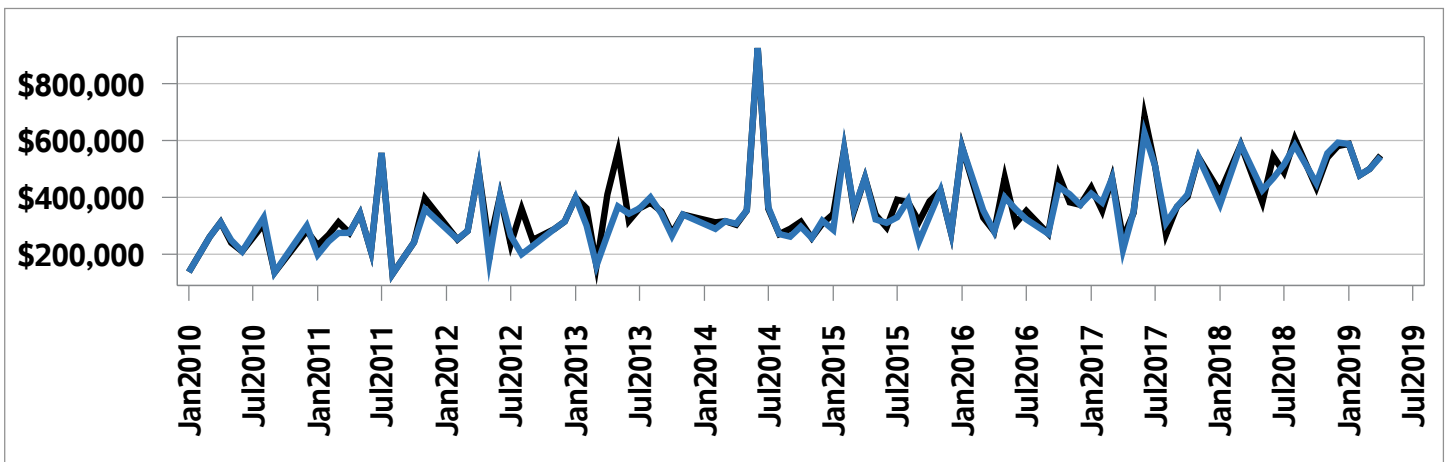
Active Listings (April only)



Months of Inventory (April only)

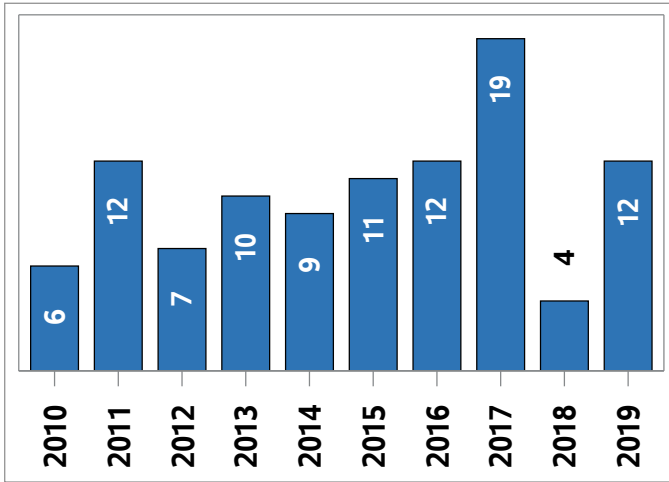


Average Price and Median Price

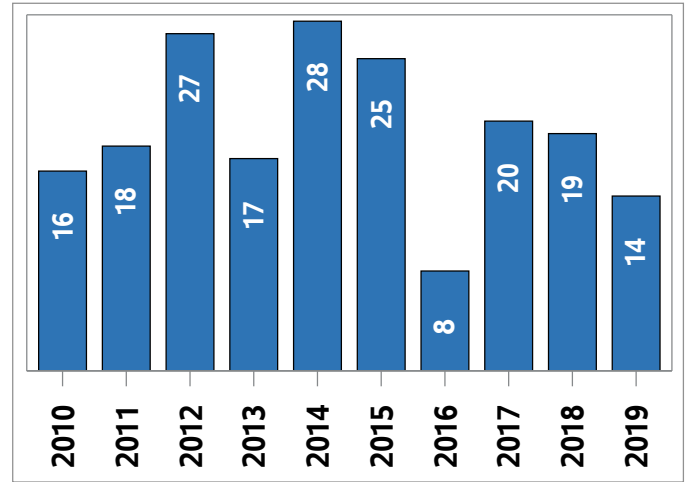


East Zorra-Tavistock Twp MLS® Single Detached Market Activity

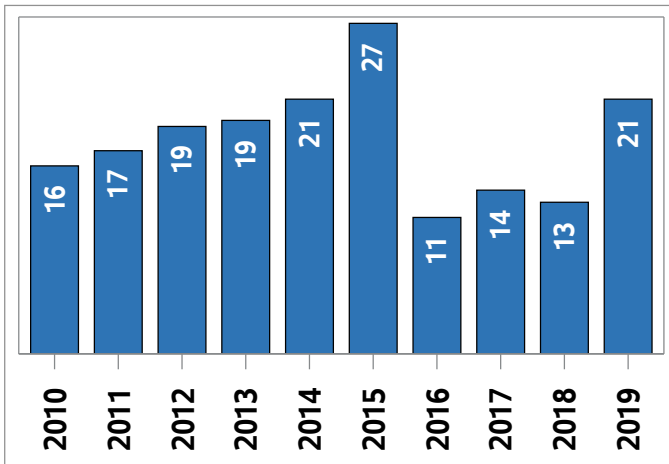
Sales Activity (April Year-to-date)



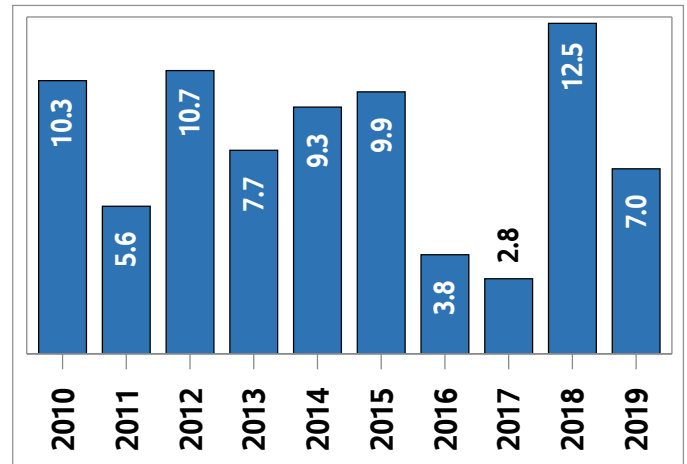
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

East Zorra-Tavistock Twp MLS® Single Detached Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	6		100.0	500.0	100.0	500.0	500.0
Dollar Volume	\$3,287,181		327.0	1,074.0	261.0	564.7	2,167.0
New Listings	6	-14.3	20.0	200.0	50.0	-40.0	20.0
Active Listings	17	0.0	112.5	88.9	-29.2	-34.6	-26.1
Sales to New Listings Ratio ¹	100.0		60.0	50.0	75.0	10.0	20.0
Months of Inventory ²	2.8		2.7	9.0	8.0	26.0	23.0
Average Price	\$547,864		113.5	95.7	80.5	10.8	277.8
Median Price	\$543,202		152.7	94.0	76.7	9.8	274.6
Sales to List Price Ratio	101.2		88.4	98.3	96.4	100.0	95.4
Median Days on Market	90.0		88.0	67.0	38.0	6.0	203.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	12	200.0	-36.8	0.0	33.3	71.4	200.0
Dollar Volume	\$6,419,460	249.5	-11.5	46.2	130.0	215.5	744.7
New Listings	14	-26.3	-30.0	75.0	-50.0	-48.1	0.0
Active Listings ³	21	68.0	55.6	86.7	0.0	12.0	-5.6
Sales to New Listings Ratio ⁴	85.7	21.1	95.0	150.0	32.1	25.9	28.6
Months of Inventory ⁵	7.0	12.5	2.8	3.8	9.3	10.7	22.3
Average Price	\$534,955	16.5	40.1	46.2	72.5	84.0	181.6
Median Price	\$554,816	21.9	43.4	52.7	80.4	101.8	207.0
Sales to List Price Ratio	101.7	97.3	95.9	99.2	96.6	95.2	96.7
Median Days on Market	73.0	65.0	38.0	159.5	47.0	31.0	169.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

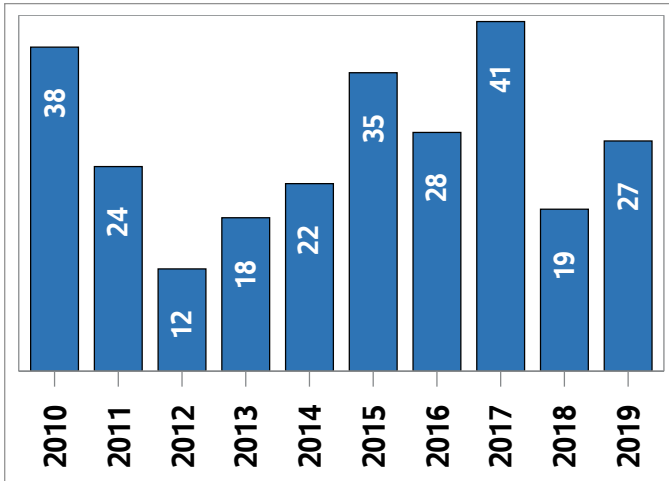
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

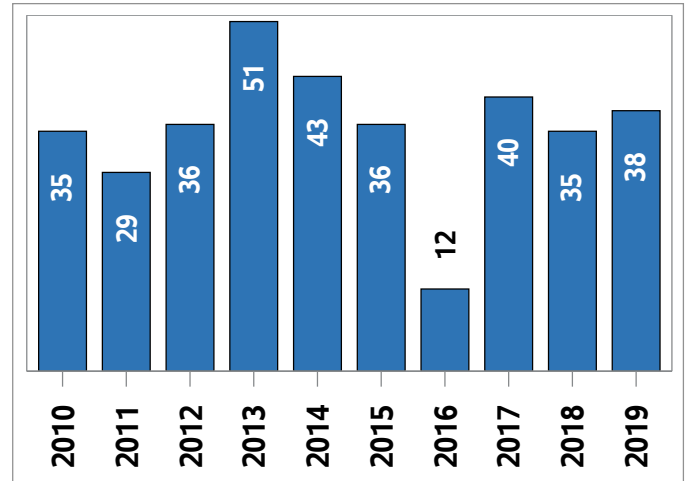
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Ingersoll MLS® Residential Market Activity

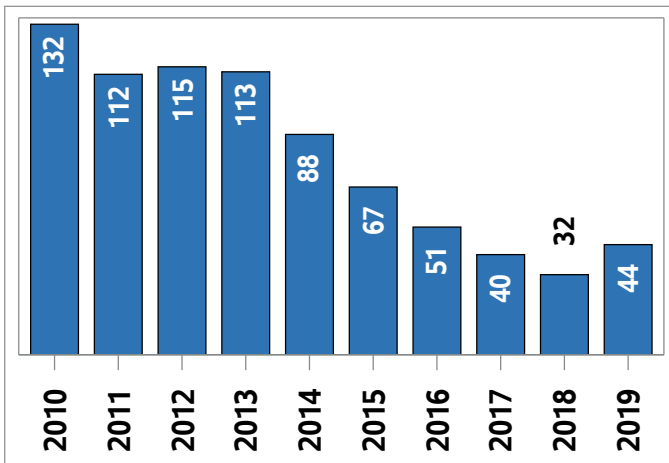
Sales Activity (April only)



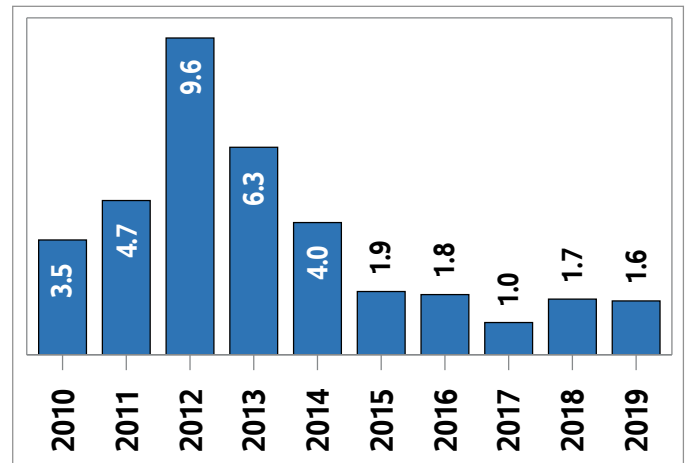
New Listings (April only)



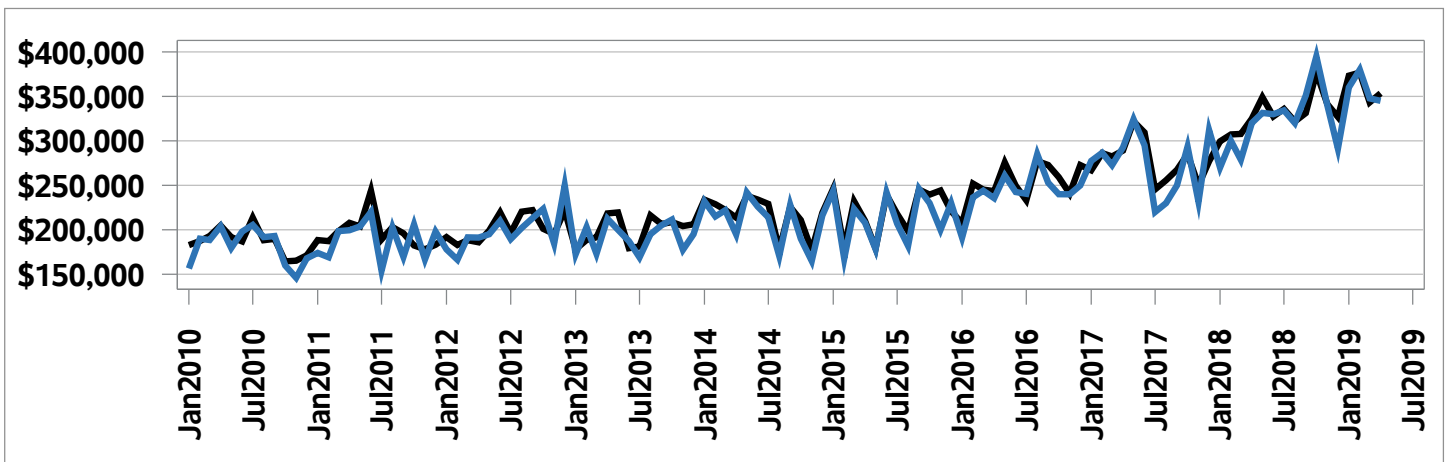
Active Listings (April only)



Months of Inventory (April only)

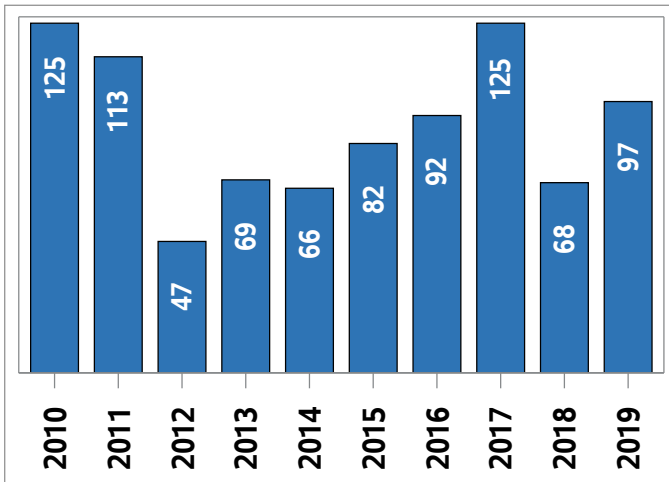


Average Price and Median Price

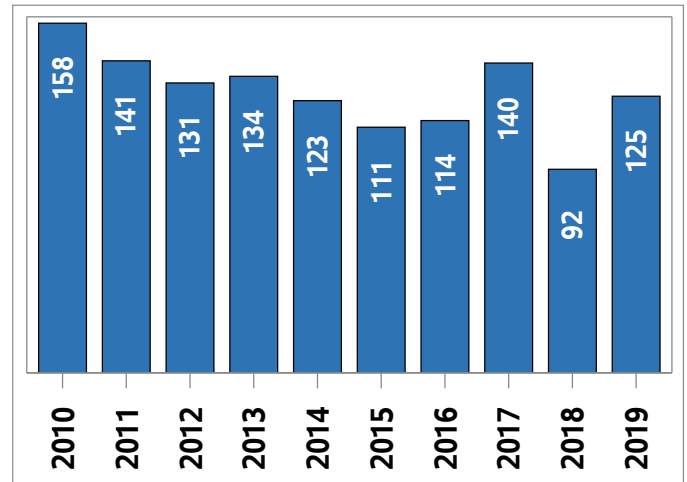


Ingersoll MLS® Residential Market Activity

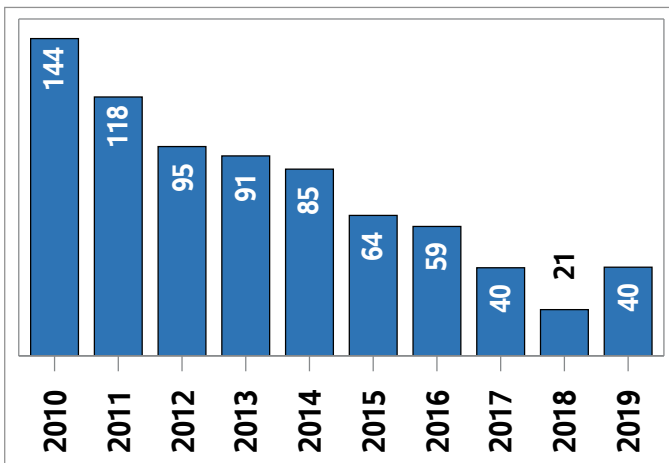
Sales Activity (April Year-to-date)



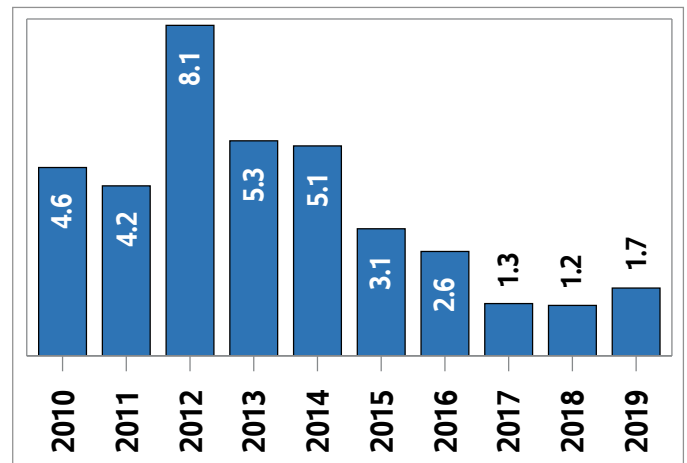
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Ingersoll MLS® Residential Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	27	42.1	-34.1	-3.6	22.7	125.0	-20.6
Dollar Volume	\$9,545,165	54.6	-19.5	40.0	103.1	327.8	58.0
New Listings	38	8.6	-5.0	216.7	-11.6	5.6	-15.6
Active Listings	44	37.5	10.0	-13.7	-50.0	-61.7	-73.5
Sales to New Listings Ratio ¹	71.1	54.3	102.5	233.3	51.2	33.3	75.6
Months of Inventory ²	1.6	1.7	1.0	1.8	4.0	9.6	4.9
Average Price	\$353,525	8.8	22.3	45.2	65.5	90.1	99.0
Median Price	\$345,000	7.8	17.9	46.5	77.2	80.4	85.0
Sales to List Price Ratio	105.1	104.7	105.2	100.1	97.3	96.1	95.3
Median Days on Market	9.0	13.0	13.0	37.5	58.0	48.0	58.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	97	42.6	-22.4	5.4	47.0	106.4	36.6
Dollar Volume	\$34,900,250	65.1	-1.5	59.0	137.6	296.6	172.1
New Listings	125	35.9	-10.7	9.6	1.6	-4.6	-18.8
Active Listings ³	40	91.7	0.6	-31.5	-52.5	-57.6	-73.5
Sales to New Listings Ratio ⁴	77.6	73.9	89.3	80.7	53.7	35.9	46.1
Months of Inventory ⁵	1.7	1.2	1.3	2.6	5.1	8.1	8.6
Average Price	\$359,796	15.8	26.9	50.8	61.7	92.2	99.1
Median Price	\$360,000	24.2	27.2	53.6	65.1	89.5	106.9
Sales to List Price Ratio	102.2	102.1	104.9	99.0	98.1	97.8	94.9
Median Days on Market	12.0	13.5	14.0	26.5	49.5	42.0	52.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

