

WOODSTOCK-INGERSOLL & DISTRICT REAL ESTATE BOARD MLS DETAILED STATISTICS

For The Month of "September 2018"

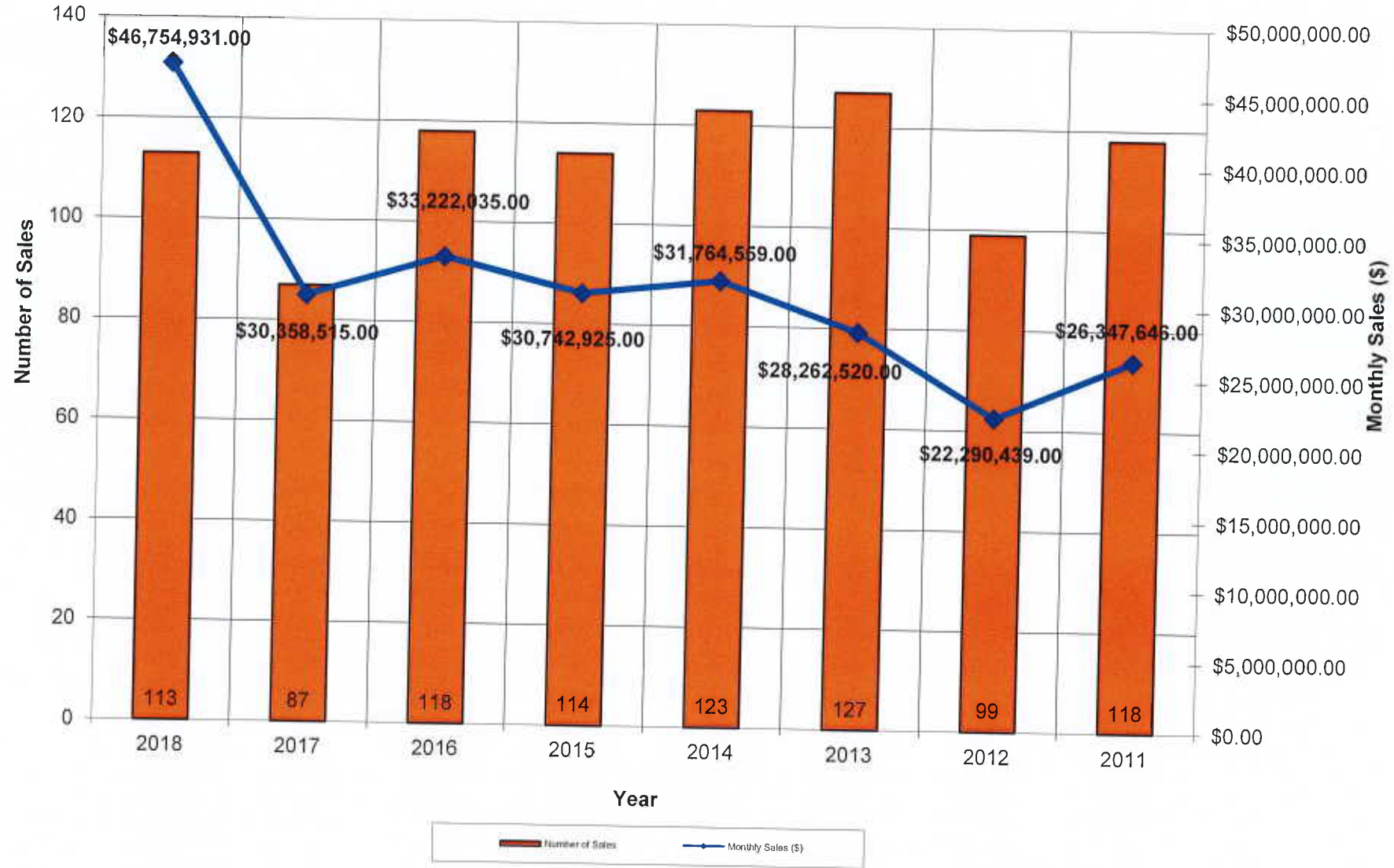
	Dollar Value of Units Sold in Current Month	# of Units Sold Current Month	# of New Listings Current Month	Number of Active Listings End of Current Month
Residential				
Single Family-Home	\$38,260,731.00	99	140	205
Single Family-Condo	\$1,789,200.00	7	9	9
SINGLE FAMILY TOTAL	\$40,049,931.00	106	149	214
Residential-Multi Family	\$1,148,000.00	4	4	6
TOTAL:	\$41,197,931.00	110	153	220
Non-Residential				
Farms	\$0.00	0	2	6
Vacant Land	\$4,900,000	1	3	17
Other (I.C.&I.)	\$657,000	2	2	16
TOTAL:	\$5,557,000.00	3	7	39
GRAND TOTAL:	\$46,754,931.00	113	160	259