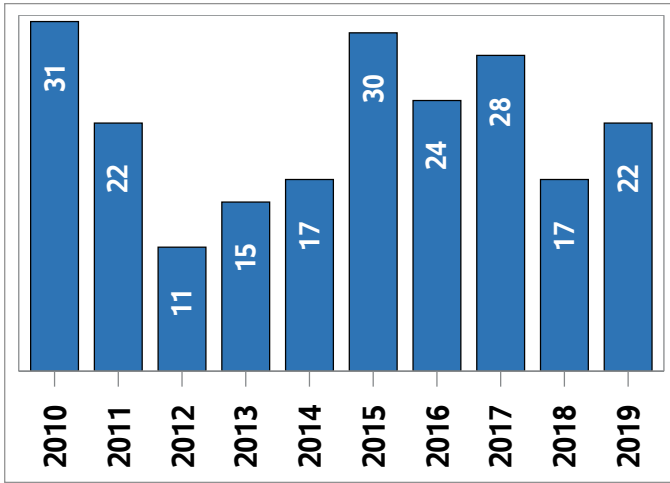
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

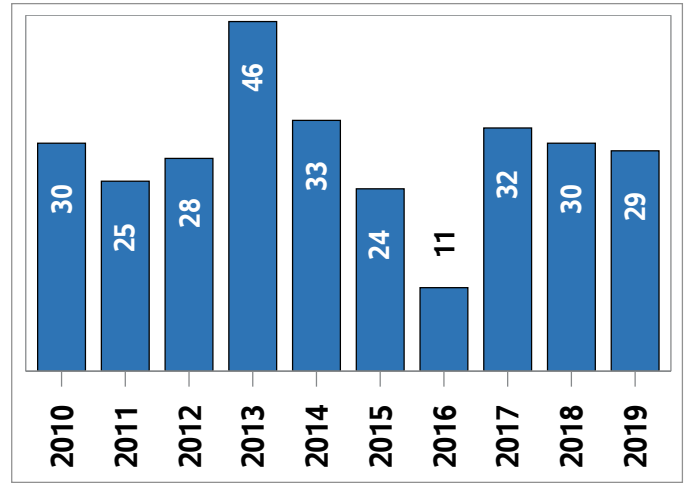
Ingersoll

MLS® Single Detached Market Activity

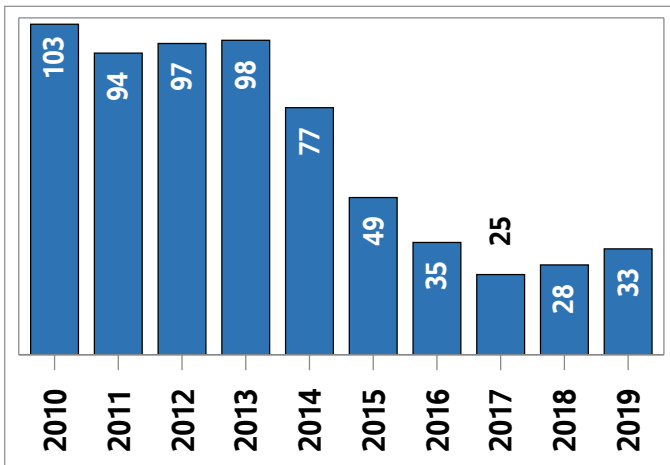
Sales Activity (April only)



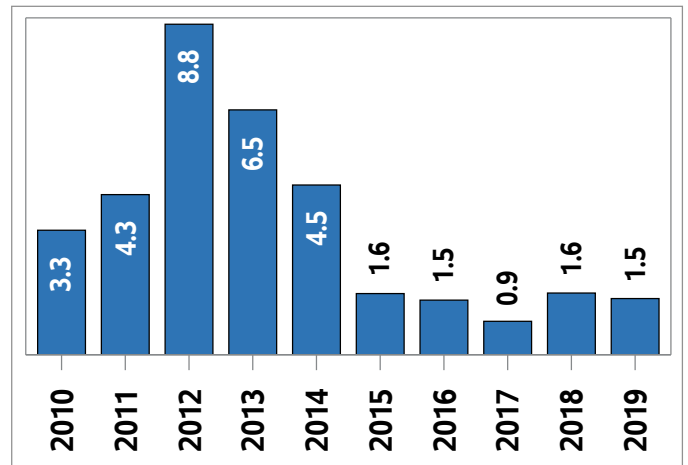
New Listings (April only)



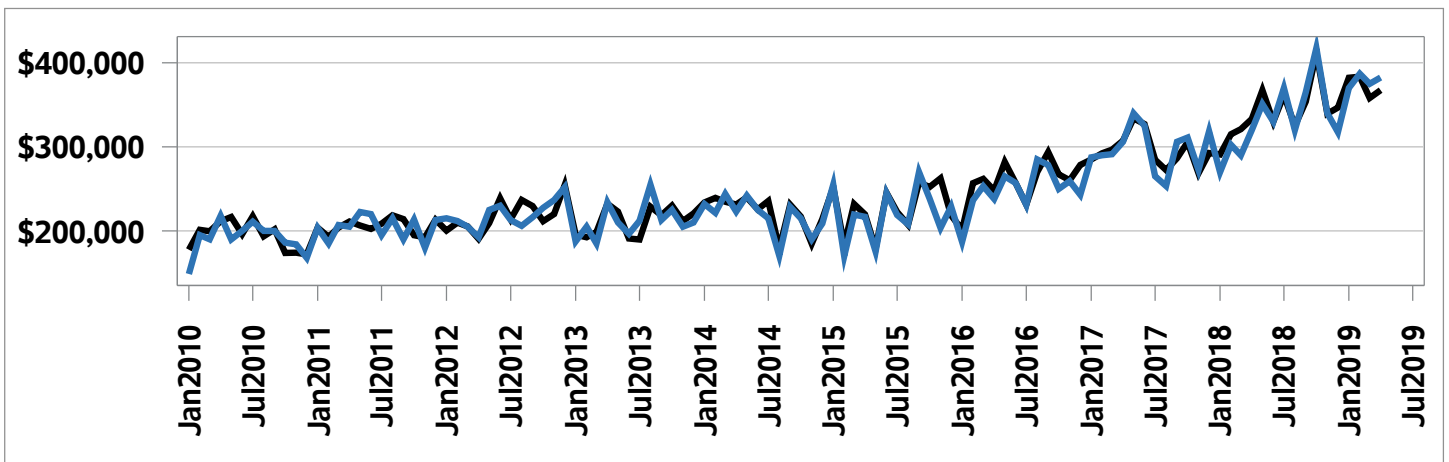
Active Listings (April only)



Months of Inventory (April only)



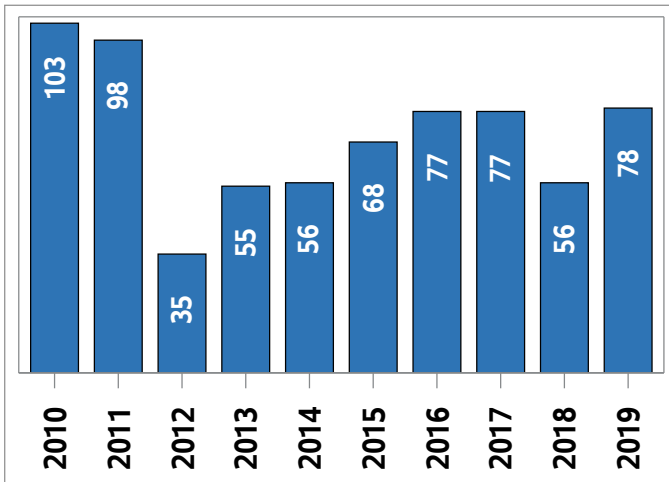
Average Price and Median Price



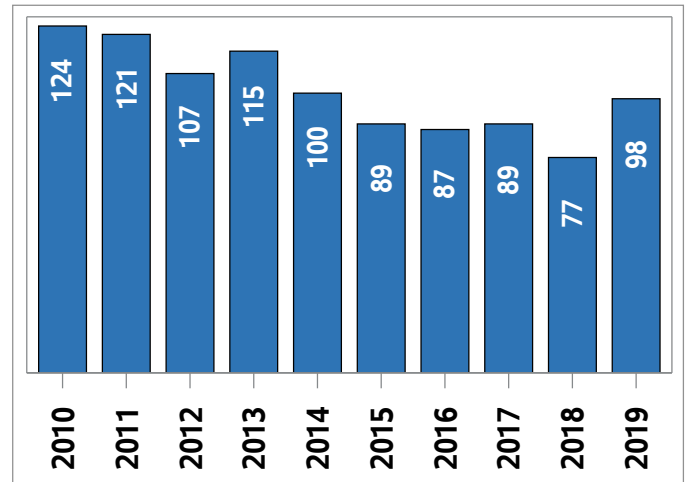
Ingersoll

MLS® Single Detached Market Activity

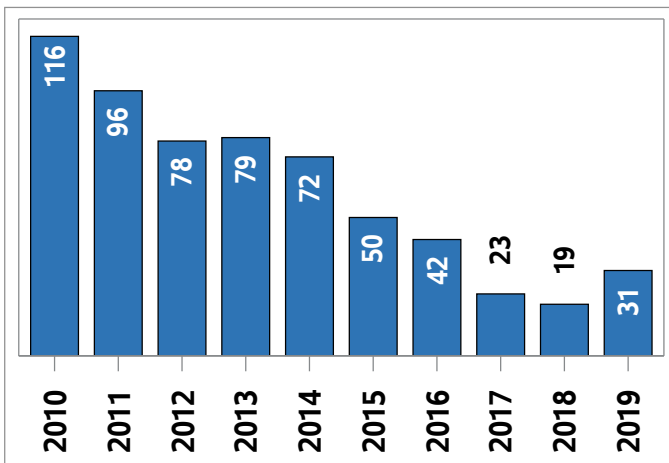
Sales Activity (April Year-to-date)



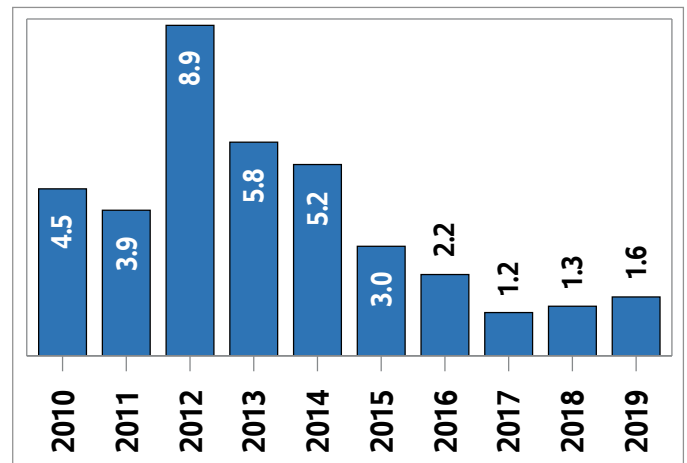
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Ingersoll

MLS® Single Detached Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	22	29.4	-21.4	-8.3	29.4	100.0	-21.4
Dollar Volume	\$8,084,165	42.7	-6.1	35.8	105.5	285.7	57.6
New Listings	29	-3.3	-9.4	163.6	-12.1	3.6	-21.6
Active Listings	33	17.9	32.0	-5.7	-57.1	-66.0	-75.4
Sales to New Listings Ratio ¹	75.9	56.7	87.5	218.2	51.5	39.3	75.7
Months of Inventory ²	1.5	1.6	0.9	1.5	4.5	8.8	4.8
Average Price	\$367,462	10.3	19.6	48.1	58.8	92.8	100.6
Median Price	\$382,500	19.5	25.0	60.7	71.5	98.7	97.2
Sales to List Price Ratio	105.8	104.8	104.4	99.6	97.3	96.0	94.6
Median Days on Market	9.5	13.0	12.0	36.0	67.0	22.0	42.5

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	78	39.3	1.3	1.3	39.3	122.9	25.8
Dollar Volume	\$29,001,750	62.6	26.4	53.9	120.7	313.3	153.9
New Listings	98	27.3	10.1	12.6	-2.0	-8.4	-24.6
Active Listings ³	31	65.3	37.8	-26.6	-57.1	-60.3	-75.5
Sales to New Listings Ratio ⁴	79.6	72.7	86.5	88.5	56.0	32.7	47.7
Months of Inventory ⁵	1.6	1.3	1.2	2.2	5.2	8.9	8.2
Average Price	\$371,817	16.7	24.7	51.9	58.4	85.5	101.8
Median Price	\$377,000	26.7	27.8	59.7	63.9	83.9	105.7
Sales to List Price Ratio	102.3	101.9	103.6	98.4	98.3	97.7	94.4
Median Days on Market	12.5	15.0	12.0	27.0	49.5	42.0	46.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

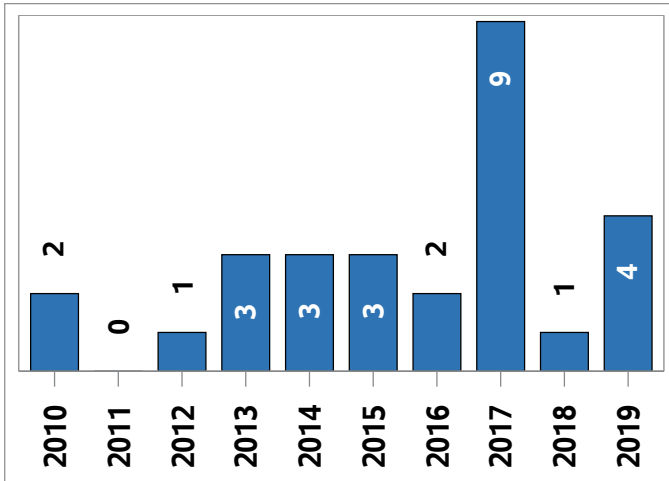
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

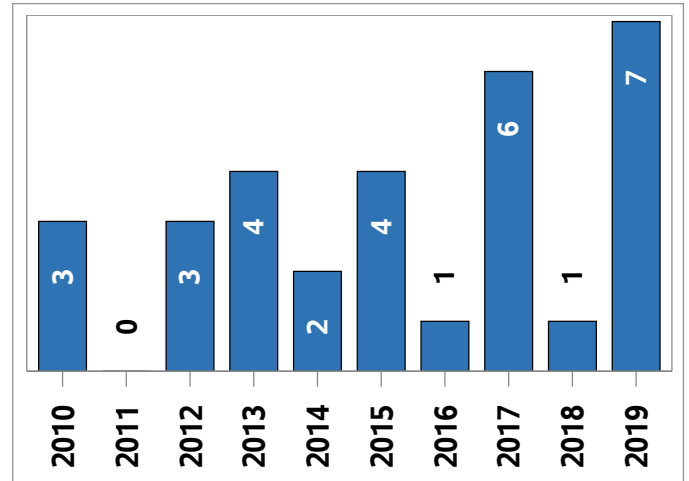
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Ingersoll MLS® Semi-Detached Market Activity

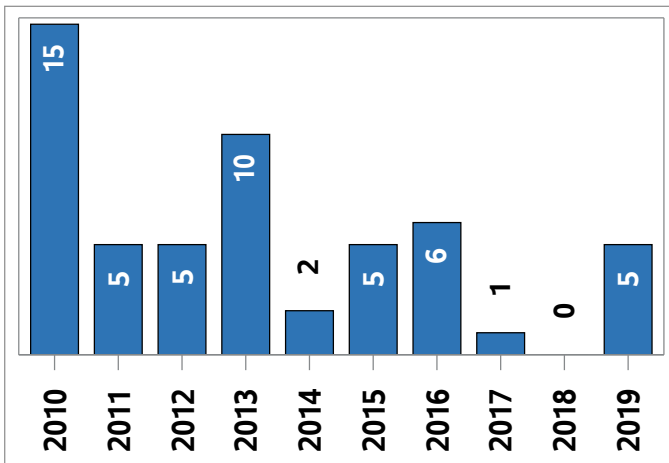
Sales Activity (April only)



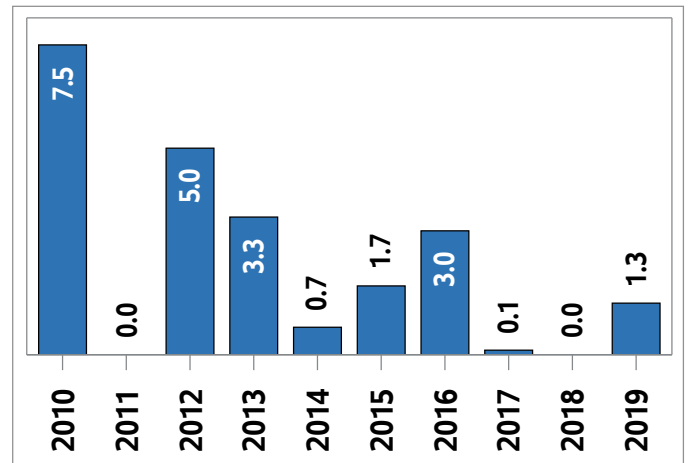
New Listings (April only)



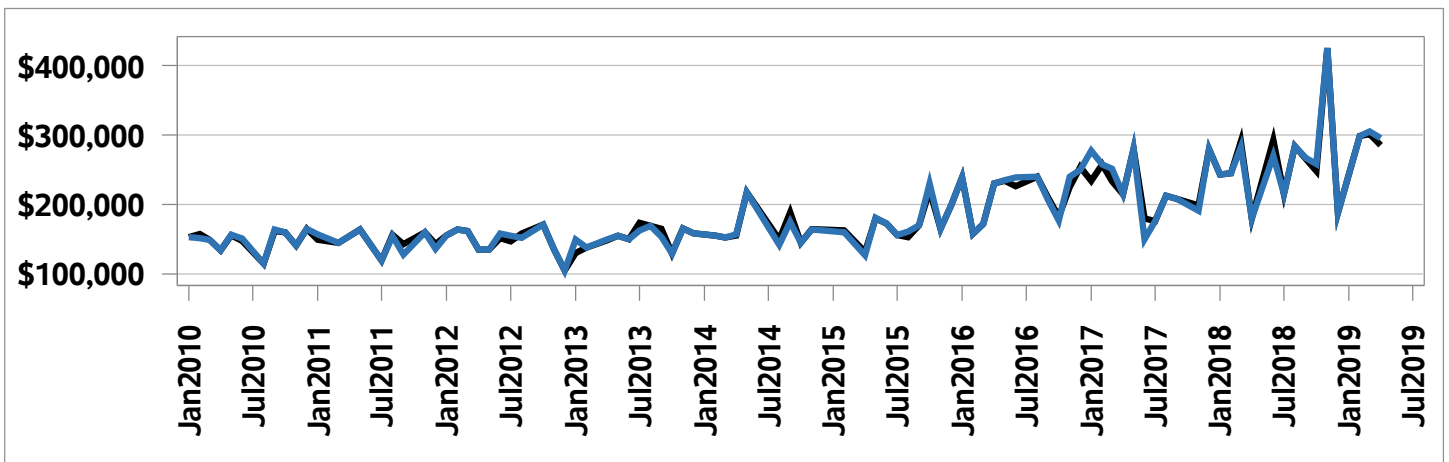
Active Listings (April only)



Months of Inventory (April only)



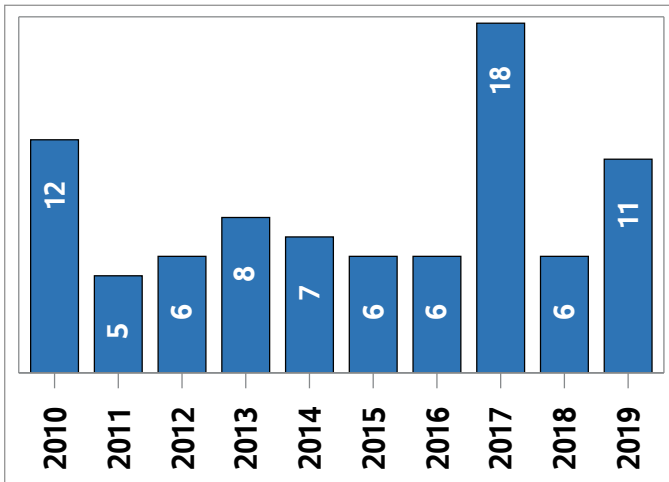
Average Price and Median Price



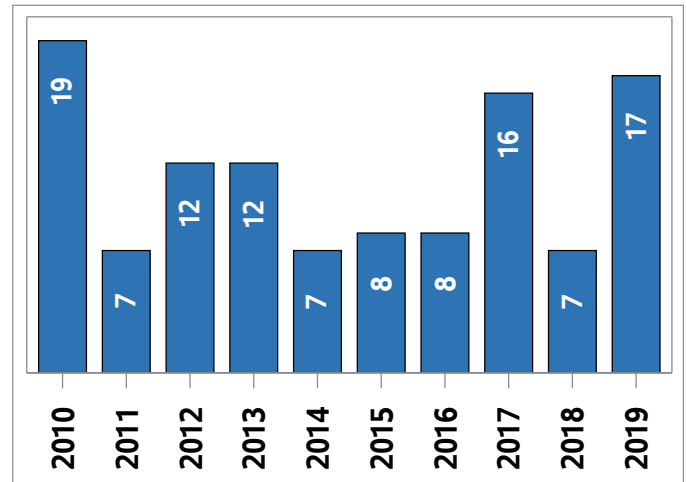
Ingersoll

MLS® Semi-Detached Market Activity

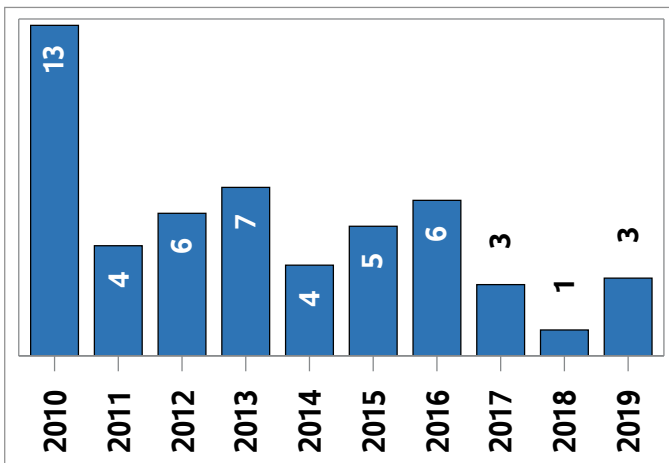
Sales Activity (April Year-to-date)



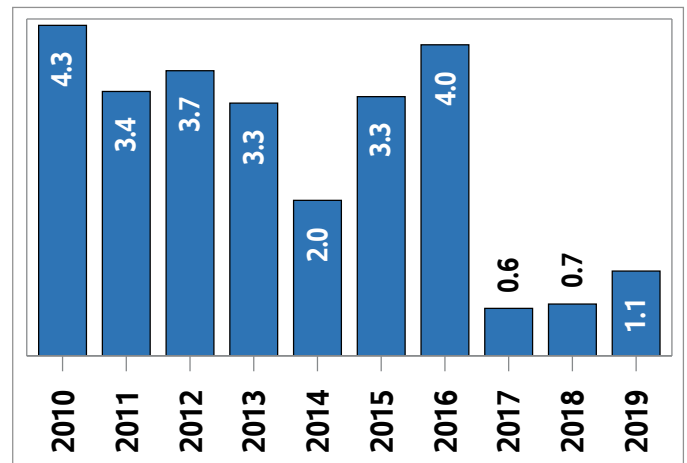
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Ingersoll MLS® Semi-Detached Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	4	300.0	-55.6	100.0	33.3	300.0	300.0
Dollar Volume	\$1,141,000	533.9	-41.0	147.8	144.8	745.2	761.1
New Listings	7	600.0	16.7	600.0	250.0	133.3	600.0
Active Listings	5		400.0	-16.7	150.0	0.0	-50.0
Sales to New Listings Ratio ¹	57.1	100.0	150.0	200.0	150.0	33.3	100.0
Months of Inventory ²	1.3		0.1	3.0	0.7	5.0	10.0
Average Price	\$285,250	58.5	32.8	23.9	83.6	111.3	115.3
Median Price	\$295,500	64.2	37.4	28.3	88.2	118.9	123.0
Sales to List Price Ratio	102.8	105.9	106.6	97.9	97.8	96.5	96.7
Median Days on Market	7.5	13.0	15.0	188.0	13.0	97.0	65.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	11	83.3	-38.9	83.3	57.1	83.3	266.7
Dollar Volume	\$3,244,500	110.8	-20.5	170.1	200.1	244.4	579.5
New Listings	17	142.9	6.3	112.5	142.9	41.7	183.3
Active Listings ³	3	200.0	9.1	-50.0	-14.3	-45.5	-66.7
Sales to New Listings Ratio ⁴	64.7	85.7	112.5	75.0	100.0	50.0	50.0
Months of Inventory ⁵	1.1	0.7	0.6	4.0	2.0	3.7	12.0
Average Price	\$294,955	15.0	30.0	47.3	90.9	87.9	85.3
Median Price	\$305,000	23.2	22.0	48.6	100.0	91.5	102.0
Sales to List Price Ratio	102.4	104.6	104.6	98.8	97.0	97.7	99.4
Median Days on Market	8.0	7.0	20.5	20.5	43.0	41.5	65.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

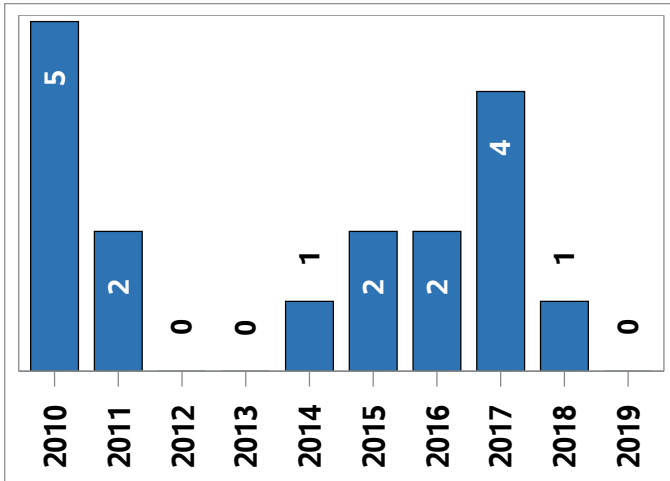
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

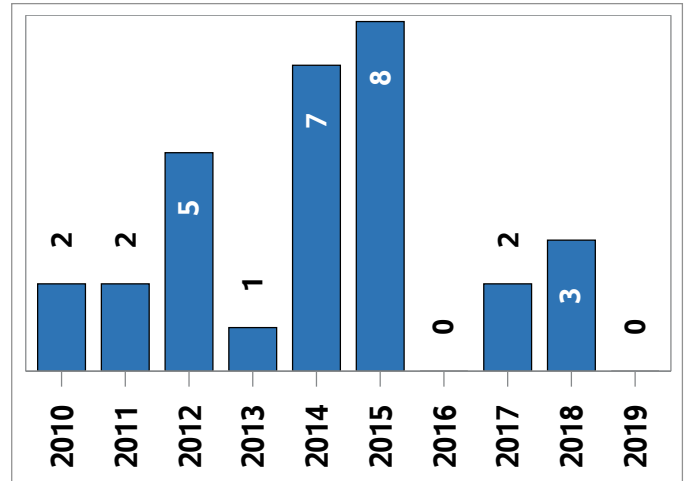
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Ingersoll MLS® Condo Market Activity

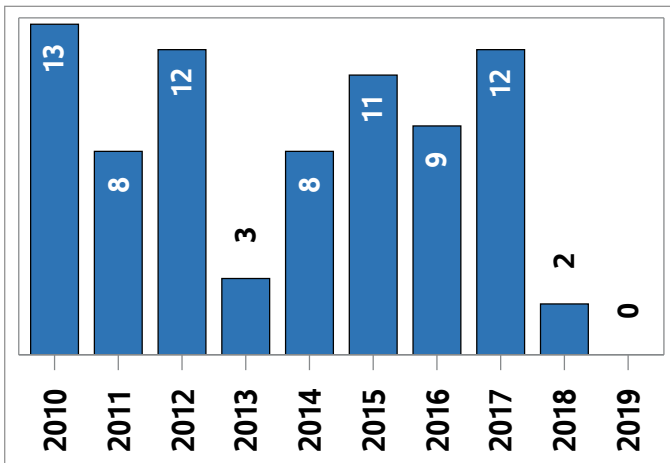
Sales Activity (April only)



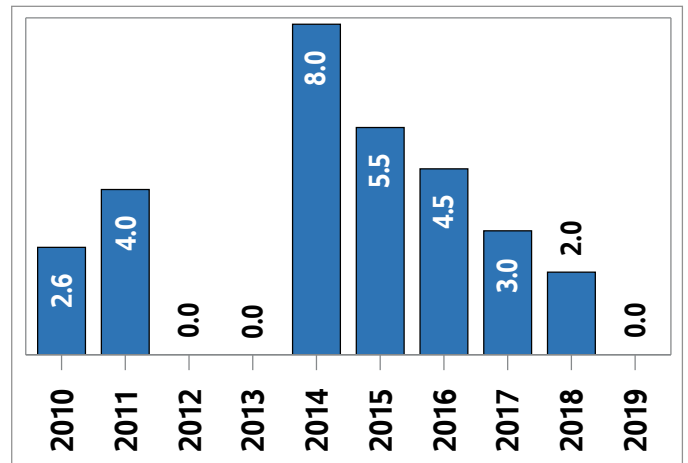
New Listings (April only)



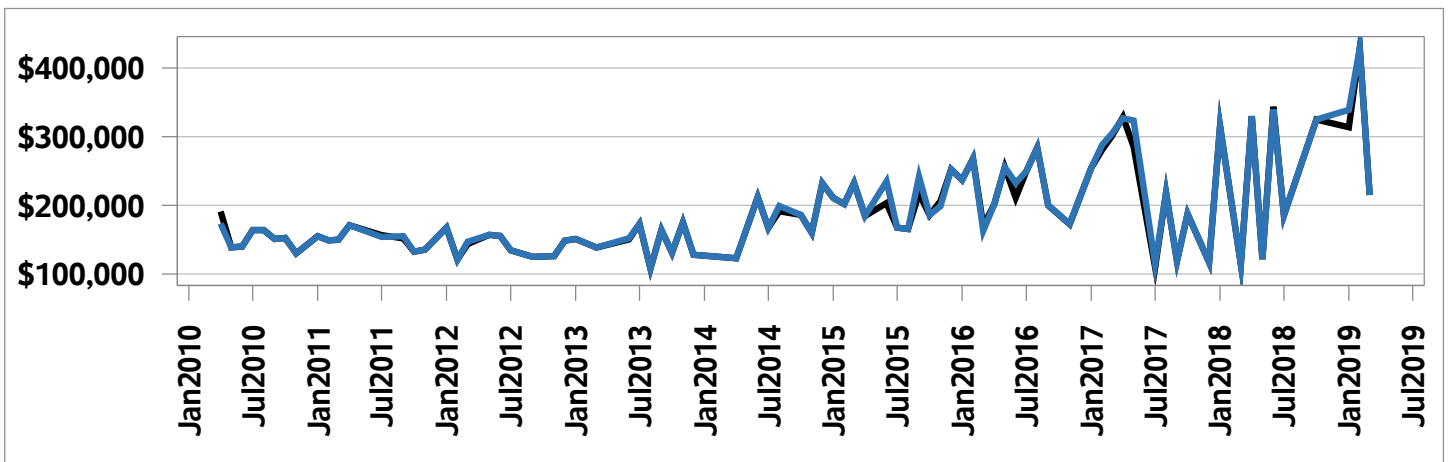
Active Listings (April only)



Months of Inventory (April only)

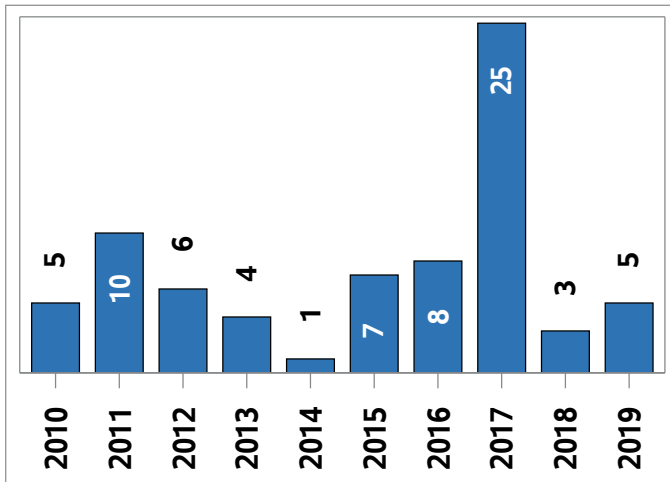


Average Price and Median Price

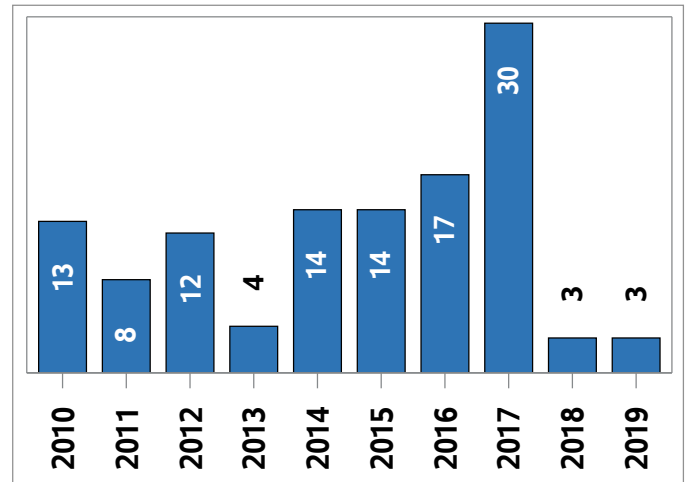


Ingersoll MLS® Condo Market Activity

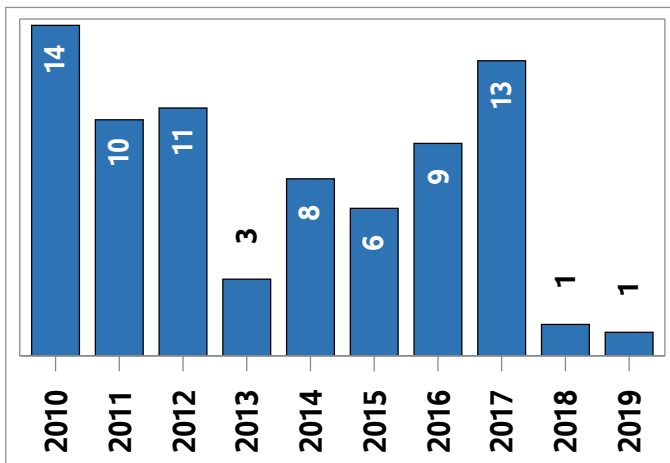
Sales Activity (April Year-to-date)



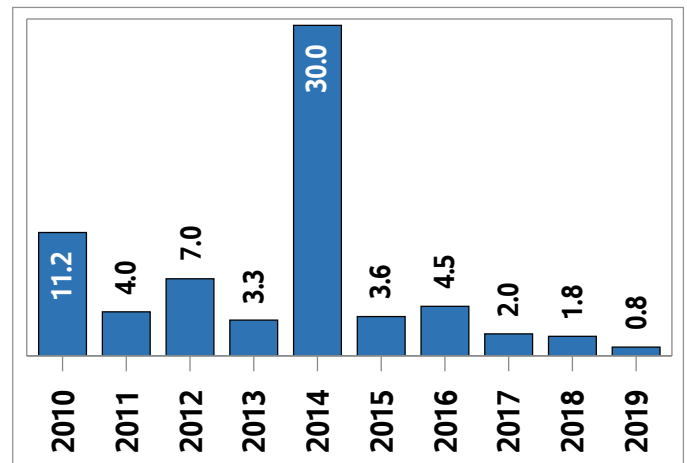
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Ingersoll MLS® Condo Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	0	-100.0	-100.0	-100.0	-100.0		-100.0
Dollar Volume	\$0	-100.0	-100.0	-100.0	-100.0		-100.0
New Listings	0	-100.0	-100.0		-100.0	-100.0	-100.0
Active Listings	0	-100.0	-100.0	-100.0	-100.0	-100.0	-100.0
Sales to New Listings Ratio ¹	0.0	33.3	200.0		14.3		71.4
Months of Inventory ²	0.0	2.0	3.0	4.5	8.0		3.8
Average Price	\$0	-100.0	-100.0	-100.0	-100.0		-100.0
Median Price	\$0	-100.0	-100.0	-100.0	-100.0		-100.0
Sales to List Price Ratio	0.0	101.5	107.8	108.9	97.6		98.6
Median Days on Market	0.0	8.0	51.0	45.5	49.0		147.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	5	66.7	-80.0	-37.5	400.0	-16.7	-16.7
Dollar Volume	\$1,585,000	108.9	-78.5	-4.2	1,189.7	88.6	70.8
New Listings	3	0.0	-90.0	-82.4	-78.6	-75.0	-80.0
Active Listings ³	1	-25.0	-92.0	-88.9	-86.7	-90.5	-93.0
Sales to New Listings Ratio ⁴	166.7	100.0	83.3	47.1	7.1	50.0	40.0
Months of Inventory ⁵	0.8	1.8	2.0	4.5	30.0	7.0	9.5
Average Price	\$317,000	25.3	7.6	53.2	157.9	126.3	105.0
Median Price	\$339,000	7.6	12.6	67.2	175.8	143.9	122.3
Sales to List Price Ratio	101.7	98.4	110.2	104.6	97.6	98.4	97.5
Median Days on Market	24.0	38.0	27.0	20.0	49.0	88.5	147.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

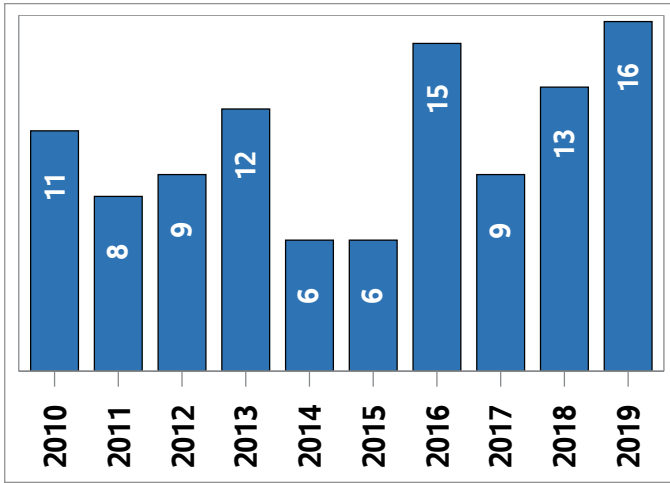
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