PRICE RANGE	MONTH	YTD	PRICE RANGE	MONTH	YTD	PRICE RANGE	MONTH	YTD
UNDER \$30,000	0	0	\$100,000-119,999	0	7	\$260,000-299,999	15	110
\$30,000-\$39,999	0	2	\$120,000-139,999	0	2	\$300,000-349,999	16	116
\$40,000-49,999	0	0	\$140,000-159,999	0	10	\$350,000-399,999	15	121
\$50,000-59,999	0	0	\$160,000-179,999	1	12	\$400,000-499,999	25	138
\$60,000-69,999	0	1	\$180,000-199,999	0	24	\$500,000-749,999	17	130
\$70,000-79,999	0	1	\$200,000-219,999	1	18	\$750,000-999,999	1	10
\$80,000-89,999	0	1	\$220,000-239,999	2	36	\$1,000,000+	0	7
\$90,000-99,999	0	1	\$240,000-259,999	6	49			

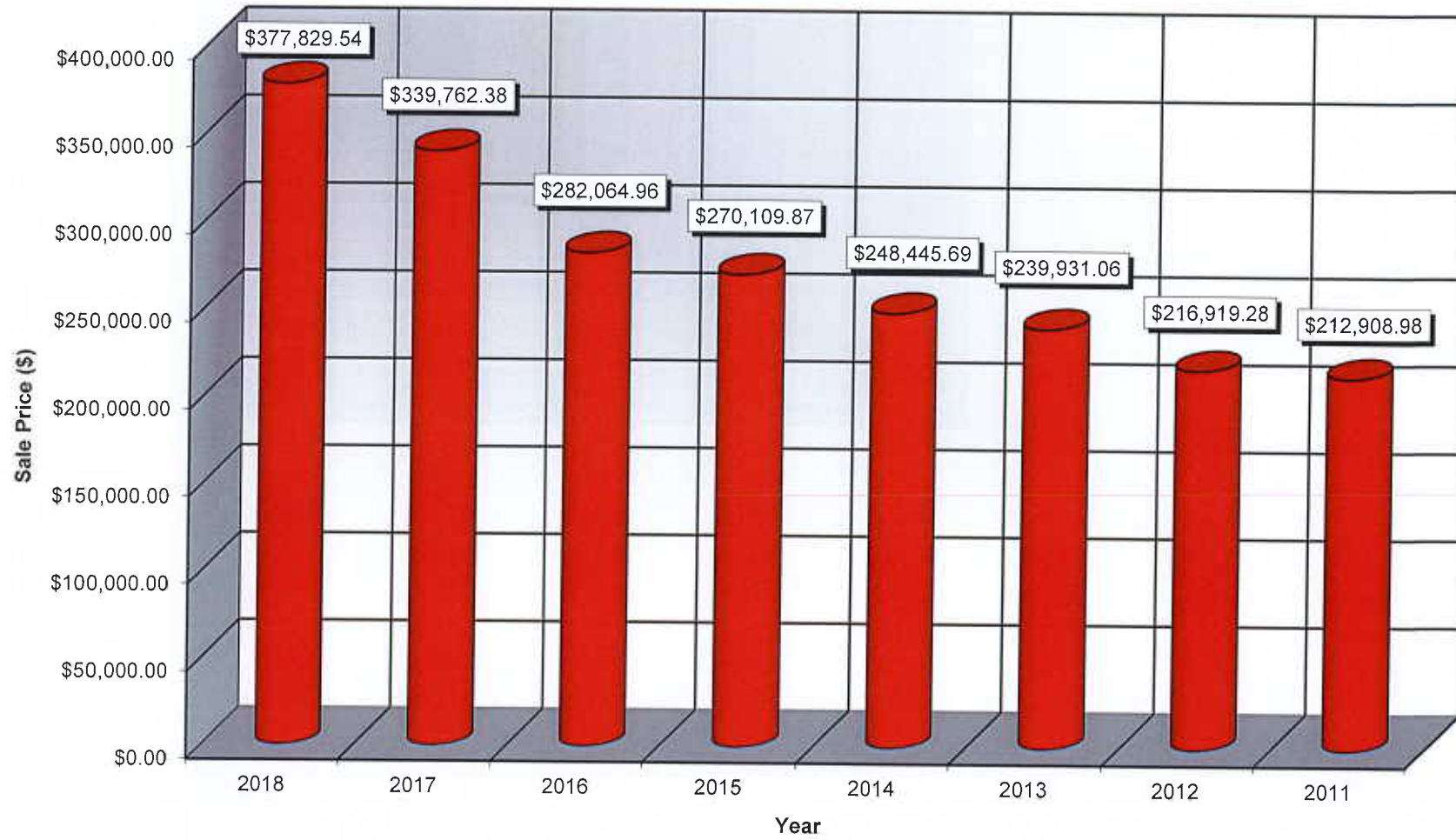
Woodstock-Ingersoll & District Real Estate Board
Monthly Statistics---Sales & Listing Comparative Years
September 2018 STATISTICS

Sales		2018		2017		2016		2015		2014		2013		2012	
Month	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	#Sales	\$ Value	
January	68	\$23,207,306.00	109	\$35,232,564.00	78	\$20,020,664.00	81	\$18,861,563.00	44	\$9,163,423.00	77	\$17,223,567.00	61	\$13,255,001.00	
February	70	\$25,865,964.00	147	\$50,392,943.00	87	\$23,756,316.00	90	\$25,327,742.00	69	\$15,910,638.00	103	\$23,646,485.00	85	\$17,616,790.00	
March	104	\$40,818,633.00	202	\$67,361,853.00	159	\$43,875,609.00	116	\$28,060,252.00	92	\$21,396,775.00	94	\$20,982,975.00	110	\$24,471,707.00	
April	103	\$39,707,749.00	170	\$59,169,058.00	155	\$41,831,977.00	141	\$34,084,241.00	122	\$28,775,765.00	127	\$31,228,969.00	94	\$23,527,686.00	
May	105	\$38,870,633.00	238	\$83,708,302.00	158	\$45,824,158.00	133	\$32,957,877.00	139	\$36,975,411.00	127	\$31,371,514.00	97	\$24,300,471.00	
June	106	\$40,967,449.60	162	\$59,240,111.00	163	\$44,911,620.00	156	\$36,891,157.00	121	\$30,325,930.00	121	\$30,692,940.00	112	\$28,365,403.00	
July	104	\$41,772,654.00	132	\$44,870,253.00	135	\$40,377,190.00	163	\$41,701,854.00	121	\$31,056,540.00	122	\$25,863,776.00	96	\$23,673,464.00	
August	114	\$47,711,428.00	94	\$32,520,270.00	152	\$49,064,378.00	125	\$32,277,940.00	109	\$26,597,976.00	118	\$29,011,721.00	106	\$25,865,718.00	
September	113	\$46,754,931.00	87	\$30,358,515.00	118	\$33,222,035.00	114	\$30,742,925.00	123	\$31,765,559.00	127	\$28,262,520.00	99	\$22,290,439.00	
October			128	\$41,289,563.00	141	\$48,464,629.00	116	\$31,217,561.00	122	\$30,974,540.00	104	\$25,704,783.00	90	\$21,414,832.00	
November			93	\$33,009,183.00	122	\$38,515,649.00	111	\$29,102,032.00	63	\$15,445,683.00	74	\$16,858,048.00	72	\$18,348,151.00	
December			62	\$22,986,644.00	77	\$21,734,205.00	78	\$24,070,764.00	59	\$14,410,064.00	60	\$13,170,186.00	48	\$12,406,200.00	
TOTAL	887	\$345,676,747.60	1624	\$560,139,259.00	1545	\$451,598,430.00	1424	\$365,295,908.00	1184	\$292,798,304.00	1254	\$294,017,484.00	1070	\$255,535,862.00	
New Listings															
Month	# Listings	\$ Value	# Listings	\$ Value	# Listings	\$ Value	# Listings	\$ Value	# Listings	\$ Value	# Listings	\$ Value	# Listings	\$ Value	
January	104	n/a	125	n/a	166	n/a	149	n/a	126	N/A	176	N/A	150	N/A	
February	99	n/a	182	n/a	160	n/a	132	n/a	154	N/A	164	N/A	147	N/A	
March	162	n/a	210	n/a	161	n/a	212	n/a	143	N/A	174	N/A	228	N/A	
April	178	n/a	204	n/a	186	n/a	207	n/a	219	N/A	198	N/A	214	N/A	
May	201	n/a	300	n/a	205	n/a	205	n/a	220	N/A	221	N/A	186	N/A	
June	194	n/a	244	n/a	197	n/a	175	n/a	176	N/A	186	N/A	175	N/A	
July	139	n/a	177	n/a	146	n/a	150	n/a	196	N/A	202	N/A	183	N/A	
August	142	n/a	128	n/a	163	n/a	158	n/a	175	N/A	183	N/A	184	N/A	
September	160	n/a	155	n/a	171	n/a	170	n/a	210	N/A	181	N/A	171	N/A	
October		n/a	114	n/a	149	n/a	141	n/a	174	N/A	150	N/A	171	N/A	
November		n/a	93	n/a	142	n/a	115	n/a	116	N/A	121	N/A	126	N/A	
December		n/a	70	n/a	106	n/a	70	n/a	88	N/A	68	N/A	87	N/A	
TOTAL	1379		2002		1952		1884		1997		2024		2022		
CURRENT MONTH ACTIVE LISTINGS	259														