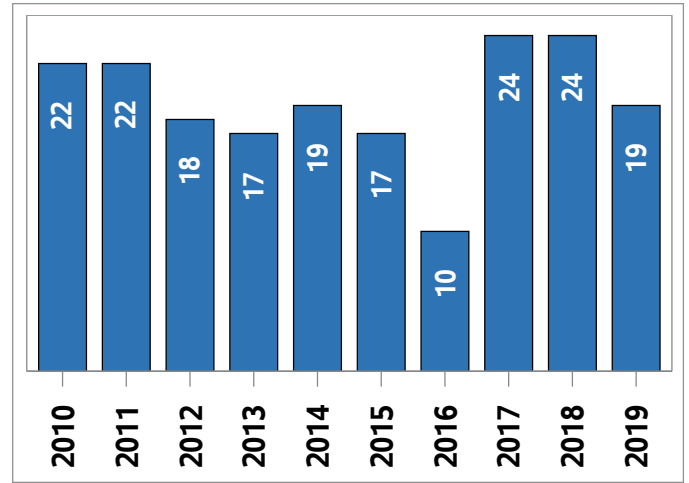
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Norwich Twp MLS® Residential Market Activity

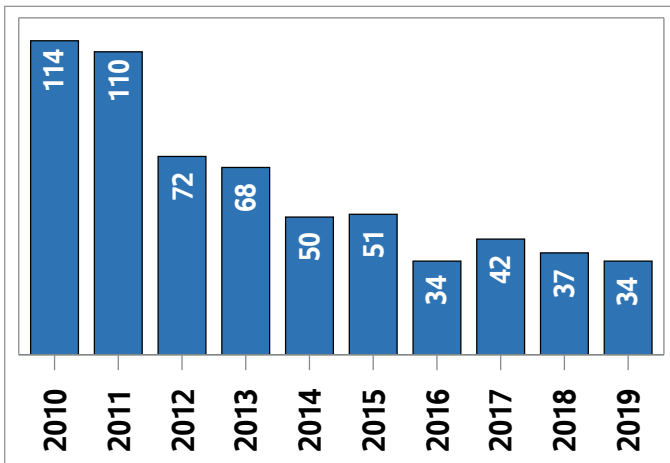
Sales Activity (April only)



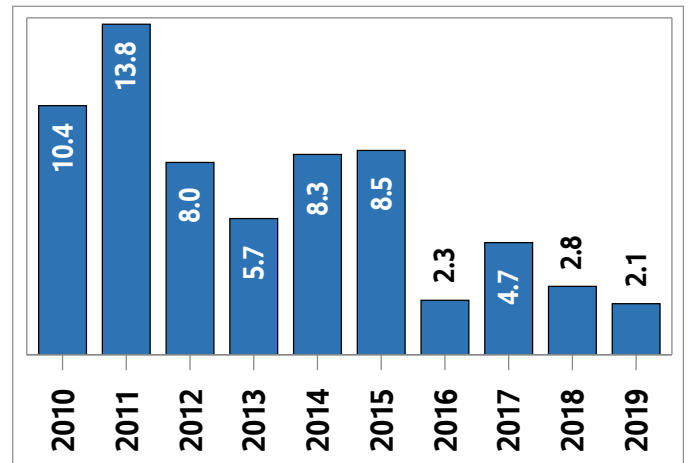
New Listings (April only)



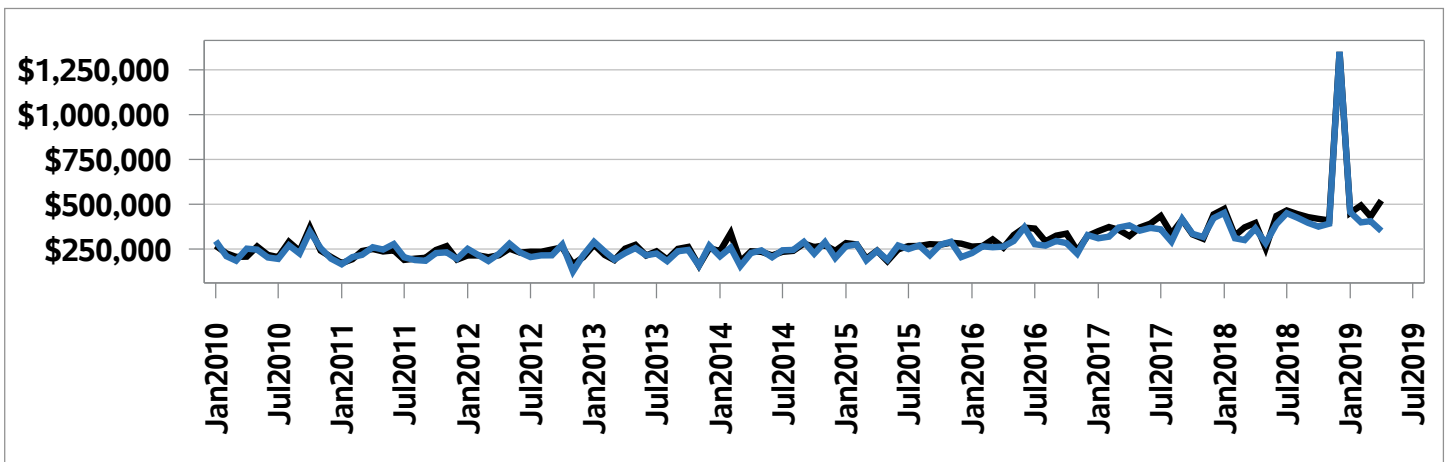
Active Listings (April only)



Months of Inventory (April only)

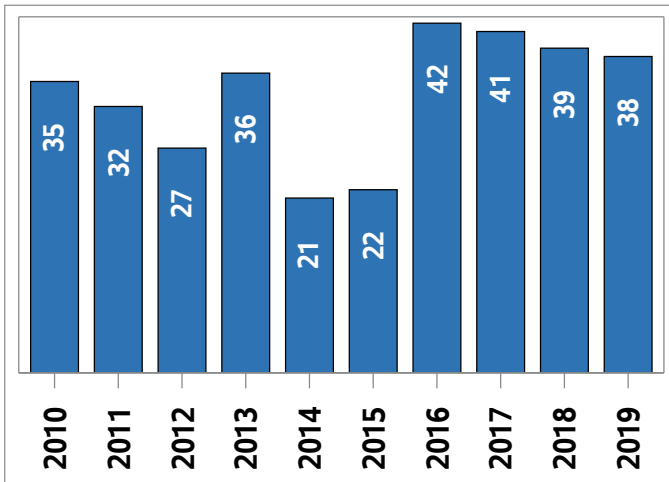


Average Price and Median Price

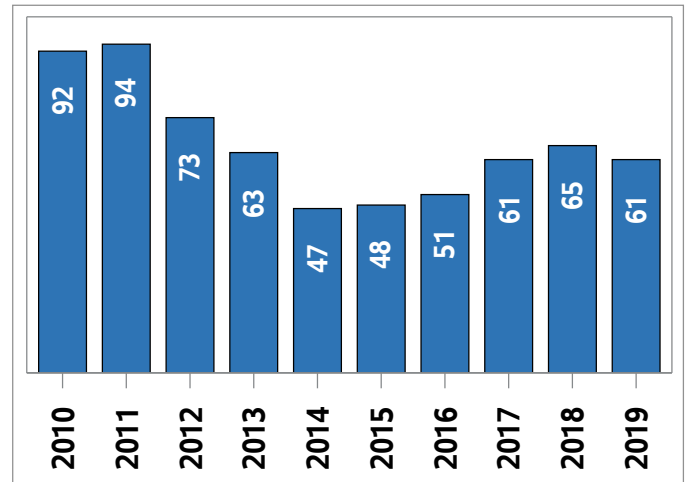


Norwich Twp MLS® Residential Market Activity

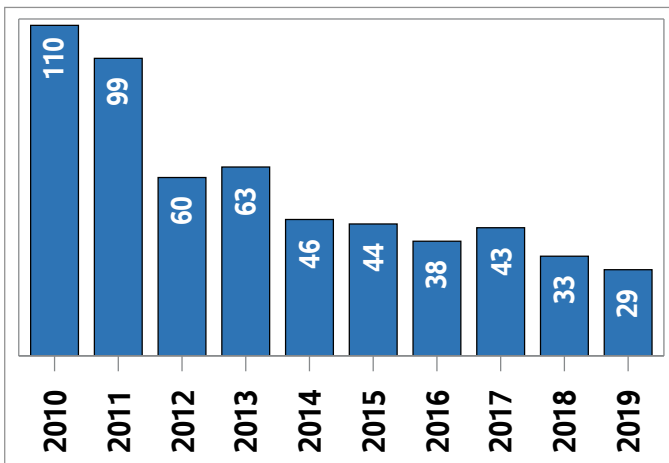
Sales Activity (April Year-to-date)



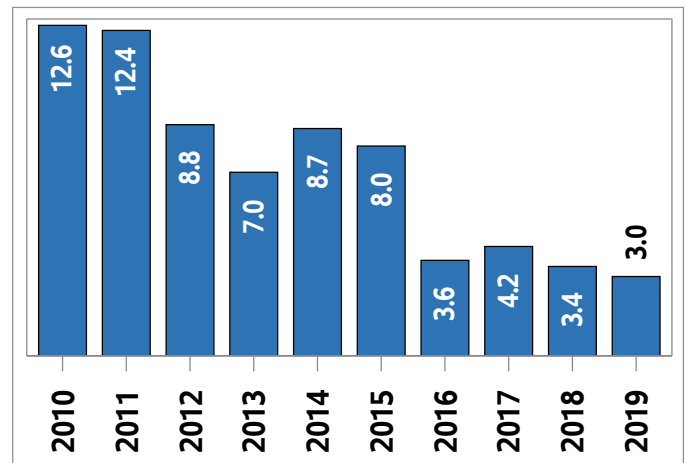
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Norwich Twp MLS® Residential Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	16	23.1	77.8	6.7	166.7	77.8	220.0
Dollar Volume	\$8,330,150	62.0	187.2	115.4	484.8	329.6	1,073.3
New Listings	19	-20.8	-20.8	90.0	0.0	5.6	-40.6
Active Listings	34	-8.1	-19.0	0.0	-32.0	-52.8	-72.8
Sales to New Listings Ratio ¹	84.2	54.2	37.5	150.0	31.6	50.0	15.6
Months of Inventory ²	2.1	2.8	4.7	2.3	8.3	8.0	25.0
Average Price	\$520,634	31.6	61.5	101.9	119.3	141.6	266.6
Median Price	\$351,000	-3.8	-8.1	33.2	54.0	56.7	226.5
Sales to List Price Ratio	98.4	99.4	101.0	96.5	94.5	96.4	92.3
Median Days on Market	22.0	23.0	37.0	56.0	151.5	30.0	76.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	38	-2.6	-7.3	-9.5	81.0	40.7	90.0
Dollar Volume	\$18,560,425	23.0	28.6	62.6	270.4	226.4	439.2
New Listings	61	-6.2	0.0	19.6	29.8	-16.4	-33.0
Active Listings ³	29	-13.5	-32.7	-24.8	-36.8	-51.7	-73.6
Sales to New Listings Ratio ⁴	62.3	60.0	67.2	82.4	44.7	37.0	22.0
Months of Inventory ⁵	3.0	3.4	4.2	3.6	8.7	8.8	21.8
Average Price	\$488,432	26.3	38.7	79.7	104.7	131.9	183.8
Median Price	\$391,500	16.7	11.9	54.0	73.2	86.3	127.0
Sales to List Price Ratio	99.2	97.6	98.2	97.0	94.3	95.8	90.8
Median Days on Market	30.0	16.0	39.0	49.0	96.0	31.0	80.5

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

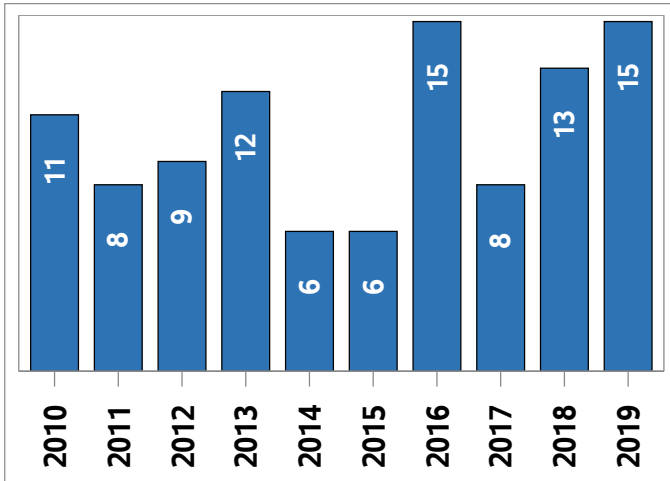
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

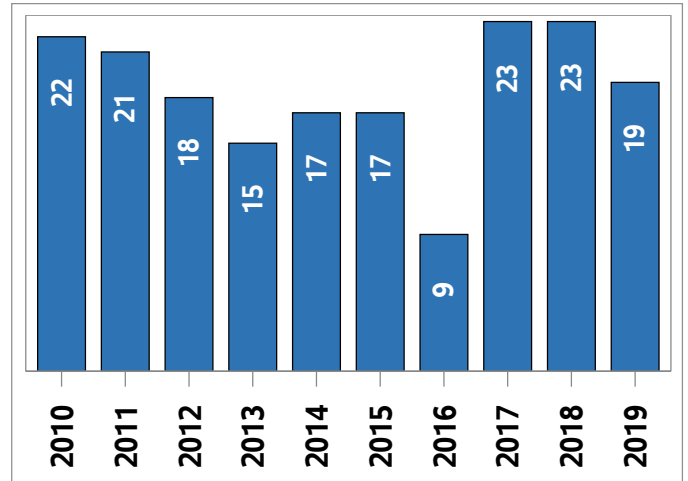
Norwich Twp

MLS® Single Detached Market Activity

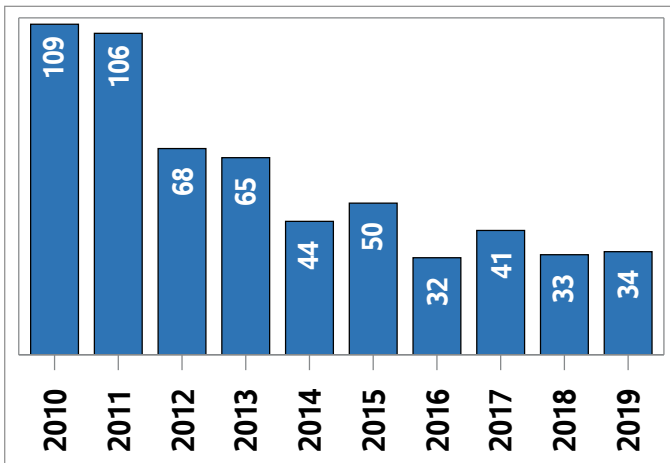
Sales Activity (April only)



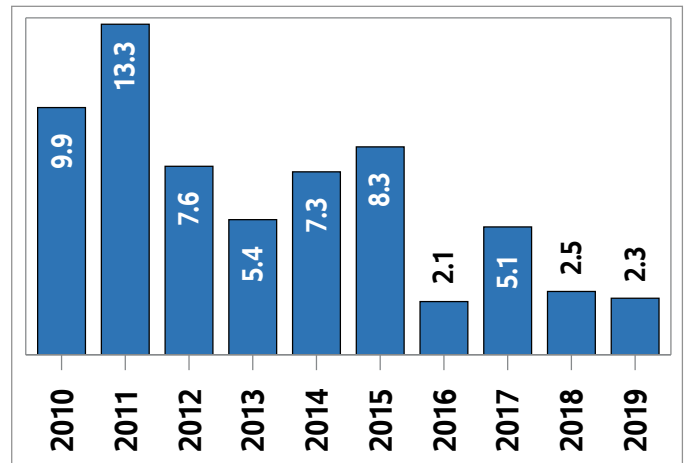
New Listings (April only)



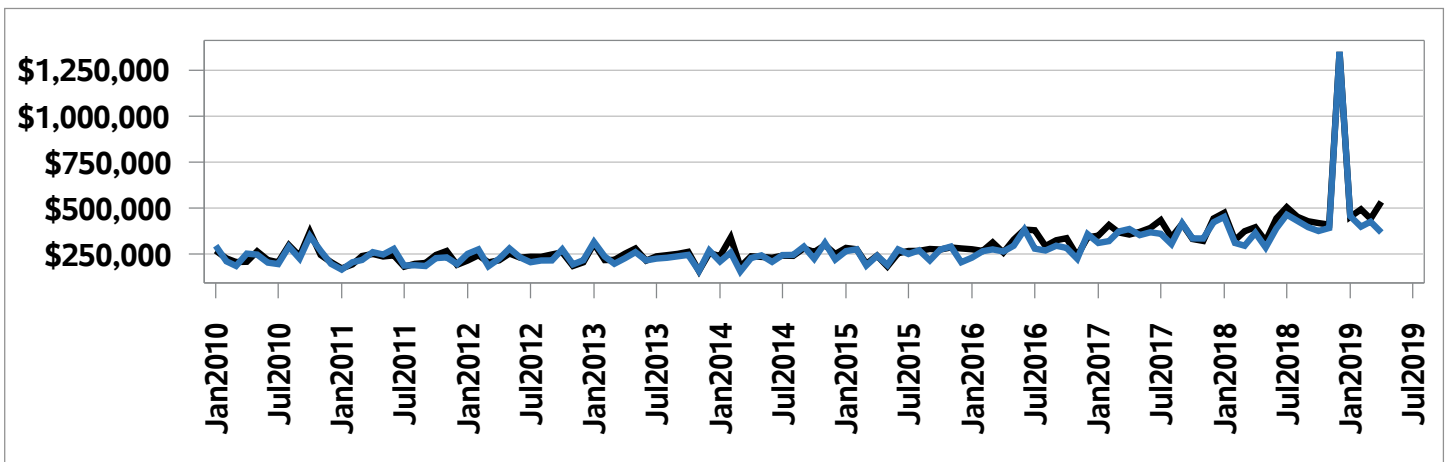
Active Listings (April only)



Months of Inventory (April only)

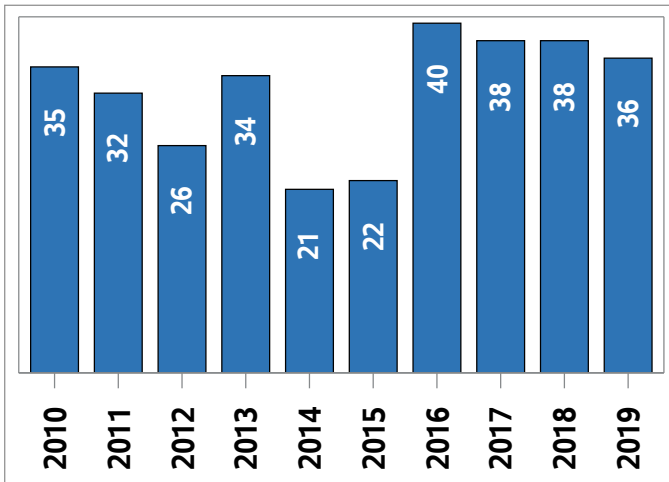


Average Price and Median Price

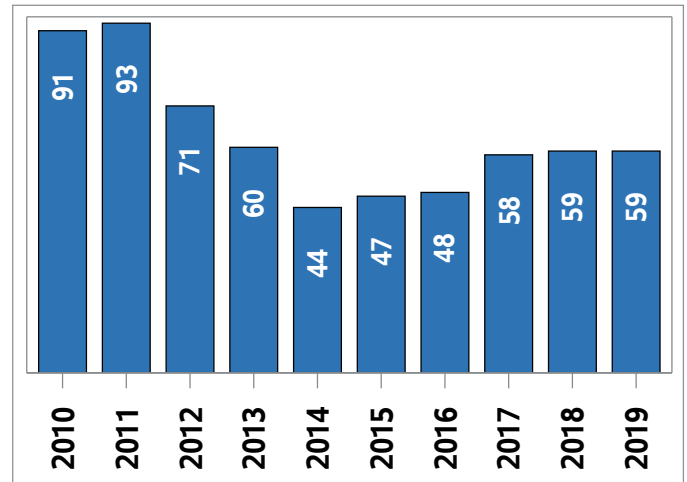


Norwich Twp MLS® Single Detached Market Activity

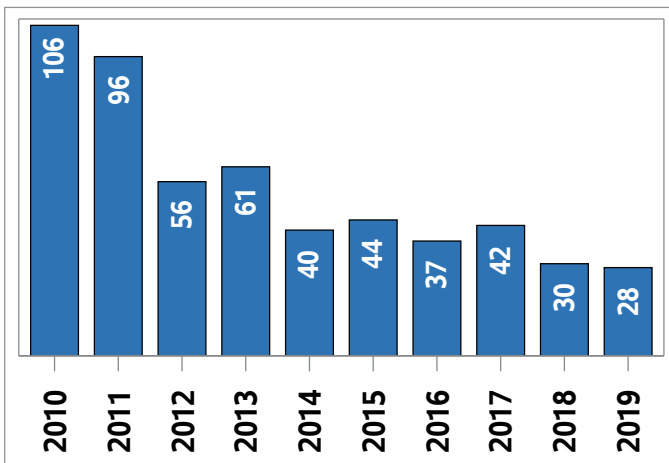
Sales Activity (April Year-to-date)



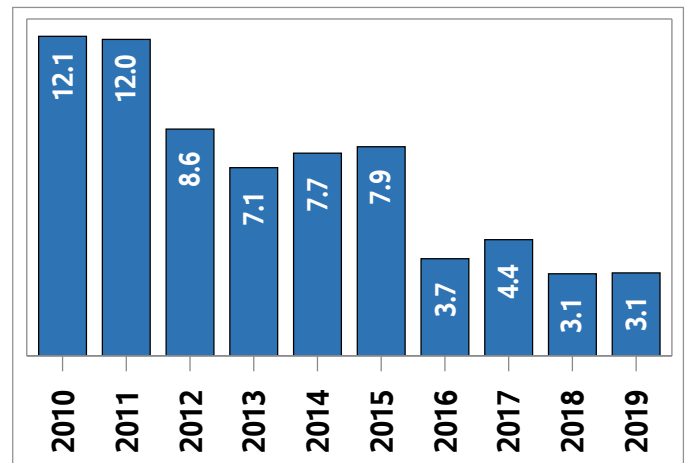
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Norwich Twp MLS® Single Detached Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	15	15.4	87.5	0.0	150.0	66.7	200.0
Dollar Volume	\$8,004,450	55.6	181.3	106.9	462.0	312.8	1,027.4
New Listings	19	-17.4	-17.4	111.1	11.8	5.6	-40.6
Active Listings	34	3.0	-17.1	6.3	-22.7	-50.0	-70.9
Sales to New Listings Ratio ¹	78.9	56.5	34.8	166.7	35.3	50.0	15.6
Months of Inventory ²	2.3	2.5	5.1	2.1	7.3	7.6	23.4
Average Price	\$533,630	34.9	50.0	106.9	124.8	147.7	275.8
Median Price	\$367,000	0.5	-4.9	39.3	61.0	63.8	241.4
Sales to List Price Ratio	97.7	99.4	101.2	96.5	94.5	96.4	92.3
Median Days on Market	23.0	23.0	45.0	56.0	151.5	30.0	76.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	36	-5.3	-5.3	-10.0	71.4	38.5	89.5
Dollar Volume	\$17,854,725	21.0	26.5	62.1	256.3	221.2	427.0
New Listings	59	0.0	1.7	22.9	34.1	-16.9	-31.4
Active Listings ³	28	-4.2	-32.3	-23.1	-29.8	-49.3	-72.4
Sales to New Listings Ratio ⁴	61.0	64.4	65.5	83.3	47.7	36.6	22.1
Months of Inventory ⁵	3.1	3.1	4.4	3.7	7.7	8.6	21.5
Average Price	\$495,965	27.8	33.5	80.1	107.8	132.0	178.1
Median Price	\$401,500	17.1	11.8	51.9	77.7	88.9	132.8
Sales to List Price Ratio	98.9	97.7	98.6	97.1	94.3	95.9	92.0
Median Days on Market	31.0	16.5	39.5	52.0	96.0	31.0	85.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

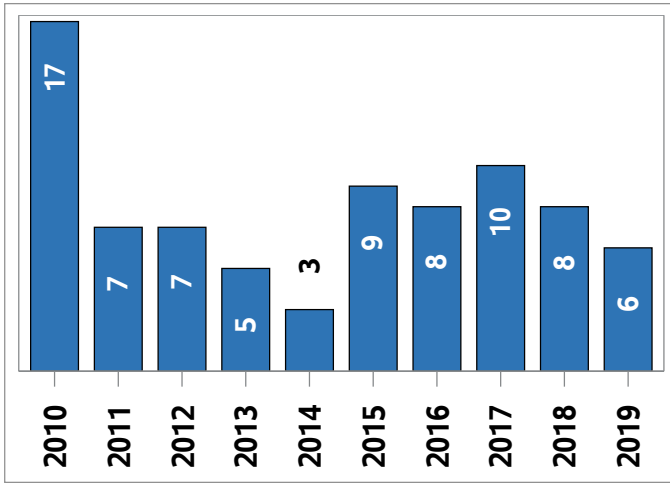
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

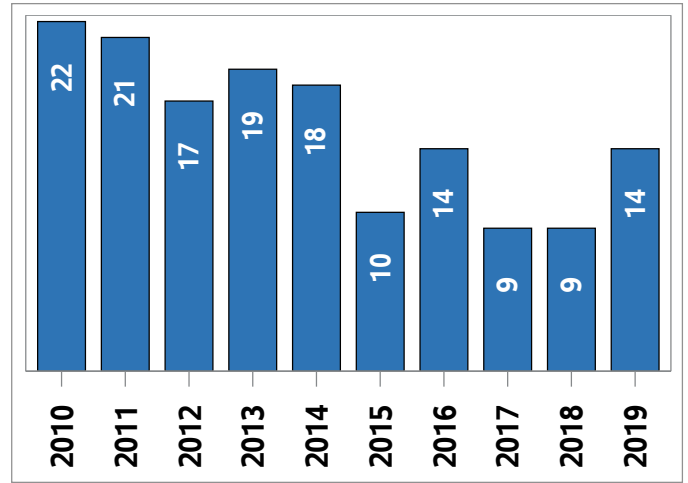
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

South-West Oxford Twp MLS® Residential Market Activity

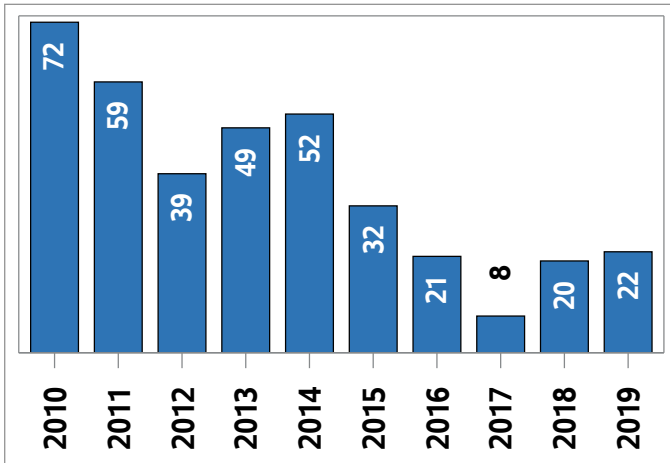
Sales Activity (April only)



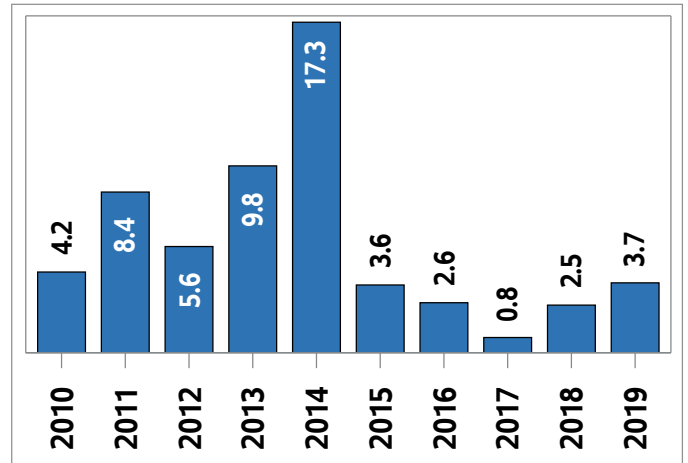
New Listings (April only)



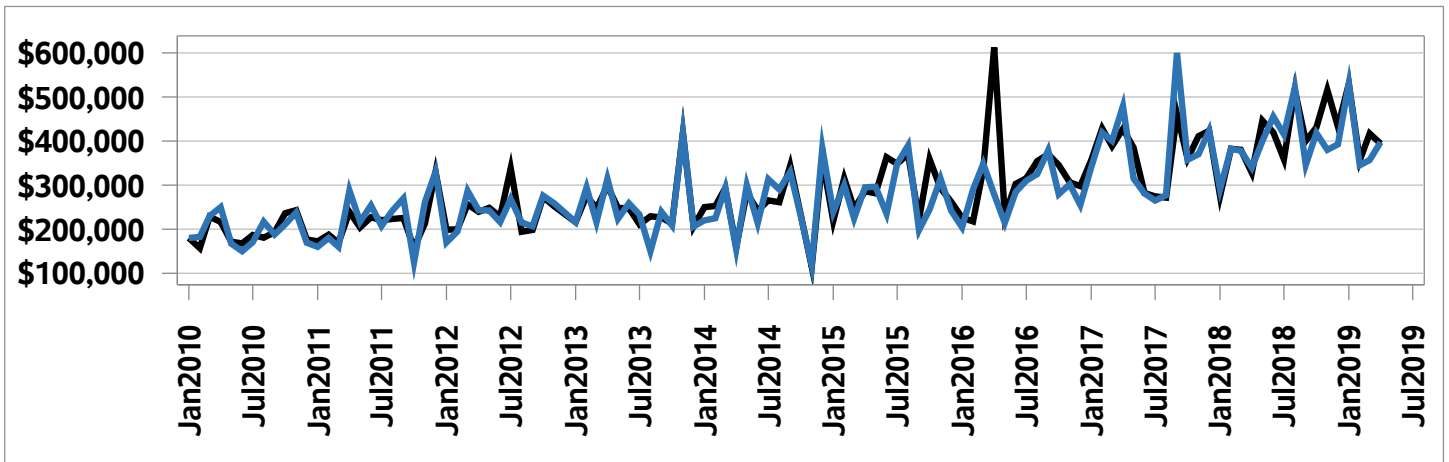
Active Listings (April only)



Months of Inventory (April only)

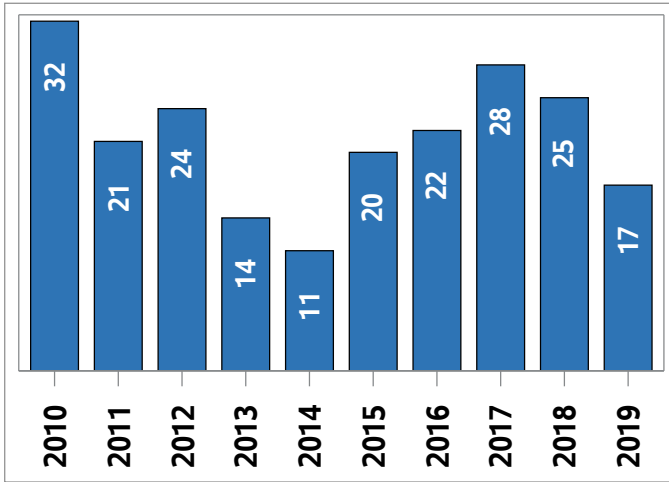


Average Price and Median Price

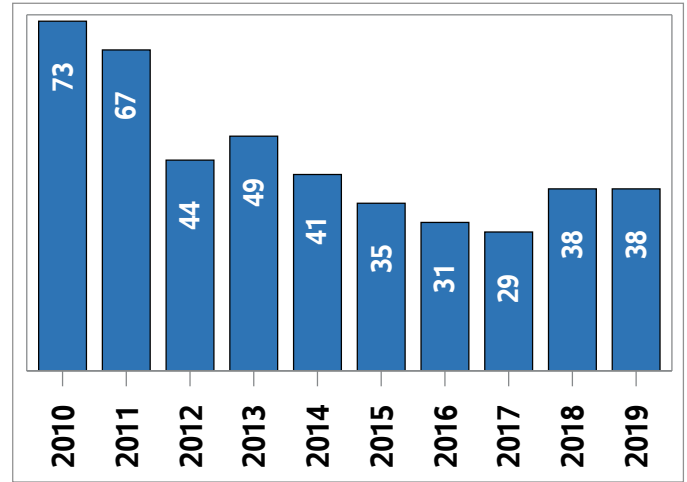


South-West Oxford Twp MLS® Residential Market Activity

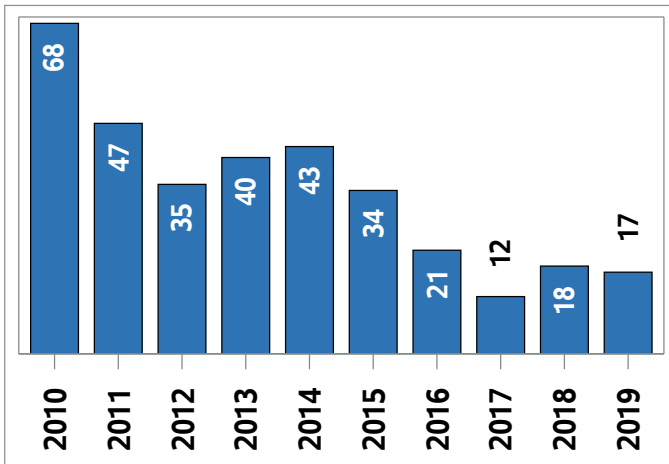
Sales Activity (April Year-to-date)



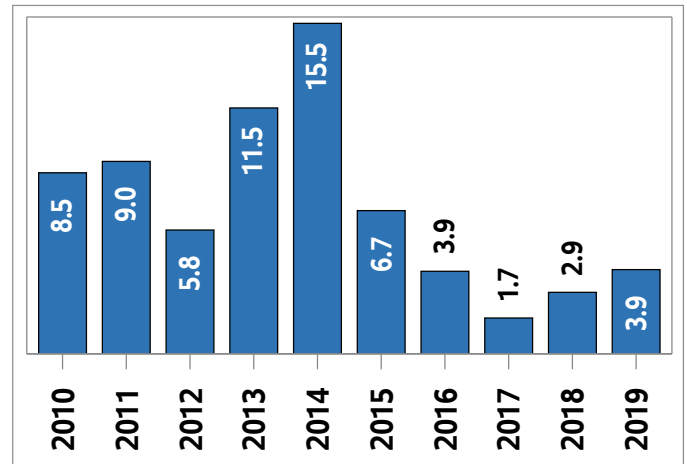
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

South-West Oxford Twp MLS® Residential Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	6	-25.0	-40.0	-25.0	100.0	-14.3	-50.0
Dollar Volume	\$2,365,000	-9.9	-44.7	-51.7	393.2	41.1	1.2
New Listings	14	55.6	55.6	0.0	-22.2	-17.6	-33.3
Active Listings	22	10.0	175.0	4.8	-57.7	-43.6	-75.8
Sales to New Listings Ratio ¹	42.9	88.9	111.1	57.1	16.7	41.2	57.1
Months of Inventory ²	3.7	2.5	0.8	2.6	17.3	5.6	7.6
Average Price	\$394,167	20.2	-7.9	-35.7	146.6	64.6	102.4
Median Price	\$397,450	17.1	-17.1	42.5	157.2	63.6	100.2
Sales to List Price Ratio	104.1	100.0	103.2	97.7	99.1	97.1	96.4
Median Days on Market	58.0	14.5	8.0	20.0	27.0	21.0	121.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	17	-32.0	-39.3	-22.7	54.5	-29.2	-15.0
Dollar Volume	\$6,936,100	-18.1	-38.6	-21.2	169.5	25.6	79.8
New Listings	38	0.0	31.0	22.6	-7.3	-13.6	-44.9
Active Listings ³	17	-6.9	42.6	-21.2	-60.6	-51.8	-81.7
Sales to New Listings Ratio ⁴	44.7	65.8	96.6	71.0	26.8	54.5	29.0
Months of Inventory ⁵	3.9	2.9	1.7	3.9	15.5	5.8	18.3
Average Price	\$408,006	20.4	1.1	1.9	74.4	77.3	111.5
Median Price	\$369,900	23.3	-9.9	24.3	74.9	63.5	86.3
Sales to List Price Ratio	101.7	98.6	101.9	96.7	98.2	96.1	95.4
Median Days on Market	35.0	22.0	14.0	42.0	55.0	64.0	45.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

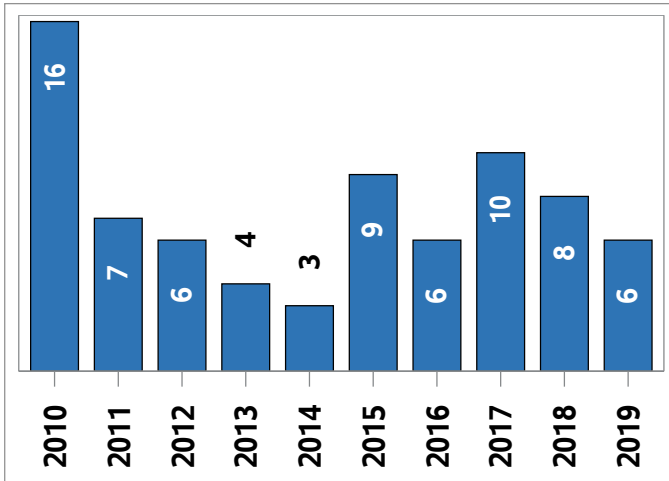
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

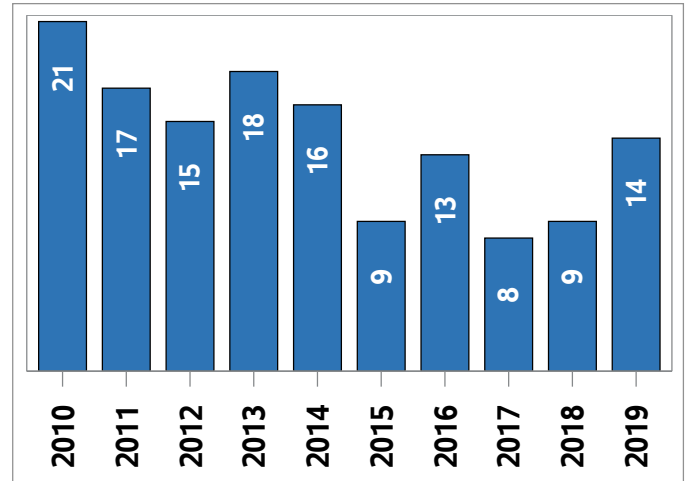
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