WIDREB Sales Comparison for the Month of September 2018



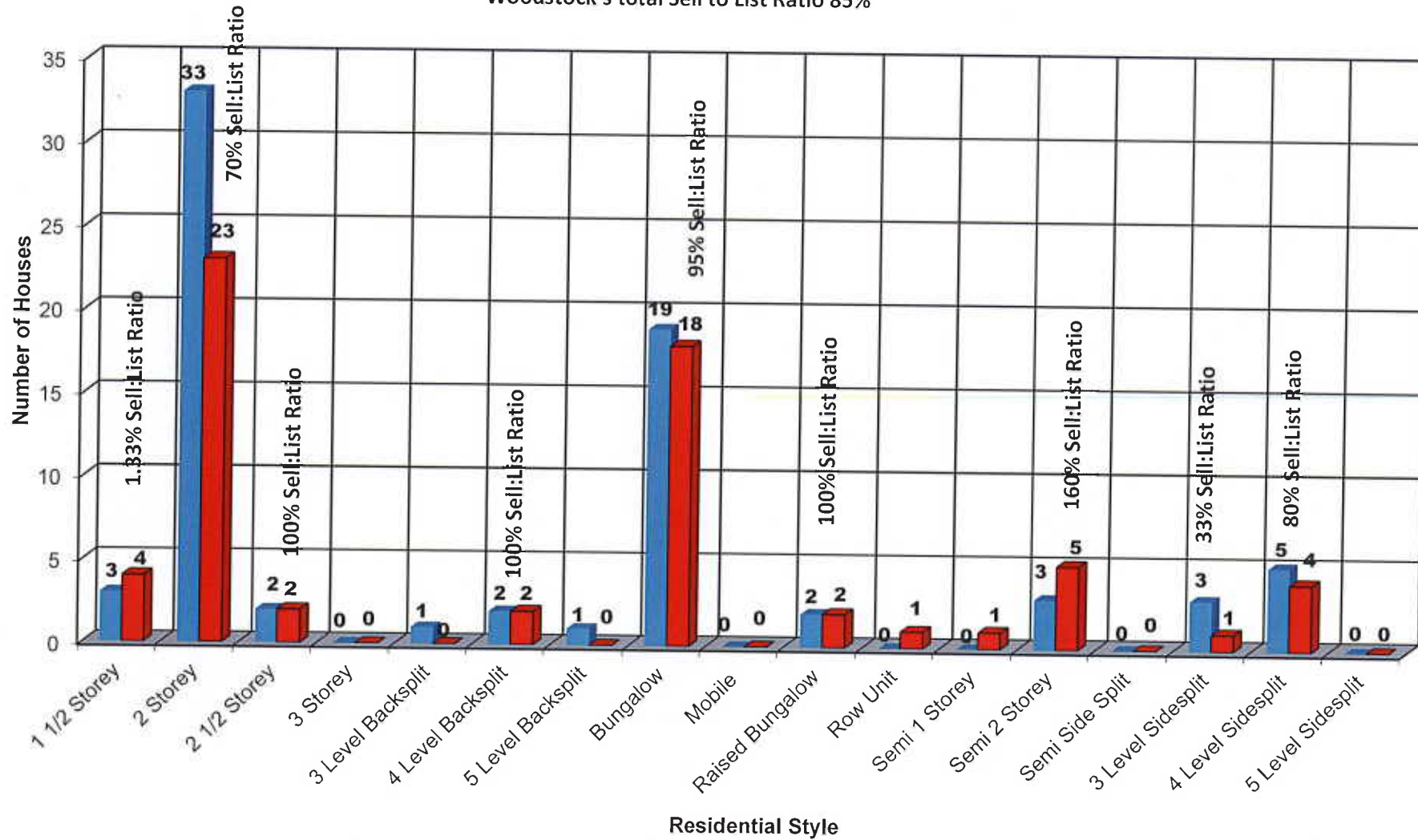
A Comparison of September 2018 Average Residential Sale Price