South-West Oxford Twp MLS® Single Detached Market Activity

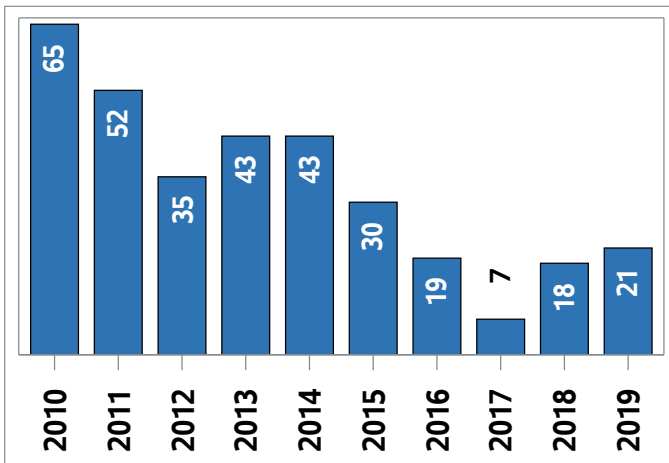
Sales Activity (April only)



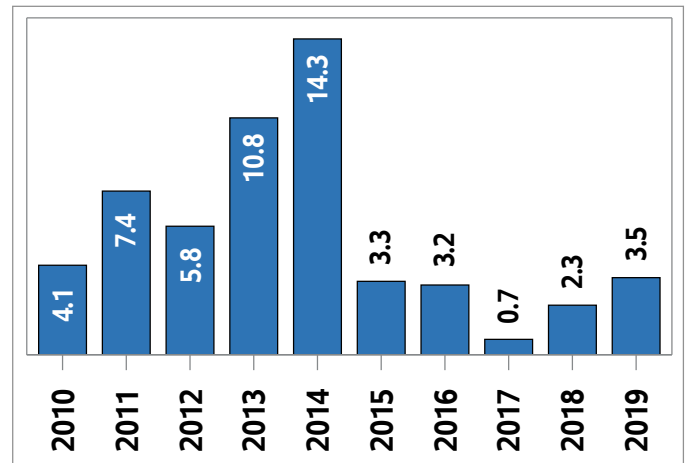
New Listings (April only)



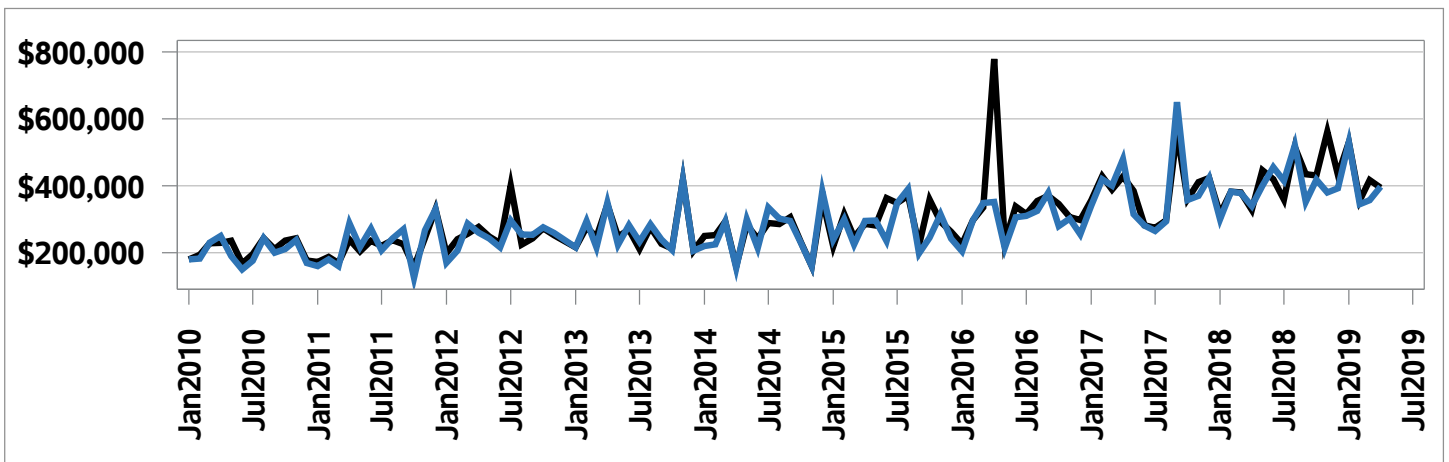
Active Listings (April only)



Months of Inventory (April only)

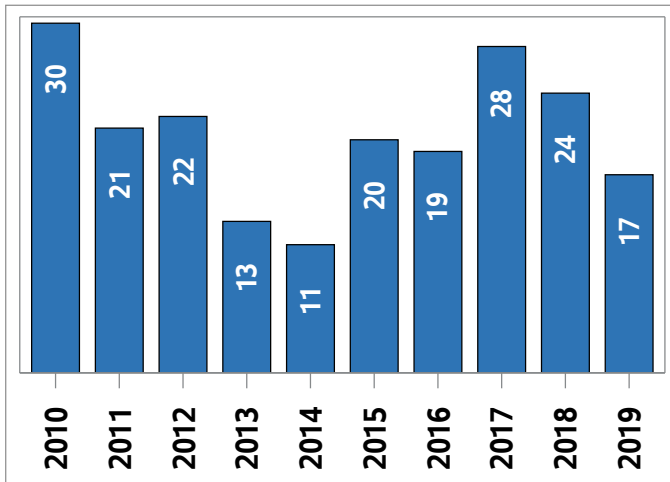


Average Price and Median Price

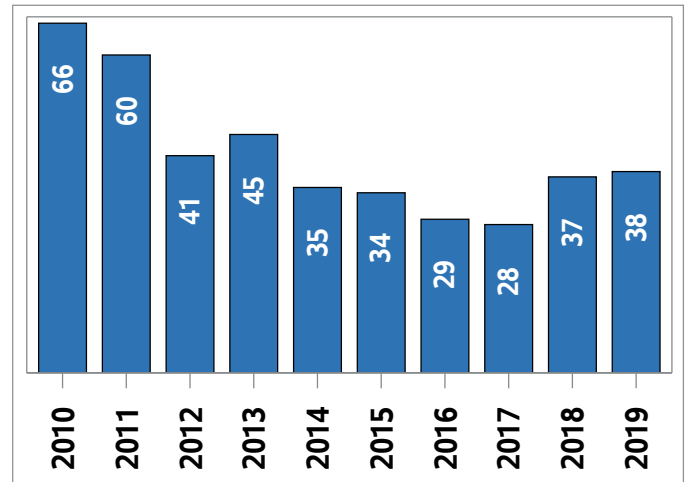


South-West Oxford Twp MLS® Single Detached Market Activity

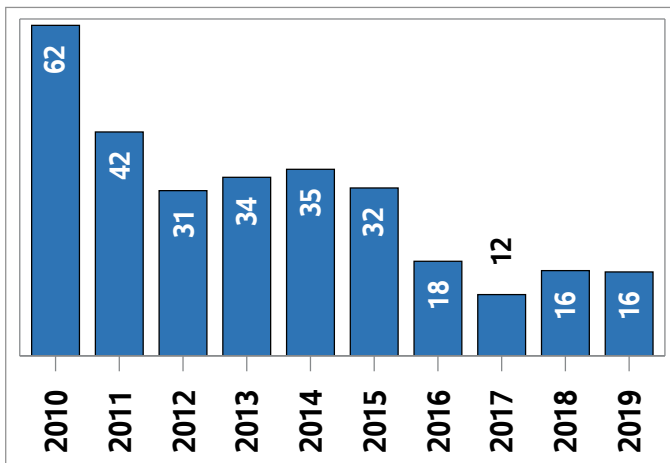
Sales Activity (April Year-to-date)



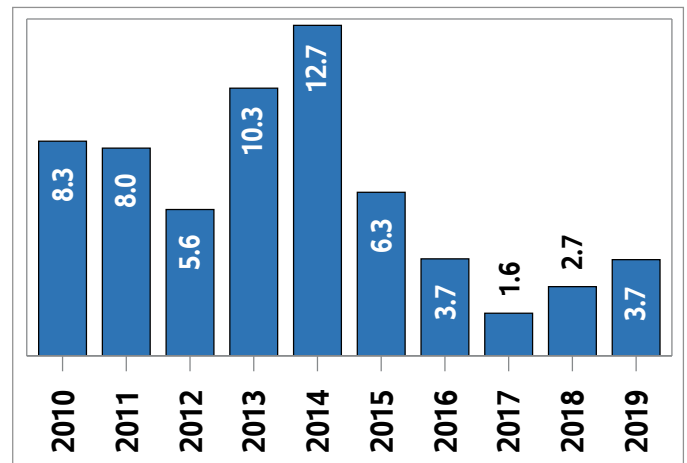
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

South-West Oxford Twp MLS® Single Detached Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	6	-25.0	-40.0	0.0	100.0	0.0	-50.0
Dollar Volume	\$2,365,000	-9.9	-44.7	-49.4	393.2	42.2	1.2
New Listings	14	55.6	75.0	7.7	-12.5	-6.7	-30.0
Active Listings	21	16.7	200.0	10.5	-51.2	-40.0	-74.7
Sales to New Listings Ratio ¹	42.9	88.9	125.0	46.2	18.8	40.0	60.0
Months of Inventory ²	3.5	2.3	0.7	3.2	14.3	5.8	6.9
Average Price	\$394,167	20.2	-7.9	-49.4	146.6	42.2	102.4
Median Price	\$397,450	17.1	-17.1	13.0	157.2	52.9	100.2
Sales to List Price Ratio	104.1	100.0	103.2	98.7	99.1	97.8	96.4
Median Days on Market	58.0	14.5	8.0	19.0	27.0	22.0	121.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	17	-29.2	-39.3	-10.5	54.5	-22.7	-10.5
Dollar Volume	\$6,936,100	-17.4	-38.6	-18.6	169.5	26.8	83.8
New Listings	38	2.7	35.7	31.0	8.6	-7.3	-39.7
Active Listings ³	16	-1.6	37.0	-11.3	-55.0	-49.2	-81.4
Sales to New Listings Ratio ⁴	44.7	64.9	100.0	65.5	31.4	53.7	30.2
Months of Inventory ⁵	3.7	2.7	1.6	3.7	12.7	5.6	17.8
Average Price	\$408,006	16.6	1.1	-9.0	74.4	64.1	105.4
Median Price	\$369,900	8.4	-9.9	9.1	74.9	54.8	85.0
Sales to List Price Ratio	101.7	98.6	101.9	97.1	98.2	96.3	96.2
Median Days on Market	35.0	22.0	14.0	38.0	55.0	64.0	39.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

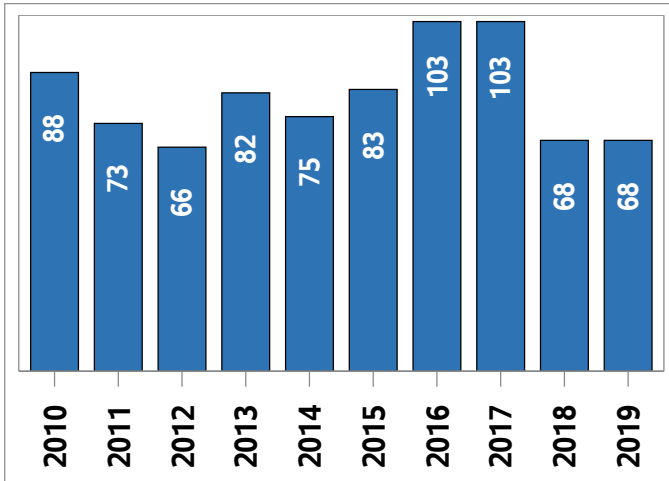
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

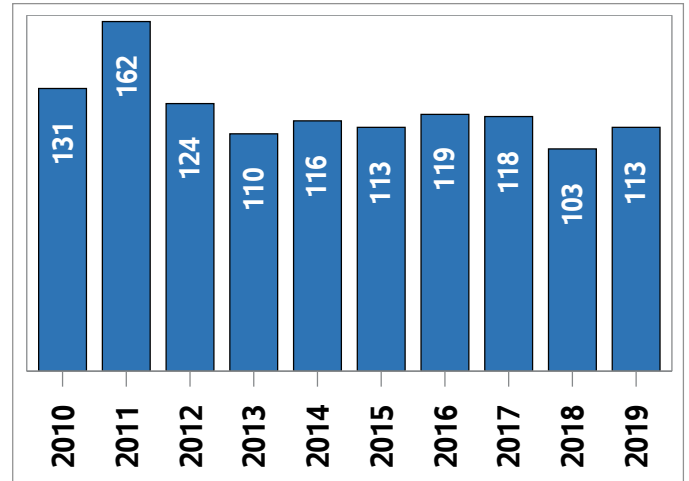
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Woodstock MLS® Residential Market Activity

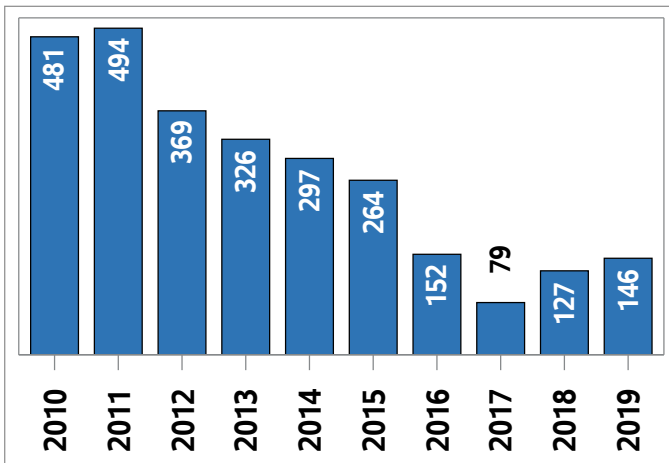
Sales Activity (April only)



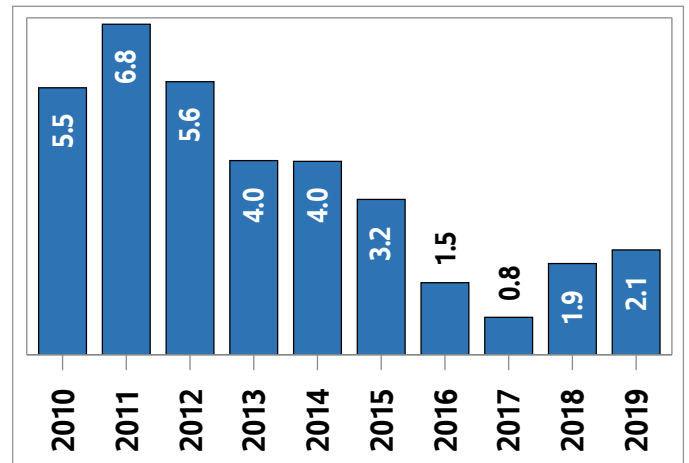
New Listings (April only)



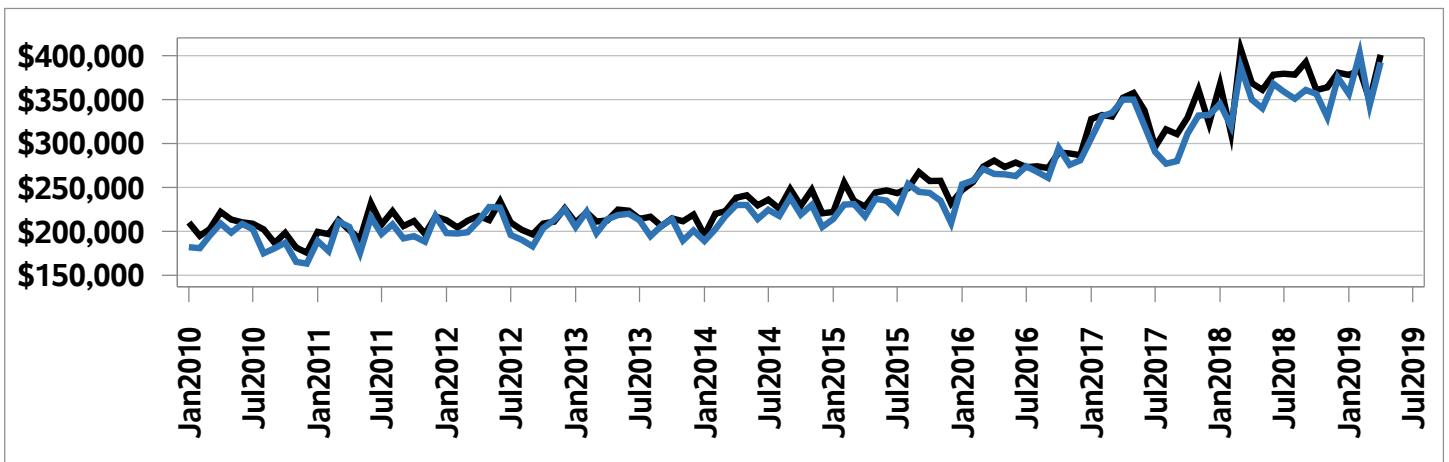
Active Listings (April only)



Months of Inventory (April only)



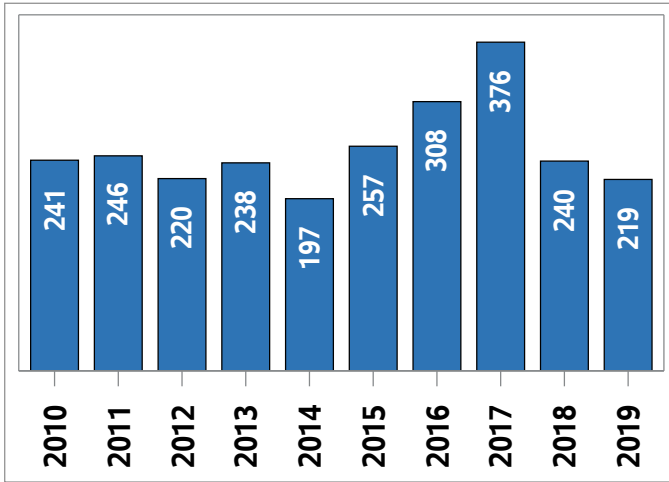
Average Price and Median Price



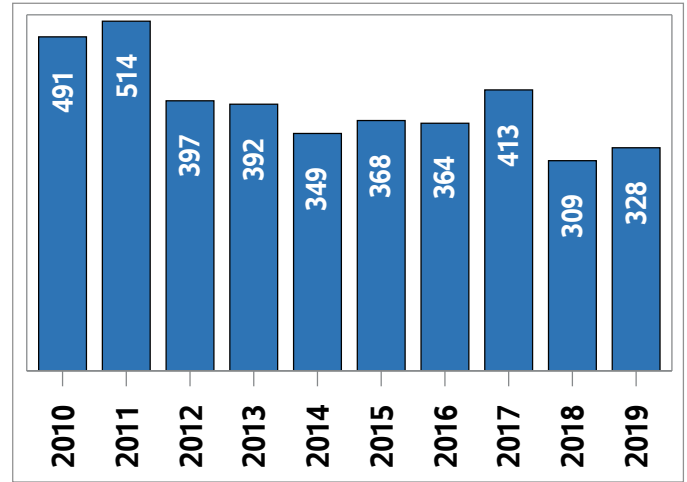
Woodstock

MLS® Residential Market Activity

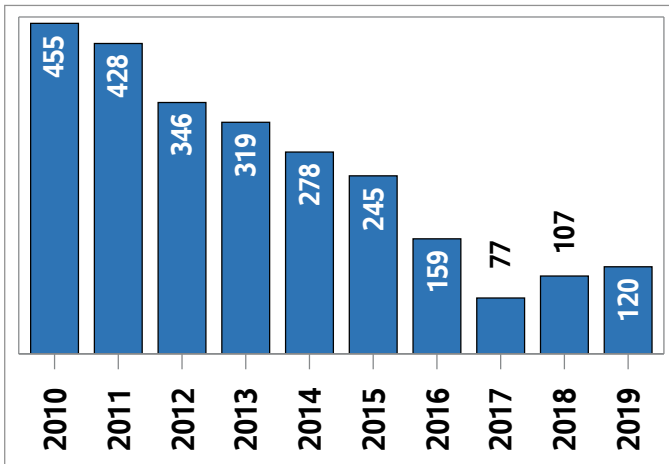
Sales Activity (April Year-to-date)



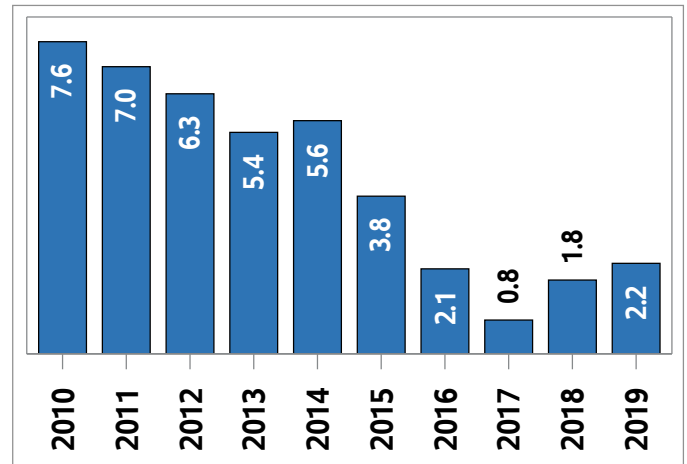
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock MLS® Residential Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	68	0.0	-34.0	-34.0	-9.3	3.0	15.3
Dollar Volume	\$27,268,546	8.7	-24.8	-5.6	52.6	89.9	123.7
New Listings	113	9.7	-4.2	-5.0	-2.6	-8.9	-17.5
Active Listings	146	15.0	84.8	-3.9	-50.8	-60.4	-70.0
Sales to New Listings Ratio ¹	60.2	66.0	87.3	86.6	64.7	53.2	43.1
Months of Inventory ²	2.1	1.9	0.8	1.5	4.0	5.6	8.3
Average Price	\$401,008	8.7	13.9	42.9	68.3	84.4	94.1
Median Price	\$392,450	12.2	12.1	47.9	70.6	85.2	98.2
Sales to List Price Ratio	100.4	101.0	104.2	98.8	97.6	97.9	95.9
Median Days on Market	17.0	13.5	9.0	15.0	49.0	41.0	61.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	219	-8.8	-41.8	-28.9	11.2	-0.5	45.0
Dollar Volume	\$82,990,998	-6.6	-34.4	0.2	87.7	77.9	183.3
New Listings	328	6.1	-20.6	-9.9	-6.0	-17.4	-18.4
Active Listings ³	120	11.9	55.8	-24.3	-56.8	-65.3	-73.1
Sales to New Listings Ratio ⁴	66.8	77.7	91.0	84.6	56.4	55.4	37.6
Months of Inventory ⁵	2.2	1.8	0.8	2.1	5.6	6.3	11.8
Average Price	\$378,954	2.4	12.6	40.9	68.9	78.7	95.3
Median Price	\$358,500	2.4	7.2	35.3	69.9	78.1	95.4
Sales to List Price Ratio	99.9	100.0	102.1	98.7	97.4	97.5	95.3
Median Days on Market	20.0	15.0	12.0	25.0	54.0	62.5	78.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

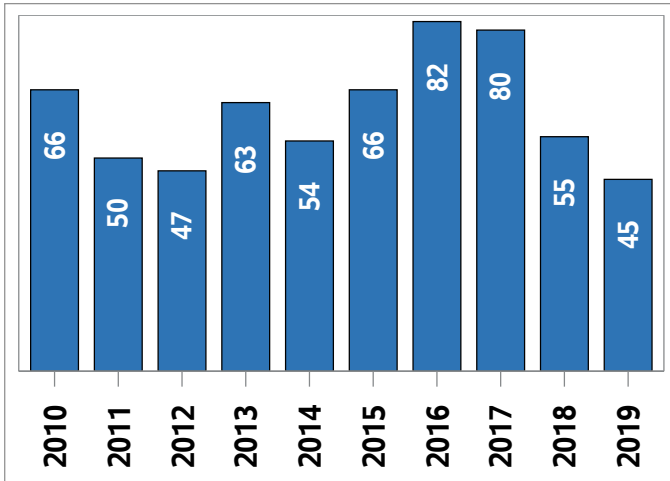
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

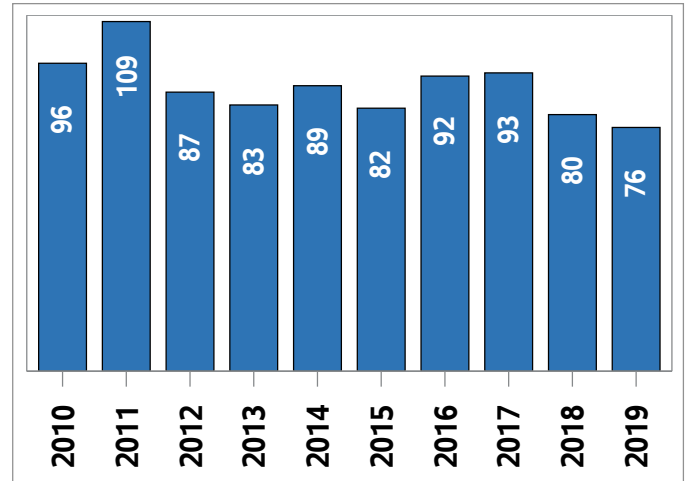
Woodstock

MLS® Single Detached Market Activity

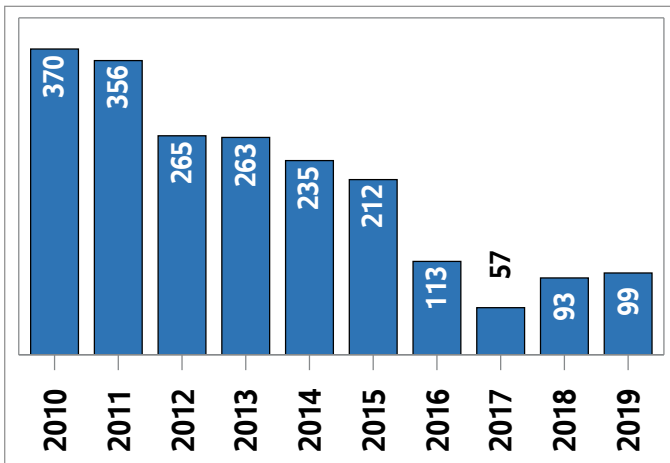
Sales Activity (April only)



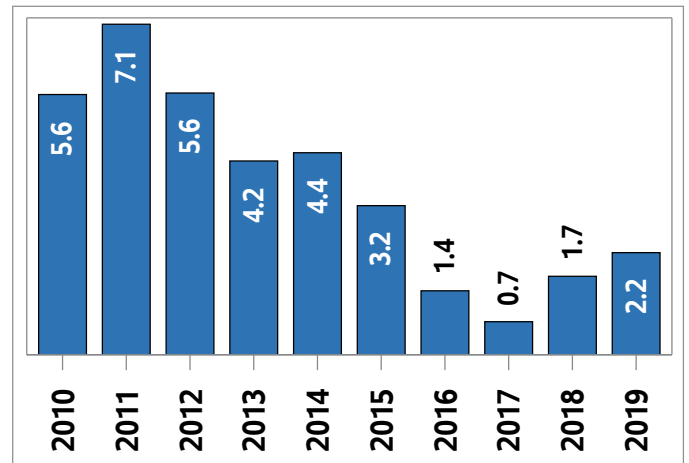
New Listings (April only)



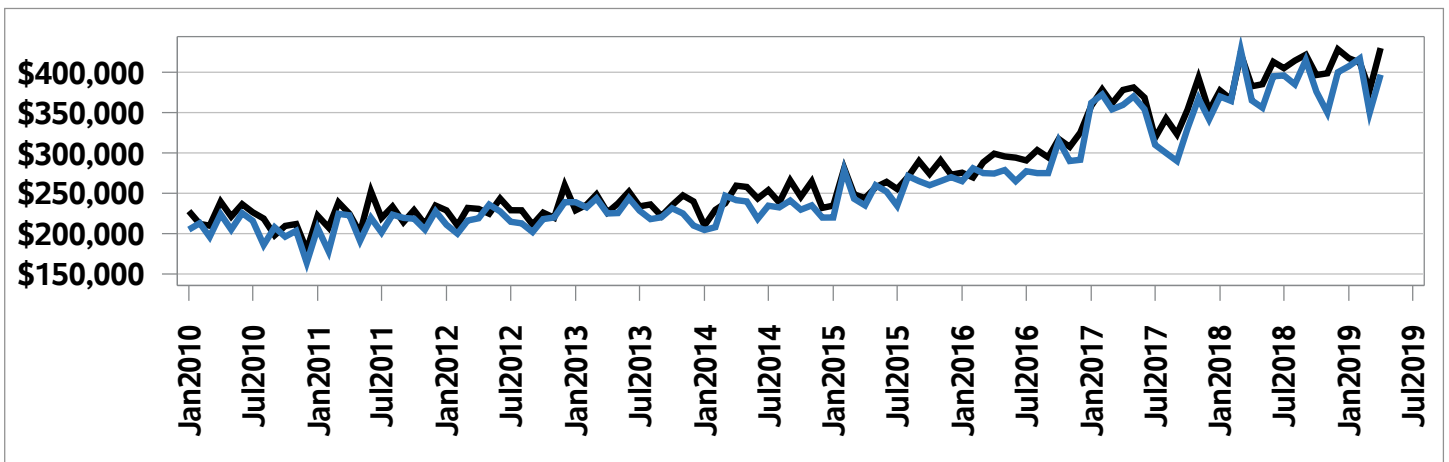
Active Listings (April only)



Months of Inventory (April only)



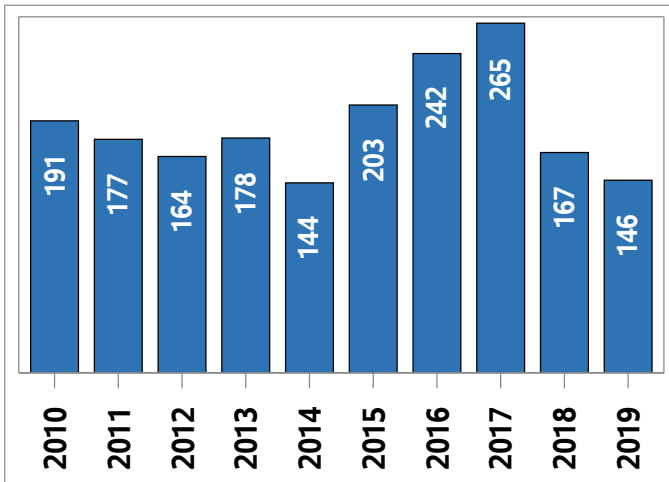
Average Price and Median Price



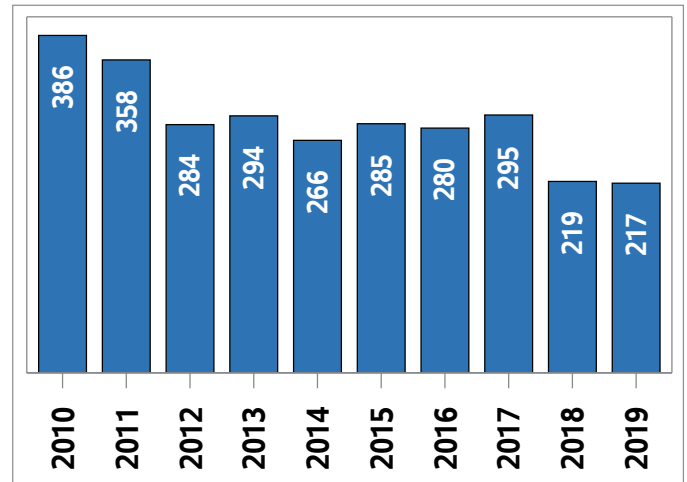
Woodstock

MLS® Single Detached Market Activity

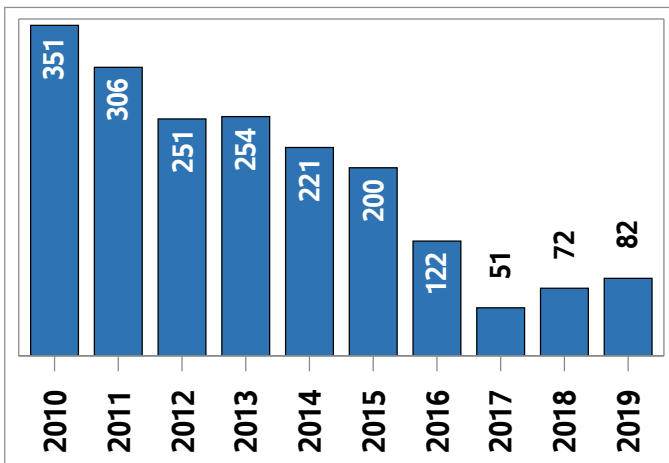
Sales Activity (April Year-to-date)



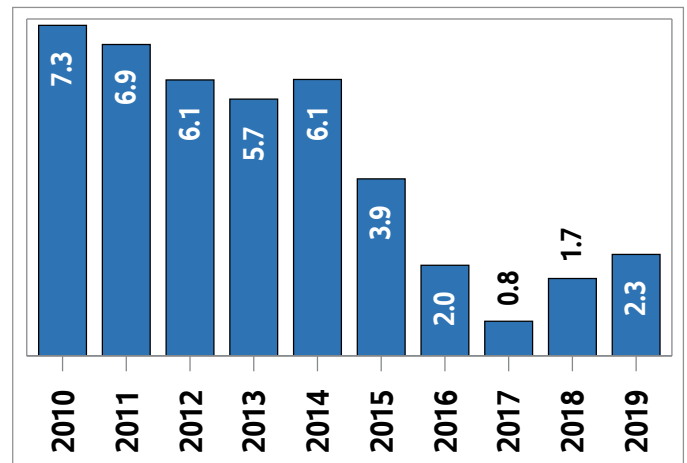
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Woodstock MLS® Single Detached Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	45	-18.2	-43.8	-45.1	-16.7	-4.3	0.0
Dollar Volume	\$19,346,196	-8.1	-36.0	-21.1	38.1	78.4	93.0
New Listings	76	-5.0	-18.3	-17.4	-14.6	-12.6	-33.9
Active Listings	99	6.5	73.7	-12.4	-57.9	-62.6	-73.0
Sales to New Listings Ratio ¹	59.2	68.8	86.0	89.1	60.7	54.0	39.1
Months of Inventory ²	2.2	1.7	0.7	1.4	4.4	5.6	8.2
Average Price	\$429,915	12.4	13.7	43.7	65.7	86.4	93.0
Median Price	\$397,000	8.8	10.4	44.7	64.4	81.3	87.3
Sales to List Price Ratio	99.7	100.5	105.1	98.9	97.5	97.6	96.3
Median Days on Market	16.0	14.0	8.0	14.0	53.0	40.0	78.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	146	-12.6	-44.9	-39.7	1.4	-11.0	32.7
Dollar Volume	\$59,735,591	-8.7	-39.0	-13.9	72.5	61.6	155.9
New Listings	217	-0.9	-26.4	-22.5	-18.4	-23.6	-25.2
Active Listings ³	82	14.6	61.3	-32.4	-62.8	-67.3	-75.5
Sales to New Listings Ratio ⁴	67.3	76.3	89.8	86.4	54.1	57.7	37.9
Months of Inventory ⁵	2.3	1.7	0.8	2.0	6.1	6.1	12.2
Average Price	\$409,148	4.4	10.7	42.7	70.2	81.5	92.8
Median Price	\$391,500	2.5	8.8	42.6	71.7	85.2	93.6
Sales to List Price Ratio	99.8	100.0	102.4	98.8	97.4	97.6	95.4
Median Days on Market	22.5	15.0	11.0	23.5	50.5	59.5	89.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

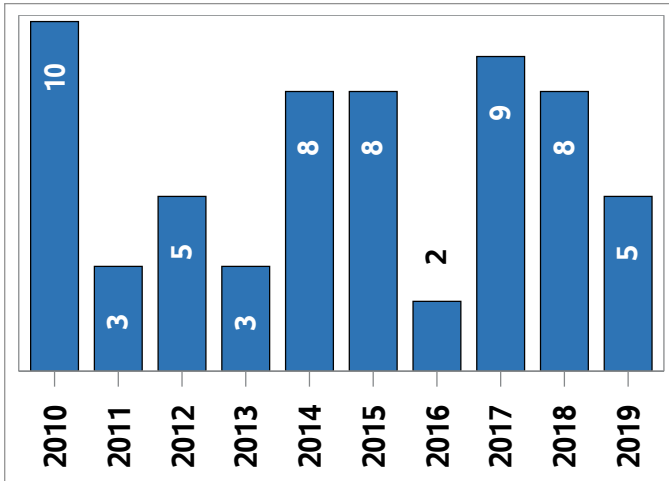
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

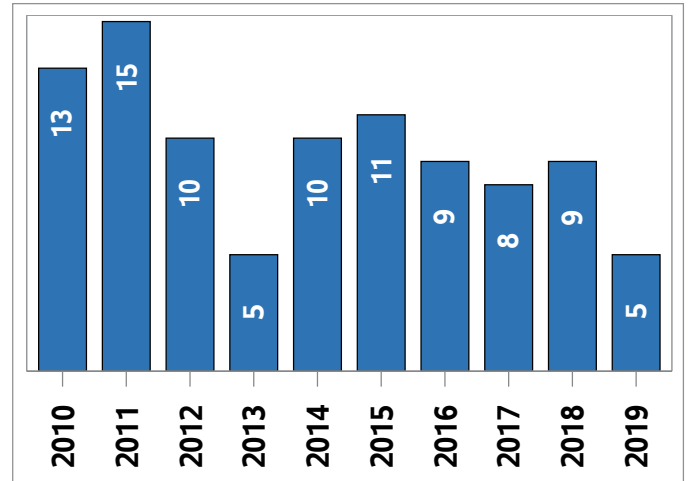
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Zorra Twp MLS® Residential Market Activity

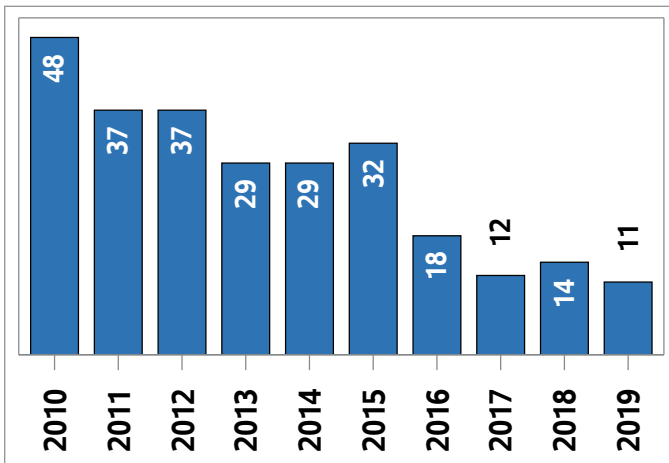
Sales Activity (April only)



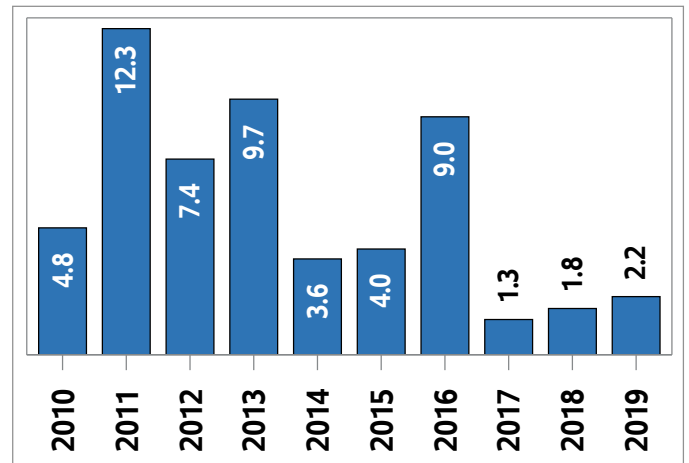
New Listings (April only)