Woodstock's Residential Sell to List Ratio for September 2018

■ Listed = 74 ■ Sold = 63

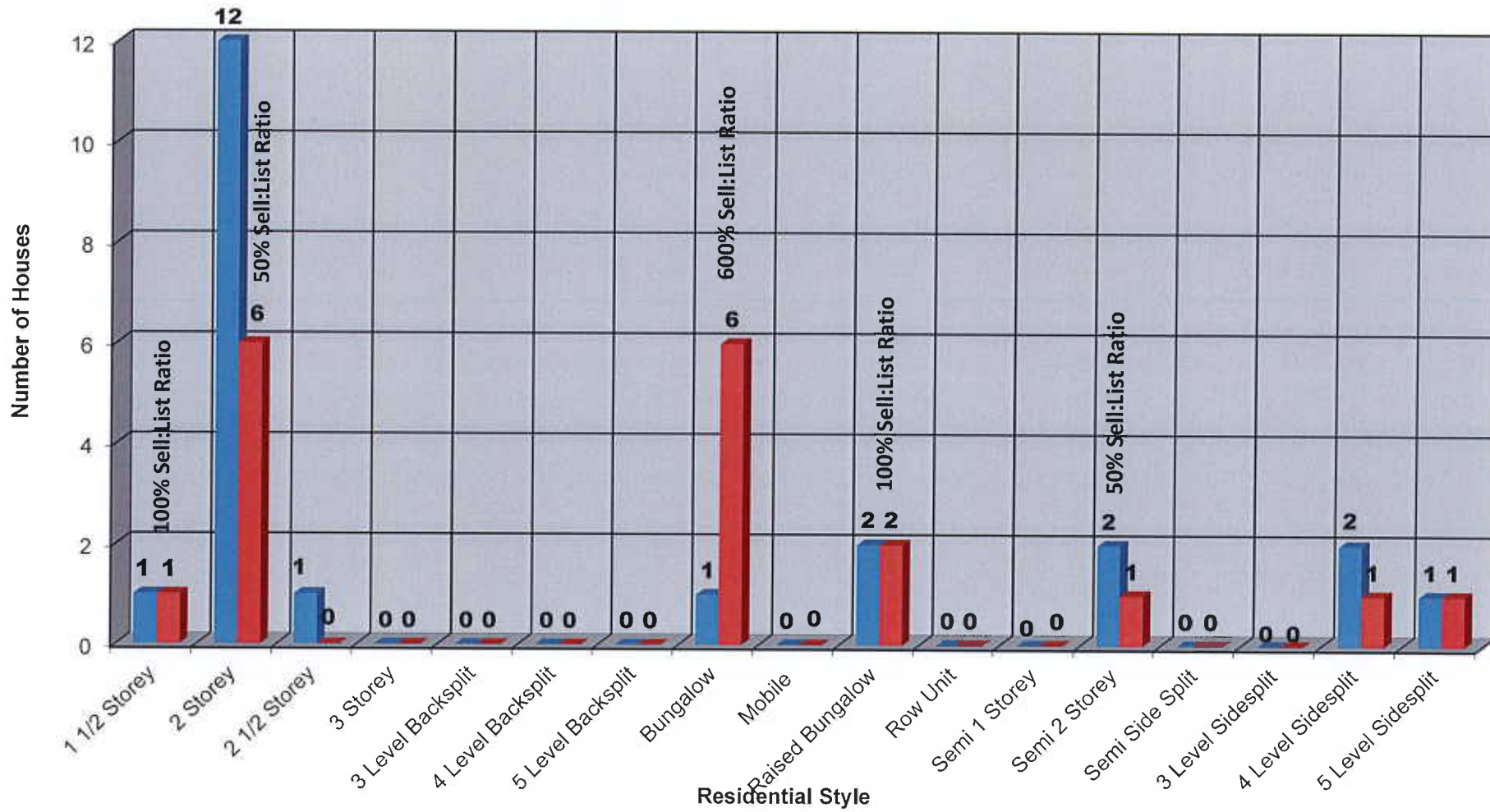
Woodstock's total Sell to List Ratio 85%



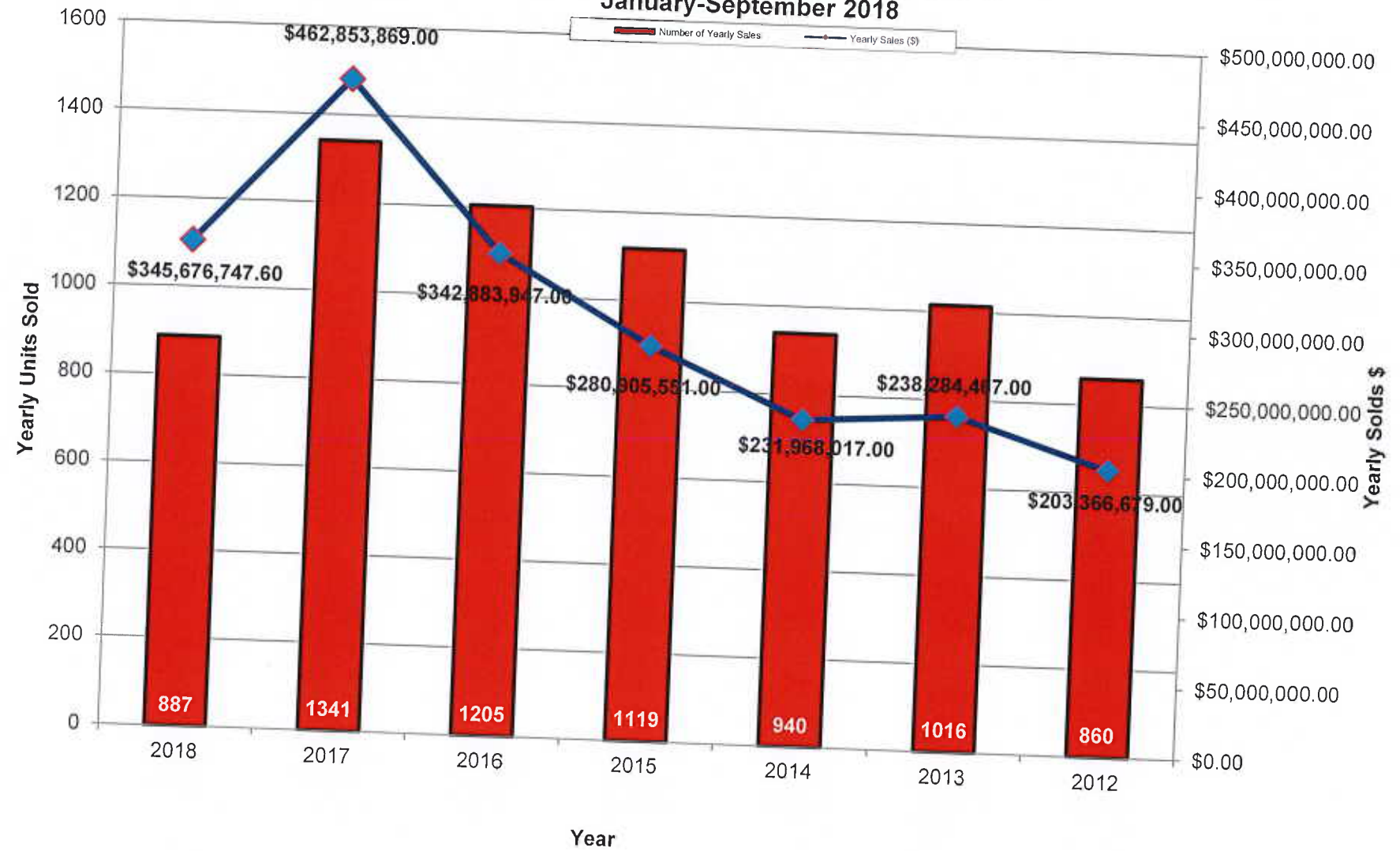
Ingersoll's Residential Sell to List Ratio for September 2018

■ Listed =22 ■ Sold=18

Ingersoll's total Sell to List is 82%



WIDREB Year-to-Date Sales Comparison January-September 2018



New Residential Build Permits Issued July 2016-July 2018

■ WoodstockMonth ■ Woodstock YTD ■ Ingersoll Month ■ IngersollYTD