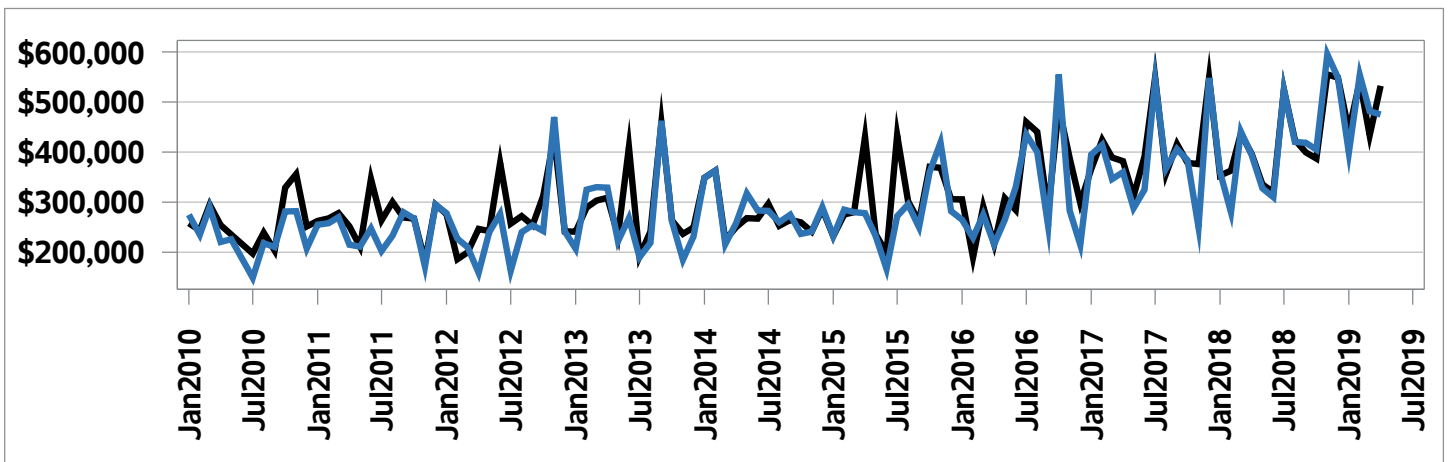
Active Listings (April only)



Months of Inventory (April only)

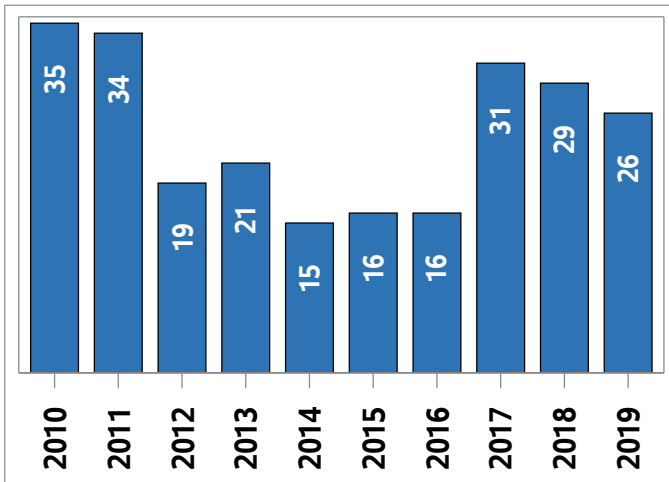


Average Price and Median Price

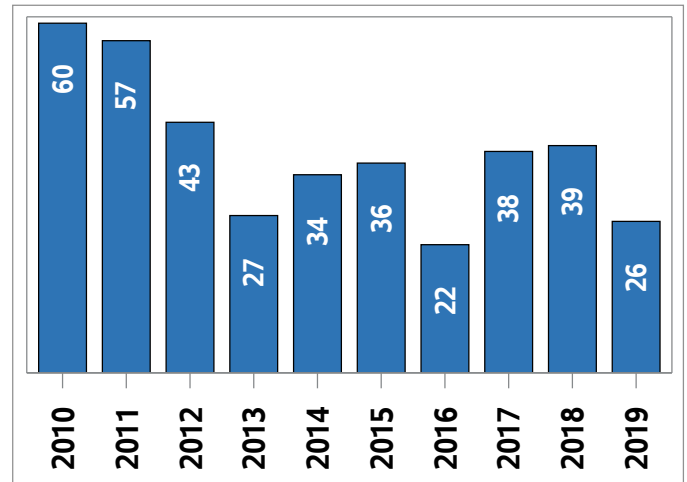


Zorra Twp MLS® Residential Market Activity

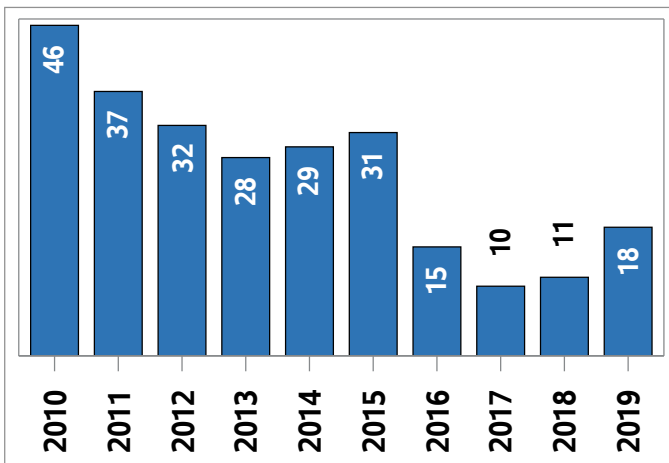
Sales Activity (April Year-to-date)



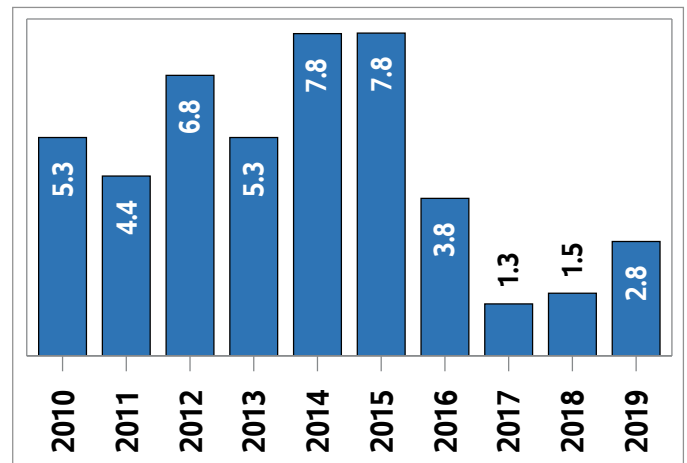
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

Zorra Twp MLS® Residential Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	5	-37.5	-44.4	150.0	-37.5	0.0	0.0
Dollar Volume	\$2,662,000	-15.9	-22.5	516.2	33.0	115.9	263.2
New Listings	5	-44.4	-37.5	-44.4	-50.0	-50.0	-73.7
Active Listings	11	-21.4	-8.3	-38.9	-62.1	-70.3	-85.7
Sales to New Listings Ratio ¹	100.0	88.9	112.5	22.2	80.0	50.0	26.3
Months of Inventory ²	2.2	1.8	1.3	9.0	3.6	7.4	15.4
Average Price	\$532,400	34.5	39.4	146.5	112.8	115.9	263.2
Median Price	\$475,000	20.7	32.0	119.9	83.8	198.7	244.2
Sales to List Price Ratio	98.2	104.5	102.7	103.3	97.4	95.1	94.1
Median Days on Market	36.0	14.0	14.0	67.5	51.0	41.0	64.0

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	26	-10.3	-16.1	62.5	73.3	36.8	30.0
Dollar Volume	\$12,482,675	8.0	3.6	193.9	225.5	192.4	195.3
New Listings	26	-33.3	-31.6	18.2	-23.5	-39.5	-61.2
Active Listings ³	18	63.6	84.6	18.0	-38.5	-44.2	-74.1
Sales to New Listings Ratio ⁴	100.0	74.4	81.6	72.7	44.1	44.2	29.9
Months of Inventory ⁵	2.8	1.5	1.3	3.8	7.8	6.8	13.9
Average Price	\$480,103	20.5	23.5	80.9	87.8	113.7	127.2
Median Price	\$468,088	18.0	26.5	89.9	81.4	122.9	181.1
Sales to List Price Ratio	99.2	104.7	101.8	97.7	97.2	96.2	96.0
Median Days on Market	45.0	14.0	14.0	36.5	43.0	56.0	53.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

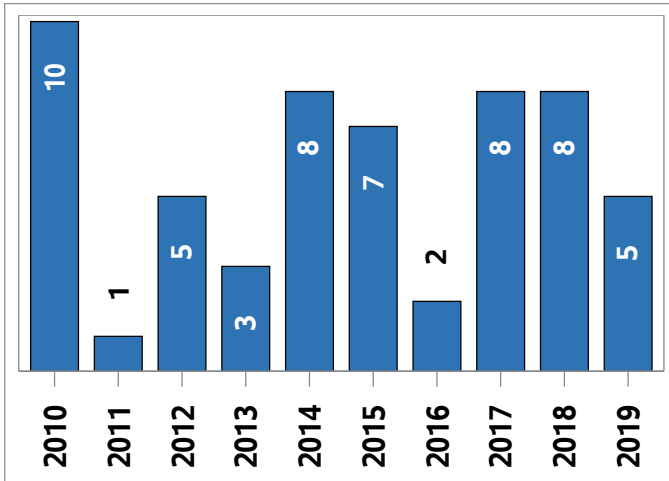
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

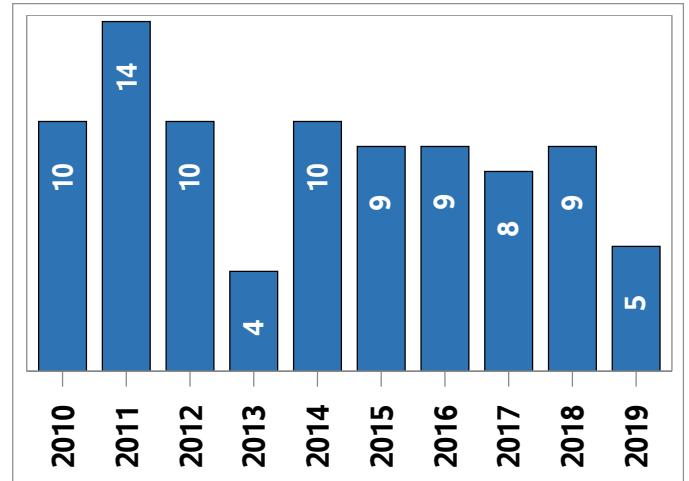
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

Zorra Twp MLS® Single Detached Market Activity

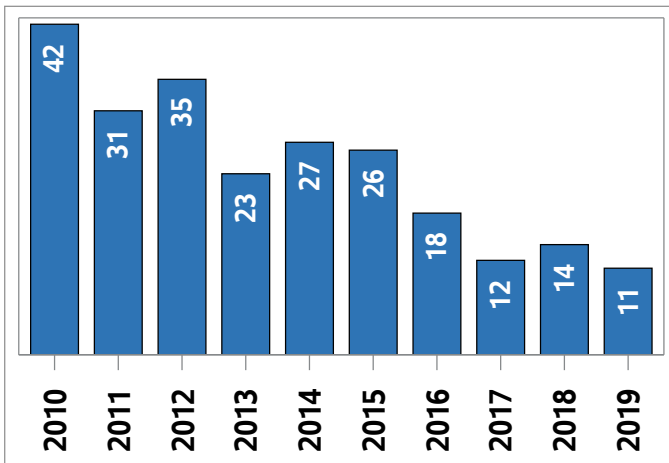
Sales Activity (April only)



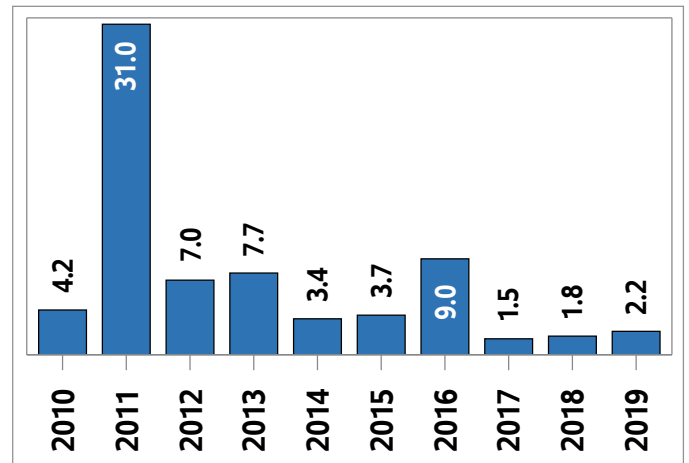
New Listings (April only)



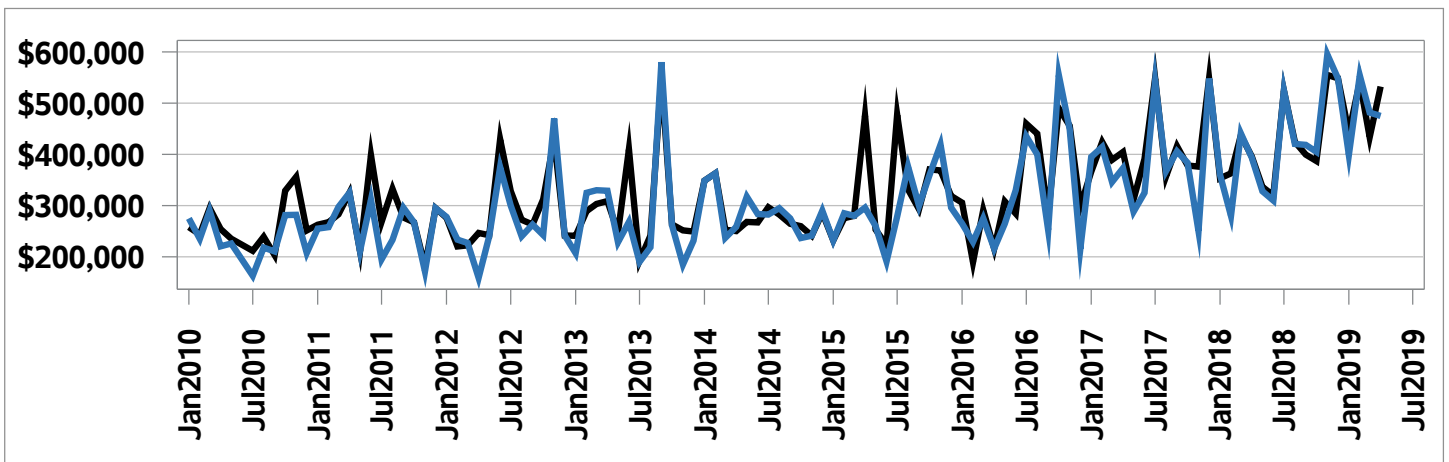
Active Listings (April only)



Months of Inventory (April only)

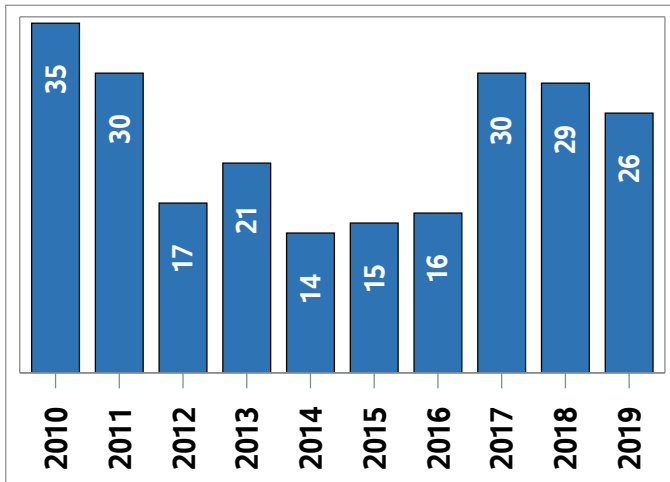


Average Price and Median Price

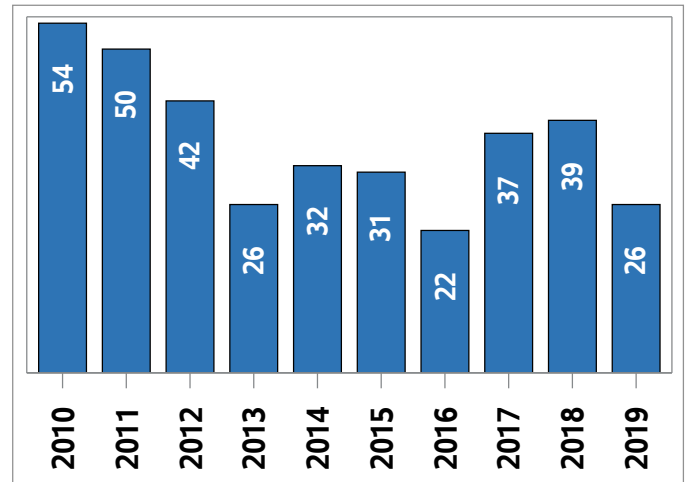


Zorra Twp MLS® Single Detached Market Activity

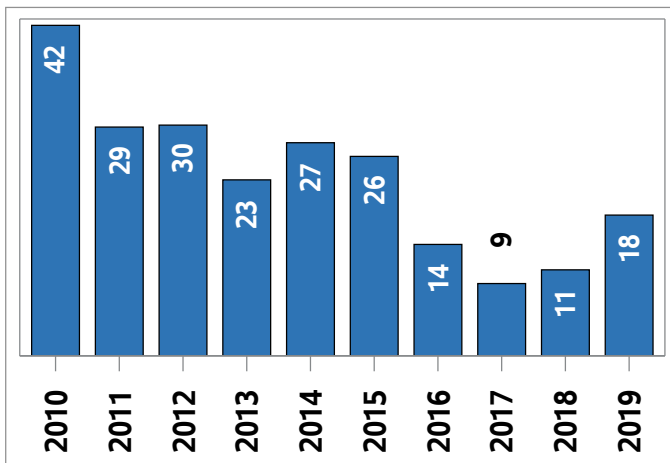
Sales Activity (April Year-to-date)



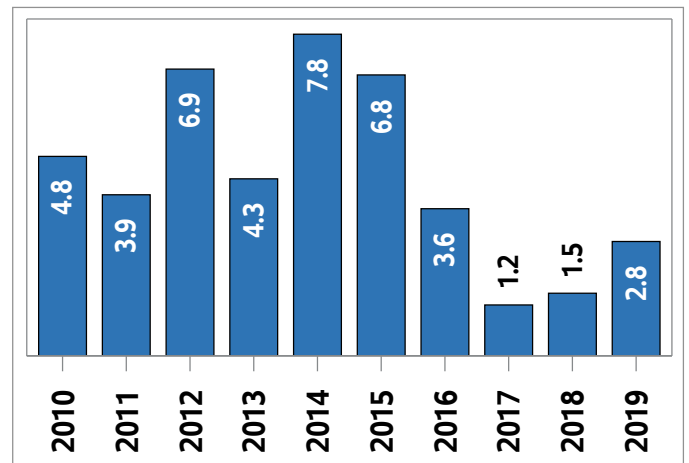
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



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² Average active listings January to the current month/average of sales January to the current month

Zorra Twp MLS® Single Detached Market Activity

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Sales Activity	5	-37.5	-37.5	150.0	-37.5	0.0	0.0
Dollar Volume	\$2,662,000	-15.9	-17.8	516.2	33.0	115.9	263.2
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Year-to-date	April 2019	Compared to ⁶					
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